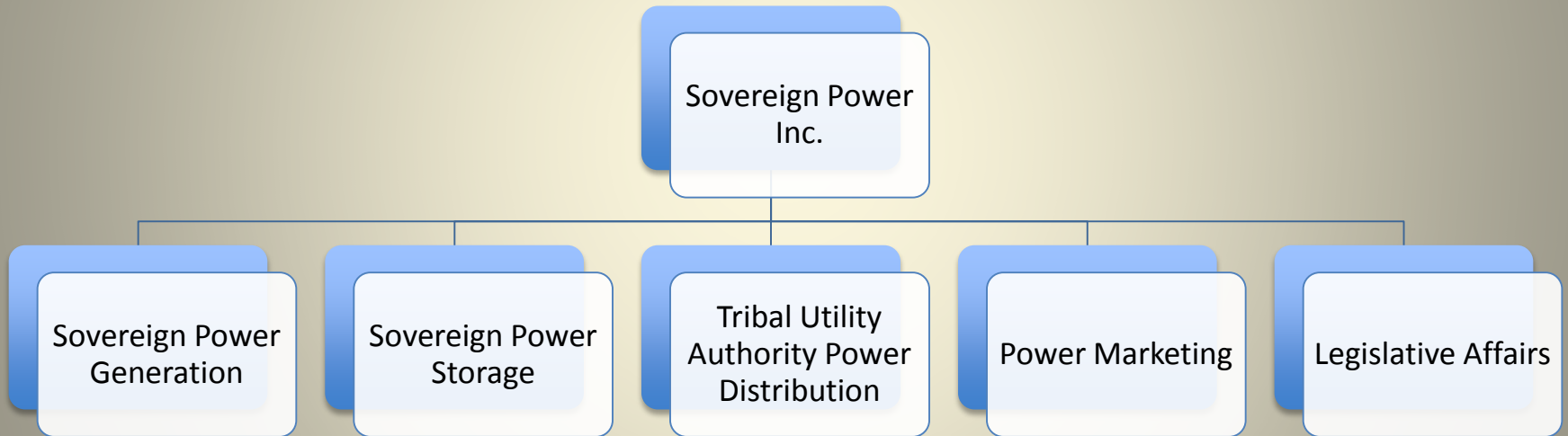


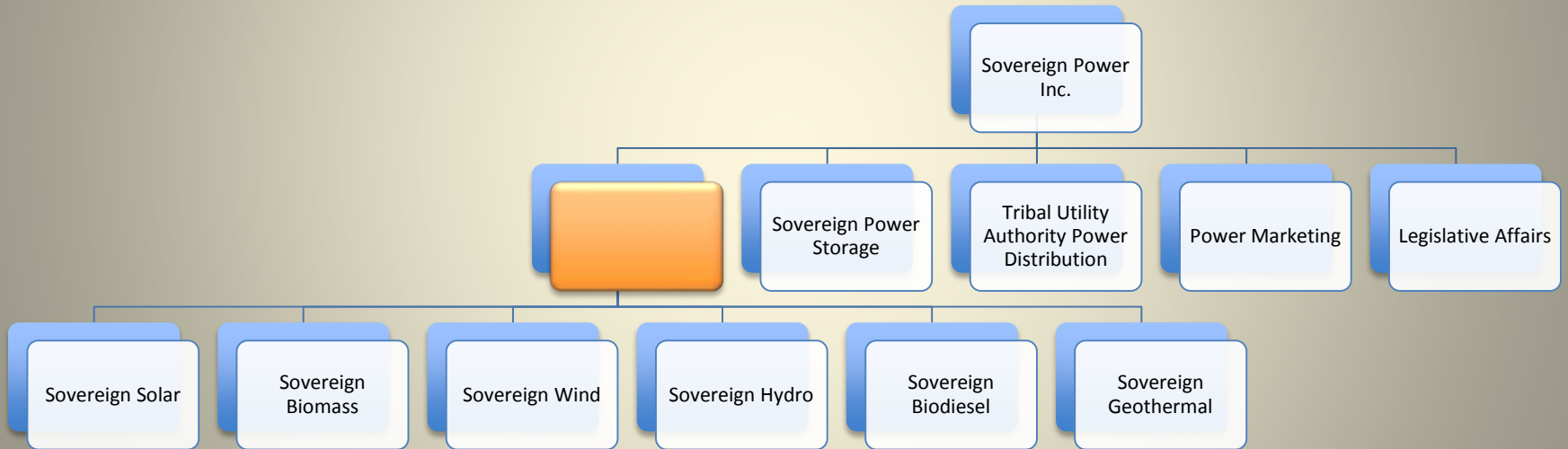


## Essential Tribal Utility Relationships

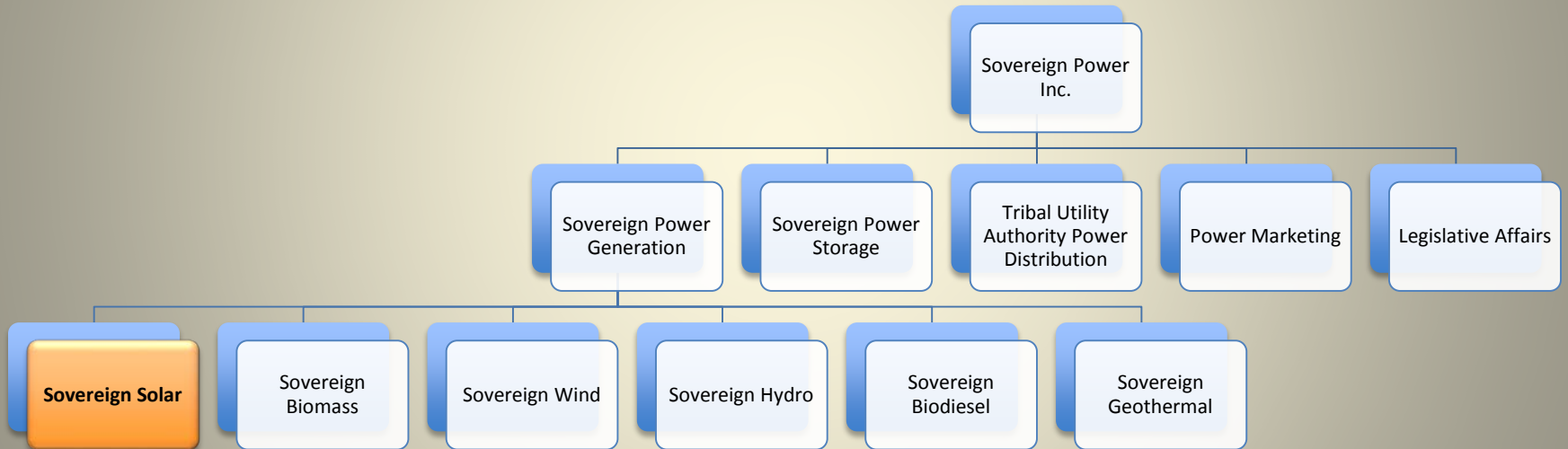
# Sovereign Power Vertical Integration



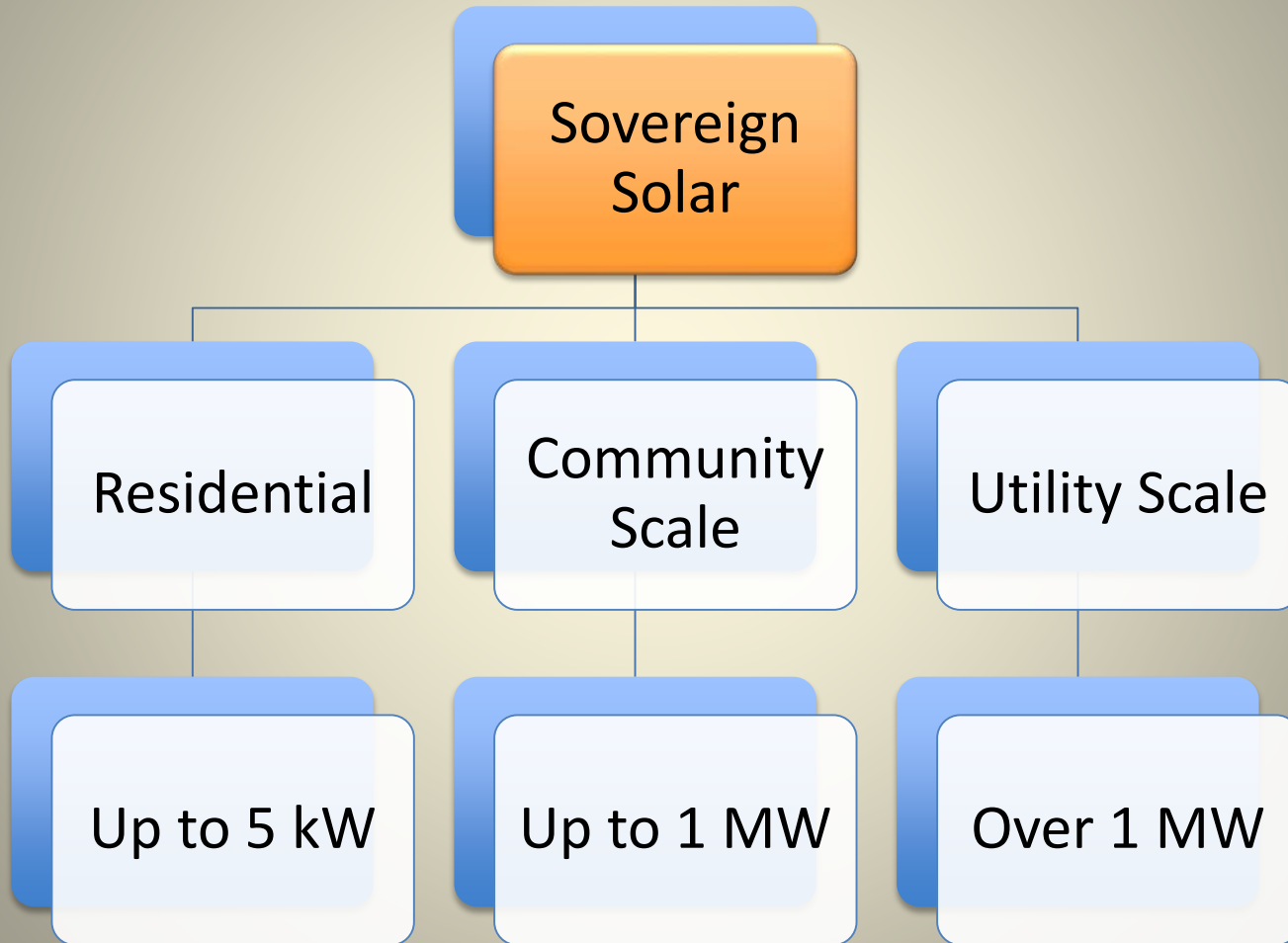
# Sovereign Power Organization Chart



# Sovereign Power Organization Chart



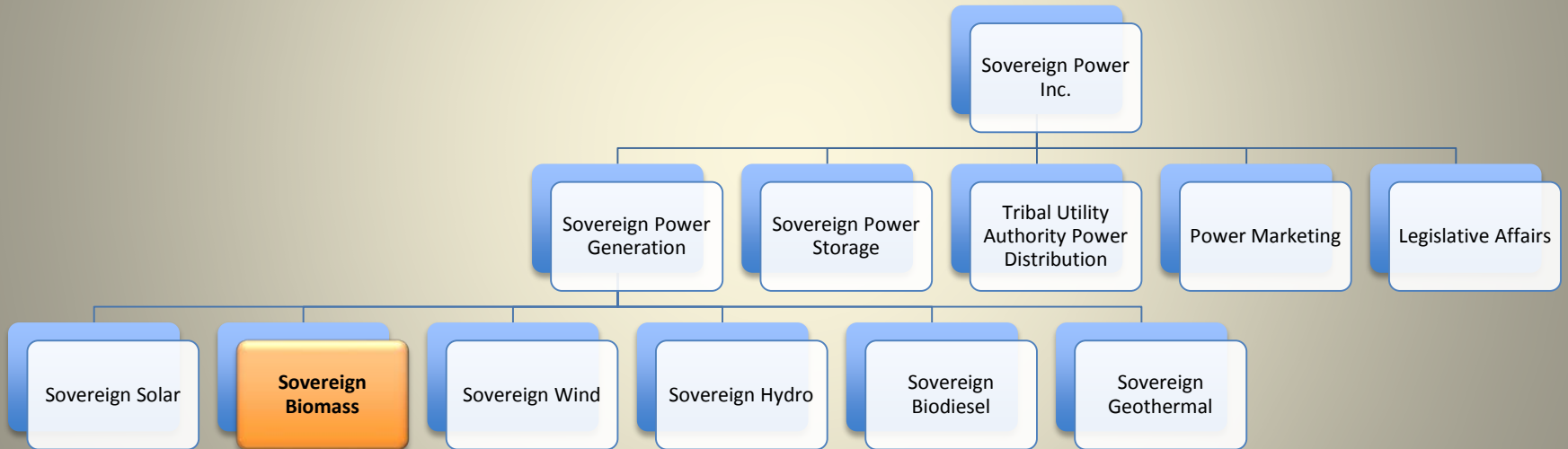
# Sovereign Power Organization Chart



# Sovereign Solar

- Skilled Labor Development (minimum 3 positions required)
  - Site System Design
  - Installation
  - Quality Control
  - Operations and Maintenance
- Sales Force Development (1 position)

# Sovereign Power Organization Chart



# Sovereign Biomass Business Unit

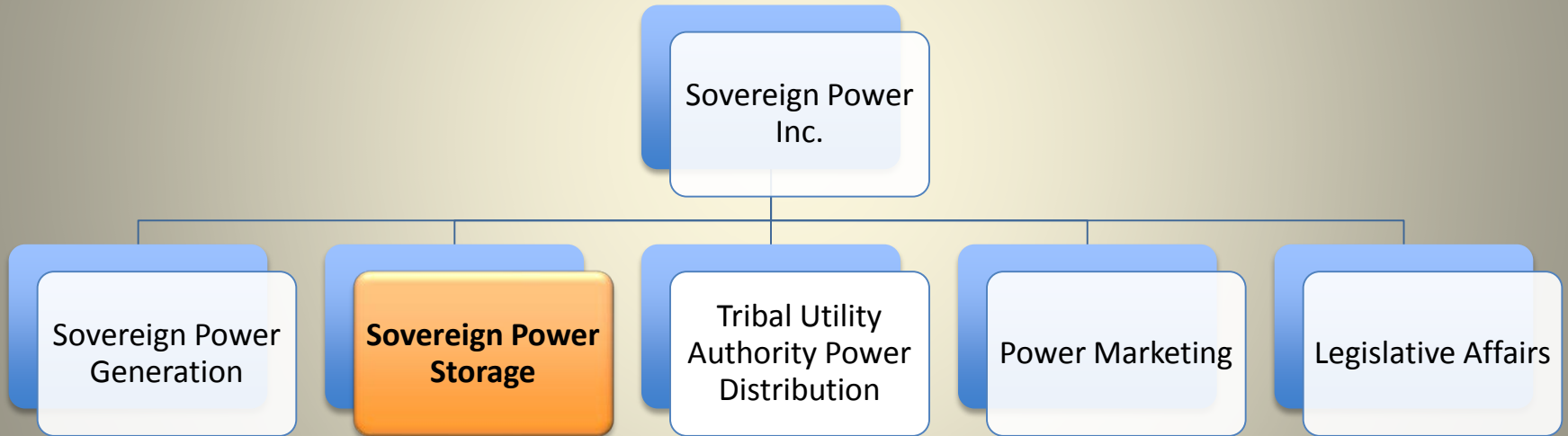
- Community Scale Heat District
  - Wellpinit Core Off-Takers (make monthly payments to Sovereign Power Utility Authority)
    - Residential
    - Commercial
    - Medical
    - Governmental Operations
    - School
    - Federal (BIA)



# Sovereign Biomass

- Opportunities
  - Skilled Labor Development
  - Monthly Utility Burden Mitigation
  - Works very well with Solar PV and Solar Hot Water
- Micro-Grid Heat Energy Generation
  - Ability to island power and separate from grid
  - Energy resiliency

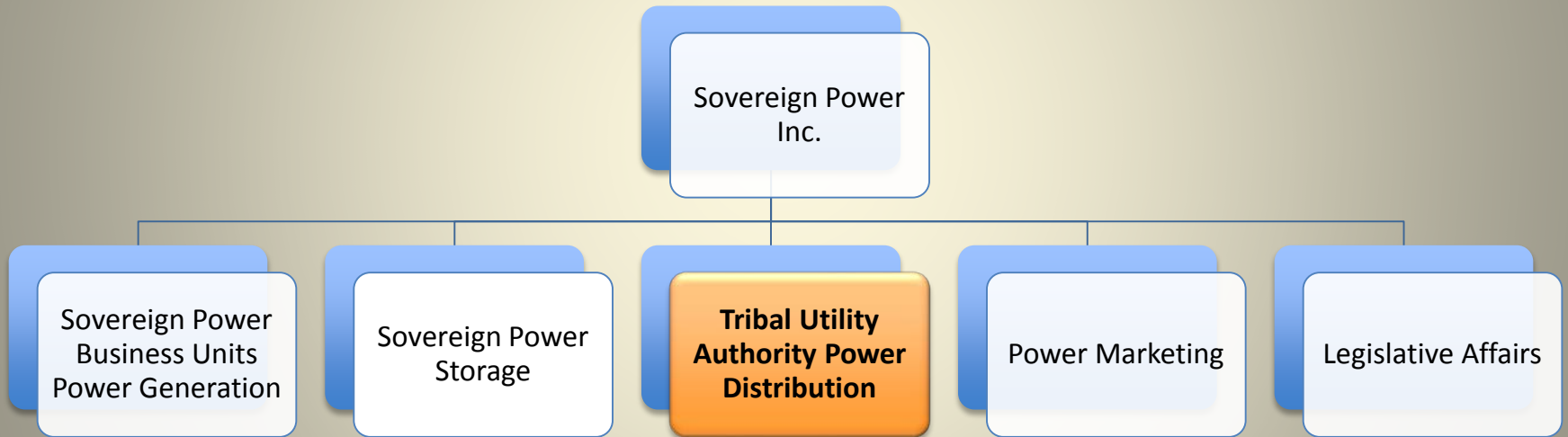
# Sovereign Power Organization Chart



# Sovereign Power Storage

- System Monitoring
- Supports Power Marketing
  - Accrue During Non-Peak Demand
  - Sell onto the Grid During Peak Demand
- Power Resilience

# Sovereign Power Organization Chart



# Sovereign Power Distribution

- Grid tied systems
  - Community Scale Solar
  - Utility Scale Solar
  - Wind
  - Hydro
- Micro-grid Systems
  - Community Solar
  - Utility Scale Solar
  - Biomass Heat District
  - Wind
  - Hydro

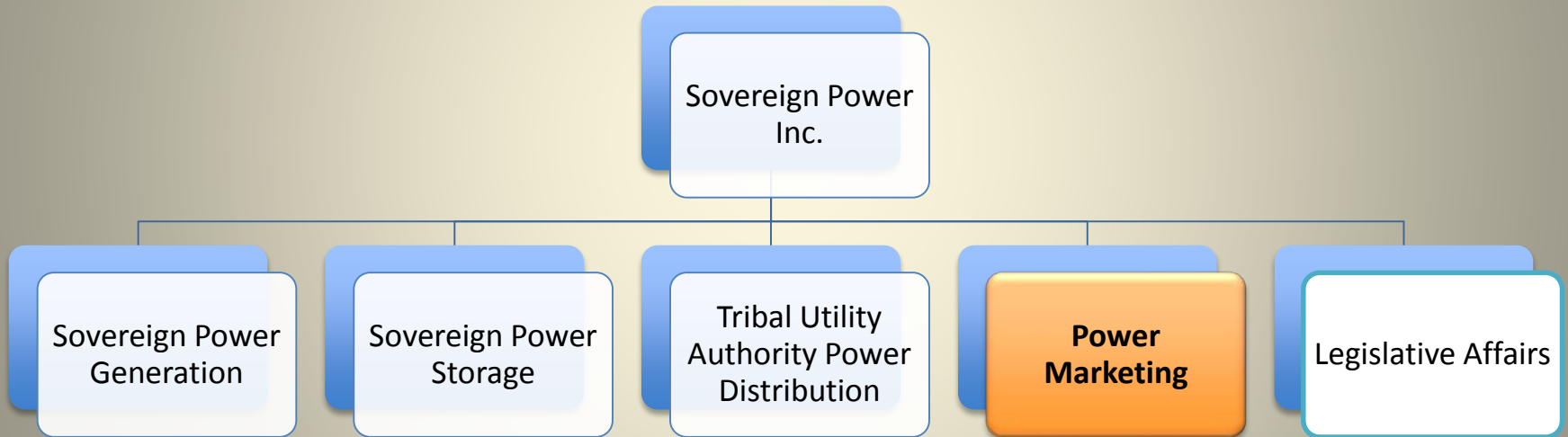
# Sovereign Power Distribution

- Skilled Labor Development
  - Minimum 1 Line Crew
    - Example: Yakama Power will have 4 line crews with between 80-90 employees (All tribal skilled labor) serving the region as the largest utility service business in the region.
- Back Office Development (minimum 1 position)
  - Monthly account payments structure to Sovereign Power
- System Monitoring (minimum 1 position)

# Sovereign Power Distribution

- Utility Payment Customers
  - Revenue Stream through monthly Accounts Receivable
    - Residential
    - Commercial
    - Tribal Governmental Operations

# Sovereign Power Organization Chart

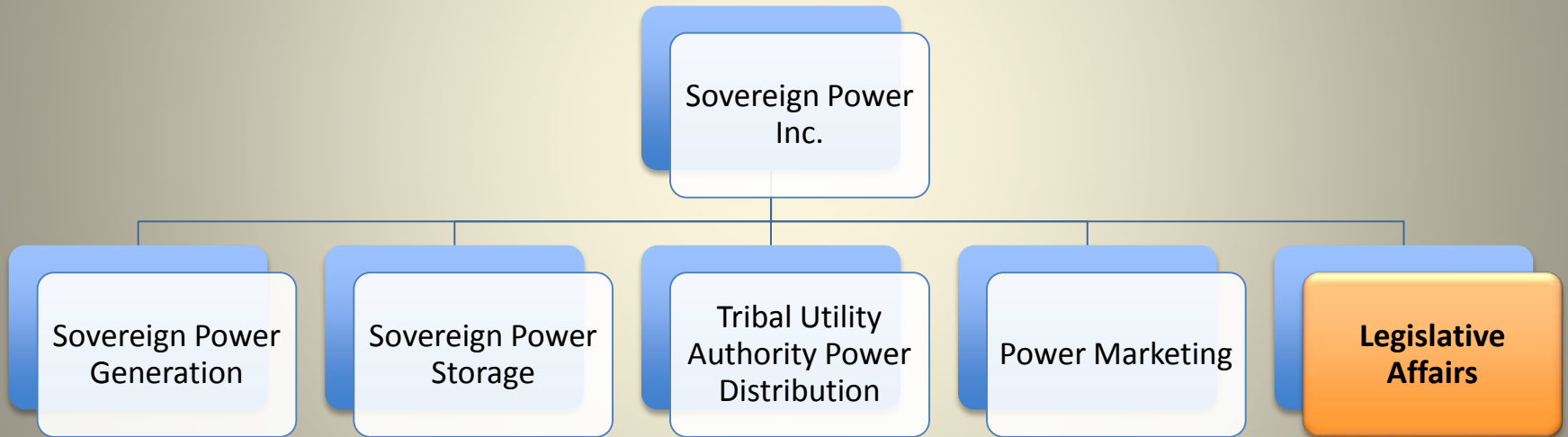




# Power Marketing

- Sovereign Power's current activity as a Section 17 power marketing company.
- Specific ruling that Sovereign Power is NOT under the Federal Energy Regulatory Commission jurisdiction.

# Sovereign Power Organization Chart



# Legislative Affairs

- Tribal Governance
- Washington State Legislative Actions
  - Washington State Utility Commission
  - Department of Revenue Incentives
  - Department of Commerce Incentives
  - Tribal Specific Language
- Federal Legislative Actions
  - Department of Revenue Incentives
  - Department of Commerce Incentives
  - Department of Energy Incentives
  - USDA
  - HUD
  - Tribal Specific Language

# Sovereign Power Advocacy

- City of Spokane
- City of Airway Heights
- Affiliated Tribes of Northwest Indians
- National Congress of American Indians
- Western Area Power Administration
- Western Systems Power Pool