



Virent is Replacing Crude Oil.

Biomass 2014

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Virent at a Glance

The global leader in catalytic biorefinery research, development, and commercialization

Employees



75 Employees

Partners & Investors



Technology



Converting plant-based feedstocks to fuels and chemicals

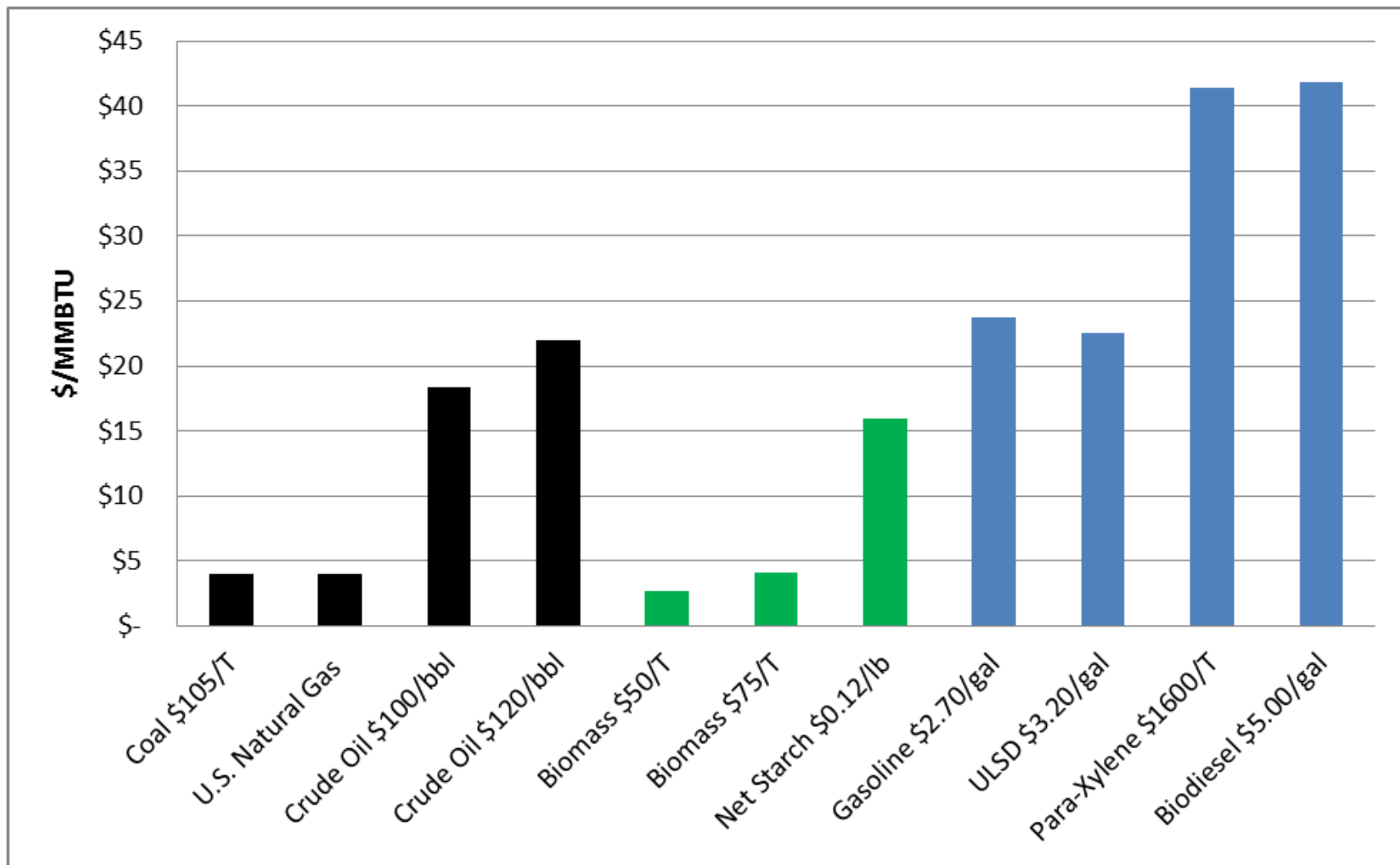
Infrastructure



25x Development Pilot Plants
2x Process Plants



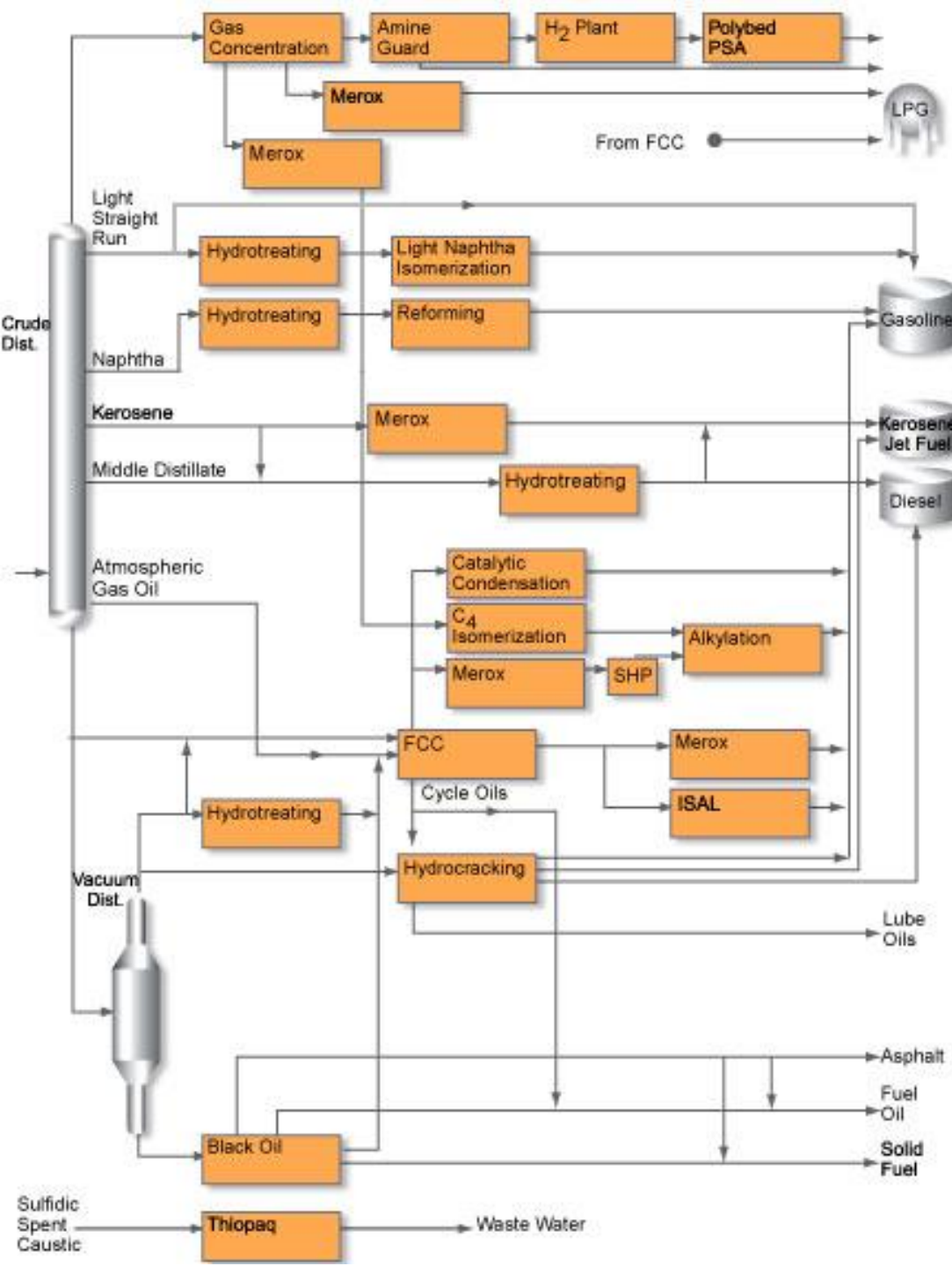
Energy Cost Comparison



Heating Value Data Sources: GREET and Aspen Plus



Crude Oil to Liquid Fuels



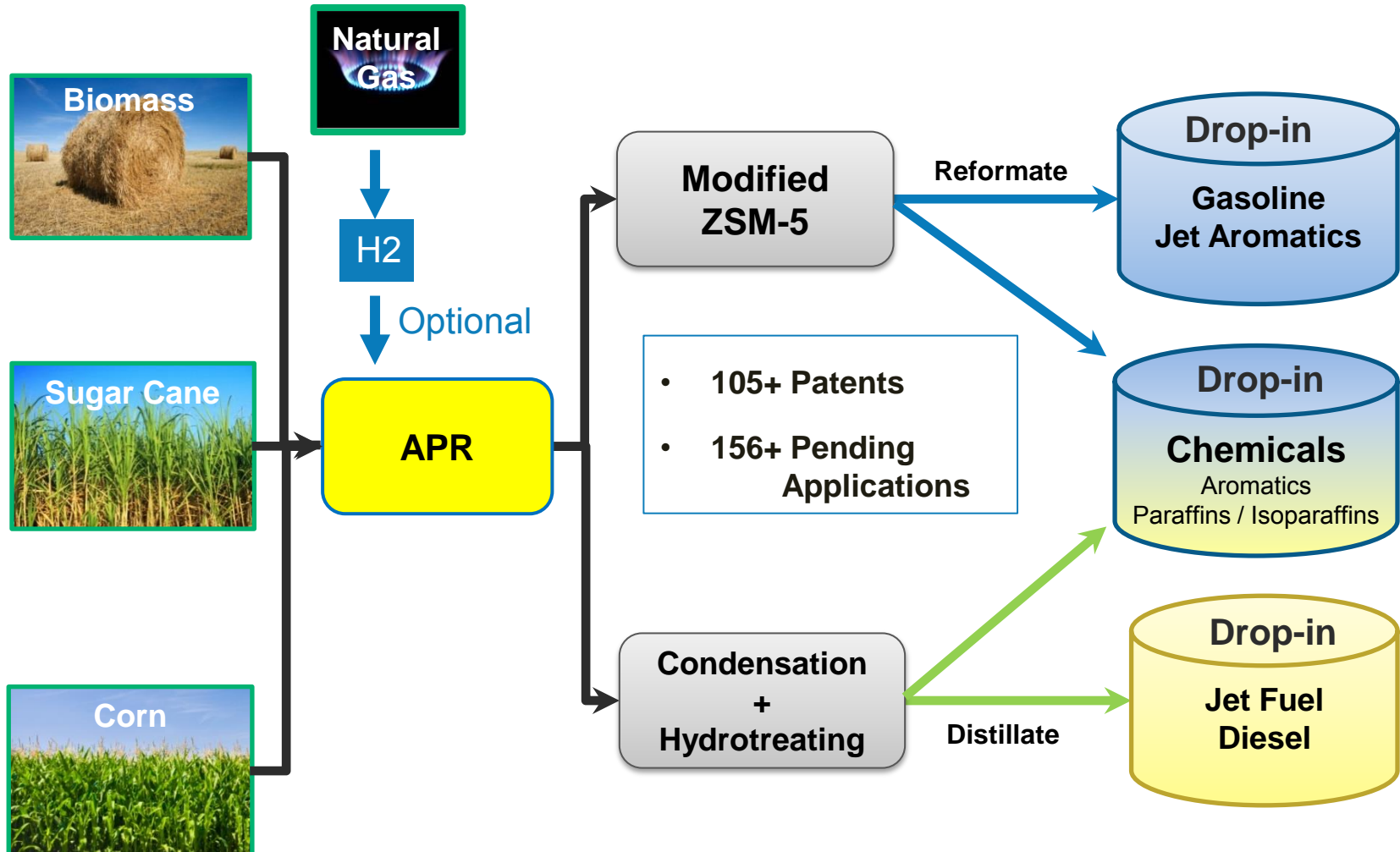
Reference

<http://www.uop.com/refining/1010.html>



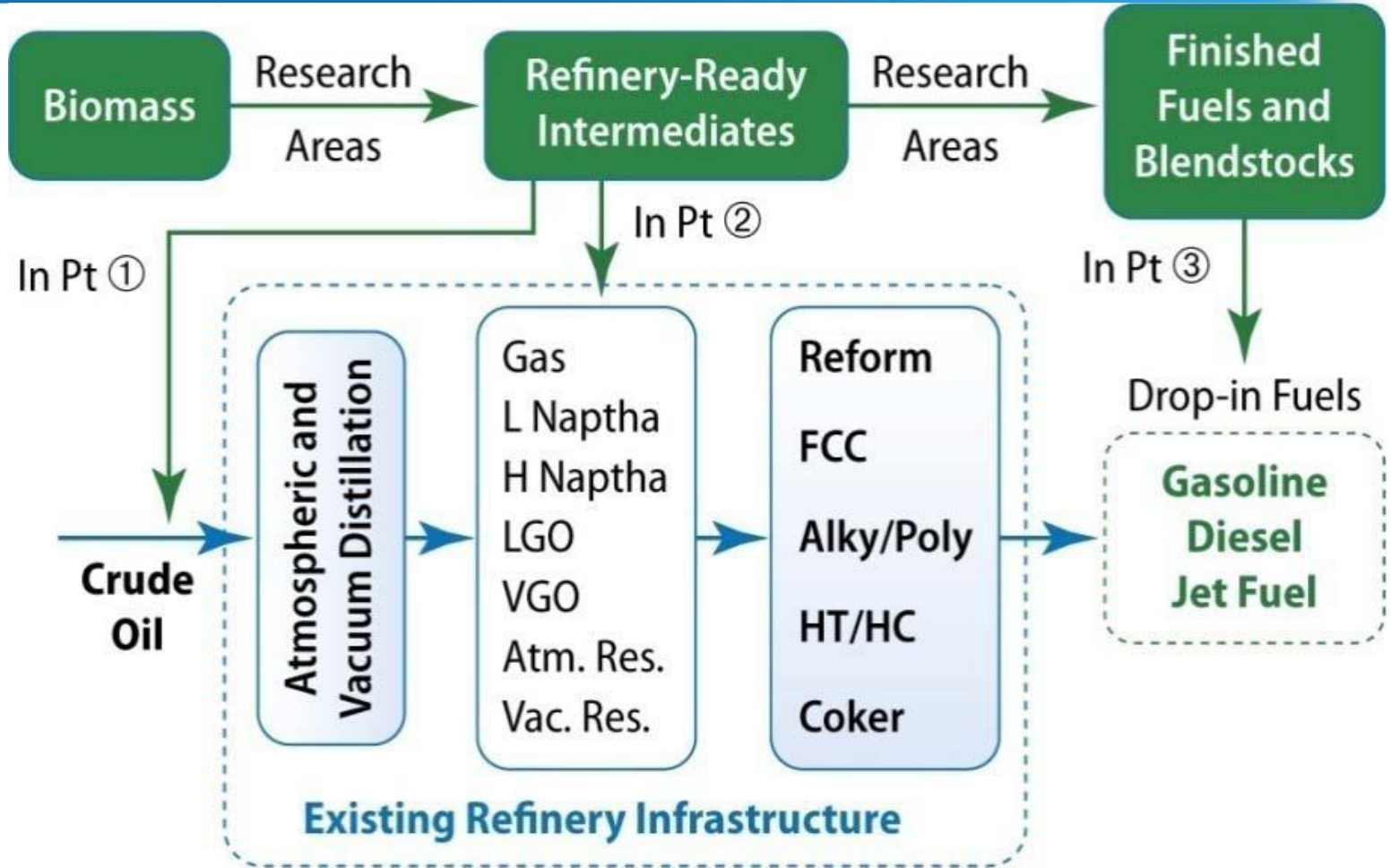
Virent's BioForming® Concept

Process flexibility enables the production of gasoline, aromatic chemicals, jet fuel and diesel from a variety of raw materials.

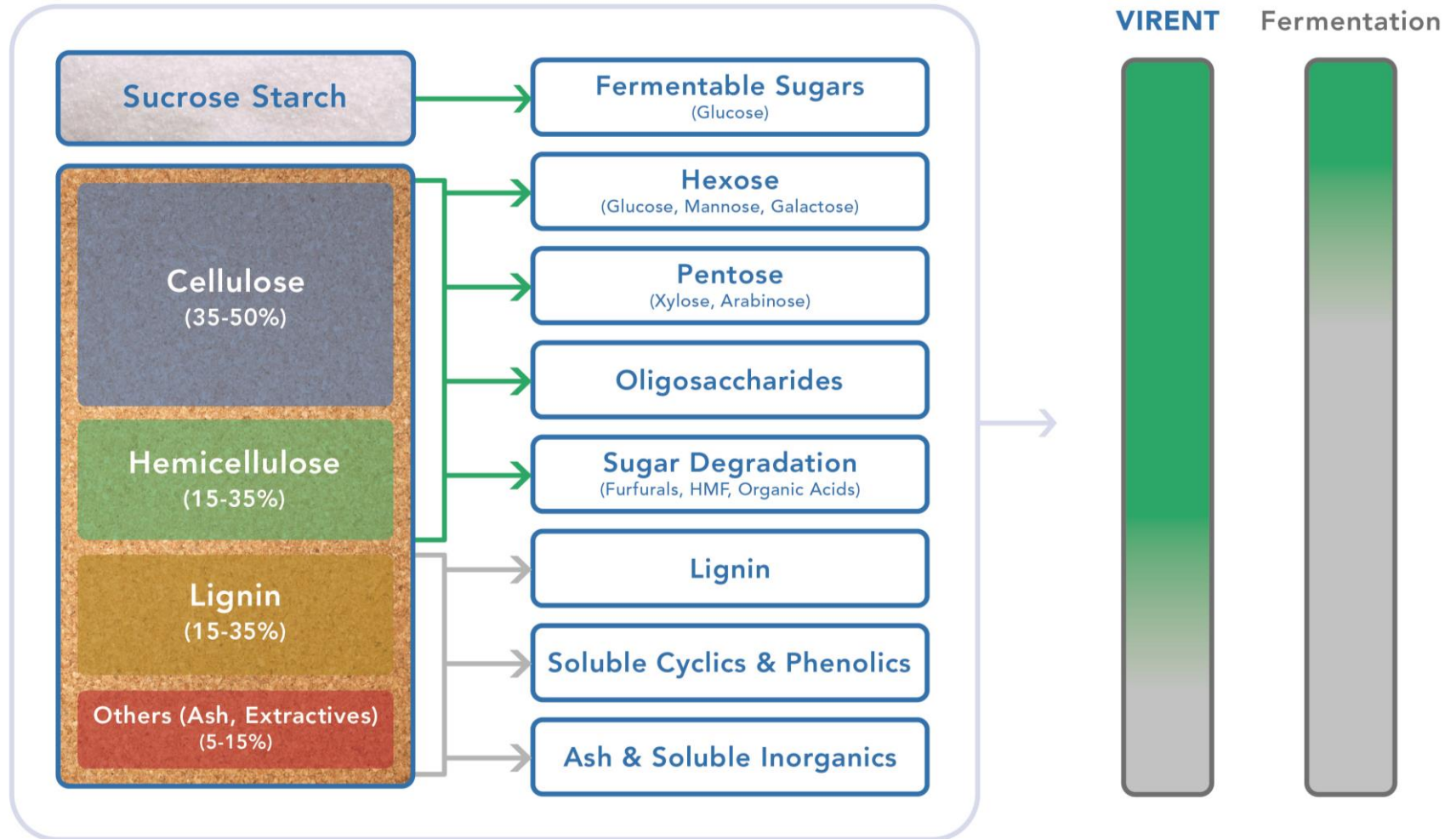


Infrastructure Compatibility Strategy

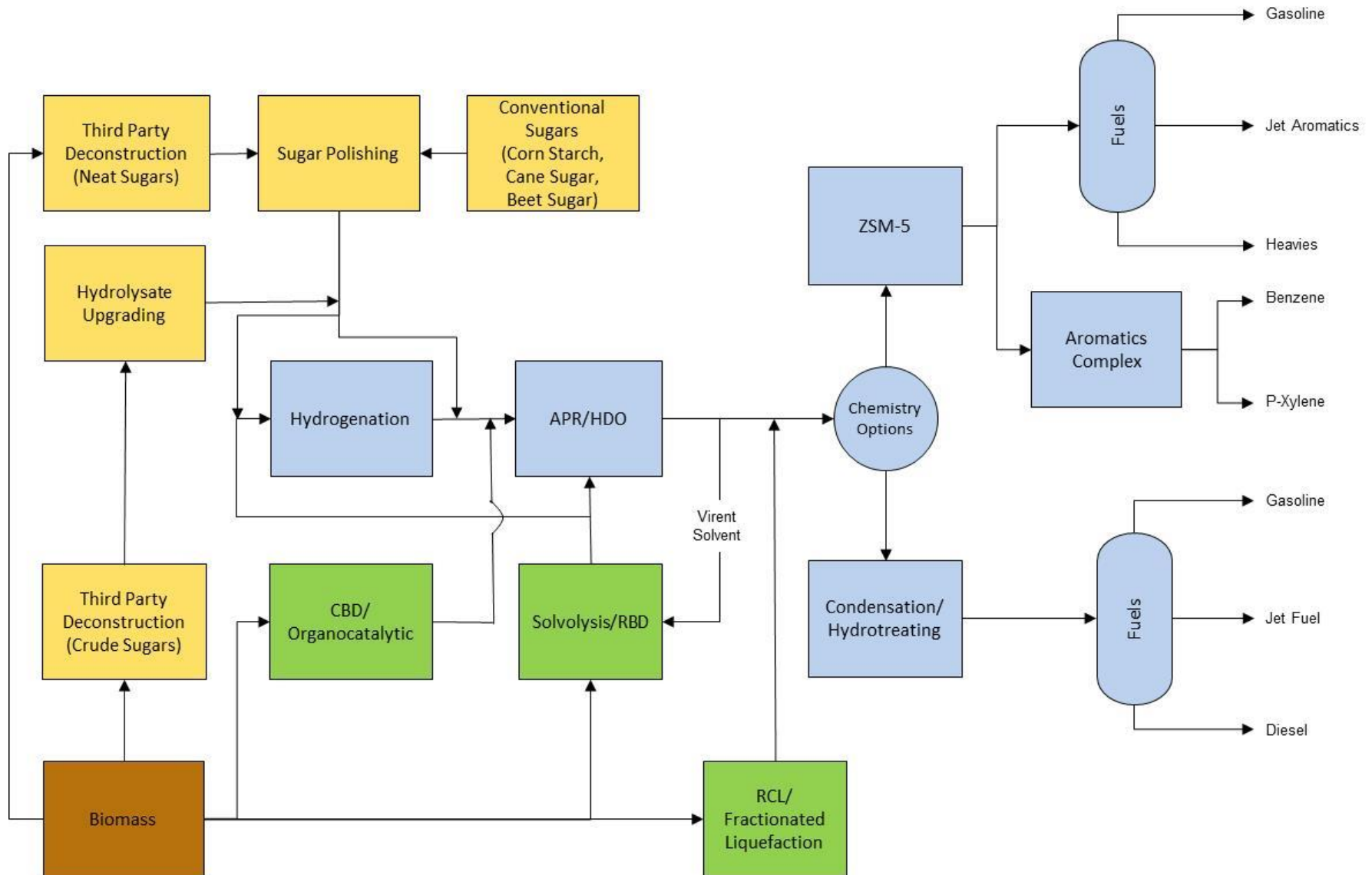
Biofuels for Advancing America



BioForming® Feedstock Advantage



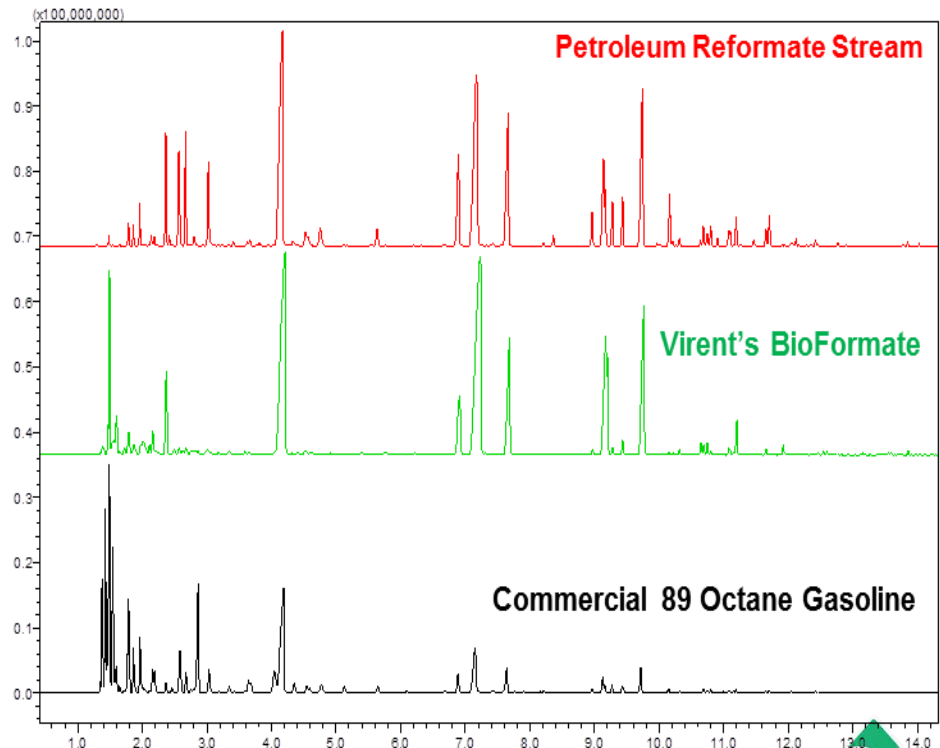
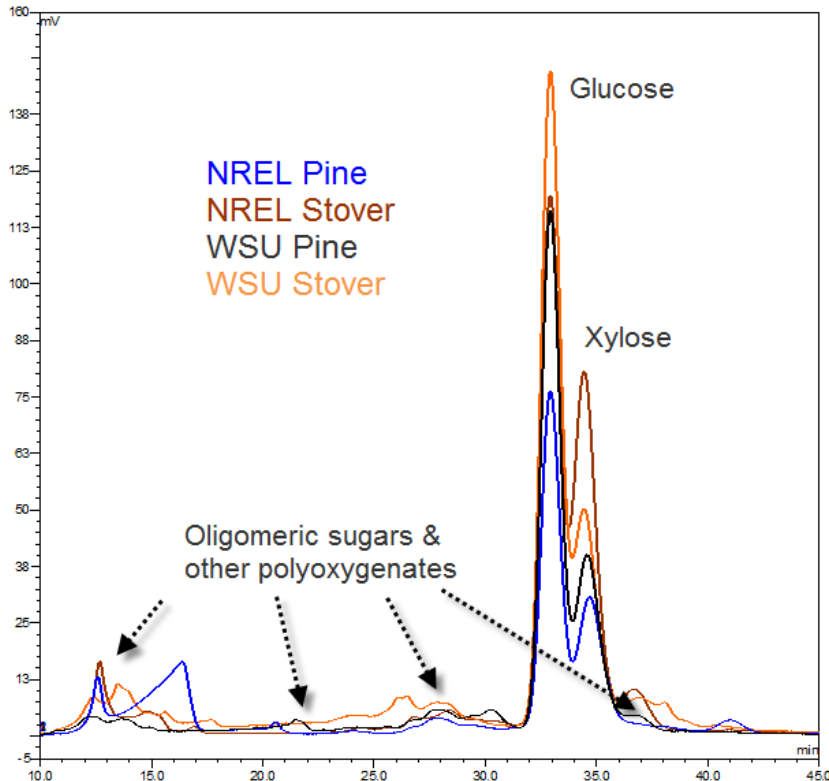
Virent's Carbohydrate Platform



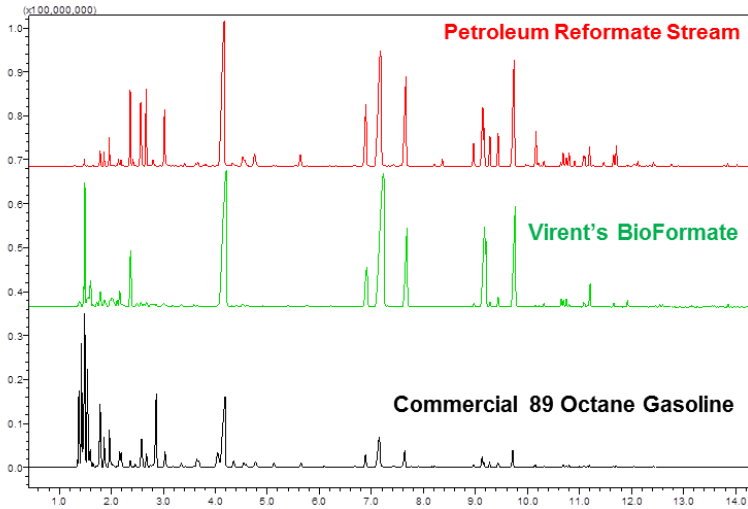
Biomass to BioFormate

NABC Work

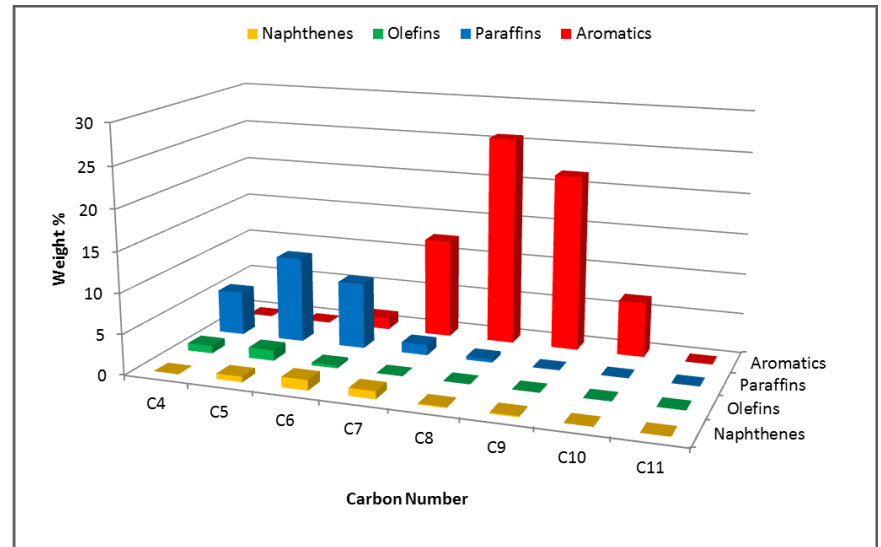
- Stover from ISU, pine residues from Catchlight
- NREL, WSU, and Virent making Hydrolysates
- Virent converted hydrolysates into BioFormate™ gasoline product



Comparison with Reformate



| | Typical Reformate (Vol%) | Virent BioFormate (Vol%) |
|-------------|--------------------------|--------------------------|
| Paraffins | 27 | 26 |
| Olefins | 1 | 3 |
| Napththenes | 1 | 3 |
| Aromatics | 71 | 68 |

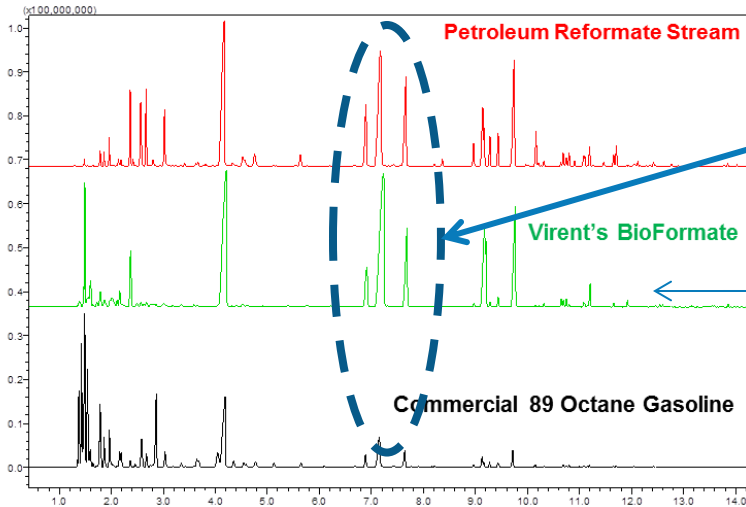


Virent's Product in Scuderia Ferrari Race Fuel



Virent has conducted 4 separate campaigns in Eagle to provide volumes for Shell to blend for Ferrari

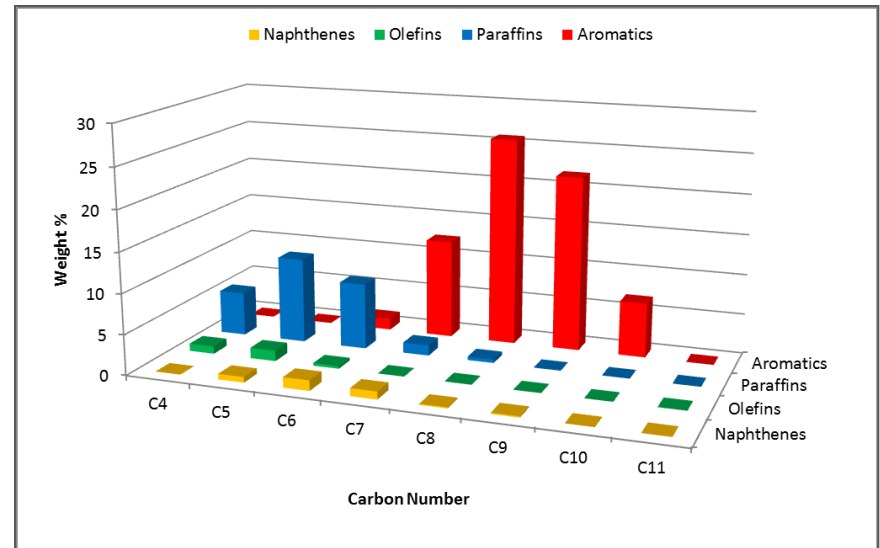
Comparison with Reformate



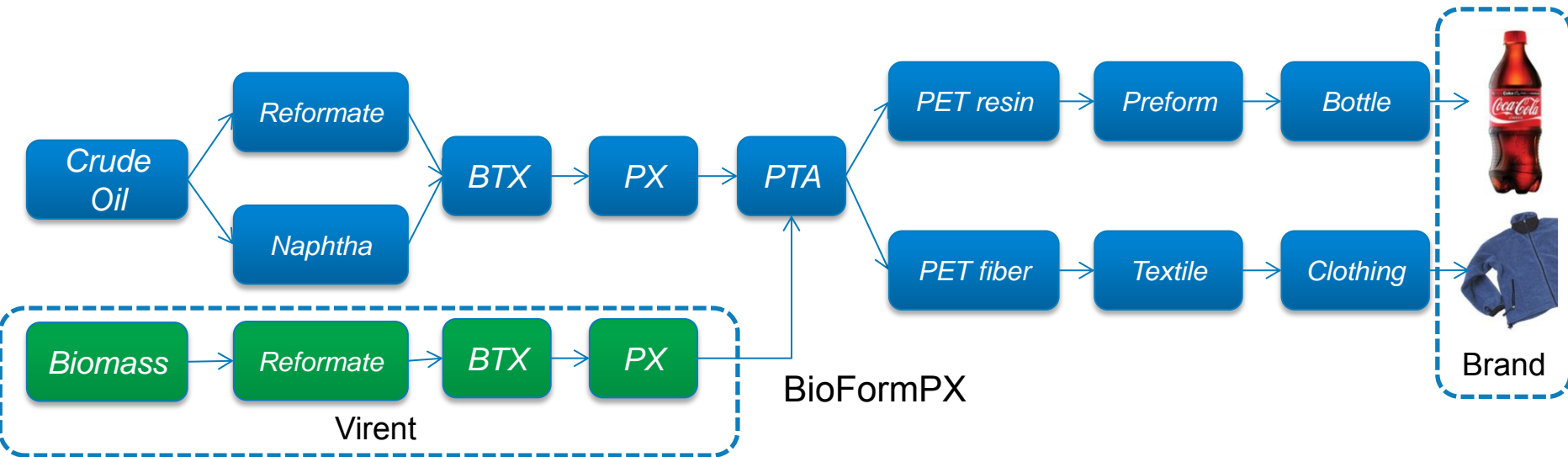
C₈ Aromatics

Note that this particular BioFormate® was made from *cellulosic* material (corn stover)

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Supply Chain – How to fit in?

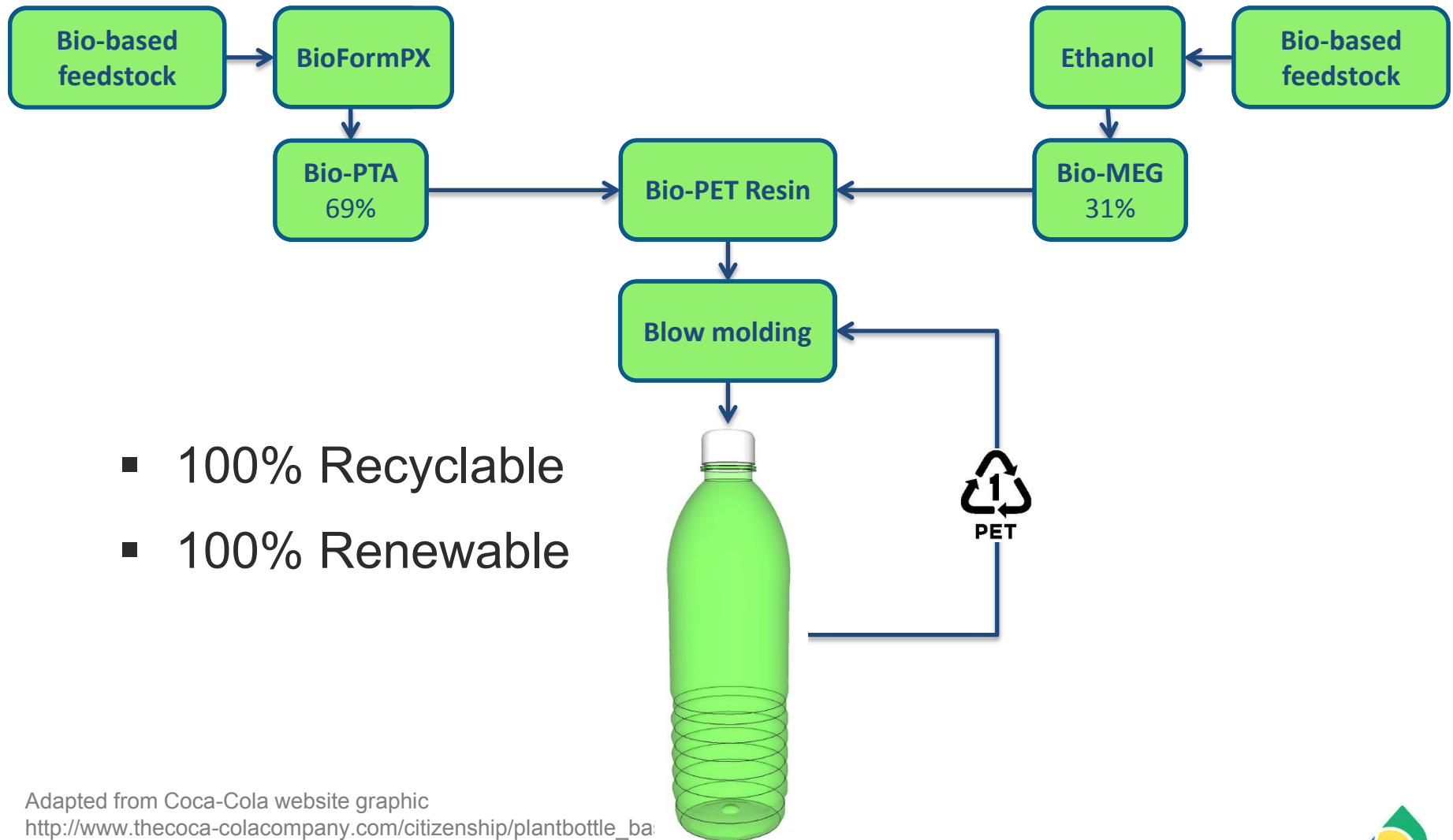


Supply chain innovation

- Opportunity to vertically integrate all the way back to raw feedstock.
- Reduce exposure to crude oil volatility, increase security of supply.
- Address sustainability requirements of the consumer and regulator.
- No impact to recycling infrastructure.



Virent Enables 100% RR-PET



- 100% Recyclable
- 100% Renewable

Adapted from Coca-Cola website graphic
http://www.thecoca-colacompany.com/citizenship/plantbottle_ba



Steady Progress Towards 100% Renewable PET

100% renewable bottles successfully made using:



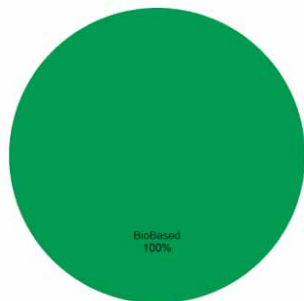
BioFormPX™



PET Resin

Mean Biobased Result : 100 %

Proportions Biobased vs. Fossil Based
indicated by 14C content



Jet Fuel Activities - Summary

Certification Activities



Synthetic Aviation Fuels Specification
ASTM D 7566
(New Annex to be Approved)

7566 Annex X

HDO SK

Hydro-Deoxygenated
Synthesized Kerosene

Catalytic Conversion of Sugars
Task Force



Jet Product Development Activities



FAA-CLEEN Program
Fuel Testing
Down-Select Finalist



FAA Award
\$1.5 MM Grant
Scale-up & Certification



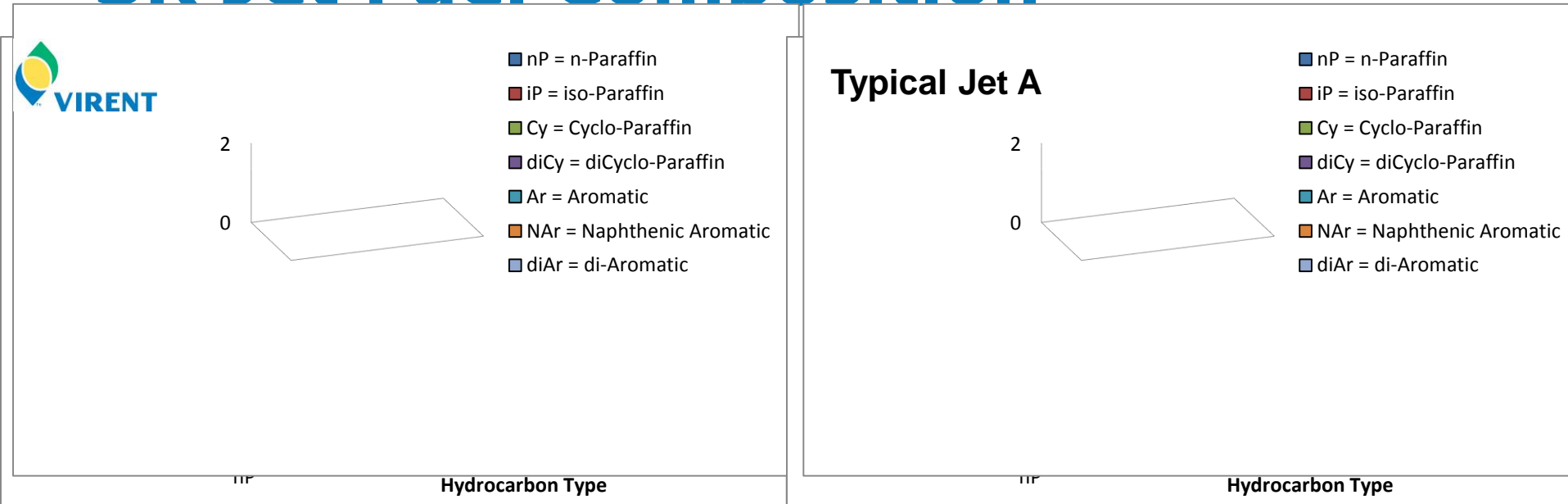
Shell – Virent Collaboration
Technology Development



DOE Award
\$13.4 MM Grant
Stover-to-Jet



SK Jet Fuel Composition



- Same hydrocarbons present in SK and Jet A
 - Broad carbon number range
 - Higher cyclo-paraffin content
 - Low aromatic content



Fully Renewable Synthetic Jet

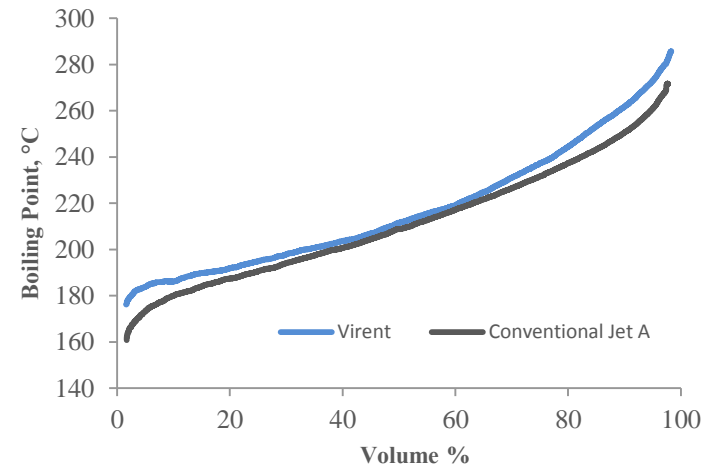
Cellulosic Biomass to Jet Fuel, 3/26/2012

Analysis from Wright Patterson AFB

| Specification Test | MIL-DTL-83133G Spec Requirement | JP-8 | VIRENT |
|-----------------------------------------|---------------------------------|-------|--------|
| <i>Physical and Chemical Properties</i> | | | |
| Heat of Combustion (measured), MJ/Kg | ≥42.8 | 43.3 | 43.3 |
| Flash point, °C | ≥38 | 51 | 40 |
| Freeze Point, °C | ≤-47 | -50 | <-60 |
| Density @ 15°C, kg/L | 0.775 - 0.840 | 0.804 | 0.805 |
| <i>Distillation</i> | | | |
| 10% recovered (T ₁₀), °C | ≤205 | 182 | 164 |
| EP, °C | ≤300 | 265 | 290 |
| T ₉₀ -T ₁₀ , °C | ≥22 | 62 | 86 |
| <i>Thermal Stability</i> | | | |
| Temperature | | 260°C | 325°C |
| Tube Deposit Rating | <3 | 1 | 1 |
| Change in Pressure, mm Hg | ≤25 | 2 | 0 |



Virent D-86 comparison to Jet-A



Very high thermal stability



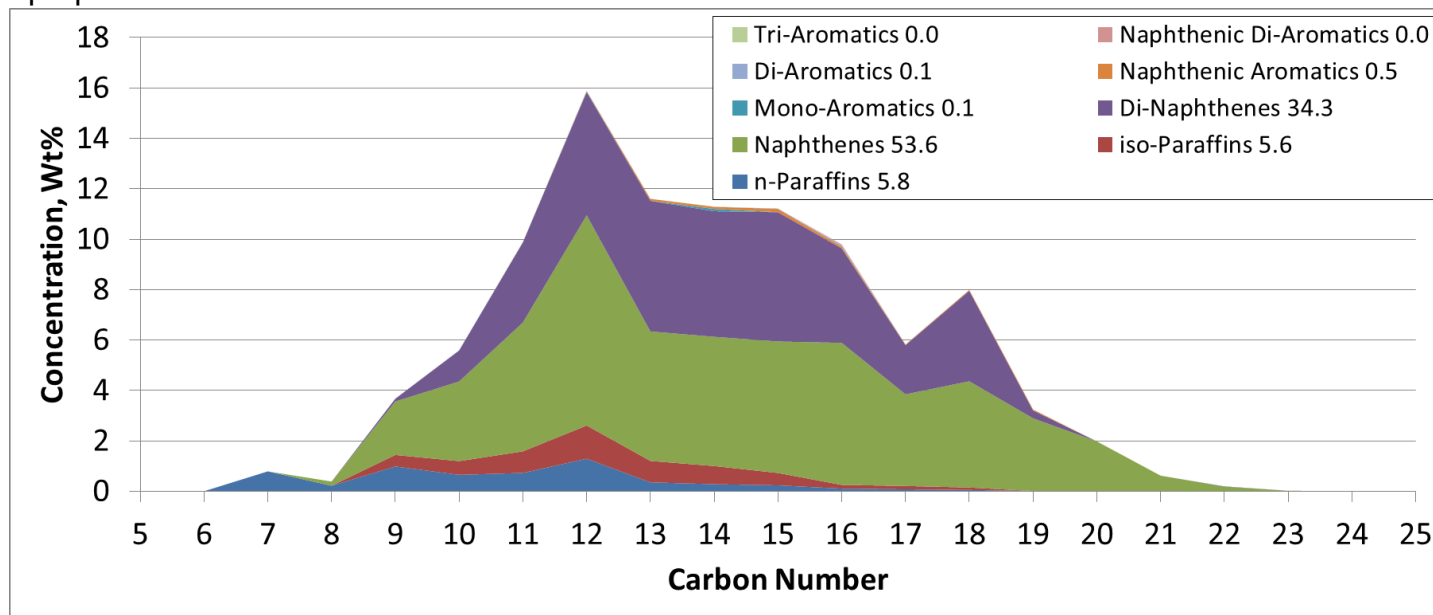
Product Quality

Diesel

- All specification testing meets ASTM D975
- High cyclic content provides good cetane and density
- Tune fractionation to vary jet/diesel cuts
- Could produce necessary volumes for certification with current assets

| | ASTM D975 No.2 Diesel Requirement | Virent Diesel | Petroleum Diesel* |
|-------------|-----------------------------------------|------------------|----------------------|
| Cetane | >40 | 49.6 | 48.4 |
| Density | >820 kg/m ³ | 836 | 842 |
| Sulfur | 15 ppm (ULSD) | <5 | 7.5 |
| Cloud Point | -- | -40°C | -16°C |

*Commercial sample analyzed for comparison purposes





Thank you.

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