

Federal Utility Partnership Working Group Seminar
November 7-8, 2018
Hyatt Regency Dulles - Herndon, VA



Hosted by:
Dominion Energy



Monday, November 5

9:00 am – 4:30 pm	Advanced UESC Workshop
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Tuesday, November 6

9:00 am – 3:00 pm	Advanced UESC Workshop
3:00 pm – 4:15 pm	GSA Areawide Contract Holders Meeting

Wednesday, November 7

8:00 am	Registration and Continental Breakfast
9:00 am	Welcome – Ed Baine, Dominion Energy Senior Vice President of Electric Distribution
9:15 am	DOE/FEMP Welcome and Announcements – Tracy Niro, DOE FEMP
9:30 am	Washington Update – Leslie Nicholls, DOE FEMP
10:00 am	Dominion Energy Programs and Case Study <ul style="list-style-type: none"> • Paul Matthews, Dominion Energy • Bruce Ensley, Dominion • Jarryd Coates, Dominion Energy
10:40 am	Networking Break
11:00 am	DOD Update – Navy <ul style="list-style-type: none"> • CDR Walter Ludwig, Office of the Secretary of Defense (Moderator) • John Kliem, Navy
11:50 am	Agency Update – GSA <ul style="list-style-type: none"> • Aimee Whiteman, GSA
12:15 pm	Lunch
1:30pm	Financing Resilience <ul style="list-style-type: none"> • Joe Oliver and Ryan Daly, Deloitte Advisory LLP
1:50 pm	MCAS/APS Yuma Project Case Study <ul style="list-style-type: none"> • David Morton, SME Microgrids Arizona Public Service • Tbd, Marine Corps
2:20 pm	Agency Update – HUD <ul style="list-style-type: none"> • Allison Ackerman, HUD
2:35 pm	UESC Financing <ul style="list-style-type: none"> • Scott Foster, Bostonia Partners LLC • Bruce Gross, Dominion Federal Corporation
3:05 pm	Networking Break

3:30 pm	UESC Best Practices – Karen Thomas, NREL (Moderator) <ul style="list-style-type: none"> • What Utilities Should Know About UESC Acquisitions – Randy Monohan, Marine Corps • Utility/ESCO Partner Agreements – Fred Parry, Dominion Energy • Independent Commissioning Services for Federal UESC Projects – John Hickey, Jacobs • Performance Assurance Updates – Deb Vasquez, NREL
4:30 pm	Patuxent Research Refuge Case Study <ul style="list-style-type: none"> • Martin Brockman, Fish and Wildlife Service
5:00 pm	Wrap-up – Tracy Niro, DOE FEMP
5:15 – 6:45pm	Networking Event

Thursday, November 8

7:45 am	Continental Breakfast
8:30 am	Announcements – Tracy Niro, DOE FEMP
8:35 am	Energy Storage <ul style="list-style-type: none"> • Jason Burwen, Energy Storage Association
9:00 am	DOD Procedures for Successful UESC Projects <ul style="list-style-type: none"> • Randy Smidt, Army • Bob Hughes, Air Force • Daniela Holtz, Navy • Randy Monohan, Marine Corps
10:00 am	Networking Break
10:30 am	New Scorecard Metrics for Performance Contracting in FY18 <ul style="list-style-type: none"> • Cyndi Vallina, Office of Management and Budget
11:00 am	Army Pivot to Resilience <ul style="list-style-type: none"> • Jack Surash, Department of the Army
11:20 am	Demand Response for Resilience <ul style="list-style-type: none"> • Monica De'Angelo – Navy
11:55 am	Evaluations and Wrap-up – Tracy Niro, DOE FEMP
Noon	Lunch On Your Own

Special Session: Thursday, November 8 Energy Lawyers and Contracting Officers Forum

Facilitator: Katherine Christiansen, NREL

1:00 pm	Announcements and Introductions - Katherine Christiansen, NREL
1:05 – 2:15pm	Buy American Act Compliance and Considerations – Alice Oberhausen, Alice Oberhausen Consulting Small Business Administration Speaker on Policy: Who Gets Credit? – Anne Mastricola, SBA (invited) Cancellation vs. Termination – Alice Oberhausen, Alice Oberhausen Consulting
2:15 pm	Adjourn

2019 Spring FUPWG Seminar
Hosted by: San Diego Gas & Electric

May 2-3, 2019 – San Diego, CA



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Federal Utility Partnership Working Group Seminar
Code of Conduct

The Federal Utility Partnership Working Group, initiated in 1994, was established to foster partnerships and facilitate communications among federal agencies and their regulated serving utilities to help agencies achieve their energy-related goals. All seminar attendees are required to honor the Federal Utility Partnership Working Group Seminar guidelines. Hospitality and social functions (on- and off-site) are strictly prohibited from conflicting with the timing of FUPWG Seminar activities listed in the schedule of events. **Aggressive sales techniques are to be avoided while attending the seminar.** Signs and flyers may not be displayed or distributed in the meeting or guestroom areas of the hotel reserved for FUPWG Seminar participants.