

WHAT DOES DOE PURCHASE?

THE DEPARTMENT PURCHASES A WIDE VARIETY OF GOODS AND SERVICES INCLUDING:

- Remediation
- Facility Management
- Construction
- Research and Development
- Management/Scientific Consultation and Analysis
- Administrative Services
- IT and Data Processing
- Security
- Engineering
- Waste Treatment and Disposal



DOE/SB-0003



THE U.S. DEPARTMENT OF ENERGY
OFFICE OF SMALL AND DISADVANTAGED BUSINESS UTILIZATION

202-586-7377
www.smallbusiness.energy.gov

BUSINESS MODEL

The Department of Energy owns land and facilities that are managed and operated by Facility Management Contractors (FMCs). The FMCs represent the procurement model utilized at the Agency for the operations of its network of government owned contractor laboratories and other facilities. Through the FMC contracting model, DOE directs the mission-related areas and the overall performance objectives. DOE obligates approximately 85% of its procurement dollars to FMCs. The Department of Energy currently has a Federal workforce of approximately 7,000 and a contractor workforce of 95,000.

MENTOR-PROTÉGÉ PROGRAM

The DOE Mentor-Protégé Program encourages current Agency contractors to provide business development and subcontracting opportunities to small businesses interested in partnering.

For more information, please contact DOE Mentor-Protégé Program Manager Mark Lochbaum 202-586-7377
Mark.Lochbaum@hq.doe.gov



PATHS TO ENGAGE

- **Register with the System for Award Management (SAM)** at www.sam.gov
- **Review the DOE HQ and Sites' Acquisition Forecasts** at smallbusiness.energy.gov for information on current prime and subcontracting actions. The forecasts are provided for informational and planning purposes only - they do not represent synopses nor do they constitute invitations for bids or requests for proposals, or commitments by the Government to purchase the described supplies or services.
- **Review the U.S. Small Business Administration's (SBA) certification page** at certify.sba.gov to apply for SBA certifications.
- **Review the Federal Business Opportunities (FedBizOpps) website** at www.fbo.org to search, monitor, and retrieve opportunities in Federal Government markets. FedBizOpps provides information on initiated procurements and guidance on the Department's acquisition and financial assistance award processes.
- **Contact your local Small Business Development Center (SBDC)** at sba.gov/tools/local-assistance/sbdc to receive business consulting and training services including: business plan development, financial packaging and lending guidance, as well as procurement and contracting assistance.
- **Contact your local Procurement Technical Assistance Center (PTAC)** at sba.gov/tools/local-assistance/ptac for inperson small business counseling and training services.



DOE ANNUAL SMALL BUSINESS FORUM & EXPO



KEYNOTE SPEAKERS

Join distinguished guests as they discuss current topics and share insights



PLENARY SESSIONS

Learn how to succeed within the Agency's unique business model



DISCUSSION PANELS

Share peer-to-peer business strategies and explore paths to success



MATCHMAKING FORUM

Meet with procurement representatives from across the Department



BUSINESS EXPO

Showcase your goods and services to DOE's full range of buyers