



## FACT SHEET: C-PACE Working Group

The C-PACE Working Group is a cohort of state and local governments working together to learn about, launch, and refine commercial property assessed clean energy (C-PACE) financing programs. This U.S. Department of Energy (DOE) initiative will leverage technical assistance from leading C-PACE experts and market partners to:

- Develop tools and solutions to barriers facing state and local governments;
- Convene and create peer exchanges to showcase public-sector leadership and effective public-private partnerships; and
- Provide information from leading technical experts.

The goal of these efforts is to stimulate **\$60 million** in C-PACE investments by 2022.

### Who Should Participate?

State and Local Government Track	Market Partner Track
<p><u>Observers</u> – State and local governments with an interest in exploring C-PACE, but without the state level C-PACE enabling legislation or other constraints that prevent <i>partner</i> participation.</p> <hr/> <p><u>Partners</u> – State and local governments with state level C-PACE enabling legislation, but no program, or very limited project financing completed to-date.</p> <hr/> <p><u>Advisors</u> – State and local governments with state level C-PACE enabling legislation, a program, and multiple projects financed. These participants are valued members of the Working Group and serve as advisors to the <i>observers</i> and <i>partners</i>.</p>	<p>Companies and organizations directly impacted by or specializing in C-PACE financing, including:</p> <ul style="list-style-type: none"> <li>- PACE Trade Associations</li> <li>- 3<sup>rd</sup> Party Program Administrators</li> <li>- Capital Providers</li> <li>- Commercial Lenders (banks providing consent for PACE assessments)</li> <li>- Contractors and Energy Service Companies</li> <li>- Commercial Property Owners</li> </ul>

### Why Participate and What Is the Commitment?

Participant Benefits	Participant Commitments
<p>1. DOE provides access to technical assistance and market expertise in the form of regular webinars, peer exchanges, and one-on-ones.</p> <p>2. Emphasis on supporting <i>Partner</i>-identified C-PACE milestones and providing <i>Partner</i>-driven technical assistance.</p> <p>3. DOE recognition for overcoming C-PACE barriers.</p> <p>4. Educational and business development opportunities for <i>Market Partners</i>.</p>	<p><u>State and Local Partners</u></p> <ul style="list-style-type: none"> <li>- Participate in Working Group webinars, peer exchanges, and other events (1-2 hours per month).</li> <li>- Make a <b>good-faith effort</b> to achieve <i>four</i> or more C-PACE milestones by 2020, and periodically demonstrate progress. <i>See reverse for milestones.</i></li> </ul> <hr/> <p><u>Observers</u></p> <ul style="list-style-type: none"> <li>- Ad hoc participation.</li> </ul> <hr/> <p><u>Market Partners and Advisors</u></p> <ul style="list-style-type: none"> <li>- Commit time and expertise as requested by State and Local Partners (~6 hours per year).</li> </ul>

## What Topics Will the Working Group Address?

The technical assistance provided to the C-PACE Working Group will be driven by state and local partners, and will be structured to help partners achieve milestones that are frequently needed to develop a successful C-PACE program. State and local partners, in collaboration with third party organizations and other stakeholders, are expected to make a **good-faith effort** to achieve *four (4)* or more C-PACE milestones by 2020. The C-PACE Working Group milestones include:

- A. Assemble a state or local C-PACE Task Force or Advisory Committee;
- B. Review existing C-PACE state enabling legislation and verify consistency with best practices;
- C. Execute a stakeholder engagement initiative;
- D. Draft, adopt, or revise program guidelines;
- E. Evaluate program administrator options (third party or public);
- F. Select a program administrator (third party or public);
- G. Adopt a local resolution or ordinance;
- H. Determine eligibility for a capital provider;
- I. Conduct contractor training;
- J. Execute a C-PACE marketing plan;
- K. Close a C-PACE financed project;
- L. Other (Partners may propose one milestone that is not captured in the above list).

## How to Sign-Up

Email a completed [Expression of Interest Form](#) to [stateandlocal@ee.doe.gov](mailto:stateandlocal@ee.doe.gov) by April 20, 2018.

## Resources

Not sure you're ready? Learn more about C-PACE through the following resources:

- [Commercial PACE: Fact Sheet for State and Local Governments](#), U.S. Department of Energy
- [Lessons in Commercial PACE Leadership: The Path from Legislation to Launch](#), Lawrence Berkeley National Lab and U.S. Department of Energy (2018)

Description: This report aims to fast track the set-up of C-PACE programs for state and local governments by capturing the lessons learned from leaders. The resource draws on interviews with leading market actors and established programs in TX, CT, CA and many other successful C-PACE programs.

- [PACENation](#)

Description: PACENation is the leading PACE industry association working to promote and educate on Commercial PACE. Visit PACENation to learn about the value proposition of Commercial PACE financing, the status of enabling legislation in your state, market trends, and much more.

Questions? Contact [stateandlocalee@doe.gov](mailto:stateandlocalee@doe.gov)

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