



POLICY FLASH
2009-52

DATE: June 30, 2009

TO: Procurement Directors

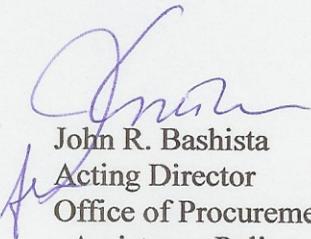
FROM: Office of Procurement and Assistance Policy, MA-61
Office of Procurement and Assistance Management

SUBJECT: Acquisition Guide Chapter 15.4-3 – Negotiation Documentation: Pre-negotiation Plan and the Price Negotiation Memorandum

SUMMARY: Federal Acquisition Regulation 15.406 prescribes the documentation requirements for establishing negotiation objectives and the results of the negotiations. Attached is Acquisition Guide Chapter 15.4-3 – Negotiation Documentation: Pre-negotiation Plan and the Price Negotiation Memorandum. This new Acquisition Guide Chapter is issued to provide implementation guidance as well as pre-negotiation plan and price negotiation memorandum templates.

This Policy Flash and its attachment may be viewed within a day at http://management.energy.gov/policy_guidance/policy_flashes.htm.

Questions concerning this policy flash should be directed to Sandy Shin at 202-287-1374 or sangok.shin@hq.doe.gov.



John R. Bashista
Acting Director
Office of Procurement and
Assistance Policy

Attachment