DuPont’s Journey to Build a Global Cellulosic BioFuel Business Enterprise

William D. Provine, Director – Science & Technology
Regulation G
The attached charts include company information that does not conform to generally accepted accounting principles (GAAP). Management believes that an analysis of this data is meaningful to investors because it provides insight with respect to ongoing operating results of the company and allows investors to better evaluate the financial results of the company. These measures should not be viewed as an alternative to GAAP measures of performance. Furthermore, these measures may not be consistent with similar measures provided by other companies. This data should be read in conjunction with previously published company reports on Forms 10-K, 10-Q, and 8-K. These reports, along with reconciliations on non-GAAP measures to GAAP are available on the Investor Center of www.dupont.com under Key Financials & Filings.

Forward Looking Statements
During the course of this presentation we may make forward-looking statements or provide forward-looking information. All statements that address expectations or projections about the future are forward-looking statements. Some of these statements include words such as “plans,” “expects,” “will,” “anticipates,” "believes," “intends,” and “estimates.” Although they reflect our current expectations, these statements are not guarantees of future performance, but involve a number of risks, uncertainties, and assumptions. Some of those risk factors include: fluctuations in energy and raw material prices; failure to develop and market new products and optimally manage product life cycles; global economic and capital markets conditions; litigation and environmental matters; changes in laws and regulations or political conditions; business or supply disruptions; inability to protect and enforce the company’s intellectual property rights and successful integration of acquired business and divestitures of underperforming or non-strategic assets. The company does not undertake to update any forward-looking statements as a result of future developments or new information.
DuPont’s Nevada Iowa Cellulosic Ethanol Site
On Track for 2014 Opening
Making Cellulosic Ethanol A Reality in Nevada, Iowa

ETHANOL PRODUCTION
30 MILLION gallons/year

CORN STOVER IN SUPPLY RADIUS
815,000 acres

FEEDSTOCK SUPPLY RADIUS
30 miles

CORN STOVER HARVESTED
190,000 acres

CORN STOVER HARVEST RATE
2 tons/acre

CORN STOVER INVENTORY
375,000 tons/year

CORN STOVER BALES
700,000 per year

ADDITIONAL ETHANOL FROM CORN
150 gallons/acre
Three Strategic Priorities Provide Clear Focus for Our Science

AG & NUTRITION
Extend leadership across high-value, science-driven segments of the agriculture and food value chains.

INDUSTRIAL BIOSCIENCES
Develop world-leading industrial biotech capabilities to create new businesses.

ADVANCED MATERIALS
Grow leading position in differentiated high-value materials.

Cellulosic Ethanol Business is Accelerated with Knowledge & Capabilities Extracted from All Three Areas
FEEDSTOCK SUPPLY CHAIN KNOW-HOW
Creating a Scalable and Sustainable Supply Chain

Collaboration with the USDA Natural Resource Conservation Service and Iowa State University:
To assess the lifecycle of corn stover as a feedstock and manage soil health within the stover supply chain

DuPont Feedstock Collection Program: Contracting with more than 500 local farmers to gather, store and deliver over 375,000 dry tons of stover per year into the Nevada, Iowa facility.

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DuPont’s Science And Innovation Capabilities Create A Large And Accelerating Growth Opportunity

World Class Science...

...Coupled With Compelling Market Insights

Our strategy is to invest in science and innovation to create solutions for the world’s greatest challenges

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Meeting Global Challenges Through Inclusive Innovation

Partnerships with Global Corporations, National Labs, Universities and Entrepreneurs

Inclusive Innovation

DuPont Technology

Market Knowledge

Productization

Integrated Solutions

Customers
DuPont’s Journey to Market with Cellulosic Ethanol

2003

Integrated Corn Biorefinery Project (ICBR)

2014

DuPont Commercial Plant Construction in Nevada, IA

DuPont Acquires Danisco & Genencor

Demonstration Plant Process Scale-up and Optimization in Vonore, TN

Enzyme Development Project

Corn Stover Stability and Transport R&D Studies

Corn Stover Collection

DuPont-Danisco Cellulosic Ethanol JV

Early Piloting at NREL

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Commercialization of Technology:
Full-service Technology Offering, Market-Specific & Value-Maximizing Options

- **TECHNOLOGY PACKAGE**
  Includes all the necessary information to complete Detailed Engineering, including performance guarantees

- **EQUIPMENT SUPPLY**
  The delivery of certain equipment to be provided for a plant in finished condition

- **TECHNICAL SUPPORT**
  Technical services to support plant design, commissioning start-up, and ongoing performance optimization.

- **BIOCATALYST SUPPLY**
  The supply of enzymes and ethanologen for use in the production of cellulosic ethanol for a licensed plant

- **FEEDSTOCK SUPPLY CONSULTING**
  Assistance in the development of a feedstock supply chain, including feasibility studies, planning, and execution

- **CO-PRODUCT / ENERGY SOLUTIONS**
  Value maximization of co-products
Over the last ten years, DuPont has invested hundreds of millions of dollars and challenged our top scientists to deliver on the potential of cellulosic ethanol. With construction underway of our commercial-scale facility, we stand by our commitment to this industry and to helping the United States lead the world in the production of advanced renewable transportation fuel.

As a market-driven science company, DuPont invests nearly 2 billion dollars a year on R&D, with more than 85 percent of these dollars directed at three global challenges: increasing food productivity, decreasing dependence on fossil fuels and protecting people and the environment from harm. Today’s research builds upon a diverse technical toolkit that includes industrial biotechnologies, agricultural biosciences, nanotechnology, chemistry, materials science, engineering and more.

Yes to the RFS!

Commercialization of the cellulosic biofuels industry is creating jobs, supporting farmers and driving innovation. It is energizing the global economy, tapping into the world’s supply of renewable biomass. But to capitalize on this renewable source of energy, private companies need stable, long-term policy support. Policies like the U.S. Renewable Fuel Standard are CRITICAL to encourage companies to innovate and invest.

Those policies need to remain in place.
DuPont Offerings Across the BioRefinery Value Chain

DuPont Crop Protection

DuPont Cellulosic Ethanol Feedstock Solutions

Fermasure®

C5/C6 Ethanologen

Cellulosic Ethanol

Butanol

Renewable Chemicals e.g., Bio-PDO™

Acclererase® Biomass Enzymes

Biomass/Seed Technology

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