

UNITED STATES DEPARTMENT OF ENERGY

ELECTRICITY ADVISORY COMMITTEE MEETING

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## 1 P R O C E E D I N G S

2 (8:10 a.m.)

3 CHAIRMAN COWART: Good morning. We've  
4 had a change in schedule this morning due to the  
5 availability of speakers. So we're going to  
6 advance the grid modernization initiative  
7 introduction to be the first thing on the agenda.  
8 And Pat Hoffman I'm told is in the building and  
9 will soon be here so she and Bill Parks will be  
10 the first to address us. But I think it'll be a  
11 minute before she arrives. So I just wanted to  
12 let you know that we are going to start pretty  
13 soon as soon as Pat Hoffman is here.

14 (Recess)

15 CHAIRMAN COWART: Good morning,  
16 everybody. I remind people that this is a formal  
17 meeting of the Electricity Advisory Committee. A  
18 transcript is being taken so please speak into  
19 your mics and turn them off when you're not using  
20 them. Are there any members of the public who  
21 have signed up to address the Committee in the  
22 public comment period? All right, I'm told there

1 are none. If anyone does appear who wants to  
2 address us during the comment period, please let  
3 me know and that will occur later in the agenda  
4 today.

5 Our first topic is the Department's grid  
6 modernization initiative that this committee has  
7 heard some things about at our prior meeting. And  
8 we're really interested to hear the update on  
9 that. And we have Pat Hoffman and Bill Parks from  
10 the Department on this topic. So over to you.

11 MS. HOFFMAN: So Bill's going to walk  
12 through the slides on some of the things that  
13 we're doing at DOE, but I know last EAC meeting we  
14 had a discussion I think from Kevin Lynn on some  
15 of the efforts that energy efficiency was looking  
16 at and as the Department continues to integrate  
17 its activities, what we're really going after is  
18 trying to demonstrate all the needs that are  
19 required with respect to grid modernization.  
20 That's a really broad topic, but the objective  
21 that we're trying to go after is a lot of people  
22 don't understand where are we heading in the

1 future of the electric grid?

2           And the issue is it's challenging  
3 because there's not a singular defined vision.  
4 There's regional differences, there's policy  
5 regulatory differences at all levels. And so how  
6 do we really raise the level of awareness of the  
7 investments that are required. I know there's  
8 numbers that come out from EPRI for investments in  
9 the future and other areas. But how do we really  
10 get everybody structured around the conversation.  
11 So we spent a lot of time in the Department trying  
12 to figure out how do we put some priorities,  
13 define some strong goals and metrics in this area,  
14 but also really pull out what the needs are and  
15 what the federal role is. And I think Hank asked  
16 that question yesterday on the federal role. And  
17 we're trying to really drive that down and get  
18 greater clarity on the different components. But  
19 it's extremely broad because we're talking about a  
20 network and a system. So I'm going to have Bill  
21 kind of go through the discussions and bring out  
22 some of the highlights of what the Department has

1       been talking about so we can get everybody's  
2       feedback here.

3                   MR. PARKS: Good morning. A major theme  
4       with the Secretary has been how do we make sure we  
5       are marshalling our forces well? And we talked to  
6       you in the past about the grid tech team and the  
7       idea of what grid modernization is and how that's  
8       evolving, how we're trying to push that and really  
9       get it a sense of priorities and convey that sense  
10      as, you know, as really as one DOE. And so this  
11      is an effort that we used to map out and discuss  
12      with the Hill and others on all the things that  
13      are going on. So you see the EE programs like  
14      this in the solar program and all in the orange,  
15      and the blue are the OE programs, and EPSA  
16      represented by gray, and the coordination of all  
17      these things.

18                   So in the green box in the left corner  
19      is the quadrennial technology review. We had one  
20      in 2011. The next one's underway. And the grid  
21      is a piece of that. And the QER, I think you've  
22      heard that update and Karen's going to talk you to

1       today about that. How does that coordinate into  
2       this institutional support area? And the position  
3       that we've said is that there we've kind of taken  
4       a lot in there are five priority areas right now  
5       that are pretty broad buckets, but we've got  
6       definitions behind them. And what we're here  
7       planning tools, controls, measurements, devices,  
8       and security, how do we move to a modern grid?  
9       Really leap frog forward and get ahead of some of  
10      the issues that are happening as the transitions  
11      occur today and really add value. And you've  
12      heard pieces of that before in storage and  
13      advanced grid modeling and those topical areas.

14                 So we wanted to give you a feel for some  
15      of the coordination changes that we're  
16      contemplating and we're going to ask you to engage  
17      in an additional way as we go through this. But  
18      those are the topics. Institutional support, you  
19      know, obviously linked in this business to the  
20      technology side into the markets and how does that  
21      all that play together? So what we've done is  
22      said the four broad areas of which the technology

1 was broken out in the previous one, institutional  
2 alignment, technology, grid security, and  
3 resilience and the risk management toward  
4 multi-scale demonstrations, which really comes  
5 later as we get more evolution of these things.

6           And we've laid out some pretty  
7 aggressive goals and needs for a five-year plan  
8 for how that can go forward for each of those  
9 areas and the idea of can we, you know, can help  
10 in the debate on valuation of DG on new business  
11 models. And defining things that really, you  
12 know, make sure that we understand the federal and  
13 state role. All the things implied at that and at  
14 the same time to open up the market to the  
15 technologies that need to come into whichever  
16 segment of the market the region happens to be in.

17           And as you can see there is a host of  
18 targets here. But trying to clearly frame that we  
19 were talking about order of magnitude changes on  
20 some of the needs for data on some of the needs  
21 for the number of devices in the system for the  
22 way to handle two-way flow of electricity in the

1 distribution area, and how do we link it all  
2 together so that we are taking advantage of the  
3 design and planning that's going on associated  
4 with things like EMS, which this group has  
5 recommended that the Department put resources in  
6 and how that ties to DMS and even to the building  
7 management systems. And if we want to think about  
8 a future world where the option exists for  
9 buildings to play more in the grid space in the  
10 distribution sector to give you a mixed  
11 centralized, decentralized hybrid system or one in  
12 the future, how do we get there? And that's  
13 really what we're trying to do and present that as  
14 a total DOE effort.

15           So the Under Secretary for the five  
16 programs has challenged the labs to look at big  
17 ideas in the way that labs can play differently  
18 and add value beyond what they're already adding.  
19 And as you know, many of our labs have been  
20 engaged in many of the R-projects and many of the  
21 demonstrations and the activities and the research  
22 in all of the areas that I listed in the

1 beginning.

2                   So what we've asked them to do is create  
3 an integrated approach to grid modernization from  
4 the lab side and really leverage all of the  
5 DOE/national lab efforts together. So can we  
6 force this into a wedge of activity that's really  
7 concentrating on the highest priority things? And  
8 we've asked them to form self-formed teams  
9 targeted at these areas. And we are going to put  
10 some of the effort into the labs and say you were  
11 charged with this, go forth and help lead into  
12 that area.

13                   What you've seen historically has been  
14 how we've done things. Each office kind of says  
15 we'll work with a lab that we do this in or that  
16 in and everything. And the grid tech team has  
17 over the last few years coordinated budget  
18 formulation planning and execution, but we don't  
19 have budget authority. So what we're looking at  
20 is a model where we take that and we put some  
21 entity in there that forces that, you know,  
22 strategic direction into a cohesive unit from the

1 department side and into sending out early  
2 instructions to the labs on what we want them to  
3 accomplish in the sense of priorities.

4           And the specific thing that we're  
5 working with right now looks like this where we  
6 have an executive committee of the senior  
7 leadership, a DOE lead that has, you know, works  
8 with the DAS's and others where the money comes in  
9 and says, okay, this money is for grid  
10 modernization through the programs and the  
11 programs will provide strategic direction. And  
12 this money in buckets will go to the labs and with  
13 that strategic direction and orchestrate across  
14 labs. What we're asking the lab technical members  
15 is to work as a unit. To have lead integrators  
16 not just, okay, X lab is the lead for (inaudible).  
17 X lab is the lead for, you know, controls. It's  
18 form a team as the best team across the town in  
19 the labs and that team as a unit is responsible  
20 moving this out. So that's what we're trying to  
21 do.

22           And you'll see that the EAC sits up

1 here. And the question we want to ask you is  
2 we're looking for an advisory capacity,  
3 independent advisory, and look into this system as  
4 it evolves in the periodic role of making comments  
5 and reviewing independently back to the Secretary  
6 and to the executive committee what do you see  
7 what works here what does not work and what could  
8 be improved upon.

9 In addition to that, we want to link  
10 stakeholder review into both the normal peer  
11 review that we do in the programs and to the  
12 specific areas that we have here. So we're  
13 looking to create a way to get stakeholder input  
14 into the entire process because at the end of the  
15 day, this is a shared activity, states, the  
16 utility world, private sector, all be engaged in  
17 this and we're still looking for public- private  
18 partnerships in all of these arenas to be  
19 successful. And that in a nutshell is what we've  
20 come to talk about today.

21 MS. HOFFMAN: Bill, could you back up  
22 and talk a little bit more about each of the

1 different topic areas on the goals and the metrics  
2 because what I'd like the Advisory Committee, and  
3 I appreciate the work that we've done up to this  
4 far, continue to help us review each of our  
5 program lines and our elements from the strategic  
6 direction of what we're focused on, some of the  
7 goals and the strategy around the activities that  
8 we're working on. And so this is a little bit of  
9 a different construct than the program elements  
10 and the groupings that we've been reviewing to  
11 date and will continue to review from our  
12 different elements. So this is what we tried to  
13 do in pulling together activities across the  
14 Department. So I'd like Bill to explain that a  
15 little bit further.

16 MR. PARKS: So in walking through each  
17 of the institutional alignment is looking at  
18 EPSA's role for energy policy across the  
19 Department and looking at the judicial roles of a  
20 OE and EE and actually FE and played in this how  
21 do we again coordinate that with the idea that  
22 EPSA's doing the overall strategy for the

1 Department and we're doing, for example, in OE  
2 much of the work specifically to the electricity  
3 sector and how to make sure we're linked well are  
4 the studies that we do are coordinated. And I'll  
5 give an example of that next week. EPSA, EE, and  
6 OE are sponsoring with NARUC, NASEO, and NASUCA a  
7 conference DG valuation. And we're bringing in  
8 the authors of many of the reports for the last  
9 couple years, RMI, E3, different players, EPRI, to  
10 talk about how do we make sure we've got common,  
11 you know, definitions, terminologies. What do we  
12 really mean? What are the critical issues here?  
13 How can the DOE add any value through its labs and  
14 through analysis into that space that will help  
15 prevent some of the hostility that's happened in  
16 the last couple of years on the topic at the state  
17 level and see if we can't help move this forward  
18 in a way that's win-win for multiple parties. So  
19 those are the kind of things that we're looking  
20 at. Where does it make sense for us to play? And  
21 where does it make sense for us not to play from  
22 the federal level?

1           In additional to that we're working even  
2 stronger with we have long-term missions with  
3 groups like NASEO where we're coordinating with  
4 the State Energy Offices on energy plans for the  
5 states and the activities. And there's huge  
6 amount of effort has been, you know, at the state  
7 level on these topics and how do we get the  
8 synergies in that? And provide things like  
9 planning tools for decision makers where the  
10 federal government's not making the decision.  
11 We're giving information to and providing analysis  
12 and modeling help to the states and the regions on  
13 how to do it. Much like we've done through some  
14 of the ARRA processes and our historic role.

15           Design and planning tools really looking  
16 at some of the can we use the high performance  
17 computing? Can we look at new ways to do math?  
18 This is part of this effort is the good modeling  
19 work that Gil Bindewald and the Office of Science  
20 and ARPA-E have worked together on to try to say,  
21 hey, can we go back and design new math and  
22 computational constructs even to how we're looking

1 at electricity and more importantly, the evolving  
2 electricity world that may be. Okay, if we really  
3 see things out here with -- we're seeing a lot  
4 more data now at the, you know, distribution of  
5 PMUs and more visibility into the distribution  
6 system. How do we manage that? Are there ways to  
7 create tools that allow people to work on it?

8 In the system control and power flow  
9 it's how do we get more efficiencies out of the  
10 system from better devices and for power control  
11 to the number of devices and dealing with them.  
12 How do we get that coordination? And then how do  
13 we create enough useful data in as close to real  
14 time as possible for markets to operate or for  
15 activities to occur and maintain reliability of  
16 the system and things like that?

17 Sensing and measurements, what are the  
18 sensors you need out there? How can you get low  
19 cost sensors into the distribution system? What  
20 does it take to do that? How should they be put  
21 into the system? How are they dealt with?  
22 Devices, integrate, test them. How do you get the

1 coordination with the in-use devices? Whether  
2 it's buildings, how buildings can play differently  
3 in the electric vehicle world. Solar, how can it  
4 play? How can you get real valuation and, you  
5 know, technical performance out of those systems  
6 so that you're getting efficiencies throughout the  
7 system? And how do you effectively work with  
8 systems like you see in Hawaii and California that  
9 are already approaching very high levels of PV  
10 penetration for example? How does that work  
11 effectively without have to gold plate the system?  
12 How do you create a system that really makes that  
13 work optimally for ultimately the rate pair?

14           And then security measures response to  
15 cyber security. How do you build it in from the  
16 beginning? How do you integrate it with all of  
17 those things above to make sure that we're making  
18 the smartest decisions about it and not just  
19 overlaying cyber securities with band-aids as we  
20 go forward?

21           The last piece is how does it all come  
22 together? And how do we buy down the risk, the

1 historic risk of aversion the nature of buying the  
2 first one and the first reading or whatever. How  
3 do we get this out there, recognize the regional  
4 variability that you have throughout the United  
5 States and different things are going to work in  
6 different places for different reasons. And how  
7 do we prove that? Buy down the risk of that kind  
8 of activities similar to what we did in some of  
9 the ARRA demonstrations. And I think that's shown  
10 real returns. How do we create that? How do we  
11 also take a look at what's coming out of the  
12 Department and OE and ARPA-E and EE and from the  
13 science world and the laboratories and make sure  
14 that those are tested out and shown to be of  
15 value. So if ARPA-E is working on an advanced power  
16 control device or a impedance device or other  
17 things, how do those storage demonstrations get  
18 fully integrated in with the PV and the renewable  
19 energy demonstrations, those king of things?

20 So that's what we're looking to try to  
21 do is can we be smarter about it all? Can we  
22 leverage our own resources better and really get

1 results oriented toward where we're headed? Any  
2 questions on that? Clark.

3 CHAIRMAN COWART: Clark.

4 MR. GELLINGS: Thank you very much. I  
5 enjoyed some of those slides in particular it's  
6 very hard to describe such a complex organization  
7 in light of the complex issues that are faced.  
8 One of the things I don't know that we can really  
9 get to here at the moment, but what's always  
10 really puzzled me is the relationship with the  
11 national labs. Who's in charge anyway? You know,  
12 if I could I'd search on Amazon.com for a national  
13 lab for dummies book or something. Who controls  
14 the money? Why can't you have more control over  
15 what they actually do? And why can't we see more  
16 cohesive interaction between each of them? I  
17 think we all recognize often if there's a hot  
18 issue they're all working on it, which you could  
19 argue is beneficial, but not always.

20 MR. PARKS: So what we're trying to do  
21 is to make sure that like the State of California  
22 does and have 13 labs visiting them, you know, on

1 a single topic area and that doesn't happen too  
2 often but it happens sometimes, and that's not  
3 efficient. And so can we make sure there's a  
4 national point of contact on sensing? A national  
5 point of contact team on, you know, power flow  
6 control and that the entire Lab network points  
7 people to that for those issues. So now we've  
8 linked Sandia's efforts with PNL's efforts with  
9 NREL's effort on topic X. And there's nothing in  
10 the grid modern space that is not included in that  
11 statement, Clark, so we think we should be better  
12 organized ourselves and that's what we're going  
13 about in part here. And also to be more efficient  
14 at delivering that so we make sure that we spend  
15 taxpayer monies effectively.

16 MR. GELLINGS: So what message could the  
17 EAC officially give to DOE that would help you?

18 MR. PARKS: Feedback on does this make  
19 sense? Is it organized correctly? What's missing  
20 in this process? What could be more effective?  
21 What would you like to see? What outcomes would  
22 you like to see, would all be useful advice to the

1 Secretary. Pat, anything you'd add to that?

2 MS. HOFFMAN: And I would just say I  
3 know that the Committee's looking at R&D  
4 opportunities and I think to keep this in mind as  
5 you're looking at recommendations from an R&D  
6 point of view with definitely that OMB, the Hill,  
7 everybody's going after what is the outcome that  
8 we want to achieve? And I think it's very  
9 difficult to say that there's a singular outcome  
10 or a singular metric or representation of the  
11 future grid. So how do we all be able to  
12 characterize this of what are the needs that we  
13 have to have? What are the capabilities that the  
14 system has to have in the future? And I think  
15 that would be useful.

16 MR. PARKS: And just an example of that,  
17 Pat and Dave Danielson and Melanie Kenderdine went  
18 up to the Senate together earlier this year and  
19 said, you know, we need to organize and get these  
20 things going collectively. It doesn't make sense  
21 to do controls if you don't have something to  
22 control in the sensor side. If you don't really

1 have access to the building loads, you can't bring  
2 load in as a resource effectively. So we  
3 presented a solid front to the Hill and to OMB on  
4 these issues in starting to move forward.

5 Let me turn to Merwin. I think you were  
6 next. I apologize if I'm not getting the order  
7 correct.

8 MR. BROWN: Thank you, Bill. This is  
9 Merwin Brown, CIEE. First of all, I like the idea  
10 of going to the modern grid concept in contrast to  
11 the smart grid because to me the smart grid had  
12 the danger of leading the focus down the line of  
13 ending up what I call the inverse Frankenstein  
14 monster in which you develop something that's very  
15 smart but has a suboptimal body to be able to  
16 carry things out. And so the focus can get  
17 distorted with that, and I like that. On the  
18 other hand, when I looked at your diagram up  
19 there, I'm not sure where some of this hard stuff  
20 I call it would be developed. And an example  
21 would be a fault current controller. Is that in  
22 the thinking there?

1                   MR. PARKS: Yes, and I think the 2011  
2 QTR pointed out that hardware development is  
3 underfunded relative to a lot of other things,  
4 software development and other issues. And so  
5 we've embedded it really two places here for  
6 different reasons. Under the system control and  
7 power flow we would talk about solid state  
8 transformers with new capabilities, maybe fault  
9 current limiting built in for example. And also  
10 in the devices to make sure that we were getting  
11 at the distribution level the kind of things that  
12 we need. So the hardware is built into this and I  
13 think that'll dovetail with the directions from  
14 the QTR process as well.

15                   MR. BROWN: If I may, a follow-up  
16 question on this slide. I notice under the risk  
17 mitigation item it says develop three to five  
18 megawatt scale demonstrations. I'm curious why  
19 that bound was put on it.

20                   MR. PARKS: It's not an absolute. It's,  
21 you know, it's something we put out there that we  
22 saw the earlier ones really as some of the

1 distribution level kind of things and integration  
2 issues. But I think the thinking is that we won't  
3 over define the size and the scale demonstrations.  
4 So, for example, if WECC wanted to do X or if a  
5 Northeast region wanted to do Y, that's a  
6 different kind of demonstration than you would get  
7 for a, you know, generation 3.0 smart grid or that  
8 kind of thing. So we recognize that but this is  
9 kind of a starting point of where we're headed.

10 MR. BROWN: Okay, thank you.

11 MR. PARKS: Carl, I think you were next,  
12 and Anjan and Gordon.

13 MR. ZICHELLA: Thank you. Gordon's  
14 question prompted me to think about another who's  
15 in charge kind of situation with the Power  
16 Marketing Administration's controlling very  
17 substantial parts of the grid especially in the  
18 west. How do they factor into this? Obviously,  
19 there's modernization happening at Western, for  
20 example.

21 MR. PARKS: Correct.

22 MR. ZICHELLA: It could be a good

1       laboratory for some of these things as well. It'd  
2       be very helpful, you know.

3                   MR. PARKS: We agree and we have  
4       historic strong ties to ETA, TVA, we've done a lot  
5       of demos and we see this as a way of expanding  
6       that. For example, Washington State has announced  
7       some awards are impressive that include the  
8       entities in the northwest. You know, and BPA is  
9       tied to that and so BPA has really been, Terry  
10      Oliver has been a leader in some of this stuff in  
11      some of the northwest demonstration went under our  
12      similar way. We see, for example, Brookhaven's  
13      not traditionally played recently as much in  
14      space, but New York is putting some money into  
15      Brookhaven. So we see that regional ability to  
16      link into a number of things. Similarly in  
17      Savannah River can bring in the Clemson consortium  
18      that has a lot of new capability on testing up to  
19      15 megawatt systems and really trade from ACDC the  
20      same way that the ECIF facility or Florida State  
21      can. So we see as a better way to link into those  
22      capabilities and those are a resource that we

1 think long in the (inaudible).

2 MR. ZICHELLA: Yeah, I think there's a  
3 unique opportunity now with new leadership at  
4 Western and BPA. I'm a big Elliott Mainzer fan by  
5 the way. I think, you know, the market  
6 coordination effort there is really great. The  
7 coordination with Cal ISO on helping to facilitate  
8 Pacific Core's involvement in the EIM. And  
9 there's some really good stuff happening. And the  
10 same is true of Western, but I think, you know,  
11 they could use some help in terms of guidance,  
12 leadership, you know, they seem to be at times a  
13 little bit held hostage by the preference  
14 customers to really making changes.

15 MR. PARKS: And a value we can play is  
16 to help facilitate and convene some of those just  
17 coming in and say we don't have a cat in this  
18 fight. We're just trying to bring clarity to the  
19 issue. I think where we're going to be challenged  
20 is how do we prioritize because there are limited  
21 resources and so we have to make sure we target  
22 the right things and we continue to churn on what

1 are the right things and the right priorities and  
2 that's why we want input on some of these things  
3 to check what we're doing. Anjan, I believe you  
4 were next.

5 MR. BOSE: I think, Bill, just taking  
6 off on what you've said, the last couple of  
7 sentences about how to position this thing  
8 properly. I would suggest that you don't fall  
9 into the trap of trying to specifically say this  
10 is the hardware, this is the software. And the  
11 space where one of the questions that you face,  
12 DOE faces, you get phone calls which says why  
13 aren't you doing more work on HVDC? Why aren't  
14 you doing more work on electronic transformers?  
15 If you look at the resources needed to get to  
16 develop the next electronic transformer, it'll  
17 swamp all the budgets that you have in grid  
18 modernization today.

19 And so the caution is what is the main  
20 thing that this brings that your individual  
21 component oriented groups don't bring, which is  
22 the systems aspect to me. And so it's the way you

1 phrase some of these things I think you have to be  
2 careful of what is the image that you're putting.  
3 You know, when you say I think I'd go back to what  
4 Merwin was saying when you say develop three to  
5 five megawatt scale demonstrations, that almost  
6 automatically forces you to think about peaks and  
7 not systems. That is, yeah, let's test out some  
8 batteries, about that scale, and see if it helps  
9 the system. But the whole problem is that that  
10 phrase doesn't make any sense to test out your  
11 next generation EMS. Three to five megawatts  
12 doesn't make any sense on that respect. So I  
13 think it's what you portray. And I'm sure there's  
14 a lower level here where you clarify some of that.

15 MR. PARKS: Yeah, those are really good  
16 points. We'll take that into how we're presenting  
17 it because you're right, we're trying to not  
18 convey exactly that message and try to stay. An  
19 integrated message is critically important for us  
20 to continue to push from how we see it. And  
21 integrating across these lines and not creating  
22 new stovepipes within our system as well will be

1 critically important. Good comment. Thank you  
2 very much. I believe I had Gordon next.

3 MR. VAN WELIE: So, Bill, I just wanted  
4 to give you some feedback. I like this a lot so,  
5 you know, I've been watching you talk here over  
6 the last three or four years and I like this  
7 evolution and how you're structuring the problem.  
8 And I think it plays to DOE's strengths because  
9 it's technology focused and I think that's where  
10 you are the strongest. And I've noticed over the  
11 years there's always been a tendency for folk to  
12 want to put onto you the mantel of DOE go and  
13 drive certain outcomes in the marketplace, which  
14 of course is almost impossible for you to do  
15 because as the DOE, you don't write the laws and  
16 you don't control the purse strings. The purse  
17 strings are controlled by the FERC or the state  
18 regulators and the investors in the marketplace.

19 So what I like about this is it seems to  
20 me you're approaching it from the perspective of  
21 these are the components of grid modernization,  
22 the Lego building blocks and each region then will

1 assemble a solution to whatever challenge they're  
2 facing. And, you know, to Anjan's point,  
3 economics are going to constrain the speed at  
4 which people can move. But by sort of breaking  
5 down the barriers, the technology barriers in each  
6 one of these areas and sort of giving people  
7 tools, they can figure out for themselves how to  
8 construct their modern grid of the future. So I  
9 think this is a really very good evolution of your  
10 overall thinking. I'd like to commend you on it.

11 MR. PARKS: Thank you very much. I  
12 think it was Wanda and then over here.

13 MS. REDER: Yeah, I agree. It took me a  
14 while to kind of think through this because I  
15 think it's so well done. So I applaud you on  
16 that. One of the things that you might want to  
17 think about is when you tie all of this stuff  
18 together, what's the impact on reliability,  
19 resiliency, because I do think that there could be  
20 a tendency to kind of hone in on the different  
21 chunks. And I think it's well worth kind of  
22 stepping back and seeing where do we need to take

1 the infrastructure from a performance perspective?  
2 And I think that allows you to connect the message  
3 systems of systems to, you know, what's the need  
4 from the economy perspective and how do we drive  
5 the digital era and, you know, all of this storm  
6 business. So the metrics that this thing it needs  
7 to achieve is an important aspect.

8 And the other part that I'd add to that  
9 that I'm not sure where it pops, is to the extent  
10 that there's incremental differences in  
11 distribution design, more looping and meshing and,  
12 you know, adaptive protection that type of thing.  
13 I don't know where that fits in here either.

14 MR. PARKS: Two very good points. Thank  
15 you. And for brevity, I didn't include, but we  
16 kind of identified eight attributes that we think  
17 it's really important that we keep kind of in some  
18 balance from safety resiliency, cost, impact, kind  
19 of things. So we have that and I should have put  
20 that into this but I was trying to keep it short.

21 To the other point is the networking,  
22 the mesh networking concepts, the micro grid

1 concepts are also looking into those aspects and  
2 built into this. Looking at balance of ACDC at  
3 different levels is built into this. So they're  
4 things buried in here that just haven't gone into  
5 the detail for brevity, but very good points.  
6 Thank you. Yes, sir.

7 MR. MORRIS: Thank you. Representative  
8 Jeff Morris from Washington State. One of the  
9 takeaways I had and I think the whole chart flows  
10 well and so forth, is down towards the bottom it's  
11 just a thought I wanted to share. When I was head  
12 of the Northwest Energy Technology Collaborative  
13 working in the commercialization space, one of the  
14 biggest falls in the whole valley of death for  
15 energy start-ups trying to bring IEP out of the  
16 labs was they always misestimate the ability to  
17 find, particularly in electricity space, a  
18 customer, a utility willing to field test their  
19 product. And we found that one off demonstrations  
20 wasn't as big a need as actually kind of  
21 functional demonstration centers that allow people  
22 to kind of plug and play because most of the time

1       these start-ups run out of their friends and  
2       family money, the venture communities who risk  
3       adverse to take a piece of a company that doesn't  
4       have a product yet.

5                   But, you know, examples of that are, and  
6       again, trying to set these up around Greenfield  
7       projects is much cheaper than trying to go back  
8       and retrofit an existing facility. So if you have  
9       biodigesters that have gas coming off of them, if  
10      you have sodium chloride factories that are  
11      evaporating hydrogen, if you have new  
12      developments, we can put a substation in with the  
13      modern appliances that people can come in and plug  
14      and play functionally. That's a huge acceleration  
15      through the commercialization process versus them  
16      trying to find the situations that fit what  
17      they're trying to do. So it's just a thought I  
18      wanted to throw out about the demonstration  
19      project space about something that might be more  
20      of a long lasting investment in commercializing  
21      intellectual property as opposed to kind of that  
22      one off.

1                   MR. PARKS: I think that's an excellent  
2 point. I think we should be open to, and we've  
3 reflected on this, into there are different models  
4 for how those demonstrations will occur and how  
5 can we be effective at leveraging the most  
6 resources to get the maximum outcome of that? And  
7 I think there's a whole set of metrics around that  
8 process that we need to flush out. I believe I  
9 had Chris and then Anjan.

10                   MR. PETERS: Yeah, Chris Peters,  
11 Entergy. I was just curious on the security and  
12 emergency response goal how that particular goal  
13 was developed. Was there an analysis of a federal  
14 and commercial technologies that were determined  
15 to not meet that particular capability?

16                   MR. PARKS: Shoot that one to Pat.

17                   MS. HOFFMAN: I'll try to tackle that  
18 one. There was not a thorough analysis done. And  
19 like Bill said, I think these goals were a first  
20 attempt to saying what is reasonable? It was  
21 probably built more around expectations. You look  
22 on the hurricane side of things, you know, after

1 the wind speeds get down below 35, then people go  
2 out and start doing assessments. And we've been  
3 pushed harder and harder to say we need to have  
4 the information faster. And so it was probably  
5 more built around expectations more so than what  
6 are the current capabilities or of the limitations  
7 of any current capabilities right now. So what  
8 was it supposed to represent is we need to have  
9 continuous monitoring tools, the ability to share  
10 information, the ability to do the forensics and  
11 analysis. But the same thing could be said on the  
12 physical, you know, the physical security side is  
13 what do we need to have in place to have a topic  
14 be well understood within a certain time period?  
15 And impact analysis. And so that was what was  
16 pulling around. But to me, you know, the hours or  
17 the timeframe can be adjusted either way. It's  
18 just trying to figure out is that from my point of  
19 view was representing what the expectations seemed  
20 to be had by customers as well as the federal  
21 government.

22 MR. PETERS: No, that's good feedback,

1 thanks.

2 MR. PARKS: Anjan? Okay, anyone else?  
3 I'm sorry, Merwin.

4 MR. BROWN: Merwin Brown, CIEE. Taking  
5 off what some of the others have said about I like  
6 this, and just to see if I understand it. To me,  
7 one of the positive things I like about this is  
8 that I think it makes it easier conceptually to  
9 think in terms of, and I'll give you an example.  
10 Take the synchrophaser program development, it had  
11 a focus unto itself. And the platform on which to  
12 develop the applications was focused on  
13 synchrophasers. Yet, to me there's the opportunity  
14 to bring in such things as thermal measurement,  
15 thermal monitoring. And in the future, even such  
16 things as the operation to maintenance signals  
17 from certain devices on the grid that could affect  
18 operations and could be integrated into that.

19 This kind of approach I think makes it  
20 at least psychologically easier to think in those  
21 terms of here's a whole bunch of different signals  
22 coming in that could be put into a platform that

1 integrates it into a message to the operator. So  
2 again, I'm just saying I like this process or this  
3 design.

4 MR. PARKS: Thank you. That was the  
5 intent. If we think part of role is to help  
6 develop those platforms and then let the  
7 industries figure out what the apps that go with  
8 some of those platforms are going to be.

9 MS. HOFFMAN: The one thing that I guess  
10 I want to add that's going to be a balance as we  
11 move forward is we're going to have the output  
12 metrics or the technical metrics of each of these  
13 technology or capability areas. But to the point  
14 that was made, I think it was Merwin or Clark, is  
15 we're still going to be asked for outcome impacts  
16 as we move forward of what does this really mean  
17 to society and from the societal goals. So we're  
18 still going to have to do that translation and we  
19 haven't found perfection or ideal in trying to get  
20 that here's all the capabilities and here's all  
21 the outcomes and being able to quantify those  
22 outcomes. It's still a little bit hard for us to

1 grasp and represent to, you know, the Hill  
2 stakeholders and other folks, so if anybody has  
3 any ideas. I think at the end of the day, we're  
4 all going to struggle with this.

5           And the one thing that we don't  
6 represent here is the Department will try to  
7 catalyze by doing proof of concepts and looking at  
8 what technology is capable of doing, but  
9 ultimately it's how is the financing going to  
10 occur, you know, to get the modernization to keep  
11 modernization moving? And I think the financing  
12 option's probably going to evolve. And I'm not  
13 saying that that's DOE's role, but that's another  
14 part of the equation that we got to think about.

15           MR. VAN WELIE: So, Pat, if I may just  
16 sort of give you some feedback there. I think  
17 that design and planning box has scope for  
18 evolution. At the moment it's focused on T&D.  
19 You know, I would presume that's in terms of how  
20 do you do these transmission studies more quickly  
21 and so on. But I think to your point here on  
22 outcomes, I don't see that the DOE can ever

1       guarantee outcomes. But what you can do is give  
2       people tools where they can analyze for themselves  
3       what the range of possible outcomes might be. So  
4       I think in that space, you can continue to develop  
5       capability. I think a lot of the recommendations  
6       in some of the reports that we are tееing up could  
7       fit into that space as well where you're not  
8       putting yourself in the position of saying it's  
9       the DOE's job to dictate a certain outcome. But  
10      you're really giving folk in the industry the  
11      ability to not only know that the technologies are  
12      real, which are the components below, but you're  
13      also giving them tools whereby they can sort of  
14      analyze future outcomes for themselves and then  
15      they can make their own decision.

16                   MR. BOSE: May I also follow-up on that?  
17      I think Wanda mentioned a couple of metrics that  
18      you can use and this is going towards what do you  
19      gain in putting all these different technologies  
20      together into a grid? Why do we call that  
21      modernization? That's what you want to get to.  
22      And some of them are reliability, resiliency,

1 security, economics. And I think those have to be  
2 the main thing that you're going after because the  
3 people who are developing batteries, they're going  
4 after density and dollar value for the battery.  
5 But this is at a different level. This is  
6 modernization and the metrics are harder to  
7 measure to quantify. But I think if you don't do  
8 that, you're going to miss the whole ballgame.

9 MR. PARKS: All right, I think, Granger,  
10 you were next.

11 MR. MORGAN: Yeah, two comments. First,  
12 I would urge you to think some more about how you  
13 get the national labs to look outward towards  
14 who's doing what elsewhere. I mean for example, I  
15 sit on the Advisory Board and in the past I've  
16 chaired the Advisory Board for the E.ON, the E.ON  
17 Research Center at the University of Aachen. And  
18 most of the folks in the U.S. who I've talked with  
19 know nothing about what goes on in that center,  
20 but it has some spectacular DC hardware  
21 developments and that sort of thing. It strikes  
22 me that rather than reinventing the wheel, we need

1 to be pointing outward to try to understand and  
2 draw upon those sorts of results.

3           The second thing is I do understand the  
4 DOE internal environment and the need to do all  
5 these things through the national labs. At the  
6 same time, you know, there are a variety of  
7 places, I mean, staying just domestically across  
8 the U.S. at EPRI, at universities like Anjan's and  
9 others, at my own, that are working on a lot of  
10 these issues. And so if there isn't, I mean, I  
11 think the DOE needs, the labs, understand the  
12 difficulty of getting the labs engaged in that the  
13 money tends to all stick in the labs and not come  
14 out very much of it to others. But it really  
15 would make a richer undertaking if others across  
16 the U.S. who are engaged in working on similar  
17 sorts of things could be worked on.

18           MR. PARKS: So I tried to, and may have  
19 failed, to kind of create a picture here that we  
20 have overall grid modernization going on, which  
21 Pat is the lead for it for the Department. And we  
22 have really two streams that we're talking about.

1 The typical programmed areas are still going to  
2 put out (inaudible), are still going to work with  
3 the universities and that kind of thing. And the  
4 lab path, that doesn't mean that lab activities  
5 will be tied to only the labs, that there is this  
6 group of entities here that belong in that and --

7 MR. MORGAN: Sure, but there are groups  
8 across --

9 MR. PARKS: -- the one thing we've  
10 tasked --

11 MR. MORGAN: There are groups --

12 MR. PARKS: We've tasked the labs to do  
13 and they've done a first set and they're doing a  
14 second set, is what are real capabilities, and not  
15 just the capabilities funded by DOE that exist,  
16 but what other capabilities around the world and  
17 what are the capabilities in other places? And  
18 who else is funding you as the labs into doing  
19 what? So for example, if DHS or DOD is working on  
20 micro grids or cyber security, where is that? So  
21 can we lay out that entire landscape exactly to  
22 leverage and kind of things that you're talking

1 about? And I give just a case in point, Savannah  
2 River came in the other day with Clemson and  
3 talked about the worldwide capabilities for some  
4 of this, test capabilities that they have and what  
5 the contrast and how they can leverage certain  
6 things and doing that. And we want to build on  
7 things like the Curran Center where we're  
8 coinvesting with it and NSF on those kind of  
9 things. So I think your point is very well made  
10 and we are looking to do that. And again,  
11 feedback on do we have holes in what we're doing  
12 would be helpful. Wanda, I think you were next.

13 CHAIRMAN COWART: And I think we need to  
14 make this the last comment.

15 MS. REDER: It's probably a good last  
16 question then. I was thinking about the EAC's  
17 role in this process and also thinking about the  
18 R&D work that Clark's leading within the smart  
19 grid subcommittee wondering how we can be most  
20 helpful in the process. There's so much happening  
21 within, you know, your space going day-to-day, how  
22 do we stay engaged and, you know, actually provide

1 meaningful input along the way? Any thoughts?

2 MR. PARKS: I think we're looking for  
3 advice on that, so we don't have all the answers.  
4 I think we're talking about making sure that we  
5 have clear transparent reviews of the progress  
6 that we're making. And one thing we're talking  
7 about is having a national summit once a year that  
8 we bring all this in and let people see and invite  
9 people to come in and say what else is going on  
10 and are we on track again and have a national  
11 dialog about those things. And I think topically  
12 you'll see subsets of that and pulling in the  
13 right people and everything. And it's can we be  
14 coordinated enough? Can we really provide the  
15 leadership from DOE headquarters to make sure that  
16 we're accomplishing the priorities that have been  
17 set and, you know, any feedback on, hey, you're  
18 off base on this or you're on target is actually  
19 very helpful. So I think we're looking for ways  
20 to build that influence in and yet not have it,  
21 you know, impede, you know, progress. And so  
22 we're looking for that balance and this is the

1       construct that we want to start with that had your  
2       role here plus the roles at the stakeholder level  
3       and then the input that we'll get from the other  
4       program activities that are going on and how those  
5       are linked, and all those details are not fully  
6       worked out.

7                MS. HOFFMAN: I guess I'm going to push  
8       a little harder and say that what I would like is  
9       either it's going to be a subcommittee or the full  
10      committee to work with us to review each of these  
11      areas on a regular basis and provide us direct  
12      feedback on goals, progress, you know, gaps. And  
13      really set up more of, you know, I'm pushing a  
14      little harder, set up a formal structure that the  
15      EAC is actively engaged in the technologies and  
16      the directions we're going.

17               MR. PARKS: Thank you very much.

18               CHAIRMAN COWART: All right, thank you.  
19      Given the time, I think we need to just move into  
20      the next panel, and I think you're up. Everybody  
21      here?

22               MR. ROBERTI: Thanks, Richard. Good

1 morning everybody. While our panel gets assembled  
2 I'll make a couple comments here. As probably  
3 everybody knows I this room, the gas electric  
4 coordination issue has become a dominant concern  
5 in the electric industry particularly in organized  
6 markets. It's a subject being addressed by DOE  
7 and the quadrennial energy review, by FERC, by  
8 NASPI, and certainly wholesale market operators.  
9 Today we're going to hear from two regions, two  
10 RTOs who are addressing these concerns, PJM and  
11 ISO New England. I'll admit that the panel is  
12 weighted more heavily to ISO New England given  
13 what the Northeast has experienced in the last few  
14 winters. And what I think we in the Northeast  
15 would admit is a precarious position heading into  
16 this winter and the next several winters. I think  
17 I've said before I think it was at a Department of  
18 Energy event about a year and a half ago, I think  
19 Gordon van Welie who's an important member of the  
20 Advisory Committee on this topic, I remember  
21 saying that New England is indeed the canary in  
22 the coal mine with the issues we face.

1                   And recently FERC Commissioner Phil  
2                   Moeller testified to Congress that what is  
3                   happening in New England will likely be repeated  
4                   in other regions around the country given both the  
5                   growing reliance on natural gas, but also coupled  
6                   with the impending implementation of EPA's clean  
7                   power plan that I think we all expect will drive  
8                   further base load retirements in coal and a  
9                   heavier reliance on natural gas.

10                   So without going into the details and  
11                   stealing any of the thunder of these panelists,  
12                   we've got a great panel here so I'm going to turn  
13                   it over to them. From New England we've got  
14                   Robert Ethier, who's the Vice President of Market  
15                   Operations at ISO New England. And his  
16                   responsibilities include administration of the  
17                   wholesale electricity markets. Bob has been there  
18                   for a number of years. We've worked together and  
19                   you won't hear from a brighter guy on how ISO New  
20                   England is tackling these issues.

21                   Then we'll hear from Andy Ott, Bob's  
22                   counterpart at PJM. Andy is also responsible,

1 he's the Executive Vice President of Markets of  
2 PJM interconnection, and also responsible for  
3 PJM's market operations, market strategy, member  
4 training, state relations, customer relations, and  
5 performance compliance divisions.

6           Then we'll turn it over to a veteran  
7 from the industry, James Daly, who is the Vice  
8 President of Energy Supply at Northeast Utilities.  
9 As most know, Northeast Utilities acquired NSTAR  
10 not long ago. James is responsible for managing  
11 power and natural gas supplies to about three and  
12 a half million customers in Connecticut, New  
13 Hampshire, and Massachusetts. And as someone who  
14 like myself transitioned from the vertically  
15 integrated world into the world of organized  
16 markets, he definitely knows the intricacies of  
17 these difficult issues we're trying to solve.

18           Lastly, we'll end with Ben D'Antonio,  
19 who's a counsel and analyst at the New England  
20 States Committee on Electricity. NESCOE is the  
21 regional state advisory committee that was  
22 sanctioned by FERC as part of the creation of the

1 regional transmission operator, and basically  
2 represents the interests of the six New England  
3 states that are trying to tackle some of these  
4 issues outside of the markets.

5           And we'll hear about what we're trying  
6 to do within the market construct and probably  
7 what needs to be done outside of the market  
8 construct and to actually get infrastructure  
9 build. At the end of the day, I think the message  
10 is clear. There is no substitute for adequate  
11 infrastructure and there will be a big price to  
12 pay for it. In fact, Gordon and I were talking  
13 before we started the meeting this morning.  
14 Electricity prices in Massachusetts on a levelized  
15 basis over 2015 are expected to be north of 20  
16 cents a kilowatt hour. And I can recall when John  
17 Rowe, the former CEO of New England Electric  
18 System, now National Grid, and also the CEO of  
19 Exelon, and his parting words warned about what  
20 would happen when retail rates went north of 20  
21 cents a kilowatt hour. And that that was in his  
22 words the tipping point. Now, a lot of good

1 things can come out of that, but also a lot of  
2 troubling things as we face these cost increases  
3 that are going to hit the New England region this  
4 winter and perhaps over the next several winters.

5 So with that this is an issue that keeps  
6 many of us up at night lying in bed. I image some  
7 of Gordon's gray hair is because of this very  
8 issue. And I look forward to what I think will be  
9 a very good panel to really dig into this issue  
10 and give you all a comprehensive understanding of  
11 the challenges we currently face. And with that  
12 I'll turn it over to Dr. Ethier.

13 MR. ETHIER: Thanks Paul. I appreciate  
14 the opportunity to be here to sort of share New  
15 England's experience with sort of gas electric  
16 coordination over the last several years. And in  
17 New England really this issue predates the polar  
18 vortex. This sort of raised it to the national  
19 consciousness last winter. We've been dealing  
20 with constrained natural gas infrastructure, high  
21 natural gas crisis in the wintertime or during  
22 periods of pipeline constraints for a number of

1 years now. And really it goes all the way back to  
2 the winter of 2004, so almost a decade ago when we  
3 sort of had the first glimpse of this problem  
4 coming down the road. But then we didn't have  
5 weather that sort of brought this out for a number  
6 of years, but really then in the last three to  
7 four years, it's really sort of come roaring back.  
8 And we have a number of market enhancements  
9 proposed to address this issue and I'm going to  
10 sort of lay those out for you today.

11           So the real driver of all this sort of  
12 ironically is low gas prices. That's been  
13 incredibly disruptive to the New England  
14 electricity system. Folks tend to think of low  
15 prices as good for consumers and in general it is,  
16 but what it has done is radically change the way  
17 the infrastructure in New England is used or not  
18 used. So what has happened with low natural gas  
19 prices in New England is a number of things. One  
20 is a lot of the old resources, the sort of if you  
21 will legacy resources from the premarket period  
22 are now borderline economic or uneconomic. We've

1 got nuclear units retiring, oil units retiring,  
2 and coal units retiring. Then you have additional  
3 pressures including things like they're 40 or 50  
4 years old, so they're relatively expensive to  
5 operate and relatively inefficient. But low gas  
6 prices certainly have sort of pushed them in that  
7 direction.

8           So you have units that are retiring.  
9 You have the desire to pull far more gas from the  
10 west than our current infrastructure can handle.  
11 And that leads to operational flow orders in the  
12 pipelines and limits to where our gas units get in  
13 the wintertime so they're not able to run  
14 flexibly. They may not be able to run at all.  
15 You get very, very high prices, gas prices in the  
16 wintertime. Prices that if you told people this  
17 five years ago we were going to be seeing, they  
18 wouldn't believe you. They're a order of  
19 magnitude higher than what you see on a day-to-day  
20 basis in the summertime or in the shoulder  
21 periods.

22           So we also have degraded performance

1       because what you have is these old oil and coal  
2       units that aren't making any money and they don't  
3       reinvest in their units. They don't, you know,  
4       maybe do the maintenance that they ideally would  
5       do or bring themselves back as quickly from  
6       outages as you might like to see happen. So all  
7       this has really been driven by low gas prices or  
8       at least accelerated by low gas prices.

9               So we're doing a couple of things to try  
10       to address that. First, we are trying to improve  
11       resources performance through changes to our  
12       capacity market. And second, we are trying to  
13       improve the investment climate in New England by  
14       again changing our capacity market to make those  
15       prices somewhat more predictable and more  
16       conducive to long-term investment. Both of those  
17       changes are probably best sort of done through the  
18       capacity market that we have in New England. And  
19       as I said are driven by the need to address the  
20       disruption that we see as a result of low gas  
21       prices.

22               The specific changes we're making are

1 something called pay-for-performance. That is  
2 tying your resources performance much closer to  
3 your capacity payment. That is if you perform  
4 poorly, you don't get a large capacity payment.  
5 If you perform well, you get a larger capacity  
6 payment, A. And B, a sloped demand curve, which  
7 instead of our current vertical demand curve in  
8 the capacity market, which if you're slightly long  
9 in capacity, you get very low prices, and if  
10 you're slightly short, you get very high, which  
11 leads to a very volatile set of prices and  
12 therefore revenues in the capacity market. We now  
13 have an administratively defined slope, which will  
14 moderate that volatility going forward, which  
15 should make it more attractive to investors and  
16 easier to finance because the revenue streams from  
17 the capacity market are more predictable. And all  
18 this is complemented by changes in our energy  
19 market, which will actually increase the prices  
20 during periods of reserve shortages or energy  
21 shortages. So that's sort of the big picture  
22 story of what's going on in New England.

1           I'll try to quickly click through some  
2           of the more, you know, supporting evidence of that  
3           and some of the more interesting supporting  
4           details. So if you can go to slide three, right  
5           there, you can see that the oil, coal, and natural  
6           gas columns that you see there, what you see is  
7           the blue bar is the percent of electricity  
8           generated in 2000 from oil, coal, and natural gas.  
9           And then the orange bar is 2013 for oil, coal, and  
10          natural gas. You can see oil production it went  
11          from 22 percent of our electricity needs to less  
12          than 1 percent, coal from 18 to 6, natural gas  
13          from 15 to 46 percent, huge changes. And, you  
14          know, the time scale is 13 years, but a lot of  
15          that, you know, my guesstimation would be a lot of  
16          that happened in the last four or five years.  
17          That's really it sort of sped up more recently.

18                 And obviously, it's hard to imagine our  
19                 side of the oil producing, much less than it does  
20                 now. Coal is actually going to get worse because  
21                 we just had a -- or lower, I should say, because  
22                 we just had a large coal unit announce its

1 retirement and that will occur in the next couple  
2 of years. So and the only thing in New England  
3 that's prepared to step in in significant amounts  
4 to fill that gap is natural gas.

5           The next slide, please. You can also  
6 see, what you can see on this figure is the  
7 average forced outage rate in New England from  
8 2007 to 2013. It's approximately doubled in that  
9 time span. And that's largely the result of you  
10 have these old fossil units that aren't called  
11 upon very often so they just kind of sit there.  
12 And machinery works best when it's used. It  
13 doesn't like to sit. And when you have resources  
14 with capacity factors in the one and two percent  
15 range, it's not surprising that when you go to  
16 turn it on after three months, heat up all that  
17 cold steel that problems arise. And you're seeing  
18 the evidence of that in the data that we have.

19           So skipping to let's go right to slide  
20 seven. So the Forward Capacity Market, what is  
21 the Forward Capacity Market? The thing that we  
22 are changing to improve unit performance and make

1       sure that we get new resources as these old  
2       resources retire. What the Forward Capacity  
3       Market does is it sets a capacity requirement that  
4       is a megawatt requirement that you can loosely  
5       think of it as our estimated summer peak load plus  
6       reserves plus estimated forced outages.  
7       Relatively simple calculations sort of in the  
8       abstract, and it says, okay, three years from now  
9       we're going to need that much capacity available  
10      to run our system in a reliable manner consistent  
11      with our reliability obligations. So we will run  
12      a market three plus years in advance to contract  
13      with those resources to make sure that they are  
14      there when we need them. And the ISO does this.  
15      We do the calculations for how much we need. We  
16      run an auction and all of our resources  
17      participate in this auction and compete to be the  
18      resources that are selected to provide us our  
19      capacity. In exchange for them agreeing to  
20      provide capacity, we agree to pay them money. We  
21      pay them money as they deliver the capacity and  
22      historically, that payment has been only loosely

1 tied to the performance of the resource. And what  
2 we are seeking to change is to more tightly couple  
3 the performance of the resource to the payment  
4 that you get. And this is what we hope will  
5 drive, improve performance, and improve investment  
6 in infrastructure.

7           If you'll go to the next slide, you  
8 know, why did we feel we needed to change and  
9 strengthen that connection between performance and  
10 the capacity payment and, you know, it's for a  
11 number of reasons. First in the current world, if  
12 you don't perform there are a bunch of excuses  
13 that is, oh, my unit's slow to start. The ISO  
14 didn't call me in time. Or I'm on outage. Things  
15 like that that sort of a number of get out of jail  
16 free cards in our current market, which, you know,  
17 does two things. One, is it doesn't give people  
18 good incentives to do everything they can to be  
19 available when we need them. But what it also  
20 does is it allows resources that don't meet our  
21 needs to continue to hang around in the capacity  
22 market, get paid, and not really do anything. So

1       you have sort of the, I don't know if it's ironic,  
2       but you have a situation where you have your most  
3       flexible resources. Think of a pump storage  
4       resource. They're held to a very high standard  
5       and if they don't turn on immediately in  
6       accordance with their physical capability, they  
7       might get a penalty in our current market. And  
8       they're called on all the time because they are  
9       always available and they are very quick to start  
10      and very quick to ramp up.

11                Then you have a 40-year-old oil unit  
12      with a 16- hour start time. They hardly ever get  
13      called because they're almost never in economic  
14      merit order, so they don't get picked up naturally  
15      in economics. And when the reliability need  
16      arises, most of the time they're off line and too  
17      far away to help. So they sit off line, say I'm  
18      available, I'm available, but they never get  
19      called. They never get graded for their  
20      performance and never face any penalties. So our  
21      current market has, you know, exactly the opposite  
22      incentives of what you would like to see of

1       rewarding folks who are very helpful in meeting  
2       our reliability needs and apply penalties to  
3       resources that actually aren't there when we need  
4       them.

5                 So we're seeking to undue that by  
6       getting rid of the sort of the notes from mom that  
7       say it's okay that I'm not here. And instead,  
8       everybody's held to the same standard. If you're  
9       performing when we're short of reserves and/or  
10      short of energy, you get paid more. If you're not  
11      performing, you lose some of your payment. Quite  
12      simple, also quite controversial, but I won't get  
13      into that because that's a whole other talk.

14                If we could go to the next slide, so  
15      that's sort of the issue with our current world.  
16      And I already mentioned the vertical demand curve  
17      so two very recent FERC orders sort of granted us  
18      the market changes that we wanted to address those  
19      issues that I sort of opened my discussion with.  
20      The first is the sloped demand curve order.  
21      That's something ISO New England has sought for a  
22      decade now is a sloped demand curve in the

1 capacity market. FERC approved that just this  
2 past May, which is good news. It will go into  
3 effect for the first time in our February auction  
4 upcoming. And as I mentioned, that will work to  
5 smooth out the price signals in the capacity  
6 market, which should make it more attractive to  
7 investment. That's important because we're going  
8 into the next auction over 1,000 megawatts short  
9 of our installed capacity requirement. So we  
10 definitely need new resources to come to meet our  
11 region's reliability needs. So it's going to be a  
12 test of our market whether our markets can support  
13 brand new investment and, you know, large-scale  
14 investment in presumably combined cycle, gas-  
15 fired plants, as well as wind. Those are the two  
16 primary entrants that we see in New England.

17 The next thing is lower on that side is  
18 pay-for-performance. That is our solution to the  
19 sort of problem I just mentioned about poorly  
20 performing resources and highly performing  
21 resources getting treated sort of asymmetrically.  
22 Pay-for-performance is the name that we have for

1 more tightly linking capacity payments to resource  
2 performance. And interestingly, what it does is  
3 -- I was just on a panel earlier this week with  
4 somebody from ERCOT and it sort of occurred to me  
5 New England is probably the market that's going to  
6 be closest to ERCOT now that this is in. Because  
7 what ERCOT is doing is they're relying entirely on  
8 very high prices in the energy market to drive  
9 resource investment. What we have done is linked  
10 our capacity market very closely to conditions in  
11 the energy market and saying that's how you earn  
12 your capacity money. When you have very tight  
13 conditions in the energy market, that's how you  
14 earn your capacity money.

15           Those two things in the abstract  
16 actually look a lot alike. The only difference is  
17 really a forward component to that and do you get  
18 some revenue smoothing by selling your capacity in  
19 advance and stripping out any price volatility due  
20 to weather in any particular summer. So that is  
21 sort of the pay-for-performance aspect.

22           At this point, I think I should skip to

1 slide 10. So, okay, actually let's skip right to  
2 slide 13 then. So there are a few other things in  
3 addition to the sloped demand curve and the  
4 pay-for-performance changes. With the retirements  
5 that I mentioned, the ISO unfortunately in the  
6 view of its planning department can't sort of pick  
7 and chose where the retirements happen. They  
8 happen where the resources are uneconomic. But  
9 what that means is that we need to signal on a  
10 locational basis where we need new capacity  
11 because our transmission system depends on having  
12 a certain geographic mix of resources. We can't  
13 have all of our resources up in Maine trying to  
14 meet loads down in Connecticut and Massachusetts  
15 for example. So one of the other enhancements we  
16 have to make to our capacity market to sort of  
17 help with the investment challenges is locational  
18 capacity procurement driven by additional zones  
19 and sloped demand curves that govern the purchases  
20 in those zones. So that's on the table right now  
21 with our stakeholders. We hope to implement that  
22 for our next upcoming auction.

1                   Finally, the other thing that we have  
2 going on in terms of addressing the gas-electric  
3 issue is if you'll go to slide 14, is how do we  
4 get from here to there? Because remember when I  
5 opened this discussion I noted that the Forward  
6 Capacity Market it's a forward market so we run  
7 the auction now for three-plus years from now.  
8 Well, we have to sort of get through the next  
9 three-plus years until these increased performance  
10 incentives come into play. So how are we going to  
11 go about doing that? And we're doing that with  
12 what we have done today is a couple of one-off  
13 programs that are designed to provide incentives  
14 for existing resources to bulk up their fuel  
15 supply or firm up their natural gas contracts to  
16 get us through the winter. We focused primarily  
17 on at least our first program focused primarily on  
18 oil units, getting more oil in the tanks. Our  
19 incentives in the markets were so de minimis that  
20 we had oil units that didn't have enough oil in  
21 their tanks to run when we need them in the  
22 wintertime a few years ago. So to respond to that

1 we had a one-year program that would basically  
2 subsidize the carrying of oil in tanks.

3 We've got a new program this year that's  
4 expanded somewhat, but it's aimed at the same end  
5 goal, which is getting more oil in the tanks and  
6 getting natural gas resources to contract with LNG  
7 facilities to bring in what is very expensive  
8 international LNG. Put it in the LNG facilities  
9 and then draw it down during cold weather periods.  
10 It's remarkably expensive to buy gas in the  
11 international markets relative to domestically.  
12 So unfortunately this seems to require subsidy for  
13 folks to make this big upfront investment to have  
14 the LNG park there for when we need it. And that  
15 program was recently approved by the FERC and  
16 we're running it for this winter. And then we are  
17 looking at what do we need to do for the next  
18 couple of winters until our capacity market  
19 reforms kick in and hopefully provide us with a  
20 longer term solution.

21 So in conclusion on slide 17, the  
22 growing dependence on natural gas in New England

1 coupled with very low natural gas prices has  
2 created, you know, a whole lot of issues for us to  
3 address. As a result, we've tried to improve our  
4 market design. I'm sure many somebodies have said  
5 never let a crisis go to waste. So we are using  
6 this, you know, genuine, you know, time of crisis  
7 in New England to improve our market in ways that  
8 we think will drive the behavior we need in this  
9 particular instance, but also I think will set us  
10 up well in the long term so that as resources get  
11 built, retire, fuel prices change, political  
12 preferences for all fuel types change, we're going  
13 to have a capacity market that's more resilient,  
14 that results in resources that our operators can  
15 use effectively to operate the system in a  
16 day-to-day way. So with that I'm not sure how you  
17 handle questions, Paul. Is it now or wait until  
18 the end?

19 MR. ROBERTI: Wait to the end.

20 MR. ETHIER: Okay, great. Well, thanks  
21 for your attention. I'll look forward to your  
22 questions.

1                   MR. OTT: Good morning. Thank you again  
2                   for the invitation to speak in front of you.  
3                   Again, my name is Andy Ott. I am the loan  
4                   representative from outside New England this  
5                   morning on this panel. If you go to my next  
6                   slide, PJM, as Bob was mentioning a Forward  
7                   Capacity Market creates incentives for investment  
8                   because it basically articulates the value of  
9                   reliability and resource adequacy on a forward  
10                  basis. PJM actually has a Forward Capacity Market  
11                  with a sloped demand curve. We've had it since  
12                  2007 and it has worked remarkably well.

13                  This slide actually shows the resources  
14                  by fuel type that are committed in the Forward  
15                  Capacity Market out through 2017. We have a  
16                  question mark. It's three to four years forward.  
17                  What we've seen though as time as gone on, is the  
18                  amount, of course, it's pretty obvious up here,  
19                  we've seen a tremendous amount of innovation in  
20                  demand response. Customers actually signing up  
21                  doing a forward contract to curtail their use of  
22                  electricity, which essentially displaces the need

1 to firm up generators as capacity. So we've had a  
2 tremendous amount of demand response. In fact it  
3 was so successful that we had to increase the  
4 requirements on demand response, make the contract  
5 entitle more curtailment obligation. So we  
6 started to see a tail-off economically in the out  
7 years there you can see purple slide. But again,  
8 that was actually a fairly significant innovation.

9 The other major issue on this slide that  
10 you see is gas. We've tended to see a tremendous  
11 influx of gas. Of course, PJM sits right on top  
12 of Marcellus shale region. We have lots of gas.  
13 So effectively we're seeing fairly tremendous  
14 investment in gas-fired combined cycle. Coal  
15 plants are going out mostly due to MATS, frankly.  
16 We have 24 gigawatts of coal actually retiring in  
17 about a three to four-year span, fairly  
18 significant transformation in fuel. That's being  
19 replaced by gas and demand response. And that's  
20 in and of itself a great thing. The Forward  
21 Capacity Market has worked well in doing that.  
22 And markets in general work well to deliver

1       whatever product that you define in the market in  
2       the most cost-effective manner. That's what  
3       competitive markets do. They work very well to do  
4       that.

5               The issue is what is the definition of  
6       capacity? With demand response we had a bit of a  
7       growing pain there. We had to define what the  
8       contract was. For capacity though in PJM, the  
9       contract has been to be prepared to do everything  
10      we need to do to demonstrate that you can deliver  
11      energy at time of peak. But it's not an actual  
12      contract to deliver the energy. And what we found  
13      is that when we had the stress of the gas system,  
14      we had the stress of the coal units, the actual  
15      delivery became a problem.

16             So what we're looking at is capacity  
17      definitional change that actually looks more like  
18      a contract to deliver the energy on a forward  
19      basis at time of shortage. And I think that's a  
20      lot of like what Bob was talking about.  
21      Effectively what they're doing in New England is  
22      changing the product definition of what capacity

1 is to be much more rigorous. That's essentially  
2 what we're thinking about in PJM also. So at the  
3 end of the day we'll look a lot alike.

4 One thing about the gas market and the  
5 electric market, now, I'm talking about the actual  
6 day-to-day scheduling. This is pretty commonly  
7 known now in the industry. I think people said  
8 don't worry. The gas folks used to tell me don't  
9 worry. The fact that we're out of sync doesn't  
10 matter. There's so much gas, everything will be  
11 fine. And it really isn't fine. So what we have  
12 is the forward day ahead market, if you will, and  
13 for energy, power, and the daily markets for gas  
14 just don't line up well.

15 The dark blue box is when we actually  
16 allow bids and offers into our day ahead market  
17 for power generation. We clear those at noon.  
18 The timely gas nominations are out of sync with  
19 that. By the time we clear the gas noms had  
20 already gone for the day. Therefore, anybody who  
21 bought firm gas didn't make a timely nomination at  
22 10:00 a.m., therefore, they look like non-firm

1 gas. So we're set up to fail essentially to  
2 deliver secure gas. So what we have to have  
3 happen today is the gas units have to speculate on  
4 the gas market and buy gas even though they don't  
5 know if they have a power award.

6 That's got to be fixed. I've talked to  
7 many, many people in the gas industry who say  
8 there's no problem yet. Really, we'd have to come  
9 to grips with this issue and certainly the changes  
10 needed on the power side as well as the gas side.

11 Another thing about gas and electricity  
12 is electricity, of course, is very volatile during  
13 the day in the winter. The black line is a winter  
14 load shape. In PJM we have the double peak and I  
15 think that's pretty common in the power industry.  
16 You look at when the gas day starts, it's right  
17 after our big morning ramp. So the people trying  
18 to buy gas for the day before it's at the tail end  
19 of the gas day, very few people are going to be  
20 able to get gas to ramp up those units with the  
21 tail end of the gas day. It's a very difficult  
22 timing. So gas noms would have to have been made

1 18 hours before to understand exactly what that  
2 ramp up in gas usage would be. It's a very  
3 difficult thing to do.

4           So what we've had in the gas industry is  
5 the gas distribution companies have paid for  
6 infrastructure to deal with the fluctuation in gas  
7 utilization. They do it with a combination of  
8 pipeline capacity, storage capacity, and they  
9 essentially synthesize for their customers the use  
10 of gas fluctuation over the day. The power  
11 industry's coming along saying, hey, we want to  
12 use gas, but we have fluctuation over the day too.  
13 We want your flexibility. Gas people are saying  
14 absolutely not. We've paid for this flexibility.  
15 There's no way you're getting it. There's no way.  
16 We're going to hold that flexibility for ourselves  
17 for our customers. Power can't have it.

18           So the point is we haven't articulated  
19 on the power side what are the needs? What's the  
20 definition? What do we need for fuel security for  
21 secure and flexible fuel supply from the power  
22 perspective, what do we need out of the gas

1 industry? We have to articulate that on a forward  
2 basis so that it can be priced in and the  
3 infrastructure can be built. And effectively I  
4 think Bob and I are saying the same thing. We  
5 have to put the contract definitions out there for  
6 what we need on the power side so that the gas  
7 side if they're going to be a viable growth  
8 industry for electric power generation, they got  
9 to get it right and we got to get it right. And  
10 that's really the definitional issues that we're  
11 struggling with right now on the power side.

12           So as we look forward in supply  
13 evolution, again there's a variety of things going  
14 on in the industry. Sometimes the excitement's a  
15 bit much right now I think for a lot of us.  
16 Obviously, we've got the traditional resources,  
17 our less and less flexible enviro limits, fuel  
18 limits, just economic limitations on the resources  
19 are really making most of the traditional  
20 resources flexibilities shrink. Obviously, the  
21 coal to gas transition has created fairly  
22 significant coordination issues.

1 PJM's issue with gas and electric  
2 coordination is not similar to New England's. New  
3 England can't get the gas. They're at the end of  
4 the pipe. We suck it all off before it ever gets  
5 anywhere near New England. And so our issue is  
6 not that we don't have the gas. The terms and  
7 conditions under which we have to use the gas for  
8 power generation when the pipeline comes  
9 constrained, all the flexibility gets thrown over  
10 and user reserved for the gas distribution  
11 companies who paid for it. So power gets fixed  
12 amounts of gas. If you can use the gas 24/7 at a  
13 constant rate in the PJM area and have all you  
14 want. We saw this in the winter. The problem  
15 with that is there's no flexibility then for the  
16 power plants to fluctuate with load. It became  
17 extremely expensive because the gas prices were  
18 high. We had to use it 24/7, which is sort of  
19 kind of intuitive. Price is high, therefore gas  
20 is scarce, but we have to use it 24/7 if we want  
21 it, which was a counter-intuitive result, but it's  
22 again the nature of the dysfunctionality between

1 the gas and electric markets we have to fix.

2 So the point is we have to articulate  
3 that from our perspective in the polar vortex.  
4 We're running about 12 gigawatts of gas units 24/7  
5 all above market price. So it cost us about half  
6 a billion dollars in uneconomic operation because  
7 we couldn't get flexibility. We've got to change  
8 that. It's a lot of money in a very short period  
9 of time. You're talking one month in January.  
10 That's a very expensive lesson.

11 So what we're looking at on the energy  
12 market side as far as evolution is obviously  
13 looking at ways to get those prices of uneconomic  
14 gas out of what we call an uplift payment, the  
15 half billion dollar out of market payment and into  
16 power price. And the capacity product, as I said,  
17 we're looking at the product definition. We're  
18 moving exactly where New England's going. We were  
19 already half way there. We had the Forward  
20 Capacity Market with a sloped demand curve.  
21 They're headed there. They're also talking about  
22 definitional changes. And again, high level, the

1 definition is you've got to deliver the energy at  
2 peak. Not just tell us you can, you actually have  
3 to do it. So that will effectively create a  
4 fairly strong incentive for people to invest in  
5 infrastructure up front so that they have  
6 contracts to deliver.

7           So we'll set the performance  
8 expectations as Bob had outlined and our sense it  
9 would be contractual and looking really at the  
10 definition of what the market's asking for. And  
11 the market hopefully will deliver that and we feel  
12 pretty strongly that that'll occur.

13           The fuel security side, though, we also  
14 as an industry and we're all guilty I think in the  
15 power side, we haven't articulated what we  
16 absolutely have to have if we're going to depend  
17 on more and more gas. You need firm fuel. You  
18 need firm transportation and you need flexibility.  
19 You got to have all three. In gas world, that  
20 means you're buying pipe, commodity from the  
21 suppliers, and storage. And there's some  
22 combination of that that has to be reserved for

1 power use if we're going to continue to grow the  
2 utilization of gas as electricity generation.  
3 There's simply not enough storage especially to go  
4 around especially in the PJM region. So we need  
5 some infrastructure investment there and it's  
6 going to cost money. The power industry's got to  
7 pay for that. The gas industry is not going to  
8 pay for that.

9 Last then is grid services. Again,  
10 we've had a tremendous amount of innovation in  
11 grid services. That's not the subject of my talk  
12 today, but I think that's going to come a long  
13 also and help with some of the flexibility issues.

14 So in a nutshell, when we talk about  
15 capacity performance, and again, I think it's a  
16 very similar direction to where New England is  
17 going, we have three major tenants of product  
18 definition that will be changed in our capacity  
19 market for the year 2018. That's fuel security  
20 definition as I talked about. It's performance,  
21 meaning product definition says you will deliver  
22 or you will pay. And then last is operational

1 flexibility and availability. We've seen across  
2 the board in our power plants, gas isn't flexible,  
3 coal isn't flexible. I don't think we have any  
4 oil units left, but the intermittents aren't  
5 flexible. The point is, is somebody has to be  
6 moving in the direction of flexibility. We're  
7 going to pay for that and that's going to be a  
8 part of the definitional element of the capacity.  
9 And I thank you very much for your attention and  
10 look forward to questions. Thanks.

11 MR. DALY: Thank you. Thanks for the  
12 opportunity to speak. Those last two  
13 presentations really did an excellent job of  
14 setting up what some of the problems are in our  
15 marketplace. So what I will do is give a customer  
16 perspective on that from the three and a half  
17 million customers we serve if I can. And then  
18 explain a little bit about what we are trying to  
19 do as a company to solve some of these problems.

20 So just to start with so just defining  
21 the problems if you haven't got it at this point,  
22 the shift to natural gas for consumption for both

1 heating and power generation has caused a major  
2 change in our area speaking for the Northeast.  
3 And you've heard from the other two speakers in  
4 their regions as well. We also have retirements  
5 of older power plants. I'll show you some charts  
6 on that just to kind of give you a picture of  
7 what's happening.

8 But then we also have in our region in  
9 New England, very aggressive carbon reduction  
10 goals set in state mandates and state laws. So  
11 figures as startling as 80 percent reduction in  
12 carbon emissions by 2050, I mean, nobody really  
13 knows what the definition of the industry looks  
14 like if you have an 80 percent carbon reduction.  
15 How do you do that? So nobody's defined a  
16 solution, they've defined the goals. But those  
17 goals are driving some of the decisions we make in  
18 the region.

19 So Bob covered some of this so I won't  
20 spend a lot of time on it and remarkably our  
21 numbers agree because we used the same database.  
22 So the shift has been from 15 percent generation

1 in natural gas to 46 percent in '13, and that's  
2 growing even more, so at the expense of coal and  
3 oil. I mean, the big thing to understand about  
4 that shift is that we're moving from a fuel source  
5 that's largely stored onsite and is available for  
6 power generation when you need it to a fuel that  
7 arrives just in time or has to be scheduled to  
8 arrive just in time. So it's a big shift in terms  
9 of your security and reliability that's occurring.  
10 And if you combine that with you've got a shortage  
11 of transportation, you really are in uncharted  
12 territory to a big extent. So that's the story  
13 behind the numbers if you like, which is quite  
14 startling, really.

15 So that's the past and we're going to  
16 look at the future if you like in terms of what it  
17 is. So we have upcoming retirements announced,  
18 4,100 megawatts. And some of the bigger ones are  
19 listed here, and mostly they're coal and oil  
20 units. And these are older units. They really  
21 are not economic to run especially competing  
22 against natural gas at low prices. And, you know,

1 as Bob says, we have lower prices for natural gas.  
2 We also have high prices for natural gas. So we  
3 have the best of time and the worst of times  
4 depending on where you're at. And that volatility  
5 is something I'm going to talk about in another  
6 couple of slides. But on the left-hand side here  
7 is announced retirements and then there's about  
8 8,000 megawatts in all of units that are at risk  
9 of retirement included in that is that 4,100. So  
10 and what's the 8,000? It's about 25 percent of  
11 the actual capacity in New England. So it's a  
12 huge problem and you say, well, do we have a good  
13 model for investment in power generation in New  
14 England? The finance community are sitting on  
15 their hands largely in terms of investment in  
16 power generation.

17 So we have a number of structural  
18 problems. The right-hand side of this is new  
19 generation projected. And this is the ISO New  
20 England cue if you like for projects that are in  
21 that cue looking to get intraconnected. Now,  
22 you'll see natural gas and natural gas oil are the

1 biggest components here. So there's more of a  
2 drive to natural gas dependence, not less. And  
3 you'll see there's wind in there, but wind is an  
4 intermittent resource, which will require back-up  
5 by other fuels. So we're building on a problem  
6 more is what this says. And solar is a small  
7 number there. It's 16. That's because really a  
8 lot of that solar, there's a big solar program in  
9 New England, probably about 2,000 megawatts, which  
10 is a huge investment in solar. And New England  
11 isn't a very rich solar zone. It's too far north.  
12 So the capacity factors are around 13, 14 percent.  
13 So there's a huge investment in a pretty yield  
14 resource that's going on in that area. So about a  
15 couple of thousand megawatts and several billions  
16 of dollars. You can add up the numbers. It's  
17 probably \$6 billion in investment to make that  
18 occur. So we're putting a lot of eggs in baskets  
19 that are not going to produce a lot of reliability  
20 for us. On a cold winter's day, the sun does go  
21 down in New England, you know, as the peak is  
22 coming up. So we've got problems structurally in

1       how that market is addressing reliability. And,  
2       you know, the programs being introduced by ISO New  
3       England to make performance much more critical are  
4       headed in the right direction. Whether they'll  
5       produce the desired result or enough result has  
6       yet to be seen.

7                 So there's one other point I'd like to  
8       make about this slide is the left-hand side of  
9       that, the upcoming retirements, they're pretty  
10      certain. They've been announced. They're going  
11      to happen. The right-hand side of this, most of  
12      those resources are not under contract. They  
13      don't have financing, so they are very uncertain  
14      in terms of the renewable resources are supported  
15      by state policies and they'll probably occur, but  
16      they're not going to be firm fuel. So there's  
17      very significant structural problems being built  
18      into the market.

19                So how does all this affect customers?  
20      Well, just looking back so what we did was we  
21      calculated the cost of energy basically the  
22      clearing price of energy in the ISO New England

1 market in the months of December through March for  
2 the past few years and said clearing prices, we  
3 saw prices driven by shortages of natural gas in  
4 wintertime driven hugely, very, very volatile  
5 prices. So, you know, all we did was added up the  
6 cost of clearing prices by the load in New England  
7 during those months and you can see the increase  
8 in prices. These are in billions of dollars so I  
9 went from, you know, around that three billion  
10 mark to \$6.8 billion just in the wintertime alone.  
11 So the bills went up about \$3 billion just for the  
12 wintertime alone. So I'll show you the rate  
13 impacts coming up.

14 So you say, well, this is one winter  
15 and, yes, it was a cold winter, but in actual  
16 fact, we didn't have extreme cold days. We had a  
17 cold winter. We didn't have extreme cold days.  
18 So, you know, there's about 11,000 megawatts of  
19 gas-fired generation, only 3,000 megawatts of gas  
20 to run. And with the increase in demand from the  
21 heating sector and the manufacturing sector that's  
22 shifting to gas and away from oil, there's going

1 to be less of that available. So \$3 billion in  
2 one winter is quite a significant bill. You know,  
3 next winter it's going to be another \$3 billion  
4 because we're buying the power, we're locking in  
5 the prices for next winter already. So it's  
6 another \$3 billion for next winter pretty much.  
7 People are not going to wait to see whether it's a  
8 really cold winter. The forward trades are  
9 building in the, you know, expected kind of  
10 winter, winter prices. So it's going to be in  
11 that range. So we paid the high prices last  
12 winter. We're going to pay them again this  
13 winter.

14 So, you know, this clearly for the  
15 political folks who are now all running for  
16 election in the fall campaigns, this has been a  
17 significant driver of concern for them is where  
18 our electric rate's going. So, you know, what I  
19 did here was plotted the residential rates for our  
20 company and we procure power on a certain program  
21 basis, usually one- year contracts that are  
22 staggered through time. But, you know, this gives

1 you a sense of where prices have been so, you  
2 know, back in '08, we're at the 12 cent rate, then  
3 it dropped down to the good times in 2011 and '12,  
4 you know, around that 7 cent rate. And they  
5 jumped up then in the second half of '13. First  
6 half of '14, we're looking at around 8 cent rates  
7 and then what's happening now coming into, you  
8 know, the first half '15, is those rates are going  
9 to around the 12-plus rate. That's an average  
10 annual rate. National Grid, one of our other  
11 large utilities in the region has just filed 17  
12 cent rates effective November 1. So these 17 cent  
13 rates are coming along because they're all driven  
14 by winter fuel prices. They're billing cycle  
15 starts in November. So they've locked in a lot of  
16 expensive power for next winter. We're going to  
17 be doing it from starting January 1, but we'll  
18 average just a little more.

19           So what's happening is this volatility  
20 is coming into the market. This is just the  
21 commodity piece. When you add to this the  
22 delivery component, which is about another 8

1 cents, you're in the mid-twenties. So we're  
2 looking at mid-twenties this winter for some of  
3 the customers in the region for electricity.  
4 Those are the numbers as Paul said, you know, once  
5 you get into that area, customers start to react  
6 and not well in our view. They're not happy  
7 customers when their bills go up that much. And  
8 the other effect you have is that a lot of other  
9 technologies become attractive for customers.  
10 Just go off the grid for industrial customers, for  
11 example. So you get a Germany situation where the  
12 industrial customers say we can't compete with  
13 these high electric rates. We want to go off  
14 grid. So they want to generate their own power.  
15 And they'll probably use fossil fuels to do that.  
16 So some not good effects in the pipeline.

17 So we say, well, what are we going to do  
18 about it? So the New England governors' response  
19 is, well, let's expand natural gas infrastructure  
20 and let's expand transmission for imports. In the  
21 region we have large stocks of natural gas to our  
22 west. We have large hydropower to our north. We

1 just don't have any in our region. So if you  
2 expand transmission to a large hydro in Canada  
3 particularly and gas transportation to the west  
4 should solve the problem. So the solution is  
5 pretty obvious. We can combine, we can have more  
6 diversity with hydro and gas, add renewables and  
7 it should be all okay. The problem is getting  
8 there.

9           So states themselves are different  
10 interests, you know, some of them want gas  
11 expansion. They're not interested in renewable  
12 power. They're all concerned about reliability  
13 obviously. Cost allocation is an issue. This  
14 infrastructure, who are the winners and losers?  
15 So it's hard to get agreement among the states.  
16 So that is a work in progress. The proposal by  
17 the New England governors says, well, we'll  
18 establish a tariff, which ISO, with FERC will  
19 approve. And this tariff would allocate its gas  
20 transportation costs to electric customers since  
21 they're the beneficiaries. So that's pretty  
22 novel. That's not been done before in FERC world.

1 And there are people who don't want that to  
2 happen. If you're an owner of nuclear or even  
3 coal or hydro, you don't want natural gas  
4 transportation. You like the high prices. You're  
5 protecting your investment. So they're going to  
6 object to that. So if we did get a tariff  
7 approved and FERC says we're not sure we have the  
8 authority to do that. So on gas transportation  
9 there are several very significant issues and  
10 question marks about how to deliver that  
11 infrastructure.

12 On electric transmission, there are more  
13 vehicles to get that in place, but it's elective  
14 transmission upgrades type process. Who pays for  
15 it and is there, you know, who are the free  
16 riders? All that kind of thing. So there's a lot  
17 of untested territory here. We have a very good  
18 transmission tariff arrangement for reliability to  
19 build transmission for reliability and spread the  
20 cost over to our customers. So we have a very  
21 good and well-tested tariff mechanism to build for  
22 that, but not for this kind of we'll call it

1 elective transmission upgrades or economic  
2 transmission upgrades or merchant.

3           So those are some of the challenges. If  
4 we did get that tariff it would be administered by  
5 ISO New England and allocated to all customers,  
6 precedent setting as I said. So and Ben's going  
7 to follow-up on how the states are addressing  
8 that. So we said in looking at that challenge we  
9 as a utility said, hey, what can we do? So we  
10 said, well, we'll work with NESCOE to promote the  
11 development of electric transmission natural gas  
12 and we will support the use of an ISO tariff to  
13 expedite this construction. We say, you know,  
14 there is precedent to exist to lean on regulated  
15 utilities to solve these kinds of problems so  
16 we're willing to put our balance sheet and our  
17 cost allocation mechanisms if the states and FERC  
18 approve it. We're willing to do that.

19           And so we made a proposal. So we said,  
20 okay, we understand this is a very complex problem  
21 for NESCOE to try and solve. The governors  
22 charged NESCOE with solving this problem and

1 implementing this. So we said we'll give them one  
2 good solution if we can. So we, National Grid,  
3 and UI got together and says can we get a proposal  
4 to NESCOE here? So all we did was and this looks  
5 a little bit complicated, but talked to pipelines  
6 about what would it take to get infrastructure  
7 built and they said this tariff thing we're not so  
8 keen on that. We don't operate in those electric  
9 markets. We're not sure we could protect our  
10 revenues, but we like your balance sheet. Why  
11 don't we sign a contract with you? And we're  
12 already customers out among the gas LEC side so  
13 they said we know you. You know, you have A-rated  
14 balance sheets, looks nice. We don't have to  
15 worry about tariffs, you just sign it. So we  
16 said, all right, we'll put ourselves in the middle  
17 of this for argument's sake. So that's the  
18 electric EDCs, intracapacity contracts with the  
19 pipelines. So we paid them no matter what, but we  
20 recovered the costs through that ISO tariff I  
21 said, and allocated to New England Electric load.

22 So that's the concept. And then the

1 capacity itself we said we'll give that to a  
2 capacity manager, an independent third party to  
3 allocate. Essentially par generators today  
4 subscribe to capacity on pipelines and buy it  
5 themselves. So we just make it available to them  
6 and they'd really pay, you know, the economic  
7 plants would probably pay a little bit higher than  
8 everybody else. But most of the year they  
9 wouldn't pay much for it at all. So you'd be left  
10 with a bill to the customers. That's the way  
11 natural gas pipelines work. So you have to pay  
12 for it all year round for the 10 or 20 days a year  
13 that you really, really need it. So that's how it  
14 works.

15                   So that's our proposal if you like. And  
16 Ben can talk a bit about how NESCOE viewed that.  
17 But in any event, I decided just to provoke a  
18 little bit of discussion here in terms of how it  
19 is because my business operates both natural gas  
20 and electric businesses, both in deregulated  
21 markets, but they're structured very differently.  
22 And we think the natural gas market works pretty

1 well and the electric market has the challenges we  
2 just described.

3           So just looking down these two columns  
4 here, on the Natural Gas Model, so, yeah, local  
5 distribution companies are responsible for  
6 long-term needs, long-term resources they're  
7 responsible for them. You can summon up pipelines  
8 in a day or a week or a month. So it's multi-year  
9 plans. So marketers operate in this market too.  
10 They typically have a horizon that's one to two  
11 years. It's pretty short. Not long enough to get  
12 those infrastructures in place. Some of them have  
13 the balance sheets and will do it, but by and  
14 large, that's not what they deliver. So the LDCs  
15 are in that provider of last resort role for their  
16 customers and in some states for all the  
17 customers.

18           So we have approved resource plans. The  
19 states require us to file plans, resource plans.  
20 It's the old resource planning concept that people  
21 said, well, we want to get away from that on the  
22 electric side. But it still exists on the gas

1 side and it works pretty well. So you have a  
2 forecasted load growth that goes on and the  
3 states, if you like, look at your resource plans  
4 and see its least cost and meets reliability, et  
5 cetera. So we have pipeline storage in LNG assets  
6 in that market so we have a portfolio of assets  
7 that we have full call on for our customers'  
8 needs. And the reliability standards then that we  
9 are meeting. So there's a reliability standard.  
10 It's the coldest winter in 30 years. That means  
11 it's not the coldest winter every year so there's  
12 29 years out of 30 in which the surface capacity  
13 around and other people can use it and that's  
14 what's been happening. But when the cold winter  
15 comes along, that's when the problems hit. And  
16 now we're getting, you know, the tighter and  
17 tighter the capacity is it's not 1 in 30, it's  
18 nearly every year. So coldest day in 50 years, so  
19 these are very high standards because the gas  
20 industry can't tolerate an outage of natural gas.  
21 You have to go around to every pilot light and  
22 relight it. So it's not in the cards to do it.

1       So you plan not to have to do it. So it's all  
2       planned. Those storage facilities are full every  
3       winter going in. That's the way we plan for. We  
4       don't plan for, hey, we might get an average  
5       winter. We plan for a cold winter every year.

6               So on the electric model it's very  
7       different. So electric distribution companies we  
8       have supply obligations for one-year. So we go  
9       out and procure power for on one- year strips for  
10      our customers. And our customers are free to  
11      move. So marketers typically are again in the one  
12      to three-year kind of commitments. Some of them  
13      go longer. Some of them go less. Some of them  
14      are just spot market pricing for their customers  
15      so that they move around and it can get quite  
16      volatile. So I know there's a more stable  
17      offering. So there's no resource plans for the  
18      for the ECs, so there's no -- some states like  
19      Connecticut do actually resource plan. But most  
20      of the deregulated states in New England don't do  
21      resource plans. So we don't have responsibility  
22      to do it either. So it's done by market tools.

1                   So the ISO market tools as the first two  
2           speakers have talked about, Forward Capacity  
3           Markets is a big tool. Performance incentives are  
4           another one, and then locational marginal pricing.  
5           So the idea is that everybody gets the highest  
6           price that clears in the marketplace and that  
7           should be incentive for them to make their  
8           investment decisions combined with revenues from  
9           these other markets. So that's the tool set that  
10          ISO has. ISO can't order people into long-term  
11          contracts, can't order people to build power  
12          plants or gas transportation systems. So they  
13          have pricing mechanisms that operate like that.  
14          So it's very different and, of course, there is a  
15          reliability standard, one day in 10 years. It's  
16          not as long as on the gas side because you can  
17          turn on and off electric load a lot easier. So,  
18          you know, the standards get debated, but there is  
19          a standard there.

20                   So if I looked, you know, along  
21          resources and standards and say how well aligned  
22          are they? On the Natural Gas Model, it's pretty

1 well aligned. I mean, you line sight between  
2 here's the reliability, here are the resources,  
3 here's the performance that we expect and pretty  
4 much here's the costs. But you still have  
5 competition in that market around the commodity  
6 and services. So you can accommodate these  
7 different goals in that market. But on the  
8 electric markets, you know, I had to put not well  
9 aligned and clearly, you know, people could take  
10 exception to that with these markets people keep  
11 changing them and keep trying to improve them. I  
12 don't think anybody thinks that capacity markets  
13 are solved. So those issues need to be resolved.

14 So that's a perspective on two different  
15 models of how the business works and some of the  
16 things we're trying to do in working with the good  
17 folks here at the table in terms of trying to  
18 improve service to our customers. I think Paul  
19 said New England is the canary in the coal mine  
20 being responsible for three and a half million  
21 canaries, we don't want to lose any of them,  
22 really. So it's quite a challenge. So that's it

1 for me. Thank you.

2 MR. D'ANTONIO: Good morning. I'm here  
3 on behalf of the New England states but the  
4 remarks this morning are mine and should not be  
5 attributed to any of those states. And given that  
6 folks have already kind of set the table, I'd like  
7 to talk about the New England Governors  
8 Infrastructure Initiative. I'll start by just  
9 offering a couple of perspectives that kind of  
10 influence the activity in our region. First is  
11 that the reliability challenge is real and it's  
12 here now and that to date, the region's response  
13 has been both expensive and dirty. And the  
14 regional price disparities they are significant  
15 the last time I checked the basis futures for  
16 Algonquin Citygate are trading at five times Henry  
17 Hub, with a Dominion South Point in the Mid-  
18 Atlantic.

19 And the problem's been well analyzed.  
20 Several studies have been completed, a couple more  
21 are underway. And once you incorporate these  
22 experience of this last winter, the situation

1 looks a whole lot worse. Here you've got the  
2 available transportation capacity for the electric  
3 generation sector and during the coldest periods  
4 of the year, there's just not much space  
5 available. Same information here but, you know,  
6 as some of our previous panel has talked about,  
7 our region's heavily dependent upon gas-fired  
8 generation. It's about half of our portfolio.  
9 And during those cold periods of the year,  
10 roughly, you know, 20 to 40 percent of it is able  
11 to get gas and the rest isn't.

12           And I think that what we primarily have  
13 is a mismatch in the markets. I mean, there's a  
14 couple of different strategies the generators  
15 could pursue and if you assume rationale economic  
16 behavior, you got fuel switching or additional  
17 infrastructure. And each of them have their kind  
18 of own set of issues. You know, fuel oil from the  
19 public policy perspective it's pretty dirty. But  
20 from a generator's perspective it's probably your  
21 least cost solution for meeting your obligations.  
22 In terms of LNG, I think Bob mentioned that not

1       only is it expensive up front, there's a resale  
2       risk. If you have to liquidate your LNG, you  
3       could lose quite a bit of money if you have to  
4       liquidate in the spot market.

5                   Which leads us to pipeline and there's  
6       just a mismatch between the two different markets.  
7       In the electricity market, we're based on a  
8       relatively short-term price signal. If you're an  
9       existing generator, you're looking at about one  
10      year of price certainty. If you're a new  
11      generator, you can get up to seven years of price  
12      certainty. But on the gas market side, you know,  
13      that's based on long-term contracts and, you know,  
14      even if you were able to address some of the  
15      incentives around, you know, fuel switching and  
16      some of the downside risk there, you still have  
17      this term mismatch. And so, you know, why  
18      wouldn't the marketers step in? Those financial  
19      intermediaries, this is kind of what they do. But  
20      I think that you have this problem where whenever  
21      you have congestion and you have the opportunity  
22      to make arbitrage profits, the second you put in

1 new infrastructure, the congestion's alleviated  
2 and your opportunity to make arbitrage profit goes  
3 away. So we really haven't seen the marketers  
4 step into this role to provide a solution.

5           The other entity that maybe could help  
6 out would be the producers and we've seen the  
7 producers push some infrastructure into other  
8 regions, but they haven't come into New England,  
9 which makes us believe that there's probably some  
10 more attractive opportunities for them elsewhere.  
11 And I think that these theses have been borne out  
12 by some of the recent permitting filings at FERC  
13 where the only entities that are subscribing for  
14 firm transportation are rate regulated gas  
15 distribution companies.

16           I think that, you know, this region has  
17 been taking about this problem for a very long  
18 time and in earnest, for the past couple of years,  
19 and it's the state's observation that no other  
20 comprehensive long-term solution has come forward  
21 to bring in pipeline solutions, which appear to  
22 have the right mix of both reliability and

1 economic price disparity solutions of space.

2           And keep in mind this is New England,  
3 folks, pretty strong commitment to a clean energy.  
4 The states are doing a lot of aggressive policy  
5 measures to promote resources at the local level.  
6 But what we have is truly a regional problem.  
7 We're a interconnected grid, an interconnected  
8 market, an2 interconnected economy and we're  
9 viewing this as needing a regional solution, which  
10 brings me to the New England Governors  
11 Infrastructure Initiative. These are some of the  
12 objectives around which the six New England  
13 governors from a very diverse political spectrum  
14 were able to coalesce in putting forward a  
15 coordinated solution to our issues.

16           And there's two primary elements to the  
17 Infrastructure Initiative which are intrinsically  
18 linked. There's a pipeline component and  
19 additional electric transmission component. And,  
20 now, it's very important to consider that these  
21 are integrally linked both in terms of  
22 reliability, price disparity, but also in terms of

1 clean energy policy. I think if you consider them  
2 from the emissions perspective, there's a little  
3 bit of balance. I think there's also an aspect of  
4 comedy in siting considerations and that you've  
5 got, you know, regions in the south that want  
6 infrastructure that comes through the north, and  
7 vice-versa.

8           So the states have been talking one  
9 possible means to expand gas capacity and that's  
10 using the electric tariff to be the vehicle for  
11 cost recovery to get that pipeline infrastructure  
12 developed. And there are some interesting legal  
13 issues associated with doing that but I think  
14 we'll save those for another time. But I think  
15 the important thing to take to consider when you,  
16 you know, examine this novel solution of using the  
17 electric tariff to pay for gas infrastructure  
18 because if it's likely to be the most equitable  
19 way to share the costs across the region, you've  
20 got some really sticky regulatory issues  
21 associated with cross-subsidization and free  
22 ridership both across state borders and across

1 industries. And so using electric tariff in our  
2 mind, provides the clearest nexus between the  
3 costs associated with the infrastructure and the  
4 ultimate beneficiaries, which in our mind would  
5 primarily be the electric rate payer.

6 Now, of course, this notion of having an  
7 electric tariff would go through the normal  
8 processes and would be subject to FERC approval  
9 and there'd be scrutiny in the normal course of  
10 business. And I think that the concept would be  
11 to have a competitive solicitation for  
12 infrastructure projects that could deliver it and  
13 we would price them in increments so that we could  
14 try to achieve, you know, the right size given our  
15 needs and, of course, there would be subsequent  
16 cost benefit analyses to make sure that all of  
17 this stuff was cost-effective.

18 The other element of the Governor's  
19 Infrastructure Initiative is to expand  
20 transmission capacity to capture clean energy  
21 resources and the idea here would be to have the  
22 transmission piece funded collectively through the

1 electric tariff. And a subset of the states would  
2 be purchasing the power or having their electric  
3 distribution companies purchase the clean energy  
4 power that would flow over these new transmission  
5 lines.

6 Now keep in mind that these two elements  
7 of the Governor's Infrastructure Initiative are  
8 part of a broader portfolio of investments that  
9 the states are making. You know, the region's  
10 commitment to energy efficiency is well known and  
11 being from New England, I just had to bring up the  
12 slide where we flatten the load curve. And also I  
13 think somebody mentioned the strong growth in  
14 photovoltaic resources. We've been working with  
15 stakeholders in the region to talk about ways that  
16 the region's investments in photovoltaic resources  
17 could be incorporated into the region's  
18 transmission planning and resource adequacy  
19 processes. But that's still, you know, a work in  
20 progress.

21 And so to date, try to catch up a little  
22 bit, in December the six governors issues a

1 statement indicating that they were committed to  
2 cooperating on a regional set of solutions to this  
3 problem. And we followed that up in January by  
4 asking ISO New England for technical assistance in  
5 implementing these kind of solutions and to their  
6 credit, ISO New England has been incredibly  
7 helpful throughout the process. And we've had a,  
8 you know, pretty robust interaction with our  
9 stakeholders in our region. We constituted a  
10 group a couple of years ago that we called the  
11 gas-electric focus group. It's a cross-industry  
12 group of folks. It was formed in response to the  
13 FERC technical conferences that really kind of  
14 kicked off this issue. And, you know, we went to  
15 them and asked them what they thought about the  
16 solution space and, you know, what we were  
17 proposing to do. And they generally advised us  
18 that the quantity of pipeline that we were  
19 discussing pursuing was just we were aiming too  
20 low and that we should go bigger.

21 We've had a lot of informal  
22 conversations as well as formal conversations

1 where we've gone through our formal power pool  
2 stakeholder process and the technical committees  
3 that are associated with that. We held some  
4 meetings with each of the individual sectors where  
5 we had some pretty robust discussion around, you  
6 know, what were we actually trying to solve here  
7 reliability or economics? What's the appropriate  
8 role of our neutral market administrator ISO New  
9 England? And whether there were other ways to try  
10 and achieve some of the states' objectives.

11           You know, we've put out lots of  
12 solicitations for comment on different concepts  
13 and different ways to approach the situation and  
14 to drill a little bit deeper, I think James did a  
15 big favor by showing you that graphic whereby the  
16 mechanics of one different kind of proposal would  
17 work. But I think if you start from the  
18 perspective that contracts are still necessary to  
19 get pipeline both permitted as well as funded and  
20 financed, the question becomes who signs the  
21 contract and then once they sign the contract and  
22 they've got that capacity, how do you get it into

1 the hands of folks that meet the public policy  
2 objectives of having the electric rate payers, you  
3 know, bring down costs and have a reliable system?  
4 So we've soliciting comments on how to do that.  
5 We've got a bunch of proposals that folks put in.  
6 You know, we also went in to explore whether there  
7 were market reforms that could alleviate the need  
8 to do this. But as I mentioned before, we've seen  
9 a lot of market reforms and so far the region's  
10 response is both expensive and dirty and I think  
11 that, you know, I think that it's time for the  
12 states to consider what they should be doing going  
13 forward.

14           So what we had been doing and I'll give  
15 you the current status here in just a minute. But  
16 what we had been doing was moving through the  
17 stakeholder process whereby, you know, if we're  
18 going to put an electric tariff in place at FERC,  
19 you need to work through the stakeholders first.  
20 And we had begun that process. We had brought  
21 some proposed tariff language to the techno  
22 committees for consideration and consultation.

1 And we had projected that we would be moving  
2 towards a stakeholder vote in September. That's a  
3 prerequisite for us. And then that stakeholder  
4 vote in September would be followed by a filing at  
5 FERC to try and get the tariff approved.

6           You know, we also have been working an  
7 RPF for the electric transmission and how that  
8 would work trying to identify both clean energy  
9 resources that are domestic as well as imported.  
10 You know and really we wanted to get as much  
11 public comment as we could on all these things and  
12 so as I mentioned, you know, we've had a whole lot  
13 of that and that's all on our website.

14           And the current status, you know, I  
15 mentioned before that the two elements are  
16 inextricably linked, pipeline and transmission.  
17 And I had mentioned that the pipeline and  
18 transmission would be funded through the electric  
19 tariffs and that the power that would flow over  
20 the transmission lines would be paid for through  
21 power purchase agreements at our distribution  
22 utilities that some of our states would enter

1       into. And that was all contingent upon  
2       Massachusetts, which is approximately half of our  
3       load in New England that the governor had put  
4       forward a clean energy resources bill through the  
5       Massachusetts legislature that would authorize our  
6       distribution utilities to purchase that power.  
7       Well, the legislature convened for the remainder  
8       of the year without acting on the governors' bill.  
9       It never even made it out of committee. So as I  
10      mentioned, those two elements were inextricably  
11      linked so without the authority to purchase power  
12      over lines, NESCOE requested that we suspend the  
13      calendar that we had been working on where we had  
14      been bringing the tariff provisions through the  
15      stakeholder process with identifying the potential  
16      September vote. We've indefinitely, you know,  
17      postponed moving forward with that. And at this  
18      point in time, the states are continuing to talk  
19      about ways to move forward and what our options  
20      are and Massachusetts is doing some additional  
21      studies around, you know, their clean energy  
22      policies and trying to take a fresh look at the

1 need. I think that's it. I look forward to your  
2 questions and the panel discussion. Thanks.

3 MR. ROBERTI: Thank you all. Before I  
4 open up for questions, I was hoping just to ask  
5 two questions for Bob and New England situation, a  
6 long-term perspective and then the short-term.  
7 First the long-term, with the changes in the  
8 product definitions and the addition of a demand  
9 curve, I don't know if you're a betting man, but  
10 what's your gut say about generators particularly  
11 given that in the cue you've got gas-fired  
12 generators for the most part to fill the void of  
13 the retirements. What do you think is likely to  
14 happen in terms of procurement of pipeline  
15 capacity? Do you think with the seven-year  
16 compensation period in the capacity market coupled  
17 with these other changes that this will drive that  
18 type of contracting by generators?

19 MR. ETHIER: I actually don't think it  
20 will and the reason is maybe not quite what you're  
21 expecting. It's not that the market couldn't  
22 support it, it's that additional pipeline capacity

1 is almost certainly not the most economic way to  
2 meet our reliability needs. So the market's going  
3 to signal to folks or drive folks to do the least  
4 expensive solution to meet the ISO's needs. In  
5 New England, it's almost certainly dual fuel  
6 capability. We've run the numbers. We've had a  
7 consultant run the numbers and adding dual fuel  
8 capability to combined cycle units is almost  
9 certainly less expensive than building new  
10 pipeline capability.

11 MR. ROBERTI: And let me ask you the  
12 short-term question, slides you showed nuclear  
13 going from 30 to 33 percent. Looking forward to  
14 the immediate winters, there's three things that  
15 strike me. One, you have a major nuclear outage  
16 or you have an extended cold snap like we did in  
17 2004, or you have freezing of the waterways in  
18 which the distillate fuel can't make it up say  
19 into the ports of Providence like we did in the  
20 year 2000. If any one or a couple of those things  
21 happen in the winter, tell us what you see  
22 happening.

1                   MR. ETHIER: Well, if any one happens,  
2                   you know, my understanding of the studies is we'll  
3                   be okay. If we have many of those things happen  
4                   piled on top of each other, then it gets a lot  
5                   dicier. Certainly reduce nuclear capability is  
6                   going to be problematic. We're losing Vermont  
7                   Yankee. As we speak it's powering down I believe.  
8                   So going into this winter, we already know we're  
9                   going to have less nuclear capability than we've  
10                  had in the past. And that's going to put more the  
11                  burden of producing on our existing coal and oil  
12                  fleet. That's exactly why we have the interim  
13                  winter programs that I discussed is to make sure  
14                  that those oil units have enough oil in tanks so  
15                  that we can run them more to sort of backfill for  
16                  this nuclear capability. And that's also why  
17                  we're running the program for this winter that's  
18                  going to encourage additional LNG capability. And  
19                  at this point, that's pretty much what we're able  
20                  to do in terms of, you know, in the long run our  
21                  market reforms are aimed at getting more  
22                  infrastructure. In the short run in some ways the

1 best we can do is ensure that we use the existing  
2 infrastructure as best we can as efficiently as we  
3 can.

4 MR. ROBERTI: Okay, thanks. And, Ben, I  
5 wanted to ask you a question. I forgot to  
6 mention, Ben D'Antonio, as you could tell from his  
7 presentation he's not only a lawyer, he's an  
8 economist also and he has an extensive background  
9 in New England energy issues having come from the  
10 Mass Department of Public Utilities. Ben, you  
11 talked about what happened with the Massachusetts  
12 legislation and also about the procurement model  
13 using the EDC procurement model in the question of  
14 FERC's jurisdiction under the Federal Power Act.  
15 I think most of us can glean that there is an  
16 alliance between environmentalists and generators  
17 who actually thrive on the volatility that's  
18 happened in the last two winters that led to  
19 Massachusetts not passing that legislation. I  
20 don't think it's unreasonable to anticipate that  
21 those forces would converge on the question of  
22 whether or not FERC has or can utilize that

1 authority under the Federal Power Act to employ  
2 the EDC model that NESCOE is pursuing. And given  
3 that, is there and maybe this question goes to  
4 James too, is there an opportunity for the states  
5 to do this outside of FERC and still be able to  
6 develop cost allocation methodologies that we can  
7 employ at the state level? Is that possible or  
8 feasible in the event that there are problems with  
9 FERC helping us on that front?

10 MR. D'ANTONIO: Well, that's quite a  
11 question. I'm not really clear exactly what  
12 happened in Massachusetts and I don't know if  
13 there's, you know, any kind of alliance that you  
14 mentioned there. I think that any time, you know,  
15 you pick one particular resource type, there's  
16 going to be winners and losers and, you know,  
17 we've had folks threaten to, you know, sue us all  
18 the way to the Supreme Court if we try to do  
19 something like this. But I think that kind of  
20 just goes with the territory.

21 In terms of, you know, alternative means  
22 to try and get additional pipeline financed, there

1       may be, I mean, we have one state that has some  
2       authority to order its distribution utilities.  
3       But they're less than 10 percent of the load.  
4       And, you know, like I mentioned, there's some  
5       really sticky cross-subsidization issues. And if  
6       you use the regional tariff and, you know, afford  
7       some flexibility for, you know, what you expect  
8       the beneficiaries to be or what classes of  
9       beneficiaries you expect to have and you adjust  
10      your cost allocation accordingly but use the  
11      regional tariff to be the mechanism to do that.  
12      With or without state authority to move forward,  
13      it's just the best means to try and allocate those  
14      costs in an equitable manner. So, you know,  
15      that's a big reason why we've been focused on the  
16      federal tariff. And, you know, as far as the  
17      legal issues go, you know, I think that should we  
18      move forward with that kind of solution, you know,  
19      those issues will have their light of day.

20                   MR. ROBERTI: James, do you want to  
21      comment on that?

22                   MR. DALY: If I could just comment on

1 that. I mean, I agree with Ben, if you could do  
2 it through a FERC tariff that would be the  
3 cleanest way to do it because you could allocate  
4 it to all load and who are the beneficiaries of  
5 it. But it is precedent setting to allocate gas  
6 pipeline capacity to electric load through a FERC  
7 tariff. The alternative would be to do it state  
8 by state so that the states themselves would say,  
9 okay, electric distribution company, you have this  
10 contract for gas capacity, we think it benefits  
11 electric customers and, yeah, there are some free  
12 riders, but they're always there when you add  
13 infrastructure into a region. So we say the  
14 states could allocate through their local  
15 distribution, local transmission rates and have  
16 that collected in retail rates. They could do it.  
17 And I guess the question is that if we decide to  
18 go down the FERC route and that runs into a lot of  
19 legal problems and we still have these pretty  
20 serious supply situations continuing in New  
21 England. Will the states say we'll take it on and  
22 do it? And, you know, FERC would quite rightly

1       ask the states why don't you solve this problem if  
2       you have a way to do it besides bringing it down  
3       here so we have a big fight about it. So, you  
4       know, I think those questions will be asked and  
5       people will have to make a decision at some point.  
6       So I think they'll probably all get tested out in  
7       the end.

8                   MR. ROBERTI: It may follow precisely  
9       what may have to happen with demand response after  
10      the D.C. Circuit decision if that's not  
11      overturned. So the destiny may lay in the states  
12      hands. But let me open it up to other questions.  
13      Granger, go ahead.

14                   MR. MORGAN: So when I first heard about  
15      this issue a couple of years ago at an EPSA  
16      meeting and I guess my reaction at that time was  
17      that there wasn't any fundamental issue here that  
18      it was just a big argument over who pays to solve  
19      the problem. And unless I've misheard, I've heard  
20      the same thing this morning. I do have a question  
21      and that is I can store fuel for coal plants and  
22      oil plants onsite. How carefully has anybody

1 looked at the prospect of storing gas onsite and  
2 reimbursing through capacity markets for firm gas  
3 because it's sitting right next to my facilities?

4 MR. DALY: That's an excellent question.  
5 I mean, that's certainly part of the solution here  
6 that needs to be looked at. So I think for power  
7 generation, we don't need gas transportation, you  
8 know, 365 days a year for power generation. This  
9 problem exists. There's adequate gas supply most  
10 of the year. It gets confusing because people  
11 say, hey, we have a lot of cheap gas in New  
12 England, and then you say we have a gas shortage.  
13 It only occurs on certain days in cold weather and  
14 those days can be supplemented by LNG and its  
15 economic LNG if it's liquefied off North American  
16 pipes versus the international market, which is  
17 much more expensive. So there is a solution space  
18 there that has some LNG, some pipeline expansion,  
19 and, you know, the studies to determine it are  
20 it's really, really how does a market price each  
21 of those and what combination of them are you  
22 going to need? That's definitely the solution

1 space.

2 MR. ETHIER: I'll agree with James that  
3 I think that's part of the solution. If you look  
4 at it on a plant- specific basis, it's probably  
5 prohibitively expensive to put in storage for a  
6 specific facility that's dedicated to just meeting  
7 gas demand a dozen days a year. But certainly  
8 there is existing storage in New England that  
9 could be better utilized or in the Maritimes in  
10 Canada that could be better utilized. And one of  
11 the things that we expect out of the market  
12 reforms is we're going to see a lot more  
13 contracting there. And in a lot of ways we  
14 imagine that would be a lot more efficient because  
15 then you're combining the need to mini power  
16 generators in one facility so you have sort of  
17 economies of scale and you have the ability to  
18 sort of balance different withdrawal rates with a  
19 bigger facility versus if you have just one  
20 dedicated facility to one generator. So we  
21 certainly see that happening. Some of it will be  
22 contractual, some of it will be new

1       infrastructure. But I think most of it honestly  
2       is probably contractual with existing  
3       infrastructure.

4               MR. MORGAN: Are there any contractual  
5       arrangements where if I've got a large combined  
6       cycle facility and I decide I want to put in some  
7       storage, I can get reimbursed through capacity  
8       markets for doing that or is that simply not in  
9       the cards at the moment?

10              MR. ETHIER: Well, certainly our  
11       capacity market allows you to offer in, you know,  
12       the whole point is so you reflect your cost of  
13       providing capacity. So you have the ability to  
14       say to provide capacity in a reliable manner, I  
15       need to make these investments. And we actually  
16       even have provisions whereby if your investment is  
17       large enough, you can lock in your capacity  
18       payment for up to seven years, which was  
19       specifically designed to encourage investment in  
20       infrastructure like that.

21              MR. ROBERTI: Richard?

22              CHAIRMAN COWART: I think my question is

1 similar. It seems to me that in hearing about the  
2 capacity market reforms, pay-for-performance is a  
3 big improvement. And it used to be the case that,  
4 you know, we struggled with the question of how  
5 could we give capacity payments to a gas generator  
6 who didn't have firm gas? And so how it possible  
7 to give capacity payments to a gas generator that  
8 doesn't have firm transportation?

9 MR. OTT: Again, I think you have power  
10 generators who bump behind Citygate's, meaning in  
11 the LDC, the distribution gas. You have them  
12 along interstate pipelines. Some of them in our  
13 case are sourced right at the wellhead right into  
14 our cells right off. So they have extremely firm  
15 supply, but they don't have firm transport because  
16 they don't need it. So the point is I think what  
17 you need to articulate is a general definition of  
18 product because there's so many flavors including  
19 again even in some cases for us we have generators  
20 with onsite storage because of where they're  
21 located. They happen to be located right next to  
22 a place that can create LNG. So I think the

1 flavor is out there, the key is you need to have  
2 firm gas delivered to the site and whether it's  
3 firm transport, firm commodity, storage, whatever  
4 it is, I think there's a better generic definition  
5 and the market will deliver at least cost.

6 MR. ETHIER: And, you know, just to sort  
7 of, I agree with what Andy just said. You know,  
8 the trick if you will when we were designing our  
9 capacity market reforms is we had the realization  
10 that going down the path of defining what was  
11 doing enough to be available is a loser's game.  
12 Trying to define when a resource had done enough  
13 to be available, we were never going to be  
14 successful in doing that because there'd always be  
15 something we hadn't thought of. Instead, what we  
16 sort of flipped it around and said what we want to  
17 pay for is delivery of energy. We don't care how  
18 you do it just the electrons on the wires and  
19 that's the cleanest way from our perspective and  
20 it accommodates all those complications that Andy  
21 just talked about. We're never going to be able  
22 to assess an individual gas generator's situation

1 better than they can assess it. They make the  
2 decision how to be reliable. We just make sure  
3 they get paid if they're reliable and don't get  
4 paid if they're not.

5 MR. MORGAN: Rob, it sounds to me like  
6 the flip side is big penalty if I can't deliver.

7 MR. DALY: Well, the economics of  
8 delivery of contracting for that capacity is that,  
9 you know, the challenge is the same for generators  
10 since we deregulated the market is that they don't  
11 have a good way to recover those costs. So if  
12 they enter into contracts and incur significant  
13 costs all year round for their gas capacity, it's  
14 now in the market, everybody else can avail of it  
15 as well. So they don't have a way except in  
16 really extreme cold weather conditions to extract  
17 the full value of what it is. And the rest of the  
18 year they're losing money on it because the market  
19 is surplus anyway. So there's a very difficult  
20 incentive for them to enter into those contracts  
21 and try to recover those costs. So that's a  
22 structural problem with the marketplace and how

1 those generators are trying to solve their fuel  
2 adequacy problem.

3 MR. D'ANTONIO: I'll just add that FERC  
4 recently clarified the tariff obligation  
5 associated with being available such that you're  
6 not allowed to take an economic outage, which I  
7 think has the inference that you're supposed to  
8 have some firmness to your fuel supply. So  
9 hopefully we'll get some help there. But I think  
10 that, you know, Bob's point earlier, that we're  
11 likely to get more dual fuel makes sense. It  
12 makes economic sense from the generators'  
13 perspective from the market participants'  
14 perspective. But what's most cost-effective for  
15 society I think there's a split incentive problem  
16 and I think that cost-effectiveness of different  
17 solutions is a function of how much time or what  
18 the extent and duration of your congestion is.  
19 And, you know, if you've got a peaking problem,  
20 you have a peaking solution is most  
21 cost-effective. The more you have a longer term  
22 and longer duration problem or congestion, you

1 move into the base load situation being more  
2 cost-effective. And I think that that's where we  
3 are. I think that that point of inflection's  
4 right around 30 days. And we've had several  
5 studies come out and say that this problem is  
6 greater than 30 days now. And so if pipeline  
7 under that kind of rubric is the most  
8 cost-effective from a societal perspective, but  
9 the generators are only interested in their own  
10 bottom line and their own obligation and their  
11 most cost-effective way to achieve their  
12 obligation is to, you know, do dual fuel. Is that  
13 structure providing what's least cost for society  
14 is just an open question I think.

15 MR. ROBERTI: Okay, Sonny?

16 MR. POPOWSKY: Thanks and thanks to all  
17 the presenters for just a terrific panel. I just  
18 wanted to pick up on something that James said  
19 sort of casually. At one point you said, well,  
20 you know, we have this potential solution, but  
21 it's really not in the interest of the generators'  
22 nuclear goal because they're relying or they want

1 with the single market clearing price, they want  
2 higher prices. You said that casually, but from a  
3 consumer perspective, that's sort of the big  
4 question. If we're looking for market solutions,  
5 can we rely on the sort of the market process, the  
6 market participants to produce those solutions?  
7 And I guess for Ben, are you saying that the  
8 governors of New England have concluded, no, we  
9 can't. We need to put our thumb on the scale and  
10 say, no, we're going to come in with an out of  
11 market solution because we're just not going to  
12 wait any longer for this problem to be solved.

13 MR. DALY: Well, just to reiterate.  
14 It's not a casual observation. It is pretty  
15 factual. I mean, if you own a nongas-fired  
16 generator and it's fueled by nuclear or hydro,  
17 you're going to lose money if more gas comes into  
18 the region than the clearing prices. And gas  
19 prices, which in New England is the clearing  
20 price, fire is the clearing price 90 percent of  
21 the time. So you have 90 percent of the clearing  
22 prices driven by gas and if gas prices drop so

1 does your LNP prices. It's a very factual  
2 observation but it's worth it to keep in mind when  
3 you hear the objections of people who say, hey,  
4 don't add natural gas transportation. You're  
5 favoring one fuel versus another. I don't get a  
6 subsidy for my coal transportation. I don't get a  
7 subsidy for my nuclear fuel. Why would you  
8 subsidize them? Just understand that those  
9 arguments are pretty valid, but if you look who's  
10 making the argument, it's somebody who's going to  
11 be on the wrong end of the incentive for adding  
12 that.

13           So we have it on our transmission lines  
14 that would import hydropower from Canada. The  
15 same people come and say, you know, this is an out  
16 of market solution we shouldn't have this. Really  
17 they're protecting their own investments and it's  
18 understandable, but just to understand where those  
19 arguments are coming from.

20           So, I mean, the last part of your  
21 question then, you know, I think before any  
22 solution would arrive here, we're 20 years into

1 deregulated markets in New England. Twenty years  
2 is a long time and there has been no real capacity  
3 added into the gas transportation capacity added  
4 into that market in 20 years. So I think the New  
5 England governors are at the point is that, hey,  
6 if we're 20 years in and the solution hasn't  
7 arrived, are we going to wait another 20 years or  
8 are we going to try and do something? And I think  
9 what you're seeing is their response to try and  
10 solve the problem. And, you know, in this  
11 process, we've been interested in since we put up  
12 a solution that the electric distribution company  
13 says we can do this, well, what do people think of  
14 it and Ben's organization solicited comments on  
15 it. And, you know, nobody came along with a  
16 better one. So we said, hey, it would be  
17 interesting to see if the generators come up with  
18 a solution and, of course, among them it's very  
19 difficult because they would be providing low gas  
20 to lower their LNP price to disadvantage their  
21 other assets. They're not all gas-fired. They're  
22 not all nuclear fired. They have combinations of

1 assets. So it's a difficult calculus for them to  
2 actually bring forward solutions. It just isn't  
3 in their interest largely. And, you know, if ISO  
4 New England can get a sufficient incentive for  
5 them to have fuel that's an interesting  
6 proposition. But I think as Bob says, it may not  
7 be sufficient. It probably in our view it isn't  
8 sufficient for them to actually enter into a  
9 20-year contract. It would be easier for them to  
10 increase their bid into the capacity market to  
11 cover any penalties that they might get. So  
12 they'll drive up the capacity payments and say to  
13 hell with it and we'll pay the penalties into New  
14 England rather than enter into a 20-year contract  
15 for gas transportation. That's the calculus  
16 that's going to occur in that capacity market and  
17 pay-for-performance.

18 MR. OTT: But don't forget, what you  
19 need in power is, you know, a limited number of  
20 hours where you have a utilization of that power  
21 plant during times of cold weather. So building  
22 gas pipeline structures 8760 is not the least cost

1 solution. The least cost solution is building a  
2 fuel tank and so the point is the market's not  
3 going to deliver an interstate pipeline because  
4 that's not the cheapest thing to do. If somebody  
5 decides they want to do that for another reason,  
6 it's similar to other types of policy decisions  
7 you'll get it to happen. But there's no way a  
8 market's going to deliver an interstate pipe  
9 because you don't need 8760. I mean, it's just as  
10 simple as that. I don't call that market power.  
11 I call that essentially effectively a product that  
12 you're looking for is peak power not base power.

13 MR. D'ANTONIO: I just wanted to respond  
14 to your question by saying not explicitly.  
15 They've not explicitly said it's time to put our  
16 thumb on the scale. What the six New England  
17 governors did was they committed to cooperation on  
18 regional issues and there were two elements to  
19 that strategy. So you can't forget that dynamic  
20 there. But I think it's a fair observation to say  
21 that the governors have reached a point where they  
22 feel like something needs to happen and they're,

1       you know, willing to work with the stakeholders in  
2       the region and the federal agencies on what that  
3       solution space might look like.

4                     You know, otherwise, you know, the  
5       states have tried to solicit comments on ways that  
6       they could effectuate their objectives with the  
7       least amount of impact on the market paradigm. I  
8       mean, we're in this for the long haul with the  
9       market and, you know, we're in the process of  
10      trying to reconvene our cross-industry stakeholder  
11      group to discuss, you know, continuing to discuss  
12      other ways that we can enhance the markets to try  
13      and achieve the kind of solutions that our public  
14      policy objectives have. So I think it's a fair  
15      observation to say that the governors have said  
16      it's time to do something. But I don't know if  
17      they've explicitly said what you've characterized.

18                    MR. ROBERTI: I see one more question.  
19      Do we have time for one more?

20                    CHAIRMAN COWART: Maybe one more  
21      question then we need to wrap it up.

22                    MR. ROBERTI: Okay, Tim.

1                   MR. MOUNT: Thank you. I wanted to  
2                   raise a different subject but first all I'd like  
3                   to say I'm very encouraged by the movement towards  
4                   pay-for-performance makes a lot of sense to me. A  
5                   number of slides mentioned the importance of  
6                   moving to a low carbon economy, but nobody really  
7                   talked about using gas efficiently. The  
8                   presentations treat space heating and electricity  
9                   generation as essentially competed uses of gas,  
10                  which of course they are. But clearly combined  
11                  heat and power is a lot more efficient way of  
12                  using gas. Combined heat and power is really much  
13                  more important in Europe than it is here. A lot  
14                  of the gas coming from biogas sources. Cornell  
15                  has just put in 30 megawatts of turbines. We had  
16                  unfortunately a steam heating system for the  
17                  university. But it is a sort step in the right  
18                  direction and it also addresses an issue that's  
19                  very important is that you're also talking about  
20                  building stuff for these unusually cold days and  
21                  how to we get our money back, you know, but, hey,  
22                  look if I've got combined heat and power, I can

1 put in storage as well for heat or hot water  
2 storage. I can now provide flexibility. I've got  
3 a smart grid. I'm going to sit there with my  
4 lights on where all the rest of you are in the  
5 dark. Hey, no, I'm going to have something that  
6 sort of, you know, generates value for a whole  
7 year. And I think these are things that we  
8 should, you know, take much more seriously  
9 particularly with these governors making these big  
10 decisions.

11 MR. ETHIER: Well, there's no doubt that  
12 CHP would probably line up better with our low  
13 profile than solar for example. Somebody pointed  
14 out that the solar was coming off just as our  
15 winter peak's coming on. CHP would line up much  
16 better with that. You know, I can't really speak  
17 to why the states are choosing to subsidize what  
18 they're choosing to subsidize, but, you know, I  
19 take your point.

20 MR. OTT: I absolutely agree and the  
21 resiliency issue of as you say the type of  
22 infrastructure you're talking about there has a

1 lot more benefit. And again, the State of Ohio is  
2 headed there as their subsidies. Instead of  
3 subsidizing renewables, they're headed for CHP.  
4 And I think you are seeing that around the  
5 footprint. But we have a high availability of gas  
6 in our geography.

7 MR. DALY: And there are very  
8 significant incentives for onsite generation in  
9 New England. It's been a high price market for a  
10 long, long time. So a lot of the combined heat  
11 and power opportunities have been tapped into, but  
12 as prices rise more and more become economic. So  
13 people are chasing that market and the incentives  
14 are very, very significant. So, you know, I  
15 expect to see more of that.

16 MR. D'ANTONIO: I'll just agree with  
17 everybody else, but also point out that, you know,  
18 your point is well- taken. But our region is  
19 heavily dependent for space heating on fuel oil  
20 and a lot of the policy priorities are trying to  
21 transition folks off of fuel oil onto natural gas  
22 or renewable thermal. And that can exacerbate

1 some of the issues that we're facing.

2 MR. ROBERTI: All right, well, would you  
3 please join me in thanking the panel for excellent  
4 presentations.

5 CHAIRMAN COWART: Thanks very much  
6 everybody. I have a request for members of the  
7 committee because we have some votes ahead of us  
8 on the agenda after the break, but I want to make  
9 sure that we'll still have a quorum present at the  
10 time we need to take those votes. Right now we  
11 have a quorum. Is there anyone who is planning to  
12 leave early? All right, I'm looking at you all  
13 intently. I look forward to seeing you right  
14 after the break. We've got a short break here  
15 actually according to the agenda if you want to  
16 stay even remotely on time, 10 minutes at the  
17 most.

18 (Recess)

19 CHAIRMAN COWART: Merwin, I believe  
20 you're up.

21 MR. BROWN: Thank you. This is a report  
22 of the Energy Storage Subcommittee. I'm Merwin

1 Brown, the new chairman. So far I'm still calling  
2 myself new, although I've had a trial by fire in  
3 the last three months or so. And I'll tell you in  
4 the next slide here what I plan on covering, if I  
5 push the right button.

6 Yes, the topics I'd like to cover this  
7 morning are these: One, a discussion of the  
8 Storage Testing and Safety paper. A discussion --  
9 I'm not sure we'll need a discussion on this, but  
10 I left it open. If you want to discuss it you  
11 can, but I think you'll see in a moment, we got  
12 bigger fish to fry here. Then the status of the  
13 Biannual Storage Program Assessment. This is a  
14 discussion about what will be requested of this  
15 group, and that's why a quorum was needed to  
16 remain in the room, why we do this.

17 Then I'll talk about the Energy Storage  
18 Subcommittee plans for 2015. So those are the  
19 main discussion points that I'd like to do today.  
20 The discussion of the distributed Storage Testing  
21 Safety paper, some background on this. Ralph, who  
22 was the prior chairman of this subcommittee had

1       been drafting a letter for a distributed Storage  
2       Testing and Safety Initiative. He left the  
3       committee before it got done. He said he was  
4       going to work on it, and I have talked to him.  
5       And he still is working on it. But it dawned on  
6       us in the subcommittee, at least some of us who  
7       talked about this, that considering that we're  
8       also working jointly with the Smart Grid  
9       Subcommittee on the -- and I've used an old title  
10      here that it will probably change, but I call it  
11      the National Strategy for Distributed Energy  
12      Storage in the Electric Grid, which is following  
13      the pattern of an earlier report the subcommittee  
14      put out on utility scale storage.

15                 But nonetheless, it's a white paper  
16      that's being led by Carlos Coe, and the idea was,  
17      was that rather than keep pressure on Ralph who's  
18      no longer part of this group to produce something,  
19      that we instead integrate this discussion into  
20      this white paper, because it fits. And it just  
21      seemed to be a natural. If Ralph still produces  
22      something, then fine, we can integrate it into the

1 report. If he doesn't, then we'll write the  
2 material.

3 Also I'm going to say that the urgency  
4 of this issue I think has somewhat quieted since  
5 it first got brought up into the subcommittee.  
6 And the DOE has done a lot of activity in this  
7 area now, particularly at the national labs. And  
8 so it's kind of reduced somewhat on the, as I  
9 said, urgency and the concern about it being  
10 addressed, because I would say it is being  
11 addressed quite a bit at this stage.

12 So this is what we're proposing to do,  
13 and I'm not suggesting we need to take a formal  
14 vote on this. It's just if you have any  
15 objections, let me know. But this is going  
16 forward what I think we should do. This is the  
17 one that's going to require time here, the status  
18 of the Biannual Storage Program Assessment. This  
19 program review -- whoops, what's happening? How  
20 did I -- there, let's see if it sticks.

21 This 2014 Biannual Storage Program  
22 Review Report fulfills Title Six, Section such and

1 such. The bottom line, this is required by  
2 legislation for this committee, the EAC, and the  
3 subcommittee has been given that assignment on the  
4 behalf of the EAC to do this Biannual Energy  
5 Storage Assessment. And so that was one of the  
6 motivations for doing this, and this is just more  
7 of the legal languages it involved.

8           But in this particular case, we're  
9 focused on the two year review. There's another  
10 one that's a five year process. Sorry, I don't  
11 know what's going on. There's a five year  
12 process, which we -- the subcommittee did a report  
13 on that roughly -- not quite a year ago. And so  
14 this is why we're bringing this to you, and this  
15 is why we will need a vote on this. And it is due  
16 sometime this year, and this particular committee,  
17 the EAC, is -- this meeting is really our only  
18 opportunity to meet as a full committee and vote  
19 for it before the end of the year.

20           I might add, by moving up the time to  
21 September, it even took up some of our time  
22 available to work on this. So it did cramp our

1 style a bit. And so as you can see on that one  
2 bullet there, we're asking for, at this meeting,  
3 to get an approval of this report or amendments,  
4 one or the other.

5 At a prior meeting, and this is a little  
6 out of date on this particular slide, because we  
7 did take it to an EAC leadership meeting. But we  
8 also, at the last June meeting of the full EAC, we  
9 discussed the nature of the report that we wanted  
10 to produce. And one of them of course is, it's  
11 assessing the DOE Storage Program and the  
12 committee's recommendations based on that  
13 assessment. And that one thing we were breaking,  
14 so to speak, tradition in this report, was to not  
15 go into a lot of detail about energy storage  
16 technology status per se. Prior reports tend to  
17 have the litany of the various storage  
18 technologies and what their status was. And we  
19 felt that that's been done a lot and too it's  
20 referenced elsewhere.

21 And so in order to keep the report more  
22 focused and shorter, that we didn't go into that.

1 And whether you remember or not, you didn't object  
2 to that. So that you will see in the nature of  
3 this report.

4 Continuing on the status, the assessment  
5 was conducted and reported by a working group, a  
6 subcommittee with assistance from external  
7 experts. And I guess maybe very quickly I'd like  
8 to thank the subcommittee for all their help on  
9 this, and there were a few exemplary ones who  
10 wrote a lot of it, Anjan Bose, Carlos Coe, Clark  
11 Gellings, Paul Roberti, Chris Shelton, Gordon van  
12 Welie, Ramtin Shoshani, I can never say his last  
13 name, Tom Sloan, Carl Zichella. And then Ryan  
14 Franks helped with contributing some material from  
15 NEMA, the National Electric Manufacturer's  
16 Association. And I also got some help from ESA,  
17 the Energy Storage Association, as some of the  
18 external experts.

19 And then I also want to thank ICF staff  
20 members, Samir and Maureen. They were also a  
21 really big help in helping us keep organized and  
22 get this all put together and hold meetings on it,

1       because we did have a marathon. We worked very  
2       fast and very hard on this, and we were writing up  
3       to the last moment before this had to go out. And  
4       therefore I'm going to also make an apology and an  
5       excuse at the same time at this moment, to say,  
6       this report has really not had the full vetting as  
7       far as craftsmanship and wording that I would have  
8       liked. I think it has some rough spots in it.  
9       But by the same token, I think it's a diamond in  
10      the rough. That I think the recommendations are  
11      there, and I believe they're supported by the text  
12      in this document.

13                 So I feel comfortable in going ahead and  
14      bringing it to a vote in the sense from a  
15      practical point of view, it's a quite adequate  
16      report, even though it wouldn't have the polish it  
17      would have if we'd had another month or two to  
18      write on it.

19                 The preliminary draft report was  
20      completed and submitted on September 3rd and sent  
21      to the Energy Storage Subcommittee and the Smart  
22      Grid Subcommittee for comments. Then it was

1       circulated to this committee on the 10th of  
2       September. The next step is to present it here at  
3       this meeting and have a vote for acceptance, so  
4       the actual annual report -- or biannual report.

5                 First of all, it was based largely on  
6       DOE's December 13th report, the Grid Energy  
7       Storage. That was a very timely and helpful  
8       report, and it also had some new features to it  
9       that changed the nature of our assessment based on  
10      prior assessments. One, this particular DOE  
11      report had a broadened agency department and  
12      scope. Of course continue to have the Office of  
13      Electricity and Delivery -- Electricity Delivery  
14      and Energy reliability, OE, which has always been  
15      the mainstay of the Energy Storage Program for us  
16      to review. But this time it added DOE Offices of  
17      Science, Energy Efficiency Renewable Energy, EERE,  
18      and Advanced Research Projects/Energy, ARPA-E. And  
19      it also added some other federal agencies, such as  
20      Department of Defence.

21                 First of all, we want to say that we  
22      applaud this broader look at the DOE perspective

1 on what's going on and what is planned to go on in  
2 energy storage within DOE. As a result, we tried  
3 to expand our assessment accordingly.

4 The DOE overall energy storage, this  
5 report, the DOE report, provided us with  
6 information on the overall energy storage strategy  
7 and department level strategies for the Department  
8 of Energy on energy storage. But also we based --  
9 the assessment was based on individual and  
10 institutional observations and the experience of  
11 the working group in addition to that. I might  
12 add though, getting all of that, I'm pretty sure  
13 we didn't have all the resources we needed to  
14 capture and know everything that DOE has done or  
15 plans to do. And so we may have some gaps or we  
16 may make, for example, some recommendations that  
17 we didn't realize DOE is already doing. I'll talk  
18 more about that later if it comes up as a subject.

19 The overall findings of our assessment  
20 are this: One, the Federal Energy Storage Program  
21 Strategies and Activities are comprehensive and  
22 largely responsible to the needs of the US

1 industry and public agencies. However, since the  
2 prior EAC's assessment and even since the period  
3 in which DOE was formulating their DOE 2013  
4 report, which this assessment was largely based,  
5 there has been, in the US energy industry and  
6 policy expectations and strategies for the  
7 development deployment of energy storage devices  
8 and systems have changed. In other words, it's  
9 been a very rapidly changing landscape, which we  
10 took into consideration in this assessment.

11 And the recent emergence of market  
12 transformations, public policy developments,  
13 technology trends related to US energy storage  
14 industry and the global market trends more  
15 generally, have begun to shift the energy storage  
16 landscape.

17 So the EAC offers recommendations where  
18 programs and initiatives could be amended,  
19 refocused, augmented or scaled back in order to  
20 better meet the objective of the department and  
21 the strategic goals that are listed in the 2013  
22 DOE report, in the context of there have been

1 changes that have taken place fairly recently that  
2 would warrant some of these changes.

3 But it's really more a matter of degree.  
4 DOE has pretty much covered the waterfront, but  
5 because of these changes in the landscape, we're  
6 going to be making recommendations more along the  
7 lines of degrees of focus and resources and  
8 attention and those kinds of things. So that's  
9 sort of a general summary of what we've found and  
10 recommend.

11 Now we have 11 recommendations and I  
12 guess maybe the process is to go through each one  
13 of these, maybe discuss each one. What would you  
14 recommend Rich?

15 CHAIRMAN COWART: I think you should put  
16 each one up and see whether there is discussion,  
17 because there may not be.

18 MR. BROWN: Good point. Okay, one of --  
19 oh, and I tried to put these roughly in the order  
20 of sort of going from, here are some assessments  
21 and recommendations that sort of approached the  
22 program structure at DOE. And then as we go

1 through this, it will turn more and more the focus  
2 and attention more and more to programmatic kinds  
3 of things. In other words, what are the contents  
4 of the activities that DOE is working on energy  
5 storage? So it's not totally smooth that way. It  
6 just wasn't laid out exactly that way.

7           So our first assessment I want to talk  
8 about is the DOE goals are tied to grid related  
9 applications. But the Office of Science and the  
10 National Science Foundation focused on basic  
11 science and component technologies, which is not  
12 too surprising given their missions. But we would  
13 recommend that where it's possible, that there be  
14 more grid focused research support is needed in  
15 these venues if you want to reach the goals in the  
16 context of grid related applications.

17           So again, this is a matter of degree.  
18 I'm not asking to change the stripes of OS or NSF,  
19 but to have it more transparent and concentrated  
20 or obvious focus on the grid focused application  
21 of energy storage research.

22           MR. MORGAN: I'm not going to propose a

1 change, but I just want it understood in the room  
2 that this is not an argument there should be less  
3 fundamental research. Just an argument that DOE  
4 should -- I mean, if I'm understanding correctly,  
5 just an argument that DOE should retain or perhaps  
6 strengthen a grid related focus.

7 MR. BROWN: Yes, yes. And if it's, so  
8 to speak, already sort of hidden in there, then at  
9 least make it transparent and obvious how it  
10 relates to grid related. Okay, I'm going to go  
11 on. The second one, the assessment was -- DOE  
12 focused on reliability and safety issues rather  
13 heavily and their objectives and goals.  
14 Recommendation is to consider a broadened focus to  
15 include some additional issues that energy storage  
16 might address, such as increasing grid asset  
17 utilization and operations, economic optimization.  
18 The main reason for this is that it would open up  
19 additional opportunities for capturing the  
20 multiple benefits of energy storage devices, which  
21 is one of the sort of general strategies that's  
22 being used to get energy storage accepted into the

1 marketplace and to start being deployed. So  
2 that's really what that was meant for.

3 I see no tents going up. We'll go on.  
4 I don't know whether it's just the projector's  
5 delaying or I'm not pressing hard enough. Okay,  
6 number three, assessment. This one's actually  
7 already been addressed in this meeting now quite a  
8 bit, but I'll state it again since it's in our  
9 report. The ARRA demonstrations are important to  
10 DOE's strategy. But it's not clear there is  
11 capacity to continue at ARR levels. In other  
12 words, there was a lot of money, a bubble came  
13 through. And so now going forward, what's going  
14 to happen in this area of demonstrations?

15 The recommendations are -- there's  
16 actually two parts to this recommendation related  
17 to ARR. One, similar demonstration levels  
18 continued with funding from coordinated public.  
19 Federal and state and private resources might help  
20 DOE to be able to continue at a level higher than  
21 their ongoing resources might allow. So the  
22 recommendation is to encourage developing those

1 relationships. I say that in the context, knowing  
2 you've already tried to do some of those and are  
3 attempting to do it. But we want to go on the  
4 record that we think this is an important thing to  
5 do because it would help raise -- leverage the  
6 resources that you have to get these  
7 demonstrations going. And I know, for example,  
8 coming from California, there's going to be I  
9 think a lot of opportunity to do that just because  
10 of the deployment programs in California for  
11 energy storage.

12           A lot of money is going to be spent  
13 there on getting things on the ground. Secondly,  
14 it relates to the national labs. National  
15 laboratories are heavily involved in storage  
16 research. So perhaps encouraging more  
17 public/private partnerships to help leverage  
18 research synergies. Again, I know it's already  
19 ongoing. But perhaps a look at how would you  
20 elevate the sort of -- the marketing, the  
21 visibility of this process to encourage more of  
22 that to go on, might help, again, get the

1 resources needed to keep these kinds of high level  
2 of demonstrations, field testing, etcetera,  
3 activities going forward.

4 Yes, Chris?

5 MR. SHELTON: Yes, Merwin on 3.1, based  
6 on the conversation we had yesterday around --  
7 when the ARRA projects were presented, I raised  
8 here and I heard from folks at dinner last night,  
9 that they agreed and we can -- if anyone  
10 disagrees, please say so now. But the report outs  
11 from those projects were going to do cost/benefit  
12 analysis. So I think we have an opportunity here  
13 under 3.1 to formalize and I would recommend that  
14 we formalize the concept that the demonstrations  
15 should do cost -- or should do benefit/cost  
16 analysis versus sort of market cost and not just  
17 on the cost of the demonstration project. Because  
18 a lot of times demonstration projects have  
19 overhead in them that you wouldn't have in a real  
20 project. So something to highlight, because one  
21 of the things we've seen is, DOE's numbers being  
22 used in public proceedings by the utilities to

1       argue that storage is not economic. But those  
2       aren't real market numbers. These are  
3       demonstration projects. They have a completely  
4       different profile.

5                 MR. MORGAN: If I could just offer an  
6       amendment to that, which is, these out to be  
7       parametric analyses. That is one should not  
8       simply do a benefit/cost analysis for the  
9       particular realized cost in a particular realized  
10      market. One should do some sensitivity analysis  
11      to see the space in which the technology might or  
12      might not make sense.

13                MR. SHELTON: Right, and I would add  
14      also that a lot of times their scale is not  
15      consistent with the scale of, like, a power plant,  
16      for instance. So if you're comparing them to  
17      power plants, and they're small, if they're, like,  
18      3 megawatts and a power plant's 100 megawatts,  
19      there are other cost loading issues on small  
20      projects that need to be recognized.

21                MR. BROWN: Okay, two things strike me  
22      about your recommendation or your comment at this

1 point. One of them is, you said that you thought  
2 in yesterday's presentation, you were comfortable  
3 that that was going to be the case. That DOE  
4 would look at the cost benefit parametric. Is  
5 that what you said?

6 MR. SHELTON: There was a recognition  
7 that that would be valuable. But this seems like  
8 there's an opportunity for us to formalize that  
9 recommendation. That's all.

10 MR. BROWN: Okay, then the other thing  
11 is, it sounds to me maybe it's a third one to add  
12 to this because it doesn't exactly fit with these  
13 others. I guess based on -- let me offer a  
14 suggestion and see if anyone else on the committee  
15 has a reaction, positive or negative. Would you  
16 mind drafting a sentence to that end to put in  
17 here, that we can get to our editor in the back?  
18 And I assume it would be along the lines of, we  
19 recommend that DOE conduct a cost benefit analysis  
20 on a parametric basis on the ARRA demonstration  
21 project results or something. Something along  
22 those lines? Okay, so if the rest of the

1 committee would agree that that language in  
2 general is the way to go, we trust these gentlemen  
3 -- or maybe I guess it could be -- did you happen  
4 to capture it?

5 MR. SHELTON: You said (inaudible).

6 MR. BROWN: Okay, so that would be an  
7 amendment, and it would be a third  
8 sub-recommendation under this particular  
9 assessment. Okay, I'm going to --

10 CHAIRMAN COWART: I see no objection, so  
11 we'll continue on that basis.

12 MR. BROWN: Okay, I'm going to go on  
13 then. Assessment number four, offices in DOE seem  
14 to collaborate and understand each other's  
15 projects. But it's not clear how research results  
16 are transferred among them. Recommendation is,  
17 augment and strengthen interagency coordination  
18 around energy storage research results transfer  
19 and make it more transparent, that we can tell  
20 that it's happening. So that's pretty much it in  
21 a nutshell. In some ways you did kind of touch on  
22 a new approach to a collaboration effort through

1 your modern grid program. It didn't directly  
2 address the subject of tech transfer among these  
3 agencies. But I could see it in there.

4 MR. MORGAN: Do you mean inter or intra?

5 MR. BROWN: Intra, what did I say?

6 MR. MORGAN: It says inter up there, but  
7 it probably ought to be intra.

8 MR. BROWN: Oh, yeah, I get mixed up.  
9 Yeah, well, it could be inter because some of the  
10 agencies are actually --

11 MR. MORGAN: But the assessment above is  
12 DOE specific.

13 MR. BROWN: Yeah, I --

14 MR. MORGAN: It can say inter and intra.

15 MR. BROWN: Yes, yeah.

16 MS. HOFFMAN: It might be interesting at  
17 some point in time for the EAC, there is a tech  
18 transfer effort within the Department of Energy.  
19 And it would be -- it might be nice at some point  
20 in time to do a specific briefing on that topic so  
21 the EAC is aware of the activities that are going  
22 across the department. We actually have a tech

1 transfer coordinator that's really pulling out,  
2 and we used our energy storage program as the  
3 example for the tech transfer group at the  
4 department.

5 MR. BROWN: Okay, are you, by saying  
6 that, suggesting that we don't need this  
7 recommendation? It shouldn't be in here? Or just  
8 leave it? Okay. I'm going to suggest in the  
9 interest of -- that one, we leave it in and two,  
10 I'm going to suggest that we -- unless you have a  
11 real heartburn with it, let's leave it as  
12 interagency at the moment, because it's actually  
13 both. So if you don't mind, I'm going to leave it  
14 alone and consider that a minor weakness in the  
15 report.

16 Let's -- okay, I'm going to go on then.  
17 Assessment five, while some of DOE's research is  
18 applicable generally to both utility and  
19 distributed scale energy storage, particularly  
20 that it's a highly technical component level, such  
21 as on lithium ion batteries or something.  
22 Research focus on applications has emphasized the

1 utility scale quite a bit. And so the  
2 recommendation is, because distributed energy  
3 storage applications have recently increased, and  
4 by the way, that is a focus and a driver for this  
5 white paper that we're working on between the two  
6 subcommittees I mentioned earlier. And exhibits  
7 some unique grid interactions to distributed in  
8 contrast to a central station or a utility scale,  
9 an increased research focus on energy storage  
10 interconnection at the electric distribution level  
11 is needed going forward.

12 Any reactions to that? Not seeing any  
13 tent going flying up, so I'll go on.

14 SPEAKER: Yeah, it's a good observation  
15 and keep going.

16 MR. BROWN: Okay, assessment six, that  
17 many recent energy storage demonstrations at  
18 utility and distributed scale, have revealed  
19 inadequacies in the availability of tools,  
20 especially those based on non-deterministic models  
21 that can, for example, count for the effects of  
22 market, resource and system uncertainties. That

1 was an observation that our committee made, or the  
2 working group made. Well, then the committee  
3 agreed with it, subcommittee.

4           Recommendations, the development of such  
5 tools could lead to improved energy storage  
6 operation, resource assessment, decision making.  
7 Furthermore, given the evolution and generation  
8 mixes, especially for high penetrations of central  
9 and distributed variable renewable generation, the  
10 strategy for storage deployment development must  
11 be broad enough to cover any possible generation  
12 mix of the future. Yes, that had kind of two  
13 recommendations in it. Bottom line though is, is  
14 that it's calling for tools that tend to take in a  
15 probabilistic approach to fit the modern world of  
16 complexity and uncertainty, to help with energy  
17 storage, operation, resource assessment decision  
18 making, etcetera.

19           And because of the growth of variable  
20 renewable generation, solar and wind, it becomes  
21 pretty important to make sure that those tools can  
22 handle that kind of complexity and uncertainty.

1 I'm seeing no tents go up. I'm going to go on.  
2 And if I go too fast, you can always make me go  
3 back.

4 Assessment seven, recent energy storage  
5 demonstrations have also revealed a lack of  
6 validated reliability and safety codes and  
7 standards. DOE's impartial views on energy  
8 storage industry and of proposals submitted to  
9 code bodies. And a role as a neutral arbitrator to  
10 make clear the rationale behind specific proposals  
11 are a very high value in this process. So the  
12 recommendation is one of continue doing it. In  
13 other words, DOE should continue to convene  
14 planning activities and provide technical support  
15 to standard codes and bodies. And I think one  
16 prior example, that one that gets a lot of  
17 references and is the one held at Sandia National  
18 Labs a few months ago. I see no tents going up.

19 Assessment eight, pumped hydro and  
20 compressed air energy storage are routinely  
21 projected to have high levels of deployment in  
22 studies of high renewable penetration scenarios.

1 For example, a number of NREL studies on the  
2 penetration of renewables in the United States or  
3 in certain regions of the United States, have  
4 assumed the availability of such storage devices.

5 A recommendation is, given that that is  
6 behind a lot of these studies, that new -- we need  
7 some new work done on these two energy resources,  
8 storage resources, technology assessments, to be  
9 conducted to reflect changes in the resource and  
10 technology characterizations, to improve the  
11 assumptions used in capacity expansion models for  
12 scenario analysis. In other words, let's take  
13 some of the assumptions out of these studies and  
14 put a little more realism and reality to them as  
15 to what really these two resources can do.

16 I think some of this has been spawned or  
17 spurred or encouraged by some of the experiences  
18 that happened in the Northwest, with trying to use  
19 hydro facilities to mitigate wind and things like  
20 this. So anyway, that's the recommendation. I'm  
21 not seeing tents go up.

22 Number nine, assessment. The knowledge

1 DOE provides regarding energy storage technology  
2 costs and systems is a viable resource. Therefore  
3 recommendations, DOE should continue and expand  
4 the development of resources like the 2013 EPRI  
5 DOE Storage Handbook and the DOE Energy Storage  
6 Database. Note, due to a lack of information, a  
7 time series of power electronic costs and learning  
8 rates would be of value. In other words, this is  
9 a specific recommendation of, if DOE has or can  
10 get this information, it could be very helpful for  
11 energy storage deployment, particularly  
12 distributed, but in general, to know more about  
13 the history of power electronics and how it's  
14 progressed and things like that.

15 MR. MORGAN: Yeah, I want to simply  
16 reinforce that one. I mean, I cannot find such an  
17 account, and I really think a lot of people could  
18 find it very useful.

19 MR. BROWN: Okay, since that's a comment  
20 not to do anything to it, the tenth one,  
21 assessment. Today's restructured electric system,  
22 reliant on a mix of competitive and traditional

1 costs of service regulation market designs, can  
2 create inefficiencies for storage assets that can  
3 provide multiple services that straddle the two  
4 market classifications. A recommendation, this  
5 will sound familiar after yesterday. Conduct  
6 comprehensive studies of competitive and regulated  
7 market designs and their effects on storage, to  
8 assess technology developers, device and system  
9 vendors, utilities and market managers and  
10 regulators.

11 I think this is in line pretty much with  
12 some of the things you heard yesterday on things  
13 doing with market, both regulated and competitive  
14 markets. So I'm not seeing the -- oh, you have a  
15 tent up. I'm sorry Mary.

16 MS. RALLS: Mary Ann Ralls for NARCA.  
17 I'm pinch hitting for Pam Silverstein. Merwin, I  
18 don't have any comments to the recommendation on  
19 the screen. I do have some concerns with some of  
20 the language in the report that sort of elaborates  
21 on the recommendation. I also have just some  
22 proposals to just two sentences, to tweak that or

1 to offer that up. I don't know if this is the  
2 appropriate time or you want me to wait.

3 CHAIRMAN COWART: It's the appropriate  
4 time.

5 MR. BROWN: I think -- well, the only  
6 hesitation I have is, do we need to look at a  
7 projected version of the report to see the  
8 sentences? If that's the case, we might want to  
9 wait till we're done with this and then go back.

10 CHAIRMAN COWART: Before we vote, we  
11 should be able to see those recommended changes.

12 MR. BROWN: I agree. By the way, I met  
13 with Mary prior to coming up here, and I agree  
14 with her recommended changes. And they're I think  
15 relatively minor. But it is a tone that is a bit  
16 inadequate. Okay, so let's see, on this one,  
17 please remind me if I forget to go back. I've  
18 only got one more here to do anyway, so -- and  
19 that is number 11. The integration a grid  
20 connected renewables generation at both a  
21 transmission and distribution level is a major  
22 value proposition for energy storage. The

1 recommendation is, DOE conduct comprehensive  
2 studies of the implications of different  
3 competitive market and regulatory mechanisms on  
4 efficiency, signalling the value of these  
5 generation services so that the full value of  
6 energy storage can be considered.

7 This is similar again to the prior one  
8 and is similar to some of the things that I think  
9 we heard yesterday. It's basically to investigate  
10 what we can learn from field studies,  
11 demonstrations, etcetera, that could help shed  
12 some light on -- particularly for regulators,  
13 market designers, etcetera, and as well as  
14 business case studies. Yes, Rich?

15 CHAIRMAN COWART: Merwin, is it  
16 understood in reading these words that the full  
17 value of energy storage, the phrase "energy  
18 storage" here, includes thermal storage?

19 MR. BROWN: Let's see, if I remember  
20 right, we -- did we -- help me, we talked about  
21 it. We ended up not including thermal storage in  
22 this report I believe. Isn't that right? Help

1 me.

2 CHAIRMAN COWART: Yes, it's right.

3 MR. BROWN: Yes. So no, it does not  
4 include thermal storage. It wasn't really  
5 explicitly left out, but we just felt it wasn't  
6 within our scope to handle that.

7 MR. MORGAN: But Rich, it could easily  
8 be fixed if you wanted it to say energy storage of  
9 all kinds.

10 CHAIRMAN COWART: Yeah, but we got to  
11 add a lot more detail to the report itself than  
12 that. We've addressed this before when we did the  
13 five year report, and we felt it would be unduly  
14 complicating the effort here and didn't really  
15 have a good idea what overall DOE's work was in  
16 the area. So it's pretty hard to characterize a  
17 recommendation. Now if we want to do that, I  
18 would strongly recommend we not mess this thing  
19 up. That we perhaps adopt for ourselves a  
20 separate task. It's not in what Congress has told  
21 us to do.

22 MR. BROWN: Anyone else have any comment

1 on this? Yes?

2 MS. HOFFMAN: My only comment is that I  
3 agree with Clark. In some ways we can capture  
4 that in a separate report and then do a deep dive  
5 and a focus on that.

6 MR. SHELTON: Is this exclusionary  
7 language? I mean, I'm not understanding, is there  
8 a particular concern? Because this would --  
9 wouldn't this language encompass thermal storage?

10 CHAIRMAN COWART: Well, that's why I  
11 asked the question because the full value of  
12 energy storage as a phrase could include thermal  
13 as well as electric power storage and/or storage  
14 of energy to produce electricity. But I recognize  
15 that the charge of the subcommittee was the  
16 latter, not the former. And I recognize that the  
17 report focuses on the more narrow definition of  
18 storage. That's something I understand. I just  
19 think that the reader of the report should somehow  
20 be alerted to the fact that we have narrowly  
21 targeted this assessment to a subset of all  
22 storage resources.

1           So if that's stated clearly, then that's  
2 fine. Because I've just been in so many meetings  
3 where people talk about storage and then they  
4 forget the huge sort of resource base of thermal  
5 storage that we know is going to be needed to  
6 accomplish the goals that we've all been talking  
7 about.

8           MR. BROWN: That's right. And one --  
9 I'll have to re-read it because I think it was in  
10 there, where we did say we didn't cover thermal  
11 storage. But that may be because I'm thinking  
12 about the earlier report that we did, because I  
13 know we said it in it.

14           So what I propose that we -- how we  
15 handle this, and I'll get -- do you have a comment  
16 on this particular subject? Oh, Carl?

17           MR. ZICHELLA: Yeah, there's of course  
18 different flavors of thermal storage too at  
19 generation and on a distributed grid as well. But  
20 it seems like -- I take the point that maybe we  
21 should do additional work on this. But I guess my  
22 question is, should we have a recommendation that

1 we do that? We could simply add a recommendation  
2 that we look into this further and integrate it  
3 more into the overall picture of energy storage.

4 MR. BROWN: Let me suggest one of the --  
5 who are you recommending do this?

6 MR. ZICHELLA: I guess it would be the  
7 EAC.

8 MR. BROWN: That's why I asked the  
9 question because this is a report to DOE that's  
10 making recommendations to them. If it's a  
11 recommendation to EAC, I think you just made it on  
12 the public record here. I don't think it goes  
13 into this --

14 MR. ZICHELLA: Well, let the record  
15 reflect that Pat was nodding and giving me the  
16 thumbs up. (laughter) Thank you Merwin.

17 MR. BROWN: Is that right Rich? I don't  
18 think it belongs in this report.

19 CHAIRMAN COWART: I think this is fine.  
20 I just wanted to flag this topic for the full  
21 committee because we know this is important.  
22 We've said this from the beginning, and this

1 report serves a different purpose. It's fine.

2 MS. HOFFMAN: And this is Pat and Pat  
3 had stated earlier with Clark that we should do  
4 it. Would recommend that we do a separate report  
5 focusing on thermal storage. That would be  
6 valuable to the industry (inaudible).

7 MR. BROWN: Tim was next and then you  
8 Chris. Tim?

9 MR. MOUNT: So I strongly support  
10 treating this as a separate issue, and I would  
11 like to broaden it beyond thermal storage. That  
12 the whole concept of flexible demand, controlling  
13 water pumps, da, da, da, da, that should be a  
14 major focus.

15 MR. GELLINGS: That's really a separate  
16 issue though. I mean, we can --

17 MR. BROWN: Demand response.

18 MR. GELLINGS: Demand response is really  
19 a very separate topic. And yes, they come  
20 together in some sense, but I wouldn't want to mix  
21 that in with a report on thermal storage.

22 MR. MOUNT: But they do cover the same

1       purpose. That you can provide flexibility to the  
2       system from the demand side.

3               MR. GELLINGS: The characteristic of  
4       that flexibility is quite different.

5               MR. BROWN: We'll take your comment. I  
6       don't believe it affects this report per se. And  
7       so I suggest it's on record now and you have a  
8       good point, but let's go on please. Chris?

9               MR. SHELTON: Two comments related to  
10       this topic. I think for the record, many of the  
11       things that are recommended here for storage apply  
12       generally to also include thermal storage. That's  
13       why I'm saying a lot of these recommendations are  
14       not exclusionary. And it's particularly for this  
15       paper. And in the strategy recommendation paper  
16       that we did last year, we had a whole section that  
17       was focused on the taxonomy of need. And that the  
18       focus at DOE and in research should be framed into  
19       need and characteristics, not technologies. So  
20       the point that was just made about thermal storage  
21       playing a flexible demand role, is a  
22       characteristic aspect of thermal storage and

1 demand response. So I think we should continue.  
2 We've made those recommendations in the past.  
3 We've recognized that, but this is not meant to  
4 exclude thermal storage and most of it doesn't.

5 MR. BROWN: That's correct. But to  
6 Rich's point, the subcommittee informing these  
7 recommendations did not have an overt focus on  
8 thermal storage.

9 MR. SHELTON: And I don't disagree with  
10 the focus, but I applaud the focus on the  
11 characteristic of what you're trying to get out of  
12 the technology, rather than just the technology  
13 itself.

14 MR. BROWN: Okay, thank you. And the  
15 answer I think is, I think it's in there. It was  
16 at one time, at least in our discussions. We'll  
17 check to see if there's a comment in there that  
18 makes the distinction. If it's not there, we'll  
19 put something in, make sure the reader understands  
20 that the thermal storage was not covered. But  
21 these are not -- that doesn't mean these don't  
22 apply to thermal storage. That's up to the reader

1 to decide that. Okay, yes? I'm sorry, I --

2 MR. BOSE: I think that this has been an  
3 ongoing issue for the Storage Committee, because  
4 outside of the storage community, people seem to  
5 interpret storage to mean many different things.  
6 And that's why there is confusion between whether  
7 -- when I let my power company use my thermostat,  
8 control my thermostat, are they using it as  
9 storage? Or are they using it as demand control?  
10 Or what is it? So I think the definition -- we  
11 need to be careful about the definition, and we'll  
12 just have to go back and check on that.

13 MR. BROWN: That is correct. So the  
14 point raised, and we'll see to it that --

15 CHAIRMAN COWART: It may just require  
16 checking to see if there's a sentence in the  
17 introduction or even a footnote could be dropped  
18 early in the report that makes the point that the  
19 focus of this report is on a certain form of  
20 storage. And that there are a lot of other  
21 resources that the committee is looking at in  
22 other reports.

1                   MR. BROWN: Right, and what I'm  
2                   thinking, if it's not in there, and I was thinking  
3                   it was, but now having re- read it on the way out,  
4                   I don't remember seeing it there. But I may have  
5                   just read it --

6                   CHAIRMAN COWART: I didn't see it either  
7                   the last time I read the report.

8                   MR. BROWN: Yeah, so we'll put a  
9                   sentence in there. Probably just take one from  
10                  the prior report to address the same issue. If  
11                  that's okay. So I guess we need now to go back.  
12                  This is the end of the recommended assessments,  
13                  and discuss Mary's question. And so can we  
14                  project -- yeah, you're working on it.

15                  MS. RALLS: It's page 17. It's the last  
16                  paragraph on the page. Okay, as I said, I don't  
17                  have any problem certainly with the  
18                  recommendation. However, if you go down to the  
19                  bottom of the paragraph that begins with, "The  
20                  importance of renewable integration," the last  
21                  sentence reads -- at least the version that I  
22                  have. I understand there were a couple of

1 different versions coming out. "Based on the  
2 results of this research, the department should  
3 make recommendations to the ISO and RTO  
4 communities, state regulators and FERC on  
5 appropriate market design and regulatory  
6 improvements in this arena." Certainly the  
7 research is necessary. Certainly sharing that  
8 research is necessary.

9           We have some concerns about language,  
10 describing DOE's role as making recommendations to  
11 regulators and markets on what is appropriate. So  
12 I would propose that that sentence basically be  
13 changed, and I'll read it in full and then go  
14 back. "Based on the results of this research, the  
15 department should make that research available and  
16 strike 'make recommendations.' To the ISO and RTO  
17 communities, state regulators and FERC, which they  
18 may consider in assessing, delete "on" and then  
19 continue the rest of the sentence.

20           So it would read "Based on the results  
21 of this research, the department should make that  
22 research available to the ISO and RTO communities,

1 state regulators and FERC, which they may consider  
2 in assessing appropriate market designs and  
3 regulatory improvements in this arena."

4 And I'm going to trust the house that  
5 you've got it up there because my eyesight is so  
6 poor I can't see.

7 MR. BROWN: Pardon?

8 MS. RALLS: I'm going to trust the house  
9 that you've got it up there because my eyesight is  
10 so poor I can't see the screen.

11 MR. BOSE: Oh. It's up there. Have you  
12 - yes, going to ask a question?

13 CHAIRMAN COWART: I guess I have no  
14 objection to the change, but I wasn't getting the  
15 subtlety here. The subtle difference. So maybe  
16 the difference as I understand it is the  
17 difference between the department directly making  
18 recommendations to the - for policy adoptions to  
19 the ISOs or whoever, versus making the research  
20 available showing the options and letting those  
21 decision makers make their decisions. And I  
22 understand that this language is fine with the

1 department.

2 MR. BOSE: Yeah, I think recommendations  
3 implies a prioritization which says, we've done  
4 this study and here's what we think are the main  
5 takeaways or the things you should --

6 MR. BROWN: Yes, we would need - what I  
7 was trying to reconcile is we make recommendations  
8 on a regular basis. Why is this different? Why  
9 is this recommendation different?

10 MS. RALLS: These are recommendations  
11 that DOE would be making, as opposed to  
12 recommendations from the EAC. Now like I said at  
13 the beginning, the overall recommendation makes  
14 sense. It talks about the study. The language  
15 here goes into what happens with that study or  
16 that research after that?

17 MR. BROWN: Is that captured? Can you  
18 see it there? Okay, did you have any other --

19 MS. RALLS: Nope, that's it.

20 MR. BROWN: Okay. Well, based upon this  
21 change and other changes that we discuss orally  
22 here, I hear a call for -- make a motion please.

1                   SPEAKER: I'll move to approve this  
2 report with the changes as recommended in the  
3 discussion.

4                   MR. MORGAN: Second.

5                   CHAIRMAN COWART: Any further  
6 discussion? All in favor say aye. Any opposed?  
7 Right, the report is adopted with these changes as  
8 discussed.

9                   MR. BROWN: Thank you.

10                  CHAIRMAN COWART: Thanks very much.  
11 Thanks Merwin.

12                  MR. BROWN: If we have time, I have one  
13 last slide, but it's not that critical to cover.

14                  CHAIRMAN COWART: Whether -- how dense  
15 it is.

16                  MR. BROWN: It's not very dense.  
17 Actually I'm sorry, I had two. I just wanted to  
18 -- one of them was -- summarized the real nature  
19 of this report. One, what we found was the  
20 Federal Energy Storage Program is comprehensive  
21 and largely responsive to US needs. But recent  
22 trends in markets, public policies, technologies

1 related to energy storage are shifting the energy  
2 storage landscape, revealing institutional  
3 barriers especially. So in that context, EAC  
4 offers recommendations for DOE Energy Storage  
5 Program in order to better meet the strategic  
6 goals enumerated in the 2013 DOE report, which  
7 call for program changes that are generally a  
8 matter of degree.

9 So the meat of this is a summary of the  
10 report and the message that was in it.

11 CHAIRMAN COWART: Thank you very much.

12 MR. BROWN: Okay, and we did that and  
13 then the plans for 2015 I'll go through quickly.  
14 One we've already talked about. This white paper  
15 that's jointly being done between the storage --  
16 the Smart Grid Subcommittee is the lead in Energy  
17 Storage Subcommittee on distributed energy  
18 storage. Also I'd like to -- it's been mentioned  
19 by our subcommittee, we haven't adopted it yet  
20 totally, but look at the role of electric vehicles  
21 as grid storage as an initiative area we'd look  
22 at. And another one is the role of grid storage

1 and grid asset utilization in economic  
2 efficiencies.

3 And I think that was it. I'm sorry, I  
4 shouldn't -- I didn't know it'd go blank on me.  
5 But anyway, unless you want me to bring -- oh,  
6 there you go. Those are kind of -- I haven't  
7 vetted this with all the committee members yet  
8 because we just haven't had an opportunity. But  
9 this is what we're going to look at going forward,  
10 at least at the moment.

11 CHAIRMAN COWART: I just have one quick  
12 reaction Merwin, that there's an overlap between  
13 number two and number three. And I think it's  
14 fine actually to have a focus on electric  
15 vehicles. But electric vehicles serve the asset  
16 utilization and economic efficiency goals as well  
17 as what I think you meant by grid storage, which  
18 would be electricity in, electricity out. And it  
19 seems to me that number two would be a stronger  
20 product for the subcommittee if it focused on all  
21 the values that electric vehicle storage might  
22 deliver.

1                   MR. BROWN: I didn't follow that. I'm  
2                   sorry. All of the values of --

3                   CHAIRMAN COWART: In other words,  
4                   instead of -- conversations about the use of EVs,  
5                   sometimes focus purely on using the battery as a  
6                   bidirectional sync and source for electricity or  
7                   for VARs or for other electric -- purely electric  
8                   purposes. But the other benefits of sort of smart  
9                   charging of vehicles in response to market  
10                  conditions, for example, or charging them in low  
11                  demand periods, that kind of thing. Or high  
12                  renewable availability periods. Those other  
13                  advantages have to do with the displacement of the  
14                  use of petroleum as much as with the -- and using  
15                  the grid, your point in number three, grid asset  
16                  utilization, taking advantage of available  
17                  generation. Taking advantage of available  
18                  transmission and distribution capacity when it's  
19                  freely available.

20                  So in other words, your number two study  
21                  is tightly linked to your number three objective.  
22                  It makes sense to take -- if you're going to talk

1       about electric vehicles, talk about them more  
2       comprehensively.

3               MR. BROWN:  So another way to put it is  
4       to embody number two in number three.

5               CHAIRMAN COWART:  No, I'm just -- I  
6       think it's -- something that focuses just on  
7       vehicles might be very smart and focused enough  
8       and concrete enough to be a good committee work  
9       product.  It's just that I wouldn't want to limit  
10      that paper to a subset of the vehicle's  
11      contribution.

12              MR. BROWN:  Oh, okay.  I think I  
13      understand now, and I don't believe that was an  
14      intent here.  It was my quick note taking of  
15      suggestions from the subcommittee members.  We'll  
16      have to discuss it more thoroughly.  But your  
17      point is taken.  Yes Pat?

18              MS. HOFFMAN:  Merwin, I have one  
19      request, and it's some feedback that I've had with  
20      respect to conversations when I go around the  
21      country and I do the presentations.  And I'd like  
22      the committee to think about -- and it goes back

1 to I think Chris's comment and some of the  
2 conversations here is, how do we get more standard  
3 -- I don't know if standardization is the right  
4 word, from utilization or a use case point of view  
5 for energy storage so that everything is not  
6 uniquely designed? How do we get some of that  
7 complexity around the use case, which means the  
8 utilities and the users have to start putting  
9 system requirements out or defining the best case  
10 use scenarios in which energy -- where the product  
11 developers are developing a product for a need  
12 defined by the industry.

13 And I don't know how we sometimes flip  
14 that conversation of what capabilities we're  
15 looking for, so the product can be developed to  
16 meet those capabilities. But think about that as  
17 you move forward. I ask the committee to think  
18 about that.

19 MR. BROWN: Okay, I think I know where  
20 you're going with this. And for those of you in  
21 the subcommittee here, I wrote it down to help  
22 remind me to look at that. I guess we're done for

1 the subcommittee.

2 CHAIRMAN COWART: Thanks very much  
3 Merwin. All right, we are out of order and we're  
4 somewhat behind time. So we're going to have to  
5 be very timely in our -- I think we have Karen  
6 Wayland who's now here. Sorry David. So please  
7 --

8 MS. WAYLAND: Well, thank you for  
9 accommodating my dentist appointment this morning,  
10 and I can be quick because while I was in the  
11 dentist chair, the secretary asked for something  
12 by noon. So I spent the time between getting to  
13 the office and getting here doing that instead of  
14 spending a lot of time writing something for you.  
15 But I do have an update on the QER, and I asked  
16 Carl Pechman to come along because I think one of  
17 the technical workshops that we've been doing as  
18 an aside to the stakeholder meetings, I think  
19 you'll find very interesting.

20 So let me give you a quick rundown on  
21 where we stand on the QER. We are winding down  
22 the sort of very formal stakeholder meetings

1 component. We have one more stakeholder meeting  
2 in New York City on finance on October 6th. The  
3 public comment period closes on October 10th, and  
4 then at some point before we release the final  
5 report, we'll do a wrap up meeting in Washington  
6 DC.

7           We're going to continue to do sort of  
8 informal stakeholder engagement and we'll likely,  
9 as we start to come out with interim products and  
10 results of analyses, be sitting down with  
11 stakeholders to sort of socialize some of the  
12 results that we're seeing and make sure that we're  
13 on the right track.

14           In addition, we have done -- in addition  
15 to the formal stakeholder meetings, we've done  
16 some technical workshops that allow for us to sit  
17 down with experts and kind of roll up our sleeves  
18 and go through some of the data that exists  
19 already. We have done one on resilience metrics  
20 that was convened by Sandia. We have done one on  
21 alternative fueling infrastructure, and the  
22 conversation you just had about the electric

1 vehicles as storage was interesting to us because  
2 we spent a lot of time in the beginning of the  
3 scope of the QER trying to figure out how to deal  
4 with electric vehicles. Because as you know, they  
5 are sort of a storage capacity, but there is  
6 potentially so much more that they can add to the  
7 grid.

8 But it also could be in next year's QER,  
9 which is end use, end generation and supply. So  
10 what we decided to do are, for some of these  
11 issues that cross over, both this year's, which is  
12 purely transmission storage and distribution,  
13 wires, pipes, rail barge, truck transport,  
14 intermediary processing facilities, that would be  
15 the bulk of the report. And as these cross  
16 cutting issues pop up, we're going to cover that  
17 in kind of sidebar boxes.

18 So definitely kind of the role of EV and  
19 then alternative fuelling infrastructure, of which  
20 we did a very comprehensive technical workshop,  
21 that will be in this one, but covered much more in  
22 depth in the next version of the QER.

1           We are -- Carl's going to talk about the  
2 grid architecture workshops that they've been  
3 doing. And we likely will have one more on IT  
4 interdependencies, with a heavy focus on  
5 electricity. And that -- stay tuned for that. We  
6 hope to get that done in the next month or so.

7           We are deep in the analytical phase. We  
8 have contracts with many of the national labs to  
9 do analyses on liquid fuels, electricity and  
10 natural gas space. A lot of work being done on  
11 the interdependencies among those groups. We are  
12 also working with some outside consulting firms,  
13 as well as doing analyses ourselves in the form of  
14 white papers and other kind of visualization and  
15 modelling work.

16           A lot of -- some of the most interesting  
17 things I think that just came out were a way of  
18 looking at all of the literature that's out there,  
19 the current studies, because we certainly don't  
20 want to duplicate efforts. For example, the inner  
21 -- the studies that are being done through the DOE  
22 and our connection funding are just ripe with

1 information and recommendations that we want to be  
2 able to incorporate.

3           So one of our teams has been working  
4 with a national lab to create a searchable  
5 database that actually allows you to pick out  
6 metrics and predictive relationships that have  
7 been identified in the research and pull those  
8 out. So it is a really interesting way for me to  
9 have seen a literature review done, which I have  
10 not seen before. And that tool will become  
11 available after the -- when the report is done.

12           Some of the work streams that we're  
13 doing with the national labs, with our internal  
14 papers, with RAND, and incorporating the subject  
15 matter of the QER meetings within the electricity  
16 space, are tackling questions like grid  
17 reliability and resiliency. What are the likely  
18 issues in bulk power systems, the distribution,  
19 the whole reliability through 2030? Again, we are  
20 -- these are the questions that we're posing in  
21 the analyses, and the results will be forthcoming  
22 in the next few months.

1                   What's the appropriate level of  
2                   resilience? What are the resilience metrics that  
3                   we might use? What are current methods for paying  
4                   the cost of improving resilience? What's the role  
5                   of smart grid? These are all things that you're  
6                   grappling with. So there's no surprise that these  
7                   are things we're talking about, at least in a  
8                   distribution system. How quickly can the current  
9                   regulatory system respond to new external forces  
10                  and incorporate technology innovation? So again,  
11                  we're not just looking at sort of a technology  
12                  realm. We're also looking at sort of the  
13                  regulatory and institutional environment.

14                  How does the transfer of assets and  
15                  services from regulated mechanisms to market based  
16                  mechanisms change the ability of a utility to  
17                  obtain financing? Again, that would a subject for  
18                  the October 6th meeting. Greenhouse gas  
19                  reductions and other drivers of grid change. Some  
20                  of the questions would be, how well can the  
21                  transmission storage and distribution system adapt  
22                  to the changing portfolio generation that are

1 needed to support greenhouse gas reductions yet  
2 maintain reliability and affordability? Obviously  
3 a lot of people are looking at that.

4           So we will be trying to incorporate work  
5 outside of the current stream that we've got labs  
6 doing. What are limiting physical and cost  
7 factors in integrating intermittent zero emitting  
8 renewables in DG and the operation of the system?  
9 So again, you would be familiar with the questions  
10 that we're grappling with.

11           So when it comes to the stakeholder  
12 meetings, we've held 12 out of the 14 that we  
13 plan. So far we've heard from over 180 panelists,  
14 from industry NGOs, some people around here have  
15 been some of our panellists, state officials. You  
16 can look at the meetings. We transcribed every  
17 single one of the meetings, and we also have  
18 meeting summaries. And the meeting summaries are  
19 large font. So they're 16 point font and end up  
20 being 20 pages long with a lot of space. So  
21 they're actually quite readable. They summarize  
22 the panels and give an overall assessment of the

1 meetings.

2           Those are all on our website  
3 Energy.gov/QER. So the meeting transcripts, the  
4 meeting summaries, a briefing memo that I've  
5 mentioned before for each of these meetings, as  
6 well as all of the statements from the panellists.  
7 So there's kind of a trove of information that we  
8 are now currently going through the transcripts  
9 and the summaries, as well as all the comments  
10 that we've started to receive and pulling out key  
11 industry insights and recommendations.

12           Surprisingly, we're getting far more  
13 industry insights from the stakeholder meetings  
14 than we are specific recommendations. But we're  
15 getting great recommendations that are coming in,  
16 in the written comments. So we're really -- in  
17 the next couple of weeks we'll be diving into  
18 those to pull out those insights and  
19 recommendations.

20           Some of the ones that you might be most  
21 interested in hearing from us about are, if you  
22 want to take a look on the website too, are the --

1 we had a June 19th San Francisco Energy Water  
2 Nexus meeting. And it's slightly tangential to  
3 energy transmission storage and distribution, but  
4 obviously there is some link there. We had a  
5 fabulous meeting, and I think two of the best  
6 meetings that we've had have been the electricity  
7 meetings. One in the west, in Portland on July  
8 11th and one just recently in Newark, New Jersey,  
9 which was a fabulous location let me tell you, on  
10 September 8th.

11           Some of the things -- one of the things  
12 -- we intuitively know some things, but then when  
13 you actually hear an industry executive or  
14 somebody actually spell out very explicitly how  
15 something is being affected, it sort of hits you  
16 and you realize you really -- that is something  
17 that we're going to have to address. And one of  
18 the things we heard over and over again, but  
19 really quite clearly in the Portland meeting, was  
20 the huge problems that exist now between the  
21 timeline for permitting and approvals at the  
22 federal level when used to build transmission to

1 connect to nuclear or coal plants that also took 8  
2 to 10 years to approve and build. That sort of  
3 long federal approval process became less of a  
4 problem than when you're trying to get approval to  
5 connect to renewables that can come online within  
6 two years from the planning to turning the switch.

7           So that mismatch in the timing of the  
8 federal process has become a real bottleneck in  
9 the system that we're going to look to -- there's  
10 an ongoing process. So that is not something that  
11 we're going to tackle sort of from ground zero.  
12 But that is something that we're going to be  
13 looking at very closely in terms of how we  
14 incorporate recommendations.

15           I think I'm going to stop there because  
16 we don't have much time and let Carl talk a little  
17 bit about the workshop he's been doing and we  
18 stand ready for questions.

19           MR. PECHMAN: It's nice seeing you all  
20 again. Last time I was here, I discussed the  
21 prospect of a great architecture project. We've  
22 now engaged Pacific Northwest National Labs to

1 work with us on developing a high level grid  
2 architecture. The objective of the project is to  
3 really start laying out what a future grid  
4 architecture might look like and to sort of stress  
5 test and evaluate the use of the grid architecture  
6 as a tool for evaluating policy.

7           So to a large extent, what we're most  
8 interested in with respect to grid architecture is  
9 how the grid architecture could reveal policy  
10 questions. We know that there are a lot of other  
11 uses for grid architecture. For example, looking  
12 at communications lengths and standards, electric  
13 flows, interactions of certain components and  
14 things of that sort.

15           This has been a very short-term project.  
16 The entire project from beginning to end will be  
17 10 or 11 weeks. In that time we've held a  
18 preliminary workshop where we discussed potential  
19 use cases. For example, the use of -- basically  
20 relating to the IEEE 1547, the use of advanced  
21 electronics for photovoltaics, to mapping of  
22 issues. One of the issues that we had mapped was

1 the impact of the recent federal courts ruling on  
2 FERC's Order 745 to look at how demand response,  
3 what parts of the market would be affected by that  
4 ruling in terms of eliminating certain forms of  
5 demand response.

6 We held our second workshop two days ago  
7 here in Washington DC. By the way, these  
8 workshops have been very well attended, both by  
9 staff of OE, EERE and EPSA. But also other  
10 agencies, like NIST and a wide variety of  
11 stakeholders. We've had EEI. We've had EPRI  
12 attend. We've had vendors like AVB attend,  
13 utilities, Con Edison, ISOs, California ISO has  
14 been in attendance for both workshops.

15 And we're trying to reach out as part of  
16 this process to explain what it is that we're  
17 trying to do and to get feedback. So this second  
18 workshop was a presentation, a preliminary result  
19 of mappings, of case studies and things of that  
20 sort. For example, one of the things that we're  
21 beginning to look at and we hope to look at are  
22 how -- are the relationship between different

1 kinds of electric technologies, their impact on  
2 the system and whether or not the appropriate  
3 pricing mechanisms are in place as a tool for  
4 identifying pricing that needs to be further  
5 investigated. Costing methods and things of that  
6 sort. Sort of following on the FERC's issuances  
7 755 where they looked at frequency regulation.

8           So in a nutshell, we will have our draft  
9 report on October 3rd. We are happy to share it  
10 with members of the EAC, especially the Smart Grid  
11 Subcommittee. We'd be overjoyed to have your  
12 response and comments and to incorporate that into  
13 the report. And we look at this as the start of a  
14 longer process. Not necessarily within EPSA, but  
15 by the department to investigate different  
16 configurations of the power industry, the role of  
17 distribution. How distribution system operators  
18 might fit into a larger bulk power system,  
19 microgrids, things of that sort.

20           So it's been a very exciting process.  
21 We look forward to your participation as we go  
22 forward, and with that, thank you.

1                   CHAIRMAN COWART: Any comments or  
2 questions from the committee on QER? Chris?

3                   MR. SHELTON: Thank you for the update.  
4 Chris Shelton from AES. I had heard through a  
5 couple of different channels that you all were  
6 wanting to get an update on energy storage. I  
7 just saw something come through electrical -- or  
8 grid related storage. I saw something come  
9 through from ESA that there's a meeting set up  
10 with the team. Do you need any more input on  
11 that? And are you covering that here with  
12 storage? Or are you going to cover storage next  
13 year with generation and load?

14                  MS. WAYLAND: I think both. But I think  
15 it is -- I mean, transmission, storage and  
16 distribution is within the -- is definitely there.  
17 So yes, I mean, we can talk afterwards. And I can  
18 go back and make sure that I know what the  
19 invitation list is for that meeting and then get  
20 back to you. So yes. In fact we had -- so if you  
21 look at the briefing memos, the briefing memo for  
22 the electricity west was updated to include some

1 information on business models, because that was  
2 the -- one of the panel's topics in the east  
3 meeting. But that briefing memo has a set of  
4 questions in the back, and some of them deal with  
5 storage.

6 So if you're interested in submitting  
7 individual comments, you can look at that and see  
8 where we're going. But happy to talk to you  
9 afterwards about that and follow up.

10 MR. SHELTON: Thanks.

11 CHAIRMAN COWART: Anything further? All  
12 right, thank you very much. David, I think we're  
13 ready for your report.

14 MR. TILL: Thank you. I'm ready also.  
15 Let me just make an announcement while Maureen is  
16 getting the recommendations for the expanding and  
17 modernizing the electricity power delivery system  
18 for the 21st century paper. We're beginning our  
19 initial descent. Tray tables and seats in their  
20 upright positions please. We'll be landing  
21 momentarily. Just want to set the right mood.

22 First, we'll start by going over the

1 recommendations for our white paper. It was an  
2 aggressive schedule to get it here to you today.  
3 You have in your inboxes at 8:42 a.m. this morning  
4 final version of this, because we believe in just  
5 in time delivery. There's a balancing that has to  
6 occur on the power system when you're dealing with  
7 AC power.

8           And so we're going to cover the  
9 recommendations, and then we'll go to the  
10 appendices and then we'll step back to a little  
11 bit of change in the text from what you've seen.  
12 The changes that we'll be talking about have been  
13 taken during our meeting and have been good  
14 changes that we felt like should be incorporated  
15 into the paper. So we'll present that fully to  
16 you and then talk about where we have discussed  
17 going from here with a 2015 work plan. There's  
18 only a couple of items that we'll talk about.

19           I would be remiss while we're getting to  
20 page 17 or so if I didn't thank not only the Power  
21 Delivery Subcommittee members that made such a  
22 huge contribution to this paper. Carl Zichella

1 led that. Clark Gellings and Pam Silberstein and  
2 Sonny and Paul Hudson and others contributed  
3 greatly. I hate them -- I know I left somebody  
4 out. Mark Lauby, Mark Lauby begged me, "David,  
5 don't ruin this by writing something yourself.  
6 Let me write the transmission section." (laughter)  
7 I said, "I agree. I hold the same esteem for  
8 myself that you do."

9           So it's a very good report, and then  
10 your comments have made it that much better. So  
11 we have in each category -- we have a category and  
12 then a recommendation under it as we get into the  
13 recommendations. And the first category is,  
14 develop future grid operating systems. The  
15 recommendation that goes with that is, work with  
16 the industry to define the architecture of the  
17 next generation EMS and DMS and create standards  
18 that drive the implementation of an open systems  
19 architecture.

20           This is -- I don't believe this is a  
21 controversial or new recommendation to this  
22 esteemed group. Seeing no tents, I'll go to the

1 next. Improve power flow control. The DOE  
2 recommendation is fund a demonstration project  
3 that illustrates the efficiency gains from  
4 deployment of advanced power flow control  
5 technologies. The next is, create smarter, more  
6 resilience distribution systems. The  
7 recommendation that we had and still retain is,  
8 research and report on strategies to harden and  
9 make more resilient grid assets in response to  
10 credible potential threats, both natural and  
11 manmade, or other federal agencies to inventory  
12 and characterize vulnerabilities and lessons  
13 learned from microgrid development projects, such  
14 as those being established by the Department of  
15 Defence.

16 Now yesterday we added a new  
17 recommendation under the more resilient  
18 distribution systems. And that is a wise  
19 recommendation, identify and assess other  
20 strategies to assure the continued provision of  
21 critical social services when grid power is  
22 disrupted. This is a recognition which is

1 widespread in the resiliency community, that in  
2 the same way that my utility assumes that our  
3 communications have been compromised when we plan  
4 our responses. That we recognize that there are  
5 times when the grid simply will not be available,  
6 and there should be measures to push critical  
7 social services off onto other means of being  
8 accomplished.

9           Moving on, under integrate multiple  
10 systems and technologies, the DOE recommendation  
11 is continue to prioritize and provide funding for  
12 research and development on variable resource  
13 integration and energy storage applications.  
14 Collaborate with industry and university research  
15 efforts to identify, evaluate and promote the  
16 development of technology advancements and  
17 operational enhancements needed to lead toward the  
18 integrated grid.

19           And then we have a reference, see  
20 companion R&D paper, which will be distributed  
21 after this meeting in draft form for more specific  
22 recommendations. At this point I should point out

1 that this paper sets up the reasons why the grid  
2 needs to change, is a bit more of a policy paper  
3 leading to the Smart Grid Subcommittee paper  
4 authored by Clark Gellings and Billy Ball  
5 primarily I think, to get more specific on that.  
6 And then as we'll share with you, we're going to  
7 take off a bit from this paper also with our 2015  
8 plans as envisioned right now.

9 Under design and plan the future grid,  
10 several recommendations. As previously  
11 recommended by the DOE, EAC, the department should  
12 continue to work with regional and interconnection  
13 wide planning and reliability entities such as  
14 RTOs, the Western Electricity Coordinating  
15 Council, peak reliability and the Eastern  
16 Interconnection Planning collaborative to take  
17 advantage of DOE research and development products  
18 as these entities develop planning tools and  
19 methods needed to reliably expand and modernize  
20 the 21st century grid.

21 Then direction and process. Coordinate  
22 with above mentioned entities, archive and FERC

1 regional planning entities to ensure that emergent  
2 technology grid coordination and operational  
3 advancements are included in the regional and  
4 inter-regional planning efforts as required under  
5 FERC Order 1000, non-wires alternatives analysis  
6 and consideration.

7 Work with industry to develop  
8 interconnection standards, macro and micro level,  
9 both communications and full grid  
10 interactionability of any device connected to the  
11 grid. And finally, study greater efficiencies  
12 with conversions of other forms of energy use to  
13 electricity.

14 CHAIRMAN COWART: Can I just ask a  
15 question, what's meant with -- in that last  
16 bullet? Are you talking about generation  
17 efficiency, or are you actually talking about fuel  
18 switching at the end use from, say gasoline to  
19 electric cars or something like that?

20 MR. TILL: I think that we're talking  
21 about fuel switching at the end use. But let me  
22 look around and see if any members of the

1 subcommittee would like to correct me on that.

2 MR. GELLINGS: Yes, it follows from the  
3 following: That in order to meet any of the  
4 targets for CO2 reduction that I talked about in  
5 the long-term, you're going to have to electrify.  
6 So it doesn't necessarily speak to the urgency or  
7 the priority of which end uses, but in general  
8 it's talking about electrification.

9 MR. TILL: Other questions? Other  
10 comments?

11 CHAIRMAN COWART: I agree with the  
12 recommendation. I just think that the sentence is  
13 unclear. So I wonder if we can just have an  
14 agreement to clarify the sentence.

15 MR. TILL: Sure, would you like to make  
16 a recommendation Rich?

17 CHAIRMAN COWART: I will do so after we  
18 get done with this conversation.

19 MR. TILL: All right, that's good. We  
20 had significant discussion about the appendices,  
21 this document. And while we included all of the  
22 appendices for you to help us make a decision

1 here, I think that our current direction would be  
2 to eliminate both Appendix A and Appendix B. Are  
3 there any discussion on that?

4 CHAIRMAN COWART: You might say why?  
5 Yeah, so really all of these issues are being  
6 pulled into the draft R&D paper. And to have sort  
7 of two different lists doesn't seem like it makes  
8 a lot of sense. So a suggestion is that in this  
9 paper we refer to the sort of companion, although  
10 I don't know those are the exact words, the  
11 companion R&D paper. And we will cover all of  
12 this within the R&D paper and therefore not be  
13 constrained with having to worry about the two  
14 lists being the same and being more inclusive and  
15 so on.

16 MR. ZICHELLA: If I may just add also.  
17 I mean, these appendices were to help shorten the  
18 text. There were -- all of the contributors were  
19 pretty much on the same page. But as we've seen  
20 numerous times, nomenclature's often not exactly  
21 precisely the same, etcetera. And because we were  
22 going to go into such detail, as Clark just said,

1       this was a parking place for things that were  
2       probably going to find their way somewhere else.  
3       Just so we could keep track of them and if  
4       necessary, have them available. But I agree with  
5       Clark, that we don't really need these. It  
6       actually makes the job of reconciling the two  
7       documents a little more difficult perhaps.

8               MR. BOSE: I noticed in several things  
9       there were some standards in the recommendations.  
10      And they look like standards that clearly falls  
11      under NERC's area. And so I was wondering what  
12      was the thought there.

13             MR. TILL: Direct me to which standards  
14      we're talking about Anjan. Which recommendation?

15             MR. BOSE: Interconnection standards,  
16      macro, micro, communications and full grid  
17      interactionability. I wondered if that's sort of  
18      -- I mean, I understand the need for the  
19      standards. I just wasn't sure whether it's DOE's  
20      part or it's somebody else's.

21             MR. TILL: Why don't we ignore it here  
22      because we're going to strike that appendix.

1 Let's go back to the recommendation.

2 CHAIRMAN COWART: It's the next to last  
3 recommendation. Same language.

4 MR. TILL: Yes, work with industry to  
5 develop interconnection standards, macro and micro  
6 level, both communications and full grid  
7 interactionability of any device connected to the  
8 grid. So I don't think that that's really going  
9 to so much fall under NERC and the reliability  
10 standards, as much as it's going to fall under  
11 IEEE and other standards where device makers and  
12 purchasers agree on an open-ended -- yes?

13 CHAIRMAN COWART: A suggestion, because  
14 I might have -- it might be my fault that that  
15 looks the way it does at the moment.

16 MR. TILL: I know it's not mine.

17 (laughter)

18 MR. GELLINGS: We're not -- I think we  
19 don't want to say DOE developed standards. But  
20 what's really needed and the example of 1547A is a  
21 good one. The industry needs help, perhaps I  
22 could call them guidelines on how to utilize those

1 standards effectively. So maybe a word or two  
2 changed there would take care of --

3 MR. MORGAN: Yeah, well, I mean, one  
4 thing you could do would say, work with industry  
5 and others to support the -- or to provide the  
6 support for or something. I mean, it's not so  
7 much that DOE's going to develop the standard.  
8 But they are presumably going to play a role in  
9 developing the support that's needed for someone  
10 to create the standards.

11 MR. ZICHELLA: I think that's pretty  
12 much what we meant anyway.

13 MR. MORGAN: So if you just say what you  
14 meant, that'll be fine.

15 MR. TILL: Did you catch that language  
16 Maureen? Do you --

17 MR. MORGAN: The develop of  
18 (inaudible)--

19 CHAIRMAN COWART: To support the  
20 development of, you might want to use your mic  
21 Granger.

22 MR. TILL: That's doable. Would you

1       like changes? All good? Good. Okay, thank you  
2       Anjan. And we decided we would eliminate  
3       Appendices A and B. And then on C, I'd like to  
4       propose a change to the title Maureen. Strike  
5       planning and insert policies and criteria, and  
6       then we'll throw that open to comment. It was  
7       suggested that this would be a more accurate title  
8       of what follows.

9                 Looks like there's no discussion of that  
10       change. I assume that means support. So let me  
11       see if we can get by with my just reading  
12       something as far as a change in the body. We had  
13       several changes in the body that were not  
14       substantive at all, but improved the language.  
15       And one of those started on page 11 where we said,  
16       "The higher cost per mile or per piece of  
17       transmission equipment has historically led to  
18       greater attention to transmission system  
19       reliability." Everything was fine until there.

20                 And then we said, "Through hardening the  
21       distribution system in flood prone areas, though  
22       hardening the distribution in flood prone areas

1 has gained new urgency." And it was suggested  
2 that we change that to read, "Though hardening and  
3 speeding restoration of the distribution system in  
4 storm and flood prone areas has gained new  
5 urgency." I don't think that should be  
6 controversial, but scanning the room I find you  
7 don't think so either. Thank you.

8 Are there any other areas within the  
9 recommendations or the content that you feel need  
10 discussion before we ask for a recommendation to  
11 vote on this document? Tray tables are up. Would  
12 anybody like to make a recommendation?

13 MR. REDER: I'll move to approve with  
14 the amendments as discussed.

15 MR. GELLINGS: Second.

16 CHAIRMAN COWART: Any further  
17 discussion? Hearing none, all in favor?

18 MR. BROWN: (inaudible) about that last  
19 sentence before you vote.

20 SPEAKER: I'm sorry, which last?

21 CHAIRMAN COWART: Well, I'm just going  
22 to -- I thought I had license to change

1 (inaudible). I'm almost done. I think we should  
2 vote now (inaudible) and then you can tell me  
3 (inaudible). All in favor of approving the report  
4 with the changes discussed. Any opposed? All  
5 right, consider it approved. And I will read you  
6 a final sentence and we can discuss it if we need  
7 to. Otherwise it will stay the way it is.

8 MR. TILL: While you're finishing that,  
9 I'll go ahead just briefly and talk about where we  
10 go in 2015. This paper mentions very wisely the  
11 importance of -- to a particular community  
12 especially, but to all of us, that non- wires  
13 alternatives be considered so that people can be  
14 assured that we didn't have blinders on when we  
15 planned the grid. The way it was put that I  
16 thought was very well several years ago, I heard a  
17 PSE chairman say, "We trust transmission planners.  
18 They're very smart people. We trust them to plan  
19 the best transmission possible. What we don't  
20 necessarily trust them to do is to recognize if  
21 the best solution isn't transmission."

22 And so this paper points out that the

1 non-wires alternatives need to be considered  
2 before transmission is proposed as a best  
3 solution. But going forward from this paper, much  
4 of -- we talk generally about technical things.  
5 We talk about regulatory issues, and this paper  
6 refers to the regulatory paper that the Smart Grid  
7 Subcommittee put before us and we approved in this  
8 meeting.

9           But much of what holds up transmission  
10 where transmission is really required, is not so  
11 much in people being able to see a technical need.  
12 But in the organizations that would provide the  
13 funding not being financial institutions providing  
14 speculative funding. But being the utilities and  
15 the RTO arrangements and so forth that provide  
16 funding. There is a need to establish the worth  
17 of several things, and one of those is the VAR  
18 that provides voltage support.

19           In the TVA system, for every three  
20 megawatts that we move across our system, we need  
21 a mega VAR somewhere to keep the system from  
22 collapsing while that transaction takes place

1 across our system. And the issue is that when you  
2 go to a financial person with a project and they  
3 want to know, well, what's the benefit? And it's  
4 very difficult -- it's a very difficult question  
5 to answer because it depends on where in the  
6 system you are, what the configuration is at the  
7 time, what the threat to the system at that point  
8 is.

9           If we're in a situation where a Memphis  
10 or a Nashville or an Atlanta or a Phoenix or some  
11 Southern California city, or going across the  
12 world in Egypt, anywhere where there are huge  
13 concentrations of low inertia air conditioner  
14 compressor motors, there is a possibility for a  
15 voltage collapse under certain conditions. And if  
16 you have those conditions and you're in one of  
17 those locations, the worth of that VAR is much  
18 different than if you're out in Podunk and the  
19 lights on the chicken coop need to stay lit.

20           And so establishing the worth of that  
21 voltage support and establishing the worth of  
22 moving to a system that is actively controlled for

1 load flows instead of passively controlled, those  
2 two things, the worth of a VAR, the worth of  
3 active control, we have discussed as areas that  
4 we'd like to move into. Because a lot of the  
5 barriers are not technical barriers. They're  
6 barriers to getting money cut loose.

7 So I put that before you and ask you for  
8 your comments on that as a direction for the Power  
9 Delivery Subcommittee in 2015.

10 CHAIRMAN COWART: Any discussion?  
11 Comments on that?

12 MR. VAN WELIE: I guess I just support  
13 the proposal.

14 CHAIRMAN COWART: I think we need a  
15 vote. I just think this is time for a committee  
16 discussion. Any other comments on the committee  
17 report?

18 MR. GELLINGS: An outstanding report.

19 MR. TILL: Thank you Clark. Let's land  
20 now.

21 CHAIRMAN COWART: All right, I've been  
22 asked to recommend the sentence for the final

1       bullet there concerning electrification of end  
2       uses. And I'm trying to be succinct, but I do  
3       have a sentence which would read as follows: As  
4       the modernized grid will be needed to support  
5       greater integration of renewable generation and  
6       national environmental and economic goals, DOE  
7       should study the means to improve efficiency and  
8       reliability through strategic electrification of  
9       end uses, including thermal and transportation  
10      uses."

11                   MR. BROWN: Rich, your scribe hasn't  
12      kept up with you. You're going to have to repeat.

13                   CHAIRMAN COWART: Yeah, well, I can give  
14      her the text.

15                   MR. BROWN: So Mel, it's twice as many  
16      words as were needed, but the words are fine.

17      (laughter)

18                   CHAIRMAN COWART: Well, as is often  
19      said, I didn't have time to write a shorter one.  
20      All right, so I can help you. Are you doing it  
21      now? All right, all the wordsmiths in the room, I  
22      agree with Granger that it could be improved. But

1 it's clear in its intent anyway.

2 MR. GELLINGS: Good job.

3 CHAIRMAN COWART: Any suggested  
4 modifications? I think we've agreed that --

5 MR. MORGAN: Given the climate is part  
6 of environmental, (inaudible).

7 CHAIRMAN COWART: Yeah, well, thank you.  
8 All right. Hearing no objection, I take it that  
9 this language is included in a former motion and  
10 the amendment becomes part of the approved  
11 document. Anything further on this? All right.  
12 Thank you. That concludes this part of the  
13 agenda. We have -- we're early in the wrap-up  
14 stage here. We have one announcement from Samir  
15 concerning the proposal to create a cyber security  
16 working group. Is -- Samir, you here?

17 MR. SUCCAR: Yes.

18 CHAIRMAN COWART: Okay. You want to go  
19 to the podium, or do you want to speak from there?

20 MR. SUCCAR: (inaudible).

21 SPEAKER: Can't hear.

22 CHAIRMAN COWART: We can't hear you.

1                   MR. SUCCAR: So unfortunately Chris  
2 Peters had to leave the meeting a little bit  
3 early. So I just wanted to convey to the  
4 committee that Chris had proposed creation of a  
5 new working group, similar to the Workforce  
6 Working Group, focused on the topic of cyber  
7 security. The concept would be a working group  
8 that would focus on areas around cyber or the C2M2  
9 maturity model and consist of both existing EAC  
10 members and outside expertise, drawing on  
11 utilities, trade organizations and utility  
12 vendors. The idea would be to organize the group  
13 with a liaison from DOE and prepare work products  
14 similar to the ones that have been described today  
15 and expanding on the scope of what was undertaken  
16 in the context of the EAC work product on cyber  
17 governance. Which was approved earlier this year.

18                   The idea would be to leverage EAC  
19 diversity and specific industry expertise. Keep  
20 the working group small, moving quickly to provide  
21 actionable recommendations, while ensuring that it  
22 is not a redundant initiative. So this has been

1 proposed. An email will go out to the full group  
2 to gauge interest and to start a conversation on  
3 whether the working group make sense. If so, what  
4 the scope and charge would be and what next steps  
5 might move forward. But without Chris's presence  
6 at the meeting, we've -- sorry, Rich has moved to  
7 move that conversation from this meeting to  
8 emails.

9                   And so look for that message and Rich,  
10 back to you.

11                   CHAIRMAN COWART: With that, thank you  
12 Samir. In view of the fact that Chris isn't here  
13 to make the proposal and we're short of a number  
14 of members right now anyway, I thought it would be  
15 better if the invitation to create a cyber  
16 security working group were circulated to  
17 everybody. And we can all communicate in between  
18 now and the next meeting. Granger?

19                   MR. MORGAN: Yes, I'll say this in the  
20 email. But I would -- if we do this, I just urge  
21 that we figure out something substantive we can  
22 actually do. There's so much, pardon my English,

1 but baloney, I would use a stronger word, in this  
2 space, that we don't want to just produce pabulum  
3 or other useless stuff.

4 CHAIRMAN COWART: All right, Anjan.

5 MR. BOSE: Different sub -- just a  
6 question. I thought I heard Pat say in the grid  
7 modernization part, that she was requesting the  
8 EAC to have some sort of an oversight or reaction  
9 to that. And I don't know if the EAC wants to  
10 take that up as a request. But well, Pat, you're  
11 here, so I don't want to put words in your mouth.

12 MS. HOFFMAN: I think we can actually  
13 handle that offline with the other committees.  
14 But what I would recommend is either it's part of  
15 the EAC meetings or part of a subcommittee where  
16 we're reviewing different programmatic areas of  
17 the department's program. For example, we did a  
18 lot of the institutional issues in yesterday's  
19 meeting as part of having LBL here to continue to  
20 do that as part of the topical areas of the EAC or  
21 as well, some of the subgroups. You can use the  
22 existing subgroups.

1                   But to find a mechanism or a way to  
2                   incorporate a more formal review of the program as  
3                   part of the EAC. I think that exactly how we  
4                   should do it, we should come up with a plan of  
5                   action and then have the EAC go through approval  
6                   of that.

7                   MR. BOSE: I guess my question Pat is,  
8                   how quick -- it seems to me things are moving  
9                   quickly on that front, at least in terms of your  
10                  budgeting process and all of that. So I don't  
11                  know what the time constraints are.

12                  MS. HOFFMAN: I would say as you well  
13                  know, we move quickly, but we seem to move quite  
14                  slowly at the same time.

15                  CHAIRMAN COWART: All right, I think  
16                  we're in the -- definitely in the wrap up phase of  
17                  this meeting, and I know Pat had some closing  
18                  comments.

19                  MS. HOFFMAN: Just in closing, I guess  
20                  number one, I'd like to thank everybody who's here  
21                  for participating in the EAC meetings. I  
22                  appreciate your participation. I'm here because I

1       feel this is a valuable contribution to my  
2       thinking, and where the department's heading and  
3       the issues that we need to have addressed.

4               I'm constantly trying to figure out how  
5       do we gain more value out of the reports and the  
6       recommendations that the EAC brings up? Because I  
7       think it's spot on to what policy makers need to  
8       hear. And so it's something to think about, how  
9       we can continue to utilize the products that the  
10      EAC has produced. Not only that we post them on  
11      the website, but how do we really get the message  
12      across to the folks that need to hear some of  
13      these recommendations and these strategic  
14      directions?

15             I do want to take a moment, sometimes  
16      I'm remiss in not doing a very good job, but to  
17      thank David, Matt and the ICF team for all -- and  
18      the leadership of the EAC, Rich and Sonny, for all  
19      their hard work in pulling the meetings together.  
20      Because the discussions are quite valuable and  
21      quite informative.

22             And so I really appreciate all the hard

1 work that everybody does on that. In the future  
2 we are going to be continuing to look at, how do  
3 we want to structure the department's activities  
4 and really try to pull it together. We've already  
5 talked about in the meeting the grid modernization  
6 efforts. But I really appreciate the last paper  
7 and some of the synergies in which the EAC  
8 recommendations are affirming. But also providing  
9 great insight of what you all are looking at in  
10 including what the department's looking at.

11 One of the things that probably will  
12 lead into the physical and cyber issue is, in some  
13 ways I feel like I'm being asked on a regular  
14 basis of, what is the strategy to -- in tackling  
15 risks to the system? Whether we're talking  
16 physical risks, cyber risk, aging infrastructure,  
17 climate risks, and I'd like to be able to probably  
18 brainstorm with the EAC on strategy elements. I  
19 know there are some discussions from a security  
20 side regarding the vulnerability of transformers  
21 and what we should be doing in that area.

22 And I'd like to bring some of those --

1 I'd like the opportunity to bring some of those  
2 conversations into the EAC discussions to get your  
3 feedback as we move forward. So that's one of the  
4 things that I'd like to make a request out of.  
5 And then ultimately, I just -- I appreciate your  
6 input and one of the things is investment in the  
7 future is going to be critical. And I'm not sure  
8 we've totally figured out how we're going to pay  
9 for all those investments.

10           And not that that's a role of the EAC.  
11 But I know there's different groups in the  
12 department that are looking at alternative  
13 financing and financing mechanisms. And that's  
14 something that the EAC may be interested in  
15 looking at and having feedback. So from my  
16 perspective, it's probably more ideas and I'm  
17 giving you guys more work to think about. But I  
18 think the topics are quite relevant, and we need  
19 to have the discussion.

20           And so it's a very valuable discussion.  
21 So I just wanted to thank everybody for their  
22 participation and engagement in that.

1                   CHAIRMAN COWART: All right, thank you  
2 Pat and I would echo strongly the thank yous to  
3 the ICF team and to the department support team.  
4 You guys are terrific. And I've been so impressed  
5 by the support that the committee has gotten. And  
6 then of course it goes without saying, it's pretty  
7 obvious, that the work of this group occurs in the  
8 subcommittees, and the individual members and  
9 leaders of those subcommittees deserve a lot of  
10 thanks and credit for everything that happens.

11                   We just approved at this meeting quite a  
12 series of weighty documents, with quite a number  
13 of recommendations for -- Pat should implement  
14 without adequate funding. But we just actually  
15 accomplished quite a lot and should pause for a  
16 moment and ask ourselves, are we going to be able  
17 to keep it up until March? We'll see. But  
18 between now and March, I hope the -- and expect  
19 that the subcommittees will be plowing ahead on  
20 their new topics.

21                   MS. HOFFMAN: One last thing, keeping up  
22 with work. I did want to let everybody know that

1 we do have three vacancies on the street for  
2 senior executive positions at the department.  
3 They're on OPM.gov website. If you know anybody  
4 that's interested in coming to Washington and  
5 being a wonderful civil servant, please have them  
6 go to OPM and look at some of the vacancies that  
7 are available.

8 CHAIRMAN COWART: Well, in fact let me  
9 ask if it's possible Pat for you to circulate,  
10 either to me or to the entire committee. I mean,  
11 if it's important that you share them with me and  
12 then I share them with the committee, or you share  
13 them with the committee directly. I think it  
14 would be good to have that information in the  
15 hands of the committee members in more detail. Is  
16 that okay?

17 MS. HOFFMAN: Um hum.

18 CHAIRMAN COWART: Thank you.

19 MR. BROWN: A different subject and back  
20 to the QER. I understand in public meetings the  
21 secretary is saying that the QER will be available  
22 for public comment by January 31. And I'm sure

1 the committee will want to take that document and  
2 respond to it. So that's to be noted on the list  
3 of things to think about.

4 CHAIRMAN COWART: Will it be important  
5 for us to do so before the March meeting or could  
6 we -- what would be the timeframe for comments on  
7 that? Do you know? Thirty days, yeah, in which  
8 case when it's available, if the committee wishes  
9 to comment, we would have to either comment  
10 individually. Or we'd have to convene a  
11 conference call to do it. Perhaps we should just  
12 -- people should have in mind that we might be  
13 trying to convene then a web-based meeting of the  
14 committee in order to do that. Or we might decide  
15 simply to give each -- give the members of the  
16 committee the opportunity to comment individually.  
17 Clark?

18 MR. GELLINGS: It's a different subject,  
19 but I just -- for those who are not aware, back to  
20 the comment made about productivity. I had reason  
21 to look over some of the work that's done by some  
22 of the other advisory committees to DOE. And I

1 was amazed to find that most of them do very  
2 little, and even when they do it, DOE doesn't  
3 respond to them. Their suggestions or  
4 recommendations get no response. So my  
5 compliments Pat to you and your staff for truly  
6 making use of this group.

7 CHAIRMAN COWART: Good comment.

8 MR. POPOWSKY: I think Karen in her  
9 remarks suggested that she would share a draft  
10 with the committee on October 3rd of the QER.

11 MR. BROWN: No, that's a draft of a  
12 product that PNNL is producing as input to the QER  
13 process. And it's a very -- what I've seen of it  
14 so far, it's a very interesting study about grid  
15 architecture. But it's only a small component of  
16 the QER itself.

17 MR. SHELTON: I appreciate Pat's  
18 comments as well, and I appreciate the challenge  
19 of dealing with all of the recommendations on  
20 different themes as they're coming out of this  
21 committee. I think there's one common element to  
22 what we've seen over the past two days and

1 probably most of the work product. And that is  
2 the sort of next general architecture. Sort of  
3 the mega theme. It screams out of kind of every  
4 paper. It's in the discussions that we had on the  
5 regulatory changes that are happening in  
6 distribution companies in New York and in other  
7 markets.

8           So a place where I think the agency --  
9 you know, the federal role in defining  
10 architectures and standards and vision and for  
11 future systems, has been quite helpful in other  
12 areas like telecom. So I think you could probably  
13 look at the reports from the EAC and see themes in  
14 each paper that could develop into kind of a mega  
15 theme recommendation on -- that could turn into a  
16 single set of efforts that could all be organized.

17           MR. ZICHELLA: Yeah, if I could add one  
18 thing. It seems like the recurring themes that I  
19 heard that need attention, go to things like  
20 eliminating inefficiencies in the system. We tend  
21 to look at the electricity system as an "it," and  
22 it's not an it. There are many ways in which we

1 inefficiently use the assets that we have. It  
2 leads us to build things we don't need. Leads us  
3 to run into financing hassles. How are we going to  
4 pay for what we actually do need?

5           And it seems like having DOE as sort of  
6 that uninterested overview of everything, being  
7 able to put a finger on where inefficiencies do  
8 exist, where we could change the way we think  
9 about making investments. Where we're not just  
10 thinking for the next 3 to 5 years, but we're  
11 looking out over 50 years of an asset and how we  
12 might want to be able to maybe spend a little more  
13 at the beginning to get more out of an asset 20 or  
14 30 years down the road. Making it scaleable,  
15 those kinds of things.

16           These are I think ways we're going to  
17 have to head. We can't build rights of ways  
18 everywhere. We have technologies we've talked  
19 about. David talked about some of the non-wires  
20 approaches to dealing with controlling load,  
21 diminishing a need for some of the investment.

22           The extent that we can make the case for

1 the investments we need to make, I think the  
2 funding will be there for it. But if we look like  
3 we're silver plating or gold plating the need,  
4 that's where we're going to be getting into a lot  
5 of trouble. And people will understand and  
6 support some of the shifts. I mean, all the polls  
7 show it, about concern about climate, about  
8 wanting to modernize the system, having the  
9 quality of the resources that we talked about  
10 yesterday.

11           It's all there, and we can do what we  
12 need to do a lot more efficiently if we can get  
13 the most out of, and operate what we have better.  
14 And plan not just for the short to medium term,  
15 but for that intermediate to long- term. Our  
16 climate goals are 80 percent by the middle of the  
17 century reductions from 1990 levels, greenhouse  
18 gas emissions.

19           Well, we have a 30, 40 year time horizon  
20 to begin planning and thinking about how to do  
21 that. I think DOE plays -- through its labs and,  
22 by the way, they're doing spectacular work on some

1 of these very topics. I work with them all the  
2 time, and I just think it's really amazing what  
3 they're contributing. But putting our finger on  
4 the inefficiencies and trying to help people  
5 organize themselves around getting rid of them,  
6 would be a huge benefit that DOE could do and  
7 maybe this committee could help with.

8 CHAIRMAN COWART: Anything further  
9 before we adjourn? All right. I'm happy to note  
10 that we're five minutes ahead of schedule, and we  
11 are adjourned. Thank you all.

12 (Whereupon, the PROCEEDINGS were  
13 adjourned.)

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## 1 CERTIFICATE OF NOTARY PUBLIC

## 2 COMMONWEALTH OF VIRGINIA

3 I, Carleton J. Anderson, III, notary  
4 public in and for the Commonwealth of Virginia, do  
5 hereby certify that the forgoing PROCEEDING was  
6 duly recorded and thereafter reduced to print under  
7 my direction; that the witnesses were sworn to tell  
8 the truth under penalty of perjury; that said  
9 transcript is a true record of the testimony given  
10 by witnesses; that I am neither counsel for,  
11 related to, nor employed by any of the parties to  
12 the action in which this proceeding was called;  
13 and, furthermore, that I am not a relative or  
14 employee of any attorney or counsel employed by the  
15 parties hereto, nor financially or otherwise  
16 interested in the outcome of this action.

17

18 (Signature and Seal on File)

19 Notary Public, in and for the Commonwealth of  
20 Virginia

21 My Commission Expires: November 30, 2016

22 Notary Public Number 351998