



Technical Assistance Overview: C-PACE Working Group

The C-PACE Working Group is a cohort of state and local governments working together to learn about, launch, and refine commercial property assessed clean energy (C-PACE) financing programs. This U.S. Department of Energy (DOE) initiative will leverage technical assistance from leading C-PACE experts and market partners to:

- Develop tools and solutions to barriers facing state and local governments;
- Convene and create peer exchanges to showcase public-sector leadership and effective public-private partnerships; and
- Provide information from leading technical experts.

The goal of these efforts is to stimulate **\$60 million** in C-PACE investments by 2022.

Who Should Participate?

State and Local Government Track	Market Partner Track
<p><u>Partners</u> – State and local governments with state level C-PACE enabling legislation, but no program, or very limited project financing completed to-date.</p> <hr/> <p><u>Advisors</u> – State and local governments with state level C-PACE enabling legislation, a program, and multiple projects financed. These participants are valued members of the Working Group and serve as advisors to the <i>observers</i> and <i>partners</i>.</p> <hr/> <p><u>Observers</u> – State and local governments with an interest in exploring C-PACE, but without the state level C-PACE enabling legislation or other constraints that prevent <i>partner</i> participation.</p>	<p>Companies and organizations directly impacted by or specializing in C-PACE financing, including:</p> <ul style="list-style-type: none"> - PACE Trade Associations - 3rd Party Program Administrators - Capital Providers - Commercial Lenders (banks providing consent for PACE assessments) - Contractors and Energy Service Companies - Commercial Property Owners

Why Participate and What Is the Commitment?

Participant Benefits	Participant Commitments
<ol style="list-style-type: none"> 1. DOE provides access to technical assistance and market expertise in the form of regular webinars, peer exchanges, and one-on-ones. 2. Emphasis on supporting <i>Partner</i>-identified C-PACE milestones and providing <i>Partner</i>-driven technical assistance. 3. DOE recognition for overcoming C-PACE barriers. 4. Educational and business development opportunities for <i>Market Partners</i>. 	<p><u>State and Local Partners</u></p> <ul style="list-style-type: none"> - Participate in Working Group webinars, peer exchanges, and other events (1-2 hours per month). - Make a good-faith effort to achieve <i>four</i> or more C-PACE milestones by 2020, and periodically demonstrate progress. <i>See reverse for milestones.</i> <hr/> <p><u>Market Partners and Advisors</u></p> <ul style="list-style-type: none"> - Commit time and expertise as requested by State and Local Partners (~6 hours per year). <hr/> <p><u>Observers</u></p> <ul style="list-style-type: none"> - Ad hoc participation.

April 2018

What Topics Will the Working Group Address?

The technical assistance provided to the C-PACE Working Group will be driven by state and local partners, and will be structured to help partners achieve milestones that are frequently needed to develop a successful C-PACE program. State and local partners, in collaboration with third party organizations and other stakeholders, are expected to make a **good-faith effort** to achieve four (4) or more C-PACE milestones by 2020. The C-PACE Working Group milestones include:

- A. Assemble a state or local C-PACE Task Force or Advisory Committee;
- B. Review existing C-PACE state enabling legislation and verify consistency with best practices;
- C. Execute a stakeholder engagement initiative;
- D. Draft, adopt, or revise program guidelines;
- E. Evaluate program administrator options (third party or public);
- F. Select a program administrator (third party or public);
- G. Adopt a local resolution or ordinance;
- H. Determine eligibility for a capital provider;
- I. Conduct contractor training;
- J. Execute a C-PACE marketing plan;
- K. Close a C-PACE financed project;
- L. Other (Partners may propose one milestone that is not captured in the above list).

How to Sign-Up

Email a completed [Expression of Interest Form](#) to stateandlocal@ee.doe.gov by April 20, 2018.

Resources

Not sure you're ready? Learn more about C-PACE through the following resources:

- [Commercial PACE: Fact Sheet for State and Local Governments](#), U.S. Department of Energy
- [Lessons in Commercial PACE Leadership: The Path from Legislation to Launch](#), Lawrence Berkeley National Lab and U.S. Department of Energy (2018)
- [PACENation](#)

Questions? Contact stateandlocatee@doe.gov

