

FEDERAL UTILITY PARTNERSHIP
WORKING GROUP SEMINAR
November 7-8, 2018
Herndon, VA

Hosted by:



Commitment and Partnership

Presented by:

Edward H. Baine

SVP DISTRIBUTION - DOMINION ENERGY



Dominion Energy

- American-owned energy company headquartered in Richmond, VA
- One of the nation's largest producers and transporters of energy
 - Approximately 26,400 megawatts of electric generation
 - 66,000 miles of natural gas transmission, distribution gathering and storage pipeline
 - 64,500 miles of electric transmission & distribution lines
 - Nearly 6 million utility and retail energy accounts
 - Owns and operates the nation's largest natural gas storage systems with 1 trillion cubic feet of storage capacity
- Industry Leader in Utilities Privatization & UESC
- Long history of excellent service to our customers
- Dominion also is developing and expanding our electric and gas footprint throughout the United States



16,200

EMPLOYEES

IN THE 19 STATES
WHERE DOMINION
ENERGY OPERATES

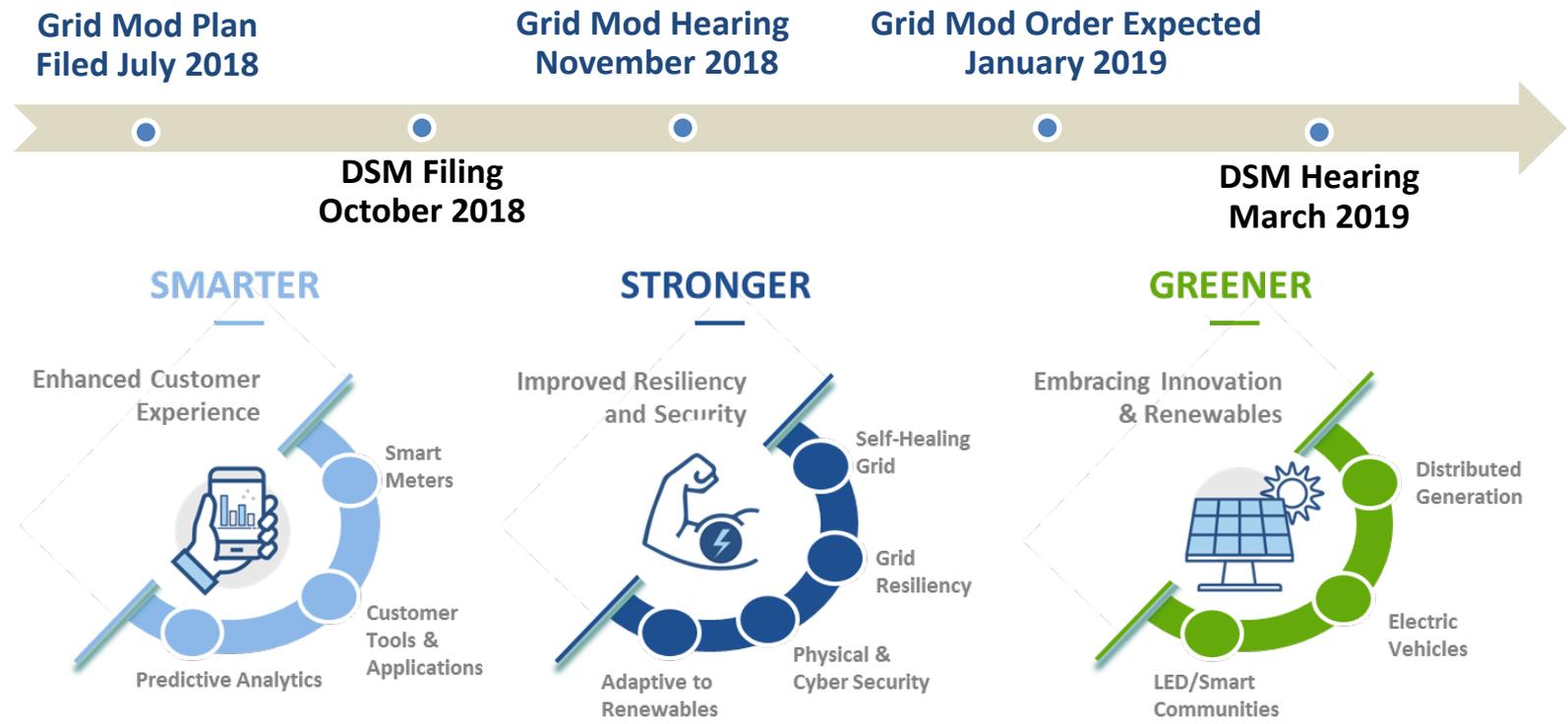
Dominion Energy

Our (5) Core Values:

- **Safety**
- **Ethics**
- **Excellence**
- **One Dominion Energy (teamwork)**
- **Embrace Change**



Grid Transformation and Security Act



Emerging Technology Programs



Dominion Energy Economic Development

Making an Impact in VA and NC

Projects Announced 2011- Q3 2018

Number of Projects*	New Jobs	New Capital Investment
92	13,334	\$12 billion

*New economic development projects supported by Dominion Energy and publically announced

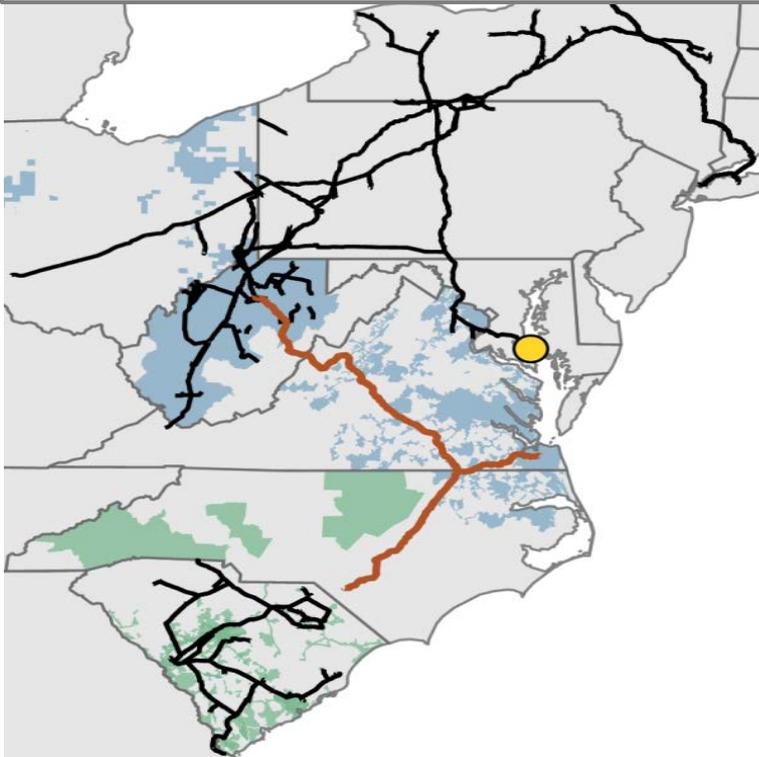


Dominion Energy Updates

Proposed Combination With SCANA

Combined southeastern territory

- Dominion Energy utility service territories
- SCANA utility service territories
- Dominion Energy pipeline infrastructure
- Atlantic Coast Pipeline
- Cove Point LNG facility



Key statistics

			Pro- Forma
Regulated electric customers (M)	2.6	0.7	3.3
Regulated gas customers (M)	2.3	0.9	3.2
Generation capacity (GW)	26	6	32
Market cap (\$B)	\$52	\$8	\$60
Enterprise value (\$B)	\$91	\$15	\$105

Combination will leverage Dominion Energy's financial strength for the benefit of South Carolina customers

Our Commitment

- **We provide comprehensive programs and partnerships for our Federal customers:**
 - Adherence to Executive Orders (EOs)
 - Develop and execute plans to help meet energy security, conservation and renewable energy requirements / mandates
 - Provide funding options to implement required programs through privatization and the Dominion UESC program
 - Provide ongoing comprehensive energy / utility expertise to help address long term energy security needs
- **We will provide unbiased and focused support on what is best for the Customer – regardless of energy source**

Energy Partners to Mission-Critical Facilities



In all, Dominion Energy provides electric service to over 300 federal sites.



Successful - UESC Projects



Hampton VAMC

ECMs: Water, Boiler Upgrades, Controls, HVAC, Solar, Chapel Windows



Fort Myer

ECMs: Water, Controls, Lighting, Chiller Replacements, Boiler Replacement



Portsmouth US Coast Guard Base

ECMs: Natural Gas Pipeline, Lighting, Water, Peak Shaving Generator
Phase 2: Micro grid

Partners in Privatization

Fort Belvoir

Fort Lee

Fort Myer

JBLE - Eustis

Fort McNair

JEB Little Creek – Fort
Story (Fort Story)

Henderson Hall

Fort Hood – Gas and Electric

Arlington National
Cemetery

Fort Jackson – South Carolina



Recognition

- Virginia Values Veterans Influencer Award – 2018
- Virginia Values Veterans Triumph Award – 2017
- *G.I. Jobs Magazine* Top 100 Military Friendly Employer Since 2010
- *Military Times* Best for Vets Employer – Since 2010
- *U.S. Veterans Magazine* Best of the Best – Since 2012
- *G.I. Jobs Magazine* Top Military Spouse Friendly Employer – Since 2012
- *ELECTRIC POWER* Faraday Award – 2014 Department of Defense ESGR Five-Star Freedom



Joe Woomer (left), VP – Grid and Technical Solutions, and Ed Baine (right), senior vice president–Electric Distribution, stand with Daniel Neighbors (second from right), during the presentation of the ESGR Patriot Award.- Photo Captions



