

DOE Electricity Advisory Committee Energy Storage Session Introduction Overview of Energy Storage and Key Trends

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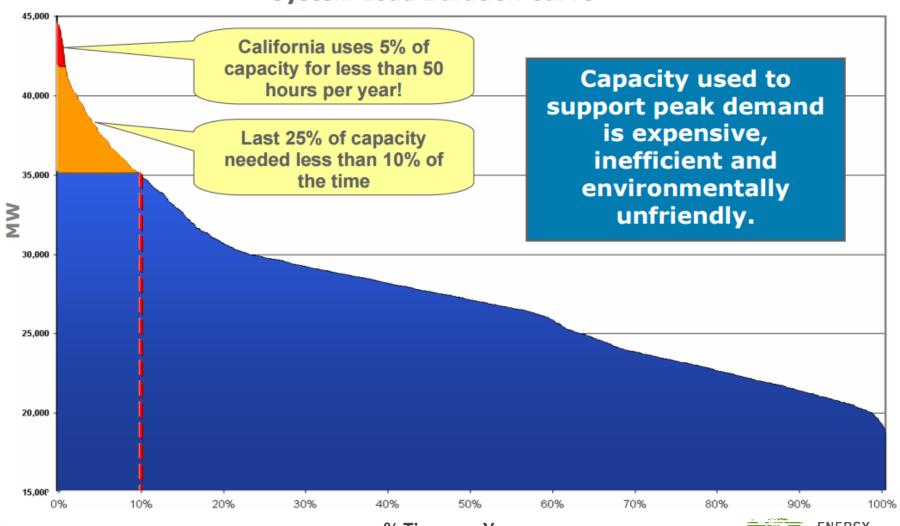






Big opportunity for better asset utilization in the power sector

System Load Duration Curve



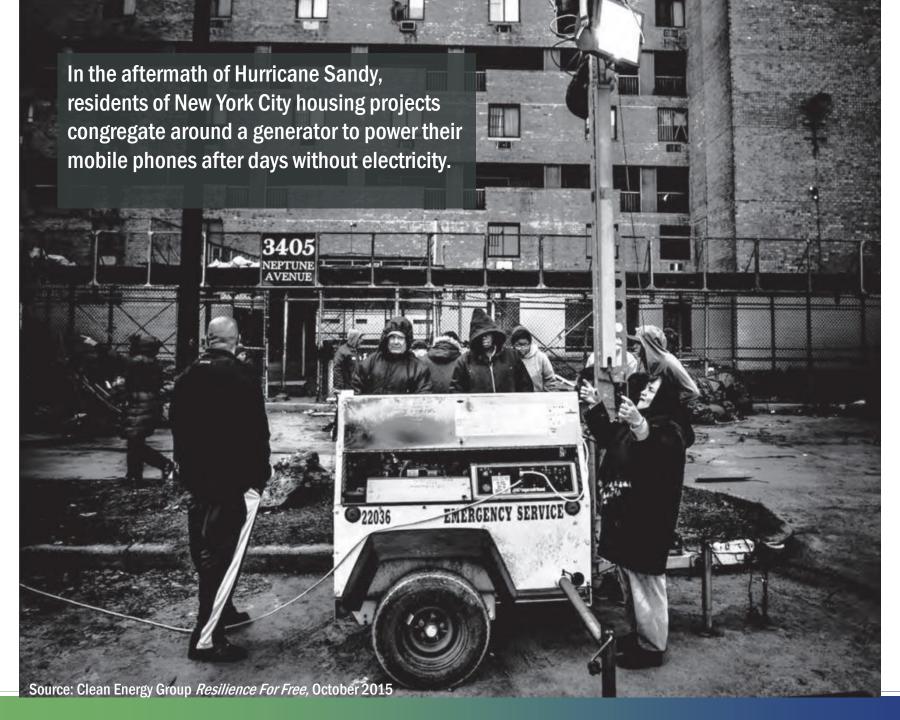


% Time per Year

Source: PG&E Demand Response Programs: An Overview presentation



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Many type of storage are available today

Electro-Chemical



(Flow battery / Lithium lon / Other Chemistries) **Thermal**



(Ice / Molten Salt)

Mechanical



(Flywheel)

Bulk Gravitational



(Pumped Hydro)

Bulk Mechanical



(Compressed Air)

Transportation



(Electric Vehicles)





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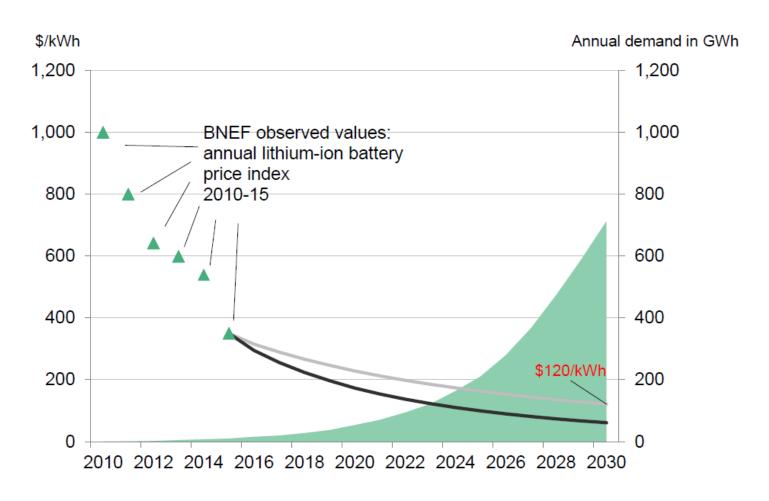
Mensfitness.com





Prices are rapidly falling as demand increases









How Austin Energy Aims to Reach Solar-Plus-Storage Integration at 14 Cents per Kilowatt-Hour





A \$4.3 million project links Tesla batteries, demand response and 1Energy's software in the quest for a cost-effective battery-solar-grid combination.

Greentech Media, March 21, 2016



BRIEF

Hawaii co-op signs deal for solar+storage project at 11¢/kWh

UtilitiyDive, January 10, 2017



FEATURE

How can Tucson Electric get solar + storage for 4.5¢/kWh?

Subsidies and aggressive pricing assumptions are key to the stunning Arizona PPA price, analysts say

UtilityDive, May 30, 2017



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Power System Gamechanger: ENERGY STORAGE





Energy storage is like bacon



It goes well with everything!







Is energy storage cost effective?









EAC Energy Storage Session Objectives

Objectives

- <u>Learn</u> about grid vulnerabilities and recent progress in energy storage deployments
- 2. <u>Identify</u> role of storage in achieving a more efficient, resilient grid
- 3. <u>Identify gaps</u> between status quo and desired commercial end state for key applications
- 4. <u>Identify solutions and actions</u> for the federal government to help close the gaps.

Key Working Session Focus Areas

- Power Sector Vulnerabilities
- 2. Advances in Energy Storage for System Reliability and Resiliency
- 3. Storage and Microgrids
- 4. Regional Resiliency and Security with Bulk Storage

Questions to Consider Throughout the Day

- » How can energy storage support a modern, reliable and resilient 21st century power grid for the US?
- » What are the **grid reliability and resiliency challenges** that storage maybe able to assist with?
- » What future energy storage capabilities are necessary?
- » What are the medium and long term challenges to realizing these capabilities?
- » What can the federal government (DOE and other agencies) do to help address these challenges?
- » What did I learn that I was not aware of before?



Ground Rules

- **» No such thing as a dumb question!** Stepping outside your normal viewpoint is encouraged.
- » EAC's resulting public report not attribute a specific quote to anyone without your prior written approval. Feel free to speak your mind and generate ideas.
- » One speaker at a time please stay on topic
- » Importance of keeping to schedule

Who is in the room? Quick introductions ...

- » Name
- » Title/role/Organization
- » One question regarding energy storage that you would like to have answered today

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www.storagealliance.org www.strategen.com www.esnaexpo.com

- California Energy Storage Alliance (CESA)
 - 501(c)(6) founded in January 2009
 - 70+ member companies
 - Active at CPUC, CAISO and State Legislature



- Strategen Consulting
 - Strategic advisory in clean energy since 2005
 - Government, utility and corporate clientele



- Energy Storage North America (ESNA)
 - Largest storage conference in North America
 - 42 countries in attendance, 100+ exhibitors

