# EERE FISCAL YEAR 2011 WEBSITE ANNUAL REPORT

## **TABLE OF CONTENTS**

03 EXECUTIVE SUMMARY

### EERE TOTAL

- **05** Visitors
- 05 Visits

U.S. DEPARTMENT OF

Energy Efficiency & Renewable Energy

- 05 Page Views
- **05** Average Page Views
- **05** Average Visit Duration
- 06 Top 20 Web Sites by Visits
- **06** Top 20 Visited Pages
- 07 Top 10 Downloaded Files
- **08** Top 5 Referring Sites
- **08** Top 10 Pages Bookmarked Using AddThis
- 09 Top 20 Search Phrases from Commercial Search Engines

# ENERGY SAVERS

- **13** Visitors
- 13 Visits
- **13** Page Views
- **13** Average Visit Duration
- **14** Top 20 Visited Pages
- **15** Top 5 Downloaded Files
- **15** Top 10 Pages Bookmarked Using "AddThis"
- **16** Top 20 Search Phrases from Commercial Search Engines

# SOCIAL MEDIA

- **18** Energy Savers Blog
- 19 EERE Total Social Bookmarks
- **19** Energy Savers Social Bookmarks
- 20 EERE Facebook
- 21 Energy Savers Facebook
- 22 Widgets and Gadgets

# 4 NEWS

- 25 EERE Network News Subscribers
- 25 Progress Alerts Subscribers
- **25** Total Unique Subscribers
- 25 Financial Opportunities RSS Subscribers
- 26 Email Messages Sent
- 26 Average Open Rate



### **COMMUNICATION STANDARDS**

### EXECUTIVE SUMMARY

U.S. DEPARTMENT OF Energy Efficiency & ENERGY Renewable Energy

**Energy Efficiency &** 

The Energy Efficiency and Renewable Energy (EERE) website, eere.energy. gov, is the public website for the U.S. Department of Energy's Office of Energy Efficiency and Renewable Energy. At the end of fiscal year 2011 (FY11), the EERE Web enterprise consisted of more than 170 website areas and more than 65,000 individual pages, documents, and files.

Traffic to the EERE website in FY11 decreased from the previous fiscal year, mainly because of the Energy Savers Efficient Appliance Rebate Program, which contributed to a surge of FY10 website traffic. Overall, visitor engagement with EERE's online communication products suggests EERE continues to realize digital media success.

The Energy Savers team completed several tasks in FY11, including several outreach and campaign efforts, as well as in-depth research about Energy Savers' users and potential areas for improvement. One of our major Energy Savers activities in fiscal year 2011 was the Lighting Choices campaign, which details the new lighting standards that take effect from 2012-2014 and the energy-efficient choices that consumers have when purchasing lighting. We also supported AdCouncil's "Saving Energy Saves You Money campaign," announced rebates for ENERGY STAR Appliances, conducted an exhaustive review of all of the content across energy savers gov, participated in a mobile application summit and research, and maintained ongoing Facebook and blog-based social media.

The 2010 EERE website redesign project officially ended in FY12. This project began in FY10 and was the first significant enterprise-wide update to the EERE website in eight years. As part of this project, we developed a new home page, topical landing pages, and a site-wide template. We analyzed the usability testing that was performed in FY11 and used this to identify potential template enhancements that could further improve users' website experience.

The launch of the redesigned energy.gov website in FY11 led to the origination of a new EERE website initiative focused on planning for how EERE website content will be shared throughout the energy.gov and EERE website areas.

We transitioned the EERE website from WebTrends to Google Analytics in FY11. Starting on October 1, 2011, EERE website owners use Google Analytics to access their website statistics. We also upgraded to a new GovDelivery platform in FY11. (GovDelivery is EERE's email news delivery service.)

The publication and distribution of EERE news products continues to serve as a key function of the EERE home page, EERE's News website, the EERE Facebook page, and GovDelivery. Readers' interest in EERE's email news updates continued its annual upward trend in FY11, growing 20% compared with the previous year.

In FY11 we continued to maintain and improve EERE's social media channels and provided related support to programs and offices. Widget development—with

a focus on increasing distributable Web content—increased, and we opened an enterprise-level account with Flite, a widget and ad-building service. Many EERE programs have used Flite to develop new widgets.

The EERE corporate Web team continued to provide leadership and guidance on the use of social media across both EERE and DOE. EERE maintains its own standards and guidelines for the use of social media on the EERE website, and the team also provides consulting and access to tools that enhance the use of social media by programs and offices, including the blog management tool, Feedburner, and Flite. Additionally, we updated the EERE Web template code for AddThis to be fully Section 508 accessible.

The Communication Standards website is the primary location for all of the requirements and best practices for creating print, exhibit, and Web materials for EERE. In FY10, we collected user information via surveys, feedback information, Webmaster emails, and statistics. In FY11, we used this data, along with the information from two usability tests, to redesign the site so that is is intuitively organized and provides an improved user experience.

EERE TOTAL
ENERGY SAVERS
SOCIAL MEDIA
NEWS
STANDARDS

# **EERE TOTAL**

These are the visitors, visits, and page views for the entire EERE enterprise including EERE and Energy Savers—for FY11. The **Average Page Views Per Visit** and **Average Visit Duration** do not include data from the Energy Savers website.

### **VISITORS**



Visitors: The number of people who visited the EERE Web site.

### VISITS



### Visits:

Sessions in which a visitor viewed at least one page or downloaded a file.

### VISITORS

# 12,270,640

### VISITS

# 16,003,590

PAGE VIEWS

50,825,580

### AVERAGE PAGE VIEWS PER VISIT

# 3.46\*

### AVERAGE VISIT DURATION

9:23\*

\*These do not include data from Energy Savers.

### PAGE VIEWS



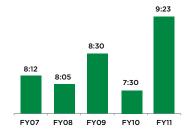
## AVERAGE PAGE VIEWS



This illustrates the average number of pages viewed per visit.

Page Views: The number of times a page was viewed or a file was downloaded.

# AVERAGE VISIT DURATION



The average visit duration shows, on average, how long visitors spent on the EERE website.

EERE TOTAL
ENERGY SAVERS
SOCIAL MEDIA
NEWS
STANDARDS

### **TOP 20 WEBSITES BY VISITS**

The EERE website is divided into more than 170 individual websites. This list shows the 20 most visited websites in the EERE Web Enterprise.

01. Energy Savers	11. Industrial Technologies
6,117,869	250,831
02. Building Technologies	12. Vehicle Technologies
1,007,502	226,453
03. Wind and Water Power	13. Geothermal Technologies
991,333	213,891
04. Alternative Fuels and Advanced Vehicles Data Center	14. Biomass
974,296	213,891
05. Solar Decathlon	15. Energy Education and Workforce
537,434	154,736
06. Weatherization and Intergovernmental	16. Energy Innovation Portal
478,218	148,194
07. Wind Program: Wind Powering America	17. Energy Basics
478,218	126,339
08. News	18. State Activities and Partnerships
428,878	100,356
09. Federal Energy Management	19. Clean Cities
391,542	94,308
10. Solar Energy Technologies	20. Financial Opportunities
265,080	82,331

### **TOP 20 VISITED PAGES**

EERE's many websites are composed of thousands of individual Web pages. This list shows the 20 most visited Web pages on EERE. This list does not include pages from the Energy Savers website.

01. EERE Home Page eere.energy.gov
794,889
02. Wind and Water Program: How Wind Turbines Work eere.energy.gov/windandhydro/wind_how.html
312,829
03. Solar Decathlon Home Page solardecathlon.gov
275,852
04. Weatherization and Intergovernmental Program: Weatherization Assistance Program eere.energy.gov/wip/wap.html
178.960

178,960

05. Alternative Fuels and Advanced Vehicles Data Center: Alternative Fueling Station Locator afdc.energy.gov/afdc/locator/stations

### 173,979

06. Wind Powering America: 80-Meter Wind Maps and Wind Resource Potential windpoweringamerica.gov/wind\_maps.asp

### 161,653

07. Building Technologies Program: EnergyPlus Energy Simulation Software eere.energy.gov/buildings/energyplus

144.647

08. Wind Powering America: 80-Meter Wind Maps and Wind Resource Potential windpoweringamerica.gov/wind\_resource\_maps.asp

120,145

# FISCAL YEAR 2011 WEBSITE ANNUAL REPORT

EERE TOTAL
ENERGY SAVERS
SOCIAL MEDIA
NEWS
STANDARDS

09. EERE: Alternative Fuels and Advanced Vehicles Data Center Program Home Page afdc.energy.gov/afdc

### 109,734

10. EnergyPlus Energy Simulation Software: Download - Sign In or Create an Account eere.energy.gov/buildings/energyplus/register.cfm

#### 100,056

11. Solar Energy Technologies Program Home Page

eere.energy.gov/solar

98,702

12. EnergyPlus Energy Simulation Software: Weather Data

eere.energy.gov/buildings/energyplus/cfm/ weather data.cfm

96,922

13. Wind and Water Program: How Does a Wind Turbine Work eere.energy.gov/windandhydro/wind\_ animation.html

94,004

14. Wind and Water Program Home Page eere.energy.gov/windandhydro/

89,579

### TOP 10 DOWNLOADED FILES

EERE hosts a variety of files, such as PDFs, Word documents, Excel spreadsheets, and other native files. This list shows the 10 most downloaded files.

01. Clean Cities Alternative Fuel Price Report January 2011

afdc.energy.gov/afdc/pdfs/afpr\_jan\_11.pdf

4,792

### 02. Fuel Cell Technologies Program Comparison of Fuel Cell Technologies eere.energy.gov/hydrogenandfuelcells/fuelcells/ pdfs/fc\_comparison\_chart.pdf

4,186

03. United States: Annual Average Wind Speed at 80 m

windpoweringamerica.gov/pdfs/wind\_maps/ us windmap 80meters.pdf

4,133

04. Getting Started with EnergyPlus eere.energy.gov/buildings/energyplus/pdfs/ gettingstarted.pdf

### 4.124

05. Clean Cities Alternative Fuel Price Report April 2011

afdc.energy.gov/afdc/pdfs/afpr\_apr\_11.pdf

4,102

15. Wind Powering America: Small Wind Electric Systems: A Guide Produced for the Tennessee Valley Authority windpoweringamerica.gov/filter\_detail.asp

### 89,006

16. Startup America Partnership: Find your future in energy technologies on the Energy Innovation Portal techportal.eere.energy.gov/startup\_america/widget

86,888

17. DOE Solar Decathlon: Teams solardecathlon.gov/teams.html

80,774

18. Wind Powering America: Michigan 50-Meter Wind Resource Map windpoweringamerica.gov/maps\_template.asp

### 76,669

19. Biomass Program Home Page eere.energy.gov/biomass

76,067

20. Alternative Fuels and Advanced Vehicles Data Center: Federal and State Incentives and Laws afdc.energy.gov/afdc/laws

75,149

06. Solar Energy Technologies Program Advancing Clean Energy Technology eere.energy.gov/library/pdfs/solar\_fact\_ sheet\_2010\_01.pdf

#### 3.896

07. EERE Organization Chart eere.energy.gov/office\_eere/pdfs/eere\_ orgchart.pdf

3,861

08. Federal Energy Management Program BLCC5 software 5.3-11 eere.energy.gov/femp/software/blcc5\_3.exe

3,757

09. 2011 Annual Merit Review Meeting Schedule annualmeritreview.energy.gov/pdfs/2011\_amr\_ schedule.pdf

3,600

10. A Desk Guide to the Buy American Provisions of the American Recovery and Reinvestment Act of 2009 eere.energy.gov/recovery/pdfs/buy\_american\_ desk\_guide.pdf

3,161

EERE TOTAL
ENERGY SAVERS
SOCIAL MEDIA
NEWS
STANDARDS

**ENERGY** 

### **TOP 5 REFERRING SITES**

These are the top 5 websites that drive visitors to the EERE website. Direct traffic represents visitors who come directly to EERE without going through another website.

01.	Direct
40.	86%
02.	google.com
18.3	37%
03.	energy.gov
3.2	5%
3.2 04.	5% eere.energy.gov
	eere.energy.gov
04. 2.4	eere.energy.gov

### TOP 10 PAGES BOOKMARKED USING "AddThis"

AddThis is a social bookmarking program that allows visitors to bookmark Web pages using social media programs, allowing them to collect, tag, and share Web pages. These are the top 10 pages that were bookmarked using AddThis.

01. Wind and Water Power Program: How Wind Turbines Work eere.energy.gov/windandhydro/wind\_how. html 208 54 02. Weatherization & Intergovernmental Program: Weatherization Assistance Program eere.energy.gov/wip/wap html 50 138 03. Wind and Water Power Program: How Does a Wind Turbine Work? eere.energy.gov/windandhydro/wind\_ animation.html 44 137 04. EERE Home Page eere.energy.gov/ 103 43 05. Weatherization & Intergovernmental Program: Energy Efficiency and Conservation Block Grant Program eere.energy.gov/wip/eecbg.html 71 38

06. Wind and Water Power Program: Advantages and Challenges of Wind Energy eere.energy.gov/windandhydro/wind\_ ad html 07. Funding Opportunity Exchange eere-exchange.energy.gov/ 08. Weatherization & Intergovernmental Program: Apply for Weatherization Assistance eere.energy.gov/wip/ wap apply.html 09. Progress Alert: Department of Energy Launches "America's Next Top Energy Innovator" eere.energy.gov/news/progress\_alerts.cfm/ pa\_id=508 10. Solar Multimedia: Solar Power Basics

eeremultimedia.energy.gov/solar/videos/solar\_ power\_basics

	EERE TOTAL
I	ENERGY SAVERS
:	SOCIAL MEDIA
I	NEWS
:	STANDARDS

### TOP 20 SEARCH PHRASES FROM COMMERCIAL SEARCH **ENGINES**

These are the top 20 search phrases that users entered into commercial search engines and resulted in these users arriving at the EERE website.

weatherization assistance program

9.

energy

👳 20. hydrogen

renewable energy wind 17. clean cities

14. energy efficiency

13. wind turbine

- solar decathlon 1.
- 2. energy plus
- 3. eere
- 4. wind turbines
- 5. energyplus
- 6. weatherization assistance program
- 7. doe
- 8. how do wind turbines work
- 9. wind energy
- 10. alternative fuels
- 11. femp
- 12. how does a wind turbine work
- 13. wind turbine
- 14. energy efficiency
- 15. department of energy
- 16. how wind turbines work
- 17. clean cities
- 18. hydropower
- 19. renewable energy

1. solar deca

15. department of energy 07. doe

20. hydrogen

12. how does a wind turbine work 12. how does a wind turbine work purpose 05. energy plus 12. how does a wind turbine work purpose 04. wind turbines

10. alternative fuels

18. hydropower

08. how do turbines work

COMMUNICATIONS & OUTREACH | 09

EERE TOTAL
ENERGY SAVERS
SOCIAL MEDIA
NEWS
STANDARDS

# **ENERGY SAVERS SUMMARY**

In FY11 we performed several outreach and campaign efforts and conducted in-depth research to better understand Energy Savers' users and potential areas for improvement. The following summaries describe the outreach, content, and research activities we completed.

### LIGHTING CHOICES TO SAVE YOU MONEY

One of the major Energy Savers activities in fiscal year 2011 was the Lighting Choices campaign, which details the new lighting standards that take effect from 2012-2014 and the energy-efficient choices that consumers have when purchasing lighting. The new section includes details on the standards; information on shopping for energy efficient lights using lumens instead of watts; the Lighting Facts label; frequently asked questions; and information for media and retailers. These major sections also include graphics, fact sheets, videos, a placard, and a presentation available for download and use by any organizations providing information on the lighting standards and lighting choices.

### SAVING ENERGY SAVES YOU MONEY CAMPAIGN

We also launched AdCouncil's "Saving Energy Saves You Money" campaign in FY11. On the Web, this campaign mainly lives on a special tab on the Energy Savers Facebook page, which is promoted on the Energy Savers home page that DOE sponsors. The tab includes graphics, a quiz, tips, and videos related to the campaign. We regularly updated the tab and Facebook wall with messages from the campaign in FY11 and into FY12.

### **REBATES FOR ENERGY STAR APPLIANCES**

State appliance rebates continued to draw audiences to Energy Savers in FY11. While some states are still offering appliance rebates, many programs closed throughout the year. Energy Savers remains the one-stop location for information on the rebates; the information is regularly updated as states open, close, or change their programs. As programs closed, the site has shifted from offering information to rebate seekers to offering information on success stories and program results. Results, both at the federal and state level, continue to be posted as they become available.

### CONTENT, FEEDBACK, AND COMPETITIVE ANALYSES

In FY11, we completed a comprehensive content analysis of all Energy Savers content. We reviewed each page and section on the site for specific content gaps, issues, and potential improvements that could be made on the individual page, with an eye toward the overall goals of each section and the Energy Savers site as a whole. With the results of this analysis, we identified the purpose of each topic on the site and provided recommendations for more effectively presenting the topics.

EERE TOTAL
ENERGY SAVERS
SOCIAL MEDIA
NEWS
STANDARDS

For the feedback analysis part of this project, we reviewed several years' worth of feedback left through the "Find What You Needed" module on the site. Through this module, users have the option to choose Yes or No and leave a comment if they wish. The feedback was then used to identify pages and sections that had high and low ratings. These ratings will allow us to prioritize updates based on need. We analyzed the comments to determine which topics and problems were most common and began to identify site priorities.

Finally, we conducted a brief competitive analysis for each topic. Because Energy Savers covers many topics and few other sites have the same breadth and depth, we chose sites that cover each individual topic (such as appliances or insulation) to review. This analysis helped identify features on other sites that work particularly well and that may provide fodder for content and tool ideas for the Energy Savers audience.

### USER RESEARCH AND PERSONA DEVELOPMENT

We conducted extensive user research on the Energy Savers audience in FY11 in a collaborative project involving AnthroTech, EES, and NREL. This research included a site survey, further analysis of site feedback, comparative site analysis, Crazy Egg click tracking, and stakeholder interviews. These activities helped clarify the audiences who are visiting, their motivations, and their tasks. We used this research to create a group of personas that can inform future decisions and ensure that the site and content is tailored to the intended audiences. The following are the general categories of the Energy Savers personas:

- Primary: Homeowners
- Secondary: Renters; Vulnerable populations
- Tertiary: Students; Influencers

### MOBILE APPLICATION SUMMIT AND RESEARCH

In February 2011, team members from EERE, NREL, and EES discussed mobile applications for the EnergySavers.gov website. The team met with the following goals:

- Understanding the mobile application landscape
  - The differences between standalone apps and Web apps Understanding what kind of mobile features are trending What platforms are most important
- Understanding our users
  - Personas
  - Top tasks
  - Needs
    - Use Context
- Brainstorming the look and feel of the "ideal" Energy Savers mobile app
- Brainstorming specific app ideas and the unique value that an Energy Savers mobile app can offer

EERE TOTAL
ENERGY SAVERS
SOCIAL MEDIA
NEWS
STANDARDS

The Energy Savers team then researched best practices in mobile app development and developed a report on the outcomes of the summit and a summary of the team's research and recommendations. While moving forward with a mobile app was not a priority in FY11, the report lays the groundwork for future development of mobile apps for the Energy Savers audience.

### ENERGY SAVERS BLOG AND FACEBOOK PAGE

The Energy Savers blog continues to publish roughly three entries per week. In FY11, the team published 150 entries. The blog is overseen by Allison Casey and Andrea Spikes at NREL, with approvals in FY11 by Drew Bittner. Contributing writers throughout FY11 included Drew Bittner, Erin Pierce, Eric Barendsen, Shannon Shea, Scott Minos, Moon Choe, Amy Foster-Parish, Josiah Narog, John Lippert, Elizabeth Spencer, Andrea Spikes, Chris Stewart, Jeannie Saur, and Allison Casey. Energy Savers Blog entries are posted to the Energy Savers Facebook page for greater exposure. The Facebook page was also used to highlight other Energy Savers content and campaigns, including the Saving Energy Saves You Money campaign, as previously described.

EERE TOTAL
ENERGY SAVERS
SOCIAL MEDIA
NEWS
STANDARDS

# **ENERGY SAVERS**

This page includes information about the visitors, visits, and views for energysavers.gov and shows how this data rolls up into the EERE total statistics.

### VISITORS



The number of people who visited the Energy Savers website.

### VISITS



# 5,307,931

#### 25 18.8 M 20 Visitors (millions) 15 13 M 10 6.1 M 3.9 5 0 FY07 FY08 FY09 **FY10** FY11

Visits:

Sessions in which a visitor viewed at least one page or downloaded a file.

### VISITS

# 6,102,922

PAGE VIEWS



AVERAGE VISIT DURATION

5:43

# PAGE VIEWS



### Page Views:

The number of times a page was viewed or a file was downloaded.

EERE TOTAL
ENERGY SAVERS
SOCIAL MEDIA
NEWS
STANDARDS

### **TOP 20 VISITED PAGES**

### These are the top 20 most visited Web pages on the Energy Savers website.

01. Approved Energy Efficient Appliance **Rebate Programs** energysavers.gov/financial/70022.html

607,873

02. Energy Savers Home Page energysavers.gov

535,102

03. Tax Credits for Energy Efficiency energysavers.gov/financial/70010.html

443,937

04. Rebates for ENERGY STAR Appliances

energysavers.gov/financial/70020.html

325,689

05. Solar Water Heaters energysavers.gov/your\_home/water\_heating/ index.cfm/mytopic=12850

186,232

06. Radiant Heating energysavers.gov/your\_home/space\_heating\_ cooling/index.cfm/mytopic=12590

178,844

07. Furnaces and Boilers energysavers.gov/your\_home/space\_heating\_ cooling/index.cfm/mytopic=12530

170.318

08. Estimating Appliance and Home Electronic Energy Use

energysavers.gov/your\_home/appliances/index. cfm/mytopic=10040

166,853

09. Tips

energysavers.gov/tips/

147,838

### 10. Demand (Tankless or Instantaneous) Water Heaters

energysavers.gov/your\_home/water\_heating/ index.cfm/mytopic=12820

146,777

11. Adding Insulation to an Existing Home energysavers.gov/your\_home/insulation\_ airsealing/index.cfm/mytopic=11350

144,357

12. Foam Board Insulation energysavers.gov/your\_home/insulation\_ airsealing/index.cfm/mvtopic=11620

133,358

13. Financial Opportunities energysavers.gov/financial/

133.291

14. Types of Insulation energysavers.gov/your\_home/insulation\_ airsealing/index.cfm/mytopic=11510

129,442

15. Selecting a New Water Heater energysavers.gov/your\_home/water\_heating/ index.cfm/mytopic=12770

122,467

16. Portable Heaters energysavers.gov/your\_home/space\_heating\_ cooling/index.cfm/mytopic=12600

119,961

17. Your Home energysavers.gov/your\_home/space\_heating\_ cooling/index.cfm/mytopic=12300

114,257

18. Weatherstripping energysavers.gov/your\_home/insulation\_ airsealing/index.cfm/mytopic=11280

114,228

19. Heat Pump Systems energysavers.gov/your\_home/space\_heating\_ cooling/index.cfm/mytopic=12610

112,900

20. Central Air Conditioners energysavers.gov/your\_home/space\_heating\_ cooling/index.cfm/mytopic=12440

108,000

EERE TOTAL
ENERGY SAVERS
SOCIAL MEDIA
NEWS
STANDARDS

### **TOP 5 DOWNLOADED FILES**

These are the top 5 most downloaded files on Energy Savers. Files can include PDFs, Word documents, Excel spreadsheets, and other native files.

01. Energy Savers: Tips to Save Money & Energy at Home eere.energy.gov/consumer/tips/pdfs/energy\_ savers.pdf 20,473 02. Tax Credits for Home Energy Improvements energysavers.gov/pdfs/48148.pdf 12,714 03. State Energy Efficient Appliance Rebate Program: Texas energysavers.gov/financial/rebates/pdfs/ rebate\_summary\_TX.pdf 8,917

04. State Energy Efficient Appliance Rebate Program: Virginia energysavers.gov/financial/rebates/pdfs/ rebate\_summary\_VA.pdf

3.712

05. State Energy Efficient Appliance Rebate Program: California energysavers.gov/financial/rebates/pdfs/ rebate\_summary\_CA.pdf

3,566

71

### TOP 10 PAGES BOOKMARKED USING "AddThis"

AddThis is a social bookmarking program that allows visitors to bookmark Web pages using social media programs, allowing them to collect, tag, and share Web pages. These are the top 10 pages on Energy Savers that were bookmarked using AddThis.

```
01. Energy Savers Home Page
energysavers.gov/
203
02. Tax Credits for Energy Efficiency
energysavers.gov/financial/70010.html
119
03. Radiant Heating
energysavers.gov/your_home/space_heating_
cooling/index.cfm/mvtopic=12590
88
04. Demand (Tankless or Instantaneous) Water
Heaters
energysavers.gov/your_home/water_heating/
index.cfm/mytopic=12820
75
05. Do-It-Yourself Home Energy Assessments
energysavers.gov/your_home/energy_audits/
index.cfm/mytopic=11170
```

06. Energy Savers Tips energysavers.gov/tips/ 58 07. Thermostats and Control Systems energysavers.gov/your\_home/space\_heating\_ cooling/index.cfm/mytopic=12720 54 08. Crawl Space Insulation energysavers.gov/your\_home/insulation\_ airsealing/index.cfm/mytopic=11480 52 09. When to Turn Off Your Lights energysavers.gov/your\_home/lighting\_ daylighting/index.cfm/mytopic=12280 51 10. Radiant Barriers energysavers.gov/your\_home/insulation\_ airsealing/index.cfm/mytopic=11680

45

17. basement insulation

14. home energy audit

05. insulation

1. heat pumps

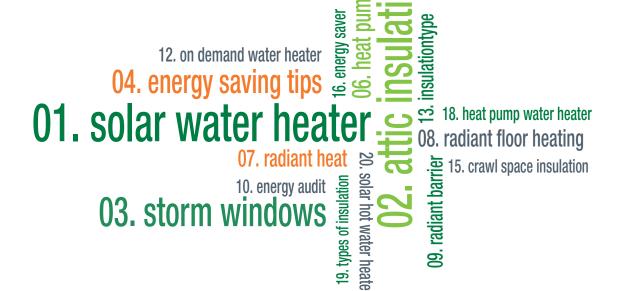
EERE TOTAL
ENERGY SAVERS
SOCIAL MEDIA
NEWS
STANDARDS

U.S. DEPARTMENT OF

# TOP 20 SEARCH PHRASES FROM COMMERCIAL SEARCH ENGINES

These are the top 20 search phrases that users entered into commercial search engines and resulted in those users arriving at the Energy Savers website.

- 1. solar water heater
- 2. attic insulation
- 3. storm windows
- 4. energy saving tips
- 5. insulation
- 6. heat pump
- 7. radiant heat
- 8. radiant floor heating
- 9. radiant barrier
- 10. energy audit
- 11. heat pumps
- 12. on demand water heater
- 13. insulation types
- 14. home energy audit
- 15. crawl space insulation
- 16. energy savers
- 17. basement insulation
- 18. heat pump water heater
- 19. types of insulation
- 20. solar hot water heater



EERE TOTAL
ENERGY SAVERS
SOCIAL MEDIA
NEWS
STANDARDS

## SOCIAL MEDIA SUMMARY

In FY11 we continued to maintain and improve EERE's social media channels and provided related support to programs and offices. The following activities are highlights.

### **WIDGETS**

Widgets are pieces of HTML code that visitors can place on their own Web sites that allows EERE content to appear. When EERE updates the content, it is automatically updated on all sites that installed the widget. Gadgets are similar tools on iGoogle.

We increased development of widgets in FY11 when EERE opened an enterpriselevel account with Flite, a widget and ad-building service. Many programs used the platform to develop new widgets. These new widgets include the DSIRE widget, a redesigned Financial Opportunities widget, the EERE Projects Widget, the Startup America Widget, and the Vehicle Cost Calculator Widget. To support this interest in widgets and ensure consistency across products, we also developed a widget style guide to provide guidance on look and feel and identity.

### STANDARDS, CONSULTING, AND GUIDANCE

The EERE corporate Web team continued to provide leadership and guidance on the use of social media across both EERE and DOE. EERE maintains its own standards and guidelines for the use of social media on the EERE website, and the team also provides consulting and access to tools that enhance the use of social media by programs and offices, including the blog management tool, Feedburner, and Flite. The EERE and Energy Savers Facebook pages also provide a means for programs and offices to spread their messages to established audiences. Finally, the team works closely with the DOE New Media Team to provide reviews and feedback on department-level social media guidance, and to ensure that EERE's use of social media aligns with DOE's overall strategy.

### ACCESSIBLE "AddThis" CODE

AddThis has been part of the EERE template for several years, but in FY11 we learned that the default implementation wasn't fully accessible. In order to comply with Section 508 accessibility requirements, we implemented a new version of the AddThis tool that was adapted from Disability.gov. The functionality remains the same, but the tool is now accessible to all users.

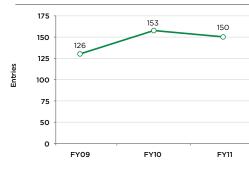
EERE TOTAL
ENERGY SAVERS
SOCIAL MEDIA
NEWS
STANDARDS

# SOCIAL MEDIA

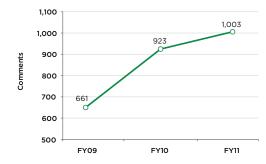
### **ENERGY SAVERS BLOG**

The Energy Savers blog (eereblogs.energy.gov/energysavers/) is a consumerfocused blog that shares information and tips about saving energy at home. It is linked from the DOE and EERE home pages.

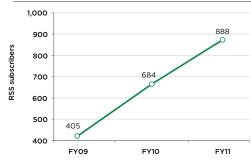
### **ENTRIES**



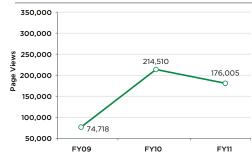
### COMMENTS



### RSS SUBSCRIBERS



### PAGE VIEWS



### TERMS

**Entries:** The number of blog entries added per year.

**Comments:** The number of comments per year that are received on all posts on the blog.

**RSS Subscribers:** The total number of subscribers to the blog RSS feed.

**Page Views:** The number of times a page was viewed.

EERE TOTAL
ENERGY SAVERS
SOCIAL MEDIA
NEWS
STANDARDS

### EERE TOTAL SOCIAL BOOKMARKS

The EERE website uses a social bookmarking tool called "AddThis." This lets people bookmark Web pages using social media programs, allowing them to collect, tag, and share Web pages.

TIMES USED

5,870



### ENERGY SAVERS SOCIAL BOOKMARKS

The Energy Savers website uses a social bookmarking tool called "AddThis." This lets people bookmark Web pages using social media programs, allowing them to collect, tag, and share Web pages.

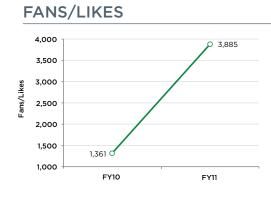
TIMES USED

2,760

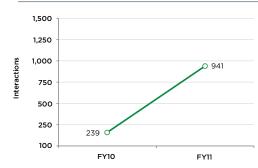
🕂 Share	
🖂 E-mail	Facebook
E Twitter	Google
Delicious	g Digg
More	

EERE TOTAL
ENERGY SAVERS
SOCIAL MEDIA
NEWS
STANDARDS

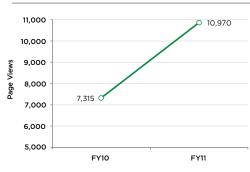
# **EERE FACEBOOK**



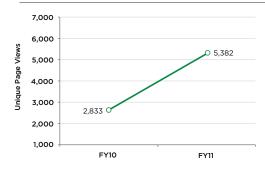
### INTERACTIONS



### PAGE VIEWS



### UNIQUE PAGE VIEWS



### TERMS

**Fans/Likes:** Facebook users who have voluntarily connected their profile with the EERE Facebook page. Updates appear in fans' news feeds.

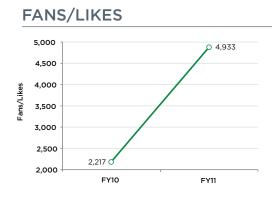
**Interactions:** Actions taken by fans on the EERE Facebook pages. This includes likes, comments, wall posts, etc.

**Page Views:** The number of times a page was viewed.

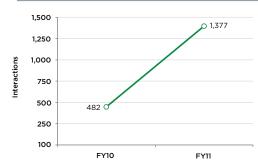
**Unique Page Views:** Unique Page Views: The number of unique individuals who viewed the EERE Facebook page.

EERE TOTAL
ENERGY SAVERS
SOCIAL MEDIA
NEWS
STANDARDS

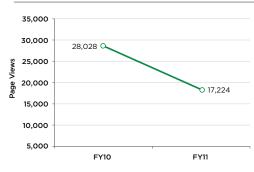
# **ENERGY SAVERS FACEBOOK**



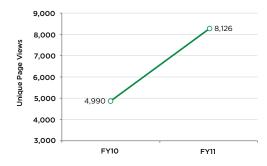
### INTERACTIONS



### PAGE VIEWS



### UNIQUE PAGE VIEWS



### TERMS

**Fans/Likes:** Facebook users who have voluntarily connected their profile with the Energy Savers Facebook page. Updates appear in fans' news feeds.

**Interactions:** Actions taken by fans on the Energy Savers Facebook pages. This includes likes, comments, wall posts, etc.

**Page Views:** The number of times a page was viewed.

**Unique Page Views:** Unique Page Views: The number of unique individuals who viewed the EERE Facebook page.

EERE TOTAL
ENERGY SAVERS
SOCIAL MEDIA
NEWS
STANDARDS

### WIDGETS AND GADGETS

Widget and gadget traffic increased in FY11. The following are EERE's corporate widgets.

### ENERGY SAVERS BLOG WIDGET



11,870,839

### WEEKLY ENERGY SAVING TIP WIDGET



204,546

### FINANCIAL OPPORTUNITIES WIDGETS



LARGE FINANCIAL OPPORTUNITIES WIDGET (4/26/11-9/30/11)

VIEWS

23,599

SMALL FINANCIAL OPPORTUNITIES WIDGET (8/25/11-9/30/11)

VIEWS

2,442

RETIRED FINANCIAL OPPORTUNITIES WIDGET (Retired 4/26/11)

**51,610** 

### TERMS

**Views:** the number of times the widget was seen by visitors

**Installs:** the number of Web pages that have placed this gadget on their Web site or people who have placed the gadget on their iGoogle page



EERE TOTAL
ENERGY SAVERS
SOCIAL MEDIA
NEWS
STANDARDS

## WIDGETS AND GADGETS (CONT)

### DSIRE WIDGET



**53,413** 

### STATE PROJECT WIDGET



9,362

### EERE NEWS WIDGET

Energy Efficiency & Renewable Energy News	
Obama Administration Highlights Tools to Manage Electricity Use	
DOE Reports Potential for Wave and Tidal Energy Production	
DOE Offers Universities Opportunities to Advance SunShot Solar Goals	
DOE Seeks an Administrator for the Superior Energy Performance Program	
Austin Using Green Innovation to Beat the Utility Blues	
ENERGY Energy Efficiency & Renewable Energy	
Get Widget 🕷	

**36,219** 

### TERMS

**Views:** the number of times the widget was seen by visitors

**Installs:** the number of Web pages that have placed this gadget on their Web site or people who have placed the gadget on their iGoogle page

### EERE NETWORK NEWS IGOOGLE GADGET





EERE TOTAL
ENERGY SAVERS
SOCIAL MEDIA
NEWS
STANDARDS

## **NEWS SUMMARY**

In FY11, we continued to promote EERE's news vehicles through the EERE home page, EERE's News website, the EERE Facebook page, and EERE's email news delivery tool, GovDelivery.

# PRESS RELEASES, PROGRESS ALERTS, AND HOME PAGE NEWS STORIES

EERE posts three kinds of regularly updated news: press releases, Progress Alerts, and EERE Home Page News Stories. Progress Alerts are email alerts that tell subscribers about breaking EERE News. Home Page News Stories are stories that appear on the EERE Home Page.

In FY11, EERE published 125 press releases and 193 Progress Alerts. More than 58 Home Page News Stories were also posted in this period—the exact number is higher and includes several items that were featured on the home page but did not have an accompanying story.

### SITE VISITORS AND NEWSLETTER SUBSCRIBERS

While the number of visits to the EERE News website declined 7% in FY11 (compared to FY10), the numbers of email news subscribers, emails sent, and news items managed in GovDelivery increased 20%. FY11 was the first year that EERE was able to track email open rates, which were 17% for Progress Alerts and 18% for the EERE Network News.

EERE TOTAL
ENERGY SAVERS
SOCIAL MEDIA
NEWS
STANDARDS

## **NEWS**

### EERE NETWORK NEWS SUBSCRIBERS

EERE Network News is a weekly e-newsletter that covers the latest news from EERE, as well as the latest national news about renewable energy and energy efficiency. It is distributed through GovDelivery and can be read through the EERE website or its RSS feed. This graph shows the growth of subscribers to the email version of EERE Network news.



EERE NETWORK NEWS SUBSCRIBERS

41,920

### TOTAL UNIQUE SUBSCRIBERS

170,511

Subscribers to EERE's newsletters often belong to more than one newsletter. This figure shows the number of unique email subscribers to all GovDelivery news products.

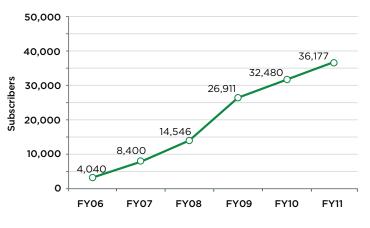
### FINANCIAL OPPORTUNITIES RSS SUBSCRIBERS

734

The Financial Opportunities RSS feed, developed in FY09, allows people to subscribe to receive updates when EERE adds or updates financial opportunities.

### PROGRESS ALERTS SUBSCRIBERS

Progress Alerts are timely, alert-style emails for important EERE news announcements. They are distributed through GovDelivery and are available on the EERE website. This graph shows the number of subscribers to the email and text-message versions of Progress Alerts.



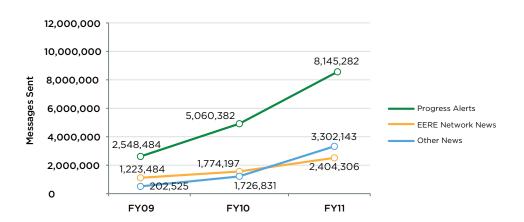
### PROGRESS ALERTS SUBSCRIBERS

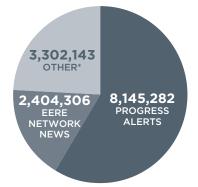
36,177

EERE TOTAL
ENERGY SAVERS
SOCIAL MEDIA
NEWS
STANDARDS

### EMAIL MESSAGES SENT

Every time an email is sent through GovDelivery, it is mailed to all of the subscribers on that mailing list. This graph shows the total number of sent email Progress Alerts, EERE Network News, and other news.





This chart shows the total number of emails sent through GovDelivery, including EERE Network News, Progress Alerts, and other EERE news products.

TOTAL EMAIL MESSAGES SENT

13,851,731

## AVERAGE OPEN RATE

An email is "opened" when a user views the full content of the email.

Progress Alerts 17.2% EERE Network News 18.4%

EERE TOTAL
ENERGY SAVERS
SOCIAL MEDIA
NEWS
STANDARDS

## COMMUNICATION STANDARDS SUMMARY

Communication Standards is the primary location for all of EERE's requirements and best practices for creating print, exhibit, and Web materials. In FY10, we collected information about our users by conducting surveys and collecting feedback, Webmaster emails, and statistics. In FY11, we used this data, along with the information from two usability tests, to redesign the website.

### **CARD SORTING**

A "card sort" is an exercise where website users are asked to organize cards, each representing a Web page or a part of a website, into groups. Eighteen individuals participated in the Communication Standards card sort. We conducted 15 long-distance tests and three in-person tests. Both U.S. Department of Energy employees and contractors who worked on EERE's print, exhibit, or website content participated in this test. The testers were given 56 cards to organize.

We completed a report outlining the results of the test in January 2011 and used its findings to develop a new site architecture. For example, we developed the new site's top navigation (Print, Exhibits, Websites, Style Guide) and important high-level elements in the "Website" section (such as top-level "Coding" and "Maintenance" sections) based on the results of the card sort. This study also proved that the Style Guide was important enough to be included in the toplevel navigation.

### TREEJACK TESTING

We used the results from the card sort to develop a draft navigation for the site. Once the navigation was complete, we conducted a separate usability study to ensure that the navigation would work for our target audience. To accomplish this, we used TreeJack, a tool that shows users the site navigation and asks them where they would navigate to find information on certain topics.

We conducted the TreeJack study from July 20 to August 8. Forty-one people participated in the test. This included U.S. Department of Energy employees and contractors who worked on EERE's print, exhibit, and website content.

This study showed that our testers had an 83% success rate using the new navigation and that they could directly navigate to the answer 74% of the time. We used the results from the three questions with the lowest success rates to improve the navigation. These changes were made before the site was redesigned.

### SITE REDESIGN

We used the results of the TreeJack test to create a new structure for the Communication Standards website. The site was redesigned in late FY11 and early FY12.