Ford Plug-In Project: Bringing PHEVs to Market

Greg Frenette
Manager, Sustainable Mobile Technologies
Ford Motor Company
May 19, 2009

This presentation does not contain any proprietary, confidential, or otherwise restricted information

Project ID: vss_02_frenette
## Overview

### Timeline
- Start: October, 2008
- Finish: June, 2012
- 15% Complete

### Partners
- Johnson Controls-Saft (JC-S)
- Electric Power Research Institute
- Southern California Edison
- Detroit Edison
- NY Power Authority
- Consolidated Energy
- NY State Energy Research & Development Authority
- Progress Energy
- Southern Company

### Budget
- Total Project Funding
  - DOE: $10,000,000
  - Ford: $10,027,792
- Funding received in FY08 = $2,091,823
- Funding for FY09 = pending approval

### Barriers
- Battery Cost
- Battery Charge Time
- Extreme Temperature Operation
- Lack of Uniform Codes & Standards
Objectives

• Identify a sustainable pathway toward accelerated and successful mass production of PHEV’s.
• Launch a 21-vehicle demonstration fleet
  – Provide real-world usage data
  – Provide laboratory data
• Support a customer-valued PHEV production program
  – Propulsion system design
  – Vehicle controls
  – Two-way Communication
  • Vehicle to Meter
  • Meter to Vehicle
## 2008 Completed Milestones

<table>
<thead>
<tr>
<th>Category</th>
<th>Milestones</th>
</tr>
</thead>
<tbody>
<tr>
<td>Project Management</td>
<td>- Reached agreements with 6 Partners for vehicle demonstration testing</td>
</tr>
<tr>
<td></td>
<td>- DOE approval of Phase I milestones and completion</td>
</tr>
<tr>
<td>Vehicle &amp; Design Build Updates</td>
<td>- 11 vehicles built</td>
</tr>
<tr>
<td></td>
<td>- 6 vehicles delivered to utility companies across the U.S.</td>
</tr>
<tr>
<td>Battery Controls &amp; Development</td>
<td>- Limited Operating Strategy (LOS) and Quit on Road (QOR) Strategy completed and implemented</td>
</tr>
<tr>
<td>Vehicle Controls &amp; Development</td>
<td>- Engine/Transmission/Battery cooling optimized</td>
</tr>
<tr>
<td></td>
<td>- Silent Key Start enabled</td>
</tr>
<tr>
<td>Testing</td>
<td>- FE testing completed at Argon National Labs</td>
</tr>
</tbody>
</table>
## 2009 Milestones

| Project Management                                      | - Support PHEV public awareness opportunities  
|                                                      | - Finalize remaining utility partnerships  
| **Vehicle & Design Build Updates**                   | - Complete build and commissioning for remaining 10 vehicles  
|                                                      | - Two-way communication roll-out  
| **Battery Controls & Development**                   | - Receive, integrate and validate JC-S designed and built HV battery system/controls  
| **Vehicle Controls & Development**                   | - Finalize development of Flex Fuel (E-85) calibration and strategy for remaining vehicles  
|                                                      | - Optimize cabin heating/cooling strategy  
| **Testing**                                          | - Support DOE sponsored fuel economy and emission testing  
|                                                      | - Finalize launch of on-vehicle data collection and reporting system  

Approach

• **Phase I**
  – Validate battery/control enhancements
  – Demonstrate the technology on a new, more fuel efficient engine

• **Phase II**
  – Progress the battery/control system closer to production intent.
  – Demonstrate two-way communication
  – All Phase II vehicles will be flex-fuel capable

• **Phase III**
  – Continues with fleet demonstration, data analysis
  – Demonstrates V2G and G2V communications
  – Redirect resources from bi-directional power flow demonstration to other high priority scope elements consistent with production roll-out

• **Phase IV**
  – Continues vehicle demonstrations from Phase III, and demonstrates the vehicle advanced metering interface
Phase I Vehicle Design & Build

Controls & HMI
1) PHEV Controls Strategy
2) Touchscreen: Information and Charge mode selection

Rear Cargo Area
1) Replace production high voltage battery with a ~10 kWh Li-Ion battery from JCS
2) Add 1.4 kW, 120V battery charger
3) Add Data Acquisition Module
4) Add ZigBee module (V2G to G2V communication)

Structure and Suspension
1) Rear Suspension modifications
2) Structural enhancements
3) Exhaust System

Transaxle Modifications
1) Modify transaxle oil lubrication/cooling circuit and add external electric oil pump for oil flow with engine off
2) Add oil to air heat exchanger to increase continuous operating capability of electric machines

Engine & Fuel System
1) Flex Fuel (E-85) hardware and software
Technical Accomplishments: Phase I

• Vehicle & Design Build Updates
  – High Voltage (HV) Battery optimization
    • Improved power and State of Charge (SOC)
  – Implemented AC current and charger temperature controls
  – Low temperature robustness transaxle improvements

• Battery Controls and Development
  – LOS / Quit On Road Strategy completed and validated
  – Initial evaluations of vehicle battery management systems communications are completed
Technical Accomplishments: Phase I

- Vehicle Controls & Development
  - Software modifications to allow Silent Key Start
  - Implemented a new charge port design
  - Engine and control system modifications have been made to allow for E-85 operation (08MY engine)
  - E-85 strategy and calibration under development for Phase II vehicles (09MY engine)
  - Sourced broadband on-vehicle data acquisition and transfer supplier
  - Sourced on-vehicle data organization and web-based access supplier

- Testing
  - FE testing completed at Argon National Labs
  - Pre-delivery NVH and Performance evaluations completed
Partners & Vehicle Distribution

Number inside represents the number of vehicles delivered.
Vehicle Delivery Schedule

2009

JAN  FEB  MAR  APR  MAY  JUN  JUL  AUG  SEP  OCT  NOV  DEC

Consolidated Edison (1)
SCE (1)
3 pending contract approval

NYSERDA (1)

Southern (1)

NYPa (1)
DTE (1)
Progress (1)
Ford Eng. (1)

10 Scheduled Builds
## Deployment Accomplishments

<table>
<thead>
<tr>
<th>Partner</th>
<th>Mileage</th>
<th>Verbatims</th>
</tr>
</thead>
<tbody>
<tr>
<td>Southern</td>
<td>6192</td>
<td>- Very positive feedback from multiple drivers</td>
</tr>
<tr>
<td>SCE</td>
<td>7870</td>
<td></td>
</tr>
<tr>
<td></td>
<td>5300</td>
<td></td>
</tr>
<tr>
<td>Detroit Edison</td>
<td>5657</td>
<td>- “Overall impression the vehicle is great”</td>
</tr>
<tr>
<td>DOE</td>
<td>5100</td>
<td></td>
</tr>
<tr>
<td>Progress</td>
<td>1000</td>
<td>- “Overall experience is very positive”</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- “Transition between engine-on and engine-off is very smooth and the electric drive under 40mph is also very nice”</td>
</tr>
<tr>
<td></td>
<td></td>
<td>- Investigating potential battery charging issue</td>
</tr>
<tr>
<td>NYSERDA</td>
<td>618</td>
<td></td>
</tr>
</tbody>
</table>
## Public Education & Events

<table>
<thead>
<tr>
<th>Partner</th>
<th>Major Event</th>
</tr>
</thead>
</table>
| SCE       | • President Barack Obama Visits SCE's Electric Vehicle Technical Center  
• Innovation and Globalization in Green, Hyatt Regency Irvine, CA  
• Western Automotive Journalists, San Francisco, CA  
• 8th annual Ford Motor Company all-brands drive, San Francisco, CA  
• Edison Electric Institute Chief Executive Officers Meeting, Phoenix, AZ  
• West Coast Inauguration Parade, Santa Monica, CA |
| Southern  | • Alabama Power Local Media Event - Birmingham, AL  
• Alabama Power Employee Information Event  
• American Cancer Society Run for the Reason  
• Used for storm duty after the recent rounds of tornados throughout AL |
| Detroit Edison | • The Michigan Petroleum Association Convention - Grand Rapids MI  
• NCAA Final Four - Detroit MI  
• Ford Motor Co. Board Meeting - Dearborn MI  
• Earth Day - Bad Axe MI  
• Associated Food and Petroleum Dealers Annual Trade Show - Novi MI  
• Engineering Society of Detroit/DTE Energy Conference - Novi MI |
| NYPA      | • PHEV Event in New York |
## Public Education & Events

<table>
<thead>
<tr>
<th>Partner</th>
<th>Major Event</th>
</tr>
</thead>
</table>
| Progress Energy  | • North Carolina Auto Show  
                    • North Carolina Auto Expo  
                    • Raleigh Hillsborough Street Festival  
                    • Southern Ideal Homeshow  
                    • Ford Sustainability Forum  
                    • North Carolina Sustainable Energy Conference  
                    • Planet Earth Day Celebration |
| Ford Motor       | • Green Fair – Ann Arbor  
                    • SEE Conference – New Orleans  
                    • Drive One Event – Dearborn  
                    • Detroit Science Center Fun Day  
                    • Green Car Conference – Novi  
                    • Alt Wheels 2008 – Boston  
                    • Consumer Reports – Delaware  
                    • JARI Delegation – Dearborn, MI  
                    • North American International Auto Show - Detroit  
                    • Washington Auto Show - Washington, DC  
                    • NHTSA Ride and Drive - Dearborn, MI  
                    • Advanced Energy Storage Systems- Lansing, MI  
                    • Alternative Fuel Vehicles Conference - Orlando, FL |
Future Work

• Finalize partnerships
• Build and deliver remaining fleet vehicles
• Continue V2G/G2V Communications Development
• Demonstrate Two-way Communication
• Validate Next-Gen HV Battery Design
• Continue development of Flex Fuel (E-85) calibration and strategy on future vehicles
Summary

- Engineering development continues to drive Phase II vehicle designs
- Strong interest from future fleet customers
- Fleet customers are very satisfied with battery charging and driving experience
- Further development needed in areas of battery design, control system optimization and supplier development before high-volume production
- DOE-sponsored program leads to the announcement of a 2012 mass production PHEV program