

# **EVMS Training Snippet Library: FFP Subcontracting and Prime EVM**



**Office of Acquisition and Project Management (OAPM) MA-60  
U. S. Department of Energy  
July 2014**

# FFP Subcontractor Effort in the Prime's EVMS and Data



- **Is the FFP work integrated into Prime's EVMS**
  - Schedules
  - PMB
  - Invoices / Payments
- **Does the CPR / IPMR include**
  - FFP payments without booking lag
  - FFP subcontractor schedule variance

# Organizing Subcontracted Effort



- **Work Breakdown Structure**
- **Prime/subcontractor WBS integration**
- **Organization breakdown structure**
- **Authorizing identified work**

# Firm Fixed Price Planning

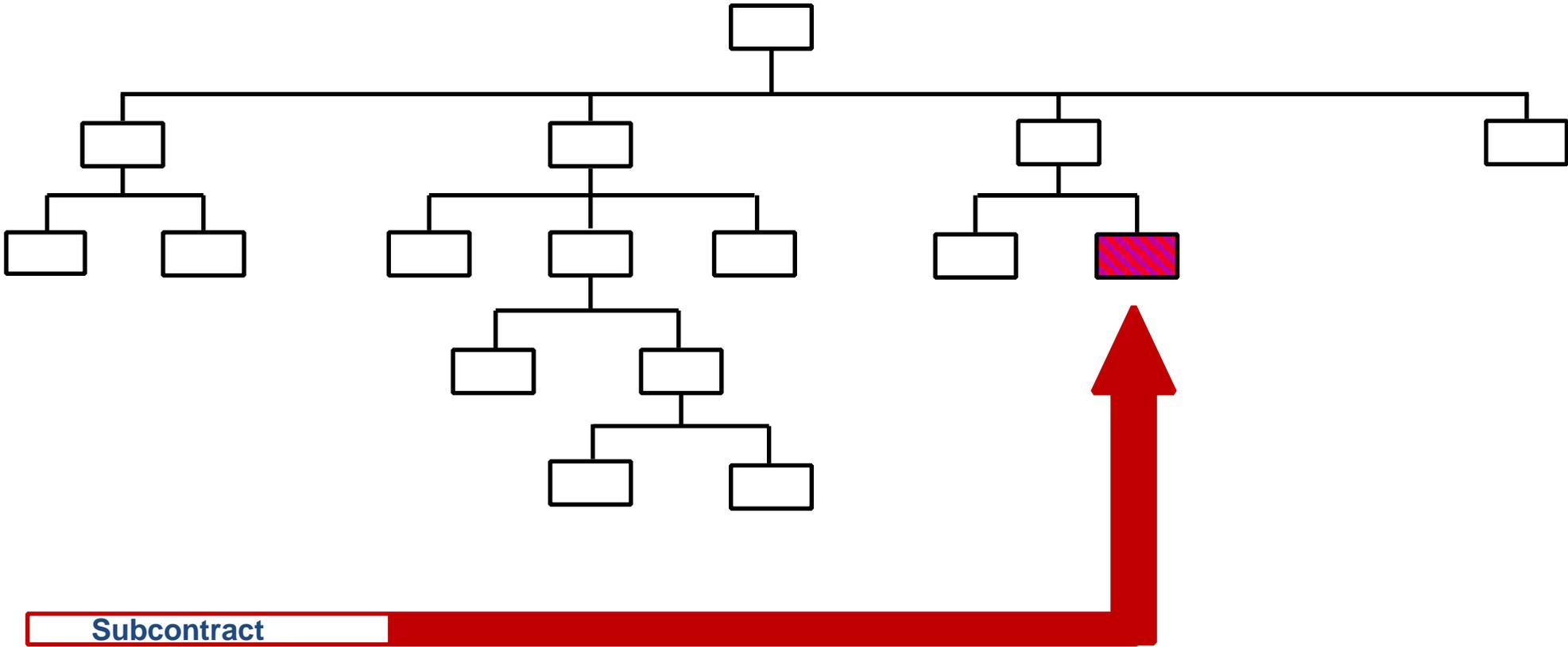


- **With progress payments**
  - Expenditure/Billing plan, if realistic for accomplishment
  - Milestones identified in contractual schedules
- **Without progress payments**
  - Dollarized milestones tied to deliveries

# Prime Subcontract WBS Integration



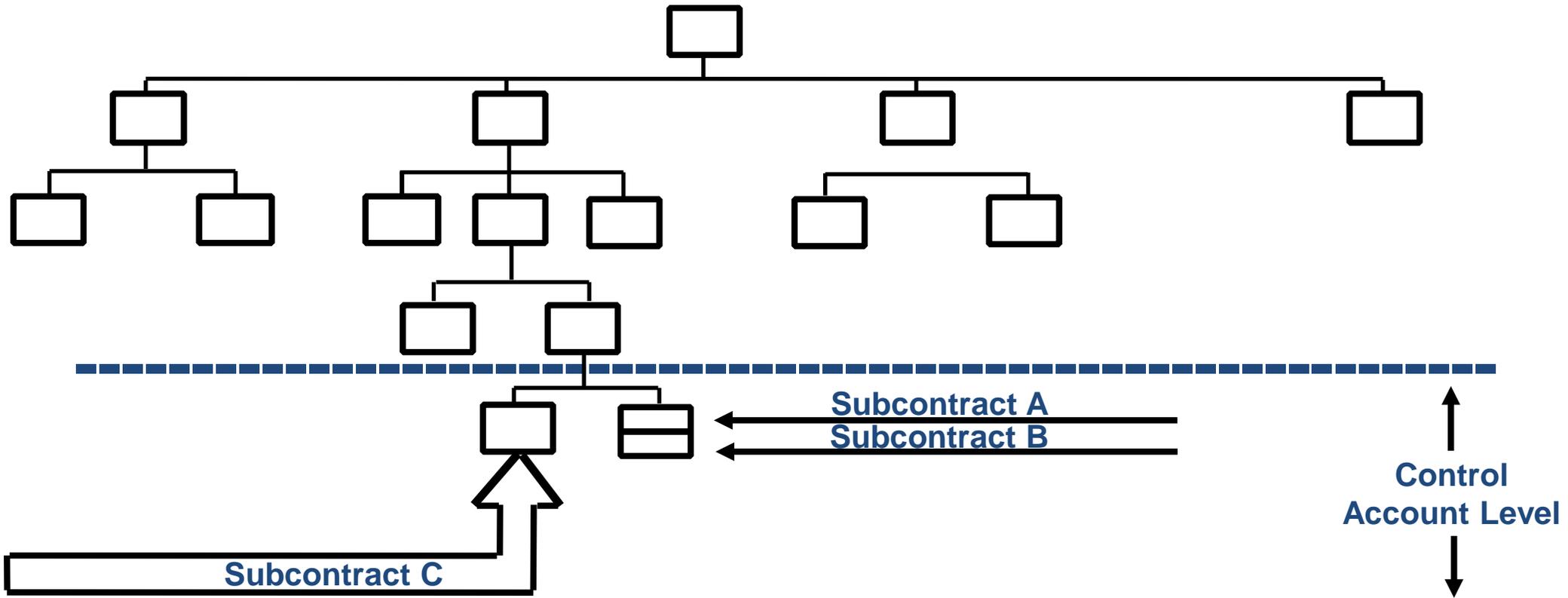
## Subcontract effort in single WBS element



# Subcontract Control Account Establishment



Subcontract as single Control Account or one of several work packages within a Control Account



# Subcontract as One of Several WPs Within a Control Account

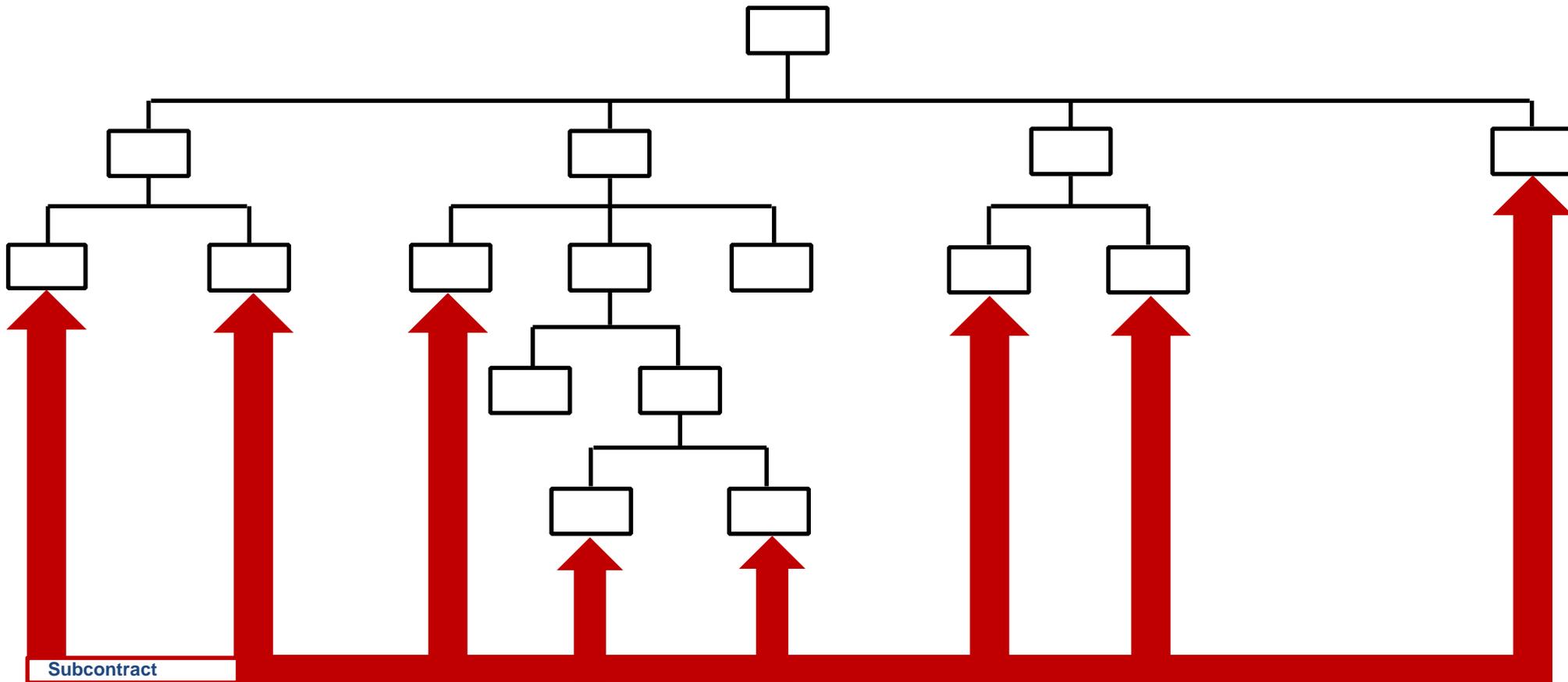


- **Variance Analysis may be cumbersome depending on data accumulation subsystem**
- **Internal performance measurement system must be capable of accumulating actual costs at work package level or lower**

# Prime Contract/Subcontract Integration



**Subcontract effort allocated to multiple WBS elements  
(Least desirable)**



# Subcontractor's Schedule



- **Should be in a format that allows ready integration into prime's internal scheduling system**
  - For example WBS => WBS
- **Should be directly relatable to Prime's Control Account structure**

# Baseline Establishment Phases for the Subcontract



- **Initial baseline establishment prior to negotiations**
- **Definitized baseline establishment after subcontract negotiations**



- **If negotiated subcontractor firm fixed price is more than Prime's subcontract control account BAC**
  - Management Reserve
    - Only if the subcontract has NOT incurred actual charges against the negotiated effort
    - Applies only to original negotiation differences; MR will not be used for future scope changes
  - Factoring

$$\frac{\text{Prime's BAC}}{\text{Subcontractor's BAC}} = \frac{\$190\text{M}}{\$200\text{M}} = .95$$

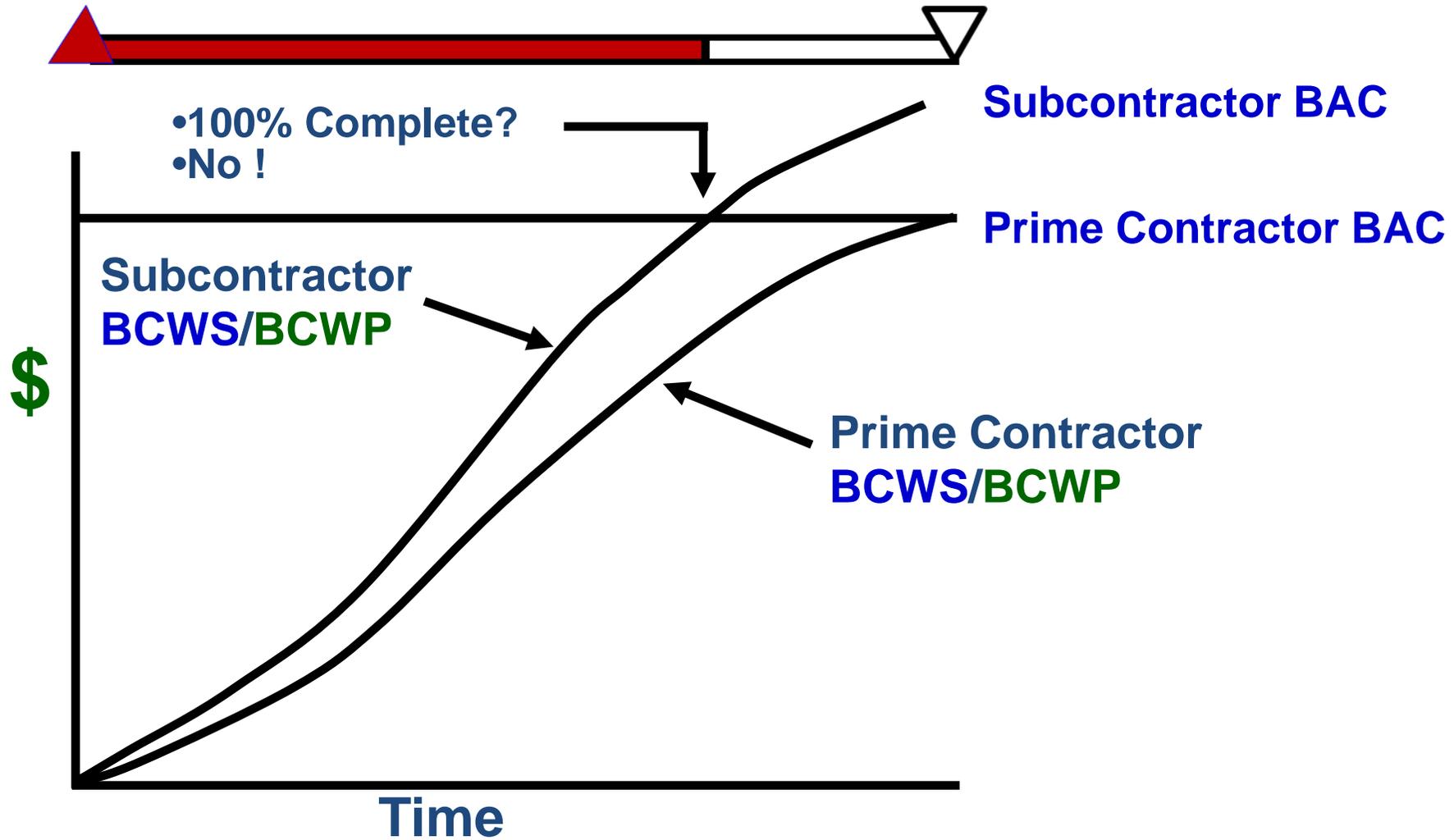
- Factor is applied to **Budget** and **Earned Value**
- **Actuals** and **EAC** are not factored
- The factoring may be determined at the total contract level or it may be done for specific WBS/ CLINS/ Control Accounts, as appropriate

# Factoring Objectives



- To ensure subcontract factored **BCWS** equals prime contractor's **available budget**
- To ensure prime contractor's factored **BCWP** is consistent with the subcontract factored **BCWS**
- To ensure prime contractor percent complete equals subcontractor percent complete

# Factoring Objectives



**NOTE: Actuals AND EAC are not factored.**

# CAM Responsibilities



- Review subcontractor's schedules, reports and milestone payments
- Attend subcontractor project status reviews



# Determining Earned Value for Firm Fixed Price Subcontracts

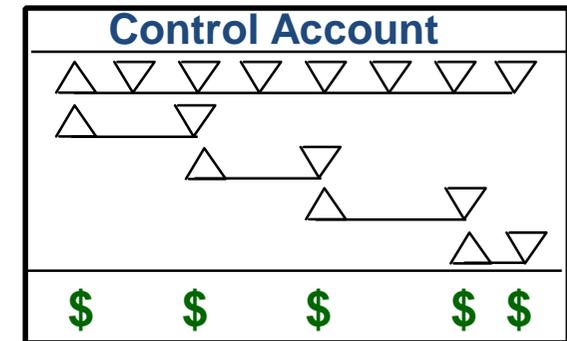
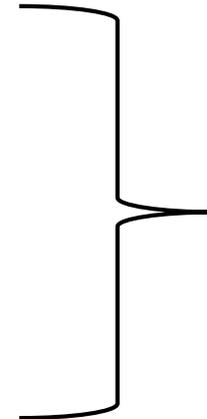
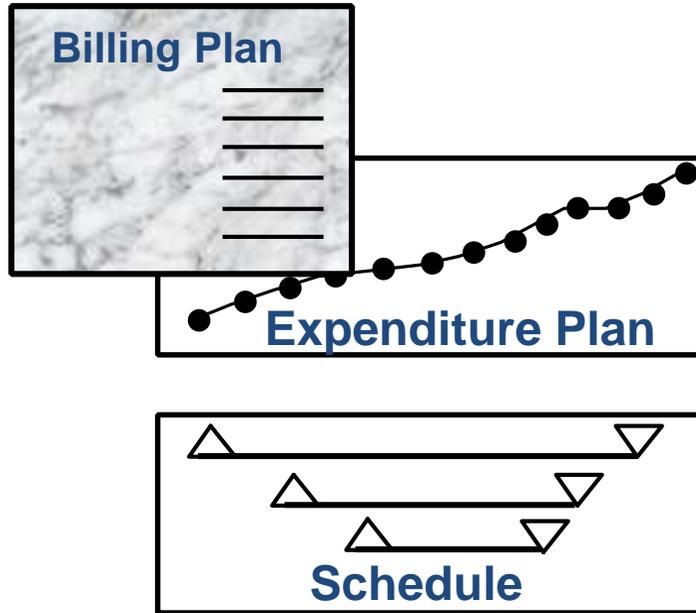


- **Earned Value Techniques**
  - Interim Milestones
  - 50/50
  - 0/100
- **ACWP = BCWP and must be accrued together by the subcontractor**

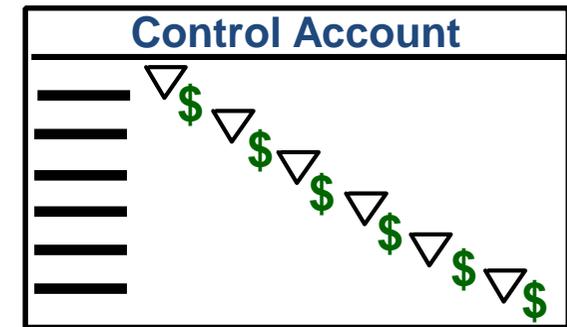
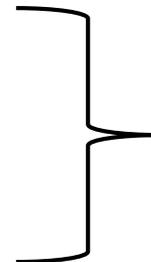
# FFP Subcontracts and Actual Cost of Work Performed



## With Progress Payments



## Without Progress Payments



# Potential FFP Contract Changes and the Prime's EVM System



- **Subcontract changes or approved Requests for Equitable Adjustment (REA)**
  - Prime requests effort done differently
  - Prime requests new scope
- **Prime updates control account WADs and CAPs**
- **Prime provides budget for new scope or scope changes to the subcontractor either via**
  - MR if available and if an internal change
  - UB if scope change was the result of a contract modification to the prime

# Subcontractor EAC – Special Topic



- **Although FFP – Schedule Performance and REAs can cause significant concern**
- **The prime contractor's CAM must status the schedule consistent with the work completed**
- **The prime contractor must have a method of updating the prime EAC for the subcontractor**



- **Prime's EVM System must have FFP subcontract schedule, budget, performance, and ACWP integration**
- **Prime's CPR/IPMR includes FFP subcontract EV data and applicable SV analysis**
- **FFP changes are incorporated in Prime's Change Control subsystem**



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## EARNED VALUE MANAGEMENT

- Aviation Management
- Executive Correspondence
- Energy Reduction at HQ
- Facilities and Infrastructure
- Freedom of Information Act
- Financial Assistance
- Information Systems
- Procurement and Acquisition
- Project Management
  - Earned Value**
  - Lessons Learned
  - Reviews and Validations
  - Documents and Publications
  - RCA and CAP

Earned Value Management (EVM) is a systematic approach to the integration and measurement of cost, schedule, and technical (scope) accomplishments on a project or task. It provides both the government and contractors the ability to examine detailed schedule information, critical program and technical milestones, and cost data.

- [EVMS Surveillance Standard Operating Procedure \(ESSOP\) - 26 Sep 2011 \(pdf\)](#)
  - [EV Guideline Assessment Templates - \(MS Word\)](#)
  - [DOE EVMS Cross Reference Checklist - \(pdf\)](#)
  - [DOE EVMS Risk Assessment Matrix - \(MS Word\)](#)
- [Formulas and Terminology "Gold Card" - Sep 2011 \(pdf\)](#)
- [Slides from the OECM Road Show: Earned Value \(EV\) Analysis and Project Assessment & Reporting System \(PARS II\) - May 2012 \(pdf\)](#)
- [DOE EVM Guidance](#)

### EVM TUTORIALS

[Module 1 - Introduction to Earned Value](#) (pdf 446.86 kb) July 17, 2003

This module is the introduction to a series of online tutorials designed to enhance your understanding of Earned Value Management. This module's objective is to introduce you to Earned Value and outline the blueprint for the succeeding modules. This module defines Earned Value management. It looks at the differences between Traditional management and Earned Value management, examines how Earned Value management fits into a program and project environment, and defines the framework necessary for proper Earned Value management implementation.

• <http://energy.gov/management/office-management/operational-management/project-management/earned-value-management>

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