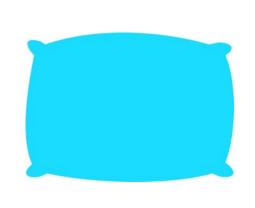
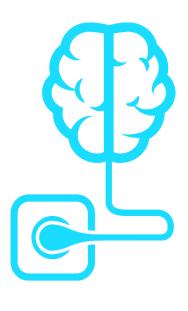


How to make spaces responsive

### Why have connected devices?



Improve UX

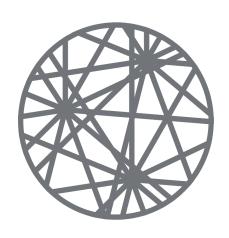


Simplify Setup



Automated and Efficient

### The current problems with building controls systems





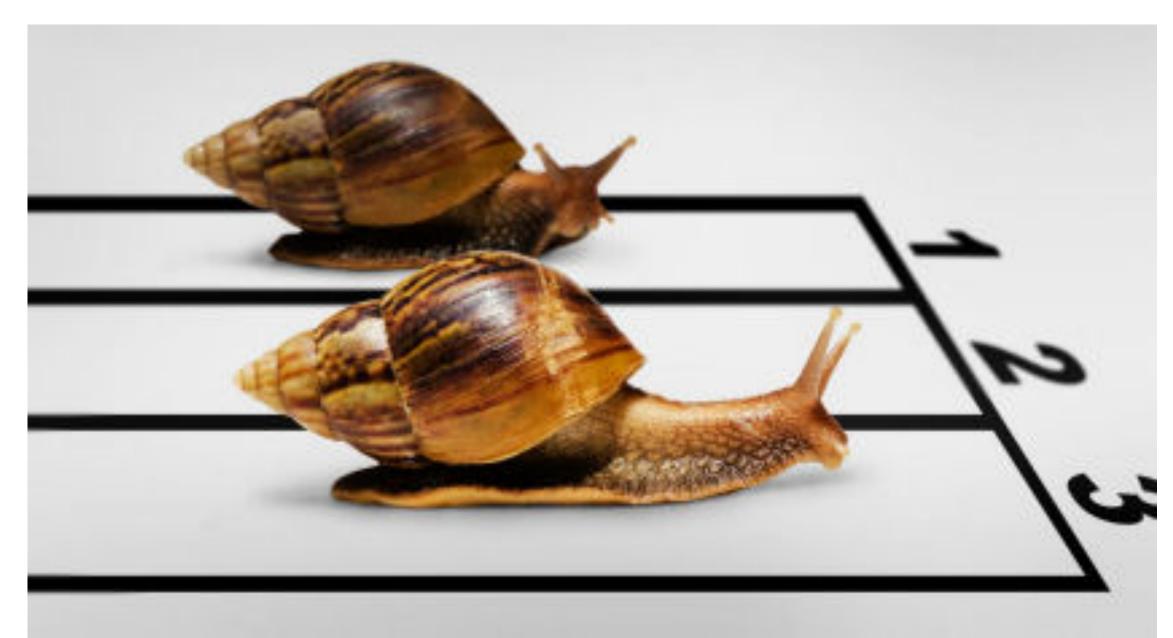


Expensive



Installation

# Slowly improving is not the answer...

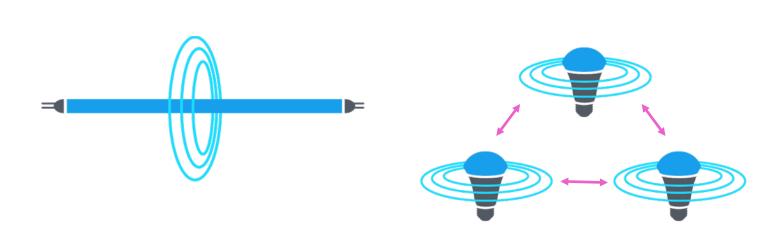


### Speed things up! Responsive Lighting

Sensors Embedded in lamps

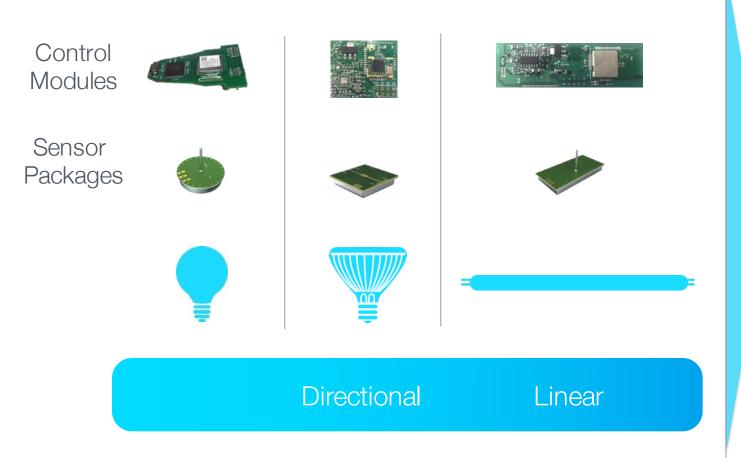
Wireless Controls and Mesh Networks

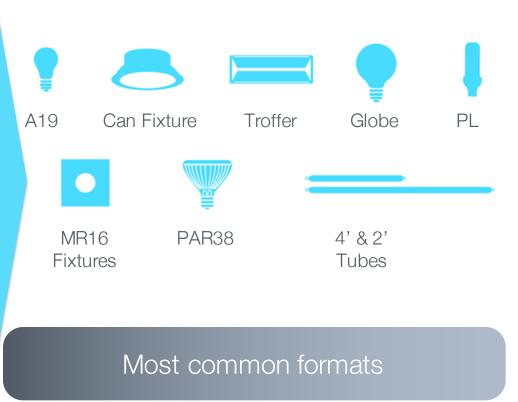
Simple
Commissioning of
Entire Zones



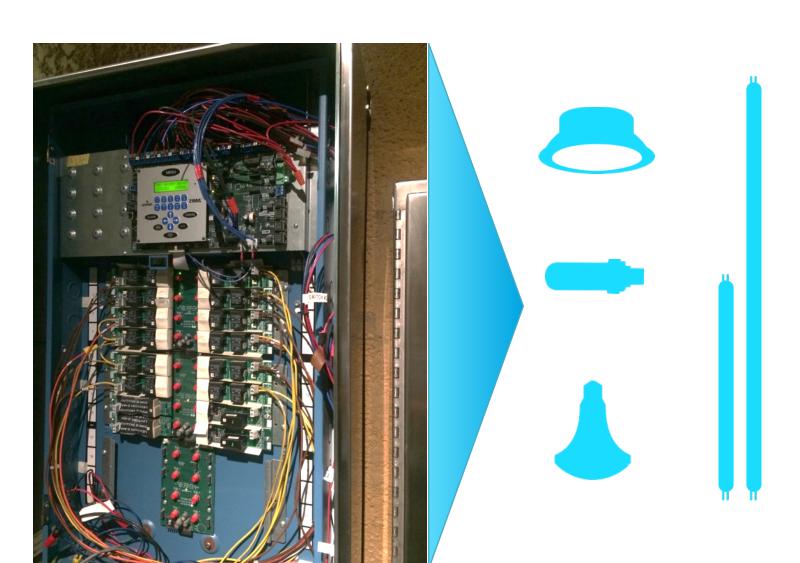


## Manufacturers should have simple ways to embed sensors





### Simple Installation: No Professionals Needed

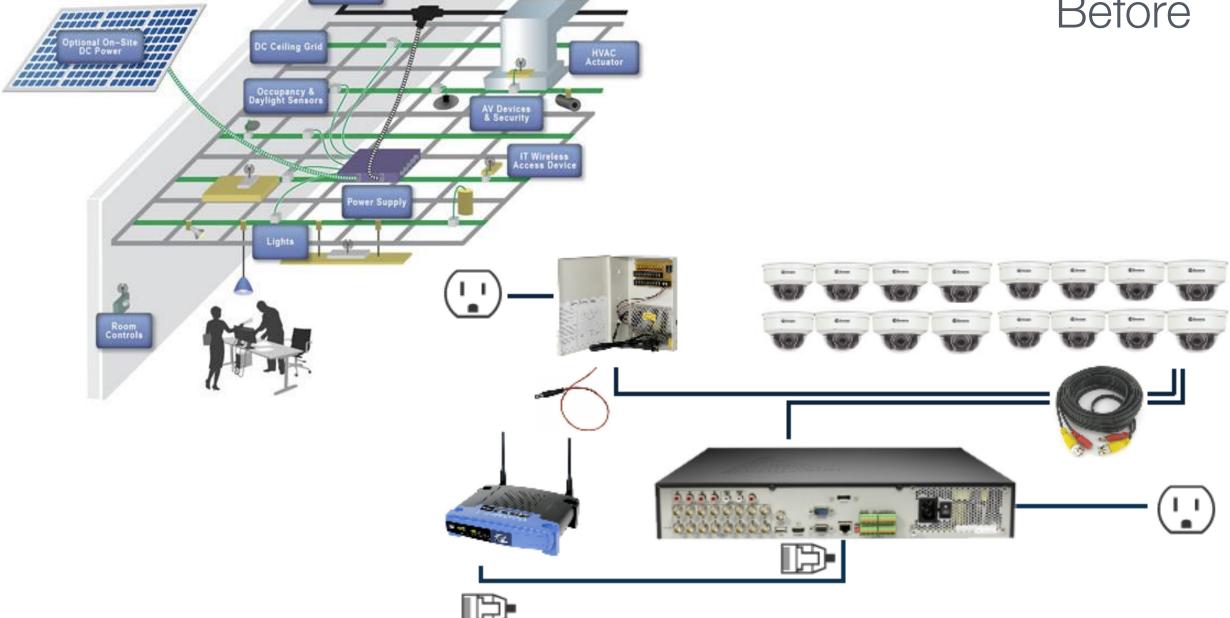


- Anyone can install
- Reduce upfront costs
- Solution for existing buildings





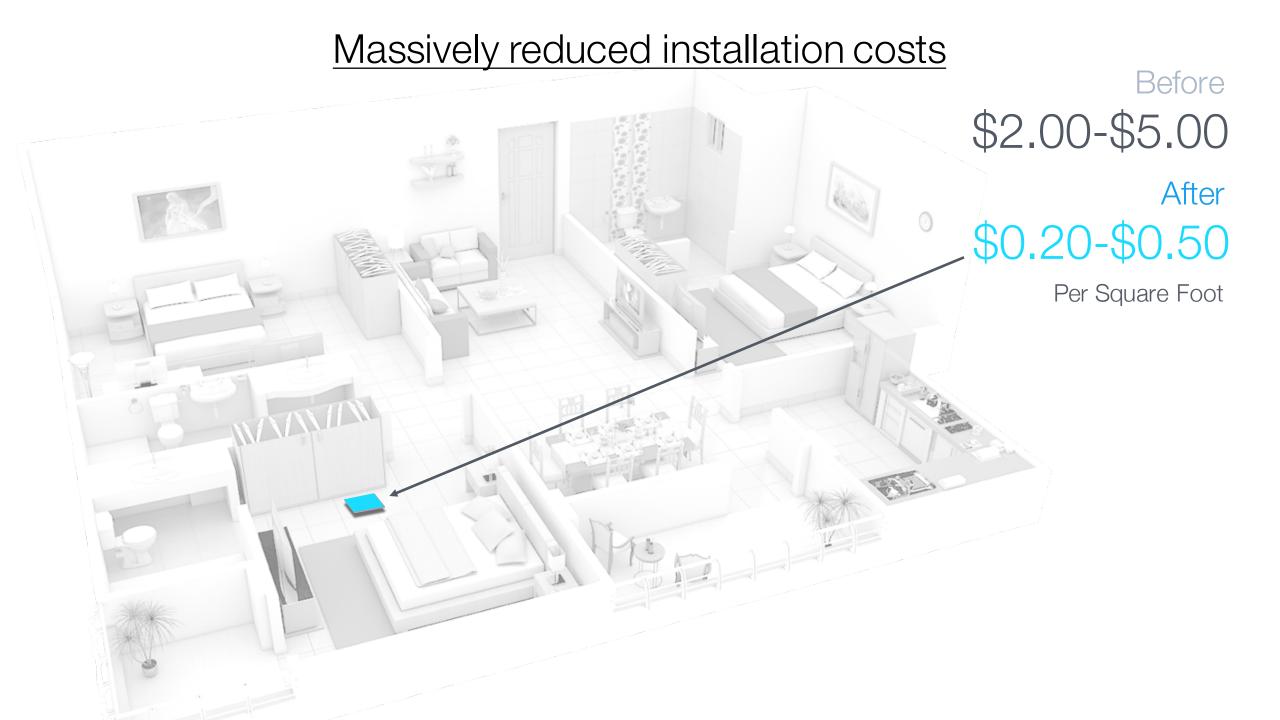
### Before



AC Branch Power

# After





# #1 – Leverage Existing Infrastructure!



●●●●○ Verizon 🤝 12:24 PM **1 3** ★ 82% **■** 

Skip

Add Lights: Attic

Add Lights: Attic

12:24 PM

●●●○○ Verizon 令

Back

●●●●○ Verizon 令

12:25 PM

**1 3** ★ 82% **■** 

**1 3** ★ 82%

Attic Lights



- Screw in the lights, leave them OFF
- Press Start
- Turn the lights ON Lights that are turned ON will be added to this room.
- When number of Lights Found shows all new lights, click 'Done'

Total Lights shows all lights currently assigned to this room.





#### Thanks

Please give us a moment to update your lights.

Tap a light below to watch it flash. Press and hold to remove it or change its room.

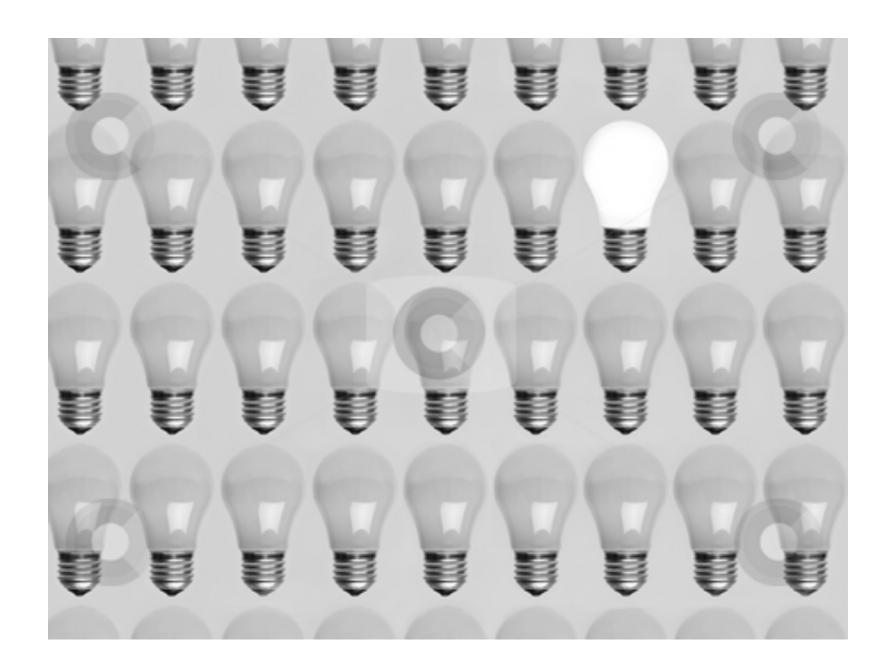
- Connected lights in Attic
- Selected and flashing light in Attic
- Disconnected light (This light may be switched off, removed from the room, or too far from the hub)
- Selected and flashing light in Attic



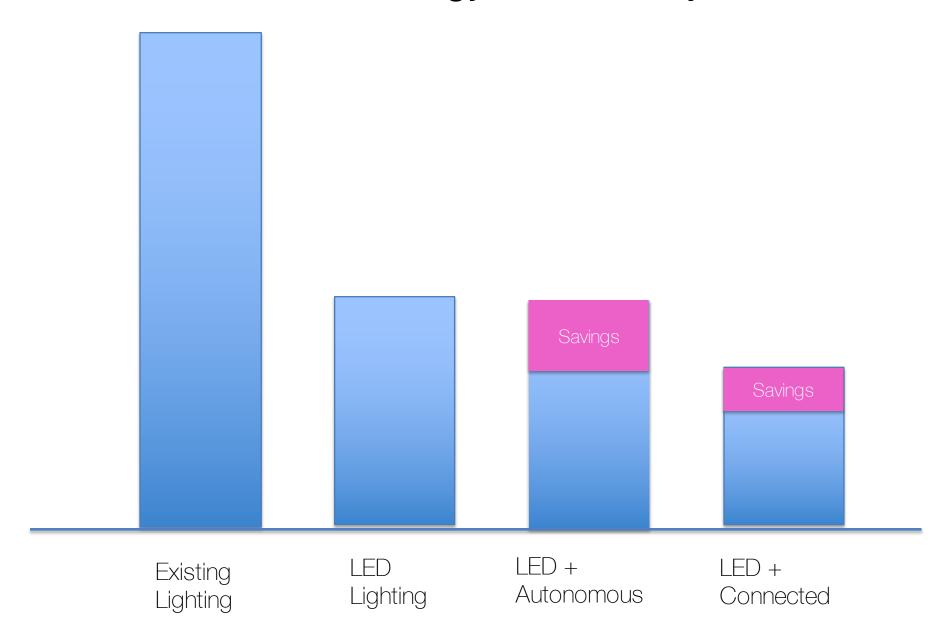
### Utilize technologies to assist with commissioning

- Existing infrastructure
- Signal strength
- Visible Light Communication (VLC)
- Ultra-sonic
- Machine learning

### Easily find and replace individual units



### Save energy immediately!



### Allow multiple methods to control

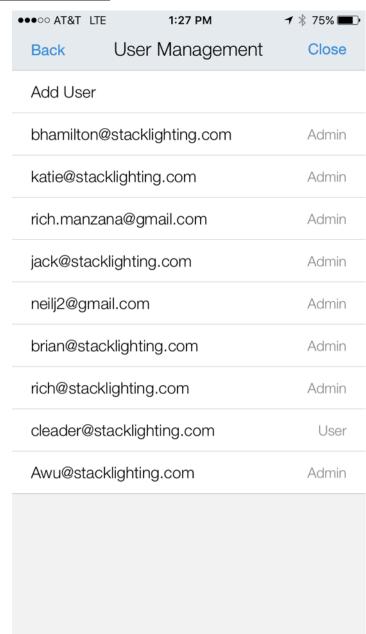




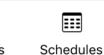
### Settings, schedules, permissions



All Rooms	1:27 PM Office	<b>1</b>
8:00 AM - Schedule Every		
5:00 PM - Schedule One t		









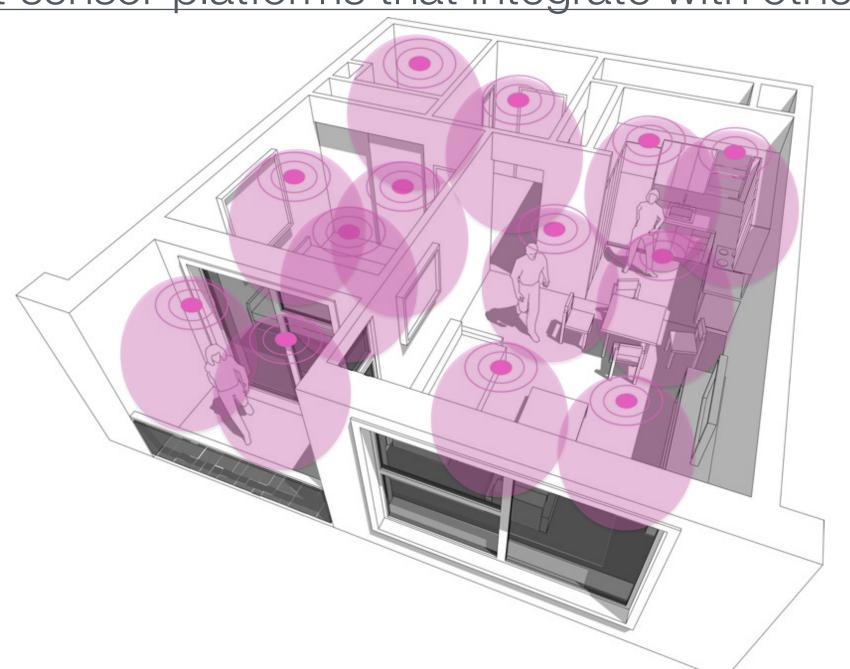








Robust sensor platforms that integrate with other systems



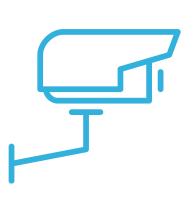
### Open up solutions past controls



**Building Controls** 



**Health Care** 

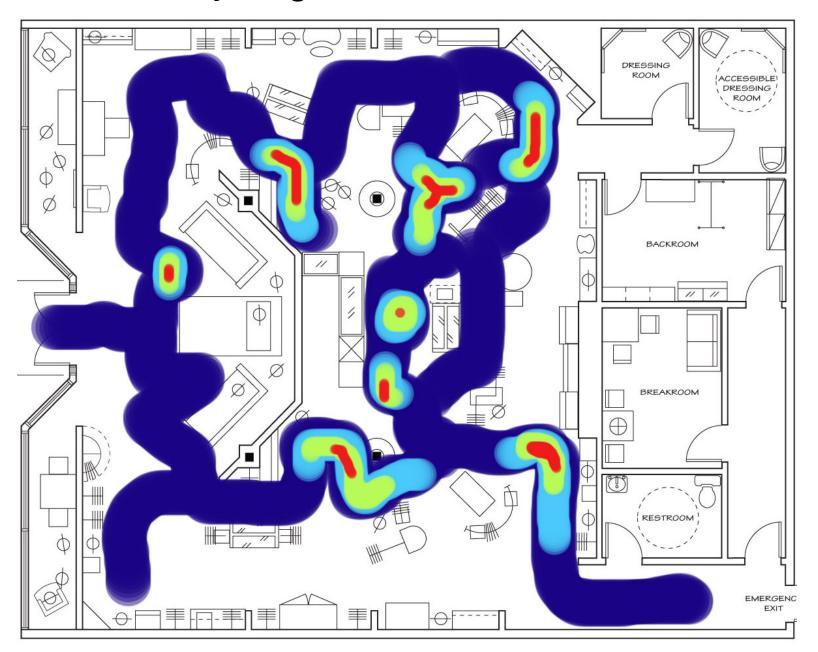


Security



**Asset Tracking** 

### Make it easy to generate useful information!





How to make spaces responsive