From: Rod Beever [mailto:rbeever@unitedcoolair.com]

Sent: Friday, October 05, 2012 10:02 AM

To: Cymbalsky, John; Adin, Lucas; Barhydt, Laura; Tong, Clarence

Cc: Athar Khan; Neil Tucker; Jack Bardol; maureen_o'dea@casey.senate.gov;

brett doyle@toomey.senate.gov; kevin stanton@casey.senate.gov

Subject: Meeting 10-2-12 at DOE

Thank you for providing the opportunity to meet with your group to discuss the regulations for commercial air conditioning as it relates to small business.

Our conversation included the following:

- 1. An explanation about the definition of "Basic Model" and how it relates to the number of units to be tested.
- 2. The impact of how unit options can be handled in relation to how United CoolAir defines our Basic Models.
- 3. We discussed the fact that single phase units are not only residential, but are also applied in commercial applications.
- 4. The AEDM can be a variety of methods and the software United CoolAir uses is acceptable for this purpose.
- 5. Only the rating point needs to be run in the AEDM.
- 6. We discussed how our "niche" type products had to be addressed for testing (possibly requiring a test procedure waiver).
- 7. If United CoolAir cannot meet the efficiency requirements with the type of products that we manufacture, then we can go to the Office of Hearing and Appeals to present our case.
- 8. United CoolAir will go back and research the Regulatory Flexibility Act data that was published in the Federal Register.
- 9. United CoolAir will confirm how all of our products relate to definitions for the various product classes and also relative to the ASHRAE Standards. (Regulatory & Statutory)

Again, thank you for providing the opportunity to present our view of how small business is impacted by the regulations and to obtain clarification and some direction on the regulations.

Rod Beever Vice President

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In attendance at meeting: From DOE: John Cymbalsky; Lucas Adin; Laura Barhydt; Clarence Tong,

Ashley Armstrong

From United CoolAir: Rod Beever, Athar Khan

From Senator Casey: Maureen O'Dean, Brett Doyle, Kevin Stanton