

Small Business Forum Series

Fiscal Year 2021



Sandia National Laboratories is dedicated to investing in its community and in helping grow our diverse supplier base. Sandia actively seeks capable, qualified small businesses, including **small disadvantaged businesses, woman-owned small businesses, HUBZone small businesses, veteran-owned small businesses, and service-disabled veteran-owned small businesses.**

Focus	Date	Location
Getting your foot in the door! Developing a strategy for obtaining subcontracts less than \$250k.	October 20, 2020	Virtual
Partnering with Department of Energy Office of Small Disadvantaged Business Utilization – Architecture & Engineering, and Construction Business Opportunities	February 9, 2021	Virtual
Expanding your business within Sandia Livermore, CA!	April 8, 2021	TBD
Becoming a Protégé—with Sandia as your Mentor!	July 20, 2021	TBD

Required RSVP to supplier@sandia.gov at least 1 week prior to forum date
 Virtual location platform: SKYPE – 1,000 maximum participants

What is a Small Business Forum?

- Your opportunity as a supplier to learn how to do business with Sandia and to network with advocates, buyers, technical personnel, and other professionals.
- Attendees can expect an educational presentation about working with government-type contracts, upcoming procurements, and an in-depth look at the above focus area.
- Visit www.sandia.gov, and click “Partnerships.” This site provides detailed information into what/how Sandia buys to help determine if Sandia is the correct market for your business.

“Sandia National Laboratories has a mission to seek, grow, and partner with the small business community. Together, we can meet the complex, important work that our great country asks of us. Sandia is growing and so is our small business spend and that is an exciting thing! Sandia will always lead the way in ensuring small business first.”

-Paul Sedillo, Small Business Program Manager