

UNITED STATES DEPARTMENT OF ENERGY

ELECTRICITY ADVISORY COMMITTEE MEETING

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1 PARTICIPANTS:  
2 JOHN ADAMS  
Electric Reliability Council of Texas  
3  
4 AKE ALMGREN  
Orkas Energy Endurance Inc.  
5  
6 WILLIAM BALL  
Southern Company  
7  
8 RAKESH BATRA  
Department of Energy  
9  
10 JEREMY BEDINE  
Johns Hopkins University  
11  
12 ANJAN BOSE  
Washington State University  
13  
14 LANEY BROWN  
Modern Grid Partners  
15  
16 MARILYN BROWN  
Georgia Institute of Technology  
17  
18 MERWIN BROWN  
California Institute for Energy and Environment,  
University of California  
19  
20 JASON BURWEN  
Energy Storage Association  
21  
22 CAITLIN CALLAGHAN  
Department of Energy  
23  
24 JAY CASPARY  
Southwest Power Pool  
25  
26 PAUL CENTOLELLA  
Paul Centolella & Associates, LLC  
27  
28 WATSON COLLINS  
Eversource Energy

1 PARTICIPANTS (CONT'D):

2 MICHELLE DALLAFIOR  
Department of Energy

3

4 TOM DOUGHTY  
California ISO

5 GORDON FELLER  
Cisco

6

7 CLARK GELLINGS  
Independent

8 IMRE GYUK  
Department of Energy

9

10 PATRICIA HOFFMAN  
Department of Energy

11 RACHEL FINAN  
ICF

12

13 JOYCE KIM  
Department of Energy

14 KIRAN KUMARASWAMY  
AES

15

16 MATEO JARAMILLO  
Tesla

17 CATHERINE JOHNSON  
University of Wisconsin

18

19 JIM LAZAR  
Regulatory Assistance Project

20 JANICE LIN  
Strategen Consulting

21

22 MAUREEN MALLOY  
ICF

1 PARTICIPANTS (CONT'D):

2 ELI MASSEY  
Department of Energy

3

4 DAVID MEYER  
Department of Energy

5 JAMES OKULLO  
Midcontinent ISO

6

7 CHELSEA PELLECCCHIA  
ICF

8 PAUL ROBERTI  
Ernst & Young

9

10 MATTHEW ROSENBAUM  
Department of Energy

11 PAM SILBERSTEIN  
National Rural Electric Cooperative Association

12

13 CAITLIN SMITH  
ICF

14 JULIE SMITH  
Department of Energy

15

16 BENJAMIN STAFFORD  
Advanced Energy Economy

17 SAMIR SUCCAR  
ICF

18

19 SUE TIERNEY  
Analysis Group

20 DAVID TILL  
North American Electric Reliability Corporation

21

22 REBECCA WAGNER  
Wagner Strategies

1 PARTICIPANTS (CONT'D):

2 LINDSAY WESTFIELD  
Direct Energy

3  
4 LORNA WISHAM  
First Energy

5 CARL ZICHELLA  
Natural Resources Defense Council

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## 1 P R O C E E D I N G S

2 (8:20 a.m.)

3 MS. HOFFMAN: Let's get seated and get  
4 the meeting started. And I will do my best to  
5 mimic Sue this morning until she arrives -- it  
6 gives Paul a couple of extra minutes to get his  
7 thoughts together. So we're going to start off  
8 this morning with the smart grid Subcommittee  
9 activities and plans, and Paul's going to give us  
10 an update on that. Thanks Paul.

11 MR. CENTOLELLA: Okay. Sure, thank you.  
12 So, glad to do this, and we're looking here at a  
13 continuation of activities. We've had some very  
14 good sessions at the last two full EAC meetings  
15 that, you know, for those of you who are new to  
16 the Subcommittee or new to the Committee as a  
17 whole, I would encourage you to go back and look  
18 at the March meeting. We had a very interesting  
19 session on the evaluation and integration of DER.

20 We had a range of presentations. We had  
21 Michael Caramanis from Boston University talk  
22 about the calculation of DLMP. We had Bill

1 Kallack from Integral Analytics talk about how you  
2 forecast and begin to plan for distributed  
3 resources on a marginal cost basis.

4 We had Deepak Divan from Georgia Tech  
5 talk about how you can begin to integrate control  
6 at the grid edge, managing disturbances at the  
7 grid edge, and what that means in terms of  
8 integrating DER.

9 And we had Heather Sanders from our own  
10 Committee talk about all of the complexities  
11 involved in distribution planning.

12 In our last full EAC meeting we had  
13 another interesting session on transactive energy.  
14 We had Lynne Kiesling from Northwestern provide us  
15 an overview of what that means. We had Richard  
16 Tabors talk about platform markets and how those  
17 work. We had Curt Kirkeby from Avista talk about  
18 some of their transactive energy programs that  
19 they have undertaken with Microgrids and with  
20 Washington State University. And from PNNL we had  
21 Srinivas Katipamula talk about transactive energy  
22 in buildings.

1                   So those were two great panels. We  
2                   don't have a panel at this session, but we're  
3                   looking forward to doing something in the March  
4                   meeting. In the interim what we have done is we  
5                   have done a series of webinars over the summer  
6                   looking at a couple of different kinds of things  
7                   still further investigating this topic of how do  
8                   you value and how do you integrate DER?

9                   So at our June meeting we had a couple  
10                  of distribution planners, one former and one  
11                  currently with Con Ed utility of the future  
12                  project talking about, in particular, the  
13                  Brooklyn-Queens project. You see here in that top  
14                  graphic, a graphic from what is projected to come  
15                  into play in Brooklyn-Queens to displace the need  
16                  for a substation there. And what you see is your  
17                  fair amount of voltage optimization, a fair amount  
18                  of fuel cell, gas-fired distributed generation,  
19                  energy efficiency, a little bit of demand response  
20                  in the evening and a smaller than what one might  
21                  expect amount of storage. That's actually a  
22                  fairly modest component of the overall picture.



1 And you see the black line there which is their  
2 need for additional resources in the specific  
3 location.

4 So you can see that in at least a good  
5 part of the day they are actually picking up  
6 resources under their contract that they wouldn't  
7 necessarily need to have at that location, not  
8 until they're clear whether that's still cost  
9 effective in those particular hours. But overall,  
10 some significant savings from this approach.

11 Then on the July call, the July and  
12 August calls were co-done with the grid  
13 modernization initiative working group because  
14 they were two of the foundational projects for  
15 grid modernization that we thought were  
16 particularly important in terms of understanding  
17 the valuation and integration of DER.

18 And so the July call we had Jeff Taft  
19 from PNNL and some of his colleagues talk about  
20 grid architecture, and the fact that the  
21 architecture for control of the grid becomes much  
22 more complicated as you begin to get into high DER

1 environments. And so we had a discussion with  
2 Jeff on that call about how you might begin to  
3 think about an evolution of grid architecture in a  
4 way that moves away from a pure engineering  
5 control model to something that involves  
6 coordination, some of which happens through  
7 markets, and may involve some degree of  
8 distributed autonomous control, that is acting  
9 very fast potentially even on a sub-cycle basis,  
10 to handle the kinds of disturbances that happen in  
11 the grid when you've got a significant variability  
12 from load or resources at the edges of the grid.

13           And so you see here one of the slides  
14 that Jeff used. Actually, it's a slide that was  
15 produced by our speaker in the September call,  
16 Sascha Von Meier. But it's showing the different  
17 time scales at which different kinds of devices  
18 begin to apply on the grid. So you see some of  
19 the high frequency switching all the way down at  
20 the left hand, and these and some of the  
21 synchrophasors that we'll talk about later are  
22 operating on a sub-cycle basis; whereas, AGC is in

1 the middle. The kinds of pricing that you see in  
2 an LMP market is further out to the right-hand  
3 side of that slide.

4 So architecture has to take into account  
5 both the complexity of the system and the  
6 complexity of the objects operating under it. But  
7 also the different times scales and how you  
8 integrate across them. So we had a very  
9 interesting discussion about that.

10 On our August call we had another call  
11 with the grid modernization working group. And  
12 this one focused on the valuation project, and  
13 Stan Hadley from ORNL and other folks on that team  
14 were part of that call. And this project is  
15 really aimed at trying to create a common set of  
16 terminology and some common frameworks for how you  
17 might do valuation in a distributed energy  
18 environment. And we had some discussion with them  
19 about their -- as you can see in the top-left  
20 graphic, they are looking at -- well, there might  
21 be different things that are valued by different  
22 parties. And then different parties might put

1 different weights on each of those values, whether  
2 it's affordability or reliability or resiliency,  
3 et cetera.

4           And so we did have some discussion with  
5 them about, you know, are there ways to create a  
6 more common framework so that it's not simply a  
7 matter of weighting different things that  
8 different people might weight differently. And  
9 we'll be interested in following where they go  
10 with that. I think what we saw is a real effort  
11 to try to create some commonality and terminology,  
12 some commonality and, you know, at least  
13 understanding the elements of a framework.

14           And then on the September call Sascha  
15 Von Meier, who is with University of California, I  
16 believe. Is that right Merwin?

17           MR. BROWN: Yes. She is my replacement.

18           MR. CENTOLELLA: Okay. So Merwin Brown  
19 was speaking and saying that Sascha is his  
20 replacement at the University of California. So  
21 she gave a presentation on the application of  
22 micro-synchrophasors in the distribution system.

1 And I think the key sort of takeaway from that  
2 which you see in the graph on the bottom is the  
3 difference in time scale in the kinds of data that  
4 you can get from micro-synchrophasors, versus what  
5 you might get from conventional SCADA  
6 measurements, so that you can actually begin to  
7 track, you know, is it something that happened on  
8 the distribution network, or is it something that  
9 happened in the inverter of a solar installation  
10 that may have caused a fault on the system. And  
11 so we had a very interesting conversation.  
12 Heather was very much involved as a distribution  
13 planning person, about what's the real value and  
14 applications of this kind of much more detailed  
15 data. So these are the kinds of things we've been  
16 talking about over the course of the summer.

17 And our next task is then really to take  
18 all of this investigation that people have done  
19 and begin to turn it around into thinking about  
20 what kinds of topics might we consider for making  
21 recommendations to DOE around this topic of  
22 valuation and integration of DER. And I guess,

1     you know, coming off of some discussions I have  
2     had over the last couple of weeks, I guess I might  
3     even add one to this list that, you know, it may  
4     simply be important for DOE to be making the point  
5     and educating people that there are differences in  
6     the value of distributed resources depending upon  
7     when and where they are on the grid because we  
8     have a lot of distributed resources that are being  
9     added in response to net metering or RPS, or in  
10    some states we actually have states, you know,  
11    specific mandates for utilities to be purchasing  
12    DER without any kind of indication that there  
13    might be a difference in value depending upon  
14    where those DER end up on the utility system.

15                 But we had earlier in the year put  
16    together a list of some of the topics that we  
17    might want to explore. And this is not  
18    necessarily a list of recommendations or anything  
19    like that. That's our next task, is to think  
20    about are these the right topics? And if so, what  
21    might we say about them back to DOE in terms of  
22    influencing the kinds of research and policy

1 agendas that DOE might undertake in these areas.  
2 So some of them represent areas where there is  
3 already work underway. Some of them may be areas  
4 where we are going to suggest, you know, if the  
5 Committee comes to some agreement, new things  
6 that, or supplements to things that are underway.  
7 So, you know, the list that we had come up with  
8 earlier included creating a common understanding  
9 of terminology and valuation framework. Something  
10 that's being addressed in the, at least in part in  
11 the valuation project in grid modernization.

12 Tools for the evaluation of the time  
13 variability and product-specific marginal costs  
14 and marginal value of DER -- and we know some of  
15 that that's out there from some of the work that's  
16 been presented to the full EAC already.

17 We may want to talk about, are there  
18 gaps in those tools and where could they be  
19 better? You know, looking at how you begin to  
20 analyze additional factors impacting DER  
21 valuation. So are there factors, for example,  
22 impacting reliability and resilience and how might

1 they come into value in DER.

2           You know, some further work on  
3 architecture and grid control and really beginning  
4 to think about the different types of systems we  
5 have in distribution. And how do you think about  
6 grid architecture and control in this context?  
7 And what more needs to be done beyond the already  
8 very interesting work that PNNL and others are  
9 doing.

10           Thinking about how you integrate DER  
11 into distribution planning, into forecasting, into  
12 operations and how the operations change.  
13 Developing an understanding of the structural  
14 regulatory barriers and opportunities and  
15 understanding stakeholder concerns about moving  
16 DER into the market. And finally, thinking about  
17 utility rate structures for accommodating high DER  
18 environments.

19           And there may be other topics that we  
20 take up, but this was the list that we developed  
21 earlier. And certainly if people around the table  
22 have other things that you think we ought to be



1 looking at, please feel free to suggest them when  
2 we get to the discussion in just a moment.

3           So our next step is really to begin to  
4 focus on what findings and recommendations we can  
5 make out of that investigation. And then, you  
6 know, our plan for the remainder of the New Year.  
7 We welcome some of the new people on the Committee  
8 and hope you'll be joining the Subcommittee. We  
9 really would value some of the experience and  
10 expertise that you can bring. We'll be looking at  
11 the DER valuation and integration question and  
12 then kicking off a new set of work looking at the  
13 impact of the internet of things on power systems  
14 with the hope that by the March meeting we'll be  
15 able to put together a panel on that.

16           So that's where we are. I'll pause and  
17 take some questions, and see if there is anything  
18 else you'd like us to be looking at. Gordon?

19           MR. FELLER: So I'm new to the  
20 Subcommittee, and I haven't had a chance to look  
21 at the past work. This was helpful. Is there a  
22 discussion thread around investments that have

1       been made around smart grid by key actors,  
2       utilities and maybe technology or service  
3       providers that work with utilities that has a kind  
4       of evaluation framework that the Committee has  
5       used or other ways of tracking the success or  
6       failure of some of those experiments?

7               MR. CENTOLELLA: So there has been a set  
8       of activities that preceded this, you know, that  
9       looked at developing analysis of, for example,  
10      coming out of the ARRA investments on smart grid.  
11      There was a prior set of recommendations to DOE  
12      around that. There have been prior  
13      recommendations on how to create tools for  
14      regulators. I think there have been at least two  
15      or three different sets of recommendations that  
16      have come out of the Committee in the last three  
17      years. And we can certainly get you those. I  
18      think they are probably on the website along with  
19      DOE's responses to those sets of recommendations.

20              MR. FELLER: My other question is about  
21      business models; the impact of smart grid on the  
22      traditional utility business model. We've been

1 hearing from a lot of utilities that they think  
2 they are going to have to reassess how they sell,  
3 how they deliver, how they price, and the more  
4 fundamental business model behind all of that. I  
5 don't know if these issues have come up, and what  
6 way they've come up.

7 MR. CENTOLELLA: Probably not as much as  
8 some of the other issues. I mean, that may be a  
9 useful topic for us to think about going forward.  
10 What I would say is that I think, at least from my  
11 perspective, and others may have different  
12 perspectives, is in terms of the Committee we're  
13 trying to make recommendations to things that DOE  
14 can do. So there may be discussions that DOE  
15 might be able to facilitate around how to enable  
16 utilities to move to new business models, but DOE  
17 is not going to be necessarily creating the  
18 business models that utilities end up choosing.

19 MR. LAZAR: I work with a lot of low  
20 income and consumer advocates who remain very  
21 smart grid skeptical. When I give examples of  
22 some very creative things that some utilities have

1 done with their smart grid assets, they warm up.  
2 And I hope one thing that this Committee can do is  
3 to help stimulate compilation of examples of  
4 creative things that people have done that provide  
5 real customer benefit. Burbank Water and Power  
6 used their smart grid. The Wi-Fi mesh that does  
7 their data collection had so much capacity that  
8 they opened it up to free citywide Wi-Fi,  
9 eliminating the digital divide in Burbank. That  
10 was perceived as a smart grid benefit that was  
11 valuable. I think the more of those kinds of  
12 examples we can find and the more creative use of  
13 smart grid assets that can be identified, the  
14 possibility of reducing resistance to deployment,  
15 but also the opportunities to give regulators an  
16 opportunity to make sure there is a value  
17 proposition for consumers is enhanced. And I hope  
18 that we can include that in our work in the next  
19 year.

20 MR. CENTOLELLA: Good.

21 CHAIRWOMAN TIERNEY: Thanks, Jim. Let's  
22 go with these two, and then we will go to the next

1 report. Janice.

2 MS. LIN: Thanks. I'd like to build on  
3 the comments of the last two questions. I  
4 understand that DOE can't recommend business  
5 models, but it's certainly in a position to  
6 identify these innovative practices and/or  
7 creative new compensation mechanisms that certain  
8 utilities are deploying. And I think we're going  
9 to see more and more of that literally in the  
10 coming months. And that information via DOE can  
11 be described and disseminated because it may be  
12 helpful.

13 MR. CENTOLELLA: Yeah, great point.

14 CHAIRWOMAN TIERNEY: Laney.

15 MS. LANEY BROWN: Yeah, and actually I'm  
16 continuing to build. I think there are also  
17 examples that, you know, to understand the  
18 applicability, but around DER evaluation, around  
19 model development, around installation and  
20 management of things like nonwire alternatives  
21 that might prove very useful to others. So I  
22 think to help people build those building or

1 understand and think about those building blocks.

2 MR. CENTOLELLA: Okay, great.

3 CHAIRWOMAN TIERNEY: Thanks, Paul.

4 MR. CENTOLELLA: Sure.

5 CHAIRWOMAN TIERNEY: And as John is  
6 getting ready, I will apologize for being late. I  
7 think I am very time zone challenged. My son was  
8 married Saturday night here. I flew to London,  
9 came back. I'm just totally confused. So after  
10 all that discussion last night about starting at  
11 8:00, I thought we were starting at 8:30. So I  
12 really apologize everybody.

13 MR. ADAMS: Good morning, my name is  
14 John Adams. This is my first time in front of  
15 you, so let me ask you to go easy on me. This is  
16 the power delivery Subcommittee report. Going  
17 after Paul -- boy, I was really impressed. He  
18 went through the entire last year of phone calls.  
19 I'm not prepared to do that but I'll --

20 CHAIRWOMAN TIERNEY: You've got enough  
21 with this paper.

22 MR. ADAMS: At the power delivery

1 Subcommittee our last calls have been mostly  
2 devoted to the Value of a VAR white paper, which  
3 we've been working on for some time. I'm actually  
4 fairly new to the Committee, so I'm not sure  
5 exactly how long this has been going on.

6 We are talking about new deliverables.  
7 And I just want to mention the things we're  
8 talking about and look for suggestions. One  
9 suggestion which was mine, was to look at the  
10 planning process for transmission. We are  
11 developing from a single-source -- well, I won't  
12 say single -- multiple large source to sync  
13 planning model to possible multiple distributed  
14 sources. So how to do planning in the future is  
15 one of the things we are thinking about as the  
16 next deliverable. The impact of high penetration  
17 of electric vehicles is something we're thinking  
18 about. And Merwin just suggested looking at the  
19 interface of the transmission and the distribution  
20 system. I wanted to put these ideas into all of  
21 your heads. I am looking for additional  
22 suggestions at what the power delivery

1        Subcommittee should be looking at. I wanted to  
2        get that out before we started going through the  
3        existing work product, the value of our working  
4        paper.

5                    The way I'm going to approach this, the  
6        paper has a formal set of recommendations at the  
7        end. It has a page that's actually labeled formal  
8        recommendations to DOE. But through the body of  
9        the paper there are several other recommendations  
10       that kind of go through in passing. And some of  
11       them, I think, are pretty important. So what I've  
12       done here is every place in the paper where it  
13       said the DOE ought to do something, I've gone  
14       ahead and broken those paragraphs out. So I've  
15       got five pages of recommendations. This is every  
16       recommendation DOE I can find in that 32-page  
17       paper. So I hope all of you have read this paper  
18       in exhaustive detail, and admired the brilliant  
19       writing in it. But just in case you've missed a  
20       point or two, I've broken out the salient points  
21       right here. I have no intention of reading these  
22       slides. I'm going to chatter on about other



1 things as I flash these slides up.

2 But I do want to point out what is the  
3 Value of VAR and how and where can we best provide  
4 it? Although not on the formal recommendations  
5 page back at the end, it's in here as a suggestion  
6 for DOE.

7 So I'm going to talk a little bit about  
8 why this is important at this time. We are moving  
9 slowly from a traditional utility system in which  
10 you had a single integrated utility that was  
11 responsible for both the transmission network and  
12 the generation, and frankly, billing the load and  
13 ran this integrated system.

14 Today at some places, not everywhere,  
15 but where I come from in particular, I'm down in  
16 Texas, we've broken that model up. We now have  
17 transmission entities and generation entities and  
18 load serving entities, so you don't have this  
19 single controlling entity that is responsible for  
20 coordinating all of these simultaneously. So  
21 whereas we have this billable element, the  
22 megawatt or the watt that everyone knows we are

1 providing, there is this separate element. And  
2 it's really a voltage control element, the VAR or  
3 mega-VAR, which is critical to the stable  
4 operation of the integrated grid -- the  
5 generation, the transmission, the distribution  
6 altogether.

7           Why is it critical? Well, you know,  
8 there are phenomena and I'm just going to --  
9 voltage collapse is the most common one, where you  
10 can lose stability on the grid and you can lose  
11 your ability to transport power entirely through a  
12 shortage of reactive power. Now you can also have  
13 excesses of reactive power which can lead to high  
14 voltage and problems in that area.

15           But because of this, there becomes a  
16 question of -- with the new technologies coming  
17 into the grid and with the separation of the  
18 entities, you no longer have this single  
19 coordinating entity. How are these resources  
20 going to be provided to stabilize the grid in the  
21 future?

22           Now there are NERC requirements around

1 -- we are required to remain stable. So there are  
2 places where this is being studied. But in the  
3 course of it, the question of, "Okay. What is the  
4 obligation of these new resources and how much  
5 value should we put into this product that they  
6 are providing," is a question.

7           And I believe that the industry could  
8 use the assistance of DOE in trying to help us  
9 identify what the value of these imaginary power  
10 resources are, as we deal with the fragmented  
11 parts of the transmission distribution system.  
12 Has everyone had time to read through this slide?

13           So we proposed that DOE help educate us,  
14 help assess the role of the bar in the  
15 transmission grid and the ability of different  
16 resources to provide these resources, and play a  
17 similar role in educating both state and Federal  
18 policy makers.

19           So that gets us down to the formal  
20 recommendations page. And this kind of collapses  
21 most of the things that were on the formal pages.  
22 And here I am going to actually step through them.

1 But we ought to engage National Laboratories in  
2 continuing to research and assess the available  
3 technologies for reactive power, including the new  
4 types of resources which includes solar. Now  
5 should we depend on solar resources to provide  
6 VARs? And how should we control them,  
7 particularly if they are on the distribution  
8 system? Educate regulators and policies about the  
9 importance of reactive power. It's a bad thing if  
10 the grid collapses. You know, you may have plenty  
11 of resources, but if the grid is black, they're  
12 not going to be delivering power. So that's a  
13 major issue.

14 Further evaluate the need for equipment  
15 manufacturing standards for both photovoltaic  
16 systems, variable speed motors, lighting, other  
17 electronic devices. The nature of the load is  
18 changing. The nature of the resources is  
19 changing. And in fact, the way planners plan for  
20 the stability of the system -- they take models,  
21 and they put them into computer programs. And  
22 they study how the grid is expected to respond to

1 events. Now those models are what we know about  
2 how these devices perform. And if we don't know  
3 how these devices react to changes in voltage to  
4 transient events, then those models will give us  
5 wrong answers and a false sense of security that,  
6 "Oh no, we built a secure grid. Everything is  
7 going to be fine. We know what we're doing."  
8 Well, if for new devices we've put in old models,  
9 we don't know what we're doing.

10 So we look to DOE and industry, not DOE  
11 alone, but to help us develop these load models  
12 that assure us in our planning process and our  
13 operations process that we're operating in a  
14 secure state.

15 And finally, they assist policy makers  
16 and understanding which reliable services will  
17 need to be procured, in ISOs this is always a big  
18 question is, okay what services are you buying and  
19 how much of them are you buying and how much are  
20 you paying for them? It's usually of interest to  
21 somebody out there.

22 So how much service should we be

1       procuring? What is an optimal or at least a  
2       reasonably optimal solution to the question of  
3       procurement? So with that, that's the end of my  
4       formal presentation. I can accept questions on the  
5       paper or on anything else you'd like to bring up  
6       about power delivery. And I think Laney had her  
7       card up first.

8                   MS. LANEY BROWN: Oh, sorry.

9                   MR. ADAMS: Good, you let me off the  
10       hook. Merwin.

11                  MR. BROWN: Thank you. Merwin Brown, UC  
12       Berkley. Just a comment on the load model aspect.  
13       First of all, I champion you bringing that up  
14       because I think it is a major issue with planning  
15       the operation of the grid.

16                  But I might suggest that you expand the  
17       definition of model to go away from what has  
18       historically been a physical model to one that  
19       probably uses empirical algorithms, developed from  
20       empirical data and even stochastic type models, if  
21       you want to call them that because I think that's  
22       where we are heading.

1                   MR. ADAMS: I think that's what we  
2                   intended to have here. Do you think we need to  
3                   make a change to the paper before we vote on it,  
4                   or is this sufficient?

5                   MR. BROWN: Not if you feel that that's  
6                   captured.

7                   MR. ADAMS: I thought it was captured,  
8                   but I'll look to the entire group.

9                   MR. BROWN: Yeah. One of the reasons  
10                  is, as I'm told, is the law of the power of  
11                  electronics that's showing up in the distribution  
12                  side of things now is making it very difficult to  
13                  use physical models. And so that's why I think  
14                  we're going to be headed in a stochastic-type  
15                  forecasting, if you will, for an operational point  
16                  of view what loads -- how it's going to behave  
17                  under certain circumstances.

18                  MR. ADAMS: I'm not sure this is --  
19                  could we put a note to that effect in the cover  
20                  letter accompanying the delivery of this report to  
21                  DOE, do you think?

22                  MR. BROWN: I leave it to your judgment.

1 I just want to raise the issue or the suggestion  
2 that the load model be considered very broad in  
3 its definition; not the traditional, you know,  
4 inductance type. The old one was --

5 MR. ADAMS: Right, right, right.

6 MR. BROWN: -- basically objective  
7 loaders and resistance loads, and it was a  
8 physical model. I think those days are  
9 disappearing that you will be able to do that.

10 MS. MARILYN BROWN: Well, I don't know.  
11 It might be better to stay somewhat general,  
12 allowing for advances both in the traditional,  
13 physical modeling and allow empirics also to help  
14 inform. I'm not sure. I think both types to be  
15 developed in tandem. I don't want the theory to  
16 be lost and just result in --

17 MR. BROWN: No that's fine. If you can  
18 come up with the --

19 MS. MARILYN BROWN: Something very broad  
20 and vague might be preferable from my standpoint  
21 rather than excluding.

22 MR. BROWN: It isn't what I'm hearing



1 from grid operators, but I think you have a good  
2 point. And I didn't mean not to look at the  
3 physical models. But I just wanted to say, expand  
4 the definition.

5 MS. MARILYN BROWN: Yeah, good.

6 MR. BROWN: Because I think that it's  
7 going to be more and more that way.

8 MS. MARILYN BROWN: I like that,  
9 expansion.

10 MR. ADAMS: I think Jim was next.

11 MR. LAZAR: Just a couple of quick  
12 points. I was the co-author with Ryan Hledik from  
13 Brattle, on one of the Future Electric Utility  
14 Regulation (FEUR) papers on distributed energy  
15 resources. And one of the things that we said in  
16 that paper is that whenever you are inverting DC  
17 to AC, typically in a solar system or a battery  
18 system, you have the opportunity to create any  
19 wave form that the grid desires.

20 But until there is a value proposition  
21 for the solar installer to install a smart  
22 inverter and enable that smart inverter to deliver

1 those services to the grid, it won't happen. We  
2 proposed a number of different ways to express  
3 that value proposition. My favorite is ten bucks  
4 a month for a residential smart inverter.

5           The other point I want to make is, if  
6 any of you don't own a kilowatt, a little device  
7 that you plug into the wall and you plug anything  
8 into it and it tells you its wattage and it's  
9 power factor, you will be astounded when you  
10 wander around the room and look at the power  
11 factor of the individual appliances in your house.  
12 My energy star brand new Whirlpool refrigerator  
13 that has more space and makes less noise and uses  
14 less energy than any refrigerator before it has a  
15 35 percent power factor because the energy star  
16 ratings are based on kilowatt hour consumption  
17 with no provision for power quality impacts of the  
18 appliances. And maybe we need to be moving ahead  
19 with power quality standards within the appliance  
20 efficiency standards.

21           MR. ADAMS: I'm not sure if Paul was  
22 next or Carl.

1                   MR. ZICHELLA: Paul was next.

2                   MR. ADAMS: Paul?

3                   MR. CENTOLELLA: So Jim, I'm really  
4 amazed at that figure. I had no idea that it was  
5 that bad, but I wanted to build on Merwin's  
6 comment. And I wonder whether the term load model  
7 is too narrow in the sense that it's not just  
8 loads, but it's all the things that are happening  
9 in the distribution system including resources,  
10 including inverters that, you know, may be not  
11 only in solar panels, but also in motors and other  
12 things. So one of the things that we can see from  
13 the data that we're now getting out of AMI, is  
14 that our typical model for how voltage goes  
15 through a distribution system is not -- it creates  
16 the impression of a much smoother pattern than  
17 what we actually see in the data.

18                   And so we're seeing situations where  
19 utilities are encountering the fact that they may  
20 have been at or even been violating standards  
21 without realizing it because they never had the  
22 data before.

1                   So, broadening that definition to look  
2                   at all of those things and it's not just a matter  
3                   of having inverters that are smart. But also if  
4                   you have a lot of them on the system, they also in  
5                   some way have to be coordinated with one another,  
6                   or you just end up with things that are at war  
7                   with one another and not necessarily getting you  
8                   to the point where you need to be. So  
9                   understanding that piece of it as well becomes  
10                  important.

11                  So I guess my suggestion if you were to  
12                  make a change, would be to go from simply saying  
13                  load to saying distribution or saying load and  
14                  distribution models to make it clear that you want  
15                  to take a look at more than just the load side of  
16                  the equation.

17                  MR. ADAMS: Paul, I'm sorry. I need to  
18                  ask -- I was thinking while you were talking that  
19                  you were saying, "Hey, you need to improve the  
20                  models both on the load side and on the resource  
21                  side," and then at the end I thought I heard you  
22                  say load and distribution which confused me.

1                   MR. CENTOLELLA: Well, I mean you could  
2 just say distribution models. You could say load  
3 resource and distribution models. I'm just saying  
4 that the term load is perhaps too narrow for  
5 ultimately what I think you are saying about  
6 models and the distribution system.

7                   MR. ADAMS: I thought I had a thing  
8 talking about devices in the body, but I did not  
9 find it. So a proposed change would be to say  
10 load models, maybe load in other active equipment  
11 models?

12                   MR. CENTOLELLA: That's fine. I mean  
13 just, you know I just think you want to just be  
14 somewhat broader than just saying load.

15                   MR. ADAMS: Does anyone object to that  
16 change? I don't object to that proposal.

17                   MR. ZICHELLA: This is Carl. I don't  
18 object to the proposal, but I do think your point  
19 about loads and resources -- I mean, I think  
20 Paul's point was about being more broad and  
21 encompassing the various things. I don't want to  
22 narrow or expand it just a little bit. This was

1 going to be my comment anyway. I was going to  
2 argue for a broader definition too, for the  
3 modeling and load resources, you know, active  
4 devices. But if we could figure a way of  
5 phrasing this that allows for flexibility for the  
6 department to go in any direction necessary,  
7 that's really what we need to do. I agree with  
8 Merwin that removing increasingly the stochastic  
9 modeling in many respects in grid analysis, but I  
10 don't even think we need to be that specific  
11 because we are going there.

12 MR. BOSE: I can't let discussion on  
13 models go by without commenting. I spent my whole  
14 life doing that. You know, one person's load --  
15 when a transmission operator looks at a load, it  
16 looks very different when a distribution operator  
17 looks at it. And when you are running a building  
18 of management system then the load looks  
19 completely different. So the models that you use  
20 are completely different, depending on the use of  
21 it.

22 So I think broadening it is the right

1 way to do it, instead of calling it something very  
2 specific. Everything that's connected to the grid  
3 needs to be modeled, if you are going to have some  
4 analytical tools on it, right? So that's a given,  
5 but I just wanted to say one thing about what  
6 Merwin raised. You know, the models for all these  
7 things that are coming out -- electronics,  
8 whatever. People develop models as soon as they  
9 come out. And they go out in papers and there are  
10 -- but the reason you hear complaints that we need  
11 more load models is because they are not in the  
12 analytical tools yet. And that they won't go into  
13 the analytical tools until the people who sell  
14 those tools think that it's needed because it  
15 takes them time to develop those things, to put it  
16 into the code.

17           And so before we sort of say that we  
18 need more research in models, we need to figure  
19 out what we want out of it. That is, if the  
20 models exist, how do we do it? This discussion by  
21 the way comes up all the time in the Grid  
22 modernization groups. You know, when you sit on

1 any of the projects that they are doing, they said  
2 well, you know, we need another model. Well, but  
3 there is 17 papers already on that model. So what  
4 do we do after that?

5 MR. ADAMS: Sue?

6 CHAIRWOMAN TIERNEY: I just wanted to  
7 step way back and compliment the Subcommittee for  
8 this paper. It was definitely a work of love and  
9 affection. And both you and David spent a  
10 tremendous amount of time continuing to approve  
11 the paper. So I really want to thank you for  
12 getting it over the finish line in a way that's  
13 helpful and accessible. You did a great job.

14 MR. ADAMS: I'm going to take a moment  
15 to actually defend the wording that's there, now  
16 that this discussion -- I'm just going to say that  
17 in our studies everything really is behind the  
18 distribution point, that interconnection point  
19 retreat is a load model.

20 So there is a point there in the  
21 planning world, and I'm going to say in the  
22 operations world too. Yeah. There is a lot of



1 active, maybe active devices there, there may be  
2 all kinds of things behind there. But at the  
3 moment in our mind, that's the load model and in  
4 fact EPRI is doing a lot of work on characterizing  
5 active devices that are back there and both tools  
6 and techniques for us to carry that forward to  
7 something that will work in a transient stability  
8 study for our planning. So I'm going to defend  
9 the word. What I thought when I read this is,  
10 yeah, this is the model at that point and that  
11 this is sufficient.

12 So I am going to propose we go ahead and  
13 approve the paper as is. And we can include in  
14 the cover later, if you'd like, something  
15 expanding trying to make clear that that is not  
16 just a passive load, but it is a passive and  
17 active.

18 CHAIRWOMAN TIERNEY: Is there a motion  
19 to adopt that recommendation?

20 MR. ADAMS: I move we adopt the paper as  
21 is and include the notes of the modeling in the  
22 cover letter.

1                   CHAIRWOMAN TIERNEY: Well, and that  
2 would certainly heighten the attention to that  
3 point. Carl.

4                   MR. ZICHELLA: I'll second the motion.

5                   CHAIRWOMAN TIERNEY: Okay. Is there any  
6 further discussion on adoption of the value of VAR  
7 paper? Seeing none, everyone in favor say aye.

8                   GROUP: Aye.

9                   CHAIRWOMAN TIERNEY: Approved, that's  
10 great.

11                  MR. ADAMS: Thank you. (Applause)

12                  CHAIRWOMAN TIERNEY: Again, thanks very  
13 much you guys. I know there were a lot of people  
14 who had hands and fingers and typists and  
15 everything else into that, but you did a great  
16 job.

17                  MR. ADAMS: Great credit to David.

18                  MR. TILL: I would be remiss not to  
19 recognize Paul Roberti and Jeff Morris for their  
20 contributions, as well as Carl. Thank you all.

21                  CHAIRWOMAN TIERNEY: That's great, thank  
22 you. Merwin, I think you are up.

1                   MR. BROWN: Merwin Brown, Chairman of  
2                   the Energy Storage Subcommittee. And as it  
3                   happens, I'm substituting for two of my members  
4                   who were supposed to be here to deliver these  
5                   talks. And I'll explain in a minute what that  
6                   means. But I wasn't planning on talking that  
7                   much.

8                   This morning what we want to address is  
9                   -- the first thing is an update on the biennial  
10                  energy storage assessment, and five-year storage  
11                  plan. And here I am speaking on behalf of Ramteen  
12                  Sioshansi. I apologize, Ramteen, even if you are  
13                  not here, for messing that up. Because he led  
14                  this effort, and he did a terrific job in my  
15                  opinion.

16                  And the main purpose here today is to  
17                  get an approval of the EAC to accept the report  
18                  that's been put together for this.

19                  And the second thing is an update on  
20                  high penetration energy storage work product that  
21                  Chris Shelton is leading. And I guess he is not  
22                  here either. And that one I am fully unprepared

1 to go in much detail, but I do sit in on the  
2 meetings and can bring you up to date on what's  
3 going on.

4 We were supposed to have a face-to-face  
5 meeting as a working group after this meeting but  
6 Chris isn't here.

7 CHAIRWOMAN TIERNEY: Maybe he's time  
8 zone challenged too.

9 MR. BROWN: Yes. It could be. So I  
10 will give a brief update on that, particularly if  
11 we have time because it may take more time to do  
12 the approval of the report. So to get into that a  
13 reminder -- the motivation for this report, not  
14 the only one necessarily, but probably the most  
15 prominent one is that they are required by law.

16 And there are two different kinds of  
17 reports that are required by law. This is Federal  
18 law. One of them is that every five years we are  
19 to come up with a five-year plan. Kind of a look  
20 ahead of recommendations to DOE as to what the  
21 Energy Storage Program perhaps should be looking  
22 at or what it should work on, et cetera.

1           Then the second deliverable requirement  
2           is every two years, they do a backward looking  
3           performance review of how supposedly the DOE is  
4           doing on the five-year plan. Or I think we  
5           interpret that more loosely to mean just in  
6           general, how do we feel DOE is doing with respect  
7           to the program, satisfying and meeting the needs  
8           of, if you will, the nation of stakeholders  
9           involved in energy storage.

10           And this plan proposes to satisfy both  
11           of those requirements in one report. And so  
12           that's what -- if you approve this report, that's  
13           what you will be approving, is meeting both of  
14           these requirements. And I'll go into a little  
15           more detail in a minute.

16           It helps to have some history of the  
17           evolution of these reports to see why this report  
18           looks the way it does, and why it was done the way  
19           it was. Number one, back in 2012, we took a  
20           similar approach. I happened to be part of that,  
21           but I didn't lead it and it was that we combined  
22           both the two-year review and the five-year plan

1 going forward. So in a way, a precedent was set  
2 in that particular effort.

3           And then the 2014 storage plan  
4 assessment was just to satisfy the review. And  
5 that's been done and accepted in September of  
6 2014. This year's, the 2016 storage plan  
7 assessment, is again as I said, is having  
8 recommendations that addresses both of these  
9 requirements. The scope of this plan -- one is,  
10 again, the history helps here to understand this  
11 -- the scope of this paper compared to past ones.

12           The 2012 report focused on storage  
13 related activities of the Office of Electricity,  
14 primarily. The 2014 report expanded the scope to  
15 include OE, EERE, ARPA-E, and the science area of  
16 DOE. The report also examined coordination  
17 between DOE and other Federal agencies in this,  
18 particularly Department of Defense. And this was  
19 in line with the offices and agencies included,  
20 and DOE's overall strategy that they had at that  
21 time.

22           The 2016 review maintains that same

1 broad scope from regard to agencies that we looked  
2 at. This review also expands to the scope of  
3 storage beyond electricity in and electricity out,  
4 which has been our traditional focus of the Energy  
5 Storage Subcommittee. One, somewhat for  
6 convenience then two because that at the time was  
7 the interest, if you will, as we understood it.

8           And we've expanded this one, not  
9 wholeheartedly, but a beginning into other types  
10 of energy storage such as power to gas, thermal  
11 and virtual storage techniques. Sort of now the  
12 new rule of thumb, where before it was electricity  
13 in, electricity out. It's more how will this  
14 energy storage impact the grid operations and  
15 behavior, which is a broader definition and in my  
16 opinion, a more satisfactory one, although it  
17 makes more work for the Energy Storage Committee.

18           This expanded scope, therefore, covers  
19 more potential storage technology. It should be  
20 within DOE's portfolio on overall storage related  
21 strategy. The background for this report -- the  
22 2016 review was brought in program and technology

1 scope, which I sort of alluded to already. The  
2 review focused on recommendations that were  
3 derived from the assessment that can inform -- the  
4 recommendations were derived from an assessment  
5 that I mentioned, which is one requirement. It's  
6 a two-year requirement, every two years. And then  
7 also informed the five-year plan at the same time.

8           And for brevity's sake, we again have  
9 sort of changed tradition. In the past these  
10 reports tended to be pretty complete stand-alone  
11 reports in that they were voluminous and had lots  
12 of material on, say for example, what are the  
13 different kinds of energy storage technologies  
14 that are out there, and sort of what their  
15 development is. And we recognize the fact DOE  
16 knows that. As a matter of fact, DOE ended up  
17 writing a lot of it. And we took their reports to  
18 get that information. And so it seemed like it  
19 was kind of a waste of time because we could just  
20 reference that material, and DOE didn't have to go  
21 stumbling through all that to find out what the  
22 real meat of the report was.



1                   And so we've omitted that kind of  
2 background information in this report. It still  
3 ended up being fairly long. Okay, I'm sorry.  
4 From here on out, I noticed that the animation  
5 doesn't work right.

6                   The process for this report was -- first  
7 of all, it was intended to reflect an assessment  
8 of this energy committee, the EAC. I'm sorry --  
9 Electricity Advisory Committee. And I'm going to  
10 use that phrase, not because necessarily it was  
11 this Committee at this stage did this work, but  
12 when and if you prove this, then that's the way  
13 others will read this. So I use this phrase  
14 mostly that the EAC did this because that's the  
15 way it will be read by the people who read the  
16 report, I think.

17                   But anyway, it's the assessment of the  
18 EAC. It's the Energy Storage Subcommittee and in  
19 particular the members of the 2016 review working  
20 group that Ramteen led.

21                   The review was partially informed, and I  
22 might add, largely informed by 16 interviews

1 conducted by the working group with  
2 representatives of users, implementers,  
3 researchers involved in the energy storage  
4 industry. And there is a list in the report, and  
5 I also have a slide that shows them. But I don't  
6 think we'll take time to look at all of them,  
7 unless you require that.

8           The interviewees offered wide ranging  
9 views on some topics, while other views were  
10 shared nearly unanimously. And those, of course,  
11 impacted our recommendations. They were  
12 universally or unanimously suggested by the  
13 stakeholders. And they probably got a strong  
14 recommendation or a strong endorsement in our  
15 report.

16           However, note that ultimately the 2016  
17 review reflects the views of the EAC. I mean, at  
18 this moment it reflects the views of the Energy  
19 Storage Subcommittee. But if you approve it,  
20 please remember that. And not necessarily those of  
21 the interviewees.

22           This is the list of the people who were

1 interviewed. I'm going to go on, but it's there.  
2 And it's also in the report. The report timing --  
3 I mentioned that we did combine the two. This is  
4 a lot of words, but really the bottom line is  
5 this, the 2000 and, I'm sorry -- the two- year  
6 review was due this year, this calendar year. And  
7 so it was really due for this meeting because this  
8 is the last chance to get your approval of it. If  
9 you don't approve this, then we'll probably be in  
10 violation of the law.

11 CHAIRWOMAN TIERNEY: And what is the law  
12 going to do to us if we don't?

13 MR. BROWN: I'm not sure I want to  
14 challenge that. Actually, the truth is I'm not  
15 too worried, but nonetheless that doesn't mean I  
16 don't want you to think real hard about accepting  
17 this, no undue pressure here. The five-year  
18 requirement though, the five-year plan actually  
19 comes due in 2017. But there were two reasons we  
20 decided to combine them. One of them is that --  
21 well, there's actually three reasons, but there's  
22 two stated here.

1           The unstated reason is the work to do  
2           the review was also very useful for doing the  
3           five-year plan. So that was economy. But you  
4           didn't have to do the five-year plan just because  
5           of that economy. You could have gathered the same  
6           information and then write the five-year plan next  
7           year.

8           So the real reasons that make some  
9           sense, I think, here is that one, because things  
10          are changing so fast in this environment that we  
11          felt that -- these things have short shelf lives,  
12          unfortunately. And so we felt that if we had a  
13          very long time from when we conducted the  
14          interviews to when we put out the five-year plan,  
15          it would be stale, and could be even wrong by that  
16          time, which says something a little bit about the  
17          value of our recommendations I suppose. Beware,  
18          they could go out of date rather fast.

19          The second reason was, we're pretty sure  
20          that there will be some kind of new leadership  
21          coming into the Department Of Energy in 2017. So  
22          we wanted the DOE to have the benefit, if they see

1       it as a benefit, of the material in this report  
2       and including the five-year plan. So that was  
3       another reason for moving the due date up on our  
4       own volition. Does that make sense?

5                 The report format goes this way. It  
6       contains 15 recommendation areas which are  
7       organized into the following three broad thematic  
8       categories -- general assessment and  
9       recommendations, technology developments, and  
10      economics and markets. Each recommendation area  
11      is discussed in greater detail in the 2016 review  
12      and includes -- by the way, this refers to the --  
13      in contrast to the executive summary, that  
14      statement -- includes the following. There are  
15      comments. A summary of the feedback and comments  
16      that were received from the interviewees or the  
17      EAC members and provide the framing contacts for  
18      their recommendations. I highly recommend reading  
19      them if you haven't read them. They are rich with  
20      information and material and frankly, are very  
21      critical to supporting the recommendations. And  
22      then the recommendations are specific

1        recommendations for the Department that are  
2        derived from these comments and the feedback  
3        received.

4                        So what I'm going to present to you came  
5        out of the executive summary which tries to  
6        summarize the 15 recommendations into 10 sort of  
7        broader consolidation of these recommendations.  
8        And before I get into this, I might just give you  
9        a preview of what you are going to see if you  
10       didn't notice it when you read it. Most of these  
11       recommendations really center around the fact the  
12       DOE is doing a pretty good job on the technology  
13       side. What we learned from the stakeholders is  
14       they're really not aware of it. They're not  
15       getting it. And so most of this stuff I would say  
16       falls in the area of tech transfer. It's worded  
17       differently in a lot of different ways. But  
18       that's where a lot of this material or a lot of  
19       these recommendations come from, not all of them  
20       as you will see.

21                        The other thing I might mention is,  
22        having a long history of working with DOE, some of

1       these recommendations, I suspect, DOE cannot  
2       totally fulfill just because of their charter or  
3       because of lack of resources. When this was  
4       happening I resisted stepping in and doing some  
5       editing that says, no, let's don't do that because  
6       DOE -- I don't think that's in their purview.  
7       Because I got to thinking I really shouldn't be  
8       expressing those opinions. Let DOE decide whether  
9       or not it's in their purview. And so I feel there  
10      are some recommendations, and they would probably  
11      fall in that category. So I just want to set that  
12      stage that this is looking at DOE in a very, very  
13      broad way and perhaps goes beyond DOE's scope to  
14      some degree.

15                 The first set of recommendations have to  
16      do with improving the visibility and publicity  
17      departments of high quality energy storage related  
18      R&D. And I don't know how much I need to go into  
19      detail on these and explain it to you because to  
20      do so is going to take quite a bit of time. And I  
21      guess I'll just, for the moment I'll go through  
22      these high-level descriptions. And then if we

1       need, we can go back and talk about more  
2       explicitly what's in some of these because again,  
3       I highly recommend reading the whole report  
4       because there is a lot of material behind each one  
5       of these and what they mean.

6                   And some of these sound very similar  
7       unless you read the report and see the  
8       distinctions. So this first one has improved the  
9       visibility and publicity of the Department's high  
10      quality energy storage research. And this is  
11      basically, again, a lot of stakeholders weren't  
12      aware of what DOE was doing. Make the RD&D  
13      publicly available through industry conferences  
14      and open access journal publications. What's  
15      behind this is a lot of the stakeholders, and  
16      particularly regulatory bodies, don't have the  
17      resources to go into peer review journals. They  
18      are pretty expensive. And they may not come to  
19      DOE workshops and things like this. They may be  
20      limited to industry conferences. So the point is  
21      DOE, we felt needed to reach out more than they  
22      have traditionally. We think at least more



1 traditionally.

2           And then the third one here is address  
3 the needs for energy storage operation and  
4 planning models. This is a breakaway from the  
5 tech transfer kind of aspect. Other than the  
6 visibility issue, which came out number one as far  
7 as the recommendations and issues that came from  
8 the stakeholder interviews, this one came out  
9 probably number two, which was they believed there  
10 was a deficit of models that really would apply to  
11 energy storage operation and planning. And again,  
12 the report goes into quite a bit of detail what  
13 that means. But I want to highlight it here as  
14 another significant area to look at among all of  
15 these.

16           And then the fourth one was commission  
17 studies to understand market design and regulatory  
18 impediments to capturing energy storage value.  
19 Frankly, that's a discussion that's been going on  
20 in this meeting, on a lot of subjects and on prior  
21 meetings. So it's not new, and it's not  
22 surprising that this is something that

1 stakeholders would very much like DOE to help them  
2 with. And again, I understand there is obviously  
3 some limits on what DOE can do in this area. But  
4 there is also some things that we think they can  
5 do.

6 This is again in a similar vein of tech  
7 transfer. Educate state regulators and utilities  
8 on energy storage technology. This goes back to  
9 the same comment -- is that there are relatively  
10 few state regulators and even there are quite a  
11 few utilities who don't have the technological  
12 wherewithal, the staff, if you will, to go out and  
13 get this stuff. And yet they need it. They need  
14 the information. So DOE may, as recommended here,  
15 do more to, if you will, push the information out  
16 to them. And you will see in the report there  
17 were a number of instances where we suggested that  
18 DOE, if they can find the resources, put  
19 resources, to make them available specifically for  
20 that point of view. In projects in a contract,  
21 part of the contract performer's job will be  
22 writing these papers for the open journals, making

1       sure that they attend conferences and present the  
2       findings of these reports, et cetera. And even  
3       finding resources to perhaps make available  
4       government entities such as National Lab Experts,  
5       who could meet with these people. All require  
6       more resources.

7                 But I think what we are trying to point  
8       out is if you can get those resources, we think  
9       they'd be well spent to expand on what DOE already  
10      does in this area.

11                This one is broaden and add energy  
12      storage related goals to the Department's existing  
13      list. Again, this one you need to read the  
14      report. But what was pointed out was because of  
15      the historical development of the energy storage  
16      work, the current statement of goals tends to be  
17      fairly specific like for energy, for renewable  
18      integration or for et cetera. And it was  
19      suggested that in order to -- if you will not bias  
20      either the research or the use or the type of  
21      people who would want to use that research, make  
22      the goals broader and therefore make sure that

1 energy storage can address more service needs than  
2 might happen with the statement of the goals. I  
3 don't know how much -- whether it should be  
4 emphasized a lot because it's a bit of semantics.  
5 But it's also, I think, a bit of kind of mindset.  
6 If the goals are broad in general, then perhaps  
7 the technology development would have a more  
8 fungible application in many ways. And again, this  
9 is just something that the stakeholders have  
10 noticed and are pointing out.

11 The next one is providing additional  
12 funding resources for energy storage, RD&D. This  
13 is the more traditional role, and it's the one DOE  
14 has been very good at, one of the best, but one,  
15 it felt more is needed. And maybe not fairly in  
16 total, but nonetheless, for a comparison the  
17 energy storage budget was compared to the solar  
18 budget. And many stakeholders felt that energy  
19 storage should be on par. I don't know personally  
20 if it needs to be one for one dollars because, I  
21 mean, it's not that much but nonetheless, the  
22 point was there perhaps needs to be a national

1 focus on energy storage and increased emphasis  
2 related to something like the energy storage  
3 emphasis.

4           Also, because I mentioned up front that  
5 we've expanded the scope into energy storage  
6 devices beyond the electricity in, electricity  
7 out. That's another area. I think DOE already is  
8 working in some of these areas. But again, the  
9 recommendation is to increase or strengthen the  
10 focus in those kind of energy storage technologies  
11 as well.

12           Oh, I forgot to mention something. I  
13 think it fits in number six. Another one that  
14 actually personally surprised me a bit, but on  
15 reflection it makes some sense, some of the  
16 stakeholders were a little bothered by the  
17 emphasis on research on lithium type battery  
18 systems. They felt that, I believe -- I hope I'm  
19 not putting words in their mouth, that that  
20 technology is really more in the hands now of  
21 commercial development. And it's being developed  
22 and so that the focus should shift to some other

1 kinds of technologies.

2           Again, read the full report to get the  
3 full impact of that statement. But that was  
4 another thing that was mentioned on this program.

5           This one is a perception again from  
6 stakeholders, as it encouraged better coordination  
7 of energy storage RR&D between OE and EERE. And  
8 it was felt there was some duplication going on,  
9 and not necessarily coordination with different  
10 offices and areas within these two offices of DOE,  
11 that would be more efficient and better, if there  
12 was coordination -- better coordination, I should  
13 say. I think I have to let DOE decide whether  
14 that perception is accurate or not. But it is the  
15 perception, and that is a fact.

16           Make energy storage safety experts  
17 available as a source of informed and unbiased  
18 information. This is one that a few of the  
19 stakeholders brought up because they feel that --  
20 and this also goes back to DOE's involvement in  
21 the visibility and getting the information out, is  
22 that many of the stakeholders feel that the safety

1 of energy storage is not balanced in its  
2 representation in the public media.

3 And they felt that with someone like DOE  
4 having the ability to get storage safety experts  
5 available in more forms and in more ways, would  
6 give a more balanced picture of what the safety  
7 situation is with energy storage.

8 And this is the last one. And this one  
9 is to provide short term seed funding, which  
10 really, if you read the details, it's really some  
11 kind of loan mechanism to help energy storage and  
12 development deployment. Obviously, it's very  
13 similar to contract R&D and grants, but in this  
14 case DOE will get their money back in a loan  
15 situation. But this is another one the  
16 stakeholders brought up.

17 So I'm almost ready to call for a vote  
18 for questions and discussions and then vote. But  
19 I want to point out two things in this report that  
20 I think we need to have Ramteen and/or the working  
21 group clarify because in rereading this just  
22 before this meeting, there were two things that --

1 and I did read it before then. By the way, I have  
2 read the drafts and marked them and commented on  
3 them. But one thing that bothers me on page seven  
4 of the report is under recommendations. Under the  
5 recommendation 4.3, I think some strikeouts got  
6 struck out. They aren't there, that were in that  
7 description. It was related to making the goal  
8 statements more general and more broad, so that  
9 the research would perhaps have more general  
10 applicability. I think something got dropped  
11 here. I'm going to suggest that I take it back to  
12 Ramteen. But for the purposes of your voting on  
13 it now, I think it's fair to say that regardless  
14 of how this changes from Ramteen it won't change  
15 the actual recommendation. So I don't think it  
16 should change your vote, but that's for you to  
17 decide. But I just want to point that out to you.  
18 I'd like Ramteen to look at that. If you vote  
19 this in, it would be a change after you vote it  
20 in. And I hope you have the faith and the  
21 confidence that you can accept that change.

22 There is one other one that I think is a



1 mistake that I want Ramteen to look at. And  
2 again, I don't think it has enough substance to  
3 change the essence of the report and that is on  
4 Page 11 at the very top. In that first paragraph  
5 there is a parenthetical statement that says  
6 without DES. I'm thinking that was a comment from  
7 someone that got left in. It doesn't make sense.  
8 I think it really means that historically this  
9 type of work did not include DES. That's really  
10 the bottom line. But you could even strike that  
11 out, and I don't think it changes the statement.  
12 But I just want to make sure with Ramteen.

13 So with those proposed modifications and  
14 your trust that we'll do the right thing on that,  
15 I'm open for discussion and comment.

16 CHAIRWOMAN TIERNEY: Let's do a motion  
17 to approve and then comments.

18 MR. LAZAR: I'm going to make a motion.

19 CHAIRWOMAN TIERNEY: Perfect.

20 MR. LAZAR: I'm going to move that we  
21 approve this report as corrected by Merwin for the  
22 purposes of satisfying the obligation in 641(e)

1 (5), which is a two-year  
2 obligation. But remand it to the  
3 Committee for further consideration  
4 of discussion of ice and chilled  
5 water storage for air conditioning  
6 and water heating and water pumping  
7 as storage technologies and bring  
8 it back to the Committee for  
9 approval to meet the 641(e) (4)  
10 deadline of 2017.

11 CHAIRWOMAN TIERNEY: Is there a second?

12 MS. MARILYN BROWN: Second.

13 CHAIRWOMAN TIERNEY: Thank you, Marilyn.

14 Okay, comments. In fact, Jim, do you want to  
15 comment further?

16 MR. LAZAR: I'll just speak briefly on  
17 the motion. On page 13 of the report there is  
18 mention of water heating and water pumping. But  
19 there is no mention within the paper on ice or  
20 chilled water storage. The thermal storage  
21 technologies tend to have round trip efficiencies  
22 in the 95 to 115 percent range, as opposed to the

1 electricity storage options that have efficiencies  
2 in the 65 to 90 percent range.

3           And I think that in giving a five-year  
4 report of guiding the Department in the next five  
5 years, we need to be looking at both electricity  
6 and thermal storage and get some water pumping,  
7 kinetic storage options. And those are missing  
8 from the report. I made this motion after  
9 consultation with Rich Cowart, who sat here  
10 through the last half dozen years of discussion of  
11 this and the last couple of these reports. And  
12 I'd like -- by the 2017 deadline I think the  
13 Committee can clearly augment this document. I  
14 don't anticipate it being very different a year  
15 from now on. It's approved to meet the five-year  
16 obligation.

17           CHAIRWOMAN TIERNEY: Does anybody have  
18 any comment in addition to anything Anjan might  
19 say? If somebody would advise the Committee about  
20 the workload implications of that, I'd be  
21 interested in hearing.

22           MR. BOSE: I agree with the sentiment,

1 but I think it's not a good idea to complicate our  
2 okay approving this report. I think we should  
3 approve this report as is and not put a condition  
4 on it that something will be added to it next  
5 year. Even though we have, we always have the  
6 right to add things to a report next year. But I  
7 don't know if we need to condition the approval on  
8 that and complicate the issue.

9 CHAIRWOMAN TIERNEY: Thank you, other  
10 comments? Janice.

11 MS. LIN: I have another minor comment  
12 that's unrelated to this issue.

13 CHAIRWOMAN TIERNEY: Yeah. We are  
14 talking about everything right now.

15 MR. BROWN: Excuse me. Can I address  
16 this though --

17 CHAIRWOMAN TIERNEY: Sure.

18 MR. BROWN: -- specific because maybe we  
19 can put it to rest. Why couldn't we just put  
20 those particular storage technologies in the text  
21 and that's it?

22 MR. LAZAR: That would certainly meet

1 what I need.

2 CHAIRWOMAN TIERNEY: Okay that's great.  
3 Paul and then Anjan.

4 MR. CENTOLELLA: So I did note, and I  
5 don't know whether this covers your concern or  
6 not, and I'm on, what page am I on? Page 9 there  
7 is a reference and the sentence reads, "In terms  
8 of technologies thermal power to gas and virtual  
9 energy storage i.e., demand response were noted as  
10 needing more emphasis." Now I don't know whether  
11 that phrase of thermal storage fully covers your  
12 concern or not, but I didn't want it to go past  
13 everyone that there was at least some passing  
14 reference to the technologies that you are talking  
15 about.

16 MR. BROWN: I know it was meant be in  
17 there. The technologies you mentioned were  
18 discussed, I'm pretty sure. I remember them being  
19 discussed, particularly ice storage. So again, my  
20 recommendation is, if you'd even be willing to  
21 just write those words in at the right place, then  
22 we can have the report amended accordingly.

1                   MR. LAZAR: So the words would be,  
2                   consider ice and chilled water for air  
3                   conditioning as a storage technology and water  
4                   heating and water pumping controls as storage  
5                   technologies. And where it goes as a document  
6                   matters not to me.

7                   CHAIRWOMAN TIERNEY: So would you agree  
8                   to amend your motion so that it says that you  
9                   would like to approve it with the additional  
10                  language?

11                  MR. LAZAR: Yes. I move to amend my  
12                  motion to approve the report with the addition of  
13                  the language I just read.

14                  CHAIRWOMAN TIERNEY: Thanks for that,  
15                  great.

16                  MR. BROWN: Thank you, and would ICF  
17                  please capture that for me since he stated it  
18                  rather explicitly?

19                  CHAIRWOMAN TIERNEY: Come on Merwin.  
20                  Okay Janice, you are on.

21                  MS. LIN: Thanks, this is a case of when  
22                  you look at the same document a lot of times and

1 then you wait and look at it again. And you are  
2 like, oh, that's a little confusing. So my one  
3 suggestion, Merwin, in the summary where under the  
4 section of educate energy storage -- educate state  
5 regulators and utilities on energy storage  
6 technology -- it's item five on page three.

7 MR. BROWN: I'm sorry. I couldn't hear  
8 you. The sound system isn't working right.

9 MS. LIN: Sorry, I'm making one tiny  
10 suggestion in the spirit of making what we have  
11 written and the work that's done here.

12 CHAIRWOMAN TIERNEY: Can you hear  
13 because there is a hum.

14 MR. BROWN: No I'm --

15 MS. LIN: It's just mine. I don't know  
16 why.

17 MR. BROWN: Yeah. And maybe, I don't  
18 know whether it would help to get closer to the  
19 mike, but there definitely is a --

20 CHAIRWOMAN TIERNEY: It's the mic, but  
21 don't take it personally. Okay, especially  
22 because this is your topic.

1                   MR. BROWN: Okay, yeah. So please start  
2 over.

3                   MS. LIN: Sorry, Merwin. Okay. So this  
4 in the spirit of just for greater clarity, it  
5 doesn't change the content at all. But I noticed  
6 in the summary on page three where it says,  
7 "Educate state regulators and utilities on energy  
8 storage technology." I would like to respectfully  
9 add that we insert and uses right there in the  
10 heading and uses at the end of the paragraph. If  
11 you look in the detail, it talks about educating  
12 them on how you would use it, which is I think  
13 going to be much more impactful than just telling  
14 them about technology.

15                   MR. BROWN: Okay. So you are in the  
16 summation of the recommendations?

17                   MS. LIN: Mm-hmm.

18                   MR. BROWN: Okay. I'm sorry. I'm slow.  
19 So which recommendation was it?

20                   MS. LIN: Number five.

21                   MR. BROWN: Number five, okay.

22                   MS. LIN: And just right after energy



1 storage technology, insert two words, "and uses"  
2 because it's not just about the technology. It's  
3 how you use it. It's the valuation, which is all  
4 in the document, right? But just to be clear.

5 MR. BROWN: And I'm very comfortable  
6 because that would fit with the working group.  
7 Yes, but --

8 MS. LIN: And add it in one more place  
9 at the end of that paragraph about energy storage  
10 technology and uses at the end of the sentence.  
11 Thanks.

12 MR. BROWN: On the next page?

13 CHAIRWOMAN TIERNEY: John.

14 MR. ADAMS: I have no criticism. Isn't  
15 that unusual? But I did want to point out  
16 something that wasn't in Merwin's summary slide.  
17 That's recommendation 13 in the report --  
18 commission studies to fundamentally revisit  
19 electricity markets from the bottom up, many of  
20 the principles underlying today's electricity  
21 market designs were developed 30 or more years ago  
22 when power systems were dominated by large

1 centralized dispatchable generation. If it was on  
2 the summary, I missed it. And I think that's a  
3 big deal. I do support it, but I wanted to point  
4 it out before we voted on it, thank you.

5 MR. BROWN: Okay. Again, I'm sorry.  
6 Where were you finding this information that you  
7 want to move to the summary?

8 MR. ADAMS: No. I'm not asking you to  
9 move anything. It's already there. It's in the  
10 recommendation, recommendation 13.1.

11 MR. BROWN: Okay.

12 MR. ADAMS: It just wasn't in your  
13 slide.

14 MR. BROWN: Oh, in the presentation.

15 MR. ADAMS: I know you had to, you know,  
16 select because there is a lot in this report.

17 MR. BROWN: Okay.

18 MR. ADAMS: But I'm market-centered. I  
19 wanted to point that out before we voted on the  
20 document. Thank you.

21 CHAIRWOMAN TIERNEY: That's great.

22 MR. BROWN: Okay. Thank you.



1 focused. I was impressed, really impressed. And  
2 when I saw what I thought was good quality  
3 material and a lot of it, that impressed me even  
4 further because it's -- you can meet a deadline if  
5 you put little in it. But he managed to get a  
6 lot, he and the working groups, so yes.

7 CHAIRWOMAN TIERNEY: Well, clearly he  
8 was afraid of the law.

9 MR. BROWN: Yeah, that could well be.  
10 Knowing Ramteen, I doubt it, but anyway --

11 CHAIRWOMAN TIERNEY: Exactly. So could  
12 we just hear an enthusiastic endorsement of this  
13 report as amended? Yes, good. Thank you so much.  
14 That's great.

15 MR. BROWN: Okay, thank you.

16 (Applause) Okay. Update on the  
17 high penetration energy storage  
18 work product that Chris Shelton is  
19 leading -- this is my  
20 characterization of this product,  
21 which is what if the dog catches  
22 the bus, what does it mean? In

1 other words, if we get high  
2 penetration of energy storage, what  
3 does that mean for the grid, good  
4 and bad. And so the point being  
5 that we felt this kind of study may  
6 help DOE get some perspective on  
7 what maybe they should be doing or  
8 thinking about doing to get ahead  
9 of the curve, if you will, if  
10 energy storage comes in very high  
11 penetrations. And so one of the  
12 things for the new members in  
13 particular -- well anyway, here is  
14 the bottom line. The grid needs  
15 better understanding of the  
16 potential benefits versus the  
17 dislocations of high penetration  
18 energy storage. That's Chris  
19 Shelton who is really the leader  
20 behind this. He was the one that  
21 recommended this project to our  
22 Subcommittee. This is in a similar

1 vein to what NREL has done with  
2 looking at high penetration  
3 renewables and what impact it might  
4 have on the electric grid. This is  
5 a similar thing. What we're trying  
6 to do, is to characterize the  
7 problem statement for DOE, not  
8 answer it. That's what we are  
9 asking DOE to do if there are any  
10 things that need to be answered,  
11 and there probably are. So the  
12 purpose of the white paper would be  
13 implications of high penetration of  
14 energy storage into electricity  
15 transmission distribution systems,  
16 is to examine qualitatively the  
17 implications of high penetration of  
18 energy storage in electricity  
19 transmission distribution, provide  
20 a framework for identifying  
21 quantitative measures to more  
22 thoroughly characterize the vision

1                   of energy storage as an agent in  
2                   the grid, while physically and  
3                   institutionally and defining the  
4                   grid technology and R&D program  
5                   that would enhance the benefits and  
6                   mitigate the dislocations of high  
7                   penetration energy storage.

8                   I'm going to stop there with slides.  
9                   But just to fill you in -- particularly again, for  
10                  those who are new here. But I won't go into a lot  
11                  of detail like I have in the past on this. We  
12                  decided to take a scenario planning approach  
13                  because the future is so unpredictable because all  
14                  the tensions that are trying to be resolved right  
15                  now. And we don't know which way they are going  
16                  to go in this industry, made it very difficult to  
17                  be very deterministic about this. And so we felt  
18                  that scenario planning was the best approach. And  
19                  so Chris Shelton took that on wholeheartedly. And  
20                  now he is at the point where the working group has  
21                  come up with four scenarios and described them.  
22                  And they have been written, and now he has begun

1 to put together the report. There is an outline  
2 with some information material already in it as a  
3 draft. We were to have a meeting after this  
4 meeting today. I guess we are not because it was  
5 going to be at Chris' place. And I don't know if  
6 we all showed up over there without him, they  
7 would let us in.

8           So nonetheless, we are making progress.  
9 We are on the way. The last time I talked to  
10 Chris, he was planning on having this done in time  
11 for a March meeting review. Again, the pressure,  
12 since there is no legislative requirements to do  
13 this particular product, we put pressure on  
14 ourselves to make this go faster. Again, for the  
15 reason of new administration coming in, and we'd  
16 like to have this information available to DOE if  
17 it would help them on that circumstance. So we  
18 are shooting to have a March EAC review of the  
19 white paper and vote on it at that time. I don't  
20 know whether we will make it or not. Obviously, I  
21 got to get with Chris again. I just didn't -- I  
22 thought he would be here. And of course, we talk



1       about this regularly in our meetings, at least  
2       monthly. So that's the update, I think, and I'm  
3       done.

4                   CHAIRWOMAN TIERNEY: Does anybody have  
5       any questions that he can answer?

6                   MS. HOFFMAN: I just was running across  
7       in a news article about Germany and what is it --  
8       Sonnen, S-O-N-N-E-N, looking at basically, you  
9       know, solar and storage and offering free  
10      electricity for customers and trying to really  
11      develop a business model. And so I just think you  
12      might want to take a look at -- of course, some of  
13      the things that are happening in Europe and other  
14      places as a leading edge kind of discussions and  
15      challenges. You know, Hawaii was the leading edge  
16      on the integration of renewables, but let's look  
17      at some of the other places that are leading edge  
18      in this area.

19                  MR. BROWN: Okay, and this is Germany?  
20      Yes. Thank you.

21                  CHAIRWOMAN TIERNEY: Great, any other  
22      comments? Thanks so much, Merwin. This is going

1 to be a very, very informative paper. With that,  
2 we're going to take a quick break just until  
3 10:00. And I would remind you that if there's  
4 anyone in the room who is interested in making  
5 public comments at the end -- I'm not talking  
6 about the Committee members in suggesting that,  
7 then please sign up outside on the sign-up list  
8 for comments.

9 And then secondly, if you would like a  
10 copy of the final work products of the Committee,  
11 and you are not a Committee member, there is also  
12 a sign-up sheet, just to put your name in there.  
13 So we'll see you back at 10:00. And we have a  
14 great panel coming up. So I'll try to be on time.

15 (Recess)

16 CHAIRWOMAN TIERNEY: -- do some  
17 moderation roles for this panel.

18 MR. ALMGREN: Yes, please.

19 CHAIRWOMAN TIERNEY: Thanks everybody.

20 MR. ALMGREN: We got it ready? Let's  
21 start. As an introduction, this year there will  
22 be about 17 million passenger cars and light

1 trucks being sold, so about 17 million vehicles  
2 will be sold in the United States. About 125,000  
3 of them will be plug-in electric vehicles.  
4 Accumulated by the end of the year, there should  
5 be more than half a million of those plug-in  
6 electric vehicles in the country. That may not  
7 sound as much, but I think assuming that the  
8 growth will continue and maybe even accelerate  
9 with the Tesla Model 3 and the GM Bolt coming on  
10 stream, I think it raises the question for, which  
11 we have discussed as a panel, how that will impact  
12 the electric grid. And I think you can see your  
13 glass half empty and half full. You can see the  
14 same thing with the plug-in electric vehicles from  
15 a grid perspective. And very hypothetically and  
16 just for the case of illustration, the one million  
17 cars could be seen as  
18 gigawatt hour any storage source, and  
19 that's big. Or it could also be seen, very  
20 hypothetically, and again, just as a  
21 case of illustration, if you would charge one  
22 million cars with a 40 kilowatt hour battery, and

1       you start it from zero and you want it to do that  
2       at the same time in two hours, you'll need about  
3       20 gigawatts of power during two hours, like 20  
4       nuclear power stations. So with these  
5       illustrations, yes, when we start getting to some  
6       high numbers, it will have an impact. And it can  
7       be an opportunity. It can be a challenge. So to  
8       discuss this topic and related issues, we have  
9       gathered a very distinguished panel who will carry  
10      this perspectives and also bring the consumer  
11      perspective, the grid operator perspective, and  
12      the load serving entity perspective. So I will  
13      introduce the panelists. I'll introduce all of  
14      them now, and then they will speak in the sequence  
15      they are sitting. And after that, depending on  
16      the time, we will have Q & As.

17                So first is Chris Nelder, and Chris is  
18      electricity manager at the Rocky Mountain  
19      Institute. He hosts the new transition show  
20      podcast. He has written two books, over 200  
21      articles on energy matters published in a number  
22      of magazines and journals like the Economist and

1 Telenews Unit, The Financial Times, Greentech  
2 Media. And also very important that earlier this  
3 year, RMI presented a report where Chris was one  
4 of the co-authors about electric vehicles as  
5 distributed energy resources, a report I highly  
6 recommend to read. The next speak will be Mateo  
7 Jaramillo. He's the vice president of products  
8 and programs for Tesla Stationary Energy Storage  
9 Program. He is also currently responsible for  
10 Tesla's energy product line and business model  
11 definition, as well as global policy and business  
12 development. Prior to Tesla he was the chief  
13 operating officer and part of the founding team of  
14 Gaia Power Technologies, an earlier distributed  
15 energy storage firm.

16 The next one is Tom Doughty. He is the  
17 ISO, California ISO's vice president of customer  
18 and state affairs, and he joined ISO, California  
19 ISO in 2003, and before that had an executive  
20 position at Los Angeles Water and Power, and also  
21 a subsidiary of Xcel Energy. And he is  
22 responsible for the ISO's interactions with

1 California regulatory and governmental bodies.  
2 And also very interesting, in the late eighties,  
3 he was among a small group of innovators that  
4 drove the launch of electric vehicles in the U.S.

5           Watson Collins of Eversource Energy --  
6 he will represent load serving entity or more  
7 precisely, Eversource. He is the manager of  
8 business development at Eversource. Among other  
9 responsibilities, he worked with the stakeholders  
10 across Connecticut, Massachusetts, New Hampshire  
11 on infrastructure and policy approaches to support  
12 plug-in electric vehicles. In 2009, Watson  
13 spearheaded a formation of Regional Electric  
14 Vehicle Initiative, and in 2015 he was appointed  
15 by the Governor of Massachusetts, Zero Emissions  
16 Vehicle Commissions advisor for numerous other  
17 state and locally planning and initiatives. So  
18 with that, Chris, please.

19           MR. NELDER: Okay. Well, this is  
20 probably the most savvy audience I've ever spoken  
21 to. So thanks a lot for having me here. And I'll  
22 try not to insult your knowledge and intelligence.

1 This paper, which I spent the first quarter of  
2 this year working on, was really designed to  
3 explore the opportunities that dynamic charging  
4 can offer to the grid in terms of services. We  
5 explicitly ruled out talking about V to G because  
6 it essentially doesn't exist yet. There is a lot  
7 of things that have to be changed in order for V  
8 to G to really work, not least manufacturers  
9 allowing vehicles to be used that way without  
10 invalidating the car's warranty. So we just  
11 restricted ourselves to talking about how dynamic  
12 charging can offer grid services. And this was a  
13 production of RMI's E-lab, so it was a  
14 collaboration. Jim Lazar contributed some  
15 material to the report on behalf of RAP, and we  
16 also had quite a bit of input from San Diego Gas  
17 and Electric from some of the pilots that they  
18 have done.

19           So what we are really trying to  
20 highlight here is that electric vehicles are a  
21 dynamic grid resource. And if we do electric  
22 vehicle charging control in an intelligent and

1 proactive way, we think that that can actually  
2 optimize all of the grid's assets and help to  
3 extend their useful life largely through reducing  
4 thermal wear. It will help to avoid new  
5 investment in grid infrastructure because we won't  
6 have to add peaking capacity. It will help supply  
7 ancillary services like frequency regulation and  
8 power factor correction. It can help absorb  
9 excess wind and solar generation. So it would  
10 essentially curtail curtailment. It can help  
11 reduce emissions because, of course, you'll have  
12 more renewable energy on the grid, and you will be  
13 using less petroleum. It will help reduce  
14 electricity and transportation costs.  
15 Transportation costs because it is simply cheaper  
16 to refuel an electric vehicle with electricity  
17 than it is with petroleum. And reducing  
18 electricity because we think that through this  
19 optimization function, it will actually reduce the  
20 per unit cost of electricity on the grid.

21           And so we're really going to look at --  
22 the main mechanism by which all this is going to



1 work is load shaping. So we want to use the EV  
2 charging to fill in the valleys and avoid the  
3 peaks. And there is two major approaches to that,  
4 the carrot and stick. The carrot would be  
5 advanced tariff design, and here we are really  
6 focusing on time of use rates and other kinds of  
7 dynamic real time pricing to create incentives to  
8 charge when the grid power costs are low and add  
9 incentive to charge when costs are high. And then  
10 on the stick side we actually think it's possible  
11 with appropriate telemetry and other kinds of  
12 infrastructure support, for utilities to directly  
13 control charging stations, either through a  
14 one-to-one connection or via aggregators. So the  
15 way that we've tried to express this, is we've  
16 looked at five different states in the report.  
17 And we looked at kind of your basic load shape in  
18 those states. And then we've looked at an  
19 idealized load shape in each of those cases where  
20 we manually moved around the shifting of vehicles,  
21 in order to have the optimal outcome on the load  
22 shape for that state.

1                   And so here is an example of the HECO  
2                   grid, the Hawaiian Electrical Company. At 23  
3                   percent electric vehicle penetration with  
4                   uncontrolled charging -- that's the top chart  
5                   there. You can see that when people come home  
6                   around 5:00, it actually increases the peak, the  
7                   neck of a duck. And if we do an idealized  
8                   charging shape on the bottom chart there, we are  
9                   actually flattening the curve substantially.  
10                  That's what we are trying to do here.

11                  The advance utility services that we're  
12                  really trying to identify here as opportunities,  
13                  basically falls into three categories -- demand  
14                  response, power quality and mobility as a service.  
15                  On the demand response side, we think that, you  
16                  know, basically by turning off chargers at times  
17                  of peak load and combining stationary storage with  
18                  electric vehicles, like the pilot that BMW is  
19                  doing right now with PG&E, we can avoid capacity  
20                  investment at the peaks and help customers avoid  
21                  demand charges. On the latter point, you know,  
22                  it's really going to be more of a question of

1       whether residential customers are becoming more  
2       exposed to demand charges. But for now, that  
3       would be probably more of a corporate application.

4               On the power quality side we see groups  
5       of vehicles being able to bid into ancillary  
6       services markets. And this is something that's  
7       already being done in California. Maybe you'll  
8       comment on that later, but essentially we are  
9       looking at frequency control, voltage control,  
10      transition generation, power factor correction and  
11      ramp rate reduction. That's kind of the main  
12      ancillary services that electric vehicle charging  
13      can provide. And sort of in a somewhat separate  
14      way, RMI has a mobility group that's working on  
15      autonomous vehicles and mobility as a service.  
16      They've got some pilot projects going in places  
17      like Austin and they have -- their input was,  
18      look, we really need to think about EVs charging  
19      at a charging hub. And here we're imagining, for  
20      example, a brown field probably close to a  
21      substation with the help of a utility to identify  
22      where that optimal location for a charging hub is.

1       Where you could bring in fleets of electric  
2       vehicles. Maybe autonomous, maybe not, but you  
3       can support services like Uber and Lyft with this  
4       kind of an approach.

5                   And by doing that and being able to  
6       charge these vehicles at such a hub, you'd be able  
7       to provide probably the lowest cost way of getting  
8       those vehicles charged, and the maximum control  
9       over large groups of vehicles, so that you could  
10      actually provide a very significant demand  
11      response service or ancillary service to the grid.  
12      So in this case we are imagining fleets of  
13      vehicles that are actually rented and not owned,  
14      probably rented by, for example, Uber drivers.  
15      This would be a high density, high- use  
16      application. So the vehicles would probably be in  
17      operation 18 hours a day or more. And companies  
18      that are testing this approach include Tesla,  
19      Entergy, Greenlots and ChargePoint.

20                   So obviously, one of the big objectives  
21      to vehicle electrification is just being able to  
22      reduce emissions. So we think that electric

1 vehicles based on the available research including  
2 a report, a recent report from NREL, and I  
3 involved the author of that report quite closely  
4 in developing my report, found that electric  
5 vehicles on the grid can reduce net emissions even  
6 on coal fired power grids compared to conventional  
7 vehicles.

8           And you know, the main reason for that  
9 is simply the low efficiency of a nice vehicle.  
10 Net and EV emissions from the power grid and  
11 fossil fuel combustion in a conventional vehicle  
12 obviously varies by generation mix as the mix  
13 changes over time, and the time of day the  
14 vehicles recharge, all those things will affect  
15 your outcome. But the bottom line is that  
16 electric vehicles are pretty much always and  
17 everywhere a net reducer of emissions. And the  
18 best policy for reducing emissions is to increase  
19 renewable energy on the grid while deploying the  
20 EVs and then gradually reduce the carbon component  
21 of your grid. And here workplace charging  
22 stations and charging stations located at shopping

1 malls and things like that are going to be an  
2 important element.

3           The other major benefit that we see to  
4 vehicle electrification is just being able to  
5 absorb more wind and solar on the grid. It allows  
6 you to get that share higher. There is two  
7 mechanisms for that. The first is just reducing  
8 curtailment, as I suggested. But the other  
9 mechanism is that you are actually using the  
10 vehicles as big sponge to soak up more and more  
11 wind and solar than would be otherwise possible.  
12 And that's where you get into grid balancing  
13 issues and things like that.

14           So we are going to use them to end  
15 curtailment, enable more renewable development and  
16 make variable renewables dispatchable essentially  
17 by absorbing wind and solar when it's producing  
18 and then calling on the EV storage instead of  
19 calling on grid generators. And this is where,  
20 you know, obviously, we are trying to open a door  
21 here to V to G to show the rest of the stakeholder  
22 community around EVs to make that possible.

1                   So California has the most EVs on the  
2 road of any state, about 200,000, the most  
3 ambitious EV deployment target having 1.5 million  
4 zero emission vehicles on the road by 2025, and  
5 the most experience in EV pilots and advanced  
6 tariff designs. So at the end of this report we  
7 really did a focus on California to try to  
8 highlight some of the lessons that those utilities  
9 had learned and there was a couple of different  
10 points to that. I won't expand on it too long  
11 here, but the EV project highlighted what SDG&E  
12 has found with its experimental tariff design.  
13 Some pretty interesting findings there, including  
14 the fact that time of use rates were found to be  
15 very effective at shifting, charging to off-peak  
16 hours and that without the time of use rates,  
17 drivers would just plug in when they got home and  
18 it would exacerbate the duck curve.

19                   With the time of use rates, they were  
20 able to shift charging to basically the nighttime  
21 hours. SDG&E also bid aggregated EV fleet  
22 vehicles as demand response assets into CAISO as

1 both energy and ancillary services, and did so  
2 successfully and are looking to expand that now.

3 As I mentioned earlier, PG&E has a pilot  
4 with BMW where they have actually used 94 vehicles  
5 that are plugged in at home, at various points,  
6 and a collection of second life EV batteries at  
7 one of the BMW's buildings in Silicon Valley to  
8 aggregate those together and try to come up with  
9 the minimum 100 kilowatt bid into a demand  
10 response event. They successfully responded to --  
11 I read an update on it this morning. Something  
12 like 126 out of 138 demand response events,  
13 something on that order. And in that case,  
14 actually the majority of the demand response was  
15 coming from the stationary batteries. I think  
16 only about 20 or 30 percent came from the EVs.  
17 Now this is a small pilot, 94 vehicles, but still  
18 an interesting one. And we think a useful model  
19 to look at as something that might be scalable.

20 The new SDG&E pilot that has just been  
21 approved the first part of this year, will  
22 actually feature hourly dynamic prices posted a



1 day ahead. So this is taking, you know, time  
2 variable rates to a new level. And drivers can  
3 actually use smartphones to set the limits within  
4 which they want their vehicles to be charged and  
5 respond to those hourly rates. This is going to  
6 be a really interesting pilot and something to  
7 watch closely to see just how much this approach  
8 to controlling charging, just using an hourly rate  
9 tariff, how much that will give SDG&E control over  
10 fine tuning the behavior of vehicle charging.

11 So in summary, if we integrate EVs  
12 proactively and intelligently, we think that we  
13 can minimize new investment in the grid  
14 infrastructure, optimize existing assets and  
15 extend their useful life, enable greater  
16 integration of variable renewables without needing  
17 new gas generation for dispatchable capacity and  
18 reducing curtailment of renewable energy  
19 production. It would obviously improve energy  
20 security, reduce petroleum consumption, reduce  
21 emissions, reduce electricity and transportation  
22 costs, and provide multiplier benefits from

1 increased money circulating in the economy, by  
2 providing ancillary services such as frequency  
3 regulation and power factor correction.

4           However, it is important to get out of  
5 this, get out in front of this and do it right  
6 because one of the other findings from SDG&E's  
7 pilots was that you only have a pretty limited  
8 window to train up EV drivers on when they could  
9 charge their vehicles and after that they get  
10 habituated. So you got about a month after  
11 somebody buys their first EV to get them thinking  
12 about how you want them to charge their vehicle.  
13 So this is why we are trying to put this message  
14 out now and get utilities, and regulators  
15 especially, to think about getting out in front of  
16 this because we acknowledge in the report, look,  
17 0.16 percent of the cars on the road are EVs right  
18 now and EVs are 0.7 percent of the sales. We are  
19 not even at one percent on either one of those  
20 things. But it's important to get it right before  
21 we have millions of vehicles on the road that we  
22 are now trying to move around. So if we do it

1 badly and reactively, we think it would actually  
2 have the opposite effect on all counts. It would  
3 reduce the life of the grid infrastructure  
4 components. It would require greater investment  
5 and peaking capacity, probably from natural gas.  
6 It would make the grid less efficient, less  
7 stable, less reliable. It would increase the unit  
8 cost of electricity and inhibit the renewable  
9 integration on the grid, as well as increasing  
10 curtailment of the existing wind farms and solar  
11 farms and increase grid power emissions. So we  
12 think that even though it is very early in the  
13 days of EVs, it's really important to get this  
14 stuff right. And those are my main messages,  
15 thank you.

16 (Applause) Do you want to do  
17 questions later or --

18 MR. ALMGREN: Yeah. We'll take the  
19 questions later.

20 MR. NELDER: Okay.

21 MR. JARAMILLO: Great, thanks for having  
22 me today. I noticed the fortuitous placement of

1 the lectern, which is between the two rooms behind  
2 me. Did somebody point that out already? That  
3 this is the storage room, and that's the  
4 electrical room? So this must be the electrical  
5 storage room.

6           So no, it's great. I always look for  
7 battery jokes wherever I am. So yeah, it's great  
8 to be here today. Tesla, of course, is probably  
9 best known for our cars. And it is the topic of  
10 this particular discussion as regards to the  
11 penetration on the grid. But I primarily deal  
12 with the battery side. So I've been at Tesla  
13 about seven years and have been working on the  
14 grid connected batteries that entire time. So  
15 this is a project which has been culminating in  
16 the background for some time and really the reason  
17 for it is that it all ties into emission and for  
18 us those products are really coming together. And  
19 I'll talk about sort of the consumer point of view  
20 and why that's the case.

21           But the underlying mission of the  
22 company overall is to transition really the globe

1 to sustainable energy. That's the fundamental  
2 reason why we are doing this. It's not to build  
3 cars per se. And it's not to build batteries per  
4 se.

5           The Tesla history just very briefly. Of  
6 course, we are a young company operating in two  
7 very old industries. I've done a lot of work with  
8 Daimler over the years, and they are very fond of  
9 reminding us that they are 125 years old and  
10 invented the automobile. And that was to sort of  
11 put us in our place. You could have similar  
12 comments come from the utility industry, frankly,  
13 that they have been around for a hundred years and  
14 invented everything that we're currently trying to  
15 do today. So it's always a good reminder that as  
16 a technology company, you are coming into very  
17 established industries. The products that we've  
18 brought to bear in the automotive space are, of  
19 course, the Tesla branded vehicles, which people  
20 are generally familiar with today. Maybe less  
21 familiar with the other vehicles that we provide  
22 the power train for. So we started doing this for

1 Daimler in 2008. That was the smart car there.  
2 The little car on the left, and then subsequently  
3 moving to larger cars, the Rav 4 and the electric  
4 B Class which is currently being produced in  
5 Rastatt, Germany today.

6 Those two latter cars used the complete  
7 power train from Tesla. So power train includes  
8 the motor, the gearbox, the battery, the power  
9 electronics, the control systems, the thermo  
10 systems -- everything that makes the car go  
11 essentially, the mode of system. And the  
12 experience that we got out of that very much  
13 informs the work that we do on the grid side. If  
14 you take those components and you subtract  
15 basically just the motor piece, you have a  
16 stationary battery. And in fact, if you add in  
17 the point right to the motor, you have a three  
18 phase AC bi-directional

19 (inaudible) and that's really the  
20 grid interface point. And so  
21 that's what we do on the automotive  
22 side, and how we are thinking about

1                   it on the grid side.

2                   As far as other ways in which the cars  
3                   are interacting with the grid, of course, is the  
4                   charging. So all cars come back to charge at some  
5                   point. They must by definition. And this is just  
6                   two maps of some of the work that we've done to  
7                   build our own charging stations. Customers want  
8                   to be able to charge easily. They want to be able  
9                   to charge conveniently and overwhelmingly that  
10                  means charging at home. So far more than 90  
11                  percent of all charging in our fleet happens by  
12                  people coming to their garage or their carport and  
13                  simply plugging in and walking away.

14                 When you ask them how long it takes to  
15                 charge, they say five seconds. Most of the  
16                 charging just happens overnight while they are  
17                 sleeping. That said, people do want to drive long  
18                 distances, and so we did enable a much larger  
19                 network for high powered DC charging. So these  
20                 are stations conveniently located off of highways  
21                 and rest stops, where you can pull in and charge  
22                 for 20 minutes. Get half your range and continue

1 on your way. If you look at the number of  
2 stations that we have installed today, this is  
3 still at very low penetrations of the vehicle  
4 overall. So in the United States just for  
5 reference, we are still shy of 100,000 cars, and  
6 we've built close to 400 stations here in the  
7 United States. And many of those stations,  
8 especially the ones actually right near Washington  
9 DC, are heavily used, especially during peak  
10 periods. We have our own peak demand issues with  
11 respect to the stations that we've put in.

12 So when we think about very high  
13 penetration scenarios for electric vehicles, still  
14 we think most of that charging or vast majority of  
15 it will happen at home, and therefore will  
16 require, of course the distribution system to be  
17 able to support that. But we do see a need for  
18 high power charging stations to exist throughout  
19 the driving areas that people might be interested  
20 in. Whether Tesla continues to invest in that in  
21 the same that way that we have or whether other  
22 entities do that, third parties and providing



1 those services is still to be determined. But  
2 certainly people use these stations. They do  
3 drive long distances, and it's one of the  
4 compelling reasons why people will buy an electric  
5 car. If they feel they are artificially  
6 constrained in terms of range, then that makes the  
7 selling proposition that much more difficult. So  
8 this is some early indications for what we sort of  
9 should be contemplating in very high penetration  
10 scenarios.

11 Ake mentioned some of these numbers  
12 earlier, but we think about sort of the collective  
13 fleet of the cars that we have in the world. I  
14 mentioned shy of 100,000 in the U.S. Globally,  
15 it's around 150,000 at this point. And what that  
16 means in terms of energy storage that Tesla has  
17 deployed -- about 10 gigawatt hours of rated  
18 battery capacity, more than 40 gigawatts of power  
19 electronics are on the grid with now I think close  
20 to 3 billion miles driven. The million car  
21 experiment, just for reference that's five percent  
22 of the passenger vehicles, registered passenger

1 vehicles in the state of California. And if you  
2 do that -- sort of equivalency math in any region,  
3 those ratios hold. So ten gigawatts represent  
4 about 20 percent of the system peak in the CAISO.  
5 So about five percent of EV penetration represents  
6 about 20 percent of system peak, wherever it is.  
7 And so when we're still in the very low  
8 penetration scenarios, like what Chris mentioned,  
9 it doesn't take much frankly, to get to very high  
10 impact scenarios on the electric grid. And that's  
11 why we do need to pay so close attention to what  
12 we are crafting in terms of tariffs and rates.

13           And I think the other thing is that all  
14 the cars of course can be connected. They are  
15 adjustable. They are controllable. We are doing  
16 some work to look at how we would control the  
17 charging systems, putting power back onto the grid  
18 is a whole level of complexity. We're not quite  
19 yet ready to engage the vehicle to grid. There is  
20 questions of warranty on the battery. There is  
21 questions of just sort of customer awareness. And  
22 there are questions of value. Is it worth it to

1 sort of bother the customer to recover 30 cents a  
2 day maybe in terms of value that you can get out  
3 of that, 40 cents a day, that depends on the  
4 market. We think at this point not quite yet.

5           So what we do think is going to happen  
6 -- I'm going to skip some of these slides here,  
7 although they are interesting. There is a big  
8 battery plant that we are building. What we do  
9 think is going to happen is that we will see a  
10 convergence of the distributed energy devices. So  
11 as people buy electric cars, I think it was  
12 Commissioner Peterman in California, she uses a  
13 phrase that "electric vehicles are the gateway  
14 device for energy literacy," which is a great way  
15 to think about it. And we see the same thing  
16 happening. So when we talk about high penetration  
17 EV scenarios sort of by definition what it also  
18 means is high penetration of other distributed  
19 energy resources. Our customers go out and get  
20 solar. Our customers go out and figure out how to  
21 manage their thermal loads. They really do start  
22 to gain the literacy and then engage. Probably

1 the simplest way to think about it is, anybody can  
2 tell you the price of gas today. Very few people  
3 can tell you the marginal cost of electricity that  
4 they pay. But once the gas, once the fuel is  
5 electricity, they very quickly figure out how much  
6 they pay for it. And they start to figure out how  
7 to engage with their utility, with their available  
8 rate plans and with the options that they have  
9 there.

10 They also go out and do things. Like  
11 they want to be able to add batteries. They want  
12 to be able to control their load, and they like  
13 the idea of making their own electricity on-site  
14 and fueling their car with it. It is a very sort  
15 of, it is a natural way to think about it. And in  
16 the very high level penetration scenarios, it is  
17 important to take that into consideration.

18 That said, we can't violate some of the  
19 basic (inaudible) principles when we are crafting  
20 the tariffs. And we can do things like have  
21 hourly. We could do five-minute time pricing, if  
22 we really wanted to, but simplicity has to be

1       there. And so the simplicity -- if we can't get  
2       it in the tariff directly, then it will be  
3       abstracted at some point by a service provider to  
4       the customer because they will just say, you don't  
5       worry about all of the stuff that's happening in  
6       the wholesale markets. We will reconcile that  
7       with your ultimate payment. I mean, utilities do  
8       this today, right? You can get a levelized  
9       payment for the entire year and the utility will  
10      just reconcile that for you to -- so you don't  
11      have to have a much higher bill in summer, a much  
12      higher bill in winter depending on what your  
13      utility is.

14                 And so I think something similar would  
15      happen. If we get too complex in the tariff  
16      directly to the ratepayer in the case of electric  
17      vehicles. But the other part of it is that once  
18      you do have this suite of technologies, and I  
19      haven't mentioned solar yet, but solar is a large  
20      part of the consideration. You have solar. You  
21      have batteries. You have electric vehicles. You  
22      have other devices in the home. Those devices

1 will very much participate in the grid. And they  
2 will be the best thing that happened or the worst  
3 thing that happened, depending on how we take  
4 those into account from the system tariff  
5 perspective.

6 I actually maybe gave you the wrong  
7 presentation. So this was intended to be the last  
8 slide here. There are some beautiful pictures.  
9 There is some nice stuff here, but we are very  
10 proud of this project.

11 But I'll end on this one here, which is  
12 basically our vision of the future which is those  
13 things that I mentioned -- solar panels on the  
14 roof, batteries in the house, electric car in the  
15 garage, and those devices connected via a suite of  
16 technologies that are all interacting here and  
17 very much participating in the grid. So that's  
18 what I wanted to leave you with. We see this  
19 being very much the future. Across all  
20 jurisdictions, the interest in electric vehicles  
21 is great. We are very excited about it. And we  
22 think it is going to be very much a part of the

1 distributed energy future, which is sort of the  
2 macro-trend that's pushing all of this together.  
3 Thank you.

4 (Applause)

5 MR. ALMGREN: Tom.

6 MR. DOUGHTY: Thank you Ake, and Sue and  
7 Pat, thank you. Everyone, thanks for having us  
8 here. My first time before this group, excited to  
9 share some developments in California with you.  
10 When I was called to join in this conversation, so  
11 what are we going to talk about? Are we going to  
12 talk about the Aliso Canyon natural gas leak, the  
13 ISO's regional efforts? And it was electric  
14 vehicles. I said, thank God. Something we can  
15 put into a bucket and manage.

16 I was speaking last week at UCLA and a  
17 couple hundred people maybe in the audience. And  
18 I started with this question. I looked out and  
19 there were folks who were long in the tooth like  
20 me, and then some young kids, and I said, "Who  
21 here is a student?" And about 40 percent of the  
22 room raised their hand. And I raised mine, and I

1 kept it up, and I said, "I suggest to you that  
2 every person in this room right now is a student  
3 of a new generation of power supply." And this  
4 electric vehicle conversation we're having today  
5 is one of several components that really define  
6 this brand new reality. Ake and I were talking  
7 beforehand about some of the developments in  
8 California. I'll cover them, but we are really in  
9 this incredible moment.

10 My son just graduated from UC Davis, and  
11 he asked me, "Well, should I go into central  
12 station energy, distributed energy, regulatory,  
13 legislative?" Yes. Because this moment is truly  
14 a transformative period for us. You see that my  
15 title of my graphic here is Driving to Transform  
16 Our Society. And I chose that specifically  
17 because the ISO has had a recent epiphany. We are  
18 not trying to simply electrify the grid. We are  
19 trying to enable what we all seek and that is a  
20 carbon-free economy, a carbon-free society. So  
21 let's talk about that, frame it out. Big changes  
22 in California now, you have seen it in a number of



1 times -- 20 percent renewables by 2010, rather; 33  
2 percent by 2020; and now 50 percent by 2030. And  
3 as you may know, rooftop solar, hydro and nuclear  
4 don't count against those GHG reductions. There  
5 are some days now when we're getting well above 50  
6 percent, 70 percent GHG free energy in California.  
7 So it's an incredible moment, and it's being  
8 complimented by, of course, the rise in  
9 consumer-owned power.

10 We have 5,000 megawatts of consumer  
11 owned power, rooftop solar in California. It's  
12 growing at 11,000 installations per month. So  
13 just process that for a minute, the magnitude of  
14 that, 11,000 installations per month. That's  
15 between 50 and 70 megawatts per month of rooftop  
16 solar. Obviously driven by rates, California's  
17 electric rates are quite high. My electric bill  
18 last month was \$775, and I don't live large. It's  
19 expensive and rates and then California's green  
20 preference are driving that. The potential for  
21 consumers to aggregate and participate is also a  
22 transformative momentum builder in California.

1 I'll talk about that in a minute. And then the  
2 discussion around electric vehicles, 231,000 is  
3 what I understand now, 7,600 charging stations.  
4 The state of our state of renewables can be  
5 brought down to some very simple terms. On our  
6 65,000 megawatt system, we have 19,000 megawatts  
7 of renewables. But our system is 65,000 megawatts  
8 of peak capacity. On a spring or fall day, we  
9 might be down in the 25 or 30,000 megawatt range.  
10 So now hold on -- a 30,000 megawatt load, and you  
11 got 19,000 megawatts of utility grade renewables  
12 on that system.

13 So just really join me in a really quick  
14 exercise. Let's just say it's a 28,000 megawatt  
15 load day. We have -- call it 14,000 megawatts in  
16 renewables. Back it down a little bit, just for  
17 the sake of this conversation, 5,000 megawatts of  
18 imports and 12,000 megawatts of fossil gas for us.  
19 We've backed that fossil fleet down as far as we  
20 can. We can't turn them off because we need them  
21 when the ramp kicks in later in the day. So I'll  
22 do the math for you, 28,000 megawatt load, 31,000

1 megawatts of resources, what do we do? We  
2 curtail. We curtail renewables. And that  
3 curtailment is becoming deeper and deeper, as more  
4 and more utility grade renewables are being  
5 brought online. It doesn't take a political  
6 science major to know that that is not sustainable  
7 to be turning off in effect billions of dollars of  
8 assets that should be used to reduce carbon in  
9 California. So we're expecting another  
10 to 10,000 megawatts of additional  
11 renewables to meet this 50 percent objective. You  
12 can see that our problem deepens very, very  
13 quickly.

14 We've all seen the duck. The bottom of  
15 the duck is basically where we've backed that  
16 fossil fleet down as far as it can go and then  
17 suddenly the afternoon comes. The solar begins to  
18 fade, and we have that giant ramp. We are seeing  
19 10,000 megawatt ramps now. 13,000 megawatts  
20 expected just in the next five years. Here is the  
21 magnitude of the challenge. In 2024, up against a  
22 40 percent renewable standard -- of course we know

1 we are moving to 50 percent by 2030 -- but against  
2 a 40 percent standard, each dot depicts one hour  
3 of renewables curtailment. On the left of the  
4 scale, megawatts, total megawatts of curtailed  
5 energy and across the bottom, months of the year.  
6 Take a look at that spring period. That's pretty  
7 incredible how many hours of curtailment we  
8 expect. And then look how big it is. 13,000 plus  
9 in some of those hours. Those are huge numbers  
10 that need to be managed. And my message today is,  
11 electric vehicles can be one of the solutions that  
12 can get after this.

13 We see synergies between EV deployment  
14 and renewable integration. Let me just click  
15 these off. Obviously, energy storage, electric  
16 vehicles, there is a synergy there. Demand  
17 response, we heard about that from Chris earlier.  
18 System frequency response, electric vehicles can  
19 respond very quickly in times of a system  
20 contingency or a potential contingency. Consumer  
21 control -- we heard earlier about aligning TOU  
22 rates with system conditions. That is a critical

1 element. And I agree with what Mateo said. We've  
2 got to find the right number that entice consumers  
3 to care. Somebody told me, and maybe it was EEI I  
4 think did this study, consumers think about their  
5 electricity nine minutes a year and that includes  
6 the time that they pay their bills. That's a  
7 paradigm we've got to change. Of course,  
8 electrifying transportation and fuels is an  
9 important part of our solution set here, whether  
10 it be hydrogen or power to gas in other ways, we  
11 see a significant element there.

12 Notice how I indicated maybe on the  
13 regional coordination. Some of you may know that  
14 California is seeking to begin working with other  
15 western states on a Western RTO. There may be an  
16 opportunity for a coordinated electric vehicle  
17 deployment and utilization program there. And  
18 I've listed three other areas in our solution set  
19 of this challenge we have over generation. Energy  
20 efficiency -- targeted energy efficiency may be a  
21 word that's new to some. Energy efficiency across  
22 the entire day does not help the duck curve.

1 Targeted energy efficiency during times of the day  
2 may be a benefit. That noted, that definition is  
3 still really undeveloped, and we've got to do some  
4 work there. We've got a lot of stuff going on in  
5 California. Chris mentioned some. Mateo  
6 mentioned others. I won't try to go through all  
7 of this. There is a tremendous amount of  
8 development work going on -- technology pilots,  
9 market pilots, regulatory and legislative  
10 developments, a whole bunch of stuff underway in  
11 California to get our hands around the needs that  
12 the grid has, the opportunities that electric  
13 vehicles represent to help meet those needs, and  
14 the challenges that we've got to overcome to get  
15 them across the finish line.

16 I drew this on my piece of paper. I  
17 don't have it as a graphic. But what we are  
18 trying to do, is we're trying to decarbonize the  
19 -- draw a circle. Join me in a circle here.  
20 Decarbonize the electric grid, you know, utility  
21 grade renewables. Decentralize the grid with  
22 distributed energy resources. Electrify other

1 sectors using that plentiful clean power that is  
2 now coming from these two contributors and then  
3 enable the electrified sectors, vehicles being one  
4 but building stock being another and there are  
5 several others to then provide grid services back  
6 to the grid. And what a beautiful world that  
7 would be, if we could de-carbonize and draw this  
8 circle back to where our society begins to reap  
9 the benefits, not just the electric grid element.

10           The last graphic I have for you. We see  
11 empowering electric vehicles as being three things  
12 -- technology, basically the linkage between  
13 vehicles and the grid or distribution system,  
14 whatever it may be. We see market design and  
15 rates being a significant driver and then consumer  
16 preferences and ease of use.

17           These are people ultimately that it  
18 comes down to. And Ake mentioned one of my past  
19 lives. I was part of this group that in 1989  
20 said, "Let's go start electric vehicles." Now  
21 imagine how crazy that statement sounds today when  
22 we have beautiful vehicles being manufactured and

1 used. But in 1989, if you said the word electric  
2 vehicle, honestly, people would say, "So do you  
3 attach an extension cord to it when it's driving?"  
4 We laugh now, but those kind of questions were  
5 prevalent then. We built in Los Angeles a  
6 prototype electric vehicle, the automakers, the  
7 major automakers were showing hesitancy in moving  
8 forward. So we said we are going to take this  
9 vehicle out on the road, Frankfurt, Tokyo, Turin,  
10 Los Angeles, Detroit, the major auto shows. We  
11 took that vehicle on the road to try to create  
12 this reality that this vehicle runs on batteries.

13           It's such a wonderful moment for me to  
14 be here now years later and talking about vehicles  
15 no longer just as a transportation alternative,  
16 but as a grid alternative for making our grids  
17 more resilient and stronger and more cost  
18 effective. These are programs that the ISO has  
19 got underway to enable vehicles to aggregate and  
20 participate. I won't bore you with the details of  
21 them. Suffice it to say, we are committed to it.  
22 We are bullish on electric vehicles. We want to



1       turn that 200,000 to 2 million to 7 million as  
2       fast as we can. And I think the work that we are  
3       going to today will help enable that. So everyone  
4       thank you so much for having me today. (Applause)

5                   MR. ALMGREN: Watson.

6                   MR. COLLINS: I enjoyed the discussion  
7       here. What's great about this is, this is a  
8       pretty exciting topic for utilities to be involved  
9       in with electric vehicles because, you know, it's  
10      not often that utilities have a product that we  
11      are going to be really proud of to deliver to  
12      customers. When you look at this it's a much  
13      cleaner resource for utilities, for transportation  
14      sector. And for people that look at like ground  
15      level emissions and stuff, there is significant  
16      benefits to communities around electric vehicles.  
17      And also we know that the fuel cost is going to be  
18      a lower fuel cost for consumers. So this is  
19      another great thing for utilities. And this  
20      flexibility that a lot of the presenters spoke  
21      about, that's really the reason that makes  
22      electric vehicles different than other end uses.

1       There is a flexibility. The cars are parked 23  
2       hours a day. They are only on the road an hour a  
3       day when you look at the statistics.

4                You've got plenty of time to charge them  
5       when they need to be. There is so much  
6       flexibility in how we integrate these vehicles  
7       into the grid. So that's really the exciting part  
8       of this, and what's going to happen over time with  
9       this. And then also there is the cool factor of  
10      this, you know, people love cars. I mean, people  
11      love talking about cars. I love talking about  
12      cars. It's an exciting thing. So for my  
13      presentation, I'm going to go through two things.  
14      I'll just talk a little bit about what we've done,  
15      and then I'm mostly going to have three slides  
16      that I found other people presented. I'm using  
17      other people slides. I'm sorry, but I thought  
18      they were really good in just talking through some  
19      of the key issues. So here is a little bit about  
20      our service territory. I won't spend time on  
21      that. But, you know, we spent some time. You  
22      know, I got involved in this, in the late, around

1 2008, 2009.

2           And the first thing we really wanted to  
3 do is to understand how these vehicles, what is  
4 this whole thing and what is the impact on the  
5 distribution grid? So frankly, we looked at a lot  
6 of studies that were published out there. And our  
7 two conclusions that happened in that first phase  
8 focused on understanding impacts. We saw the  
9 studies that were done out there, Oak Ridge  
10 National Labs, I think did one, and a couple of  
11 other labs did. And we saw that this isn't an  
12 issue on the bulk supply system of integrating  
13 vehicles. We are not going to have to build power  
14 plants to supply the resources for these electric  
15 vehicles. That was a great finding and great  
16 understanding. And you'll see a slide, a future  
17 slide, it helps put that in perspective.

18           And the second thing we learned is that  
19 it's really, you know, how do you, the assets, the  
20 utility assets that are closest to the customers,  
21 that's where the impact is going to be. And I  
22 have a slide that really talks through that also

1 too. The second thing we started doing is we  
2 started doing pilots. And this is an example of  
3 a, there is a little cut sheet on a pilot we were  
4 doing up in Massachusetts of how we are trying to  
5 integrate vehicles into the grid. And what's  
6 interesting about that is we're trying to use --  
7 what's great about vehicles is two dimensions we  
8 can use to manage and integrate vehicles into the  
9 grid. That first dimension a lot of people talked  
10 about is time. So you got 23 hours. You've got  
11 23 hours to charge the vehicles. But also the  
12 very interesting thing too with the vehicles is,  
13 there is not one way and one speed to charge these  
14 vehicles. They can be charged in one-and-a-half  
15 kW, up to 20 kW, and then even at this DC fast  
16 charger stations, they are

17 and 100 kW chargers. I'm talking  
18 because there is an electricity group. I'm using  
19 some of the technical terms here.

20 So we're trying to use in our pile there  
21 those two dimensions to integrate vehicles in the  
22 grid. So we've looked at a lot of -- and I'll

1 talk about the, you know, the approach when you  
2 just look at time of use rates and that time  
3 dimension to manage vehicles.

4           And then the third thing we've done is a  
5 lot of education outreach. We have a campaign  
6 around Plug My Ride and the website [plugmyride.org](http://plugmyride.org)  
7 for customers, and we participate in a lot of  
8 events. But moving forward, I think there is six  
9 areas we are kind of very interested in. And this  
10 first one is how to integrate these vehicles for  
11 residential charging. We talked, you know, 80, 90  
12 percent of the charging for these vehicles is  
13 going to be at home. So how do you go about doing  
14 that? That's like a big question and there's  
15 people that have -- there is ten different ideas,  
16 maybe a hundred different ideas on how to do that.  
17 And so there is a great topic and a discussion  
18 around what that is, and we have opinions. And I  
19 think other people have opinions and there needs  
20 to be a lot of work on that.

21           The second topic I call it open vehicle  
22 grid integration. There is a lot of ways to talk

1 about this. It's a little bit around the  
2 standards around how the cars in the grid are  
3 going to talk together. One of the automakers,  
4 Daimler, is a big proponent of a standard, called  
5 ISOIEC 15118. California Utility Commission just  
6 adopted that standard as how they want to  
7 integrate vehicles. And they've got a very  
8 innovative approach to how the utilities and the  
9 cars and the consumers are going to be able to get  
10 the information to make all these decisions around  
11 how to best charge these cars. So that second  
12 area is what's that standardization, that platform  
13 that's going to happen there? These next three  
14 areas are really around the infrastructure. And  
15 it's the, you know, assets on the ground that are  
16 going to, you know, do the bulk of helping get  
17 these cars charged.

18           The lesson learned is we know that home  
19 charging works. People are figuring this out.  
20 It's not a big hurdle for customers to charge  
21 their cars at home and to get the infrastructure  
22 set up at home. These other areas that I

1 mentioned here around workplace and the fleet  
2 where there is longer dwell times, you know, the  
3 times that the cars are parked, that's an area.  
4 The multi-unit dwelling infrastructure is a  
5 challenge because you know it's not just single  
6 family homes where we can put the charging  
7 infrastructure where we have opportunities. How  
8 do you enable this long distance travel with DC  
9 fast charging, getting power into the cars quicker  
10 so you can be more mobile and do more with your  
11 cars? And all around this -- and it's probably an  
12 overlapping thing around this, is how to enhance  
13 interoperability because we want -- cars are  
14 mobile. They are going to drive across state  
15 lines. They are going to drive across utility  
16 territories. We need this to get built to be  
17 working regardless of where you are in the  
18 country. So that's really the goal.

19 So here is one of my other people  
20 slides. I'll start out with the first one here.  
21 So we were looking to see what are the grid  
22 impacts and ISO in New England, Connecticut and

1 ISO in New England, New Hampshire and ISO New  
2 England. And so we are working with Idaho  
3 National Labs, and this is the 2013 low profile  
4 that we have in those top colored set of lines and  
5 the, you know, obviously time scales going along  
6 the horizontal axis there. What you'll see in the  
7 bottom is this is an overlay of the data that  
8 Idaho National Labs has done with -- they have  
9 been collecting data on charging patterns. They  
10 know how -- like if there's a 1000 cars in an area  
11 or 5000 cars in an area, they know what the load  
12 pattern looks like. And so they modeled adoption  
13 scenarios for how that compares to ISO in New  
14 England's service territory. And what you see is  
15 there is this set of bumps down the bottom of this  
16 curve here. And the first bump is a five percent  
17 penetration of EVs. The second bump is a ten  
18 percent. And the third is -- the higher one is  
19 the 20 percent.

20 So let's talk about those numbers for a  
21 second. We have less than one percent of sales of  
22 EVs today. And I'm talking about sales. This



1 number is a percent of the stock of vehicles and  
2 it takes, it will take ten or fifteen years of one  
3 percent of sales to achieve a one percent  
4 penetration of the stock. So you are not going to  
5 hear a lot of anxiousness from me around how we  
6 are going to integrate vehicles into the wholesale  
7 grid because I'm not - it's a math question.  
8 Diversity happens. We as utilities deal with  
9 diversity even though somebody is charging maybe  
10 10kW, there is diversity. People don't charge  
11 every day. They come home at different times.  
12 This diversity effect happens, and this is how the  
13 whole utility grid works. There is a diversity  
14 effect that happens. When you switch the light  
15 off, you know, a power point doesn't turn off  
16 because you switch the light switch off. There is  
17 other things going on in the grid. So that's the  
18 biggest lesson, and one of the great interesting  
19 slides I've seen from other people's slides.

20 My second interesting slide from other  
21 people is this is the capacity thing of charging  
22 that I was talking about. So this is from

1 Sacramento Municipal Utility District. And they  
2 did a study, and they said, you know, there's  
3 different ways to charge these cars. You can  
4 charge it at one-and-a-half kW, which is one of  
5 those bottom lower set of curve, that lower curve,  
6 which is 120 volt charging and this 3.3kW charging  
7 is kind of the more typical charging pattern for a  
8 lot of the plug-in hybrids in the smaller battery  
9 vehicles now. And the charge rates are increasing  
10 for the bigger battery vehicles. They are coming  
11 to market at 6.6 and 9.6 kW charging. But what  
12 you see in the trend there is they figured out the  
13 average, the annual upgrade costs that they are  
14 going to have to make on their grid based on these  
15 penetration scenarios, which is really the year,  
16 you know, it's a higher penetration. It is a  
17 shortcut for the -- the year is a shortcut for the  
18 higher penetration scenarios.

19 And you can look at the different costs  
20 that are going to be incurred on the utility grid,  
21 the distribution grid. This isn't, you know, this  
22 isn't the bulk supply distribution grid that

1 accommodates these vehicles. And what you see is  
2 a general trend. Oh, and I should say that the  
3 hash lines that pair up with the other, like the  
4 blue series, the hash lines are a time of use rate  
5 on top of the 19.2 kW. So what you see there is  
6 that the upgrade costs are really trending more  
7 around the capacity of charging. And so you see  
8 why I did my pilot, I was trying to manage the  
9 capacity of charging on the grid because I'm  
10 trying to learn how to minimize these upgrade  
11 costs we are going to have to do on the grid for  
12 higher levels of penetration.

13           And now the third thing, my third  
14 interesting slide around this is -- it's around  
15 California and time use rates and the customers  
16 are responding to time use rates. The date is  
17 profound that even on very little price  
18 differentials in California -- with minimal price  
19 differentials they are responding to time use  
20 rates.

21           The challenge has been to get customers  
22 to participate in the rates in the first place.

1       And what I find fascinating here is, for folks  
2       that may not know California's rates that well,  
3       they have these inclined block rates and which  
4       means the more power you use in a month the higher  
5       your per kilowatt hour rate is. And so they have  
6       per kilowatt hour rates that get near, you know,  
7       over 30 cents, approaching 40 cents a kilowatt  
8       hour. And once you get into those kind of pricing  
9       -- electric vehicles may not even be competitive  
10      with gasoline vehicles. And so they had a policy  
11      issue that they had to address immediately around  
12      electric vehicles to help support this market.  
13      And so even with, you know, I know the guys at  
14      Southern -- I know the guys at all three utilities  
15      well, but Southern KLS, they do some great  
16      marketing around their time use rates. They've  
17      got, what is it? I can't see the percentage  
18      there. It's less than 40 percent of the customers  
19      that participate in time of use rates.

20                 So it's -- I know there is a lot of talk  
21      around time of use rates. But we're looking at  
22      this and saying, well we have to find something

1 that is easier for consumers to participate in  
2 because this doesn't appear to be the easy button  
3 for consumers today. Maybe there's improvements  
4 that could be made in it, but it doesn't look like  
5 it's the easy button for moving forward.

6 So I guess, you know, to wrap up my  
7 comments here, I was throwing out a set of  
8 questions of how to wrap this up, and it's really  
9 targeted around what are we trying to accomplish  
10 when we look at integrating vehicles into the  
11 grid? That should be, you know, like as we are  
12 trying to understand what problems we are trying  
13 to solve when we look at solutions? You know, I'm  
14 just proposing that our solutions should be based  
15 on, you know, what problems we are trying to  
16 solve. And so here is a set of questions. I  
17 don't know if you wanted to use those, but I  
18 appreciate your time, thank you.

19 (Applause)

20 MR. ALMGREN: Thank you. Watson, that's  
21 a nice lead into our questions. You almost set up  
22 the next session which is the questions and

1       answers, and then I think in the sake of time we  
2       have

3                       minutes, so I'd suggest we open up the  
4       floor. If you guys are running out of questions,  
5       I have prepared some just as a backup, but these  
6       two likes to start.

7                       CHAIRWOMAN TIERNEY: That was a really  
8       great panel, so thank you very much, and it's  
9       really exciting in terms of the vision of the  
10      future, and as I was listening to all of your  
11      themes I kept coming back to a number of points  
12      that you made, and I don't often do this but I'm  
13      going to give you my "N of 1" case study and then  
14      ask whether or not this kind of challenging issue  
15      comes up very often.

16                      We used to be an end-source customer in  
17      Chestnut Hill and moved where we had a plug-in  
18      electric vehicle and we had flat rates. It was  
19      awesome. Moved to Denver. Sorry, lost your  
20      customer -- where we have panels on the roof, and  
21      we bought a house with a 20-year PPA from a third  
22      party. You don't have retail choice in Colorado,

1 but you can have third-party PPAs.

2           So we have a light, nice, virtuous cycle  
3 and by the way, customers who have that  
4 combination like my husband do not have to have a  
5 PhD and work on this stuff. He's interested in  
6 electricity for the first time in his life. We  
7 don't have a Tesla battery, and our garage does  
8 not look like that picture. (Laughter) We have  
9 crap everywhere in our garage, and we still plug  
10 it in. It's great.

11           So, my question is this. We have flat  
12 -- we have metering in Colorado. I'm on a 20-year  
13 PPA. Most of my electricity is sold to Solar  
14 City, and I have a net payment that I'm doing to  
15 Excel Energy. I'm on a 20-year contract. How  
16 representative am I of the customers who are now  
17 locked into some cycle of pattern of using  
18 electricity for 20 years given a contract that  
19 existed there, and I want to use the timing  
20 issues?

21           My husband is on the record. My husband  
22 does have a PhD, but it's not in this stuff, and

1       so he says, well -- right now I say plug in in the  
2       middle of the day. He said, "What are you talking  
3       about? Plug in. Why would we do that?" Of  
4       course, the sun is shining. He doesn't get it.  
5       He does now.

6                 So, how representative are we of having  
7       these legacy things associated with rate design,  
8       associated with contracting, associated with the  
9       incremental pieces that we put together and this  
10      vision of having it all be kind of an integrated  
11      unit? Is it Solar City that becomes the  
12      aggregator of my load to charge at different  
13      times? Is it Xcel, because I have no interest  
14      anymore in theory because, again, I'm on a  
15      kilowatt-hour, 20-year contract without any timing  
16      issue, so I'm in this to be illustrative, not to  
17      say how dumb the Tierney's are, but it's a  
18      question.

19                MR. ALMGREN: Mateo?

20                CHAIRWOMAN TIERNEY: You can tell us we  
21      are dumb.

22                MR. JARAMILLO: No, no. I mean to your



1 question, how representative is it. It's very  
2 representative because that's -- there's a million  
3 solar homes in the United States. I don't know  
4 what the number is exactly, but the majority of  
5 them are under third-party financed systems.  
6 That's starting to shift in the market overall, so  
7 now you see the loan products being more and more  
8 popular and people just owning it themselves and  
9 then all the freedom that goes with that.

10 But what you will see is as rates change  
11 that hopefully not as drastic as what happened in  
12 Nevada where the NEM meter was removed entirely  
13 even un-grandfathered. Of course, that's been  
14 restored. As the market will change these third  
15 parties do have an incentive to continue to  
16 maximize the value of that asset that's on your  
17 roof, and they may, for example, offer additional  
18 services or see reason to add a battery at some  
19 point. Now with grandfathered them in place,  
20 likely not, but the market is dynamic and things  
21 will change, so I think it looks like maybe it's  
22 fixed for now, but I would suggest that it's far

1 from that.

2 Frankly, that things will change so  
3 dramatically in the next few years, five years,  
4 ten years, whatever it is, that there will be  
5 cause to revisit a lot of the structures that were  
6 put in place previously simply because these  
7 assets are valuable and they will see value in the  
8 market, and if we structure the markets properly  
9 and assuming that's the case, then you'll see  
10 every chance to sort of change that kind of thing,  
11 and the consumers are asking for it as well.

12 MR. ALMGREN: Watson, would you like to  
13 add to that?

14 MR. COLLINS: Oh, sure, sure. And as  
15 you well know that people say -- had a lot of  
16 comments around utility rates and I always say,  
17 like, they really reflect public policy, you know,  
18 like, because the other issue, the dirty issue  
19 that gets brought up around electric vehicle  
20 charging is there's going to be demand charges at  
21 some point.

22 You'll hear this discussion around

1 demand charges for these DC fast chargers, and I  
2 always say, you know, certain parts of the country  
3 have strong demand charges and other parts don't  
4 have very strong demand charges, and it's really  
5 around the public policy that was put in place in  
6 those areas that said, you know, we want to make  
7 sure that we're minimizing our investments into  
8 the grid. We want to make sure the signals are  
9 sent to consumers so that they're integrating to  
10 the grid in a way that doesn't require additional  
11 utility investment, so the utilities have public  
12 -- because I hate getting questions about demand  
13 charges and having to, like, we don't want to have  
14 to deal with those questions. We wouldn't  
15 volunteer -- we wouldn't sign up for this, and  
16 it's -- so it really reflects a lot of public  
17 policy objectives, and so I think those public  
18 policy objectives are really at play right now  
19 around how electricity's going to be priced to  
20 consumers.

21 I think that there's a lot of  
22 interesting opportunities that you're going to see

1 around people aggregating loads, and I think  
2 there's going to be some activity around auto  
3 makers aggregating loads because if you look at --  
4 I mentioned this ISO, IE-15-118 standard. What's  
5 fascinating about it is it doesn't require the  
6 customer to make daily decisions around these  
7 charging patterns. It's trying to say if I drive  
8 to work and the price of electricity is X, the car  
9 decides I'll charge then, and it understands that  
10 the car needs to get so many miles a day, and it  
11 understands the state of the charger when it plugs  
12 into a station and how much it needs.

13 And so, I think there's evolving  
14 standards that are (inaudible) makes this seamless  
15 because consumers don't want to minute-by-minute,  
16 hour-by-hour decide whether they want to buy  
17 electricity. They want that option to know it's  
18 there, but I think they need an interface as you  
19 talked about; an interface to make it simple for  
20 them I think is really the objective.

21 MR. DOUGHTY: I would agree and if I  
22 could offer an observation. I mentioned when I

1 was speaking that this really comes down to  
2 people; consumers' preference, and Sue told a  
3 story of a family of consumers and their  
4 circumstances.

5 In California we have a system we call  
6 the Flex Alert. It came into play after the  
7 energy crisis of 2000-2001, and we've used that  
8 during times of system duress. Power officials  
9 ask that you use less energy today. Consumers  
10 have become accustomed to that. Now power  
11 officials ask that you use more energy today but  
12 not tomorrow.

13 (Laughter) To your point. It has  
14 to be something like this or like  
15 what you folks have developed in  
16 other parts of your vehicle that  
17 make it completely effortless; set  
18 it up and walk away, and capitalize  
19 on the value that it represents.

20 MR. ALMGREN: Okay, I apologize, but I'd  
21 like to go over here to Billy.

22 MR. BALL: Yes, and Watson may have

1 actually already answered this with his previous  
2 comments. I was going to ask Chris -- I was  
3 listening to your conversation. Several people  
4 mention charging at home, but I look at your  
5 graphs and the San Diego example, I guess I was  
6 struck with, well, it looks like really when you  
7 need them charging, that's when a lot of these  
8 vehicles, I assume -- I don't live in San Diego,  
9 so I don't know -- aren't at home. They're in  
10 somebody's parking deck. They're in somebody's  
11 parking lot, and I was just struggling with how is  
12 all that getting wrapped together?

13 I mean, it may be -- it sounds like the  
14 answer's what Watson said, just to make the  
15 vehicle so smart, but even then for it to be smart  
16 and know, it still has to have -- still has to be  
17 connected, I would assume. And this -- I don't  
18 know if when San Diego with the efforts there is  
19 it -- how have they wrestled with the vehicles  
20 aren't kind of at the convenient location, or  
21 maybe they are. I don't know.

22 MR. NELDER: Well, that's very astute.

1 Absolutely true. One of the things I really  
2 didn't have a chance to cover in this presentation  
3 and we do get into it in some detail in the report  
4 is the fact that the right solutions are going to  
5 be different in every place and every utility and  
6 every state.

7           So, San Diego desperately needs vehicles  
8 plugged in the middle of the day to soak up excess  
9 solar power when it's getting curtailed. The  
10 opposite problem is going to obtain in places like  
11 North Dakota where they need the vehicles plugged  
12 in at night to soak up excess wind.

13           And so that's going to be a matter of  
14 rate design, I think in our opinion. This is  
15 where the regulators really need to offer the  
16 right value proposition for charging companies and  
17 for consumers to have the vehicles in the right  
18 place at the right time, but this raises the point  
19 that to really enable this EV revolution we need  
20 to sort of work the problem backwards. We need to  
21 think where do we have the excess power and the  
22 high prices? How do we make sure that we have

1 vehicles in the right places to plug in at those  
2 times and to offer these good services by charging  
3 or not charging at the right times?

4           And then what does that mean for how we  
5 get chargers placed into the right places where  
6 the vehicles will be, and I actually have a  
7 diagram I probably should have thrown into the  
8 slide deck where I actually mapped out all the  
9 different stakeholder groups. There's about 12 or  
10 15 of them and all the different activities they  
11 need to participate in together to make this EV  
12 revolution happen, and it's daunting once I mapped  
13 it all out because we have a lot of stakeholder  
14 groups that are not accustomed to working together  
15 that are going to have to work together to make  
16 this work.

17           We need utilities talking with local  
18 officials at building and planning departments,  
19 and we need auto makers working with utilities,  
20 and we need customers working with building owners  
21 and so on to do all these different things to  
22 really get the chargers in the right places at the



1 right times. But, no, you're absolutely right.

2 That's a key issue here, and I think the  
3 best that we could offer at this stage in our  
4 analysis was just to sort of highlight the issues  
5 and then say, okay, you regulators, you utilities,  
6 you different state officials, try to think about  
7 this and where things need to be.

8 Something that Ruben Munger who's an RMI  
9 board member and involved in the private charging  
10 company space made an interesting point to me  
11 toward the end of our report. We actually built a  
12 little sidebar into the report just to capture  
13 what he said because I thought it was interesting,  
14 which was right now our policies and the way that  
15 we're getting charging stations deployed sort of  
16 presumes that everyone needs to charge and plug in  
17 at night, but what if that's not actually what  
18 happens?

19 What if we actually start getting the  
20 deployments in places like San Diego at shopping  
21 centers and work places and people charge up  
22 there, especially if they have access to level-3

1 chargers and it only takes 20 minutes and they get  
2 home and instead of needing a full charge  
3 overnight they just need a 10 percent top-off?  
4 What does that do to all the planning that we're  
5 doing here and our conception of how this charging  
6 infrastructure gets laid out? So, these are  
7 important questions and I think the answers are  
8 going to vary from place to place.

9 MR. ALMGREN: Thank you, and next is  
10 Phyllis, and by the way, Phyllis was very helpful  
11 in getting this great panel together.

12 MS. CURRIE: Thank you. The time I  
13 spent at Pasadena Water and Power we had a lot of  
14 interesting electric vehicles, and we saw first of  
15 all -- there was some issues around the planning  
16 and permitting of charging stations that you  
17 mentioned, and I just wonder -- I think Watson,  
18 did you see any consensus developed among the  
19 various planning officials in your service  
20 territory about what's required to get a charger  
21 in place?

22 And then the other thing that we saw was

1 that at- workplace charging -- and there was a lot  
2 of that -- you had situations where people would  
3 go to work, plug in, but leave the vehicles there,  
4 and then other people who had vehicles couldn't  
5 charge or they were getting into disputes about  
6 someone leaving their car, so did you see that in  
7 your area?

8 MR. COLLINS: Yes, I mean the great  
9 thing is the early days with these charging  
10 stations -- again, I've been -- ended up bit of  
11 time here. Frankly some of the equipment wasn't  
12 UL approved, and there were a lot of issues and so  
13 these building inspectors were having a hard time,  
14 and it was the first time they were seeing this  
15 infrastructure. So there were a lot of  
16 challenges.

17 Granted, what's great is that it  
18 actually very quickly the building officials and  
19 the code enforcement officials learned this very  
20 quickly. A lot more of the equipment became UL  
21 approved, then it became just more of like a very  
22 check-the-box endeavor for building officials.

1                   And the second thing that happened  
2                   that's kind of interesting to me, too, is I've  
3                   commented about these level-

4                   Charging stations and these guys would  
5                   know. Tesla would know well, too, there's  
6                   probably \$50, \$100 worth of stuff inside that  
7                   charging station. Some of those charging stations  
8                   sell for \$6,000, and so what's happened in the  
9                   residential area is those price pressures have  
10                  really been felt in residential area, so you can  
11                  buy a \$380 charging station now for your home, and  
12                  so it's UL approved and so all the typical  
13                  industry pressures have come to bear on  
14                  residential charging which has been great because  
15                  it's made the residential charging work now. It's  
16                  not a barrier which is great.

17                  MR. JARAMILLO: Yes, just one comment to  
18                  that. I mean what we use (inaudible) the term  
19                  charging station more properly speaking should be  
20                  just a connector. That's really all it is. It's  
21                  basically like a -- plug anything in, so it's  
22                  wire.

1                   However, initially some of the car  
2                   companies tried to take cost out of the electric  
3                   vehicle and put it into properly a charging  
4                   station, so they did take the charger out of the  
5                   car and they put it into a \$2,000 piece  
6                   (inaudible). They then had to pay for it  
7                   incrementally to make the cost of the vehicle  
8                   cheaper. That's now all gone, and that

9   (inaudible) happens. Every car  
10                   company includes a charger in the  
11                   car. Tesla always has, and now we  
12                   just deal with connectors, and  
13                   connectors are something that  
14                   electricians know very, very well,  
15                   so permitting should not be a  
16                   problem now. We don't find it to  
17                   be a problem anywhere.

18                   I didn't mention it, but we have a  
19                   separate program called Destination Charging, and  
20                   this is basically enabling charging to happen at  
21                   hotels, at national parks, at any place somebody  
22                   might want to go and spend a couple hours, not

1 grocery stores, not shopping malls, not that kind  
2 of thing. Sort of at the edge of where people  
3 would want to travel. Tesla provides the gear and  
4 people use it, but they pay for the electricity.  
5 They pay for the installation, that kind of thing,  
6 and that's proven very popular as well, but we  
7 don't encounter any problems with permitting these  
8 days. We don't encounter any problems with just  
9 sort of the ease of getting the gear installed.

10 MR. ALMGREN: Thank you, and Paul?

11 MR. CENTOLELLA: I want to expand a  
12 little bit and maybe get a little bit more  
13 specific on some of your earlier discussion about  
14 the automation of charging. I mean, I'm an  
15 average source customer and I'm in Newton, and I  
16 have a plug-in vehicle. Probably don't have room  
17 in my little garage for a power wall. I barely  
18 have room to get in and out of the car once I'm in  
19 there.

20 MR. JARAMILLO: You can put it on the  
21 outside of your house. (Laughter)

22 MR. CENTOLELLA: But I drive in and I



1 world where that happens automatically, and so I'm  
2 curious about what are the remaining standards  
3 gaps and what are the remaining technology gaps  
4 that would get us to that world where it really is  
5 I don't have to think about it? It just happens  
6 at an optimal time?

7 MR. ALMGREN: Watson, would you like to  
8 take that?

9 MR. COLLINS: Yes, so there's been a bit  
10 of -- since I see it on the frontlines a little  
11 bit, there's a bit of a competition and competing  
12 ideas around where's the hub of this. I'm just  
13 going to use Smart charging for the lack of a  
14 better term, or VGI is the term that's used for  
15 this concept, and it's a bit of competing ideas on  
16 where that resides. Does that Smarts reside in  
17 the charging station or does it reside in the  
18 vehicle or does it reside somehow with the  
19 utility, and so let's take those three areas.

20 For it to reside in the utility, I get  
21 actually nervous if that Smarts resides with us  
22 because we have like 99.99 whatever percent



1 reliability, and that's how we manage our grid. A  
2 lot of these Smarts involve controlled  
3 technologies communication systems that don't  
4 quite have that same level of reliability for  
5 consumer-level communication systems, so I don't  
6 want -- so what am I trying to say? I don't want  
7 to be the guy that's paying for a car that's  
8 charged at 8:00 in the morning as a utility guy,  
9 so I'm very nervous about us being the hub of the  
10 Smarts, frankly. So, what's that mean? We've got  
11 to send the right incentive signals and approaches  
12 to the marketplace. We've got to help guide that  
13 discussion.

14           The other way you can approach that is  
15 -- the charging station of the vehicle, and my  
16 "ah-ha" moment of where I said, oh, this way makes  
17 sense to me was frankly in Boston, probably two  
18 months ago it was. There was a big Smart charging  
19 workshop, and BMW was presenting their pilot that  
20 Chris was talking about, and what was fascinating  
21 to me about that is what BMW said. They know they  
22 have to put whatever, 50 miles a day into the car,

1 and instead of trying to be Smart with each  
2 charging session at home and work and they can be  
3 Smart about the charging sessions of when the  
4 car's plugged in during the day and overnight, and  
5 this is how you would do the -- have the cars  
6 charged during the day.

7           If this intelligence is built into more  
8 the car approach as opposed to the charging  
9 station, you have much more flexibility to  
10 integrate the consumer preferences, the driving  
11 patterns, the information that's going to be  
12 available from the automakers. It's a much better  
13 way, and then they're motivated to make sure that  
14 that car is charged up when somebody shows up and  
15 wants to drive out of the driveway at 7:00 in the  
16 morning. And so I think they have the right  
17 incentive to do it, and I think they have the  
18 right information do it, so I think it's -- I  
19 think it will work.

20           MR. ALMGREN: Mateo, would you like to  
21 add to that?

22           MR. JARAMILLO: Oh, yes, absolutely. I

1 think the car companies are the ones that have the  
2 consumer connection. It's a consumer topic, and  
3 furthermore all the processing capability's  
4 already in the car to do it, so it's really just  
5 an interface-presentation issue. The cars  
6 currently today from any manufacture give the  
7 customer the ability to set the charge time and  
8 the charge level generally, and so it's a very --  
9 relatively it's a very small step from there to  
10 having that sort of be automated and taken input  
11 let's say from a rate that might be there, but we  
12 absolutely think that it should be from the car  
13 side.

14 MR. ALMGREN: Any questions?

15 MS. LANEY BROWN: I have two questions.  
16 When I think about customer behavior I think about  
17 marketing, and when I think about marketing I  
18 think about segmentation, and I'm wondering if as  
19 you've looked at maybe near term opportunity, have  
20 you looked at segments that may be best for grid  
21 optimization and how to potentially target them?

22 That's one question, and then the other

1 is I think there's a bit of a chicken and egg  
2 around investments and infrastructure in charging  
3 stations, and I'm wondering how much information  
4 is available or could be made available for people  
5 to -- whether it's utilities or others to be  
6 making decisions investment-wise on best ways to  
7 go about making investments?

8 MR. DOUGHTY: Very quickly, one of the  
9 pilots I didn't cover in my sheets because of time  
10 was a fleet vehicle pilot we've got going on with  
11 the Los Angeles Air Force Base; 600 kilowatt total  
12 combined load among the vehicles, sedans, truck,  
13 vans, non-tactical, non-military -- just service  
14 vehicles. Partnership between DoD, Southern  
15 California Edison, Lawrence Berkley Labs,  
16 ourselves, bi-directional B2G and they are  
17 bidding into our market now regulation, so  
18 obviously there's a sweet spot.

19 Mr. Ball mentioned a minute ago that --  
20 what about these vehicles that are dispersed,  
21 spread across a wide geographic area? Certainly  
22 they may be virtually connected, but in this

1 particular case we found success in physically  
2 connecting them to a central hub, so obviously  
3 fleets are a significant opportunity. I'll leave  
4 it to these gentlemen to talk a little more about  
5 other sectors that might be suitable.

6 MR. ALMGREN: Chris, anymore?

7 MR. NELDER: Somebody yesterday  
8 mentioned that she was having trouble holding onto  
9 a thought, and I just wanted you to repeat that  
10 last question because that just happened to me.

11 MS. SANDERS: Yea, no problem. So the  
12 segmentation was the first question, and then the  
13 second question was information sharing about  
14 charging usage and how available that might be to  
15 help drive investment.

16 MR. NELDER: Yes, and I guess one of the  
17 hottest questions in this area is who should own  
18 the charging infrastructure and how much of that  
19 should be left open to the utilities to own or  
20 even to rate-base charging infrastructure versus  
21 just providing a make-ready location for  
22 third-party charging companies to come in and

1 install or own and operate our charging  
2 infrastructure.

3 This is a really fraught question. We  
4 didn't want to take a strong position on it. I  
5 will say that in California, once again there are  
6 a number of useful opportunities to observe  
7 different ways of approaching this, so all three  
8 of the big RUs in California have taken a  
9 different approach to this question.

10 San Diego Gas and Electric and Southern  
11 California Edison have both managed to get their  
12 charging infrastructure programs approved by the  
13 CPUC. PG&Es first two proposals were rejected,  
14 and now they're coming back for a third attempt to  
15 get their charging infrastructure plan approved.

16 In each of these cases there's going to  
17 be a different approach between just providing a  
18 make-ready location, actually installing and  
19 owning and rate-basing infrastructure versus being  
20 actually just a sole provider, and I think we're  
21 just going to have to wait and see how it plays  
22 out as to what regulators and the public really

1       deem to be the best approach.

2                   In my personal view if I could just  
3       venture a personal opinion, I think having  
4       utilities deploy the charging infrastructure is  
5       the fastest way to go. Whether that's in the best  
6       long-term interest of the consumer I think is  
7       probably the question that's above my paygrade.

8                   MR. ALMGREN: Clark, Jim, Janice and  
9                               (inaudible).

10                  MR. GELLINGS: Thank you. Mine is  
11       mostly a comment, not a question which will save  
12       you some time. Chris, I wanted to compliment you  
13       on your project with regard to looking at the  
14       environmental impacts, and I think that report  
15       coupled with Carl, the one with NRDC did begins to  
16       lay to rest the question as to whether the debate  
17       out electric vehicles is one about  
18       elsewhere-emission vehicles or zero-emission  
19       vehicles, and let's all continue to work on that  
20       subject.

21                  But my comment really has to do with the  
22       device that you're referring to. Electrified

1 transportation is really part of a portfolio of  
2 what we might consider beneficial electrification  
3 technology, so it's really a whole host of things  
4 that we could do to further the use of renewables  
5 in various ways, controllable to some extent.  
6 Some not as good as vehicles in that regard, but  
7 there's a whole host of electro-technologies that  
8 are more efficient in that and therefore in many  
9 cases, if not in all cases, would actually be in  
10 that environmental positive.

11 I wrote a book on this called Saving  
12 Energy with Electricity and I've also -- EPRI's  
13 got at least one report that's publicly available;  
14 talk about what these technologies are. I just  
15 like us all to keep this in mind that this is  
16 really about electricity, and there is much more  
17 we can do technically with electricity than we're  
18 doing so far as a society.

19 MR. ALMGREN: I agree with that. Jim?

20 MR. LAZAR: Thanks. I've asked Chelsea  
21 to put a graph up during my comment. Paul, what  
22 you need is a simple urgent charge or economy



1 charge button on your screen and let the Smarts  
2 take it from there. Short of that I think getting  
3 the car to actually read your mind to know how  
4 soon you need more capacity may be a technology  
5 that Tesla has in the works, but they haven't  
6 announced it yet.

7           One of the big challenges to workplace  
8 charging is rate design. Obviously for workplace  
9 charging we want to fill part of the belly of the  
10 duck here, kind of from 10 to 12 p.m. That's the  
11 middle of the work day, and most utility rate  
12 designs to commercial customers have demand  
13 charges of 10 or 12 or 15 dollars a kW, which  
14 means for a 6kW charger that employer is going to  
15 paying \$60 or \$80 bucks a month per charger, and  
16 that EV is only going to use about 200 kilowatt  
17 hours a month, so you're going to wind up with 35  
18 cents a kilowatt hour for the demand charge and  
19 10 cents an hour for the energy charge at a time  
20 you'd actually like to get rid of some electricity  
21 on a solar-rich grid.

22           And it seems to me that one of the

1 things that we're going to have to address if  
2 we're going to encourage workplace charging is  
3 moving those demand charges into the on-peak and  
4 critical-peak energy charges, and with the  
5 California Commission has ordered some of the  
6 California utilities to begin doing it.  
7 (Inaudible) told them move 75 percent of their  
8 demand charges into the TOU energy charges, but it  
9 seems to me that for the workplace charging to  
10 work suppressing the demand charge impact on at  
11 least the controllable charging piece of the load  
12 is an important element.

13 MR. ALMGREN: If I could just make a  
14 comment. I think 400,000 school buses would be  
15 the ideal fleet to have electricity.

16 MR. NELDER: I just had a thought that I  
17 actually wanted to give for Paul's question  
18 earlier. I think aggregators have an important  
19 role to play here in terms of controlling when  
20 vehicles charge, and gathering intelligence about  
21 when customers want to charge and when they're  
22 open to their vehicles being used as a

1 demand-response asset and they're actually  
2 directly controlling the chargers, the role of  
3 aggregators here I think is kind of  
4 underappreciated.

5           There's a company, for example, called  
6 e-Motor Works that has a new little thing called  
7 the Juice Plug, and you can just stick it between  
8 the vehicle and the wall or the vehicle and the  
9 charger and it will provide a demand response  
10 service. It will provide data basically going  
11 back to this aggregator that could actually  
12 provide some real useful intelligence on that, and  
13 there's some machine learning stuff that could  
14 come into play here eventually. It's all a little  
15 bit early to say.

16           Even the SDG&E pilot with their advanced  
17 day-ahead hourly rates, they're going to have to  
18 hand roll their own little Smart phone app to  
19 control this because it's still -- we're nowhere  
20 near a standard situation here. We're nowhere  
21 near even a general understanding of what  
22 capacities and functions these kinds of

1 intelligence applications need to have, so it's  
2 still pretty early.

3 But I would also point out that one of  
4 the reasons we thought it was important to get  
5 this report out now is because in a place like  
6 SDG&E territory, they already have a problem with  
7 potentially overloading distribution-grid  
8 equipment.

9 A modern EV can consume 30-kilowatt  
10 hours a day. That's basically equivalent to a  
11 house. If you're in a pretty well healed  
12 neighborhood in San Diego or Palo Alto, it's not  
13 out of the question. In fact, it already happens  
14 where over the course of a year suddenly four or  
15 five EVs show up in a neighborhood. Well, that's  
16 like dropping five new houses on a little  
17 distribution feeder, right? And that could  
18 overload your equipment, so even though on a  
19 national basis or on an average basis we're still  
20 at low numbers in terms of EV deployment. In  
21 those particular places it's already an issue in  
22 managing the distribution grid, so these are not

1 academic questions about when these vehicles  
2 charge and how do we control them and what are the  
3 necessary intelligence and machine learning and  
4 telemetry and data exchange and all that stuff  
5 that has to be in place to make it work.

6 MR. CENTOLELLA: And it's precisely that  
7 last kind of use case that I hope people will  
8 think through, and to the extent that there are  
9 any gaps in the -- particularly in the  
10 interoperability standards which is an area that  
11 DOE as well as the National Institute of Standards  
12 and Technology has been active in, that we begin  
13 to identify those and figure out how they get  
14 fixed.

15 MR. ALMGREN: Janice?

16 MS. LIN: Thanks, Ake. So, great panel.  
17 I'm thinking -- listening to all of this I'm  
18 trying to think of opportunities for DOE and I  
19 have a couple. I'm not sure if the first is in  
20 scope or if the second is even doable, so we'll  
21 try it, but one of the things I have observed both  
22 in hearing you all speak and also as an

1 EV-charging user -- I am an e-motor-works  
2 customer, have an e-motor-works charging station  
3 at my home. It's enrolled in Pacific Gas and  
4 Electrics DR Pilot for EVs. I have solar on my  
5 rooftop, and I work in a building that has an EV  
6 charger, but guess what?

7           The tariff structures that were  
8 available to me as a consumer (a) were so  
9 super-complicated -- I would say I'm an above  
10 educated consumer and it was still really  
11 complicated for me, but when I ran the numbers the  
12 sad thing about all this after all that investment  
13 is it made no financial sense to me to go into the  
14 time of use tariff to do the separate metering, so  
15 I remain on a tier tariff with all of that at  
16 home, and I still charge at home at night when I  
17 should be charging in the day, and it's kind of  
18 sad.

19           But what I wanted to illustrate about my  
20 personal use case of one is -- oh, and by the way,  
21 when I bought the car the dealer knew nothing  
22 about tariffs, knew nothing about how to explain

1 the total cost of ownership, and he really didn't  
2 know anything about the state level or federal  
3 rebates either.

4 And so, what I was thinking might be an  
5 opportunity for DOE, and I don't know if it's in  
6 scope, is to help this really diverse group of  
7 stakeholders. We're talking about car companies,  
8 EV-charging equipment companies, aggregators, the  
9 solar community because a lot of EVRs also have  
10 solar, and one thing that's interesting, like, at  
11 our PC in California we have a different docket  
12 for everything. We have a storage docket and we  
13 have an EV docket, and then we have another one  
14 for the general rate case and kind of a separate  
15 rate case for NEM, and when you think about --

16 MR. LAZAR: And one more for demand  
17 response.

18 MS. LIN: Thank you. There's a silo for  
19 everything. And storage in general, but EVs in  
20 particular is kind of a silo buster across all of  
21 these including like NEM residential retail rate  
22 docket and commercial rate docket because the

1 person is going to drive from home to work, and I  
2 just wonder if there's a role for DOE to think  
3 about a way to do rate design around EVs that  
4 accelerates EV adoption, simplifies this for  
5 consumers, and shares different ideas and maybe  
6 even brainstorms ideas with a select group of  
7 stakeholders on how we can simplify this and make  
8 it clearer to the end user and maybe come up with  
9 ideas, but I don't know if that's in scope, but  
10 that would be super cool.

11 Perhaps there could be money, like  
12 outreach money that once that's done to help  
13 educate the dealers themselves because they're  
14 kind of in a lot of cases the first touchpoint for  
15 these EVs, and now that we're going to get much  
16 cheaper EVs on the market, hopefully they'll be  
17 many, many more interactions, you know, that if  
18 nothing else just clarifying how the federal tax  
19 credits work and stuff like that. It's just  
20 really I think not very well understood.

21 And then my second idea that I thought  
22 about, and I'm thinking about, like, Tom and all



1 the system operators and all those millions and  
2 bazillions of cars that will be on the road  
3 hopefully super-soon is on -- building on your  
4 comment on the data accessibility, and it seems to  
5 me that there's like a wealth of data and where  
6 these cars are charging, their power level, when  
7 they charge, but these data sets are private.  
8 They're kind of either owned by the car maker,  
9 they're owned by the aggregator, and wouldn't that  
10 be so super-cool if the system operator could at  
11 least have visibility of where this is happening  
12 at a nodal or geographic level on an anonymous  
13 basis? So, maybe it could be anonymized and  
14 wouldn't it be cool if there was like a little  
15 button where somebody might show up at a public  
16 charging station and have the superman person's  
17 like "I want to charge my car and I can't," and  
18 they just push this button, and they can do a  
19 little point of screen display that says -- and I  
20 have this car. So you cannot only collect  
21 information about existing charging, charging  
22 habits and timing of it, but where you might need

1 to plan new infrastructure, and if that data could  
2 be brought together and made public, that would be  
3 super-helpful, I would say, to the operator, to  
4 utilities from a distribution-planning standpoint,  
5 to aggregators, innovators, the tech companies  
6 that are inventing the cool named app for how to  
7 get into the space.

8 But that data access and availability I  
9 think will be really key and also helpful for your  
10 grid interoperability standards. I don't even  
11 know if the car companies would allow this, so  
12 those are my two ideas and I'd welcome your  
13 thoughts.

14 MR. ALMGREN: Is it okay if we go over?

15 CHAIRWOMAN TIERNEY: Three minutes over.

16 MR. ALMGREN: Maybe a little more, Tom?

17 MR. DOUGHTY: Just a quick response,  
18 Janice. Thirty second response here, then we can  
19 chat for just a couple more minutes. Some of you  
20 may have seen -- we wrote a vehicle-to-grid  
21 roadmap two years ago working with the California  
22 Public Utilities Commission, the California Energy

1 Commission. Now, things move fast and two years  
2 sounds like a lifetime ago, but many of the  
3 principles in that roadmap are still valid, and in  
4 light of what Janice just said, as I was flipping  
5 through it today and kind of re-familiarizing  
6 myself with the document, there were 28 pilot  
7 projects depicted. This is two years ago now.  
8 Now take it -- all the projects we discussed here  
9 and others that are out there, I couldn't agree  
10 more, Janice. We have this beautiful mix of  
11 pilots that are generally disconnected. The data  
12 is not coming to a central hub and there may be an  
13 opportunity for the Department to help bring some  
14 of that data together.

15 MR. ALMGREN: And Marilyn?

16 MS. MARILYN BROWN: So increasingly in  
17 the public policy circles around the country we're  
18 being asked to consider issues of equity, and we  
19 in the public policy arena often divide these into  
20 distributional equity, participatory equity, and  
21 corrective equity, and there are all kinds of --  
22 all three of those apply to these EV questions

1 that we've been considering.

2 I'll just look at the distributional  
3 equity issues in the interest of time, but we've  
4 seen with solar PV on rooftops, big issue of NEM  
5 where participants are being subsidized by  
6 non-participants, and participants tend to be  
7 higher in income than non-participants, so  
8 definitely a distributional equity issue there.

9 But for electric vehicles I am  
10 suspecting there are some of the same issues at  
11 play. I haven't read much about it, but I can  
12 imagine it to be the case, and I, too, am a user  
13 of all these things. I love the rates that I get,  
14 but what about those non-EV owners who are having  
15 perhaps to contribute to the upgrading of  
16 distribution systems that are needing to be  
17 strengthened to absorb large penetration levels?

18 I'm very concerned that we're heading  
19 toward a utility business model of the future  
20 where all of the wealthy have their own systems,  
21 thank you very much, and the utilities are now  
22 serving a largely disadvantaged low-income

1 population that are dealing with what's left. So,  
2 what are your thoughts?

3 MR. ALMGREN: Any response?

4 MR. NELDER: I can address that in part.  
5 All three of the RU's in California, for example,  
6 with their electric vehicle charging  
7 infrastructure proposals to the CPUC are required  
8 to deploy a certain percentage of those chargers  
9 in multi-unit dwellings and in low-income areas,  
10 so the CPUC, at least in California is really  
11 making sure that it's trying to address at least  
12 some of that distributional equity question.

13 How it happens in kind of the writ  
14 large, I think is an important question and  
15 something we ought to think about, but if you  
16 really believe that we are headed for a fully  
17 electrified fleet eventually, and I think there's  
18 a really strong argument to be made that that's  
19 the case or at least in 90 percent electrified  
20 fleet.

21 Then I think the important question is,  
22 well, how do we get there quickly, and everyone

1 will ultimately benefit, and it's certainly a big  
2 part of achieving our climate goals. I don't know  
3 of any other way that we're going to address the  
4 emissions from the transportation sector nearly as  
5 effectively, so there's a trade-off maybe there as  
6 well.

7 MR. ALMGREN: Anymore?

8 MR. COLLINS: I had some comments and  
9 probably for the sake of time, do we have a second  
10 or --

11 MR. DOUGHTY: Sue gave us until 11:45.  
12 Let's see how tough she is.

13 CHAIRWOMAN TIERNEY: And she's so tough.  
14 Okay, a quick response.

15 MR. COLLINS: Quick response, so there's  
16 a perception out there because I'm involved in  
17 some of the discussions (inaudible) talking with  
18 policy makers. There's a perception of -- that  
19 the EV drivers are wealthy because the statistics  
20 say that most of them earn \$125,000 a year or more  
21 they're buying EVs. Or I'm not to pick on Tesla  
22 or the rich Tesla owners, right, so there's that

1 equity thing, the elephant in the room, right, and  
2 so I think there's a couple ways that this  
3 distributional equity is being addressed though  
4 because Chris mentioned as we electrified, there  
5 will be downward pressure on electric rates for  
6 all consumers. That's an abstract thing, so it's  
7 not concrete.

8           The second area is that the greenhouse  
9 gas emissions profile is much beneficial, but I  
10 think the most important thing has to do with who  
11 benefits is in urban communities the statistics  
12 around conventional vehicle emissions and the  
13 impacts it has on frankly, death rates, and as  
14 childhood asthma rates and some really negative  
15 health impacts, it's around urban communities and  
16 people that live close to where the vehicles are  
17 driving, and so I think EVs address that  
18 distributional equity thing because it's going to  
19 help those communities because they're not going  
20 to be exposed to the emissions hazards that are  
21 from the conventional vehicle, so I think that's  
22 --

1                   CHAIRWOMAN TIERNEY: That was worth  
2                   hearing.

3                   MR. COLLINS: Okay, thank you.

4                   MR. ALMGREN: Thank you. These were  
5                   excellent topics so I'd like to thank this  
6                   excellent panel.

7                   (Applause)

8                   CHAIRWOMAN TIERNEY: Well, as you guys  
9                   are packing up we really do thank you for that  
10                  terrific panel, and I want to make just three  
11                  announcements. One of them is the Storage meeting  
12                  is on. Where is Merwin? I understand that it is  
13                  not on -- oh. Okay, there is a change in the last  
14                  hour. It's not on. Okay, never mind. Probably  
15                  there will be a never mind about the next one,  
16                  too.

17                  We have one person signed up to speak.  
18                  Is Jeremy Bedine here?

19                  MR. BEDINE: Yes.

20                  CHAIRWOMAN TIERNEY: Okay, great. Okay,  
21                  so we're going to turn to you later for comments;  
22                  not quite yet, sorry. So, thanks. I just wanted



1 to check, so that was not a never mind which is  
2 great.

3 And then the third thing is there are  
4 sign-up sheets outside for EAC members. If you  
5 would like to sign up for any of the new work  
6 product efforts that were discussed today, please  
7 look for the sign-up sheets for those and don't  
8 leave without signing up, so that would be great.

9 All right. We have two more  
10 Subcommittee updates, and then we're going to  
11 public comments, and then we're going to adjourn.  
12 So, Anjan?

13 MR. BOSE: Okay, so this is Grid  
14 Modification Initiative Working Group, the GMI  
15 Working Group, and just to give you an update of  
16 where we are, but first let me just summarize  
17 where this is coming from.

18 You may remember the sequence of events  
19 that took place over the last couple of years is  
20 that we had the QER which had something about grid  
21 modernization and there was a chapter on that.

22 The QTR happened after that, and that

1 had quite a bit of material on grid modernization,  
2 and then in the initiative itself, so the Grid  
3 Modernization Initiative was set up and the DOE  
4 and this is more than OE. It's actually across  
5 the OE with OE and EERE and ARPA-E and Office of  
6 Science and everybody else, and the first thing  
7 that came up with was the Multi-year Program Plan  
8 which was presented to this group, and then there  
9 was a call for a proposals to all the labs and it  
10 was named the GMLC, and these projects have all  
11 started now, and there's about -- there's several  
12 categories of projects, the foundational research  
13 projects, but I'll say something more about in a  
14 minute. Then the cross-cut research projects, the  
15 regional partnerships, and then a whole bunch of  
16 more projects that are program- specific.  
17 Program-specific means there are some program in  
18 DOE that's supporting those projects specifically.

19 About \$220 million with about 80  
20 projects were given out and have already started.  
21 I'm addressing the foundational projects a little  
22 bit more because what the working group did was

1       add the PIs for each of these projects, the six  
2       foundational projects, give us webinars on those  
3       six, and the foundational projects (inaudible) by  
4       looking at the subjects of each of these projects.  
5       You can see that they're sort of over-arching look  
6       at a very complex subject from about all these  
7       different viewpoints. What are metrics for grid  
8       modernization, what should the architecture look  
9       like, what about the interoperability between  
10      transmission and distribution and every other  
11      analytical technique that you have and how do you  
12      set that up? How do you test these things? Is  
13      there an open source library full of tools that  
14      you can access the valuation of the different  
15      services and technologies, and then looking at  
16      what you can sense and measure which is sort of  
17      the kinds of things you need to have data for.

18                   And so, one of the observations I'll  
19      make here is that all of us that listened to these  
20      webinars saw the obvious overlap between these  
21      areas, and as you can imagine -- so one of the  
22      things that these projects have to do is to

1 actually coordinate a lot among themselves, and on  
2 top of that the DOE has to set up its own way of  
3 coordinating and managing these different  
4 projects.

5 This is also true of the cross-cut  
6 projects, and if you see the variety of cross-cut  
7 projects you see why they're called cross-cut  
8 projects. They go from interoperability standards  
9 to technical assistance to PUCs to things in the  
10 middle like how do you integrate EMS, DMS, BMS and  
11 so on, so technical, non-technical, all kinds of  
12 things that go across regional partnerships that  
13 many of these are kind of looking at specific  
14 projects that are in particular areas.

15 So, here's what we are planning to do,  
16 and that's my last slide. So, the plan is to come  
17 up with a report to the EAC for the March 2017  
18 meeting, and we'll ask for your approval at that  
19 time. The target date was set mainly to coincide  
20 with the new administration starting and the need  
21 to stress the importance of the grid modernization  
22 issues and the complexity of these issues, and

1       this goes back to the fact that this particular  
2       initiative took a lot of doing and it only started  
3       a couple of years ago, and we felt that it was  
4       necessary to not lose momentum on this because the  
5       GMLC was -- that is the lab call for projects was  
6       really the first part of this whole initiative,  
7       and it was supposed to be followed up with more  
8       research calls to a wider stakeholder set of  
9       people like universities and private companies and  
10      so on because the only -- all the research that is  
11      being done under this initiative right now is all  
12      led by the national labs, right? And so it's sort  
13      of unlikely that these other calls will go out  
14      before the new administration takes hold, and so  
15      the idea was to make sure that we don't lose  
16      momentum, and hopefully the report would help  
17      doing that.

18                   And then, of course, specific things,  
19      recommendations about where the initiative stands  
20      today. You know, I mentioned this thing about the  
21      coordination management of the existing projects.  
22      What are the areas in which to cover the gaps that

1 are not covered today? Also how do we adjust to  
2 changing realities, and in this -- by changing  
3 realities I think most of us mean that as time  
4 goes on the policy arena keeps changing which  
5 changes the way you look at what you do on the  
6 grid modernization, so the policy technology  
7 connection kept coming up in our conversation so  
8 much that you have to keep a very close eye on  
9 that.

10 So the report should cover all of that.  
11 It's not going to be a very long report, but it's  
12 going to be one that would stress essentially the  
13 importance of the issues, so that's my report.

14 CHAIRWOMAN TIERNEY: Terrific. Does  
15 anyone have any comment or question? I think  
16 that's going to be a very useful report. Marilyn,  
17 is your card up?

18 MS. MARILYN BROWN: No, down.

19 CHAIRWOMAN TIERNEY: Okay. I didn't  
20 think so. Thanks, Anjan. All right, we have one  
21 more presentation; an update from the Clean Power  
22 Plan Working Group.

1                   MR. ZICHELLA: Good morning, everybody.  
2                   This should say Clean Power Plan Working Group,  
3                   but, well, pass that up for now.

4                   This whole project so far has been sort  
5                   of cloaked in uncertainty given the political  
6                   realities of the Clean Power Plan; how it's been  
7                   tied up in litigation. In fact, as you all know,  
8                   the DC Circuit just heard the case day before  
9                   yesterday, so what we tried to do is try to  
10                  understand what's being done to aid compliance  
11                  even as this uncertainty is out there. There are  
12                  still activities going on among states to try to  
13                  figure out how they plan to address this. I think  
14                  a lot of states would rather have some sort of  
15                  their own programs rather than default to a  
16                  federal program eventually. There's still work  
17                  going on. It's just not clear what it's all going  
18                  to look like.

19                  So, the Subcommittee's had a number of  
20                  calls during which we tried to get our arms around  
21                  what we should be focusing on. This seemed like a  
22                  much bigger issue when we started, but now I think

1 we're coming back around to trying to at least  
2 take stock of what's going on among both public  
3 and private institutions to help states figure out  
4 how to address clean power plant compliance.

5           One of the things we wanted to do is not  
6 tell DOE to do what it's already doing and to  
7 try to understand how the agencies were  
8 interacting with each other and putting together  
9 their programs, and also noting that there are a  
10 number of activities in private institutions also  
11 that needed to be looked at.

12           Some of these things could wind up  
13 creating competing platforms of modeling tools and  
14 the like, and we wanted to understand exactly what  
15 was going on. So, we decided to do a couple  
16 webinars. I've been working with Caitlin Callaghan  
17 to sort of structure what these things will be in  
18 our team from ICF, so we've planned to put  
19 together two; one looking at public agencies, the  
20 other looking at private institutions and NGOs  
21 that are working on clean power plan compliance  
22 approaches.





1 Energy Innovation has put together  
2 is sort of a policy-evaluation  
3 tool. It's a little bit of a  
4 different take than the kind of  
5 modeling work that we've seen from  
6 perhaps Nicholas, but also from  
7 Colorado State, and this tool, I  
8 think, has some very interesting  
9 features that should be useful.  
10 And finally Patrick Cummins from  
11 The Center for the New Energy  
12 Economy, Colorado State University;  
13 the (inaudible) Institution former  
14 Governor Bill Ritter established at  
15 Colorado State and they've been  
16 working very closely with a number  
17 of Western states on clean power  
18 plan compliance approaches.

19 The public sector webinar is going to  
20 take the same format, of course, and we're looking  
21 at three agencies at this time; DOE, FERC, and  
22 EPA, and as I mentioned we hope to do these

1       sometime after the election before the holiday  
2       season. That's all I have actually. There's a  
3       report right now.

4                 Hopefully we'll have more information  
5       coming for you, so watch your email about more  
6       information about especially about the November  
7       webinar. And the timeline and plan going forward  
8       is after we have these two webinars, sort of  
9       regroup with the Committee again and sort of see  
10      what the context that we're working in is going to  
11      be next year and try to come up with -- if there  
12      is a product, what it might look like in terms of  
13      advising the Department. Again, we want to make  
14      sure that we're proving useful advice and not  
15      telling folks to do things that they're already  
16      doing, so that's my report.

17                CHAIRWOMAN TIERNEY: Thanks, Carl. Does  
18      anyone have any questions? Yep, you're good.  
19      Thank you. Now, we have one more item on the  
20      agenda before we adjourn, and I am pleased to call  
21      Jeremy Bedine to the microphone. And please  
22      introduce yourself. This is the public comment

1 period, and we're very happy that some member of  
2 the public has comments.

3 MR. BEDINE: So actually egg on my face  
4 because I thought that the public comment sheet  
5 was to have an opportunity to provide public  
6 comment to any documentation that's released post  
7 meeting; nevertheless I'll use the pulpit that I  
8 have for a moment, and I won't take up too much of  
9 your time.

10 So, my name is Jeremy Bedine. I am here  
11 on behalf of academic work that I'm doing at John  
12 Hopkins University in the Energy Policy and  
13 Climate Program. I'm in a group within that  
14 program that is drafting an energy plan for the  
15 next President. An area that I'm really focused  
16 on is grid modernization and extension. My career  
17 background; I spent about 10 years within the  
18 energy sector. I was a renewable energy project  
19 developer for the Department of Defense for about  
20 two years developing utility-scale projects on  
21 U.S. Army installations. Prior to that I did  
22 consulting with the Louisiana Public Service

1 Commission on the viability of renewable portfolio  
2 standard, and I did a lot of private sector work  
3 helping enterprise organizations cut their cost of  
4 electricity through both a mix of onsite EACs  
5 energy -- excuse me, ECMS, energy conservation  
6 measures, as well as gaining a better  
7 understanding of the market and where electricity  
8 pricing might go.

9           So, nothing that I have to say because I  
10 didn't prepare is particularly brilliant and it's  
11 only going to be for a minute, and I think pretty  
12 much everything's been said at one time or another  
13 within the last two days here, and I've been in  
14 and out. But I do want to touch on a few of the  
15 highlights from the standpoint of somebody who's  
16 researching this from a university and having  
17 these discussions with a number of professors in  
18 the program who are looking at the same things.

19           Data availability -- so as we from kind  
20 of academia are going in and looking at how we can  
21 contribute to all of the work that you're doing  
22 and all of the challenges that you're struggling

1 with, data availability is the central challenge.  
2 The availability of data on, for example,  
3 yesterday we were listening to a very interesting  
4 discussion on optimizing load through  
5 time-synchronized analysis. That data, NREL was  
6 able to obtain it, obviously, but that data is  
7 very difficult for people within the university  
8 environment to obtain, and there are a surprising  
9 number of people who, if they had access to data  
10 like that, would be able to really make use of it  
11 and contribute to driving some of these solutions  
12 forward at relatively low cost to all of you.

13           Permitting complexities -- I say this  
14 from my experience trying to build large-scale  
15 renewable energy projects for the Department of  
16 Defense, and a number of them were successfully  
17 developed but -- and these were touched on  
18 yesterday as well. The permitting complexities  
19 that result from a fractured system of regional  
20 utilities and RTOs all separately managing and  
21 overseeing their domains and poorly coordinating  
22 with one another becomes a major hurdle in

1       addressing the next set of challenges that are  
2       going to need to be addressed not only with  
3       large-scale transmission and being able to make  
4       optimal use of renewable energy to transport it to  
5       load centers, but also to putting in place broader  
6       solutions that are going to enable states to  
7       coordinate with one another and really save the  
8       rate payer a lot of money over the long run even  
9       though some of these solutions are going to have a  
10      high rate impact on the front end.

11                 And the last thing that I want to touch  
12      on and I don't know -- I didn't hear it while I've  
13      been here. I don't know if it was discussed in  
14      any of the times that I was not here, but  
15      standardization or at least some relative level of  
16      unification of the standards that guide the type  
17      of equipment that's selected and how different  
18      transmission systems are constructed, and the  
19      example that I use is transformers. Eighty-five  
20      percent of our transformers are imported and  
21      custom made, and studies show that if a large-  
22      power transformer is put out of commission as a

1 result of an electromagnetic pulse or some other  
2 type of event, you could be looking at a lead time  
3 of as high of almost two years. I know -- and for  
4 anybody that lives in the metro D.C. area during  
5 DERECHO -- I lived in Bethesda -- I didn't have  
6 power for a week, and that was a small substation  
7 transformer that took us out.

8 So, as we look at how we're going to  
9 solve this next set of challenges and how we're  
10 really going to transform the grid of today to a  
11 grid of tomorrow, go from a line to load model to  
12 a more nodal model, the standardization of  
13 equipment and the standardization of components  
14 for the grid is going to be critical to being able  
15 to have a higher level of energy security and to  
16 be able to ensure more affordable power and more  
17 reliability for the consumer.

18 That's all I have to say on this, and  
19 then if I ever do have an opportunity to write my  
20 public comment I'll be happy to, but thank you for  
21 letting me voice it.

22 CHAIRWOMAN TIERNEY: Thank you, Jeremy,



1 for your comments. Keep of the good work. We'll  
2 look for your comments on other things. Thank  
3 you.

4 (Applause) So there is one more  
5 announcement from

6 Merwin, and I'm going to be heading out  
7 because I have to go to an NAS meeting with Anjan,  
8 so if you would then close it out. Bye, everybody.

9 MR. BROWN: Thank you, Sue. There  
10 apparently has been some confusion about whether  
11 there's going to be a meeting on the high  
12 penetration energy storage work product effort  
13 because the plans have been changing fast. There  
14 will be a meeting. The working group has  
15 commandeered the program here and so they're going  
16 to meet. They're not going to miss this  
17 opportunity to get together. We're not sure where  
18 yet. There's exploring the possibility of still  
19 going over to AES like before, but we may stay  
20 here. We may go out on the curb under an  
21 umbrella, but we're going to meet.

22 And anyone who is new or even those who

1 have been here at this Committee a long time and  
2 want to join, you're welcome. As a matter of  
3 fact, you're encouraged to join us, so just wanted  
4 to make that clear that that's what happened.  
5 It's technically 1:00, but I think we want to  
6 convene as fast as we can probably grab lunch and  
7 get back here.

8 MR. ZICHELLA: Okay, thank you, Merwin.  
9 That concludes the agenda. Does anyone have any  
10 final comments for the good or the order that  
11 you're just burning to say? If not then in Sue's  
12 place I will adjourn the meeting until next time.  
13 We have for those of you who haven't put them in  
14 your calendar yet, the dates for the upcoming  
15 meetings are on the screen. Take note and  
16 hopefully if you can, book them now -- block them  
17 now rather. So, thank you all very much. It's  
18 been a really great meeting. Really appreciate  
19 it.

20 (Whereupon, at 12:12 p.m., the  
21 PROCEEDINGS were adjourned.)

22 \* \* \* \* \*

## 1 CERTIFICATE OF NOTARY PUBLIC

## 2 COMMONWEALTH OF VIRGINIA

3 I, Carleton J. Anderson, III, notary  
4 public in and for the Commonwealth of Virginia, do  
5 hereby certify that the forgoing PROCEEDING was  
6 duly recorded and thereafter reduced to print under  
7 my direction; that the witnesses were sworn to tell  
8 the truth under penalty of perjury; that said  
9 transcript is a true record of the testimony given  
10 by witnesses; that I am neither counsel for,  
11 related to, nor employed by any of the parties to  
12 the action in which this proceeding was called;  
13 and, furthermore, that I am not a relative or  
14 employee of any attorney or counsel employed by the  
15 parties hereto, nor financially or otherwise  
16 interested in the outcome of this action.

17

18 (Signature and Seal on File)

19 Notary Public, in and for the Commonwealth of  
20 Virginia

21 My Commission Expires: November 30, 2016

22 Notary Public Number 351998

