Project Development Process

1. Potential
2. Options
3. Refinement
4. Implementation
5. Operations & Maintenance
Presentation Agenda

• Step 5: Project Operations and Maintenance (O&M)
• Post-procurement activities
• Drivers
• Technology examples
• Activity
Purpose: Conduct or ensure ongoing operations and maintenance (O&M), including repair and replacement (R&R)*

Task:
- O&M agreements
- Warranties
- Monitoring system
- System performance
- Production guarantees
- Buyout Options

Outputs:
- Ensure responsible party carries out O&M/R&R*
- Measuring and tracking success
- Correlate with business plan and strategic energy plan
- Contract compliance
- Reporting of generation
- Met or exceeded energy and financial performance

*Especially if owner – role of highest O&M risk
Post-Procurement: Project O&M

- O&M agreements
- Warranties
- Monitoring system
- System performance
- Production guarantees
- Buyout options
Drivers for Improved O&M

• Increase efficiency and energy delivery (kWh/kW)
• Decrease downtime (hours/year)
• Extend system lifetime (25–40 years)
• Reduce cost of O&M ($/kW/year)
• Ensure safety and reduce risk
• Enhance appearance and image
• Often required in financing and warranty
Comprehensive O&M

Some systems already perform optimally, but others can be improved with comprehensive O&M (overall average increase from 91% to 95%)

Under-Performing (lowest 25%)
- Little or no preventative O&M
- Some corrective O&M
- Can be increased from 83% to 94%

Average (25–50%)
- Some preventative O&M
- Good corrective O&M
- Can be increased from 89% to 94%

Good (50–75%)
- Comprehensive asset management
- Good preventative O&M
- Good corrective O&M

Optimal (100%)
- Full robust quality assurance system in the planning and construction phases
- Comprehensive asset management
- Good preventative O&M
- Good corrective O&M

SOLAR PV O&M
Solar PV O&M Costs Depend On...

**Location**
- Remote
- Controlled access
- Restricted hours of operation

**System Type**
- Roof
- Ground-mount
- Tracking vs. fixed

**Components**
- Number of modules
- Number of combiners
- Number/type of inverters
- Number of transformers

**Environmental Conditions**
- Snow
- Pollen
- Bird populations
- Sand/dust
- Humid
- Hot
- High wind
- Hail
- Salt air
- Diesel soot
- Industrial emissions
- Construction site nearby
- High insolation

**Warranty Coverage**
O&M Activities

• **Administration**
  – Billing; accounting
  – Hiring subcontractors
  – Enforcement of warranties
  – Management of budget and reserves

• **Monitoring**
  – Metering for revenue
  – Alarms
  – Diagnostics

• **Preventive Maintenance**
  – Scheduled and planned
  – Expenditure is budgeted

• **Corrective Maintenance (repair)**
  – Unplanned or condition-based
  – Possible expenditure is kept in reserve or line-of-credit
  – Must be timely and effective

*Inspection of a 67-kW PV system at Mesa Verde National Park.*
Photo by Andy Walker, NREL
## Solar PV O&M Maintenance Plan Example

<table>
<thead>
<tr>
<th>Task</th>
<th>As Required</th>
<th>Monthly</th>
<th>Semiannually</th>
</tr>
</thead>
<tbody>
<tr>
<td>Inspect modules for damage</td>
<td></td>
<td>✔️</td>
<td>✔️</td>
</tr>
<tr>
<td>Address array shading issues</td>
<td>✔️</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Remove debris around array</td>
<td>✔️</td>
<td></td>
<td>✔️</td>
</tr>
<tr>
<td>Inspect array mounting system</td>
<td></td>
<td>✔️</td>
<td></td>
</tr>
<tr>
<td>Adjust array tilt</td>
<td>✔️</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Check inverter and/or charge controller for correct settings</td>
<td>✔️</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Inspect battery enclosure</td>
<td></td>
<td>✔️</td>
<td></td>
</tr>
<tr>
<td>Inspect battery terminals and connections</td>
<td></td>
<td></td>
<td>✔️</td>
</tr>
<tr>
<td>Equalize batteries</td>
<td>✔️</td>
<td>✔️</td>
<td>✔️</td>
</tr>
<tr>
<td>Water batteries</td>
<td>✔️</td>
<td>✔️</td>
<td></td>
</tr>
<tr>
<td>Measure specific gravity of each battery cell</td>
<td>✔️</td>
<td>✔️</td>
<td></td>
</tr>
<tr>
<td>Load-test batteries</td>
<td></td>
<td>✔️</td>
<td></td>
</tr>
<tr>
<td>Capacity-test batteries</td>
<td></td>
<td></td>
<td>✔️</td>
</tr>
<tr>
<td>Inspect and clean all electrical equipment</td>
<td></td>
<td></td>
<td>✔️</td>
</tr>
<tr>
<td>Monitor system for voltage and current</td>
<td>✔️</td>
<td>✔️</td>
<td></td>
</tr>
</tbody>
</table>

*Adapted from Dunlop, J.P. (2010). Photovoltaic systems 2nd ed*
Solar PV O&M Depends on System Size

• **Small system**
  - On-site inspections, operational indicators, and procedures (e.g., shade) responsibility of the off-taker; off-taker contacts provider if there is a problem
  - Inspection of fleets on a sample rather than every system
  - Performance guarantees consider insignificant corrections that can be deferred; consider degradation rates specific to module type

• **Large system**
  - Emphasize automated monitoring and analytics, remote reset, push reports to stakeholders
  - Report loss of production daily; low production weekly (few false-positives)
  - Monitoring system: transparent, auditable, maintainable, backup, secure
  - On-site or remote sensing of environmental conditions (I, T) for large systems?
Complete systems are often warranted by the installer for one year. After the first year, the manufacturer’s warranty on the PV modules (up to 25 years) and inverter (up to 10 years) as well as on any other components transfer to the owner for enforcement.

**Stepped Warranty**

- 90% power warranty for 12 years
- 80% power warranty for 25 years

**Linear Warranty**

- Starts at 97% in year one
- Maximum annual degradation rate is ~ 0.5% to 0.7%/year

*Linear Performance Guarantee Straightforward Security*

Clear added value compared to standard tiered guarantees.
Bird Populations

How birds view your PV array

- Array design: reduce open cracks between panels where birds can build nests; use plastic “birdslides” to change flat surfaces to steep-sloped surfaces.
- Bird netting: seal areas under the panels with a wire or plastic mesh that clips directly to the solar panels and goes down to the roof completely around the array.
- Spikes: install bird spikes along the top edge of the array to prevent roosting.
- Fake birds of prey: Use plastic owl or falcon with swivel head to scare off birds.
- Schedule rooftop activities and removal of nests according to nesting season timing.

Bird netting
Snow Accumulation

- Design of array can increase or decrease snow accumulation (clearance to allow “scouring” of snow by wind)
- Snow generally sheds off panels at tilt >40°
- Snow removal is by powerful turbo-fan, not shovel or other mechanical means
- Heating to melt snow is generally not cost-effective
Cleaning Solar PV

- Most rely on rain to keep the array clean; no cleaning regimen
- Cleaning improves output by 6% [SMUD] or 7.4% [http://phys.org/news/2013-07-solar-panels-worth.html]; about 0.05% reduction in output per day due to dirt
- Depends on local sources of dirt (e.g., diesel soot, dust, construction, agriculture, industrial pollution)
- Optimize cost of cleaning versus improvement in performance (see example below)
- Adapt cleaning schedule to rain, pollen season, bird season, etc.
- Clean PV modules with plain water or mild dishwashing detergent. Do not use brushes, any types of solvents, abrasives, or harsh detergents.
- Cleaning robots are available for large systems
Example of O&M Cost Breakdown (Percent of Annual O&M Cost)

- 100-kW size
- Ground mount
- Fixed tilt

Source: SAPC PV O&M Cost Model (estimated costs)
WIND O&M
O&M Wind Energy Costs

• Generally, the annual O&M costs increase over the life of the turbine, especially in later years of 20- to 25-year useful life

• Industry-recommended practices exist for all aspects of wind turbine maintenance:
  – Towers, rotors/blades/hubs, gearboxes, generators, balance of plant, data collection/reporting, end of warranty

Members of the Navajo Tribal Utility Authority install a wind turbine. Photo by Larry Ahasteen.
O&M Wind Energy Costs Measured Annually

- O&M costs expressed as:
  - $/kW/yr (capacity-based)
  - $/MWh/yr or $/kWh/yr (energy-based)
  - $/yr (simple)
**Major Components at Risk**

Equipment breaks—usually after the warranty expires

- Gearbox Rebuild
- Blade Replacement
- Yaw Drive, Pitch Drive
- Generator Bearings
- Motors and Switchgear
- Control & Sensors

Source: Chris Walford: GEC (now DNV GL)
Wind O&M Distributed Scale (1 kW–1,500 kW)

Distributed Wind
Lots of turbines, but not so much data

Wind Turbine Deployments (units), 2003–2013

## Small Wind O&M Cost Estimates Vary Widely

### Annual O&M Cost Estimates from Manufacturers and Installers

<table>
<thead>
<tr>
<th>Turbine Size</th>
<th>O&amp;M Capacity Cost Range</th>
<th>O&amp;M Energy Cost Range</th>
<th>O&amp;M Annual Cost Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>kW</td>
<td>$ / kW</td>
<td>$ / kWh</td>
<td>$ / yr</td>
</tr>
<tr>
<td>1-10</td>
<td>~$25-75 / yr</td>
<td>~$25-75 / kWh</td>
<td>~$25-75 / yr</td>
</tr>
<tr>
<td>100</td>
<td>$30-35/kW/yr</td>
<td>$2.0 - 2.5 /kWh</td>
<td>$3,000 -3,500 / yr</td>
</tr>
<tr>
<td>500-900</td>
<td>$15,000 - 27,000 / yr</td>
<td>$1.2 /kWh</td>
<td>$15,000 - 27,000 / yr</td>
</tr>
</tbody>
</table>

### Preliminary Small Wind Annual O&M Cost Assumptions Used in JEDI (Tegen 2013)

<table>
<thead>
<tr>
<th>Turbine Size</th>
<th>O&amp;M Capacity Cost Range</th>
<th>O&amp;M Annual Cost Range</th>
</tr>
</thead>
<tbody>
<tr>
<td>kW</td>
<td>$ / kW</td>
<td>$ / yr</td>
</tr>
<tr>
<td>&lt; 2.4</td>
<td>~ $150 / yr</td>
<td>~ $150 / yr</td>
</tr>
<tr>
<td>2.5-10</td>
<td>$25 - 100 / yr</td>
<td>$25 - 100 / yr</td>
</tr>
<tr>
<td>10.1 - 50</td>
<td>$500 - 2,750 / yr</td>
<td>$500 - 2,750 / yr</td>
</tr>
<tr>
<td>50.1 - 100</td>
<td>$1,000 - 2,500 / yr</td>
<td>$1,000 - 2,500 / yr</td>
</tr>
</tbody>
</table>

Small Wind O&M Activities

• Follow manufacturer/installer recommendations:
  – Schedule routine maintenance (semi-annual or annual) per manufacturer guidelines
  – If you find a good contractor, keep using the same one—experience and familiarity with a particular turbine is good

• If you are a “do-it-yourselfer” AND you can climb a tower or have a tilt-down turbine or small bucket lifter, semi-annually or annually (follow manufacturer recommendations):
  – Tighten screws and bolts—electrical and mechanical
  – Check for frayed wires
  – Check for insect or other debris build-up on blades and clean off (with water—no solvents)
  – Check for rust—remove using manufacturer’s recommended lubricant
Biomass Post-Procurement: Project O&M

- O&M agreements
- Fuel supply
- Warranties
- Biomass plant operations (monitoring the system and fuel supply)
- System performance
Biomass O&M

**Purpose:** Conduct or ensure ongoing O&M, including repair and replacement (R&R)*

**O&M Costs:**
- Biomass fuel
- Labor
- Equipment maintenance and upkeep
- Insurance
- Extended warranty agreements

If leasing, lessor often manages maintenance

If PPA, vendor typically manages maintenance

*Esp. if owner—role of highest O&M risk
Biomass O&M

Photos by Randy Hunsberger, NREL
Fuel Supply Greatly Affects O&M

• Biomass equipment needs clean fuel
  – Not landscape mulch
  – Not animal bedding
  – Not playground chips

• Biomass fuel suppliers may change
  – Know what your plant needs
  – Inspect new suppliers for quality
Biomass Operators

• Skilled plant operating staff
• Operators monitor a clean fuel supply chain
  – Harvesting biomass
  – Processing into fuel
  – Storage
  – Consistent delivery
  – Plan for a backup fuel source
• Maintain machinery
Biomass Warranties

• Best warranty is guaranteed performance (also most expensive since vendor bears all risk)

• Warranties should cover premature failure of machinery

• Most industrial equipment carries a one-year warranty

• Make sure warranty period begins at startup, not receipt of equipment
Biomass Maintenance

Machinery maintenance:

• Build a maintenance plan with equipment sales team
• Verify O&M plan fulfills all warranty obligations
• Schedule regular maintenance according to your biomass equipment needs
• Contract a maintenance plan for multiple years if possible
• Budget annually for scheduled maintenance
Biomass O&M Case Study on Fuel Supply Failure

• Business plan assumed $38/ton biomass fuel
• Boiler could not tolerate low-grade fuel
• Cost to upgrade fuel exceeded budget at $75 to $100 per ton
• Locate biomass fuel you can afford first!
  – Key question: Is it available for life of project?
• Then choose combustion equipment
Biomass O&M Key Takeaways

• Include O&M budgets and schedules early in the planning process

• Be realistic about fuel costs

• Fuel supply quality should be closely monitored by plant operators with authority to reject loads

• Warranties should cover motors, drivers, controllers, and as many moving parts as possible, regardless of multiple vendors

• Clean fuel and machinery maintenance will determine system performance
# Project Risk: Community- and Facility-Scale

<table>
<thead>
<tr>
<th>Phases</th>
<th>Risks</th>
<th>Risk Assessment Post Step 5</th>
<th>✓</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Development</strong></td>
<td>• Poor or no renewable energy resource assessment</td>
<td>Low; site picked</td>
<td>✓</td>
</tr>
<tr>
<td></td>
<td>• Not identifying all possible costs</td>
<td>Low; detailed model</td>
<td>✓</td>
</tr>
<tr>
<td></td>
<td>• Unrealistic estimation of all costs</td>
<td>Low; detailed model</td>
<td>✓</td>
</tr>
<tr>
<td></td>
<td>• Incorrect estimation of long-term “community” energy use (energy efficiency first)</td>
<td>Low; final projection</td>
<td>✓</td>
</tr>
<tr>
<td></td>
<td>• Utility rules and ability to offset use with centralized production</td>
<td>None; executed</td>
<td>✓</td>
</tr>
<tr>
<td><strong>Site</strong></td>
<td>• Structural (e.g. rooftop solar, wind loading, soil conditions)</td>
<td>None; addressed</td>
<td>✓</td>
</tr>
<tr>
<td></td>
<td>• Installation safety (e.g., wind tower, hazard)</td>
<td>None; addressed</td>
<td>✓</td>
</tr>
<tr>
<td></td>
<td>• Site control for safety/security purposes</td>
<td>Low; site secure</td>
<td>✓</td>
</tr>
<tr>
<td><strong>Permitting</strong></td>
<td>• Tribe-adopted codes and permitting requirements</td>
<td>Low; complete</td>
<td>✓</td>
</tr>
<tr>
<td></td>
<td>• Utility interconnection requirements</td>
<td>None; complete</td>
<td>✓</td>
</tr>
<tr>
<td><strong>Finance</strong></td>
<td>• Capital availability</td>
<td>None; finalized</td>
<td>✓</td>
</tr>
<tr>
<td></td>
<td>• Incentive availability risk</td>
<td>None; finalized</td>
<td>✓</td>
</tr>
<tr>
<td><strong>Construction/Completion</strong></td>
<td>• EPC difficulties</td>
<td>None; contracted</td>
<td>✓</td>
</tr>
<tr>
<td></td>
<td>• Cost overruns</td>
<td>None; construction complete</td>
<td>✓</td>
</tr>
<tr>
<td></td>
<td>• Schedule</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Operating</strong></td>
<td>• Output shortfall from expected</td>
<td>Being managed by appropriate party</td>
<td>✓</td>
</tr>
<tr>
<td></td>
<td>• Technology O&amp;M</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*NOTE: Underlining signifies that the risk assessment outcome changes during the step at hand.*
Not Quite Done!

- Check back in with planning document—update as necessary
- Identify next potential project from plan
Summary of Actions by Step

**Step 1:** Gather all relevant data in order to make first pass at potential project, understand tribal role options

**Step 2:** Estimate value to Tribe, consider ownership approach, begin to identify off-takers, partners, vendors, begin planning permitting and site use

**Step 3:** Finalize economic assumptions and tribal roles, finalize permitting, interconnection, transmission and off-take agreements, and determine financial partnerships, ownership structure

**Step 4:** Finalize agreements (including vendor contracting); financial close and construction; project commissioning, begin operation

Celebrate!

**Step 5:** Maintenance plan implementation (conduct or ensure ongoing O&M)
Wrap-Up: Project Development Process

1. **PROJECT POTENTIAL:** Data Collection and Opportunity Assessment
2. **PROJECT OPTIONS:** Strategy and Detail
3. **PROJECT REFINEMENT:** Planning and Development
4. **PROJECT IMPLEMENTATION:** Financing and Construction
5. **PROJECT OPERATIONS AND MAINTENANCE**

- Comprehensive Energy Plan
Activity

• O&M
Activity

• Jeopardy!