



Shell's Supplier Diversity Program and the Lake Charles LNG Project

Introduction

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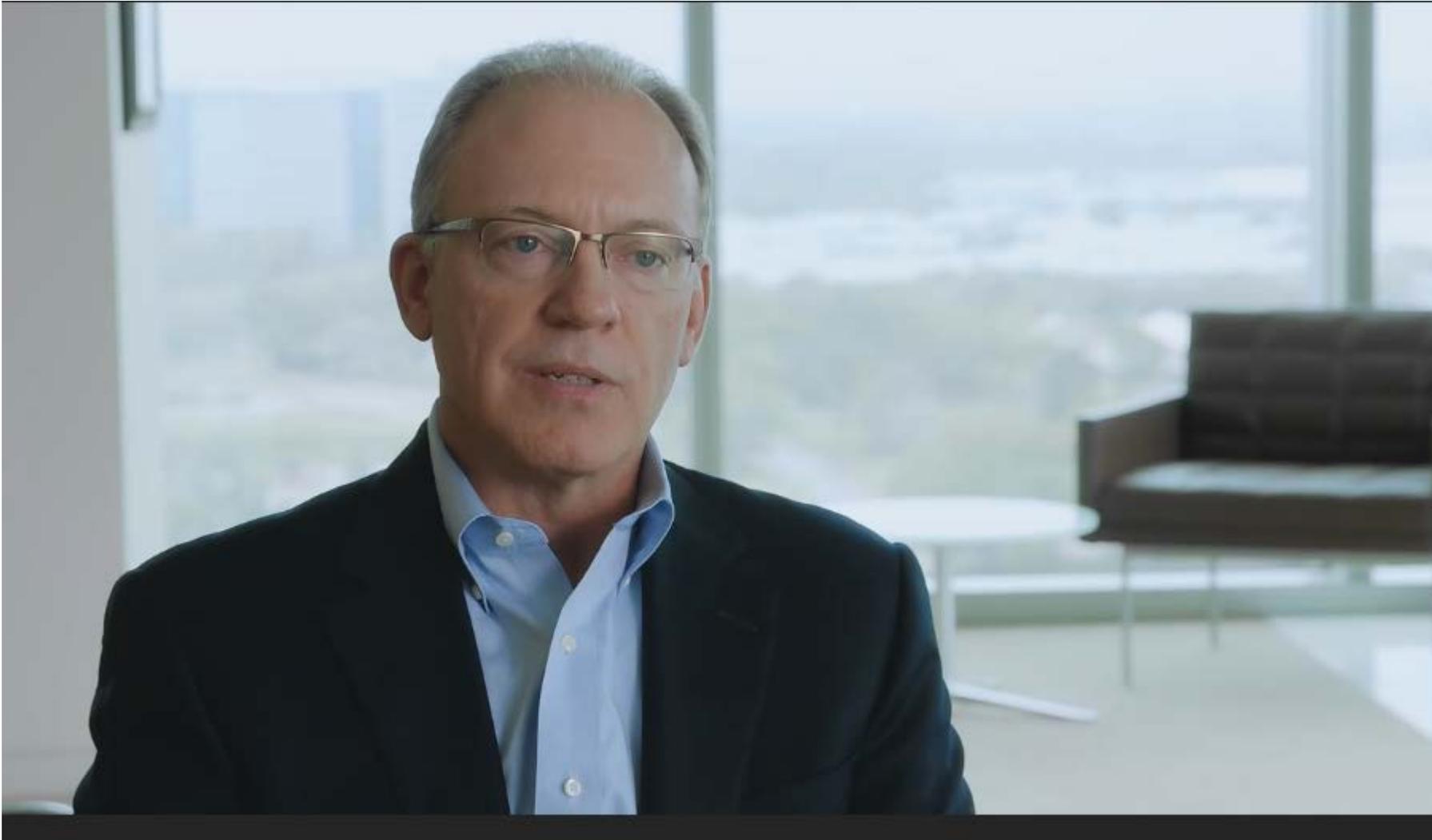
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Supplier Diversity: US CEO's Case for action

<https://vimeo.com/diffdaviseditorial/review/209015339/dbac4c335d>



Addressing the Gap to Potential – Strategic Intent

- LOB Deep Dives
- Supplier landscape
- Define gap to potential

Assess

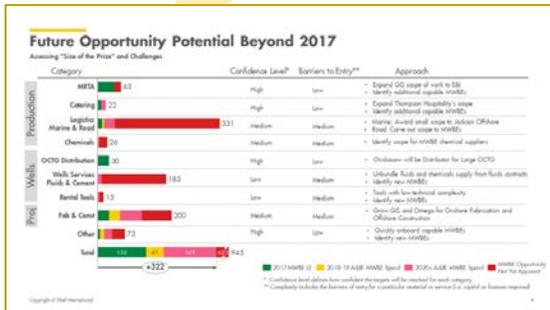
Challenge

Target



- **Address** barriers to entry:
 - Sourcing timelines
 - Business awareness & uptake
- **Supplier development:**
 - Commerciality
 - Technical qualification
- Develop **Opportunity Funnels**
- **Focus** on specific areas of highest probability
- **Supplier engagement – coordinated sessions**
- Pull vs. Push

INTEGRATED TEAMS. ALIGNED INTENT & EFFORT



Lake Charles LNG overview

Facts about this Proposed Project

- Liquefaction plant
 - 3 liquefaction trains (APCI technology)
 - Approximately 15 mtpa
- Advantaged gas supply position
- DOE non-FTA export authorizations received
- FERC approval obtained
 - FEED completed
 - Site identified and secured





Summary

- LC has an excellent location
- Existing infrastructure
- Pipeline interconnectivity
- Advantaged gas supply position
- Strong local and state support
- LC has a reliable and experienced operator
- Already secured FERC approval and DOE non-FTA authorization
- LC offers low risk, high reliability, cost advantaged LNG supply