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The New ICE Age DEER Conference Oct. 17th 2012















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New I C E age!



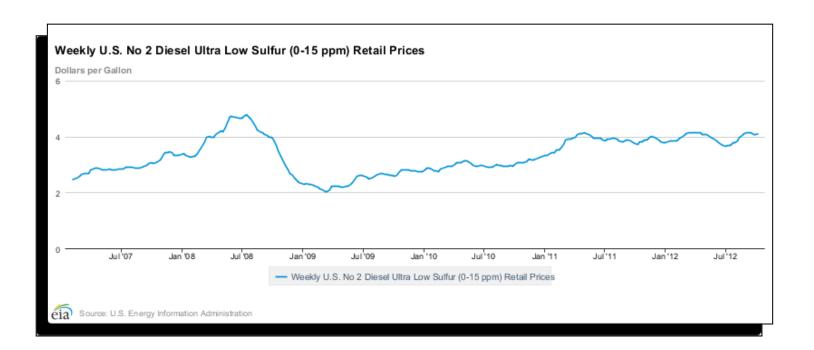




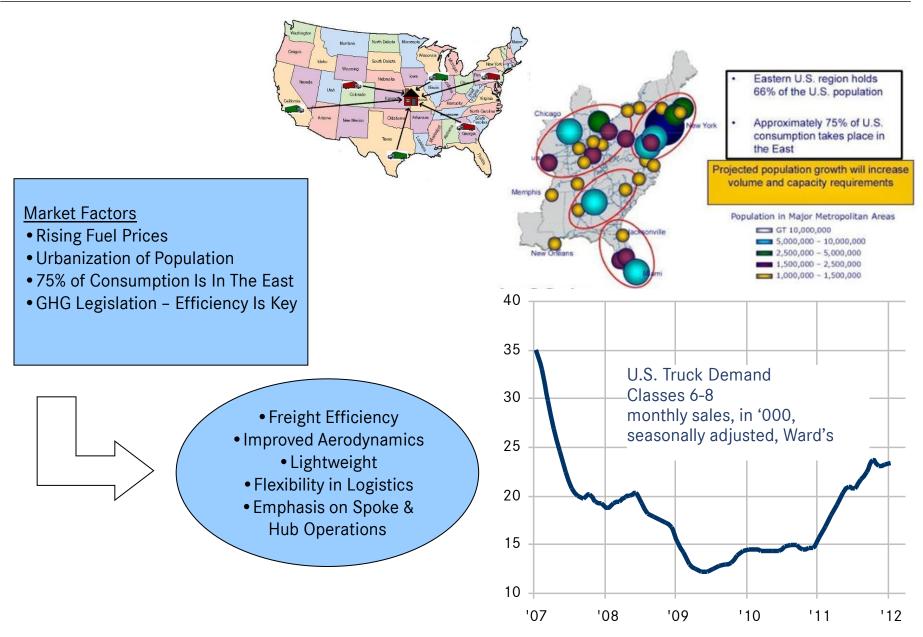


Total Truck life Costs matters - fuel economy still dominating

- □ The Customers Profitability, If Not Survival, Depends on Anticipating Total Truck Life Cycle Operating Costs, Including Reliability / Up-Time, Durability, and Payback Duration For Newer, More Complex Technology.
- □ Cyclical Fuel Market Trends To Be Considered and Optimized for A Best NO_x/BSFC Customer Value Ensuring Regulatory Compliance.
- □ Fuel Economy Continue To Be #1 Priority For Our Customers.

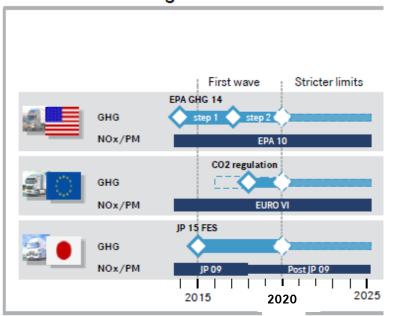


Market Trends in the US Trucking Industry

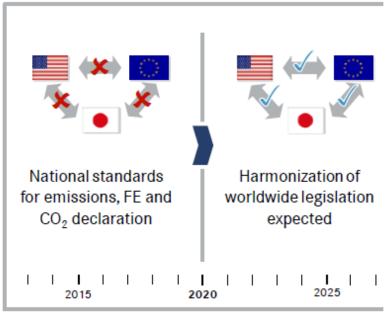


Future NOx, PM, & CO2 Emission Legislation

Stricter emission legislation...



...but worldwide harmonization expected



US EPA GHG 2013 to 2020: Timeline

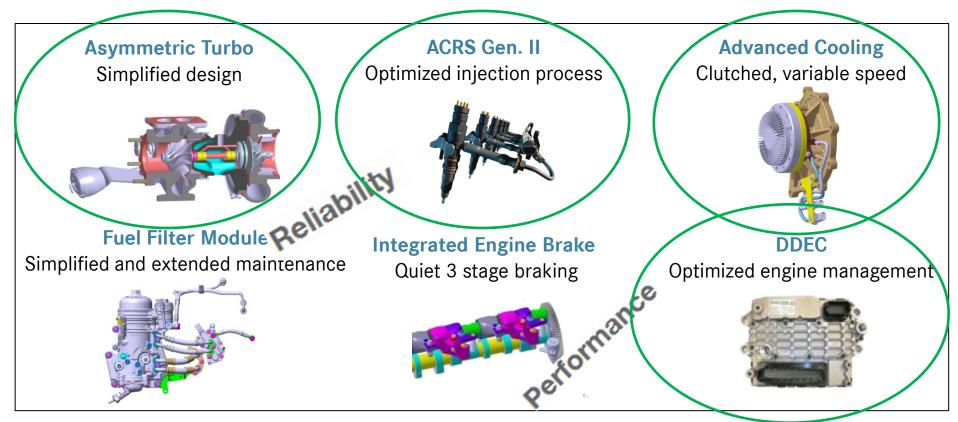
Step 1: Requirements for MY 2013-2014 finalized and being implemented.

Step 2 Early stage of development with guiding principle "global harmonization"

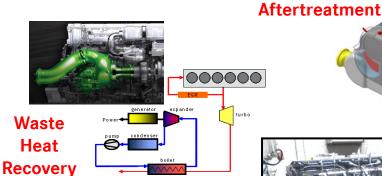
First step: Early fulfillment of GHG2014

- ☐ EPA's GHG 2014 standard must be met beginning model year 2014
- ☐ Daimler has decided to certify its 2013 vehicle fleet with GHG2014 one year early!

Fuel Economy

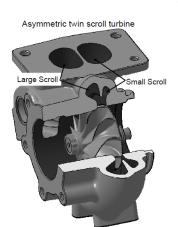


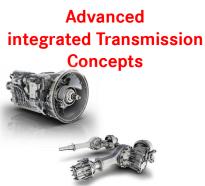
Future improvements

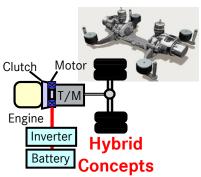




Optimized







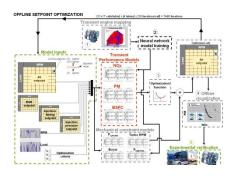
Advanced turbocharger
Technologies next generation



Optimized Combustion

Enhanced High Pressure Fuel Injection System





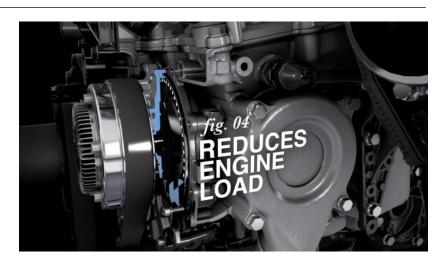
Next Generation Controller



Parasitic Management

- ☐ Smarter Use Of Optimized Accessories And Pumps
- ☐ Optimized piston / rings/ liner geometries designed to low friction
- Low viscosity oil
- ☐ Feedback Control System of accessories for optimal operation



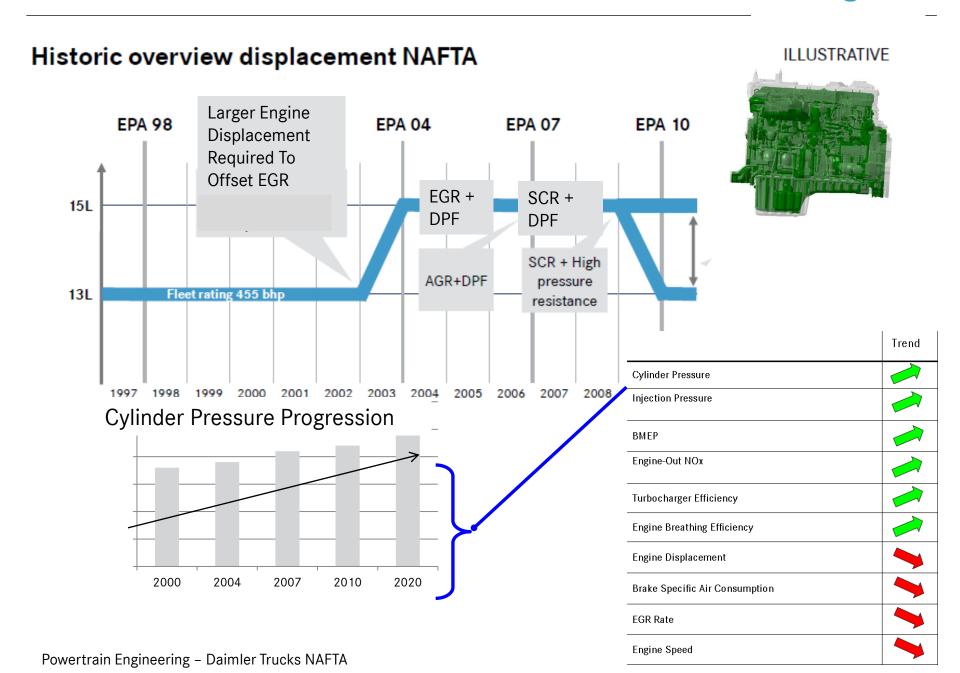








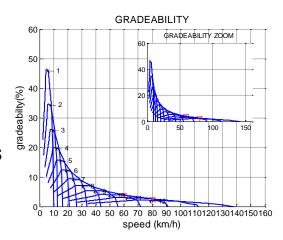
Parametric Trends: NAFTA Truck Engines

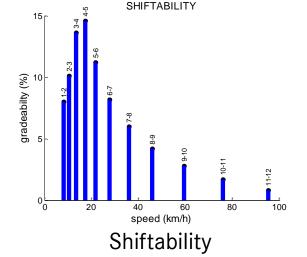


Integrated Powertrain Performance Metrics

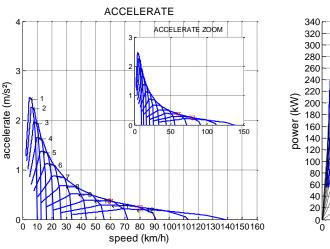
Powertrain = Engine +transmission+Axle

- ■Load Response
- □ Drive Time
- □ Drivability
- □Low Speed Maneuvering
- **□**NVH
- ☐ Thermal/Mechanical Stress
- ☐ Surge Margin
- **□**Emission Compliance

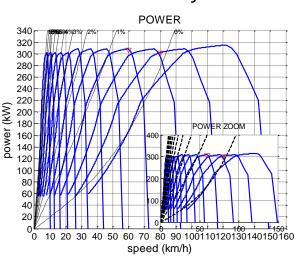




Gradeability



Max.Acceleration



Max.Power





Complete Detroit Powertrain

The Detroit Transmission is the latest component in the completely integrated

Detroit powertrain.



- □Torque
- □Cooling & Heating Flows
- ■Data Exchange

□Engine - Exhaust Aftertreatment Thermal

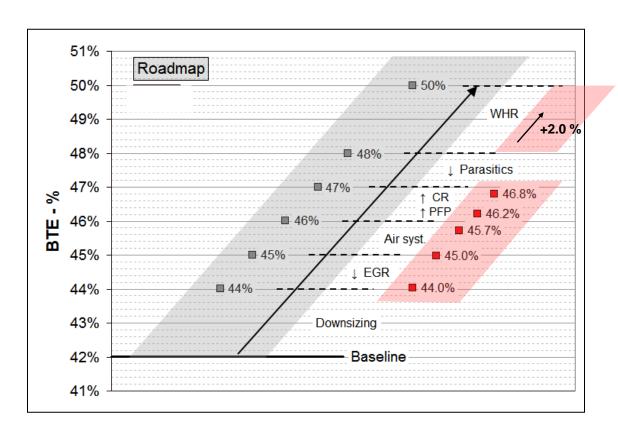
Marriage

■Waste Heat Recovery System

□ Hybrid concepts



Improved and optimized engine for Super Truck



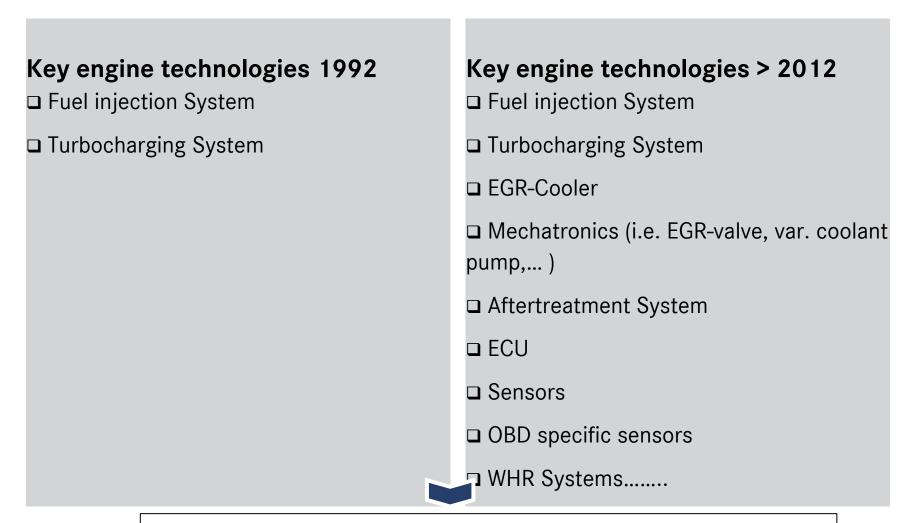


Demonstrate 50% brake thermal efficiency via:

- ☐ Engine downsizing (higher BMEP)
- ☐ Higher compression ratio
- ☐ Improved combustion system
- ☐ Air system optimizations, reduced EGR
- ☐ Reduced parasitic
- ☐ Waste heat recovery

Powertrain Engineering - Daimler Trucks NAFTA

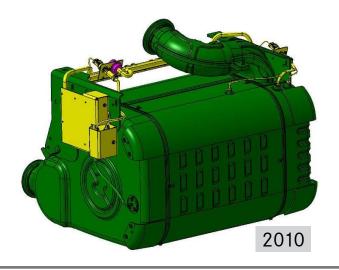
Complexity of Engine technologies over decades

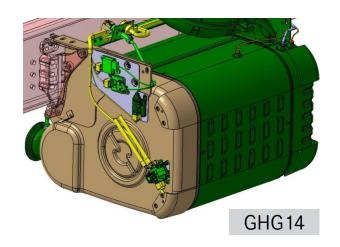


Collaboration with suppliers on key technologies will be even more important than in the past

Early involvement in new Technologies with i.e. aftertreatment suppliers

Technical Features	Benefits
Airless DEF delivery system	Better fuel Economy from elimination of air assist
Reduced number of parts in system	Contributes to lower weight, reduced complexity and improved serviceability





Early knowledge of ATS performance and aging is the key factor to develop a sophisticated, integrated System meeting future OBD requirements.

Again, important is an early collaboration with key suppliers





GHG14









Summary

- □ Future Powertrain improvements will be more complex. Technologies which translate to over the road freight efficiency improvements will be crucial for future Heavy Duty Vehicle customer and regulatory demands
- □ Freight efficiency improvements require an optimized system integration
- □ Close Supplier collaboration is crucial in the Powertrain R&D phase to fulfill future market and legislation demands
- □ Future worldwide harmonization of GHG limits is beneficial to environment and customers
- □ Super Truck is a key demonstrator helping to continue The New ICE Age





Thank you for your attention!