

Module-Integrated Power Converters Based on Universal Dock

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PHOTOVOLTAICS

Primary Goals

- ACPV module

"A complete, environmentally protected unit consisting of solar cells, optics, inverter, and other components, exclusive of tracker, designed to generate AC power when exposed to sunlight."



- Cost-reduced microinverter
 - HVM cost of \$0.10/watt
- Universal "dock" for PV modules
 - Industry standard for PV electronics

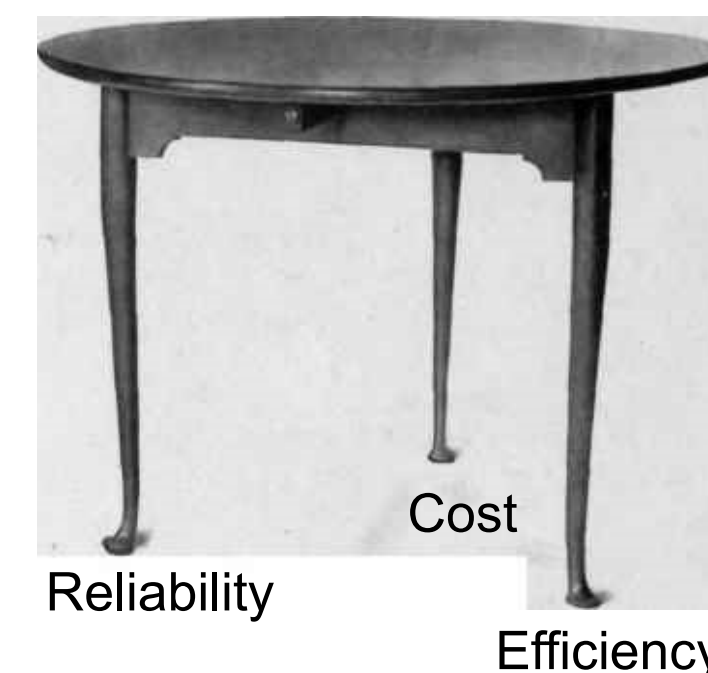
ACPV Modules

- PV module with AC, rather than DC, output
- ACPV module ships as complete, pretested, AC power generation
- Module-level communications
- Lower levelized cost of energy
 - Better energy harvest versus string inverters
 - Simplified system installation and design
 - No inverter to install, stock, specify, etc.
 - Lower repair and maintenance costs



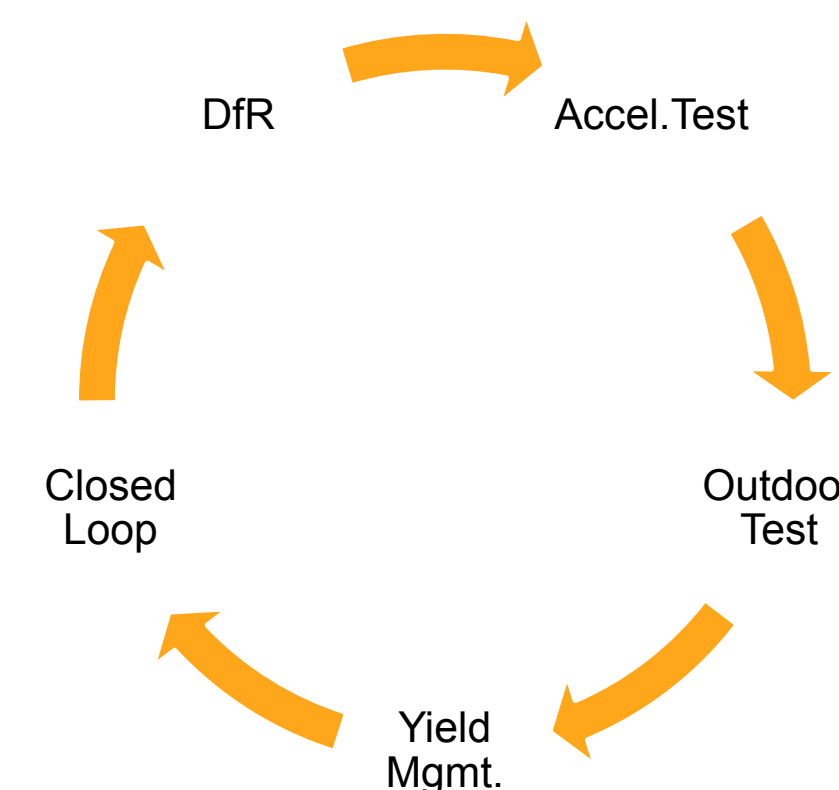
Microinverter Challenges

- Reliability
 - < 0.2% annual failure rate
 - No electrical wear-out mechanisms
- Efficiency
 - Compete with string inverters
 - Residential, 94%-96%
- Cost
 - Today's costs dropping, but higher than string inverters
 - But, must factor in installation, module, and warranty/replacement costs



Meeting The Reliability Challenge

- Design For Reliability
 - Component derating
 - Proven component technology
 - Careful vendor selection / management
 - Layout, solder joint reliability, etc.
 - Package/enclosure
 - Thermal management
- Accelerated testing
- Outdoor testing
- Yield management
- Closed loop feedback



Meeting the Cost Challenge

- Offsets
 - Downstream cost savings achieved by complete integration
 - Reliability must be high enough to accrue to lifetime cost benefit
 - Don't pay for it twice
 - No truck roll, no headaches
- Electronics improvement
 - Economy of scale
 - High volume (>1M) of nearly identical microinverters
 - OEM supply model reduces inefficiencies
 - Leverage commodity components from power supply industry
 - Power FETs, passives, microcontrollers, etc
 - Much higher switching frequencies = smaller passives

Universal PV Interface

- Universal PV Interface (UPVI)
 - Develop industry standard for "docking" electronics with PV modules
 - <http://www.upvi.org>
- Partner with major PV vendor
 - Joint development of "PV Dock" to meet UPVI standard
- Remove barriers to market development of integrated electronics
 - No "razors and blades" approach
 - Remove cost of DC wires, connectors
 - Define the socket
 - Innovate in the electronics, compete for sockets

