

Jai G. Bansal, Chief Scientist – Engine Lubricants Infineum USA LP

DEER 2012 – Detroit October 19, 2012



Global Concerns leading to Global Regulations



Environmental Concerns

GHG : Global Warming

Depletion of Natural Resources

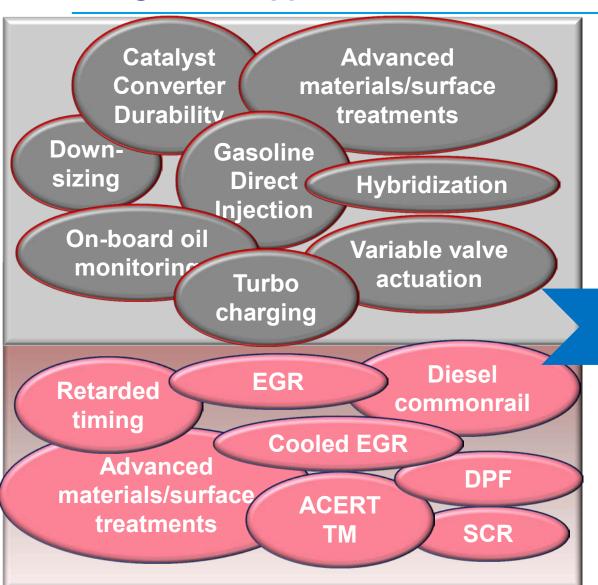
Security of Energy Supply



Emissions and Fuel Efficiency regulations

Rapid evolution of engine technologies → Challenges and opportunities for lubricant industry





Challenge:
Continually
adapting
investment
strategies to
maintain leadership
in fast changing
environment

Opportunities for technology leaders to deliver value propositions targeted to specific needs

Today's Presentation



Emissions

- Light Duty Vehicles
- Heavy Duty Vehicles

Fuel Economy

- Light Duty Vehicles
- Heavy Duty Vehicles



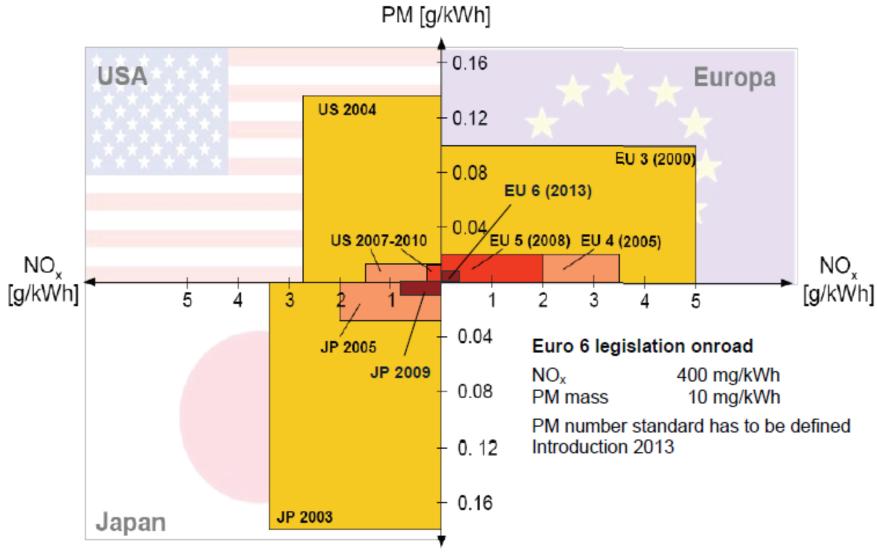
Emissions: Heavy Duty Vehicles





Evolution of Emission Legislations



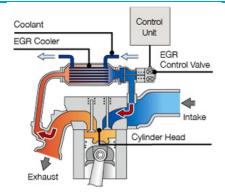


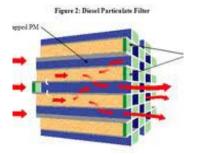


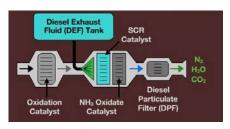
Emission Control Strategies



- Approaches vary with OEMs but involve some combination of
 - Exhaust Gas Recirculation (EGR)
 without or with external cooling
 - Diesel Particulate Filter (DPF)
 - Selective Catalyst Reduction (SCR)
 - Other proprietary systems
- Different approaches lead to different lubricant needs



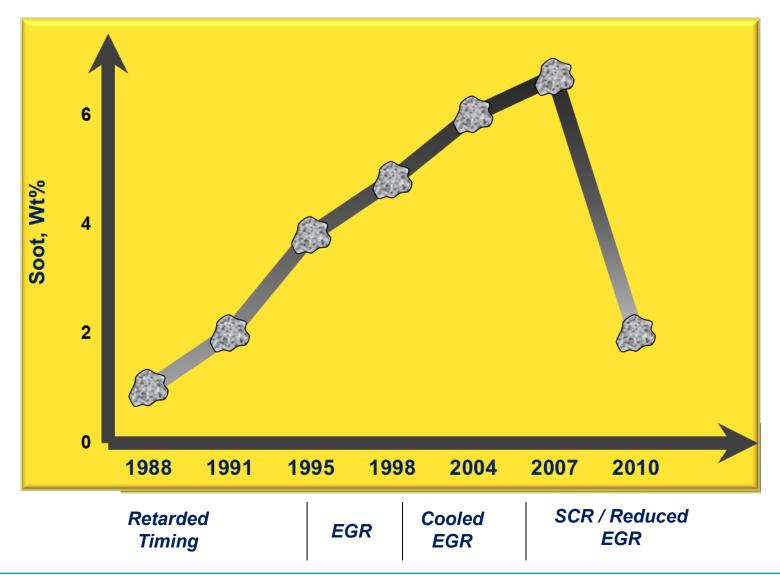






Lubricant Soot Loading

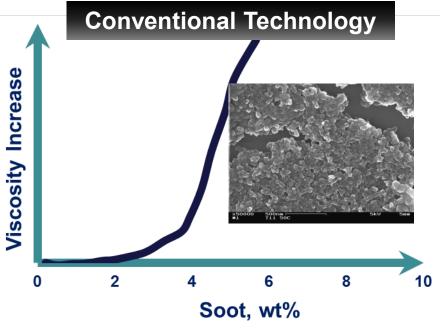


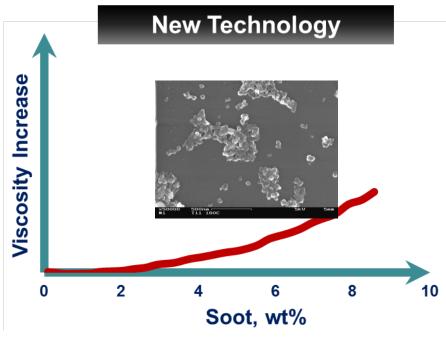




Increasing soot loading required significant advances in additive technology











After-Treatment Compatibility



- SCR/DPF systems are used in modern engines to reduce PM and NOx in the exhaust
- Efficiency and life of these systems can be compromised by presence of certain lubricant additive emissions in exhaust gases
- Leads to restrictions on permissible amounts of phosphorus, sulfur and metal containing additives in the oil
- Choice of detergent chemistry becomes critical

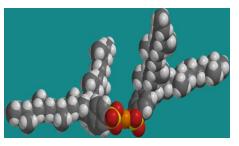




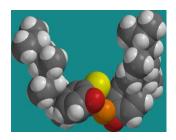
Role of Detergent Type



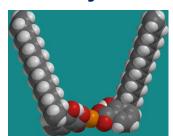
Sulphonates



Phenates



Salicylates



Piston Cleanliness

Top No
Bottom Yes
TBN Durability Yes
Rust Control Yes
Antioxidancy No
Sulphur - Free No

Yes No

No

No

Yes

No

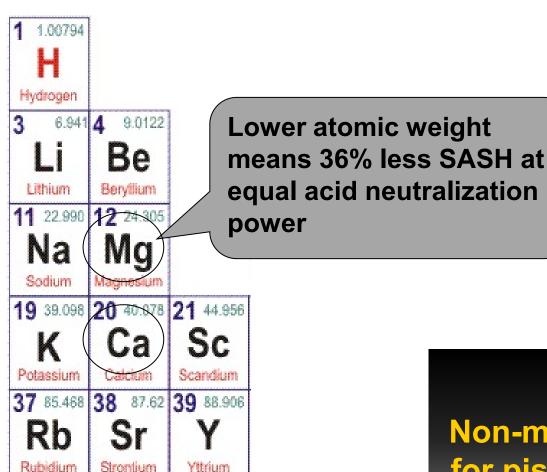
Yes Yes Yes Yes Yes

Well-rounded performance and zero sulfur



Role of Detergent Metal





Next Frontier

Non-metallic technologies for piston cleanliness and acid neutralization



Fuel Economy

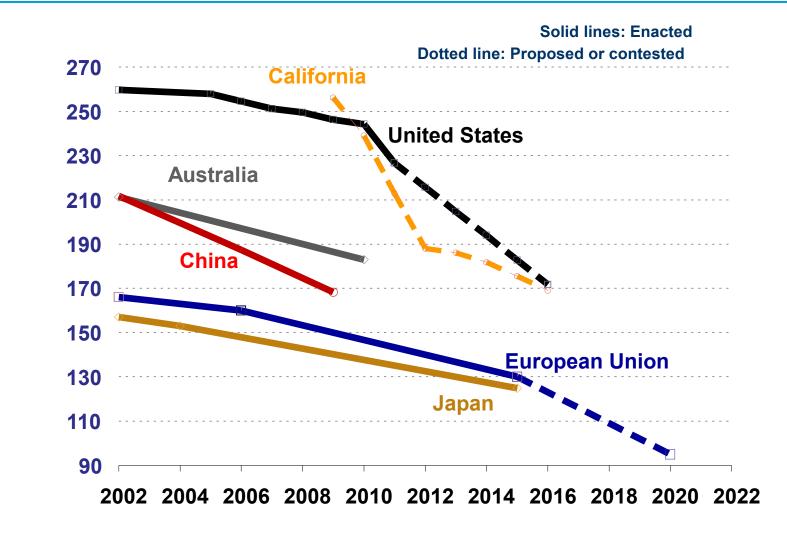




Tough GHG regulations are coming into effect in all major markets







Source: Passenger Vehicle Greenhouse Gas and Fuel Economy Standards: A Global Update

CCI May 2009 Update



Lubricants have important role to play



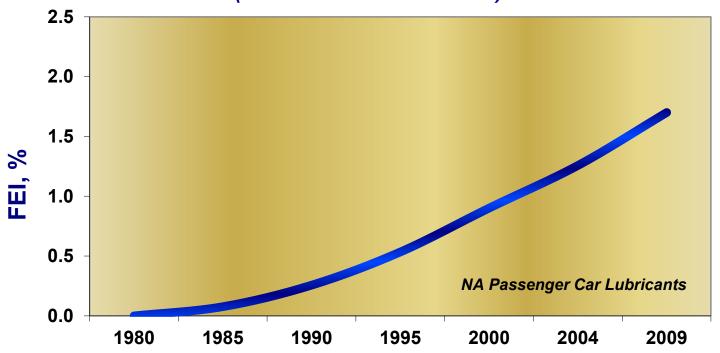
- OEMs are looking at all aspects of hardware design and operation for energy efficiencies
- Majority of fuel efficiency improvements will undoubtedly come from hardware changes
- Nevertheless lubricants also have an important role to play
- North American experience illustrates the importance of lubricant contribution to fuel efficiency



Lubricants have important role to play



Weighted Average FEI (Relative to 1980 Baseline)



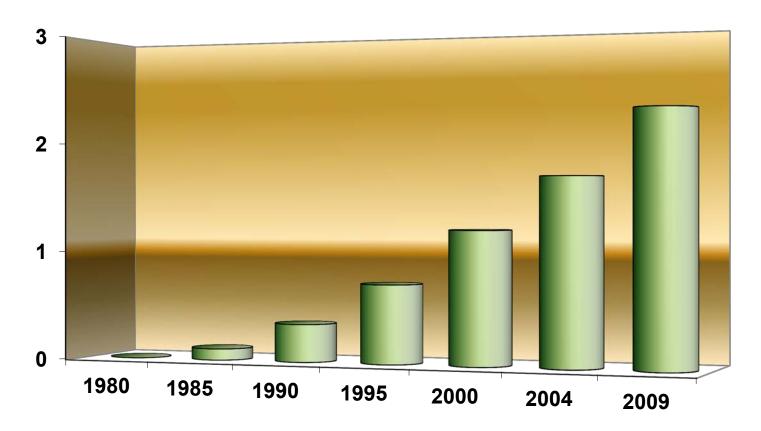
Steady increase in FE performance over last 3 decades!





NA PCMO Lubricants

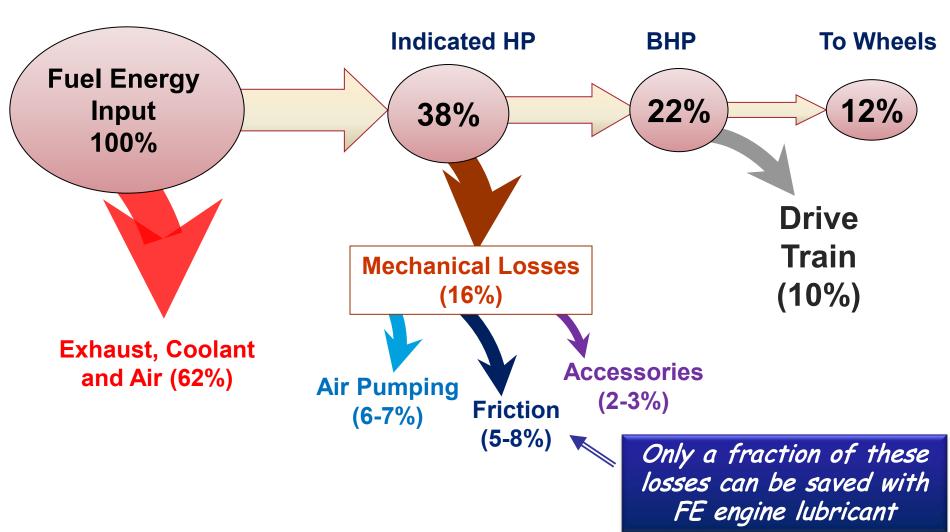
Billion gallons per year





Typical energy distribution in a vehicle



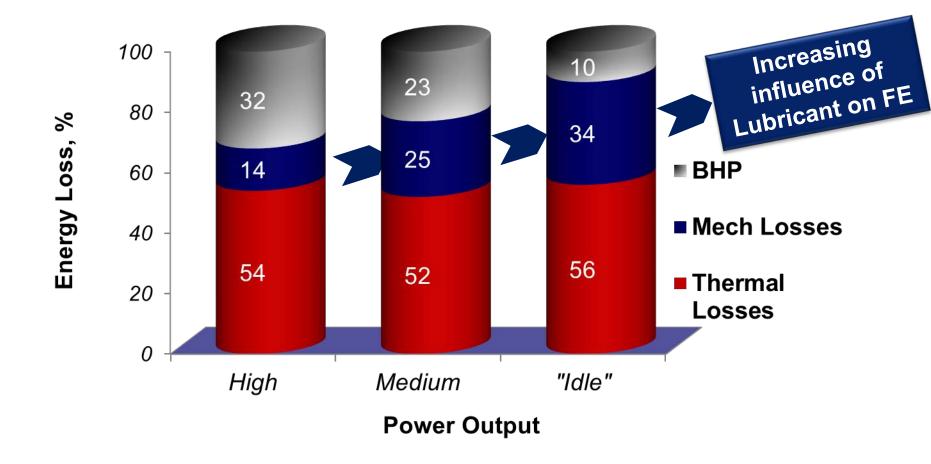


Majority of the data taken from "Pinkus and Wilcox, The Role of Tribology in Energy Conservation, Lubrication Engineering, 34 (11), pp 599-610"



Energy Distribution varies with Drive Cycle



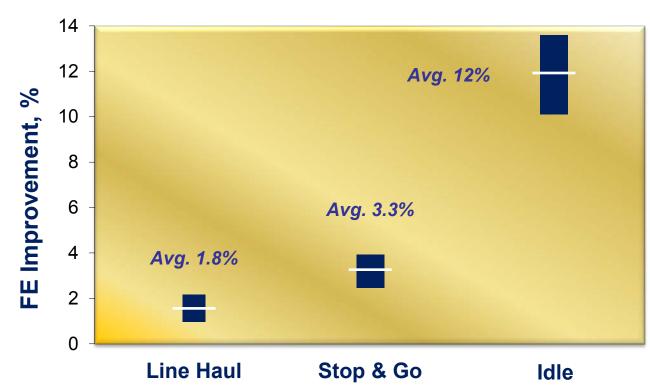




On-Road FE Results - Drive Cycle Effect





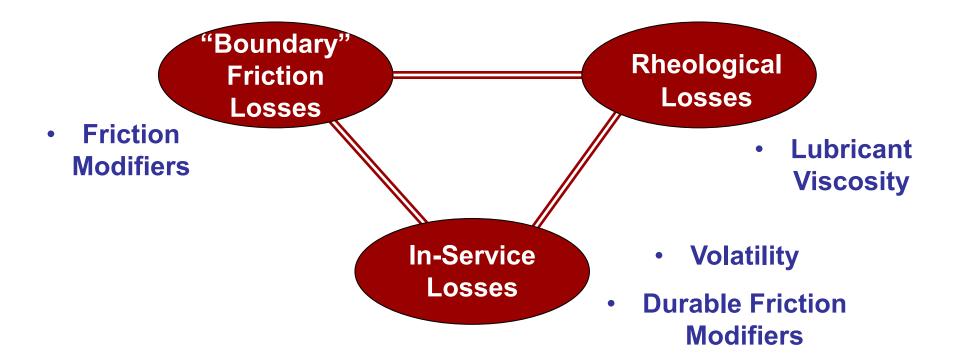






Fuel Economy triangle







Boundary friction losses



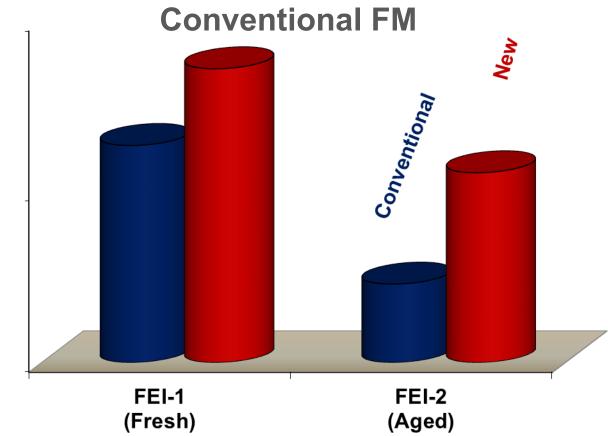
- Friction modifier is the main additive lever to reducing boundary friction losses
- However, increasing use of low friction engines has reduced the effectiveness of conventional friction modifiers
- In addition, the ILSAC quality lubricants are required to demonstrate FE performance not only in the fresh state but upon ageing as well
- Today's friction modifiers must
 - be effective in reducing friction in boundary as well as mixed lubrication regimes
 - retain their effectiveness even after ageing



Advances in FM technology offer clear advantage in ILSAC FE Protocol







FEI, %



Rheological Losses



- Lubricant viscosity is the key factor in controlling energy losses in hydrodynamic and mixed lubrication regimes
 - Bearings, oil pump, piston assembly
- Combined energy losses in these components are estimates to be 3-4%
- NA and Japan have been at the forefront in capturing these energy credits by transitioning to low viscosity lubricants

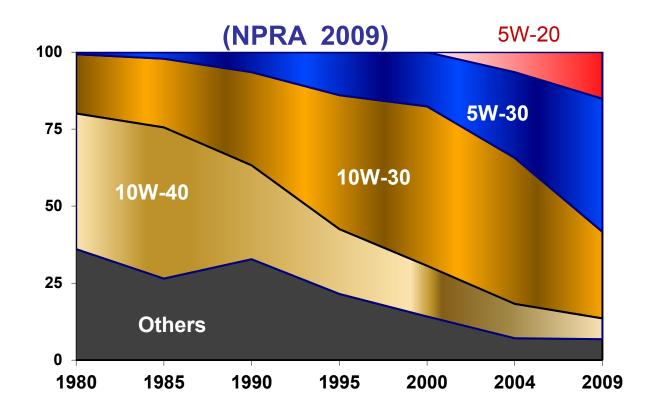


Sustained march to lighter viscosity grades



Evolution of PCMO Grades in North America







Which viscosity is relevant to FE?



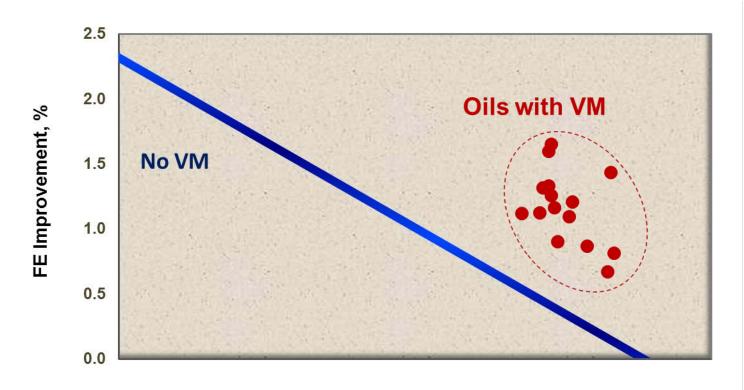
 HTHS viscosity is widely seen as the most critical lubricant property for fuel economy

Lower HTHS → Higher FE



However, HTHS may not be serving us well





HTHS Viscosity @150°C, cP

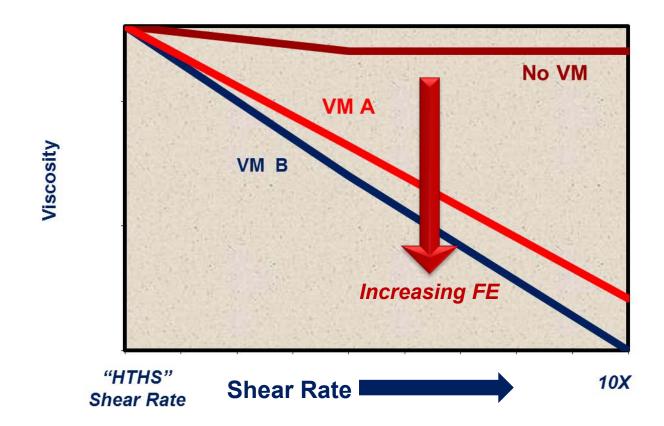
Much higher FE for oils with VM

Different FE performance for different VMs



Viscosity at ultra high shear rates may be more Important than HTHS





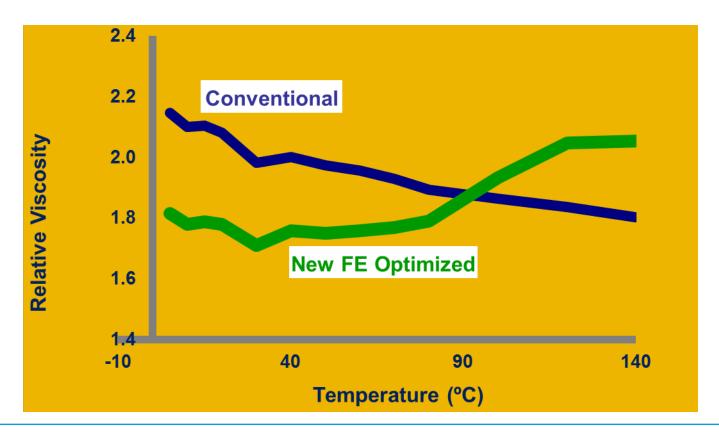
Opportunity to design "FE Optimized" VM by maximizing shear thinning at very high shear rates!



VM Optimized for "Cold Start"



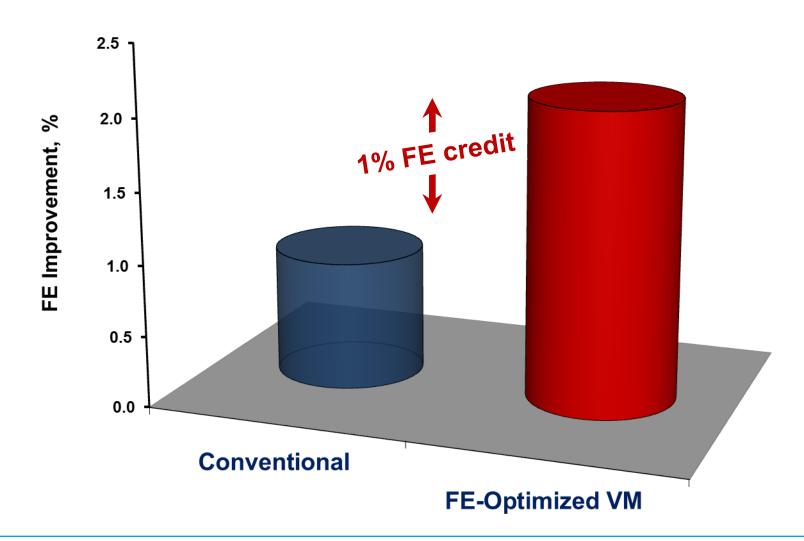
- European NEDC and Japan JC-08 test procedures involve significant "Cold Start" segments
- Recent advances in VM technology have made it possible to minimize lubricant viscosity under the cold start conditions





FE-Optimized VM offers significant advantage in **NEDC** testing







Summary

Summary and Conclusions



- Environmental and energy supply concerns are major drivers of change for the transportation industry
- Engine manufacturers respond to these concerns with new hardware technologies, resulting in rapidly evolving performance challenges for the lubricant industry
- Performance challenges provide opportunities to create value for lubricant developers, lubricant marketers and OEMs
- High technology solutions require high investments
- Early collaboration is essential for optimum deployment of these investments