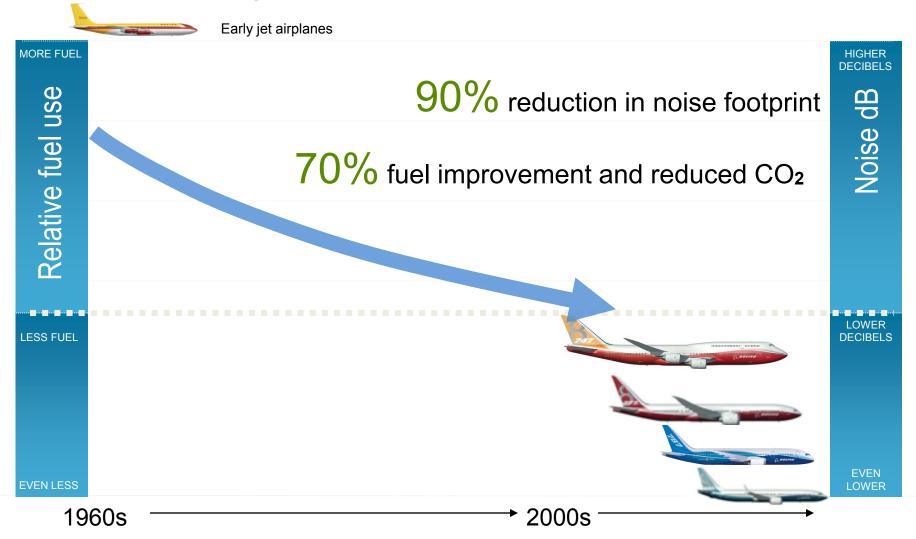




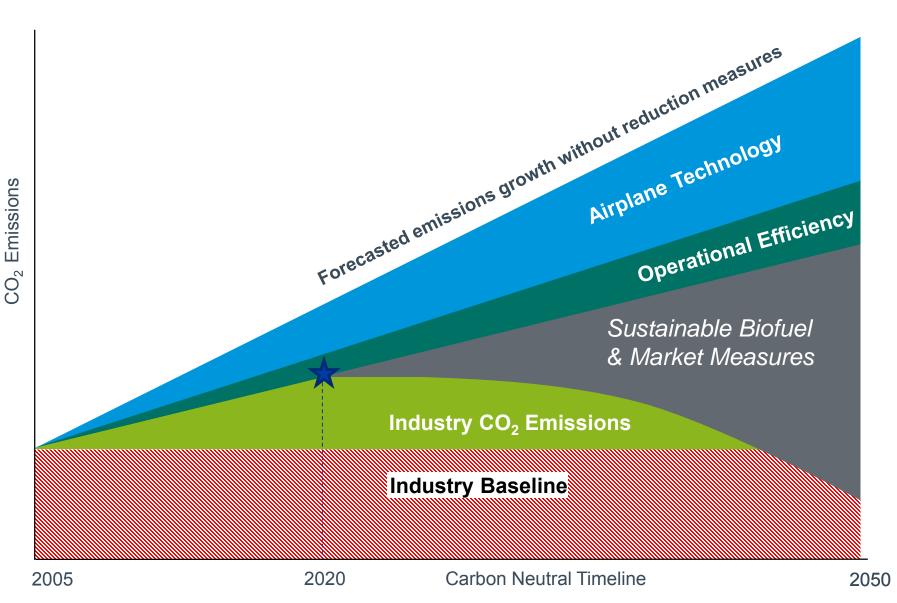
Aviation's Active Commitment to Sustainable Alternative Fuels July 11, 2017

Michael Lakeman, Ph.D. Director, Biofuel Technology Strategy The Boeing Company

A track record of success ... Cleaner and quieter with each new model



Aviation's strategy for reducing emissions



Status of biofuel industry



Technically viable



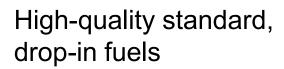
In demand



Sufficient supply



ASTM and Def Stan approved



Five pathways approved since 2011



Airline offtake contracts signed

Airline support – Countless commercial flights

Continued global military interest



Limited but growing refinery capacity

Shrinking premium for approved fuels

Parity on incentives with ground transport needed

Announced airline offtakes of aviation biofuel



375 million gallons, est. 2019



24 million gallons, est. 2019



330 million gallons, est. 2019



915 million gallons, '16-'19



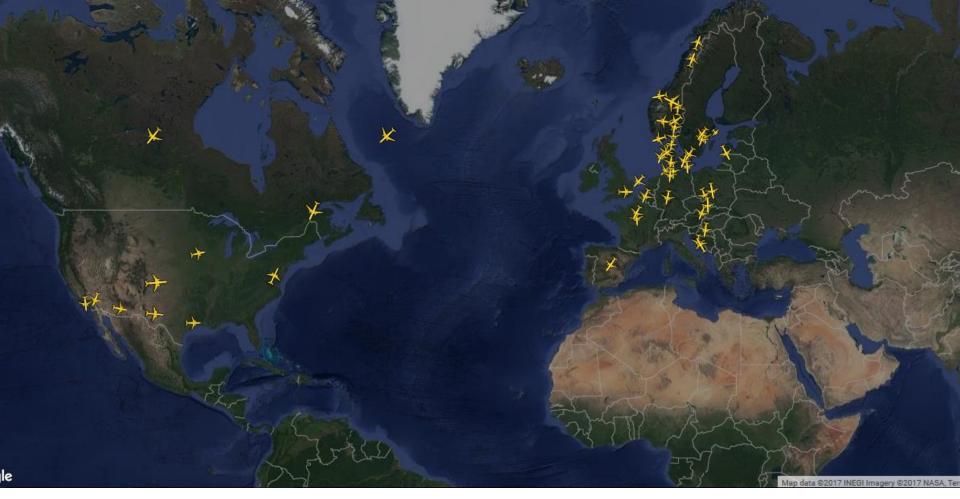
2.5 million gallons, 2016



24 million gallons, est. 2019

Source: 1. Lufthansa commitment of 2.5 million gallons out of Oslo Airport in 2015 2. United Airlines commitment to 5 million gallons over 3 years from AltAir Fuels from 2015 onwards; equity investment in Fulcrum over 10 years from 2018 onwards 3. Offtake from Red Rock Biofuels from 2017 for 3 million gallons per year for 5 years 4. Offtake from Red Rock Biofuels for 3 million gallons per year over 5 years 5. Commitment to Solena for minimum 10 years 6. Equity stake and offtake with Fulcrum for 10 years

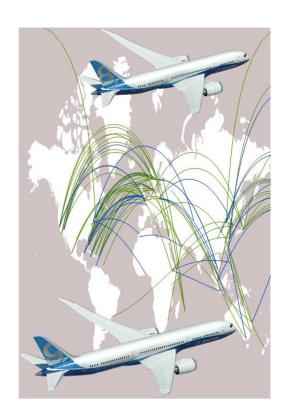
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https://planefinder.net/custom/icao-fuel.php

- United Airlines and KLM flights departing from LAX
- Lufthansa, SAS and KLM / KLC flights departing from OSL
- SAS, KLM and Braathens flights departing from ARN

Challenges to commercialization remain



Expansion of options

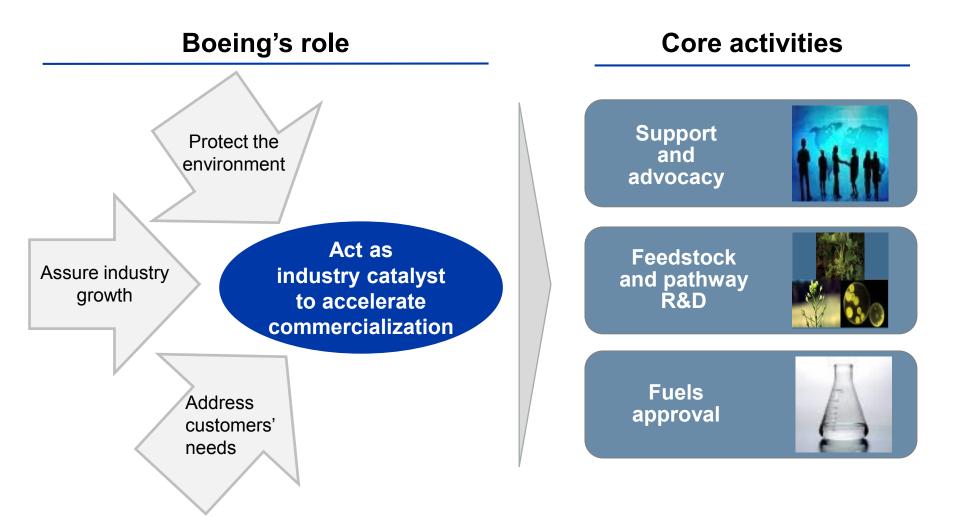


Financing and affordability



Project execution

Boeing's role and actions



Ultimate goal is to catalyze a vibrant commercial market

Boeing's global biofuel engagements



22. Mexico biofuel center of excellence

Highlights from the global portfolio

US & EUROPE

HEFA+



CHINA

Waste cooking oil



UNITED ARAB EMIRATES

Saltwater-tolerant desert plants



WASHINGTON STATE

Feasibility study



SOUTH AFRICA

Nicotine-free tobacco plant



JAPAN

Roadmap to 2020 Olympics



