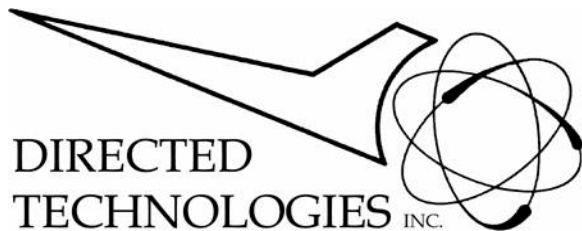


# Mass Production Cost Estimation for Direct H<sub>2</sub> PEM Fuel Cell Systems for Automotive Applications: *2009 Update*

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## **Foreword**

Energy security is fundamental to the mission of the U.S. Department of Energy (DOE) and hydrogen fuel cell vehicles have the potential to eliminate the need for oil in the transportation sector. Fuel cell vehicles can operate on hydrogen, which can be produced domestically, emitting less greenhouse gasses and pollutants than conventional internal combustion engine (ICE), advanced ICE, hybrid, or plug-in hybrid vehicles that are tethered to petroleum fuels. A diverse portfolio of energy sources can be used to produce hydrogen, including nuclear, coal, natural gas, geothermal, wind, hydroelectric, solar, and biomass. Thus, fuel cell vehicles offer an environmentally clean and energy-secure transportation pathway for transportation.

Fuel cell systems will have to be cost-competitive with conventional and advanced vehicle technologies to gain the market-share required to influence the environment and reduce petroleum use. Since the light duty vehicle sector consumes the most oil, primarily due to the vast number of vehicles it represents, the DOE has established detailed cost targets for automotive fuel cell systems and components. To help achieve these cost targets, the DOE has devoted research funding to analyze and track the cost of automotive fuel cell systems as progress is made in fuel cell technology. The purpose of these cost analyses is to identify significant cost drivers so that R&D resources can be most effectively allocated toward their reduction. The analyses are annually updated to track technical progress in terms of cost and to indicate how much a typical automotive fuel cell system would cost if produced in large quantities (up to 500,000 vehicles per year).

The capacity to produce fuel cell systems at high manufacturing rates does not yet exist, and significant investments will have to be made in manufacturing development and facilities in order to enable it. Once the investment decisions are made, it will take several years to develop and fabricate the necessary manufacturing facilities. Furthermore, the supply chain will need to develop which requires negotiation between suppliers and system developer, with details rarely made public. For these reasons, the DOE has consciously decided not to analyze supply chain scenarios at this point, instead opting to concentrate its resources on solidifying the tangible core of the analysis, i.e. the manufacturing and materials costs.

The DOE uses these analyses as tools for R&D management and tracking technological progress in terms of cost. Consequently, non-technical variables are held constant to elucidate the effects of the technical variables. For example, the cost of platinum is held at \$1,100 per troy ounce to insulate the study from unpredictable and erratic platinum price fluctuations. Sensitivity analyses are conducted to explore the effects of non-technical parameters.

To maximize the benefit of our work to the fuel cell community, DTI strives to make each analysis as transparent as possible. The transparency of the assumptions and methodology serve to strengthen the validity of the analysis. We hope that these analyses have been and will continue to be valuable tools to the hydrogen and fuel cell R&D community.

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# 1. Overview

This report is the third annual update of a comprehensive automotive fuel cell cost analysis<sup>1</sup> conducted by Directed Technologies, Inc. (DTI), under contract to the US Department of Energy (DOE). The first report, hereafter called the “2006 cost report,” estimated fuel cell system cost for systems produced in the years 2006, 2010, and 2015. The 2007 Update report incorporated technology advances made in 2007 and re-appraised system costs for 2010 and 2015. It was based on the earlier report and consequently the structure and much of the approach and explanatory text was repeated. The 2008 Update report followed suit, and this 2009 Update report is another annual reappraisal of the state of technology and corresponding fuel cell system costs. The reader is directed to section 3.1 for a high-level summary of the major changes between the 2008 and 2009 updates.

In this multi-year project conducted for the US Department of Energy, DTI estimates the material and manufacturing cost of complete 80 kW<sub>net</sub> direct hydrogen Proton Exchange Membrane (PEM) fuel cell systems suitable for powering light duty automobiles. The system costs were estimated for three different technology levels; one “current” system that reflects 2009 technology, one system based on predicted 2010 technology, and another system based on predicted 2015 technology. To assess the cost benefits of mass manufacturing, five annual production rates were examined: 1,000, 30,000, 80,000, 130,000, and 500,000 systems per year.

A Design for Manufacturing and Assembly (DFMA) methodology is used to prepare the cost estimates. However, departing from DFMA standard practice, a markup rate to account for the business expenses of general and administrative (G&A), R&D, scrap, and profit, is not currently included in the cost estimates. In previous system cost estimates conducted by DTI, there was an additional 10% cost contingency, but that has not been included in this study.

In general, the system designs do not change with production rate, but material costs, manufacturing methods, and business-operational assumptions vary. Cost estimation at very low manufacturing rates (1,000 systems per year) presents particular challenges. Traditional low-cost mass-manufacturing methods are not cost-effective due to high per-unit setup and tooling costs and less defined, less automated operations are typically employed. For some repeat parts within the fuel cell stack, such as the membrane electrode assemblies (MEAs) and the bipolar flow plates, so many pieces are needed for each system that even at low system production rates (1,000/year), hundreds of thousands of individual parts are needed annually. Thus for these parts, mass-manufacturing cost reductions are achieved even at low system production rates. However, other fuel cell stack components (such as end plates and current collectors), and all balance of plant (BOP) equipment (such as compressors, hoses and valves), do not benefit from this manufacturing multiplier effect.

The 2009 system reflects the authors’ best estimate of current technology and (with few exceptions<sup>2</sup>) is not based on proprietary information. Public presentations by fuel cell companies and other researchers along with extensive review of the patent literature are used as the basis for much of the design and fabrication technologies. Consequently, the presented information may lag behind what is being done “behind the curtain” in fuel cell companies. Nonetheless, the current technology system provides a benchmark against which the impact of future technologies can be compared. Taken together, the analysis of these three systems (2009, 2010, and 2015) provides a good sense of the range of costs that are possible for mass produced, automotive fuel cell systems and of the dependence of cost on system performance, manufacturing, and business-operational assumptions.

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<sup>1</sup> “Mass Production Cost Estimation for Direct H<sub>2</sub> PEM Fuel Cell Systems for Automotive Applications,” Brian D. James & Jeff Kalinoski, Directed Technologies, Inc., October 2007.

<sup>2</sup> The following components were modeled based on proprietary information that cannot be fully disclosed:

- Bipolar plate coatings - TreadStone Technologies, Inc.
- Turbocompressor - Honeywell

## 2. Project Approach

The three systems examined (2009 technology, 2010 technology, and 2015 technology) do not reflect the design of any one manufacturer but are composites of the best elements from a number of designs. All three systems were normalized to a system output power of 80 kW<sub>net</sub>, although their gross powers were derived independently, based on the parasitic load from the balance of plant components, using an oxidant stoichiometry<sup>3</sup> of 2.0-2.5. The stack efficiency at rated power for all three systems is pegged at 55%, to match the DOE target value. Multiplying this by the theoretical open circuit cell voltage (1.229 V) yields a cell voltage of 0.676 V at peak power. Stack pressure levels (at peak power) are projected to decrease with time, and were set at 1.69, 1.69, and 1.5 atm<sup>4,5</sup> for the 2009, 2010, and 2015 systems respectively.

The main fuel cell subsystems included in this analysis are:

- Fuel cell stacks
- Fuel supply (but not fuel storage)
- Air supply
- Humidifier and water recovery loop
- Coolant loop
- Fuel cell system controller and sensors
- Fuel cell system mounting frames

Some vehicle electrical system components explicitly excluded from the analysis include:

- Main vehicle battery or ultra capacitor<sup>6</sup>
- Electric traction motor (that drives the vehicle wheels)
- Traction inverter module (TIM) (for control of the traction motor)
- Vehicle frame, body, interior, or comfort related features (e.g., driver's instruments, seats, and windows).

Many of the components not included in this study are significant contributors to the total fuel cell vehicle cost, but their design and cost are not necessarily dependent on the fuel cell configuration or operating

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<sup>3</sup> Air stoichiometry is 2.5 for 2009 and 2010, and drops to 2.0 for 2015.

<sup>4</sup> The systems operate at these pressures (for both the air and hydrogen streams) at peak power. Because a centrifugal air compressor (for the 2010 and 2015 technology systems) is used to achieve air pressurization, cathode pressure is less than the full pressure at system part power.

<sup>5</sup> In previous years of the analysis (2006-2008), there was a wider spread of projected stack operating pressures for each of the technology levels, typically 1.5-2.3 atm. However, as will be discussed within the report, polarization curve improvements during 2009 caused stack pressure to be re-optimized, resulting in a lowering of stack pressure.

<sup>6</sup> Fuel cell automobiles may be either "pure-breds" or "hybrids" depending on whether they have battery (or ultracapacitor) electrical energy storage or not. This analysis only addresses the cost of an 80 kW fuel cell power system and does not include the cost of any peak-power augmentation or hybridizing battery.

conditions. The fuel cell system is the power plant that could be used in a variety of vehicle body types and drive configurations, all of which could have a different cost structure.

As mentioned above, the costing methodology employed in this study is the Design for Manufacture and Assembly technique (DFMA). The Ford Motor Company has formally adopted the DFMA process as a systematic means for the design and evaluation of cost optimized components and systems. These techniques are powerful and are flexible enough to incorporate historical cost data and manufacturing acumen that have been accumulated by Ford since the earliest days of the company. Since fuel cell system production requires some manufacturing processes not normally found in automotive production, the formal DFMA process and DTI's manufacturing database are buttressed with budgetary and price quotations from experts and vendors in other fields. It is possible to choose cost-optimized manufacturing processes and component designs and accurately estimate the cost of the resulting products by combining historical knowledge with the technical understanding of the functionality of the fuel cell system and its component parts.

The cost for any component analyzed via DFMA techniques includes direct material cost, manufacturing cost, assembly costs, and markup. Direct material costs are determined from the exact type and mass of material employed in the component. This cost is usually based upon either historical volume prices for the material or vendor price quotations. In the case of materials not widely used at present, the manufacturing process must be analyzed to determine the probable high-volume price for the material. The manufacturing cost is based upon the required features of the part and the time it takes to generate those features in a typical machine of the appropriate type. The cycle time can be combined with the "machine rate," the hourly cost of the machine based upon amortization of capital and operating costs, and the number of parts made per cycle to yield an accurate manufacturing cost per part. The assembly costs are based upon the amount of time to complete the given operation and the cost of either manual labor or of the automatic assembly process train. The piece cost derived in this fashion is quite accurate as it is based upon an exact physical manifestation of the part and the technically feasible means of producing it as well as the historically proven cost of operating the appropriate equipment and amortizing its capital cost. Normally (though not in this report), a percentage markup is applied to the material, manufacturing, and assembly cost to account for profit, general and administrative (G&A) costs, research and development (R&D) costs, and scrap costs. This percentage typically varies with production rate to reflect the efficiencies of mass production. It also changes based on the business type and on the amount of value that the manufacturer or assembler adds to the product. (Markup rate is discussed in more detail in section 4.3)

Cost analyses were performed for mass-manufactured systems at five production rates: 1,000, 30,000, 80,000, 130,000, and 500,000 systems per year. System designs did not change with production rate, but material costs, manufacturing methods, and business-operational assumptions (such as markup rates) often varied. Fuel cell stack component costs were derived by combining manufacturers' quotes for materials and manufacturing with detailed DFMA-style analysis.

For some components (e.g. the bipolar plates and the coolant and end gaskets), multiple designs or manufacturing approaches were analyzed. The options were carefully compared and contrasted, then examined within the context of the rest of the system. The best choice for each component was included in one or more of the three baseline configurations (the 2009, 2010 and 2015 technology systems). Because of the interdependency of the various components, the selection or configuration of one component sometimes affects the selection or configuration of another. In order to handle these combinations, the model was designed with switches for each option, and logic was built in that automatically adjusts variables as needed. As such, the reader should not assume that accurate system costs could be calculated by merely substituting the cost of one component for another, using only the data provided in this report. Instead, data provided on various component options should be used primarily to understand the decision process used to select the approach selected for the baseline configurations.

### 3. Summary of Results

Complete fuel cell power systems are configured to allow assembly of comprehensive system Bills of Materials. A configuration summary for all three technology level systems is shown in Figure 2 below. System flow schematics for each of the systems are shown in Figure 3, Figure 4, and Figure 5. Note that for clarity, only the main system components are identified in the flow schematics. The reader is directed to the full bill of materials for a comprehensive listing of system elements.

#### 3.1. Changes since the 2008 Update Report

This report represents the third annual update of the 2006 DTI fuel cell cost estimate report<sup>7</sup> under contract to the DOE. The 2006 report (dated October 2007) documented cost estimates for fuel cell systems based on projected 2006, 2010, and 2015 technologies. Like the 2007 and 2008 updates before it, this annual report updates the previous work to incorporate advances made over the course of 2009. These advances include new technologies, improvements and corrections made in the cost analysis, and alterations of how the 2010 and 2015 systems are likely to develop.

Noteworthy changes from the 2008 Update report are listed below:

- **Power Density and Catalyst Loading Changes:** Catalyst loading affects stack polarization performance, which in turn affects power density and stack cost. Consequently, multiple catalyst loading levels should be examined to determine which leads to lowest system cost. For the 2009 technology status, a different catalyst loading/power density design point is selected for the cost analysis; catalyst loading is decreased from 0.25 mgPt/cm<sup>2</sup> to 0.15 mgPt/cm<sup>2</sup> and power density is increased from 715 mW/cm<sup>2</sup> to 833 mW/cm<sup>2</sup> between 2008 and 2009 respectively. The combined effect of these changes was a decrease in system cost by roughly \$10/kW<sub>net</sub> (2009 technology, at 500,000 systems/year). These dramatic improvements are made possible by the switch to 3M's NanoStructured Thin Film catalyst application process (see section 4.4.3 for full details).

The catalyst loading and power density specified for the 2010 and 2015 technologies (previously based on DOE targets) are also updated from last year's estimates. For 2010, the catalyst loading drops from 0.30 to 0.15 mg PGM/cm<sup>2</sup>, but the power density drops from 1,000 to 900 mW/cm<sup>2</sup>, which yields a net cost savings of roughly \$4.50/kW<sub>net</sub>. For 2015, the power density remains at 1,000 mW/cm<sup>2</sup>, and the catalyst loading drops to 0.15 mg PGM/cm<sup>2</sup> from 0.10 mgPGM/cm<sup>2</sup>. The reason that all three technologies use the same catalyst loading is that 0.15 mg/cm<sup>2</sup> is low enough that the catalyst no longer dominates the stack cost, and is approaching levels where the uniformity of the coating is at risk. As such, it is likely that the catalyst loading will not drop significantly below this value, while improvements in the technology focus on other metrics, such as durability and improved power density.

- **"Current Technology" Schematic Changes to Match 2010 System:** The "current technology" (2009) system schematic has been dramatically simplified, and is now identical to the 2010 schematic, which has only changed slightly since the previous year. This simplification is detailed in the changes listed below.

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<sup>7</sup> "Mass Production Cost Estimation for Direct H<sub>2</sub> PEM Fuel Cell Systems for Automotive Applications", Brian D. James, Jeff Kalinoski, Directed Technologies Inc., October 2007.

- **Membrane Humidifier Replaces Water-Spray Humidification:** Based on discussion with fuel cell manufacturers, we judge membrane humidifier to be sufficiently mature to include in the 2009 system. Consequently, a membrane humidifier has been added in place of the previous water spray humidifier. This allows significant system simplification by removing the water recovery loop and the exhaust loop. The membrane humidifier analysis was also greatly improved, and is now a bottom-up DFMA analysis. The 2015 system remains un-humidified. (Section 4.5.3)
- **Nanostructured Thin Film (NSTF) Catalyst Application:** This replaces the die-slot application method previously modeled on the Coatema VertiCoater. Although the NSTF application costs per square centimeter are on par with the VertiCoater method, the NSTF technology facilitates the improvements noted above in the power density and catalyst loadings, resulting in a large cost savings. (Section 4.4.3)
- **System Operating Point Adjusted to Match 3M Design Conditions:** In order to properly account for the changes involved with switching to the NSTF technology, the system design point had to be adjusted to match the 3M design conditions. The air stoichiometry was increased to 2.5, the pressure was dropped to 1.69 atm, and the membrane humidifier was enlarged accordingly.
- **One Stack Per System:** Based on the advice of the Fuel Cell Technical Team, the system has been changed from using two 40 kW<sub>net</sub> stacks to using a single 80 kW<sub>net</sub> stack. Previously there was concern that a single stack would be impractically long, but the improved power density of the system and further consultation with stack suppliers eliminated this concern. This halves the part count for the end-of-stack components such as the endplates and current collectors, and also simplifies the routing of wires and ducting, resulting in a lower system cost.
- **Capital Cost for Stack Conditioning Test Stand:** The capabilities required of the test stand changed due to the decrease in the number of stacks per system (from two to one) and coincided with a suggestion from the Fuel Cell Independent Review Panel that the capital cost of the stack conditioning be re-examined. After consultation with a fuel cell test stand manufacturer, test stand capital cost was increased and the total number of stacks simultaneously tested per stand was re-optimized. (Section 4.4.13)
- **Inline Filter for Gas Purity Excursions:** The Independent Review Panel suggested a filter be added in order to protect the stack from any contaminants in the fuel.
- **Flow Diverter Valve:** The Independent Review Panel also suggested that a new flow diverter valve be added to the hydrogen line just upstream of the ejectors to ensure adequate control of the re-circulating hydrogen gas.

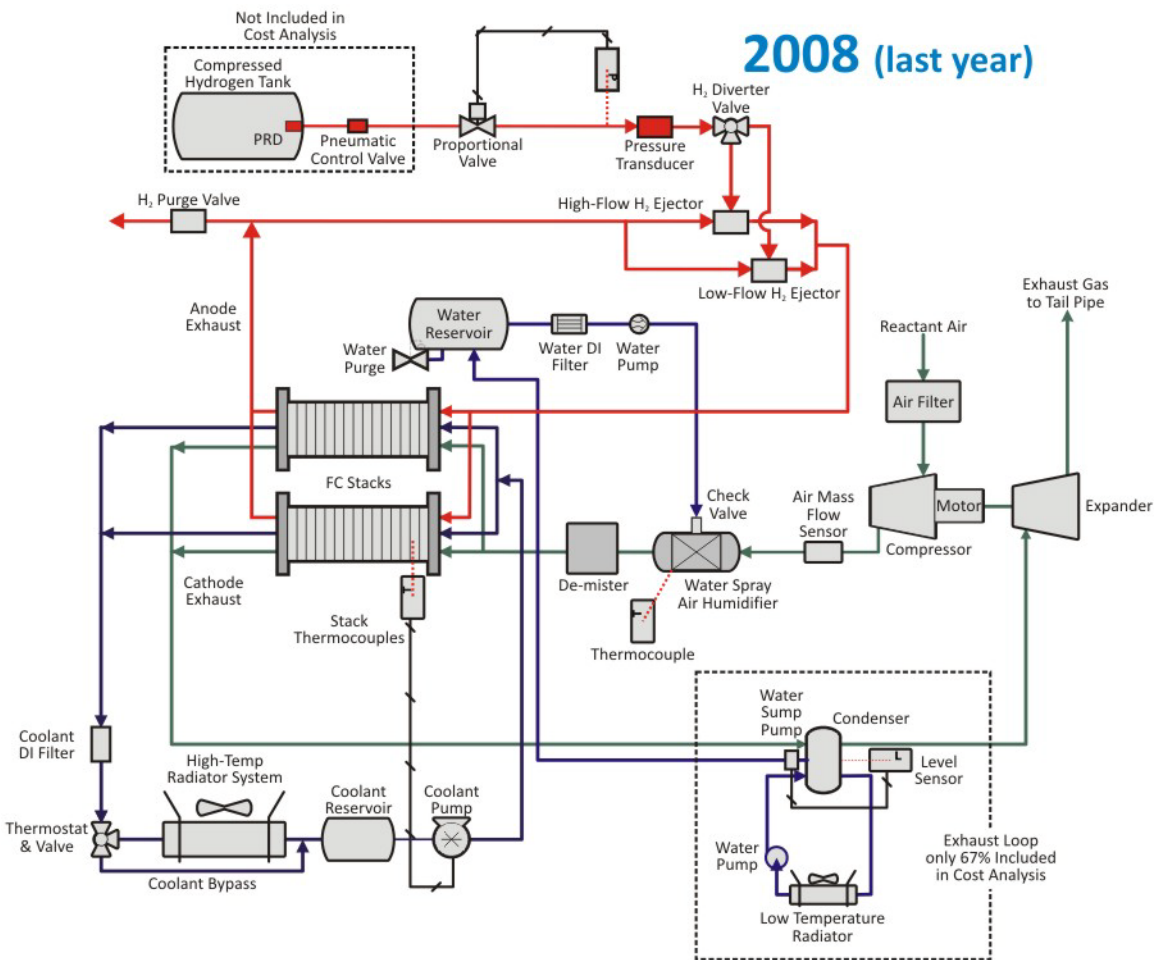
Figure 1 shows the major changes from the 2008 update and the subsequent affects on system cost.

Change	Reason	2009		2010		2015	
		+/-	System Cost	+/-	System Cost	+/-	System Cost
<i>Final 2008 Value</i>			\$75.07		\$61.79		\$50.59
Switched to 833 mW/cm <sup>2</sup> and 0.15	Technology improvement,	(\$10.28)	\$64.79	(\$4.58)	\$57.21	(\$2.16)	\$48.43
Switched 2009 from water spray humidification to Membrane Humidifier (like 2010 system)	Technology improvement, new improved Membrane Humidifier analysis	(\$3.02)	\$61.77	(\$2.72)	\$54.48	NA	\$48.43
Switched from VertiCoater to NSTF	New, better technology analyzed	(\$0.03)	\$61.74	(\$0.19)	\$54.29	(\$0.31)	\$48.13
Miscellaneous adjustments & improvements	Opportunities for improved analysis	\$0.06	\$61.80	\$0.81	\$55.10	\$0.63	\$48.76
Removed the Exhaust Loop from the 2009 system	Not needed with membrane humidifier	(\$1.42)	\$60.38	NA	\$55.10	NA	\$48.76
Switched to 1 stack/system	Tech. Team suggestion	(\$0.55)	\$59.83	(\$0.50)	\$54.60	(\$0.44)	\$48.31
Capital cost for Stack Conditioning	Independent Review	\$0.10	\$59.93	\$0.08	\$54.68	\$0.06	\$48.37
New Inline Filter for Gas Purity Excursions	Independent Review Panel suggestion	\$0.28	\$60.21	\$0.28	\$54.96	\$0.28	\$48.66
New Flow Diverter Valve	Independent Review Panel suggestion	\$0.19	\$60.40	\$0.19	\$55.15	\$0.19	\$48.84
Updated to Honeywell cost estimate for CEM & Motor	Significant cost estimate improvement, much	\$0.19	\$60.59	NA	\$55.15	NA	\$48.84
Corrected to 3M design conditions (2.5 air stoichiometry, 1.69 atm), Membrane Humidifier enlarged	Performance characteristics now tied to appropriate polarization	\$0.37	\$60.96	\$1.65	\$56.80	\$0.74	\$49.58
Honeywell Designs 3 and 6 applied to 2010 and 2015 respectively	New Analysis	NA	\$60.96	(\$0.56)	\$56.24	\$0.98	\$50.56
Changed temperature to 95 C°	Adjusted for closer match to current status	NA	\$60.96	\$0.12	\$56.36	NA	\$50.56
Changed 2010 operating pressure from 1.91 to 1.69	To match 2009 value	NA	\$60.96	(\$0.20)	\$56.16	NA	\$50.56

Figure 1. Changes in system costs from 2009 update

	2009 Technology System	2010 Technology System	2015 Technology System
Power Density (mW/cm <sup>2</sup> )	833	900	1,000
Total Pt loading (mgPt/cm <sup>2</sup> )	0.15	0.15	0.15
Operating Pressure (atm)	1.69	1.69	1.5
Peak Stack Temp. (°C)	80	95	120
Membrane Material	Nafion on ePTFE	Advanced High-Temperature Membrane	Advanced High-Temperature Membrane
Radiator/Cooling System	Aluminum Radiator, Water/Glycol coolant, DI filter	Smaller Aluminum Radiator, Water/Glycol coolant, DI filter	Smaller Aluminum Radiator, Water/Glycol coolant, DI filter
Bipolar Plates	Stamped SS 316L with Coating	Stamped SS 316L with Coating	Stamped SS 316L with Coating
Air Compression	Centrifugal Compressor, Radial Inflow Expander	Centrifugal Compressor, Radial Inflow Expander	Centrifugal Compressor, No Expander
Gas Diffusion Layers	Carbon Paper Macroporous Layer with Microporous layer applied on top	Carbon Paper Macroporous Layer with Microporous layer applied on top	Carbon Paper Macroporous Layer with Microporous layer applied on top
Catalyst Application	Nanostructured Thin Film (NSTF)	Nanostructured Thin Film (NSTF)	Nanostructured Thin Film (NSTF)
Air Humidification	Polyamide Membrane	Polyamide Membrane	None
Hydrogen Humidification	None	None	None
Exhaust Water Recovery	None	None	None
MEA Containment	Injection molded LIM Hydrocarbon MEA Frame/Gasket around Hot-Pressed M&E	Injection molded LIM Hydrocarbon MEA Frame/Gasket around Hot-Pressed M&E	Injection molded LIM Hydrocarbon MEA Frame/Gasket around Hot-Pressed M&E
Coolant & End Gaskets	Laser Welding/ Screen-Printed Adhesive Resin	Laser Welding/ Screen-Printed Adhesive Resin	Laser Welding/ Screen-Printed Adhesive Resin
Freeze Protection	Drain water at shutdown	Drain water at shutdown	Drain water at shutdown
Hydrogen Sensors	2 H <sub>2</sub> sensors (for FC sys), 1 H <sub>2</sub> sensor (for passenger cabin; not in cost estimate), 1 H <sub>2</sub> sensor (for fuel sys; not in cost estimate)	1 H <sub>2</sub> sensor (for FC sys), 1 H <sub>2</sub> sensor (for passenger cabin; not in cost estimate), 1 H <sub>2</sub> sensor (for fuel sys; not in cost estimate)	No H <sub>2</sub> sensors
End Plates/Compression System	Composite molded end plates with compression bands	Composite molded end plates with compression bands	Composite molded end plates with compression bands
Stack/System Conditioning	5 hours of power conditioning	4 hours of power conditioning	3 hours of power conditioning

Figure 2. Summary chart of the three different systems analyzed

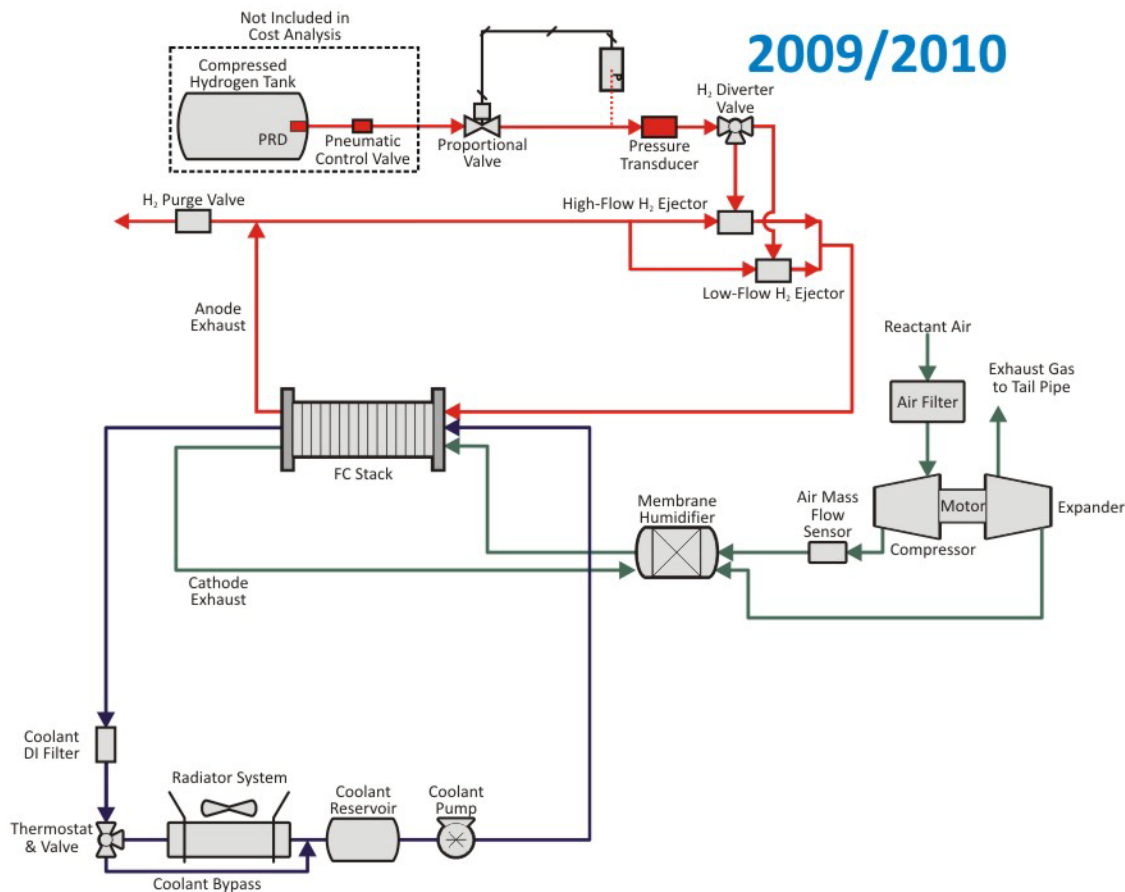


**Figure 3. Flow schematic of the 2008 80 kW<sub>net</sub> direct H<sub>2</sub> fuel cell system**

The “current technology” system from last year (2008) is a fairly standard direct hydrogen, pressurized air fuel cell system configuration. It is shown here in order to illustrate the evolution of the system design. Its main features include:

- 4 separate liquid cooled fuel cell stacks, plumbed in parallel but connected electrically in series
- A twin lobe air compressor
- A twin lobe exhaust air expander
- A water spray humidifier to both humidify and cool the inlet cathode air after compression
- A liquid/gas heat exchanger to condense water in the exhaust stream for recycle to the air humidifier
- A high temperature coolant loop of water/ethylene glycol to maintain a stack temperature of ~80°C
- An exhaust loop of water/ethylene-glycol mixture to provide cooling for the exhaust air condenser
  - Only 67% of this loop is included in the system cost, because 1/3 of its function is outside of the scope of this analysis
- Twin hydrogen ejectors (high flow and low flow) to utilize the high pressure (> 300 psi) pressure in the hydrogen storage tanks to re-circulate anode hydrogen

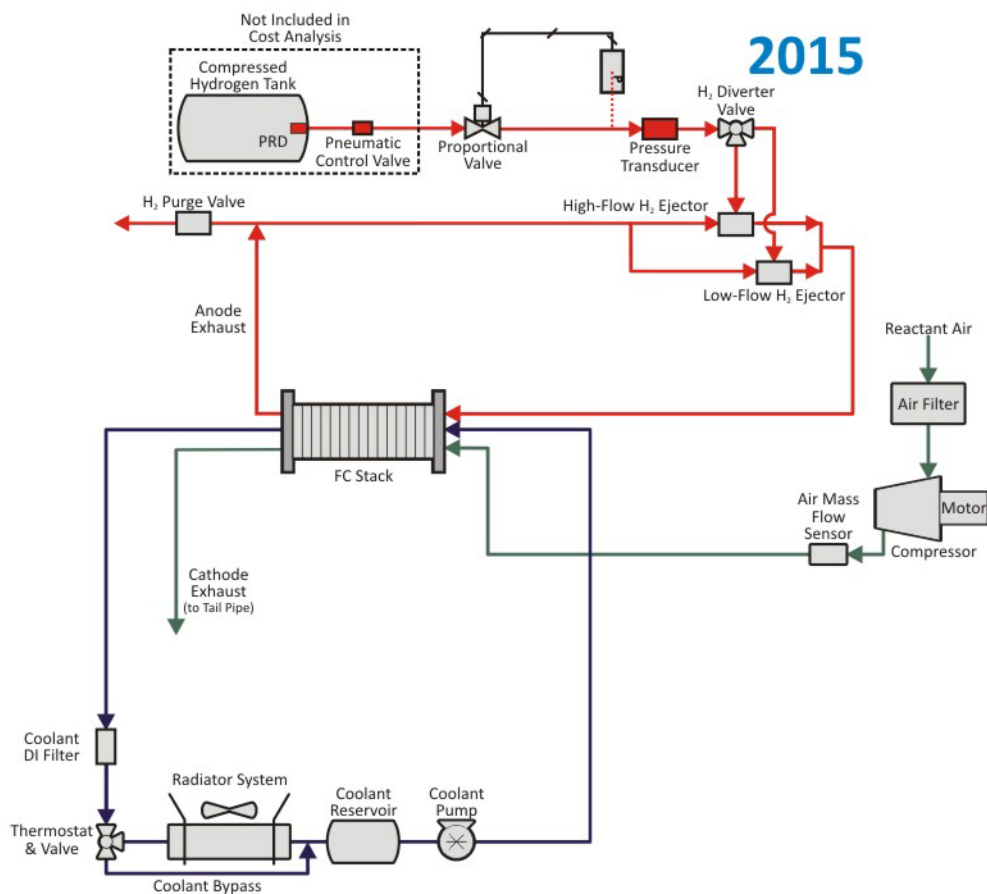




**Figure 4. Flow schematic of the 2009/2010 80 kW<sub>net</sub> direct H<sub>2</sub> fuel cell system**

As mentioned above, the current (2009) technology system now shares the same system layout as the 2010 system. Other than the switch from two stacks down to one, this is essentially the same layout as the 2010 system from the previous year's analysis and differs from the 2008 configuration in the following key ways:

- A centrifugal compressor replaces the twin lobe compressor
- A centrifugal expander replaces the twin lobe expander
- A membrane humidifier replaces the water spray humidifier
- The exhaust gas condenser is eliminated (because there is no need to capture liquid water for the water spray humidifier)
- The low temperature cooling loop is eliminated (because the condenser has been eliminated)
- The high temperature radiator is slightly smaller (because the peak operating temperature of the stack has been increased and thus there is a larger temperature difference between the coolant and the ambient temperature)



**Figure 5. Flow schematic of the 2015 80 kW<sub>net</sub> direct H<sub>2</sub> fuel cell system**

The 2015 technology system is marked by the following further key configuration changes:

- The centrifugal compressor is reduced in size (because the peak cathode air pressure has been further lowered)
- The exhaust air expander is eliminated (because the overall cathode air pressure has been reduced and therefore the benefits of an expander are diminished)
- The membrane humidifier is eliminated (because an advanced PEM membrane that doesn't require humidification was assumed to be used)
- The radiator is further reduced in size (because the stack peak operating temperature has been further increased)

### **3.2. Cost Summary of the 2009 Technology System**

Results of the cost analysis of the 2009 technology system at each of the five annual production rates are shown below. Figure 6 details the cost of the stacks, Figure 7 details the cost of the balance of plant components, and Figure 8 details the cost summation for the system.

Annual Production Rate	2009				
	1,000	30,000	80,000	130,000	500,000
System Net Electric Power (Output)	80	80	80	80	80
System Gross Electric Power (Output)	87.78	87.78	87.78	87.78	87.78
Bipolar Plates (Stamped)	\$1,711.60	\$437.58	\$445.12	\$436.92	\$433.16
MEAs					
Membranes	\$5,021.09	\$896.18	\$556.74	\$435.97	\$229.58
Catalyst Ink & Application	\$1,239.51	\$688.85	\$684.14	\$683.05	\$682.40
GDLs	\$1,775.53	\$1,102.39	\$685.71	\$528.33	\$236.94
M & E Hot Pressing	\$71.26	\$7.09	\$6.80	\$6.74	\$6.63
M & E Cutting & Slitting	\$55.67	\$3.33	\$2.20	\$1.94	\$1.63
MEA Frame/Gaskets	\$246.49	\$402.64	\$392.84	\$390.36	\$378.96
Coolant Gaskets (Laser Welding)	\$184.93	\$26.41	\$29.35	\$27.32	\$25.47
End Gaskets (Screen Printing)	\$149.05	\$5.07	\$1.96	\$1.25	\$0.54
End Plates	\$87.12	\$33.29	\$28.67	\$26.00	\$19.70
Current Collectors	\$16.67	\$7.12	\$5.93	\$5.49	\$5.02
Compression Bands	\$10.00	\$8.00	\$6.00	\$5.50	\$5.00
Stack Assembly	\$76.47	\$40.60	\$34.88	\$33.56	\$31.99
Stack Conditioning	\$168.82	\$53.31	\$46.71	\$40.98	\$27.83
<b>Total Stack Cost</b>	<b>\$10,814.21</b>	<b>\$3,711.86</b>	<b>\$2,927.06</b>	<b>\$2,623.40</b>	<b>\$2,084.85</b>
<b>Total Cost for All Stacks</b>	<b>\$10,814.21</b>	<b>\$3,711.86</b>	<b>\$2,927.06</b>	<b>\$2,623.40</b>	<b>\$2,084.85</b>
<b>Total Stack Cost (\$/kW<sub>net</sub>)</b>	<b>\$135.18</b>	<b>\$46.40</b>	<b>\$36.59</b>	<b>\$32.79</b>	<b>\$26.06</b>
<b>Total Stack Cost (\$/kW<sub>gross</sub>)</b>	<b>\$123.20</b>	<b>\$42.29</b>	<b>\$33.35</b>	<b>\$29.89</b>	<b>\$23.75</b>

Figure 6. Detailed stack cost for the 2009 technology system

Annual Production Rate	2009				
	1,000	30,000	80,000	130,000	500,000
System Net Electric Power (Output)	80	80	80	80	80
System Gross Electric Power (Output)	87.78	87.78	87.78	87.78	87.78
Mounting Frames	\$100.00	\$43.00	\$33.00	\$30.00	\$30.00
Air Loop	\$1,766.63	\$1,039.96	\$888.27	\$860.44	\$835.10
Membrane Humidifier	\$1,083.60	\$258.47	\$153.65	\$117.47	\$61.71
Coolant Loop (High Temperature)	\$606.04	\$516.79	\$447.92	\$423.05	\$390.70
Fuel Loop	\$944.04	\$756.38	\$593.84	\$557.79	\$494.64
System Controller/Sensors	\$326.44	\$266.60	\$250.27	\$241.57	\$217.63
Hydrogen Sensors	\$1,673.39	\$862.29	\$629.98	\$513.83	\$196.87
Miscellaneous	\$882.63	\$670.53	\$539.33	\$511.63	\$454.84
<b>Total BOP Cost</b>	<b>\$7,382.76</b>	<b>\$4,414.01</b>	<b>\$3,536.27</b>	<b>\$3,255.77</b>	<b>\$2,681.50</b>
<b>Total BOP Cost (\$/kW<sub>net</sub>)</b>	<b>\$92.28</b>	<b>\$55.18</b>	<b>\$44.20</b>	<b>\$40.70</b>	<b>\$33.52</b>
<b>Total BOP Cost (\$/kW<sub>gross</sub>)</b>	<b>\$84.10</b>	<b>\$50.28</b>	<b>\$40.29</b>	<b>\$37.09</b>	<b>\$30.55</b>

Figure 7. Detailed balance of plant cost for the 2009 technology system

	2009				
Annual Production Rate	1,000	30,000	80,000	130,000	500,000
System Net Electric Power (Output)	80	80	80	80	80
System Gross Electric Power (Output)	87.78	87.78	87.78	87.78	87.78
Fuel Cell Stacks	\$10,814.21	\$3,711.86	\$2,927.06	\$2,623.40	\$2,084.85
Balance of Plant	\$7,382.76	\$4,414.01	\$3,536.27	\$3,255.77	\$2,681.50
System Assembly & Testing	\$156.76	\$112.51	\$110.58	\$110.72	\$110.34
<b>Total System Cost</b>	<b>\$18,353.73</b>	<b>\$8,238.38</b>	<b>\$6,573.90</b>	<b>\$5,989.89</b>	<b>\$4,876.69</b>
<b>Total System Cost (\$/kW<sub>net</sub>)</b>	<b>\$229.42</b>	<b>\$102.98</b>	<b>\$82.17</b>	<b>\$74.87</b>	<b>\$60.96</b>
<b>Total System Cost (\$/kW<sub>gross</sub>)</b>	<b>\$209.09</b>	<b>\$93.85</b>	<b>\$74.89</b>	<b>\$68.24</b>	<b>\$55.56</b>

Figure 8. Detailed system cost for the 2009 technology system

### 3.3. Cost Summary of the 2010 Technology System

Results of the cost analysis of the 2010 technology system at each of the five annual production rates are shown below. Figure 9 details the cost of the stacks, Figure 10 details the cost of the balance of plant components, and Figure 11 details the cost summation for the system.

	2010				
Annual Production Rate	1,000	30,000	80,000	130,000	500,000
System Net Electric Power (Output)	80	80	80	80	80
System Gross Electric Power (Output)	87.78	87.78	87.78	87.78	87.78
Bipolar Plates (Stamped)	\$1,689.62	\$416.98	\$422.19	\$416.33	\$412.59
MEAs					
Membranes	\$4,811.17	\$863.12	\$534.52	\$417.78	\$218.58
Catalyst Ink & Application	\$1,189.19	\$639.02	\$634.28	\$633.23	\$631.55
GDLs	\$2,006.84	\$1,021.65	\$636.18	\$490.26	\$220.48
M & E Hot Pressing	\$71.26	\$7.09	\$6.80	\$6.73	\$6.63
M & E Cutting & Slitting	\$55.67	\$3.33	\$2.19	\$1.94	\$1.63
MEA Frame/Gaskets	\$523.43	\$370.42	\$361.45	\$359.07	\$348.62
Coolant Gaskets (Laser Welding)	\$184.65	\$26.32	\$24.85	\$27.22	\$24.67
End Gaskets (Screen Printing)	\$149.04	\$5.07	\$1.96	\$1.25	\$0.53
End Plates	\$83.06	\$29.95	\$26.20	\$23.92	\$18.29
Current Collectors	\$15.94	\$6.72	\$5.58	\$5.16	\$4.72
Compression Bands	\$10.00	\$8.00	\$6.00	\$5.50	\$5.00
Stack Assembly	\$76.47	\$40.60	\$34.88	\$33.56	\$31.99
Stack Conditioning	\$166.42	\$41.73	\$37.08	\$33.24	\$22.26
<b>Total Stack Cost</b>	<b>\$11,032.77</b>	<b>\$3,480.00</b>	<b>\$2,734.16</b>	<b>\$2,455.19</b>	<b>\$1,947.54</b>
<b>Total Cost for All Stacks</b>	<b>\$11,032.77</b>	<b>\$3,480.00</b>	<b>\$2,734.16</b>	<b>\$2,455.19</b>	<b>\$1,947.54</b>
<b>Total Stack Cost (\$/kW<sub>net</sub>)</b>	<b>\$137.91</b>	<b>\$43.50</b>	<b>\$34.18</b>	<b>\$30.69</b>	<b>\$24.34</b>
<b>Total Stack Cost (\$/kW<sub>gross</sub>)</b>	<b>\$125.69</b>	<b>\$39.64</b>	<b>\$31.15</b>	<b>\$27.97</b>	<b>\$22.19</b>

Figure 9. Detailed stack cost for the 2010 technology system

Annual Production Rate	2010				
	1,000	30,000	80,000	130,000	500,000
System Net Electric Power (Output)	80	80	80	80	80
System Gross Electric Power (Output)	87.78	87.78	87.78	87.78	87.78
Mounting Frames	\$100.00	\$43.00	\$33.00	\$30.00	\$30.00
Air Loop	\$1,616.93	\$993.69	\$851.34	\$824.24	\$799.94
Membrane Humidifier	\$1,083.60	\$258.47	\$153.65	\$117.47	\$61.71
Coolant Loop (High Temperature)	\$581.87	\$451.54	\$386.30	\$365.06	\$336.33
Fuel Loop	\$944.04	\$756.38	\$593.84	\$557.79	\$494.64
System Controller/Sensors	\$326.44	\$266.60	\$250.27	\$241.57	\$217.63
Hydrogen Sensors	\$738.26	\$361.25	\$251.99	\$197.85	\$49.22
Miscellaneous	\$871.33	\$660.81	\$529.84	\$502.25	\$445.80
<b>Total BOP Cost</b>	<b>\$6,262.47</b>	<b>\$3,791.76</b>	<b>\$3,050.25</b>	<b>\$2,836.22</b>	<b>\$2,435.27</b>
<b>Total BOP Cost (\$/kW<sub>net</sub>)</b>	<b>\$78.28</b>	<b>\$47.40</b>	<b>\$38.13</b>	<b>\$35.45</b>	<b>\$30.44</b>
<b>Total BOP Cost (\$/kW<sub>gross</sub>)</b>	<b>\$71.34</b>	<b>\$43.20</b>	<b>\$34.75</b>	<b>\$32.31</b>	<b>\$27.74</b>

Figure 10. Detailed balance of plant cost for the 2010 technology system

Annual Production Rate	2010				
	1,000	30,000	80,000	130,000	500,000
System Net Electric Power (Output)	80	80	80	80	80
System Gross Electric Power (Output)	87.78	87.78	87.78	87.78	87.78
Fuel Cell Stacks	\$11,032.77	\$3,480.00	\$2,734.16	\$2,455.19	\$1,947.54
Balance of Plant	\$6,262.47	\$3,791.76	\$3,050.25	\$2,836.22	\$2,435.27
System Assembly & Testing	\$156.54	\$112.33	\$110.40	\$110.54	\$110.16
<b>Total System Cost</b>	<b>\$17,451.78</b>	<b>\$7,384.08</b>	<b>\$5,894.81</b>	<b>\$5,401.96</b>	<b>\$4,492.98</b>
<b>Total System Cost (\$/kW<sub>net</sub>)</b>	<b>\$218.15</b>	<b>\$92.30</b>	<b>\$73.69</b>	<b>\$67.52</b>	<b>\$56.16</b>
<b>Total System Cost (\$/kW<sub>gross</sub>)</b>	<b>\$198.81</b>	<b>\$84.12</b>	<b>\$67.15</b>	<b>\$61.54</b>	<b>\$51.18</b>

Figure 11. Detailed system cost for the 2010 technology system

### 3.4. Cost Summary of the 2015 Technology System

Results of the cost analysis of the 2015 technology system at each of the five annual production rates are shown below. Figure 12 details the cost of the stacks, Figure 13 details the remaining balance of plant components, and Figure 14 details the cost summation for the system.

Annual Production Rate	2015				
	1,000	30,000	80,000	130,000	500,000
System Net Electric Power (Output)	80	80	80	80	80
System Gross Electric Power (Output)	87.27	87.27	87.27	87.27	87.27
Bipolar Plates (Stamped)	\$1,660.60	\$389.94	\$395.17	\$387.68	\$385.56
MEAs					
Membranes	\$4,521.87	\$817.33	\$504.04	\$392.94	\$203.71
Catalyst Ink & Application	\$1,123.76	\$572.60	\$567.96	\$566.85	\$564.08
GDLs	\$1,848.38	\$914.19	\$563.61	\$439.49	\$196.29
M & E Hot Pressing	\$70.99	\$6.82	\$6.53	\$5.93	\$5.94
M & E Cutting & Slitting	\$56.38	\$3.90	\$2.77	\$2.51	\$2.20
MEA Frame/Gaskets	\$475.85	\$329.36	\$321.40	\$319.16	\$309.95
Coolant Gaskets (Laser Welding)	\$184.25	\$26.19	\$24.72	\$24.38	\$23.84
End Gaskets (Screen Printing)	\$149.04	\$5.06	\$1.96	\$1.24	\$0.53
End Plates	\$77.75	\$26.83	\$23.41	\$21.36	\$16.34
Current Collectors	\$14.98	\$6.20	\$5.13	\$4.74	\$4.32
Compression Bands	\$10.00	\$8.00	\$6.00	\$5.50	\$5.00
Stack Assembly	\$76.47	\$40.60	\$34.88	\$33.56	\$31.99
Stack Conditioning	\$164.02	\$34.74	\$27.45	\$24.74	\$16.70
<b>Total Stack Cost</b>	<b>\$10,434.34</b>	<b>\$3,181.76</b>	<b>\$2,485.01</b>	<b>\$2,230.06</b>	<b>\$1,766.45</b>
<b>Total Cost for All Stacks</b>	<b>\$10,434.34</b>	<b>\$3,181.76</b>	<b>\$2,485.01</b>	<b>\$2,230.06</b>	<b>\$1,766.45</b>
<b>Total Stack Cost (\$/kW<sub>net</sub>)</b>	<b>\$130.43</b>	<b>\$39.77</b>	<b>\$31.06</b>	<b>\$27.88</b>	<b>\$22.08</b>
<b>Total Stack Cost (\$/kW<sub>gross</sub>)</b>	<b>\$119.56</b>	<b>\$36.46</b>	<b>\$28.47</b>	<b>\$25.55</b>	<b>\$20.24</b>

Figure 12. Detailed stack cost for the 2015 technology system

Annual Production Rate	2015				
	1,000	30,000	80,000	130,000	500,000
System Net Electric Power (Output)	80	80	80	80	80
System Gross Electric Power (Output)	87.27	87.27	87.27	87.27	87.27
Mounting Frames	\$100.00	\$43.00	\$33.00	\$30.00	\$30.00
Air Loop	\$1,440.21	\$882.92	\$747.69	\$722.74	\$701.65
Membrane Humidifier	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Coolant Loop (High Temperature)	\$506.36	\$397.17	\$334.95	\$316.73	\$291.02
Fuel Loop	\$944.04	\$756.38	\$593.84	\$557.79	\$494.64
System Controller/Sensors	\$326.44	\$266.60	\$250.27	\$241.57	\$217.63
Hydrogen Sensors	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Miscellaneous	\$855.20	\$646.95	\$516.29	\$488.87	\$432.91
<b>Total BOP Cost</b>	<b>\$4,172.26</b>	<b>\$2,993.02</b>	<b>\$2,476.05</b>	<b>\$2,357.68</b>	<b>\$2,167.85</b>
<b>Total BOP Cost (\$/kW<sub>net</sub>)</b>	<b>\$52.15</b>	<b>\$37.41</b>	<b>\$30.95</b>	<b>\$29.47</b>	<b>\$27.10</b>
<b>Total BOP Cost (\$/kW<sub>gross</sub>)</b>	<b>\$47.81</b>	<b>\$34.29</b>	<b>\$28.37</b>	<b>\$27.01</b>	<b>\$24.84</b>

Figure 13. Detailed balance of plant cost for the 2015 technology system

Annual Production Rate	2015				
	1,000	30,000	80,000	130,000	500,000
System Net Electric Power (Output)	80	80	80	80	80
System Gross Electric Power (Output)	87.27	87.27	87.27	87.27	87.27
Fuel Cell Stacks	\$10,434.34	\$3,181.76	\$2,485.01	\$2,230.06	\$1,766.45
Balance of Plant	\$4,172.26	\$2,993.02	\$2,476.05	\$2,357.68	\$2,167.85
System Assembly & Testing	\$156.54	\$112.33	\$110.40	\$110.54	\$110.16
<b>Total System Cost</b>	<b>\$14,763.14</b>	<b>\$6,287.11</b>	<b>\$5,071.46</b>	<b>\$4,698.29</b>	<b>\$4,044.47</b>
<b>Total System Cost (\$/kW<sub>net</sub>)</b>	<b>\$184.54</b>	<b>\$78.59</b>	<b>\$63.39</b>	<b>\$58.73</b>	<b>\$50.56</b>
<b>Total System Cost (\$/kW<sub>gross</sub>)</b>	<b>\$169.16</b>	<b>\$72.04</b>	<b>\$58.11</b>	<b>\$53.83</b>	<b>\$46.34</b>

Figure 14. Detailed system cost for the 2015 technology system

### 3.5. Cost Comparison of All Three Systems

The stack and system costs for all three technology levels are compared in Figure 15 and Figure 16. Stack cost is seen to range from \$123/kW<sub>gross</sub> (1,000 systems/year in 2009) to \$20/kW<sub>gross</sub> (500,000 systems/year in 2015). System cost is seen to range from \$229/kW<sub>net</sub> (1,000 systems/year in 2008) to \$51/kW<sub>net</sub> (500,000 systems/year in 2015). All three technology levels experience an initial steep drop in price with the “knee of the curve”) at around 50,000 systems per year. While each technology level represents a combination of configuration and performance improvements, the system cost reductions are primarily due to balance of plant configuration changes, and the stack cost reductions are primarily due to power density and catalyst loading improvements. Consequently, the cost curves have very similar shapes but vary in amplitude according to cell performance and loading. Very little stack cost change is observed between 2010 and 2015 because stack performance and catalyst loadings are not expected to change.

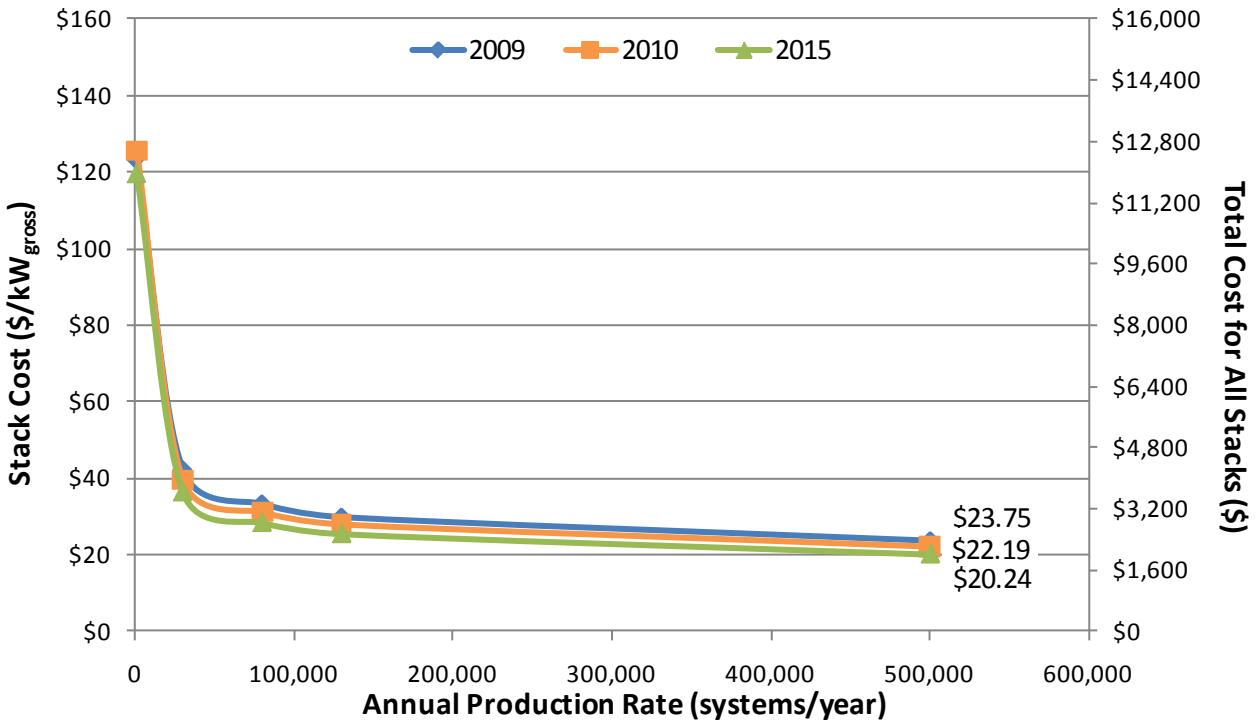


Figure 15. Gross stack cost vs. annual production rate

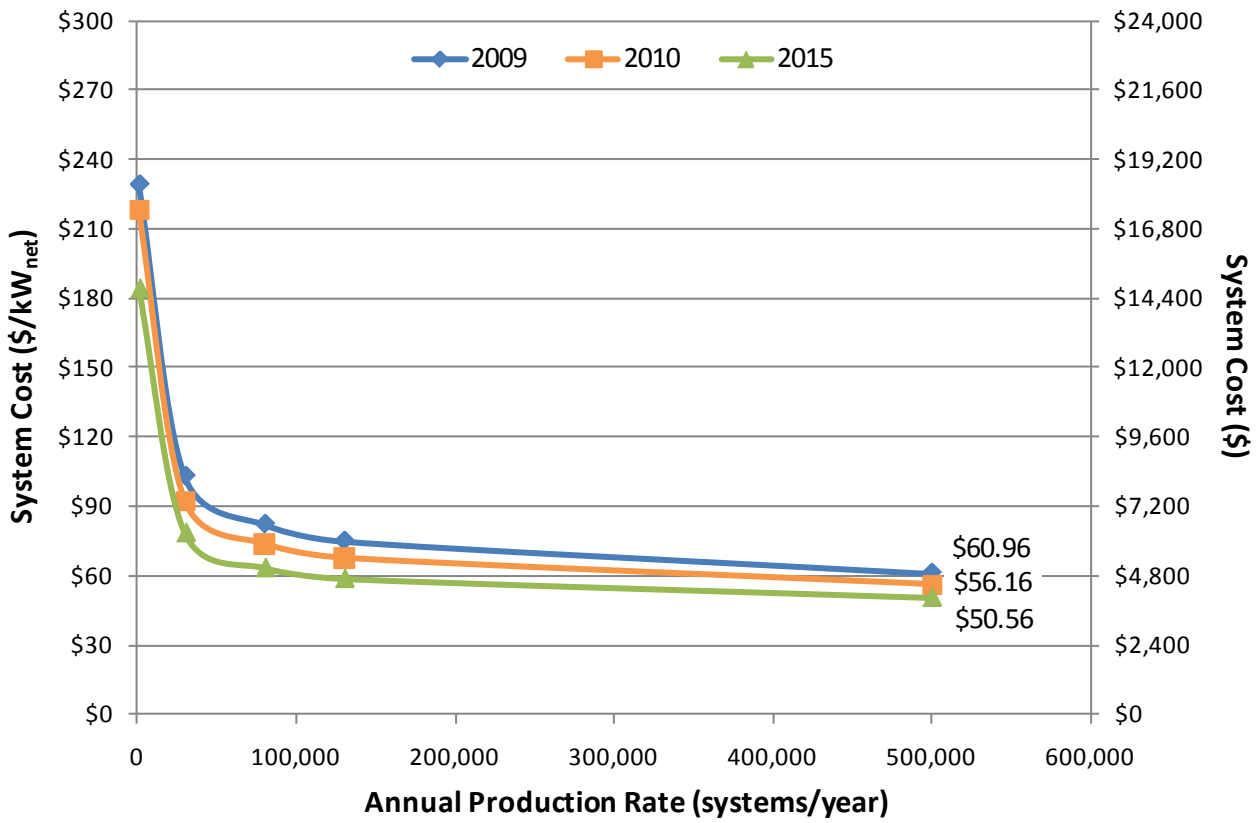


Figure 16. Net system cost vs. annual production rate



## 4. Detailed Assumptions

### 4.1. System Performance and Operation

The fuel cell stacks contained within each of the three technology level systems are identical in most design and operational parameters, differing only in active area per cell and stack gross power. However, the stack gross power is nearly constant- 87.78 kW, 87.78 kW and 87.27 kW for 2009, 2010, and 2015 respectively. The slight differences are primarily the result of differences in the air compression load, which in turn results from different air compression approaches and levels of pressurization. Figure 17 details the efficiency, pressure and mass flow assumptions that were used to calculate expected air compressor motor power. Note that the fuel cell system needs to supply 80 kW<sub>net</sub> under all conditions and thus air compression for peak system power must be evaluated at the most adverse temperature (40°C ambient). Figure 18 summarizes total system parasitic loads.

			2009	2010	2015
<b>Compressor</b>					
Gross Power	kW		87.78	87.78	87.27
Air Mass Flow	kg/h		411	411	327
Peak Stack Operating Pressure	atm		1.69	1.69	1.69
Compression Ratio	atm		1.78	1.78	1.5
Compression Efficiency	%		75%	75%	80%
Ambient Temp	°C		40	40	40
Motor/Controller Efficiency	%		85%	85%	85%
<b>Expander</b>					
Mass Flow	kg/h		417	417	No expander in 2015 System
Compression Ratio	atm		1.48	1.48	
Compression Efficiency	%		80%	80%	
Starting Temp	°C		80	80	
Expander Shaft Power Out	kW		3.77	3.77	
<b>Compression Alone</b>					
Compressor Shaft Power Req	kW		8.60	8.60	4.40
Compressor Input Power Req	kW		10.11	10.11	5.17
<b>Compressor-Expander Unit</b>					
CEM Input Power	kW		5.68	5.68	5.17

Figure 17. Basis of air compressor and expander power

(All values in kW)	2009	2010	2015
Fuel Cell Gross Electric Power (Output)	87.78	87.78	87.27
System Net Electrical Power (Output)	80	80	80
Air Compressor Motor	5.68	5.68	5.17
Coolant Pump	1.1	1.1	1.1
Coolant Radiator Fan	0.90	0.90	0.90
Exhaust Radiator Fan	0.00	0.00	0.00
Other (Controller, Instruments, etc.)	0.1	0.1	0.1
<b>Total Parasitic Loads</b>	<b>7.78</b>	<b>7.78</b>	<b>7.27</b>

Figure 18. Power production & loads at max. power, under peak ambient temp. operating conditions

Stack design parameters and operating conditions are summarized in Figure 19 and Figure 20. All systems operate with low single-pass hydrogen utilization but high total utilization due to a hydrogen recirculation loop.

	2009	2010	2015
Number of Stacks per System	1		
Number of Active Cells per Stack*	372		
Number of Cooling Cells per Stack*	374		
Cell Voltage at Max. Power	0.676		
Membrane Power Density at Max. Power (mW/cm <sup>2</sup> )	833	900	1,000

\*This is perhaps misleading, because every plate is half active, half cooling (except for the ones that bookend the stack, which have coolant on one face, and nothing on the other)

Figure 19. Stack design parameters

	2009	2010	2015
Peak Operating Pressure (atm)	1.7	1.7	1.5
Cell Temperature (°C)	80	95	120
Oxygen Stoichiometry	2.5	2.5	2
<b>Anode Gas Stream</b>			
Hydrogen Purity	99.999% (molar basis)		
Inlet Temperature (°C)	Ambient + ~10°C		
Relative Humidity	0%		
Max (single pass) H <sub>2</sub> flowrate	~5.5kg/hr(~1100slpm)		
<b>Cathode Gas Stream</b>			
Oxygen Purity	21% (molar basis)		
Inlet Temperature (°C)	75°C		
Relative Humidity	50%		
Max (single pass) Air flowrate	~300 kg/hr (~4200slpm)		

Figure 20. Stack operation parameters

The power density (listed in Figure 19) drives the active area used in the stack geometry, so it directly affects the material quantities, thereby having a major effect on the system cost. This geometry (Figure 21) describes everything between the end plates. The table in Figure 22 lists the numerical values of these dimensions.

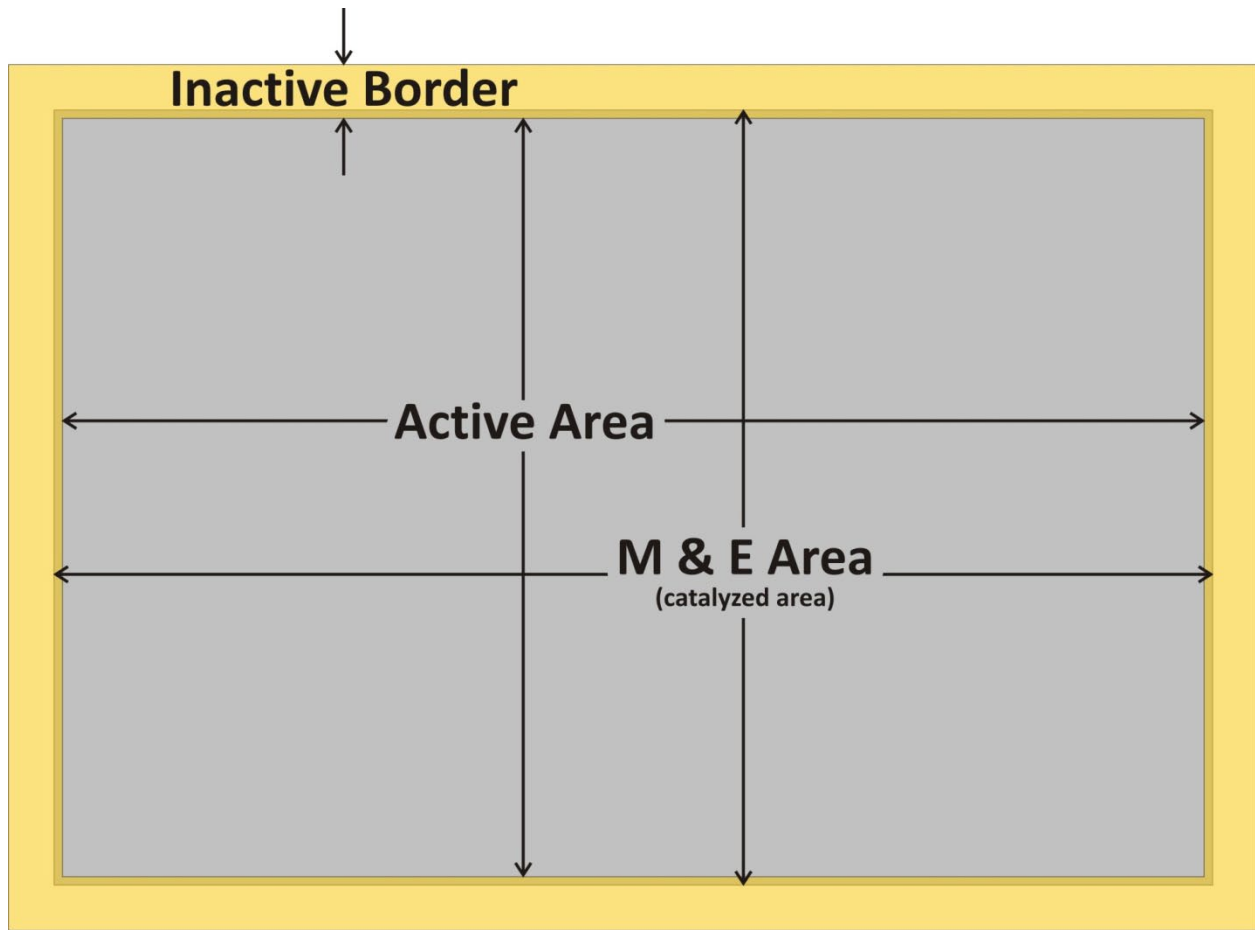


Figure 21. Cell geometry

	2009	2010	2015
Active Area (cm <sup>2</sup> )	283.28	262.19	234.61
Active Width (cm)	20.61	19.83	18.76
Active Height (cm)	13.74	13.22	12.51
M & E (Catalyzed) Area (cm <sup>2</sup> )	292.02	269.98	241.18
M & E (Catalyzed) Width (cm)	20.87	20.07	18.97
M & E (Catalyzed) Height (cm)	13.99	13.46	12.72
Total Area (cm <sup>2</sup> )	354.10	327.74	293.26
Total Width (cm)	22.56	21.71	20.53
Total Height (cm)	15.69	15.10	14.28
Ratio of Width to Height	1.5	1.5	1.5
Ratio of Active Area to Total Area	0.8	0.8	0.8
Inactive Border (cm)	0.98	0.94	0.89

Figure 22. Cell dimensions

## 4.2. Manufacturing Cost

Manufacturing cost comprises three elements:

- Machine Costs
- Secondary Operation Costs

- Tooling Costs

It is defined as the total cost of performing a manufacturing process on a material or component. Machine cost is the total cost of operating a manufacturing machine (e.g. stamping press, injection-molding machine, lathe, etc.) and includes amortization of the machine capital cost, machine maintenance, labor and utilities to operate the machine. Secondary Operation costs are minor process costs incurred in association with a major machine operation (e.g. anodizing after metal stamping). Expendable tooling (dies, molds, etc.) costs are historically calculated separately from machine costs since manufactures often supply tooling to outside vendors<sup>8</sup> but pay them only for use of the processing machinery.

Machine cost is determined by multiplying machine rate (dollars per minute of machine time) times minutes of machine use. Machine rates typically range from \$1.00 to \$3.00 per minute, depending on the complexity of the machine, maintenance costs, and intensity of utilities. Typical DFMA methodology uses historical or actual data to determine machine rates for a given class and size of machine. For example, a 300-ton injection-molding machine might have an all-inclusive machine rate of \$2.4/min, and a 1,200-ton molding machine might have a rate of \$3.3/min. However, these historical machine rates assume high machine utilization, typically 14 hours per day, 240 workdays per year. Consequently, such data is of limited value to this study, as it fails to address the cost implications of low annual production rates.

To estimate machine rates at less than full machine utilizations, the machine rate is broken down into five components:

- Capital amortization
- Maintenance/Spare-part costs
- Miscellaneous Expenses
- Utility costs
- Machine labor

An overall machine rate is obtained by adding these five component costs over a year's operation and then dividing by the total minutes of actual machine run time.

**Capital Amortization:** The annual payment necessary to cover the initial capital cost of the machine is calculated by multiplying a fixed rate charge (FRC) times the capital cost. The fixed rate charge is merely the annual fraction of uninstalled capital cost that must be paid back adjusted for the interest rate (typically 15% to achieve a 10% after-tax return), machine lifetime (typically 7 to 15 years), corporate income tax rate (typically 40%) with further adjustment for equipment installation costs (typically 40% of machine capital cost).

**Maintenance/Spare Parts:** This is the fraction of uninstalled capital costs paid annually for maintenance and spare parts (typically 5-20%).

**Miscellaneous Expenses:** This is the fraction of uninstalled capital costs paid annually for all other expenses (typically 7%).

**Utility Costs:** These are the costs associated with machine electricity, natural gas, etc., typically computed by multiplying the kW of machine power times the electricity cost (typically \$0.08/kWh).

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<sup>8</sup> Historically, automakers purchase expendable tooling separately and then supply the tooling to subcontractors. In this way, should a labor dispute develop, the automaker is (theoretically) able to retrieve the tooling and have the parts produced elsewhere.

**Machine Labor:** Cost of machine operator labor. Following automotive practices, US labor rates are generally \$0.50 to \$1.00 per minute depending on the level of skill required. All cases in this analysis use the median of those two values, a rate of \$0.75/min (\$45/hr). Prior to the 2008 Update report, the analysis used the rate of \$1/min. For some processes, non-integer numbers of laborers were used per line (for instance, 0.25 is used for the injection-molding process) because workers do not need to devote 100% of their time to it and can perform other tasks over the course of their workday. Note that manufacturing labor is only paid for time that the operator works. Thus if a machine is only run for an average 3 hours per day, only 3 hours per day of labor costs are incurred.

**Machine Utilization:** Machine utilization is determined by dividing the total runtime needed per year (including setup) by the number of simultaneous production lines needed. For example, if there is 1.5 lines worth of work, and there are two lines, each machine is assumed to run 75% of the time. Full utilization is typically defined as 14 useful hours per day, 240 workdays per year.

**Machine Setup Time:** The inclusion of machine setup time in determining the labor cost is a factor that contributes more significantly at lower production rates. However, due to the high number of repeat parts (such as bipolar plates or MEA gaskets) machine utilization is generally high even at low system annual production rates.

**Tooling Costs:** Tooling costs vary based on the rate of wear of the parts, according to the number of machine cycles required and the properties of the materials involved. Injection molding with abrasive carbon powder fillers will wear down tooling faster than if it were neat silicone. From the total number of parts required per year, an annual cycle count is determined for the machine, and the number of tooling sets needed in the machine's lifetime can be calculated. This is divided by the machine lifetime, to determine the annual tooling cost per line. It is calculated this way to account for usable tooling being leftover at the start of the following year.

### 4.2.1. Machine Rate Validation

To demonstrate the validity of the approach for the machine rate calculation described above, Figure 23 plots the calculated injection-molding machine rate against two sets of injection-molding machine rate data. The first set of data comes from Boothroyd Dewhurst, Inc. (BDI) and is the estimated machine rate for 15 specific injection-molding machines of various sizes. The second set of data comes from Plastics Technology magazine and represents the average machine rate from a 2004 survey of injection-molders (79 respondents). Excellent agreement is achieved between the DTI machine rate calculations and the BDI data<sup>9</sup>. The data from Plastics Technology (PT) magazine differs substantially from both the DTI estimates and the BDI data. However, the PT data has very large error bars indicating substantially variation in the vendor reported machine rate, probably from inconsistent definition of what is included in the machine rate. It is noted that the DTI estimates are conservative for large machines, overestimating machine rate as compared to the PT survey data but underestimating rates at the lower machine sizes. The PT survey data is judged significant at low machine sizes because it represents a minimum machine rate industry receives. Consequently, to achieve conservative estimates throughout, a \$25/hr minimum machine rate was imposed for all machines (not just injection-molding machines). This is consistent with previous guidance DTI has received from Ford Motor Company wherein the rule of thumb was never to let machine rate drop below \$1/min (including labor) for any process.

Figure 24 plots the effective machine rate as a function of machine utilization. As shown, machine rates climb to very high levels when only used a fraction of the time<sup>10</sup>. This is a direct consequence of the annual capital cost repayment needing to be collected even if the machine is used infrequently.

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<sup>9</sup> The BDI data contains one anomalously high data point at approximately 800 tons of clamping force. This point appears to be real and corresponds to the largest machine in a manufacturer's lineup.

<sup>10</sup> Full utilization is defined as 14 hours per day, 240 days per year.

For each component manufacturing or assembly task, the batch volume, machine setup time, and time to complete the task were computed using the above described DFMA techniques. After applying the tooling and secondary operations costs, and the labor and machine rates, the total cost for the component is calculated. A second detailed example of machine rate calculation occurs in section 4.4.1.2 and describes the metal bipolar plate stamping costing process.

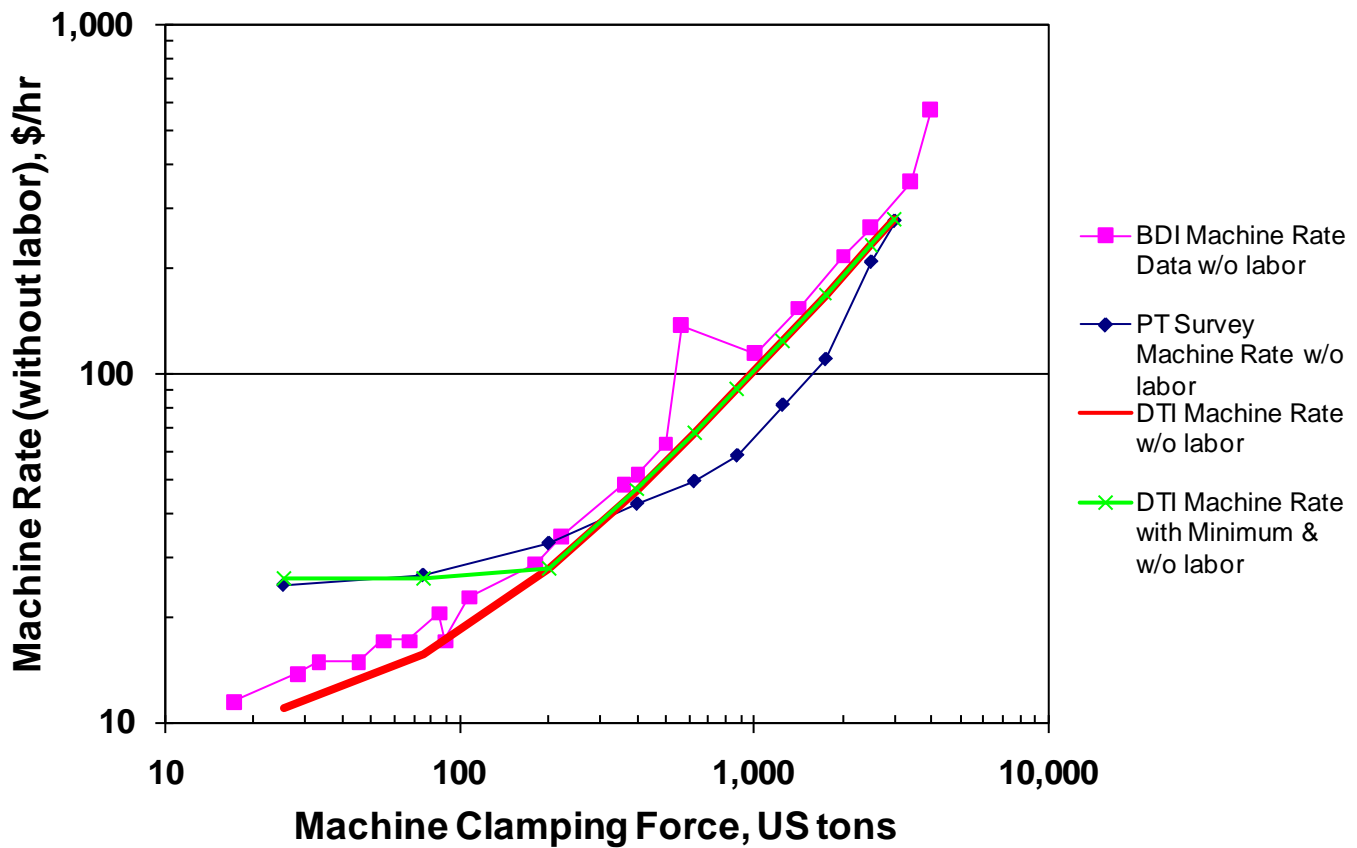


Figure 23. Injection-molding machine rate vs. machine clamping force

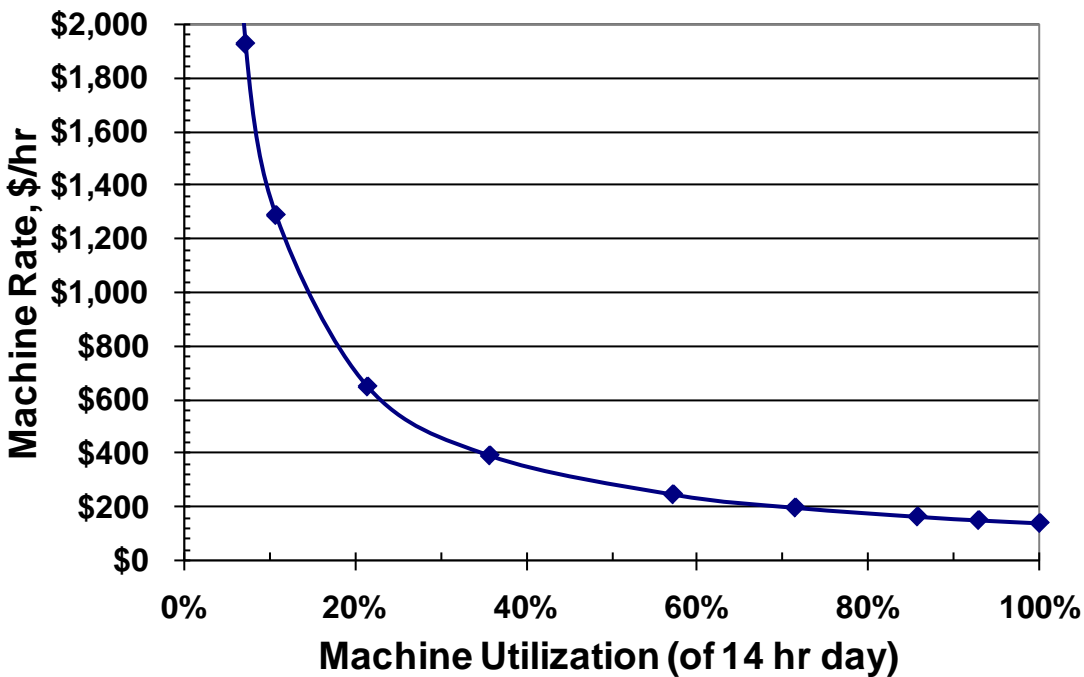


Figure 24. Machine rate vs. machine utilization

### 4.3. Markup Rates

Markup rates are percentage increases to the material, manufacturer and assembly cost to reflect the costs associated with profit, general and administrative (G&A) expenses, research and development (R&D) expenses, and scrap. The markup percentage varies with manufacturing rate and with what is actually being marked up. However, to provide cost estimates consistent with other cost studies conducted for the Department of Energy, no markup rates have been applied for this cost study. Thus, the costs presented are “bare” costs of manufacture and assembly. The factors that affect markup rate are discussed below to give the reader some idea of the approximate magnitude of the markup rates under various circumstances. In general, the higher the manufacturing/assembly rate, the lower the markup to reflect the increased efficiencies of business operations and ability to amortize costs over a large base of products.

Whether a company is vertically integrated or horizontally integrated affects overall markup rate. In a vertically integrated company, all production from acquisition of the base materials to final assembly is completed “in-house” by the company. In a horizontally integrated company, components and/or subassemblies are fabricated by subcontractors and typically, only the final assembly is conducted by the company. Companies are rarely 100% vertically or horizontally integrated; rather they are predominately one or the other.

Whenever a part or process is subcontracted, both the lower tier subcontractor as well as the top-level company applies a markup. This is reasonable since both companies must cover their respective costs of doing business (G&A, scrap, R&D, and profit). However, the numerical markup for each company can and should be different as they are adding different levels of value and have (potentially) different cost bases. There is a distinction made between activities adding value (such as actual manufacturing or assembly steps) as opposed to mere product “pass through”; namely, the organization earns profit on value-added activities and no-profit on mere pass-through. (An example is a firm hired to do assembly work: they justifiably earn profit on the value-adding step of assembly but not on the material cost of the components they are assembling. However, there are real costs (G&A, R&D, scrap) associated with product pass-through and the manufacturer/assembler must be compensated for these costs.)

Figure 25 displays some representative markup rates for various situations. While the figure attempts to explain how and where markups were applied, there are many exceptions to the general rule. Different markup rates were used for different components because the type and quantity of work lend themselves to lower overhead costs. MEA manufacturing markups were set at much higher rates to reflect the higher risks, both technical and business, of an evolving technology. Markups are often accumulative as the product moves from manufacturer to sub-system assembler to final assembler. However, in the case of the MEA, the car company may be assumed to supply the raw materials so that the MEA manufacturer's markup is only applied to the MEA manufacturer's added-value<sup>11</sup> and not to the material cost.

	2009 - 2015				
Annual Production Rate	1,000	30,000	80,000	130,000	500,000
<b>Fuel Cell Components</b>					
Manufacturer's Markup	27 - 35.5%	25 - 35.5%	25 - 35.5%	25 - 35.5%	25%
Integrator's Pass Through	30%	21%	20%	20%	19%
<b>MEA Manufacturers Markup</b>	70%	70%	60%	50%	35%
<b>Auto Company Final Markup</b>	37%	26.5%	23.5%	20%	15%

Figure 25. Representative markup rates (but not applied to cost estimates)

#### 4.4. Fuel Cell Stack Materials, Manufacturing, and Assembly

Cost estimates for fuel cell stacks were produced using detailed, DFMA-style techniques. Each subcomponent of the stack was independently considered, with materials and manufacturing costs estimated for each. Costs were estimated for the assembly of the gasketed membrane electrode assemblies (MEAs) and the stack. Figure 26 displays an abridged view of the stack components, and Figure 27 shows a cross-sectional view of an assembled stack.

<sup>11</sup> This method is directed analogous to catalytic converter manufacture in the automotive industry; the auto manufacturer supplies the expensive catalyst to the catalytic converter manufacturer specifically to avoid the extra markup rate that otherwise would occur.



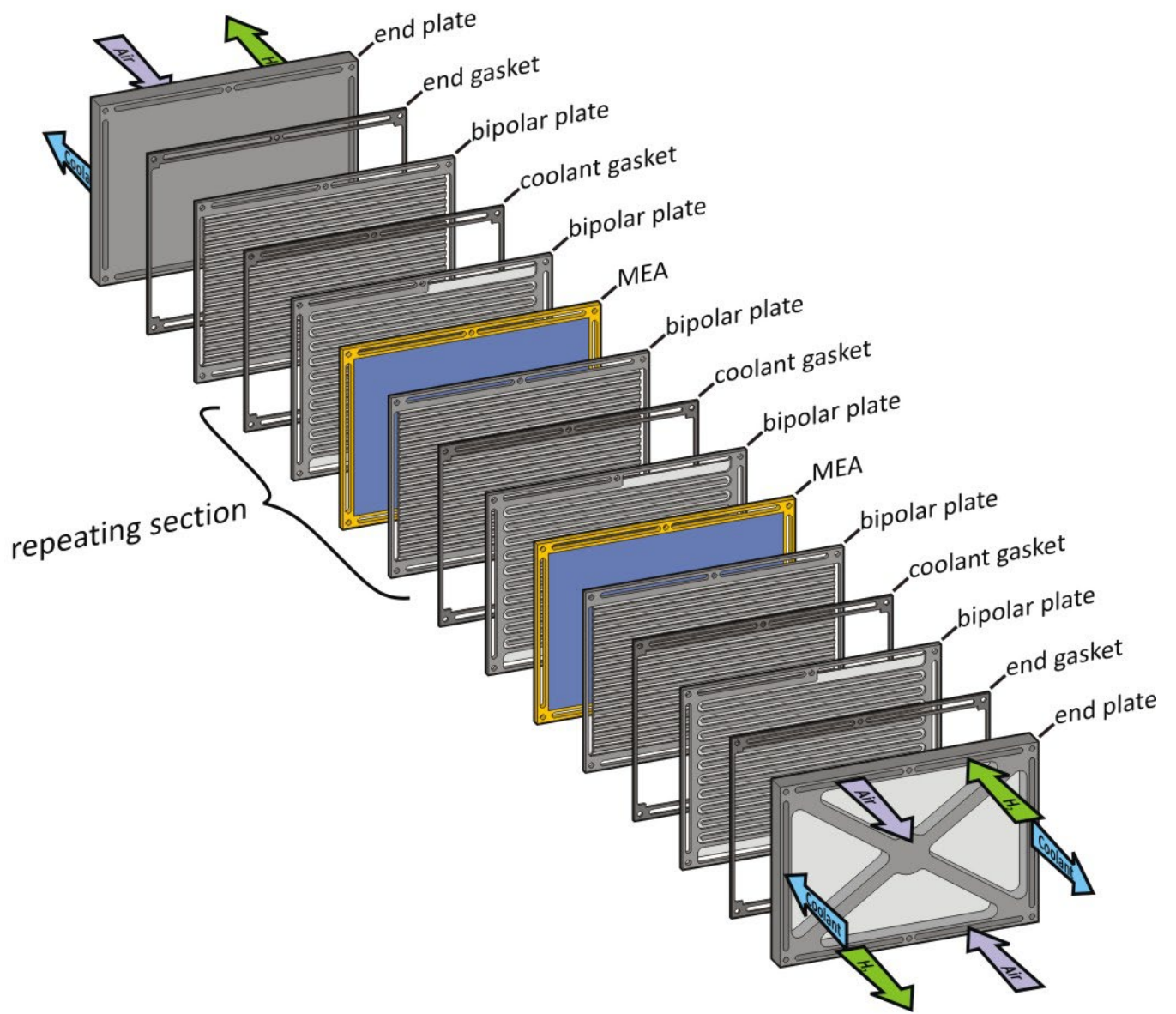


Figure 26. Exploded stack view (abridged to 2 cells for clarity)

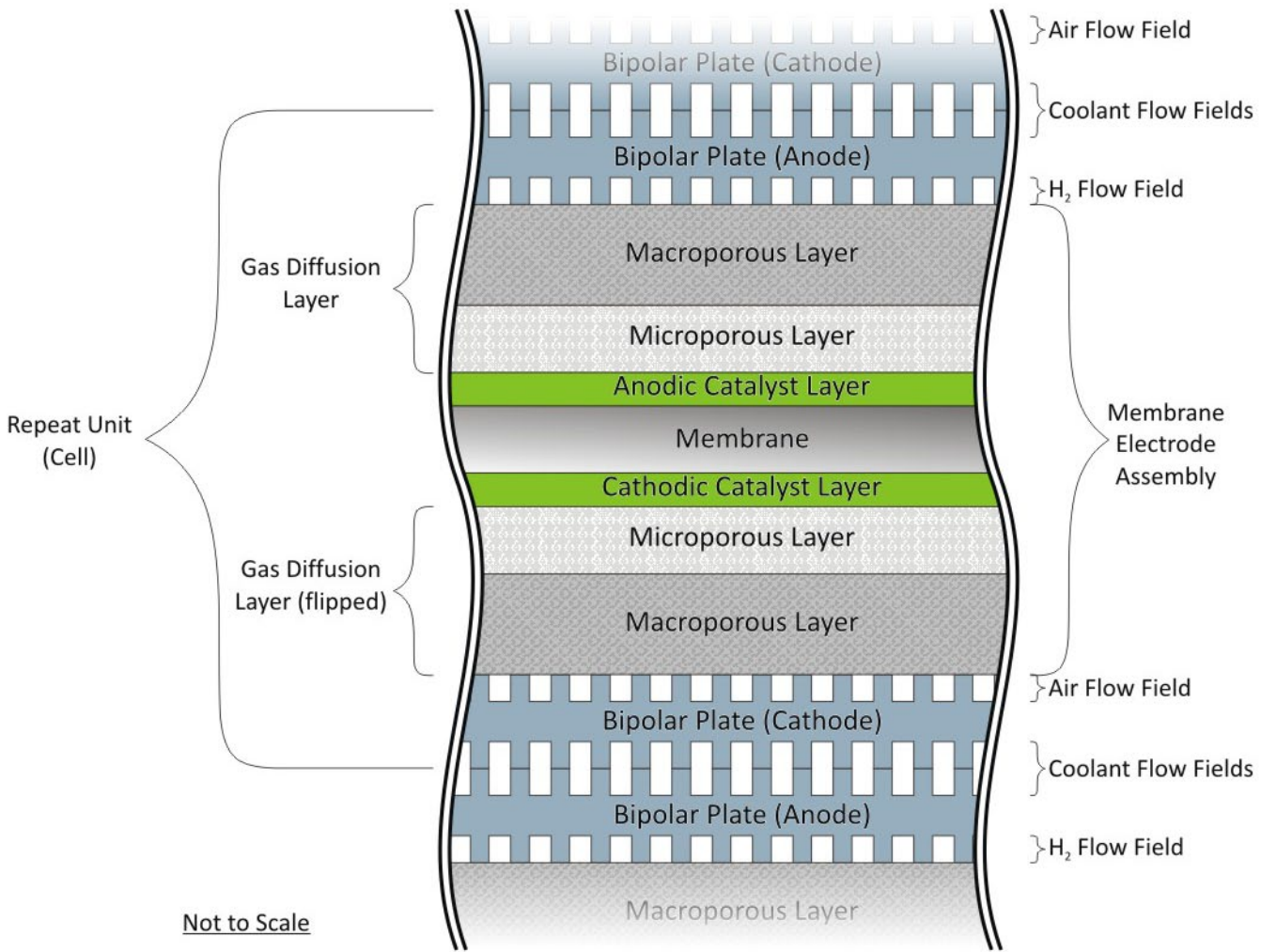


Figure 27. Stack cross-section

#### 4.4.1. Bipolar Plates

Each stack in the system consists of 372 active cells, each of which contains two bipolar plates. A 1:1 ratio of active cells to cooling cells was assumed, in order to ensure stack temperature uniformity. Consequently, one side of bipolar plate is a cooling cell flow field and the other side is an active cell flow field. In previous estimates, the cathode and anode flow field sides of the bipolar plates were envisioned as having identical flow patterns and being symmetrical. Consequently, only one bipolar plate design was needed and the cells could be flipped 180° to alternate between cathode flow fields and anode flow fields. However, based on feedback from Ballard Power Systems, unique designs were assumed for the anode and cathode plates. An extra bipolar plate sits at each end of the stack, and is not part of the repeating cell unit. It is only half-used, as it does only cooling. End gaskets are used to block off the flow into the gas channel side of those plates. The total number of plates in a stack is therefore 746: 372 active cells \* 2 plates per cell + 2 coolant-only plates \* 1 stack<sup>12</sup>. Because each system contains 746 bipolar plates, there are hundreds of thousands of plates needed, even at the lowest production rate. This means that bipolar plate mass-manufacturing techniques remain appropriate across all production rates.

<sup>12</sup> In previous years, there were multiple (smaller) stacks per system.

Two different concepts were examined for the bipolar plate: injection-molded carbon powder/polymer and stamped stainless steel. Recent industry feedback has suggested that metallic plates may provide an advantage in conductivity over carbon plates, but for now, equivalent polarization performance is assumed between the two designs. The stamped metal plates were selected because of consistent industry feedback suggesting that this is the most common approach.

#### 4.4.1.1. Injection-Molded Bipolar Plates

Injection-molded bipolar plate costs are based on a conceptual, injection-molded manufacturing process using composite materials. Such a composite is composed of a thermoplastic polymer and one or more electrically-conductive filler materials. In this analysis, the composite is carbon powder in polypropylene at a volume ratio of 40:60 carbon:polymer. To date, similar materials have been successfully molded to form bipolar plates with sufficient conductivity for fuel cell use<sup>13</sup>. The primary advantage of injection molding over compression molding is a shorter cycle time, resulting in lower labor and machine costs. However, technical challenges likely exist in order to achieve adequate electrical conductivity using the assumed injection-molding process. Injection molding details are shown in Figure 28 and Figure 29.

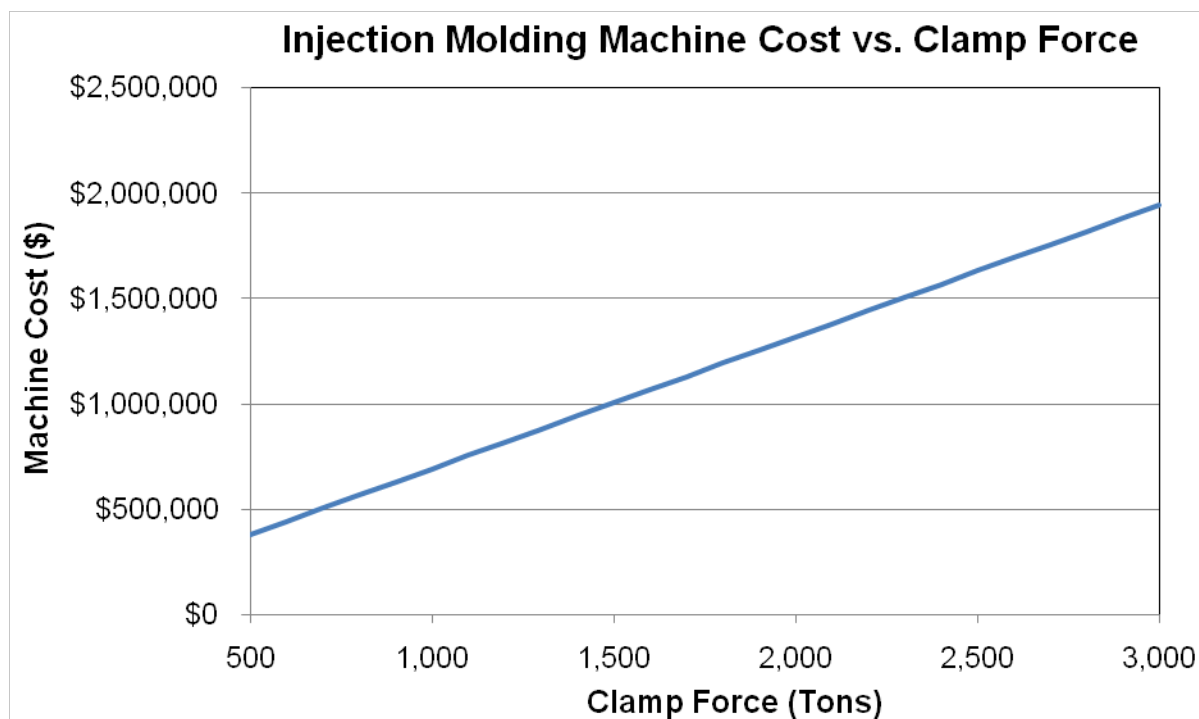


Figure 28. Injection-molding machine cost vs. clamp force

<sup>13</sup> Multiple companies have successfully compression and/or injection-molded of thermoset and/or /thermoplastic bipolar plates: Los Alamos National Laboratory, International Fuel Cell (IFC), Quantum injection-molding of PEMTEX thermoset material, (formerly) Energy Partners, Zentrum fur Brennstoffzellen Technik (ZBT) GmbH, and Micro Molding Technology LLC.

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Capital Cost (\$/Line)	\$683,362	\$1,893,877	\$1,893,877	\$1,893,877	\$1,893,877
	Costs per Tooling Set (\$)	\$38,135	\$82,283	\$82,283	\$82,283	\$82,283
	Tooling Lifetime (cycles)	300,000	300,000	300,000	300,000	300,000
	Simultaneous Lines	1	10	27	43	165
	Laborers per Line	0.25	0.25	0.25	0.25	0.25
	Line Utilization	90.41%	98.95%	97.73%	99.72%	99.95%
	Cycle Time (s)	29.32	32.09	32.09	32.09	32.09
	Cavities/Platen	2	6	6	6	6
	Effective Total Machine Rate (\$/hr)	\$121.14	\$283.66	\$286.97	\$281.63	\$281.02
	Carbon Filler Cost (\$/kg)	\$6.65	\$6.65	\$6.65	\$6.65	\$6.65
2010	Capital Cost (\$/Line)	\$638,304	\$2,318,902	\$2,318,902	\$2,318,902	\$2,318,902
	Costs per Tooling Set (\$)	\$38,135	\$100,639	\$100,639	\$100,639	\$100,639
	Tooling Lifetime (cycles)	300,000	300,000	300,000	300,000	300,000
	Simultaneous Lines	1	8	20	33	124
	Laborers per Line	0.25	0.25	0.25	0.25	0.25
	Line Utilization	90.41%	92.77%	98.95%	97.46%	99.75%
	Cycle Time (s)	29.32	32.09	32.09	32.09	32.09
	Cavities/Platen	2	8	8	8	8
	Effective Total Machine Rate (\$/hr)	\$113.99	\$365.21	\$343.61	\$348.60	\$341.02
	Carbon Filler Cost (\$/kg)	\$6.65	\$6.65	\$6.65	\$6.65	\$6.65
2015	Capital Cost (\$/Line)	\$579,377	\$2,083,195	\$2,083,195	\$2,083,195	\$2,083,195
	Costs per Tooling Set (\$)	\$38,135	\$100,639	\$100,639	\$100,639	\$100,639
	Tooling Lifetime (cycles)	300,000	300,000	300,000	300,000	300,000
	Simultaneous Lines	1	8	20	33	124
	Laborers per Line	0.25	0.25	0.25	0.25	0.25
	Line Utilization	90.41%	92.77%	98.95%	97.46%	99.75%
	Cycle Time (s)	29.32	32.09	32.09	32.09	32.09
	Cavities/Platen	2	8	8	8	8
	Effective Total Machine Rate (\$/hr)	\$104.61	\$329.69	\$310.29	\$314.77	\$307.96
	Carbon Filler Cost (\$/kg)	\$6.65	\$6.65	\$6.65	\$6.65	\$6.65

Figure 29. Bipolar plate injection-molding process parameters

As shown in Figure 31, costs are seen to vary between  $\$4/\text{kW}_{\text{net}}$  and  $\$6/\text{kW}_{\text{net}}$ . Cost reduction for each of the advanced technology cases is due to higher power density leading to smaller plate area. Injection-molding machine cost is the main contributor accounting for  $\sim 75\%$  of bipolar plate cost. Materials and tooling contribute  $\sim 15\%$  and  $\sim 10\%$  respectively. Since polypropylene is very inexpensive, the electrically conductive carbon powder filler is the main contributor to material cost. The conductive filler is assumed to be high-purity carbon black. Fuel cell manufacturers using polymer plates keep the exact proportions and material specifications as trade secrets but may use a mix of multiple fillers, some possible very expensive. For this analysis however, a high fill fraction (40% by volume) and medium price ( $\$6.35/\text{kg}$ , based on a quote for Vulcan XC-72) were adopted as cost-representative bases for our non-proprietary cost estimates. Since the carbon black market is quite mature and substantial amounts of powder are needed even for low system production rates, a price decrease with high production rates is unlikely. Consequently, the carbon filler material cost of  $\$6.35/\text{kg}$  is fixed for all production rates.

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009 - 2015	Equipment Lifetime	15	15	15	15	15
	Interest Rate	10%	10%	10%	10%	10%
	Corporate Income Tax Rate	40%	40%	40%	40%	40%
	Capital Recovery Factor	0.175	0.175	0.175	0.175	0.175
	Equipment Installation Factor	1.4	1.4	1.4	1.4	1.4
	Maintenance/Spare Parts (% of CC)	10%	10%	10%	10%	10%
	Miscellaneous Expenses (% of CC)	12%	12%	12%	12%	12%
	Power Consumption (kW)	73	105	105	105	105

Figure 30. Machine rate parameters for bipolar plate injection-molding process

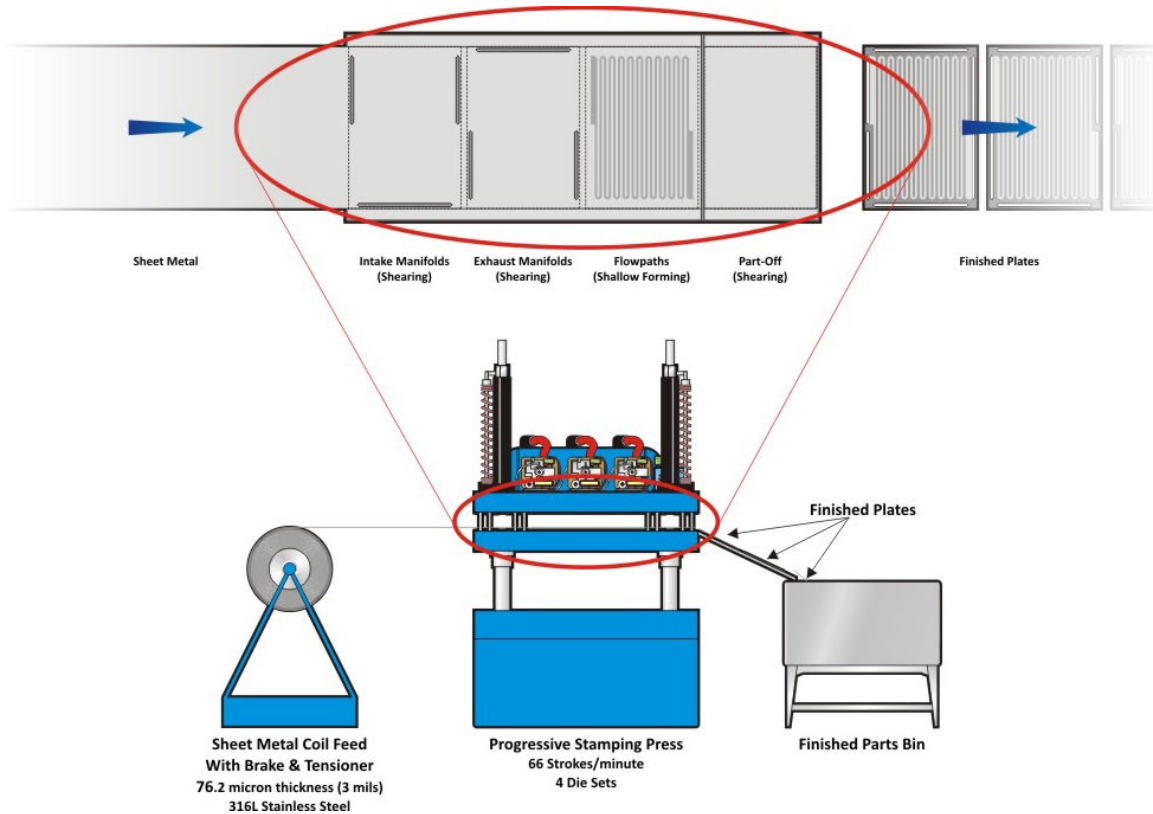
Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Materials (\$/stack)	\$77.90	\$77.90	\$77.90	\$77.90	\$77.90
	Manufacturing (\$/stack)	\$368.01	\$314.38	\$318.05	\$312.13	\$311.45
	Tooling (\$/stack)	\$48.30	\$34.74	\$35.18	\$34.47	\$34.39
	Total Cost (\$/stack)	\$494.21	\$427.02	\$431.12	\$424.50	\$423.74
	Total Cost (\$/kW <sub>gross</sub> )	\$5.63	\$4.86	\$4.91	\$4.84	\$4.83
2010	Materials (\$/stack)	\$72.44	\$72.44	\$72.44	\$72.44	\$72.44
	Manufacturing (\$/stack)	\$346.29	\$303.57	\$285.62	\$289.76	\$283.46
	Tooling (\$/stack)	\$48.30	\$32.20	\$31.87	\$32.36	\$31.61
	Total Cost (\$/stack)	\$467.04	\$408.22	\$389.93	\$394.56	\$387.52
	Total Cost (\$/kW <sub>gross</sub> )	\$5.32	\$4.65	\$4.44	\$4.49	\$4.41
2015	Materials (\$/stack)	\$65.28	\$65.28	\$65.28	\$65.28	\$65.28
	Manufacturing (\$/stack)	\$317.79	\$274.05	\$257.92	\$261.64	\$255.98
	Tooling (\$/stack)	\$48.30	\$32.20	\$31.87	\$32.36	\$31.61
	Total Cost (\$/stack)	\$431.38	\$371.53	\$355.06	\$359.28	\$352.87
	Total Cost (\$/kW <sub>gross</sub> )	\$4.94	\$4.26	\$4.07	\$4.12	\$4.04

Figure 31. Cost breakdown for injection-molded bipolar plates

#### 4.4.1.2. Stamped Bipolar Plates

Sheet metal stamping is an alternate method for the production of bipolar plates, suspected to be employed by General Motors for their fuel cell stacks<sup>14</sup>. Since 746 plates are needed per system and multiple features are required on each plate (flow fields, manifolds, etc), progressive die stamping is the logical choice. In progressive die stamping, coils of sheet metal are fed into stamping presses having a series of die stations, each one sequentially imparting one or more features into the part as the coil advances. The parts move through the stationary die stations by indexing and a fully formed part emerges from the last station. Figure 32 displays a simplified drawing of progressive die operations.

<sup>14</sup> The composition and manufacturing method for production of General Motors bipolar plates is a trade secret and is not known to the authors. However, a review of GM issued patents reveals that they are actively engaged in metallic plate research.



**Figure 32. Bipolar plate stamping process diagram**

Costs for bipolar plate progressive die stamping were obtained following the standard DTI methodology described above. In summary, capital cost, maintenance cost, and power requirements were correlated between manufacturer quotes and survey data supplied within BDI proprietary software. These data were then used to estimate true annual operating costs when operated at less than full capacity. The cost estimation process and assumptions are described more fully below.

**Capital Cost and Press Tonnage:** Clamping force is the primary sizing and pricing parameter of a metal forming press. Price quotes and performance data for AIRAM pneumatic presses ranging from 50 tons to 210 tons were curve-fit to yield approximate purchase cost as a function of press tonnage. The cost of supporting equipment required for press operation was then added to the base press cost. Some of the supporting equipment has a fixed cost regardless of press size, while other equipment scales in cost. A sheet metal coil feeder was judged necessary and was costed largely independent of press size. To insure part accuracy, a sheet metal straightener<sup>15</sup> was added, although it may prove to be ultimately unnecessary due to the thin material used (76.2 microns, or 3 mils). Typical capital costs are shown in Figure 33.

<sup>15</sup> Email and telephone communication with Rick Meyer of AIRAM Press Co, Covington, Ohio.

Component	Cost
Stamping Press	\$47,535
<b>Accessories</b>	
Air Compressor	\$17,410
ATC-10070 Control	\$4,163
Stand	\$7,201
Vibration Mounts	\$1,317
<b>Feeding Equipment</b>	
Reel	\$6,649
Loop Control	\$2,209
Servo Feed	\$7,285
Misc. Add-Ons	\$1,088
<b>Total Capital Cost</b>	<b>\$94,858 × 5 = \$474,288</b>

Figure 33. Capital costs breakdown for a typical bipolar plate stamping production line

In the 2006 report, it was estimated that a 65-ton press<sup>16</sup> was necessary to produce the bipolar plates<sup>17</sup>. However, it was noted that there was disagreement in the bipolar plate stamping community regarding the necessary press tonnage to form the plates<sup>18</sup>, with one practitioner stating that a 1,000-ton press was needed.

Subsequent review by Ballard suggested that the previously estimate for total stamping system capital cost was substantially too low either due to press tonnage or supporting equipment differences. Consequently, estimated capital cost was increased five-fold to better reflect reality. The net effect of this change is relatively minor, as it only increases the system cost by about \$0.2/kW<sub>net</sub> (at high production). This crude multiplier yields a capital cost estimate less satisfying than the itemized listing previously presented.

**Press Speed:** The speed of the press (in strokes per minute) varies with press size (tons): a small press is capable of higher sustained operating speeds than a large press. Press speed is correlated to press size and is shown in Figure 34.

<sup>16</sup> Press force figure corroborated by Dan Connors of GenCell Corporation.

<sup>17</sup> This press tonnage reflects the total press force of all four die stations forming a ~400 cm<sup>2</sup> bipolar plate.

<sup>18</sup> Some flow fields require increased swaging of metal to form non-uniform thickness plates whereas others require only bending of a uniform thickness plate.

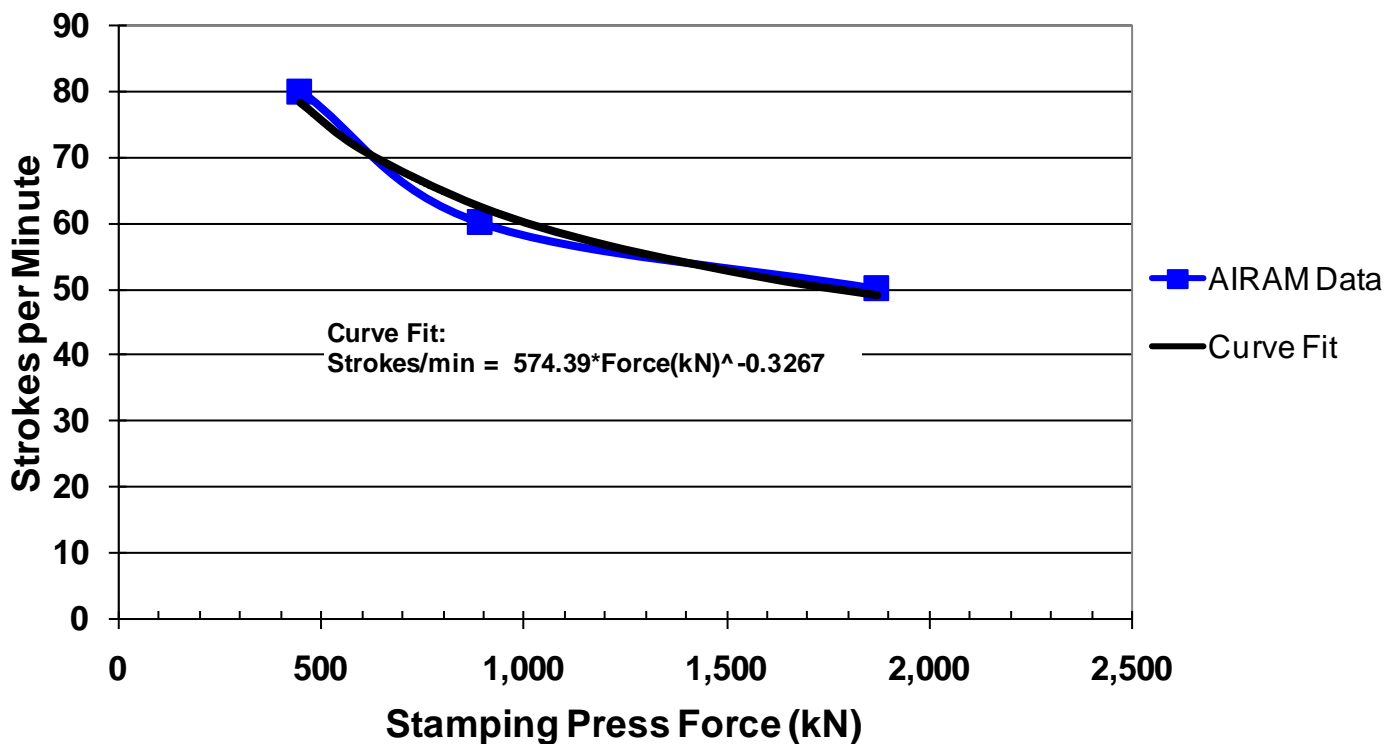


Figure 34. Press speed vs. press force

**Maintenance:** Given that the majority of the wear parts are shared across models, the faster operating presses tend to require maintenance more frequently. The minimal life of the set of these wear parts was estimated at 10 million cycles<sup>19</sup> with a total replacement cost estimated at 20-25% of complete press initial capital cost<sup>20</sup> depending on machine size. Since the above cycle life is the minimum number of cycles, but could be substantially more, maintenance cost of the press is estimated to be 15% of initial press capital cost every 10 million cycles. This deviates from DTI's normal methodology, which estimates maintenance costs as a percentage of initial capital per year rather than per cycle. Likewise, feeder equipment maintenance is estimated to be 5% of initial feeder capital cost every 10 million cycles<sup>21</sup>.

**Utilities:** The principal power consumer in the progressive die process train is the air compressor for the pneumatic press and the coil feeder<sup>22</sup>. Compressor power is a function of the volumetric airflow requirement of each press size and was estimated to vary between 19 kW at the low end (50-ton press) and 30 kW at the high end (210-ton press). Power consumption is curve-fit to press size.

**Machine Rate:** Using the above information on total line capital cost, maintenance, and utilities, machine rates curves can be generated for various size presses at varying utilization. Basic input parameters are summarized in Figure 36 and Figure 37.

**Die Cost:** Die costing is estimated according to the equations outlined in the Boothroyd and Dewhurst section on sheet metal stamping. As expected, complex stamping operations require more intricate, and therefore more expensive, dies. The first two, and final, press steps are simple punching and sheering operations and therefore

<sup>19</sup> Email and telephone communication with Rick Meyer of AIRAM Press Co, Covington, Ohio.

<sup>20</sup> Email and telephone communication with Rick Meyer of AIRAM Press Co, Covington, Ohio.

<sup>21</sup> Although the anticipated longevity of the feeder equipment is much higher than that of the presses, it was assumed that feed equipment maintenance would take place concurrently with the press maintenance.

<sup>22</sup> The solenoid valves and controller unit each consume less than 50 watts, and are therefore negligible for costing purposes.



do not require expensive dies. The flowpath-forming step involves forming a complex serpentine shape, which requires a highly complex die that is significantly more expensive than the dies for other steps in the process. This step also requires the majority of press force. The die cost figures can be seen below in Figure 35 (listed as “Tooling”).

		Annual Production Rate	1,000	30,000	80,000	130,000	500,000
2009	Materials (\$/stack)		\$216.20	\$216.20	\$216.20	\$216.20	\$216.20
	Manufacturing (\$/stack)		\$190.81	\$22.39	\$22.39	\$20.95	\$20.14
	Tooling (\$/stack)		\$99.59	\$89.63	\$89.63	\$89.31	\$88.89
	Secondary Operations: Coating (\$/stack)		\$1,205.00	\$109.35	\$116.90	\$110.47	\$107.93
	<b>Total Cost (\$/stack)</b>		<b>\$1,711.60</b>	<b>\$437.58</b>	<b>\$445.12</b>	<b>\$436.92</b>	<b>\$433.16</b>
	<b>Total Cost (\$/kW<sub>gross</sub>)</b>		<b>\$19.50</b>	<b>\$4.98</b>	<b>\$5.07</b>	<b>\$4.98</b>	<b>\$4.93</b>
2010	Materials (\$/stack)		\$200.10	\$200.10	\$200.10	\$200.10	\$200.10
	Manufacturing (\$/stack)		\$189.71	\$22.21	\$19.88	\$20.78	\$19.98
	Tooling (\$/stack)		\$98.10	\$88.29	\$88.29	\$87.97	\$87.56
	Secondary Operations: Coating (\$/stack)		\$1,201.71	\$106.37	\$113.91	\$107.48	\$104.94
	<b>Total Cost (\$/stack)</b>		<b>\$1,689.62</b>	<b>\$416.98</b>	<b>\$422.19</b>	<b>\$416.33</b>	<b>\$412.59</b>
	<b>Total Cost (\$/kW<sub>gross</sub>)</b>		<b>\$19.25</b>	<b>\$4.75</b>	<b>\$4.81</b>	<b>\$4.74</b>	<b>\$4.70</b>
2015	Materials (\$/stack)		\$179.05	\$179.05	\$179.05	\$179.05	\$179.05
	Manufacturing (\$/stack)		\$188.09	\$21.95	\$19.64	\$19.11	\$19.00
	Tooling (\$/stack)		\$96.07	\$86.46	\$86.46	\$85.93	\$86.46
	Secondary Operations: Coating (\$/stack)		\$1,197.39	\$102.47	\$110.01	\$103.58	\$101.04
	<b>Total Cost (\$/stack)</b>		<b>\$1,660.60</b>	<b>\$389.94</b>	<b>\$395.17</b>	<b>\$387.68</b>	<b>\$385.56</b>
	<b>Total Cost (\$/kW<sub>gross</sub>)</b>		<b>\$19.03</b>	<b>\$4.47</b>	<b>\$4.53</b>	<b>\$4.44</b>	<b>\$4.42</b>

Figure 35. Cost breakdown for stamped bipolar plates

**Die Life:** Over time, the repetitive use of the dies to form the metallic bipolar plates will cause these tools to wear and lose form. Consequently, the dies require periodic refurbishing or replacement depending on the severity of the wear. Based on communication with 3-Dimensional Services, Inc., dies for progressive bipolar plate stampings were estimated to last between 400,000 and 600,000 cycles before refurbishment, and may be refurbished 2 to 3 times before replacement. Thus, a die lifetime of 1.8 million cycles (3 times 600,000) was specified, with a die cost of \$213,416 (\$100,000 of which is from the two refurbishments, at \$50,000 each).

		Annual Production Rate	1,000	30,000	80,000	130,000	500,000
2009 - 2015	Equipment Lifetime		15	15	15	15	15
	Interest Rate		10%	10%	10%	10%	10%
	Corporate Income Tax Rate		40%	40%	40%	40%	40%
	Capital Recovery Factor		0.175	0.175	0.175	0.175	0.175
	Equipment Installation Factor		1.4	1.4	1.4	1.4	1.4
	Maintenance/Spare Parts (% of CC)		13%	13%	13%	13%	13%
	Miscellaneous Expenses (% of CC)		2%	2%	2%	2%	2%
	Power Consumption (kW)		18	18	18	18	18

Figure 36. Machine rate parameters for bipolar plate stamping process

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Capital Cost (\$/Line)	\$474,288	\$474,288	\$474,288	\$474,288	\$474,288
	Costs per Tooling Set (\$)	\$213,416	\$213,416	\$213,416	\$213,416	\$213,416
	Tooling Lifetime (cycles)	1,800,000	1,800,000	1,800,000	1,800,000	1,800,000
	Simultaneous Lines	1	3	8	12	44
	Laborers per Line	0.25	0.25	0.25	0.25	0.25
	Line Utilization	8.79%	87.86%	87.86%	95.18%	99.84%
	Cycle Time (s)	0.72	0.72	0.72	0.72	0.72
	Effective Total Machine Rate (\$/hr)	\$646.09	\$75.84	\$75.84	\$70.96	\$68.23
	Stainless Steel Cost (\$/kg)	\$12.79	\$12.79	\$12.79	\$12.79	\$12.79
2010	Capital Cost (\$/Line)	\$471,703	\$471,703	\$471,703	\$471,703	\$471,703
	Costs per Tooling Set (\$)	\$210,220	\$210,220	\$210,220	\$210,220	\$210,220
	Tooling Lifetime (cycles)	1,800,000	1,800,000	1,800,000	1,800,000	1,800,000
	Simultaneous Lines	1	3	7	12	44
	Laborers per Line	0.25	0.25	0.25	0.25	0.25
	Line Utilization	8.61%	86.04%	98.33%	93.21%	97.77%
	Cycle Time (s)	0.71	0.71	0.71	0.71	0.71
	Effective Total Machine Rate (\$/hr)	\$655.92	\$76.82	\$68.78	\$71.87	\$69.10
	Stainless Steel Cost (\$/kg)	\$12.79	\$12.79	\$12.79	\$12.79	\$12.79
2015	Capital Cost (\$/Line)	\$467,861	\$467,861	\$467,861	\$467,861	\$467,861
	Costs per Tooling Set (\$)	\$205,860	\$205,860	\$205,860	\$205,860	\$205,860
	Tooling Lifetime (cycles)	1,800,000	1,800,000	1,800,000	1,800,000	1,800,000
	Simultaneous Lines	1	3	7	11	42
	Laborers per Line	0.25	0.25	0.25	0.25	0.25
	Line Utilization	8.35%	83.50%	95.43%	98.68%	99.40%
	Cycle Time (s)	0.71	0.71	0.71	0.71	0.71
	Effective Total Machine Rate (\$/hr)	\$670.33	\$78.24	\$70.01	\$68.12	\$67.71
	Stainless Steel Cost (\$/kg)	\$12.79	\$12.79	\$12.79	\$12.79	\$12.79

Figure 37. Bipolar plate stamping process parameters

#### 4.4.1.2.1. Alloy Selection and Corrosion Concerns

One of the challenges presented by using metallic plates is that they are more susceptible to corrosion than carbon-based plates. For this reason, alloy selection is very important. There is much uncertainty in the fuel cell community as to which alloy and surface treatments are needed to provide adequate corrosion resistance. Although some believe that suitable stainless steel alloys exist that adequately address this problem, others insist that protective coatings are necessary. If the right coating method were selected, it may be possible to use a cheaper and/or lighter (but less corrosion-resistant) material for the plates, which could help offset the cost of coating. In determining the coating method and/or plate material, consideration must be given to the different corrosion environments each plate will encounter: hydrogen and coolant for the anode plates, and oxygen and coolant for the cathode plates.

Literature and patent reviews and conversations with researchers indicate that coatings/surface treatments may not be needed and that 316L stainless steel (or another commercial alloy of similar cost) is appropriate. However, further input from the USCAR Fuel Cell Technical Team suggested that coatings *are* necessary. Because of this uncertainty, both options were examined. At the direction of the Fuel Cell Tech Team, coatings were included in the system cost for all three technology levels, and the effects of this inclusion were studied in the sensitivity analysis (page 110). The baseline system configurations specify 76.2-micron (3-mil) stainless steel 316L alloy metallic bipolar plates coated using a proprietary process from TreadStone Technologies, Inc.

The argument for uncoated plates is supported by the following two primary data sources.

Published in 2000, Davies<sup>23</sup> and fellow researchers at Loughborough University, UK, fabricated and tested bipolar plates of three uncoated stainless steel alloys<sup>24</sup> (904L, 310, and 316L). Contact resistance testing and multi-thousand hour endurance tests in a functioning cell were conducted. They concluded that 904L performs better than 310, which performs better than 316L, with the polarization differences attributable to variation in thickness of the oxide films. Analysis showed no surface deleterious effects and no evidence of corrosion. They summarized by stating that “by optimizing the chemical composition of the alloy, it would be feasible to use uncoated stainless steel bipolar plates, to provide low cost fuel cell systems with power densities approaching that observed with graphite.” Recent communication with one of the co-authors<sup>25</sup> reveals that their 2000 paper was the last the team published in the series before forming Intelligent Energy ([www.intelligent-energy.com](http://www.intelligent-energy.com)): all current research is proprietary and hence unavailable.

Makkus<sup>26</sup> et al at the Netherlands Energy Research Foundation have also done comparative corrosion and performance testing of metallic bipolar plates. They examined seven alloys<sup>27</sup> (including 316, 317LMn, 321, 926, 3974 and two proprietary alloys). Testing revealed varying levels of corrosion and an influence of alloy pre-treatment methods. Overall, they conclude “The results indicated alloy B to be most suited for application in an SPFC, as it shows the lowest contact resistance and it yields a contaminant level comparable to alloy A.” Recent communication with a co-author<sup>28</sup> indicates that alloy B is a commercially available, high chromium alloy (containing some Molybdenum). Additionally, the recommended “adjusted pre-treatment” is a small modification of the standard pickling<sup>29</sup> process wherein the acid pickling solution is heated to a temperature above 50°C.

In spite of evidence supporting the conclusion that bipolar plate coatings are not necessary when using 316L and similar alloy stainless steels, there is still some debate as to whether or not this is true. One question behind the skepticism on this issue is how the plates will perform in the long term under non-steady state conditions. C.H. Wang from TreadStone points out that even if stainless steel alloys are sufficiently corrosion resistant, they will typically have unacceptable contact resistance due to the extra chromium content required. The bipolar plate “Holy Grail,” Wang said, is to find an aluminum alloy that would work, as it would be cheaper, lighter and more corrosion-resistant than any steel plate.<sup>30</sup>

In the absence of a definitive answer, the potential cost of applying protective coatings was examined, and at the direction of the Tech Team, this cost was included in the estimates.

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<sup>23</sup> D.P. Davies, P.L. Adcock, M. Turpin, S.J. Rowen, “Stainless steel as a bipolar plate material for solid polymer fuel cells, *Journal of Power Sources*, 86 (2000) 237-242.

<sup>24</sup> An additional plate of 316 SS with a proprietary coating was also tested. This plate demonstrated superior cell polarization performance but was not tested for thousands of hours, as were the other samples.

<sup>25</sup> Private communication, P.L. Adcock, April 2007.

<sup>26</sup> Robert D. Makkus, Arno H.H. Janssen, Frank A de Bruijn, Ronald K.A.M. Mallant, “Use of stainless steel for cost competitive bipolar plates in the SPFC”, Netherlands Energy Research Foundation, *Journal of Power Sources* 86 (2000) 274-282.

<sup>27</sup> A coated plated was also partially tested. However, only initial performance results, as opposed to performance after 3,000 hours of operation, were reported. Consequently, the conclusions in the Davies paper focus on the uncoated alloy results since a more comprehensive view of performance was obtained.

<sup>28</sup> Private communication, Robert Makkus, Netherlands Energy Research Foundation, April 2007.

<sup>29</sup> Standard pickling treatment is defined as a room temperature bath of a sulfuric acid, hydrochloric acid, and HF solution.

<sup>30</sup> Private communication, C.H. Wang, TreadStone Technologies, Inc., November 2008.

#### 4.4.1.2.2. Bipolar Plate Surface Treatments and Coatings

There are a variety of methods for providing bipolar plate corrosion resistance that are either under investigation or currently being employed in the fuel cell industry. Most of these methods fall into one of the following categories:

- **Nitriding:** surface diffusion of nitrogen into steel surface typically via nitrogen or ammonia at ~550°C to form chromium nitride (or aluminum nitride, in the case of aluminum plates)
- **Physical vapor depositions (PVD):** use of ion-beams or magnetron sputtering to create a charged molecular vapor cloud of coating material (gold, TiN, etc.) which then settles and adheres to the bipolar plate surface
- **Electroplating:** use of an electric current to deposit a metal layer onto the surface of the bipolar plate immersed in an aqueous metallic ion bath
- **Pickling:** treatment of the bipolar plate surface with an acid mixture (typically hydrochloric and sulfuric) in order to remove impurities (rust, scale, etc.).

There are a large number of non-corrosive, highly conductive materials that are well-suited as coatings for stainless steel bipolar plates<sup>31</sup>. Gold is often considered one of the most effective; however, its cost is usually prohibitive. Alternately, Fonk<sup>32</sup> from GM states: “most preferably, the [coating] particles will comprise carbon or graphite (i.e. hexagonally crystallized carbon).”

No quantitative judgment was made as to the fuel cell performance of one surface treatment method over another. From a general perspective however, the most important aspects are application speed and the ability to deliver a thin coating of reliable thickness, with sufficient surface smoothness to cover the plate surface uniformly. Methods such as ion-beam assisted physical vapor deposition<sup>33</sup> are able to achieve excellent uniformity and low layer thickness (10 nanometer layers of gold with near perfect flatness) but are capital-intensive and suffer from slow application speed if relatively thick layers are proven necessary. Consequently, a brief cost analysis was conducted for three surface treatment options (electroplating, magnetron sputtering (titanium nitriding), and thermally-grown chromium nitriding). In addition, a detailed cost analysis was conducted for TreadStone’s proprietary process, which was included in the stack costs for the baseline system configurations.

Based on conversations with industry, an electroplating cost was estimated as approximately \$1.50/kW, (or 2.5 cents per 100 cm<sup>2</sup> of surface area), plus material costs. Electroplating provides a consistently reliable coating to a minimum thickness of 12.7 microns (0.5 mils). Assuming this minimum coating thickness, only 1.1 cm<sup>3</sup> of coating material is needed per plate. Consequently, material cost can rise to \$30-54/kg before it adds \$1/kW to stack cost. If carbon powder is used as the coating material, the total material-and-application cost is estimated at under \$1.75/kW.

Additionally, a preliminary analysis was conducted for aluminum plates with a titanium-nitride surface treatment via magnetron sputtering. A 1997 GM patent states that a preferred embodiment is an aluminum bipolar plate (6061-T6), coated with a 10-micron layer of stainless steel (Al-6XN), and topped with a 0.3-micron layer of titanium nitride. Consultation with magnetron sputtering experts suggests that these are surprisingly

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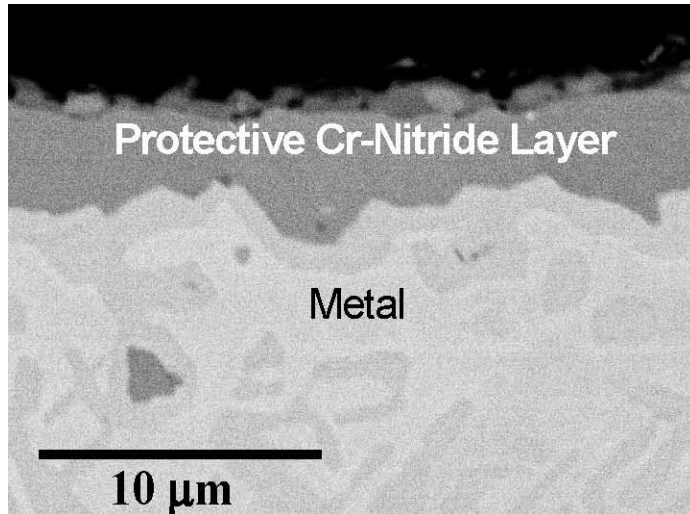
<sup>31</sup> “Gold, platinum, graphite, carbon, nickel, conductive metal borides, nitrides and carbides (e.g. titanium nitride, titanium carbide, and titanium diboride), titanium alloyed with chromium and/or nickel, palladium, niobium, rhodium, rare earth metals, and other noble metals.” (Fonk et al, US Patent 6,372,376, p.4)

<sup>32</sup> US Patent #6,372,376 titled “Corrosion resistant PEM fuel cell”

<sup>33</sup> US Patent #6,866,958 titled “Ultra-low loadings of AU for stainless steel bipolar plates”

thick layers to deposit and could take up to 60 minutes of sputtering time<sup>34</sup>. Since the patent is over 10 years old, a shorter deposition time was postulated, which is consistent with using thinner layers (or a single layer). Preliminary analysis<sup>35</sup> indicates a total bipolar plate cost of \$5-11/kW for production rates of 30,000 to 500,000 systems per year. (Analysis at the 1,000 systems per year rate was not conducted since alternate equipment would be required and therefore fell outside the scope of the preliminary analysis.) Cost variation with manufacturing rate is low with the two-to-one cost variation resulting from uncertainty in deposition time (varied from two to ten minutes). Overall, titanium-nitrided aluminum stamped plates represents a potential \$2/kW to \$8/kW cost adder compared to uncoated stainless steel stamped plates.

The thermally-grown chromium nitriding process examined for this study (see Figure 38) was based on the work of Mike Brady at Oak Ridge National Laboratory. Unlike the titanium nitriding process mentioned previously, this is not a deposited coating, but a surface conversion. The plates are placed into a nitrogen-rich environment and heated to 800-1,000°C for approximately 2 hours. The high temperature favors the reaction of all exposed metal surfaces, and forms a chromium nitride layer with the chromium in the stainless steel. This process does not leave any pinhole defects, and is amenable to complex geometries (such as flow field grooves), while allowing the simultaneous “coating” of both sides of the plates.



**Figure 38. Magnified chromium nitride surface conversion**

Conventional nitriding is currently conducted in large automated facilities, and is relatively cheap. The anticipated process for bipolar plates is similar, but simpler and faster. The plates would be batch-processed, and could feasibly be handled in a “lights out” facility, meaning there would be zero human operators (not counting maintenance). Because of the long processing time (1-3 hrs), it is important to fit the maximum number of plates in each batch. As such, the spacing between the plates becomes a critical factor in the processing cost. Figure 39 shows a parametric analysis of the relationship between plate spacing and nitriding cost for batch times of 1 and 3 hours.

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<sup>34</sup> 60 minutes is only a rough estimate, based on a 150 nm/min sputtering rate. A detailed analysis would have to be conducted to determine the exact duration and system configuration.

<sup>35</sup> Based on \$6/kg Aluminum material cost, standard plate forming costs as defined elsewhere in this report, \$200/kg Titanium material cost, a 10 micron TiN layer, \$1.2M magnetron sputtering system, 600 kW electrical consumption, 60 plates processed per batch, 2-10 minute sputtering time.

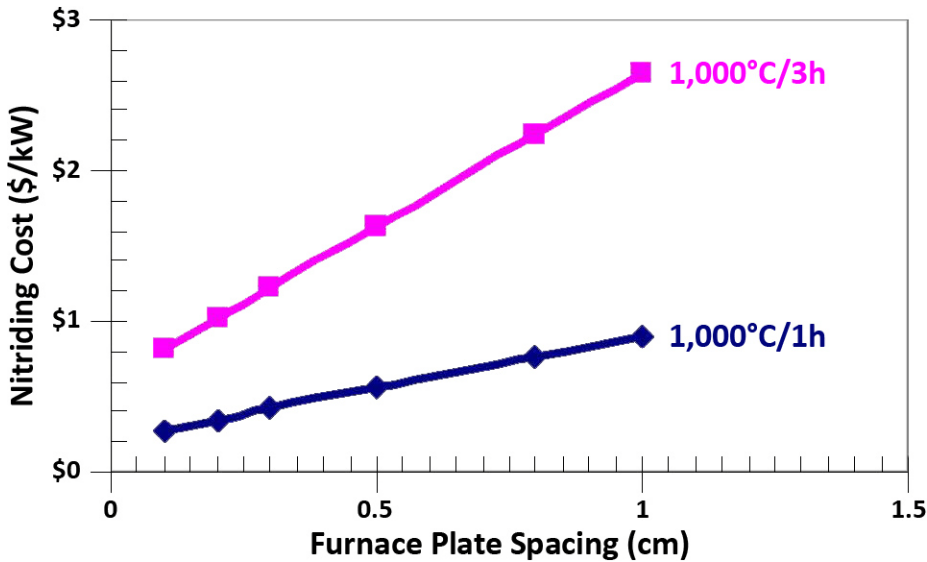


Figure 39. Impact of plate spacing on nitriding cost

Based on discussions with Brady, it was estimated that the coating would likely cost about \$0.75/kW. However, if an optimistic combination of a short batch time and high packing density can be achieved, it may be possible to get the cost down around \$0.25/kW.

Alternatively, it may be possible to nitride the plates in a matter of seconds by using a pulsed plasma arc lamp. In this method, fewer plates would simultaneously be processed, but the dramatically higher throughput would still yield a hefty cost savings, more than offsetting the extremely high capital costs (~\$1-2 million per line). DTI estimates suggest that this method could lower the costs down to between \$0.16 and \$0.44/kW.

The fourth coating method examined for this analysis was TreadStone's proprietary process. A DFMA analysis was conducted based on information from TreadStone's patent US 7,309,540, as well as that transferred under a non-disclosure agreement, with close collaboration with C.H. Wang and Gerry DeCuollo of TreadStone Technologies, Inc.

According to the patent, the coating consists of "one or more resistant layers, comprising conductive vias through the resistant layer(s)"<sup>36</sup> (see Figure 40). The resistant layer provides excellent corrosion protection, while the vias provide sufficient electrical conduction to improve overall conductivity through the plate.

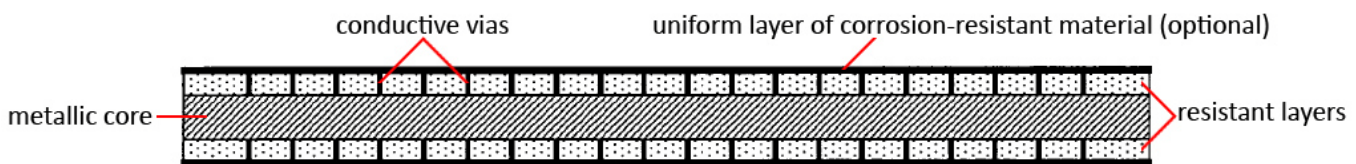


Figure 40. Conductive vias shown in US patent 7,309,540

<sup>36</sup> US Patent 7,309,540 titled "Electrical Power Source Designs and Components"

The resistant layer is applied via a physical vapor deposition process. Details of the manufacturing process are considered proprietary, so no further explanation is provided here. The cost breakdown for the TreadStone process is shown in Figure 41. Coating cost is observed to be primarily a function of annual production rate, with cost spiking at low quantities of only 1,000 systems per year. This is a reflection of low coating system utilization and the application cost could perhaps be reduced with an alternate application technique.

		Annual Production Rate	1,000	30,000	80,000	130,000	500,000
2009	Materials (\$/stack)		\$39.44	\$39.44	\$39.44	\$39.44	\$39.44
	Manufacturing (\$/stack)		\$1,165.55	\$69.91	\$77.46	\$71.03	\$68.49
	Total Cost (\$/stack)		\$1,205.00	\$109.35	\$116.90	\$110.47	\$107.93
	Total Cost (\$/kW <sub>gross</sub> )		\$13.73	\$1.25	\$1.33	\$1.26	\$1.23
2010	Materials (\$/stack)		\$36.50	\$36.50	\$36.50	\$36.50	\$36.50
	Manufacturing (\$/stack)		\$1,165.20	\$69.87	\$77.41	\$70.98	\$68.44
	Total Cost (\$/stack)		\$1,201.71	\$106.37	\$113.91	\$107.48	\$104.94
	Total Cost (\$/kW <sub>gross</sub> )		\$13.69	\$1.21	\$1.30	\$1.22	\$1.20
2015	Materials (\$/stack)		\$32.66	\$32.66	\$32.66	\$32.66	\$32.66
	Manufacturing (\$/stack)		\$1,164.73	\$69.81	\$77.35	\$70.92	\$68.38
	Total Cost (\$/stack)		\$1,197.39	\$102.47	\$110.01	\$103.58	\$101.04
	Total Cost (\$/kW <sub>gross</sub> )		\$13.72	\$1.17	\$1.26	\$1.19	\$1.16

Figure 41. Cost breakdown for TreadStone bipolar plate coating process

## 4.4.2. Membrane

### 4.4.2.1. Membrane Material & Structure (Nafion® on ePTFE)

The PEM membrane is widely acknowledged as one of the more costly stack components and one needing to be reduced in cost to achieve a cost competitive fuel cell system. Nafion®, a perfluorinated sulfonic acid (PFSA) from DuPont originally developed as chloro-alkali membrane, is the main membrane chemistry used in PEM fuel cells. However, multiple other PFSA variants are in use, including membranes from Dow, Asahi, Gore, and GEFC. Multiple other membrane chemistries are under development<sup>37</sup>, including partially fluorinated (PVDF) and non-fluorinated (BAM3G, S-PPBP, MBS-PBI, MBS-PPTA, S-PEK). Additionally, membranes may be homogenous, composites<sup>38</sup>, or placed on a substrate for mechanical reinforcement.

For purposes of this study, the approach selected was Nafion® on a porous expanded polytetrafluoroethylene<sup>39</sup> (ePTFE) substrate. This approach is modeled on the W.L. Gore approach as understood by a review of Gore PEMSelect product literature, patents, and discussions with Gore engineers. While alternate approaches (such as homogenous cast or extruded membranes) have the potential for lower cost by obviating the expense of the ePTFE substrate, the Gore-like approach was selected since it should theoretically supply substantially better mechanical properties and is thereby inherently better suited for roll-to-roll processing. Mechanical strength is an important characteristic in roll-to-roll processing (also known as web converting) and roll-to-roll processing

<sup>37</sup> "Review and analysis of PEM fuel cell design and manufacturing", Miral Mehta, Joyce Smith Cooper, Journal of Power Sources 114 (2003) 32-53.

<sup>38</sup> PFSA membranes used in the chloro-alkali production process are typically composed of 5-9 layers of tailored membranes.

<sup>39</sup> PTFE is most commonly known as Teflon™ and is used as a non-stick coating for frying pans, etc. Expanded PTFE is most commonly known as Gore-Tex™ and is used as a "breathable" but water resistant layer in sportswear.

appears to offer the best opportunity for very fast (and thus lowest cost) membrane formation. Alternate membrane formation techniques were not considered in detail for this study. Basic parameters of the selected approach are shown in Figure 42.

<b>Membrane Ionomer</b>	Nafion™ (PFSA)
<b>Substrate</b>	ePTFE
<b>Substrate Porosity</b>	95%
<b>Substrate Density</b>	0.098 g/cc
<b>Membrane Thickness</b>	25.4 microns
<b>Nafion Density</b>	1.979 g/cc

Figure 42. Basic membrane characteristics

#### 4.4.2.2. Membrane Material Cost

The membrane material system is quite simple and consists of only two elements: the Nafion® ionomer and the ePTFE substrate. Expanded PTFE is used extensively in the textile industry where the production quantities dwarf even the highest demands from the automotive sector. Conversations with apparel makers confirm that the price of ePTFE is unlikely to change appreciable between the low and high fuel cell system demands. Consequently, the cost of ePTFE is set at \$5/m<sup>2</sup> for all membrane production levels.

The cost of Nafion® ionomer greatly affects overall membrane cost even though the membrane is very thin<sup>40</sup>. Based on vendor quotes of Nafion®, quotes for products similar to Nafion®, and on discussion with industry experts, it was projected that Nafion® ionomer costs would drop by roughly 95% from low to high production (~\$2,000/kg to \$125/kg). Figure 43 displays the assumed cost of Nafion® ionomer used in this cost study. Since Nafion® cost is a major driver of overall membrane cost, the Nafion® \$/kg is a prime candidate for further exploration in a sensitivity analysis.

As discussed below, there are appreciable cutting losses<sup>41</sup> associated with the roll-to-roll manufacturing process, which directly affect the membrane material costs. The same yield rates were applied to the materials as were applied to the manufacturing process (50-80% depending on production rate) but it was further assumed that a portion of ionomer in the scrap membrane was able to be recycled. Consequently, it was assumed for costing purposes that the ionomer material wastage rate was half that of the overall membrane areal scrap rate.

<sup>40</sup> Even at 25 microns, approximately 50 grams of Nafion® is contained in a square meter of membrane. At \$1,000/kg, this equals \$50/m<sup>2</sup>.

<sup>41</sup> These losses are meant to capture the total difference between gross and net material usage. Thus, they encompass losses associated with trimming, cutting, startup/shutdown, and improper ionomer application.



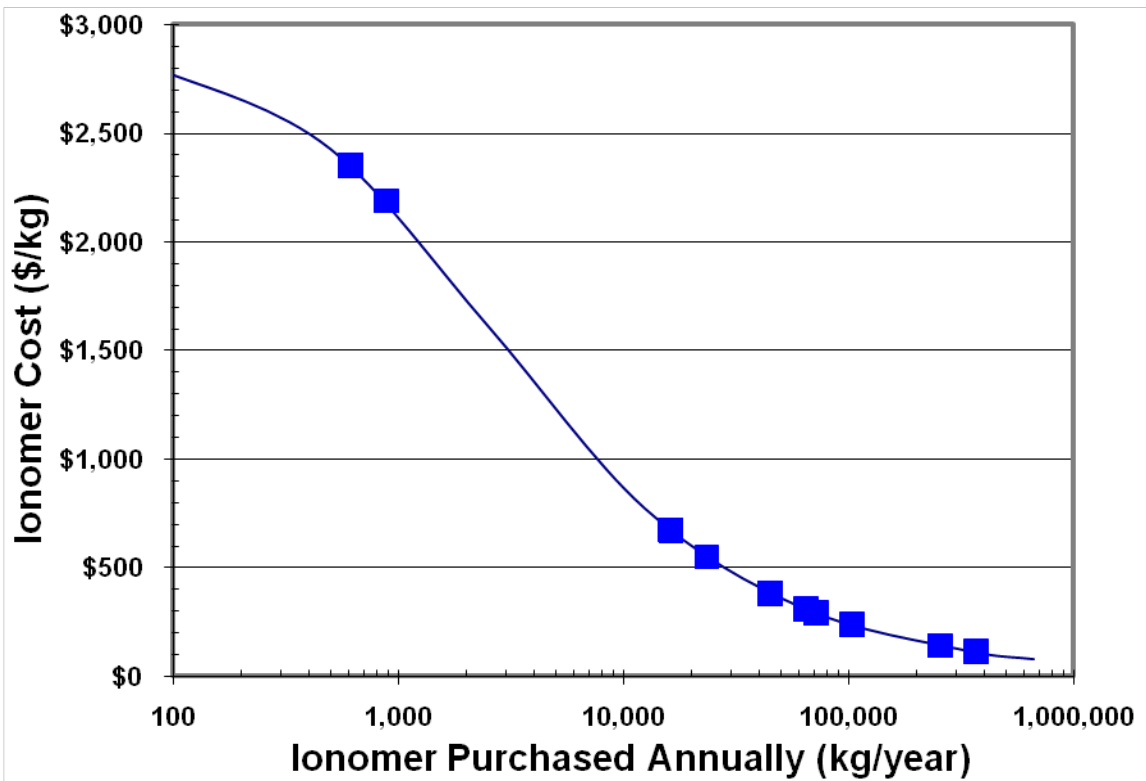


Figure 43. Ionomer material cost

#### 4.4.2.3. Membrane Manufacturing Cost

At low and intermediate production rates, the processing cost to manufacture the membrane remains a major, if not dominant, cost element. In 1998, DTI analyzed<sup>42</sup> the cost of a Gore-like<sup>43</sup> PEM membrane of 90%-by-volume Nafion<sup>®</sup> ionomer in an expanded-polytetrafluoroethylene (ePTFE) matrix. Multiple generations of similar Gore membranes have achieved industry leading membrane performance, and Gore maintains a publicly stated commitment to lowering membrane costs to automotive competitive levels. The authors previously analyzed manufacturing costs using DFMA techniques based on automated roll-to-roll processing. The major steps of the process trains included: unwinding of previously manufactured ePTFE, occlusion of ionomer into the ePTFE web, IR drying of the ionomer, de-ionized water rinse, catalyst ink deposition via rollers, IR drying, boiling water hydration, air drying, and finished membrane winding with tension control throughout. The membrane manufacturing cost was estimated at \$0.83/m<sup>2</sup> at high production rates (500,000 systems per year), but to achieve these levels, very aggressive assumptions were made regarding ionomer material cost, processing speed, technical feasibility, and capital cost.

In 2001, Directed Technologies revisited the membrane forming process<sup>44</sup>. Processing parameter were modified and capital costs of the web processing equipment was estimated by vendor quotes from USWebcon. Multiple variants on the process train were considered including alteration of the starting ionomer form to

<sup>42</sup> Franklin D. Lomax, Jr., Brian D. James, George N. Baum, C.E. "Sandy" Thomas, "Detailed Manufacturing Cost Estimates for Polymer Electrolyte Membrane (PEM) Fuel Cells for Light Duty Vehicles", Directed Technologies Inc., prepared for Ford Motor Company under DOE contract, August 1998.

<sup>43</sup> W. L. Gore & Associates manufactures a number of membrane products based on ePTFE fabric as a support structure for polymer electrolyte. 18 microns reflects the membrane thickness of the Gore Series 57 membrane produced specifically for automotive application.

<sup>44</sup> Brian D. James, "DFMA Cost Estimation of Low/Mid/High Production Fuel Cell/Reformer Systems", Project Review Meeting, Directed Technologies, Inc., prepared under DOE contract, February 2001.

eliminate the boiling water hydration step, multiple passes on the occlusion/dipping step to ensure pinhole free coverage, and multiple rewind stations to reduce the continuous length of the process train.

In 2005, DTI again refined the membrane fabrication process<sup>45</sup> based on further discussion with industry experts. Industry feedback suggested the following cost modeling changes:

- Substantially increase capital cost.
- Decrease membrane yield rates.
- Decrease plant life<sup>46</sup> from 10 years to 5 years.
- Plan for significant plant underutilization<sup>47</sup> (assume plant to function at 67% capacity for the low and moderate production rates (1,000-30,000 units/year) and 81% capacity at high production (500,000 units/year))

These changes had the cumulative effect of significantly increasing membrane cost, particularly at the low production rates. This is not surprising since the web processing equipment was selected specifically for its high volume capacity, thus it can be expected to shine at high volume but have poor scale-down attributes.

The 2008 analysis was based strongly on the 2005 assessment. As schematically detailed in Figure 44, the membrane fabrication process consists of eight main steps:

1. **Unwinding:** An unwind stand with tensioners to feed the previously procured ePTFE substrate into the process line. Web width was selected as the optimal width to match an integer number of cells and thereby minimize waste. A web width of ~ 1m was deemed feasible for both the membrane fabrication line and the subsequent catalyzation and MEA hot-pressing lines.
2. **First Ionomer Bath:** The ePTFE substrate is dipped into an ionomer/solvent bath to partially occlude the pores.
3. **First Infra-red Oven Drying:** The web dries via infra-red ovens. A drying time of 30 seconds was postulated. Since the web is traveling quickly, considerable run length is required. The ovens may be linear or contain multiple back-and-forth passes to achieve the total required dwell time.
4. **Second Ionomer Bath:** The ionomer bath dipping process is repeated to achieve full occlusion of the ePTFE pores and an even thickness, pinhole-free membrane.
5. **Second Infra-red Oven Drying:** The web is drying after the second ionomer bath.
6. **Boiling Water Hydration:** The web is held in boiling water for 5 minutes to fully hydrate the ionomer. Optimal selection of the ionomer may reduce or eliminate this boiling step.
7. **Air Dryer:** High velocity air is used to dry the web after the hydration step.

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<sup>45</sup> Gregory D. Ariff, Duane B. Myers, Brian D. James, "Baseline PEM Fuel Cell Power System Cost Assessment for a 50 kW Automotive System", Directed Technologies, Inc., prepared under DOE contract, January 2005.

<sup>46</sup> Because mass-manufacturing of membrane is a rapidly evolving technology, a 5 year plant useful life was thought appropriate not because the equipment would wear out but because it would rapidly become technologically obsolete.

<sup>47</sup> The 67% capacity was based on 5-year average utilization of a plant with 25% annual production increases. The 81% capacity was based on a 10-year average utilization of a plant with 5% annual production increases.

8. **Rewind:** The finished membrane is wound onto a spool for transport to the catalyzation process line.

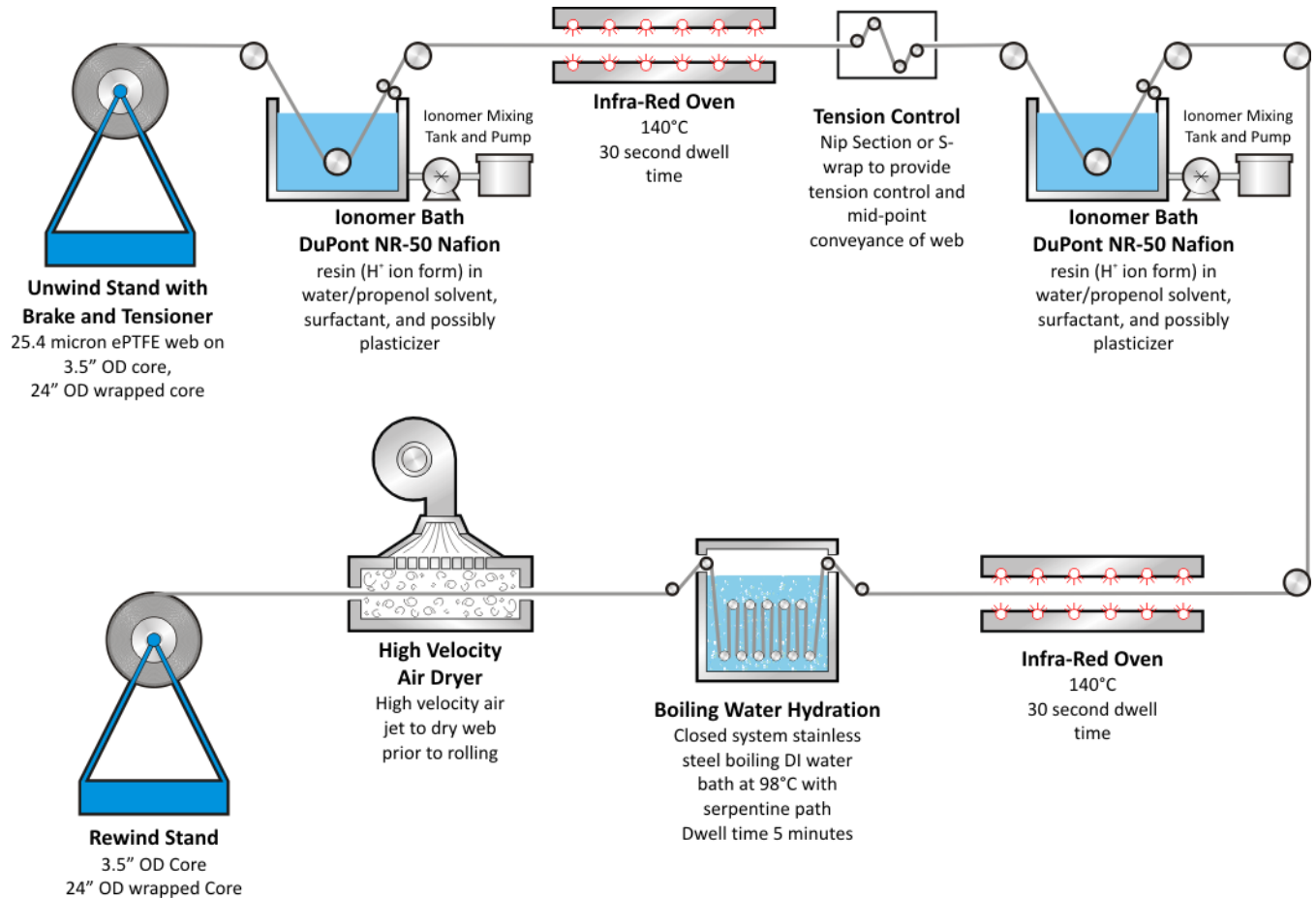


Figure 44. Membrane fabrication process diagram

Details of the membrane fabrication cost analysis are shown in Figure 45. Two roll-to-roll plants are postulated: a “low-speed plant” (5 m/min) and a “high-speed” plant (35 m/min). Run at part load, they cover the full span of membrane production requirements (1,000 to 500,000 vehicles/year). Key assumptions are noted below.

**Capital Cost:** Capital costs are coarsely estimated based on industry input and are significantly greater than the element-by-element summation based on component price quotes.

**Web speed:** Even the “high-speed” web (35 m/min) is very slow by converting machinery standards where speeds of 100 m/min are often achieved<sup>48</sup>. This is a nod toward cost conservativeness and a reflection that the upper bound of membrane web speed is not known at this time.

**Discount Rate:** The discount rate is increased to 20% to reflect the increased business risk of a membrane production line.

<sup>48</sup> Several factors influence web speed selection: the inherent mechanical strength of the web as it endures high-speed processing, the complexity/number-of-turns required in a particular element to allow adequate dwell time when moving at high-speed, and the web material losses resulting from a malfunction. If the web requires 30 seconds to dry and moves at 100 m/min, the drying section must be 300 m long. If something should break or not perform adequately, many meters of web product are lost during a shut-down because of the inertia of the rollers.

**Production for Simultaneous Product Lines:** In virtually all other components of the fuel cell stack system, it was assumed that there was vertical integration and dedicated component production for a single vehicle product. For the membrane however, it is likely that a separate company will fabricate the membrane for multiple car companies or, at least, that the membrane plant will produce membrane for more than one line of vehicles. Consequently, a multiplier on the yearly membrane demand was included to reflect supply to multiple vehicle product lines. This multiplier is not constant as production rate increases since the plant at is some point limited by capacity. The non-constant nature of the multiplier leads to unevenness in the resulting \$/m<sup>2</sup> cost projections.

**Peak Equipment Utilization:** DTI conversations with a membrane supplier led to limiting the utilization of the plant as a means of reflecting rapid demand growth. Utilization (at most manufacturing rates) was limited to 67% to reflect the five-year average utilization assuming 25% per year demand growth. For the 500,000 vehicles per year case, plant utilization is allowed to increase to 80% to reflect a more stable production scenario.

**Production/Cutting Yield:** Further conversations with a membrane supplier led to the postulation of a substantial loss rate in membrane production. Per supplier input, a 50% yield was assumed up to 25% plant utilization, with an 80% yield above 80% utilization, and a linear variance in between.

**Workdays and Hours:** The maximum plant operating hours were assumed to be 20 hours per day, 240 days per year. Actual hours vary based on actual plant utilization.

**Cost Markup:** The standard methodology throughout the analysis had been not to apply manufacturer markups, in keeping with the vertically-integrated manufacturing assumption, and the directives of the DOE on this costing project. However, since it is likely that the membrane producer will not be vertically integrated, a markup was included in our membrane cost estimate. Furthermore, because the membrane is a critical component of the stack, significantly higher margins are allocated than are typical to the automotive industry where there is a large supplier base with virtually interchangeable products competing solely on price.

**Revenue:** Annual membrane fabricator revenue is not an input in the analysis. Rather it is an output. However, it is worth noting that even at high membrane production rates, company revenues are still only about \$33M per year. This is a modest company size and supports the notion of allowing higher-than-average markups as a means to entice people into the business.

			2009 - 2015				
Annual Veh Prod. (1 product line) veh/year			1,000	30,000	80,000	130,000	500,000
<b>Capital Amortization</b>							
Capital Cost (Membrane Fabrication)	\$		\$15,000,000	\$15,000,000	\$25,000,000	\$25,000,000	\$30,000,000
Machine Lifetime	years		10	10	10	10	10
Discount Rate	%		20%	20%	20%	20%	20%
Corporate Income Tax Rate	%		40%	40%	40%	40%	40%
Capital Recovery Factor (CRF)			0.331	0.331	0.331	0.331	0.331
<b>Labor Costs</b>							
Min. Mfg. Labor Staff (Simul. on 1 Shift)	FTE		5	25	50	50	50
Labor Rate	\$/min		1	1	1	1	1
<b>Machine Costs</b>							
Maint./Spare Parts (% of inst. C.C./year)	%		5%	5%	5%	5%	5%
Miscellaneous Expenses	%		5%	5%	5%	5%	5%
Total Power Consumption	kW		200	250	350	350	350
Electrical Utility Cost	\$/kWh		0.07	0.07	0.07	0.07	0.07
<b>Membrane Production Parameters</b>							
Simul. Prod. Lines to Which Mem. is Supplied			4.5	1.5	3	2.15	1
Vehicle Annual Production	veh/year		4,500	45,000	240,000	279,500	500,000
m <sup>2</sup> per Vehicle	m <sup>2</sup> /vehicle		13.95	13.95	13.95	13.95	13.95
Peak Equipment Utilization Due to Growth	%		67%	67%	67%	67%	80%
Production/Cutting Yield	%		50%	70%	64%	67%	80%
Prod/Cutting Yield (to avoid circular logic)	%		50%	70%	65%	68%	80%
Gross Production @ 100% Utilization (plant)	m <sup>2</sup> /year		187,388	1,338,486	7,807,836	8,685,732	10,898,438
Gross Production (plant)	m <sup>2</sup> /year		125,550	896,786	5,231,250	5,819,440	8,718,750
Net Production (plant)	m <sup>2</sup> /year		62,775	627,750	3,348,000	3,899,025	6,975,000
Net Production of 1 Line	m <sup>2</sup> /year		13,950	418,500	1,116,000	1,813,500	6,975,000
Design Web Speed	m/min		5	5	35	35	35
Web Width	m		1	1	1	1	1
Work Days per Year	days/year		240	240	240	240	240
Plant Utilization (of 20 hr days)	%		8.7%	62.3%	51.9%	57.7%	86.5%
Hours per Year of Production	hrs/year		419	2,989	2,491	2,771	4,152
Hours per Day of Production	hrs/day		1.74	12.46	10.38	11.55	17.30
<b>Annual Cost Summation</b>							
Capital Recovery Cost	\$/year		\$4,963,069	\$4,963,069	\$8,271,782	\$8,271,782	\$9,926,138
Labor Cost	\$/year		\$576,000	\$4,483,929	\$7,473,214	\$8,313,486	\$12,455,357
Maintenance/Spares Cost	\$/year		\$750,000	\$750,000	\$1,250,000	\$1,250,000	\$1,500,000
Miscellaneous Expenses	\$/year		\$750,000	\$750,000	\$1,250,000	\$1,250,000	\$1,500,000
Utility Cost	\$/year		\$5,859	\$52,313	\$61,031	\$67,893	\$101,719
Effective Machine Rate	\$/min		\$281	\$61	\$122	\$115	\$102
Total Mfg. Cost per m <sup>2</sup> (Pre-Markup)	\$/m <sup>2</sup>		\$112	\$18	\$5	\$5	\$4
Manufacturing Cost Markup %	%		100%	100%	75%	50%	30%
Gross Margin	%		50%	50%	43%	33%	23%
Annual Revenue	\$/year		\$14,089,856	\$21,998,620	\$32,035,547	\$28,729,742	\$33,128,178
<b>Total Manufacturing Cost (Incl. Markup)*</b>	<b>\$/m<sup>2</sup></b>		<b>\$224.45</b>	<b>\$35.04</b>	<b>\$9.57</b>	<b>\$7.37</b>	<b>\$4.75</b>

\* Note that because these numbers are used only to obtain a curve-fit, the manufacturing costs shown here differ slightly from the actual manufacturing costs used (shown in Figure 40).<sup>49</sup>

Figure 45. Simplified membrane manufacturing cost analysis assumptions

<sup>49</sup> Note that because these numbers are used only to obtain a curve fit, the manufacturing costs shown here differ slightly from the actual manufacturing costs used (shown in Figure 47).

Membrane manufacturing cost is plotted against membrane annual volume in Figure 46 below. Membrane material cost is not included. Note that annual membrane volume has two potential definitions depending on the assumption of either a single product line or multiple product lines. When all membrane production goes toward a single product line, membrane volume is total production volume. When multiple product lines are assumed, membrane volume represents annual sales volume (to a single customer). Thus, in essence, the cost curve is shifted to the left due to economies of scale made possible by pooling multiple demands. The cost curve is seen to be uneven due to this effect. To aid in numerical calculation, a power curve was curve-fit to each relationship, and the less expensive, multiple-product-line curve is utilized in subsequent power system cost computations.

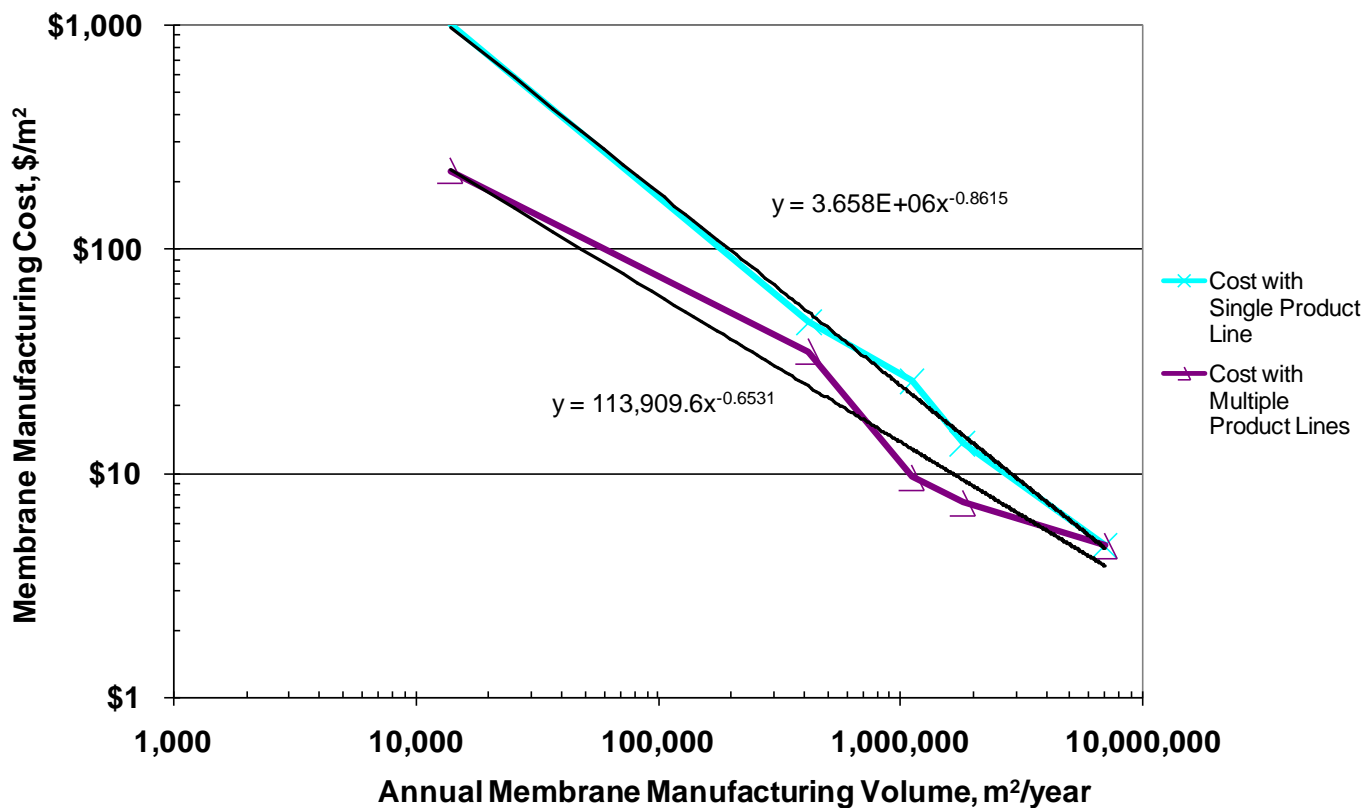


Figure 46. Membrane manufacturing cost vs. annual membrane manufacturing volume

#### 4.4.2.4. Total Membrane Cost and Comparison to Other Estimates

Total membrane cost used in this study is shown in Figure 47 below along with 2005 membrane estimates<sup>50</sup> from DuPont and GM. The DuPont and GM estimates were for 25-micron-thick, homogeneous PFSA membranes whereas the DTI estimates were for ePTFE-supported 25 micron membranes. All estimates represent membrane fabrication and materials cost alone and do not include any catalyst or catalyst application cost. Overall, the estimates are in excellent agreement although they represent two distinctly different fabrication methods using the same ionic material. Figure 48 details the material and manufacturing costs of the uncatalyzed membrane. Note that unlike most elements in the cost analysis, membrane manufacturer markup is added to the membrane cost, as the membrane is likely to be produced by an outside vendor rather than made in-house by the fuel cell fabricator.

<sup>50</sup> "Two Fuel Cell Cars In Every Garage?", Mark F. Mathias, Rohit Makharia, Hubert A Gasteiger, Jason J. Conley, Timothy J. Fuller, Craig J. Gittleman, Shyam S. Kocha, Daniel P. Miller, Corky K. Mittelsteadt, Tao Xie, Susan G. Yan, Paul T. Yu (all from GM's Fuel Cells Activities Division or Giner Electrochemical Systems), The Electrochemical Society Interface, Fall 2005, pg 24-35.

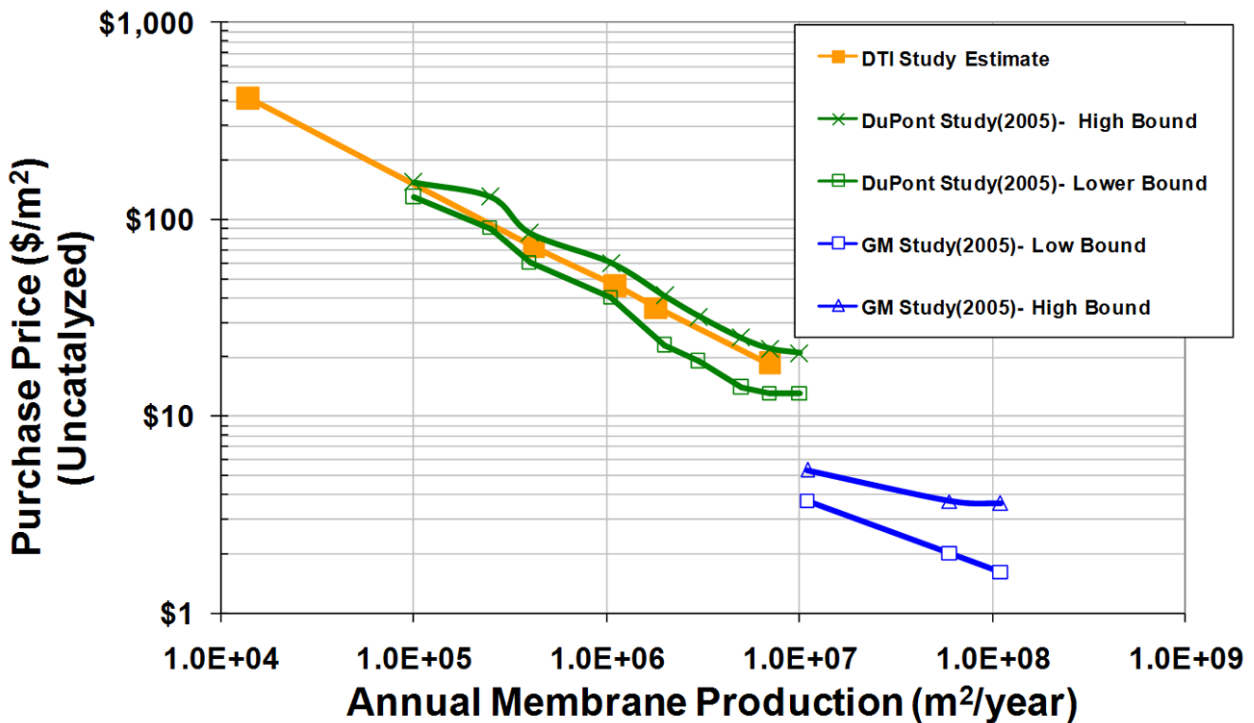


Figure 47. Membrane (material + manufacturing) cost, compared to previous analysis and vendor quotes

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Materials (\$/m <sup>2</sup> )	\$192.95	\$52.64	\$35.36	\$28.50	\$16.22
	Manufacturing (\$/m <sup>2</sup> )	\$259.97	\$28.20	\$14.86	\$10.82	\$4.49
	Total Cost (\$/m <sup>2</sup> )	\$452.92	\$80.84	\$50.22	\$39.33	\$20.71
	Total Cost (\$/stack)	\$5,021.09	\$896.18	\$556.74	\$435.97	\$229.58
	Total Cost (\$/kW <sub>gross</sub> )	\$57.20	\$10.21	\$6.34	\$4.97	\$2.62
2010	Materials (\$/m <sup>2</sup> )	\$195.55	\$54.48	\$36.48	\$29.34	\$16.59
	Manufacturing (\$/m <sup>2</sup> )	\$273.50	\$29.67	\$15.63	\$11.39	\$4.72
	Total Cost (\$/m <sup>2</sup> )	\$469.05	\$84.15	\$52.11	\$40.73	\$21.31
	Total Cost (\$/stack)	\$4,811.17	\$863.12	\$534.52	\$417.78	\$218.58
	Total Cost (\$/kW <sub>gross</sub> )	\$54.81	\$9.83	\$6.09	\$4.76	\$2.49
2015	Materials (\$/m <sup>2</sup> )	\$199.14	\$57.28	\$38.19	\$30.63	\$17.15
	Manufacturing (\$/m <sup>2</sup> )	\$294.45	\$31.94	\$16.83	\$12.26	\$5.09
	Total Cost (\$/m <sup>2</sup> )	\$493.59	\$89.22	\$55.02	\$42.89	\$22.24
	Total Cost (\$/stack)	\$4,521.87	\$817.33	\$504.04	\$392.94	\$203.71
	Total Cost (\$/kW <sub>gross</sub> )	\$51.81	\$9.37	\$5.78	\$4.50	\$2.33

Figure 48. Cost breakdown for un-catalyzed membrane

### 4.4.3. Nanostructured Thin Film (NSTF) Catalyst Application

Previous analysis by DTI has focused on roller-based application of carbon supported platinum catalysts deposited directed onto the PEM membrane. This technique has the advantage of being one of the least costly application techniques judged adequate for high production rates and reasonably high MEA performance. However, it is increasingly clear that further increases in power density with simultaneously lower Pt loading is probably not possible with this technique. Consequently, a new method of catalyst deposition was examined that has shown remarkable recent improvements in power density and durability at low Pt loadings. Developed at 3M,

the Nanostructured Thin Film Catalyst (NSTF) deposition process begins with a layer of crystalline finger-like projections, or “whiskers”, that create a high surface area substrate on which the active catalysts may be deposited. Next, vapor deposition methods are utilized to deposit a very thin layer of a trinary catalyst allow onto the whiskers in a very precise and even manner. The resulting catalyst coated whiskers can then be hot pressed into the fuel cell membrane to form a porous mat electrode intimately bonded to the membrane. 3M has recently demonstrated significant improvement in the durability and the power-density-to-catalyst-loading ratio that surpass the 2010 DOE performance targets.

#### **4.4.3.1. Application Process**

The NSTF application process involves four main steps as identified by a review of non-proprietary open source literature<sup>51,52</sup>. 3M representatives have reviewed and critiqued the analysis not for 100% accuracy as to how they would specifically carrying out the production, but rather to vet the general approach and major elements affecting cost. They judge the process and resulting cost estimate to be consistent with internal proprietary projections of resulting catalyst cost.

The main steps of the modeled NSTF catalyst application process are listed below and shown in Figure 49:

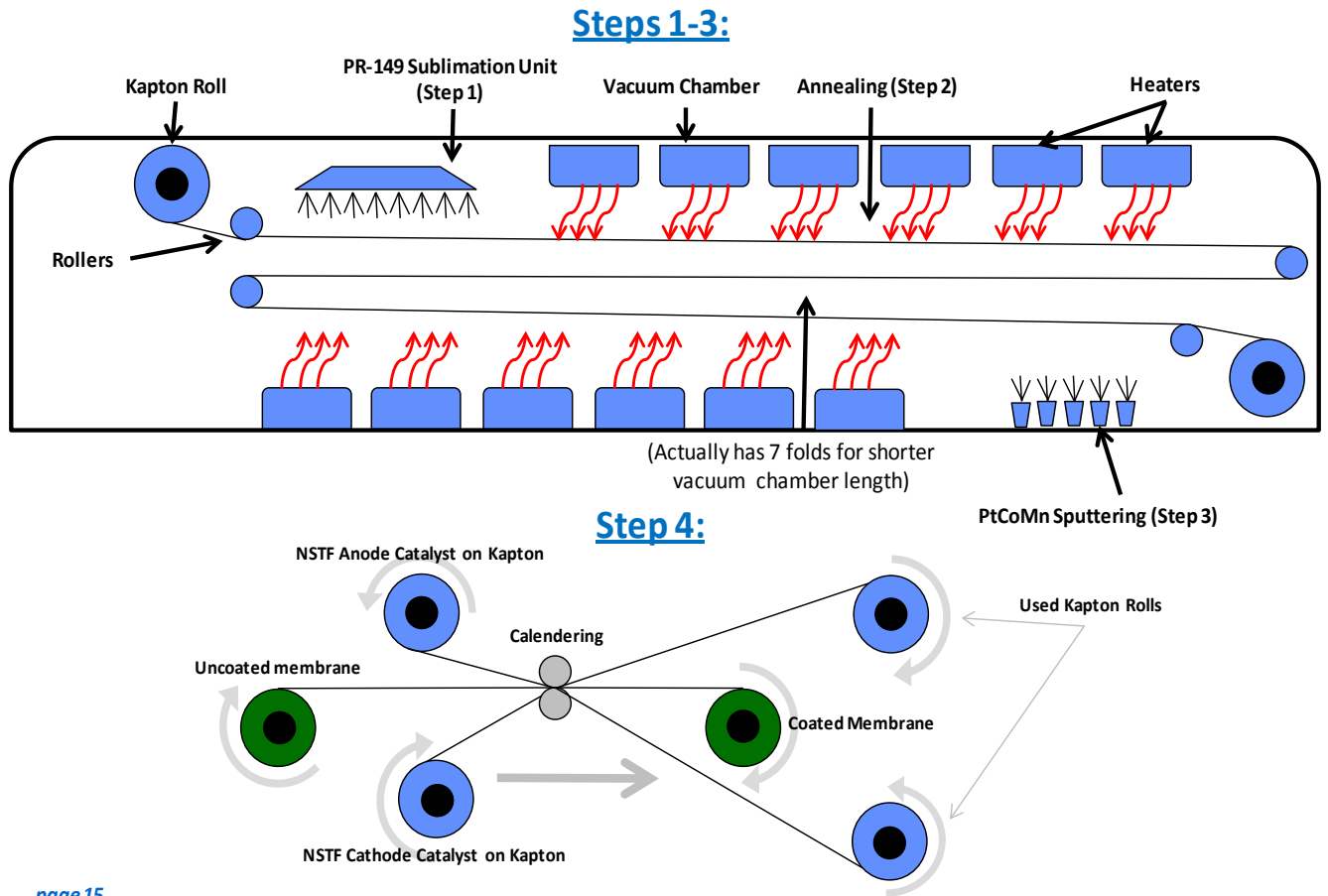
1. **Deposition:** Physical Vapor Deposition(PVD) of PR-149 (Perylene Red pigment 149) onto a DuPont Kapton® polyamide web (a temporary deposition substrate)
2. **Annealing:** Vacuum annealing of the PR-149, resulting in the formation of crystalline nanostructures through a screw dislocation growth process
3. **Catalyst Sputtering:** Ternary PtCoMn catalyst is magnetron-sputtered into the nanostructures
4. **Catalyst Transfer:** Roll-to roll transfer of the catalyst coated nanostructures from the Kapton® substrate to the PEM membrane

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<sup>51</sup> US Patent #4,812,352 titled “Article having surface layer of uniformly oriented, crystalline, organic microstructures”

<sup>52</sup> “Advanced Cathodes and Supports for PEM Fuel Cell”, presented by Mark Debe of 3M at the 2009 DOE Hydrogen Program Annual Review Meeting, Arlington, VA, 20 May 2009.





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Figure 49. NSTF production process diagram

#### 4.4.3.2. Cost and Performance Assumptions

Cost and performance assumptions concerning the NSTF catalyst creation system are listed below.

**Capital Cost:** The capital costs of the manufacturing machinery were primarily based on conversations with industry representatives or derived from previous DTI work involving similar components. A complete list of capital cost is shown in Figure 50.

Component	Cost
Evacuation Chamber 1	\$78,732
Evacuation Chamber 2	\$147,623
Sublimation Unit	\$100,000
Cylindrical Magnetron Sputtering Unit	\$210,321
Vacuum Annealing Oven	\$428,571
Re-Pressurization Chamber 1	\$127,940
Re-Pressurization Chamber 2	\$78,732
Hot Calender Decal Application (Step 4)	\$100,000
<b>Total Capital Cost per Line</b>	<b>\$1,271,921</b>

Figure 50. Capital costs of NSTF manufacturing line

**Line Speed:** The line speed calculation is based on a balance between the vacuum chamber length and the time needed for the sublimation, annealing, and sputtering operations and is set at 5.84 m/min. It is not cost

effective to draw and release a vacuum for separate operations: thus all three are postulated to occur within the same vacuum chamber. The bulk of the chamber will be devoted to annealing, which, at the given line speed, requires 58.38m of length. Creating a vacuum chamber this long would be prohibitively expensive, and thus the web will travel in a serpentine pattern folding back on itself 7 times, so the annealing chamber itself will be ~8.5 m in total length. An additional ~3.5 m of sublimation and ~1.5m of sputtering chamber will be on either end of the annealing chamber. A minimum of ten minutes of annealing time is required for nanostructure formation. In addition to the annealing time, ~17 seconds is needed for catalyst deposition and 40 seconds is needed for PR-149 sublimation onto the substrate. These times are based on the thickness of the coatings (100nm for the PR-149 and 44nm for the catalyst coating) as indicated by 3M and an approximate deposition rate of 2.5 nm/sec. as indicated by representatives of Vergason Technology, Inc .

**Catalyst Loading:** 3M has demonstrated that high performance can be achieved at catalyst loadings of 0.15 mgPt/cm<sup>2</sup> in this configuration<sup>53</sup>. The assumed mole fraction for the ternary catalyst was assumed to be 73% Platinum, 24% Cobalt, and 2% Manganese.

**Web Roll Assumptions:** We have assumed a 1500 m roll length along with a roll loading time of ~16 minutes<sup>54</sup>.

#### 4.4.3.3. Results

When compared to the previous method of catalyst application considered (Die-slot application based on the Coatema VertiCoater), the total NSTF catalyst system and application is actually slightly more expensive for a given power density and catalyst loading. This is somewhat misleading however, since the NSTF method facilitates a lower catalyst loading and improved power density that cannot be otherwise achieved. Consequently, taking power density and catalyst loading into consideration, a net savings of \$10.28/kW<sub>net</sub> is obtained. A cost comparison of the two methods (assuming similar catalyst loading and power density) is shown in Figure 51.

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<sup>53</sup> "Advanced Cathodes and Supports for PEM Fuel Cell", presented by Mark Debe of 3M at the 2009 DOE Hydrogen Program Annual Review Meeting, Arlington, VA, 20 May 2009.

<sup>54</sup> The 16 minute total time includes times for loading and unloading the Kapton rolls as well as pressurizing and drawing a vacuum.

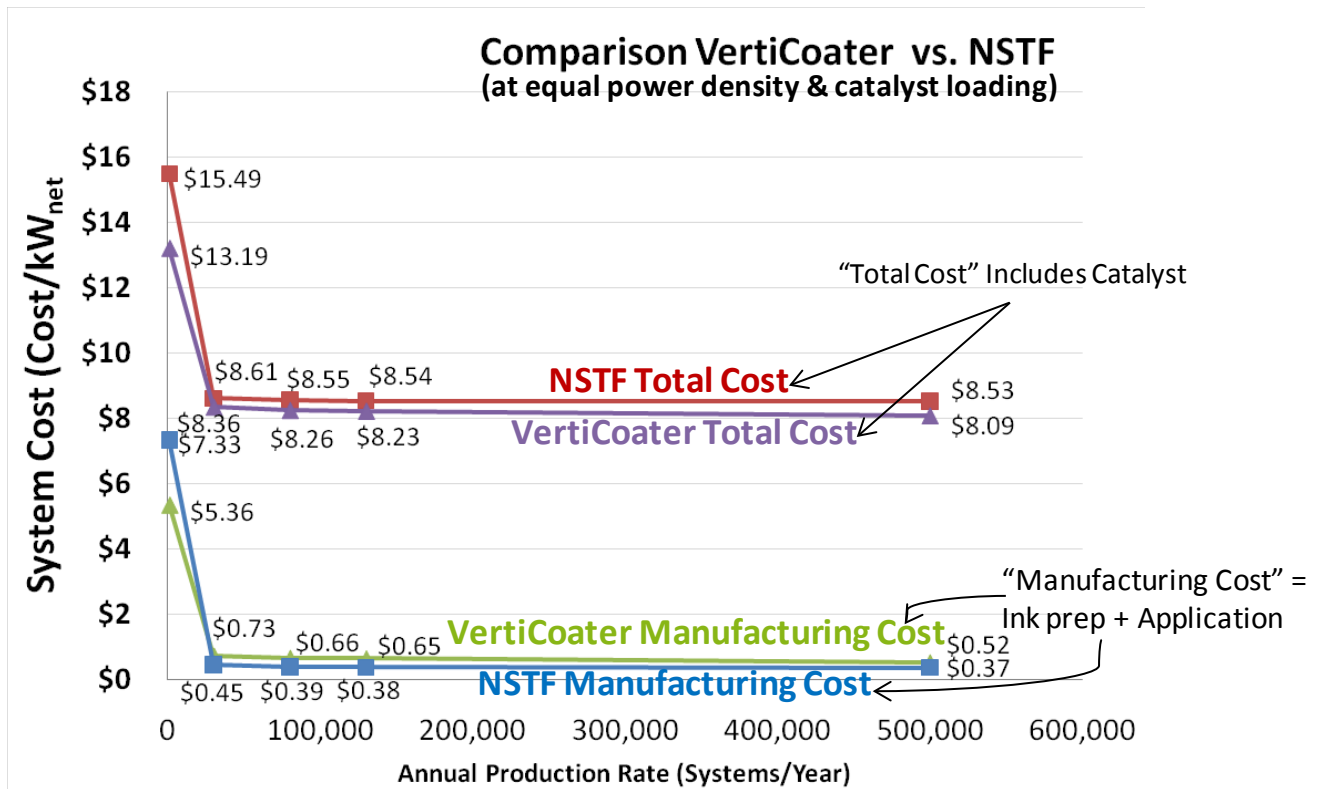


Figure 51. Cost comparison between NSTF and VertiCoater methods

Machine rate and process parameters are shown in Figure 52 and Figure 53. The overall cost breakdown at various system values and technology levels is shown in Figure 54.

		Annual Production Rate	1,000	30,000	80,000	130,000	500,000
2009	Capital Cost (\$/Line)		\$1,272,004	\$1,272,004	\$1,272,004	\$1,272,004	\$1,272,004
	Simultaneous Lines		1	1	1	1	1
	Laborers per Line		2	2.00	2.00	2.00	2.00
	Line Utilization		2.01%	2.01%	2.01%	2.01%	2.01%
	Effective Total Machine Rate (\$/hr)		\$8,211.85	\$8,211.85	\$8,211.85	\$8,211.85	\$8,211.85
	Line Speed (m/s)		0.0973	0.10	0.10	0.10	0.10
2010	Capital Cost (\$/Line)		\$1,272,004	\$1,272,004	\$1,272,004	\$1,272,004	\$1,272,004
	Simultaneous Lines		1	1	1	1	1
	Laborers per Line		2	2.00	2.00	2.00	2.00
	Line Utilization		2.01%	2.01%	2.01%	2.01%	2.01%
	Effective Total Machine Rate (\$/hr)		\$8,211.85	\$8,211.85	\$8,211.85	\$8,211.85	\$8,211.85
	Line Speed (m/s)		0.0973	0.10	0.10	0.10	0.10
2015	Capital Cost (\$/Line)		\$1,272,004	\$1,272,004	\$1,272,004	\$1,272,004	\$1,272,004
	Simultaneous Lines		1	1	1	1	1
	Laborers per Line		2	2.00	2.00	2.00	2.00
	Line Utilization		2.01%	2.01%	2.01%	2.01%	2.01%
	Effective Total Machine Rate (\$/hr)		\$8,211.85	\$8,211.85	\$8,211.85	\$8,211.85	\$8,211.85
	Line Speed (m/s)		0.0973	0.10	0.10	0.10	0.10

Figure 52. NSTF application process parameters

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009 - 2015	Equipment Lifetime	12.66	12.66	12.66	12.66	12.66
	Interest Rate	10%	10%	10%	10%	10%
	Corporate Income Tax Rate	40%	40%	40%	40%	40%
	Capital Recovery Factor	0.185	0.185	0.185	0.185	0.185
	Equipment Installation Factor	1.4	1.4	1.4	1.4	1.4
	Maintenance/Spare Parts (% of CC)	10%	10%	10%	10%	10%
	Miscellaneous Expenses (% of CC)	7%	7%	7%	7%	7%
	Power Consumption (kW)	737	737	737	737	737

Figure 53. Machine rate parameters for NSTF application process

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Material (\$/stack)	\$652.96	\$652.96	\$652.96	\$652.96	\$652.96
	Manufacturing (\$/stack)	\$555.83	\$27.95	\$23.40	\$22.35	\$21.76
	Tooling (\$/stack)	\$30.73	\$7.94	\$7.78	\$7.74	\$7.68
	Total Cost (\$/stack)	\$1,239.51	\$688.85	\$684.14	\$683.05	\$682.40
	Total Cost (\$/kW <sub>gross</sub> )	\$14.12	\$7.85	\$7.79	\$7.78	\$7.77
2010	Material (\$/stack)	\$604.15	\$604.15	\$604.15	\$604.15	\$604.15
	Manufacturing (\$/stack)	\$555.48	\$27.58	\$23.03	\$21.98	\$20.30
	Tooling (\$/stack)	\$29.57	\$7.30	\$7.11	\$7.10	\$7.11
	Total Cost (\$/stack)	\$1,189.19	\$639.02	\$634.28	\$633.23	\$631.55
	Total Cost (\$/kW <sub>gross</sub> )	\$13.55	\$7.28	\$7.23	\$7.21	\$7.19
2015	Material (\$/stack)	\$539.58	\$539.58	\$539.58	\$539.58	\$539.58
	Manufacturing (\$/stack)	\$554.40	\$26.52	\$21.97	\$20.92	\$18.15
	Tooling (\$/stack)	\$29.77	\$6.49	\$6.40	\$6.35	\$6.35
	Total Cost (\$/stack)	\$1,123.76	\$572.60	\$567.96	\$566.85	\$564.08
	Total Cost (\$/kW <sub>gross</sub> )	\$12.88	\$6.56	\$6.51	\$6.49	\$6.46

Figure 54. Cost breakdown for NSTF application process

#### 4.4.4. Catalyst Cost

As described in the previous section, a PtCoMn catalyst is used for the NSTF catalyst system and is applied via a physical vapor deposition method (modeled as magnetron sputtering). Consistent with PVD, the metal is supplied in the form of a pure sputtering target for each metal. The cost of each target is estimated to be:

- Platinum: \$1100/troy ounce
- Cobalt: \$2.87/troy ounce
- Manganese: \$ 0.15/troy ounce

The raw material cost of platinum is the major cost element of the catalyst ink. At the direction of the DOE, a platinum cost of \$1,100 per troy ounce is selected. Using this value ensures consistency with other DOE projects, and provides some insulation for the model from the wild fluctuations of the platinum market. As shown in Figure 55, platinum cost varied greatly in 2008, with the daily trading values reaching an annual (and all-time) peak of \$2,280/tr.oz. on March 4, 2008, and a low of \$782/tr.oz. on October 27.<sup>55</sup>

<sup>55</sup> Platinum prices found at [http://www.platinum.matthey.com/prices/price\\_charts.html](http://www.platinum.matthey.com/prices/price_charts.html)

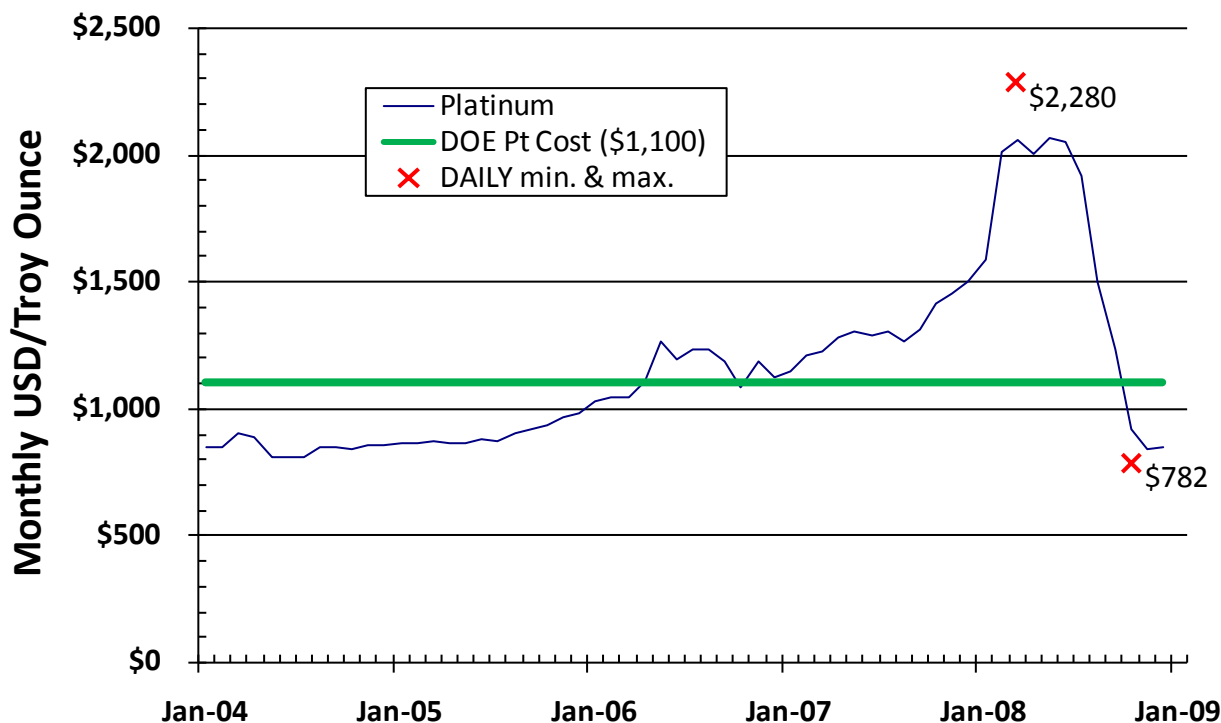


Figure 55. Five-year graph of monthly platinum prices

While this may have been an anomalously turbulent year in the market, the five-year average cost is \$1,194/tr.oz., which is very close to the \$1,100 value provided by the DOE. Careful consideration should be paid to this, as changes in platinum cost will dramatically affect the system cost<sup>56</sup>.

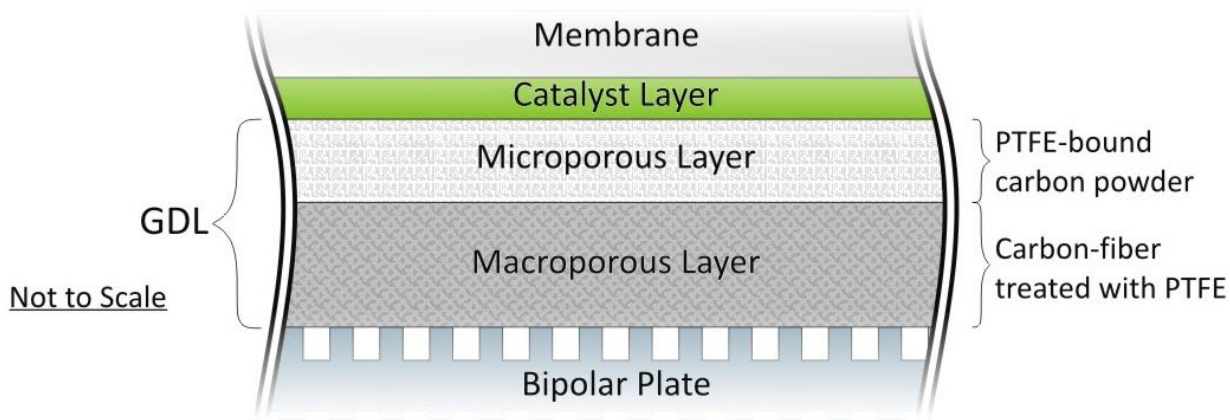
#### 4.4.5. Gas Diffusion Layer

Figure 56 displays a cross-sectional diagram of the modeled gas diffusion layer (GDL). Consistent with recent research,<sup>57</sup> the GDL was assumed to be a dual-layer sheet, with macroporous & microporous layers. The 0.28 mm thick macroporous layer was assumed to be a non-woven carbon substrate (based on SGL Carbon’s GDL 34BA) to which a hydrophobic 0.04 mm thick microporous layer of PTFE and Vulcan XC-72 is applied. A full DFMA analysis of the GDL was not conducted<sup>58</sup>. Rather, a price quote was obtained for the base macroporous layer and the costs of the microporous layer material and application were added to it.

<sup>56</sup> See section 5 (“Sensitivity Analysis”) for the effect that platinum cost and other parameters have on the system cost.

<sup>57</sup> *Development and Characterizations of Microporous Layer for PEM Fuel Cells*, Sehkyu Park, Jong-Won Lee, Branko N. Popov (University of South Carolina), Robert E. Mammarella, Kimiaki K. Miyamoto (Greenwood Research Laboratory)

<sup>58</sup> A ground-up analysis of the macroporous GDL layer is planned for a later stage of this project.



**Figure 56. Cross-section of gas diffusion layer in stack**

Figure 57 schematically portrays the dual-layer GDL process train. Major steps in the process train include:

- Unrolling of the macroporous layer
- Application of a PTFE coating via dipping in a PTFE/solvent bath
- Drying of the PTFE coating in an IR oven
- Spray deposition of the microporous layer
- Drying of the PTFE coating in an IR oven
- Drying of the microporous coating in an IR oven
- Cure of the microporous coating
- Rewind of the finished dual-layer GDL

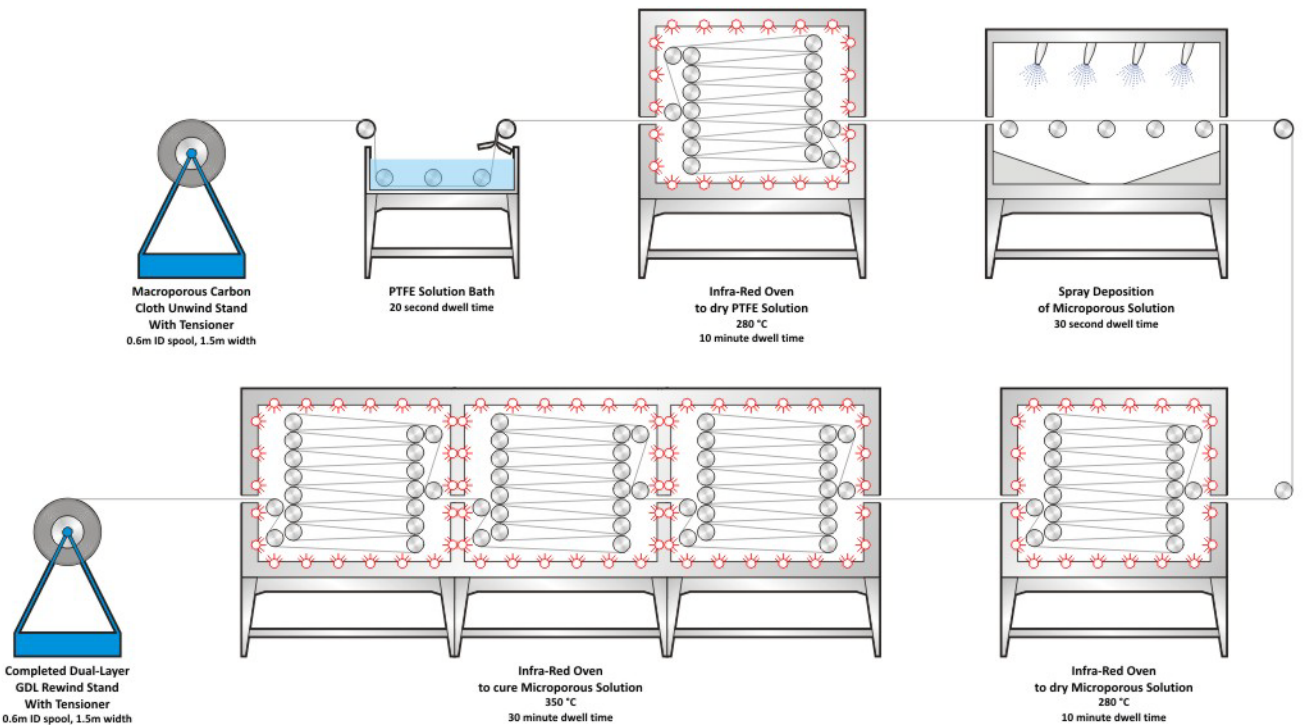


Figure 57. Dual-layer GDL process diagram

Component	Cost
Unwind Stand w/ Tensioner	\$27,204
Dipper	\$81,611
Oven 1 (Macroporous Layer)	\$155,862
VCF1500HV Ultrasonic Mixer	\$26,367
Sprayer for Microporous Solution	\$326,444
Oven 2 (Microporous Layer Stage 1)	\$155,862
Oven 3 (Microporous Layer Stage 2)	\$467,587
Rewind Stand w/Tensioner	\$27,204
<b>Total Capital Cost</b>	<b>\$1,268,140</b>

Figure 58. Capital cost breakdown for a typical microporous layer application line

Figure 59 and Figure 60 report the key process parameters for the GDL manufacturing process, including the cost of the macroporous layer in  $\$/m^2$  of material purchased (**not** per active area of membrane). One of the benefits of applying the catalyst to the membrane rather than the GDL's is that the anode and cathode GDL's are identical and thus do not need separate processing. Figure 61 however, shows the purchased cost of the macroporous layer independent of the material or manufacturing costs for the rest of the GDL, as it inherently includes both. Overall, the GDL contributes approximately \$2-23/kW to the cost of the fuel cell stack. The range is large because of high material cost and low line utilization at 1,000 systems per year.

		Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Capital Cost (\$/Line)			\$422,713	\$1,268,140	\$1,268,140	\$1,268,140	\$1,268,140
	Simultaneous Lines			1	1	3	4	14
	Laborers per Line			0.25	0.25	0.25	0.25	0.25
	Line Utilization			2.75%	82.56%	73.38%	89.43%	98.27%
	Effective Total Machine Rate (\$/hr)			\$1,943.45	\$238.00	\$261.71	\$223.44	\$207.69
	Line Speed (m/s)			0.17	0.17	0.17	0.17	0.17
	Macroporous Layer Cost (\$/m <sup>2</sup> )			\$71.60	\$48.37	\$29.48	\$22.55	\$9.48
2010	Capital Cost (\$/Line)			\$1,268,140	\$1,268,140	\$1,268,140	\$1,268,140	\$1,268,140
	Simultaneous Lines			1	1	3	4	14
	Laborers per Line			0.25	0.25	0.25	0.25	0.25
	Line Utilization			2.65%	79.41%	70.58%	86.02%	94.52%
	Effective Total Machine Rate (\$/hr)			\$5,950.61	\$245.51	\$270.15	\$230.38	\$214.01
	Line Speed (m/s)			0.17	0.17	0.17	0.17	0.17
	Macroporous Layer Cost (\$/m <sup>2</sup> )			\$71.60	\$48.37	\$29.48	\$22.55	\$9.48
2015	Capital Cost (\$/Line)			\$1,268,140	\$1,268,140	\$1,268,140	\$1,268,140	\$1,268,140
	Simultaneous Lines			1	1	2	4	12
	Laborers per Line			0.25	0.25	0.25	0.25	0.25
	Line Utilization			2.35%	70.43%	93.91%	76.30%	97.82%
	Effective Total Machine Rate (\$/hr)			\$6,698.61	\$270.62	\$215.09	\$253.54	\$208.43
	Line Speed (m/s)			0.17	0.17	0.17	0.17	0.17
	Macroporous Layer Cost (\$/m <sup>2</sup> )			\$71.60	\$48.37	\$29.48	\$22.55	\$9.48

Figure 59. GDL manufacturing process parameters (microporous layer addition only)

		Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009 - 2015	Equipment Lifetime			15	15	15	15	15
	Interest Rate			10%	10%	10%	10%	10%
	Corporate Income Tax Rate			40%	40%	40%	40%	40%
	Capital Recovery Factor			0.175	0.175	0.175	0.175	0.175
	Equipment Installation Factor			1.4	1.4	1.4	1.4	1.4
	Maintenance/Spare Parts (% of CC)			10%	10%	10%	10%	10%
	Miscellaneous Expenses (% of CC)			7%	7%	7%	7%	7%
	Power Consumption (kW)			493	491	491	491	491

Figure 60. Machine rate parameters for GDL manufacturing process

		Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Purchased Macroporous Layer (\$/kW <sub>gross</sub> )			\$18.09	\$12.22	\$7.45	\$5.70	\$2.39
	Other Materials (\$/kW <sub>gross</sub> )			\$0.09	\$0.09	\$0.09	\$0.09	\$0.09
	Manufacturing (\$/kW <sub>gross</sub> )			\$2.05	\$0.25	\$0.28	\$0.24	\$0.22
	<b>Total Cost (\$/kW<sub>gross</sub>)</b>			<b>\$20.23</b>	<b>\$12.56</b>	<b>\$7.81</b>	<b>\$6.02</b>	<b>\$2.70</b>
2010	Purchased Macroporous Layer (\$/kW <sub>gross</sub> )			\$16.75	\$11.31	\$6.90	\$5.27	\$2.22
	Other Materials (\$/kW <sub>gross</sub> )			\$0.08	\$0.08	\$0.08	\$0.08	\$0.08
	Manufacturing (\$/kW <sub>gross</sub> )			\$6.04	\$0.25	\$0.27	\$0.23	\$0.22
	<b>Total Cost (\$/kW<sub>gross</sub>)</b>			<b>\$22.86</b>	<b>\$11.64</b>	<b>\$7.25</b>	<b>\$5.59</b>	<b>\$2.51</b>
2015	Purchased Macroporous Layer (\$/kW <sub>gross</sub> )			\$15.04	\$10.16	\$6.19	\$4.74	\$1.99
	Other Materials (\$/kW <sub>gross</sub> )			\$0.07	\$0.07	\$0.07	\$0.07	\$0.07
	Manufacturing (\$/kW <sub>gross</sub> )			\$6.07	\$0.24	\$0.19	\$0.23	\$0.19
	<b>Total Cost (\$/kW<sub>gross</sub>)</b>			<b>\$21.18</b>	<b>\$10.47</b>	<b>\$6.46</b>	<b>\$5.04</b>	<b>\$2.25</b>

Figure 61. Cost breakdown for gas diffusion layers



## 4.4.6. MEA Gaskets and MEA Assembly

The MEA gasket was based on insertion molding a silicone frame around the catalyzed membrane and GDL's. The gasketed MEA is formed in three steps. First is the hot-pressing, which is done in an indexed roll-to-roll process. The second is cutting & slitting of the hot-pressed membrane and electrode into individual rectangular pieces. Then the pieces are manually inserted into a mold, and the frame/gasket is insertion-molded around it. This frame has features to hold the GDL and membrane as well as a "lip" which folds over and captures the sheets for easy handling.

### 4.4.6.1. Hot-Pressing the Membrane and GDLs

The hot-pressing process (see Figure 62) starts with three rolls; two of GDL and one of catalyzed membrane. Because of the decision to catalyze the membrane instead of the electrode, the two rolls of GDL are identical. Each of the three corresponding unwind stands is equipped with a brake and a tensioner. These three rolls merge at a set of rollers, and then travel through the hot press. On the other side of the press, a single rewind stand collects the hot-pressed membrane and electrode.

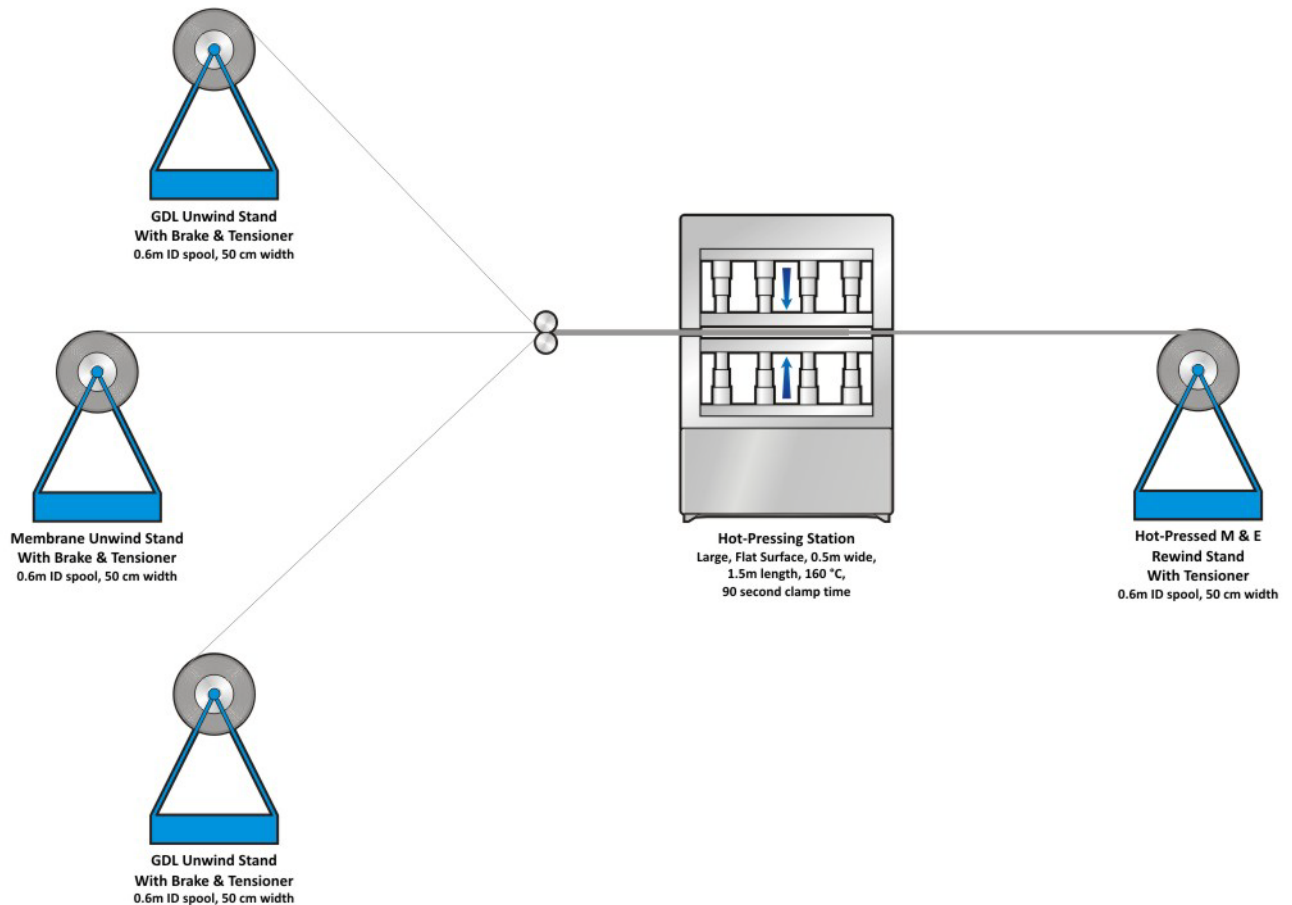


Figure 62. Hot-pressing process diagram

The press is heated to 160°C, and is indexed with a press time of 90 seconds. It takes 3 seconds to open the press, advance the roll to the next section, and re-close the press, making the cycle time 93 seconds. The section advance time could be quicker, but because of the limited tensile strength of the materials, 3 seconds is appropriate. Furthermore, 3 seconds is only 1/30th of the press time, and for an already-inexpensive process, the savings in speeding up the section advance would be minimal. The press is 50 cm wide by 150 cm in length, so approximately 18 to 22 cells get hot-pressed at a time, depending on the cell geometry. Processing parameters are further defined in Figure 63.

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Capital Cost (\$/Line)	\$186,738	\$186,738	\$186,738	\$186,738	\$186,738
	Costs per Tooling Set (\$)	\$10,881	\$10,881	\$10,881	\$10,881	\$10,881
	Tooling Lifetime (cycles)	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
	Simultaneous Lines	1	2	5	8	30
	Laborers per Line	0.25	0.25	0.25	0.25	0.25
	Line Utilization	5.95%	89.13%	95.07%	96.55%	99.03%
	Effective Total Machine Rate (\$/hr)	\$352.78	\$35.04	\$33.62	\$33.29	\$32.77
	Index Time (s)	93.00	93.00	93.00	93.00	93.00
2010	Capital Cost (\$/Line)	\$186,738	\$186,738	\$186,738	\$186,738	\$186,738
	Costs per Tooling Set (\$)	\$10,881	\$10,881	\$10,881	\$10,881	\$10,881
	Tooling Lifetime (cycles)	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
	Simultaneous Lines	1	2	5	8	30
	Laborers per Line	0.25	0.25	0.25	0.25	0.25
	Line Utilization	5.95%	89.07%	95.00%	96.49%	98.96%
	Effective Total Machine Rate (\$/hr)	\$352.76	\$35.05	\$33.63	\$33.31	\$32.78
	Index Time (s)	93.00	93.00	93.00	93.00	93.00
2015	Capital Cost (\$/Line)	\$186,738	\$186,738	\$186,738	\$186,738	\$186,738
	Costs per Tooling Set (\$)	\$10,881	\$10,881	\$10,881	\$10,881	\$10,881
	Tooling Lifetime (cycles)	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
	Simultaneous Lines	1	2	5	7	27
	Laborers per Line	0.25	0.25	0.25	0.25	0.25
	Line Utilization	5.30%	79.38%	84.67%	98.28%	98.00%
	Effective Total Machine Rate (\$/hr)	\$394.42	\$37.83	\$36.24	\$32.92	\$32.98
	Index Time (s)	93.00	93.00	93.00	93.00	93.00

Figure 63. Hot-pressing process parameters

Hot pressing cost is summarized in Figure 65. Because of the simplicity of the process, the cost is quite low, especially at high manufacturing rates. Since the press is flat, tool wear is minimal. Material costs are zero since the cost of membrane and GDL were accounted for elsewhere.

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009 - 2015	Equipment Lifetime	15	15	15	15	15
	Interest Rate	10%	10%	10%	10%	10%
	Corporate Income Tax Rate	40%	40%	40%	40%	40%
	Capital Recovery Factor	0.175	0.175	0.175	0.175	0.175
	Equipment Installation Factor	1.4	1.4	1.4	1.4	1.4
	Maintenance/Spare Parts (% of CC)	5%	5%	5%	5%	5%
	Miscellaneous Expenses (% of CC)	7%	7%	7%	7%	7%
	Power Consumption (kW)	16	16	16	16	16

Figure 64. Machine rate parameters for hot-pressing process

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Manufacturing (\$/stack)	\$70.54	\$7.00	\$6.71	\$6.65	\$6.54
	Tooling (\$/stack)	\$0.73	\$0.10	\$0.09	\$0.09	\$0.09
	Total Cost (\$/stack)	\$71.26	\$7.09	\$6.80	\$6.74	\$6.63
	Total Cost (\$/kW <sub>gross</sub> )	\$0.81	\$0.08	\$0.08	\$0.08	\$0.08
2010	Manufacturing (\$/stack)	\$70.54	\$6.99	\$6.71	\$6.64	\$6.54
	Tooling (\$/stack)	\$0.73	\$0.10	\$0.09	\$0.09	\$0.09
	Total Cost (\$/stack)	\$71.26	\$7.09	\$6.80	\$6.73	\$6.63
	Total Cost (\$/kW <sub>gross</sub> )	\$0.81	\$0.08	\$0.08	\$0.08	\$0.08
2015	Manufacturing (\$/stack)	\$70.27	\$6.73	\$6.44	\$5.85	\$5.86
	Tooling (\$/stack)	\$0.73	\$0.10	\$0.09	\$0.08	\$0.08
	Total Cost (\$/stack)	\$70.99	\$6.82	\$6.53	\$5.93	\$5.94
	Total Cost (\$/kW <sub>gross</sub> )	\$0.81	\$0.08	\$0.07	\$0.07	\$0.07

Figure 65. Cost breakdown for hot-pressing process

#### 4.4.6.2. Cutting & Slitting

As shown in Figure 66, the rolls of hot-pressed membrane and GDL are next fed through cutters and slitters to achieve the desired dimensions for insertion into the MEA frame. The 50 cm wide input roll is slit into ribbon streams of the appropriate width (again, depending on cell geometry). The streams continue through to the cutters, which turn the continuous material into individual rectangles. These rectangles are then sorted into magazine racks.

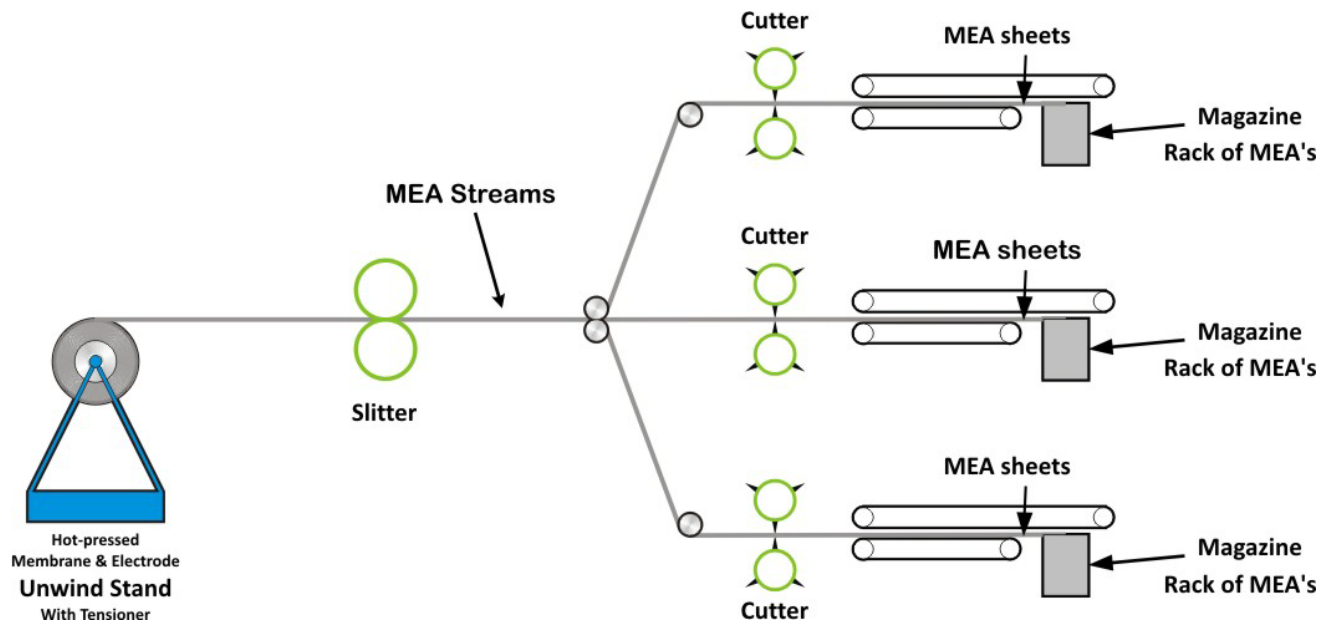


Figure 68 further details the process parameters. Machine utilization at 1,000 systems per year is extremely poor (as low as 0.18%). However, costs associated with manual cutting are comparable to the automated system running at poor utilization. Consequently, for simplicity that process is present as being automated at all production rates. Figure 70 summarizes the overall cost of the cutting and slitting operation.

Component	Cost
Unwind Stand w/ Tensioner	\$27,204
Cutter/Slitter	\$92,492
Stacker	\$10,881
<b>Total Capital Cost</b>	<b>\$130,577</b>

Figure 67. Capital cost breakdown for the cutting and slitting process

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Capital Cost (\$/Line)	\$130,577	\$130,577	\$130,577	\$130,577	\$130,577
	Costs per Tooling Set (\$)	\$5,441	\$5,441	\$5,441	\$5,441	\$5,441
	Tooling Lifetime (cycles)	200,000	200,000	200,000	200,000	200,000
	Simultaneous Lines	1	1	1	1	1
	Laborers per Line	0.25	0.25	0.25	0.25	0.25
	Line Utilization	0.21%	5.37%	14.31%	23.25%	89.40%
	Effective Total Machine Rate (\$/hr)	\$7,657.42	\$312.60	\$124.97	\$81.67	\$30.41
	Line Speed (m/s)	1.00	1.33	1.33	1.33	1.33
2010	Capital Cost (\$/Line)	\$130,577	\$130,577	\$130,577	\$130,577	\$130,577
	Costs per Tooling Set (\$)	\$5,441	\$5,441	\$5,441	\$5,441	\$5,441
	Tooling Lifetime (cycles)	200,000	200,000	200,000	200,000	200,000
	Simultaneous Lines	1	1	1	1	1
	Laborers per Line	0.25	0.25	0.25	0.25	0.25
	Line Utilization	0.21%	5.17%	13.76%	22.36%	85.96%
	Effective Total Machine Rate (\$/hr)	\$7,787.29	\$324.11	\$129.50	\$84.44	\$31.13
	Line Speed (m/s)	1.00	1.33	1.33	1.33	1.33
2015	Capital Cost (\$/Line)	\$130,577	\$130,577	\$130,577	\$130,577	\$130,577
	Costs per Tooling Set (\$)	\$5,441	\$5,441	\$5,441	\$5,441	\$5,441
	Tooling Lifetime (cycles)	200,000	200,000	200,000	200,000	200,000
	Simultaneous Lines	1	1	1	1	1
	Laborers per Line	0.25	0.25	0.25	0.25	0.25
	Line Utilization	0.18%	4.59%	12.21%	19.83%	76.26%
	Effective Total Machine Rate (\$/hr)	\$8,846.06	\$363.61	\$144.36	\$93.64	\$33.52
	Line Speed (m/s)	1.00	1.33	1.33	1.33	1.33

Figure 68. Cutting & slitting process parameters

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009 - 2015	Equipment Lifetime	15	15	15	15	15
	Interest Rate	10%	10%	10%	10%	10%
	Corporate Income Tax Rate	40%	40%	40%	40%	40%
	Capital Recovery Factor	0.175	0.175	0.175	0.175	0.175
	Equipment Installation Factor	1.4	1.4	1.4	1.4	1.4
	Maintenance/Spare Parts (% of CC)	10%	10%	10%	10%	10%
	Miscellaneous Expenses (% of CC)	7%	7%	7%	7%	7%
	Power Consumption (kW)	17	17	17	17	17

Figure 69. Machine rate parameters for cutting & slitting process

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Manufacturing (\$/stack)	\$54.22	\$1.88	\$0.75	\$0.49	\$0.18
	Tooling (\$/stack)	\$1.45	\$1.45	\$1.45	\$1.45	\$1.45
	Total Cost (\$/stack)	\$55.67	\$3.33	\$2.20	\$1.94	\$1.63
	Total Cost (\$/kW <sub>gross</sub> )	\$0.63	\$0.04	\$0.03	\$0.02	\$0.02
2010	Manufacturing (\$/stack)	\$54.22	\$1.88	\$0.75	\$0.49	\$0.18
	Tooling (\$/stack)	\$1.45	\$1.45	\$1.45	\$1.45	\$1.45
	Total Cost (\$/stack)	\$55.67	\$3.33	\$2.19	\$1.94	\$1.63
	Total Cost (\$/kW <sub>gross</sub> )	\$0.63	\$0.04	\$0.03	\$0.02	\$0.02
2015	Manufacturing (\$/stack)	\$54.21	\$1.87	\$0.74	\$0.48	\$0.17
	Tooling (\$/stack)	\$2.18	\$2.03	\$2.03	\$2.03	\$2.02
	Total Cost (\$/stack)	\$56.38	\$3.90	\$2.77	\$2.51	\$2.20
	Total Cost (\$/kW <sub>gross</sub> )	\$0.65	\$0.04	\$0.03	\$0.03	\$0.03

Figure 70. Cost breakdown for cutting & slitting process

#### 4.4.6.3. Insertion-Molding the Frame/Gasket

The final step in creating the membrane electrode assembly (MEA) is insertion molding the frame/gasket. Its purpose is twofold:

- Provide sealing and proper manifolding around the periphery of the MEA
- Provide a rigid structure to the MEA for ease of handling during assembly

Based on a 2003 patent from Ballard Power Systems (see Figure 71), the rectangular hot-pressed membrane/GDL is inserted into an injection-molding machine, and the gasket is molded into place around it.

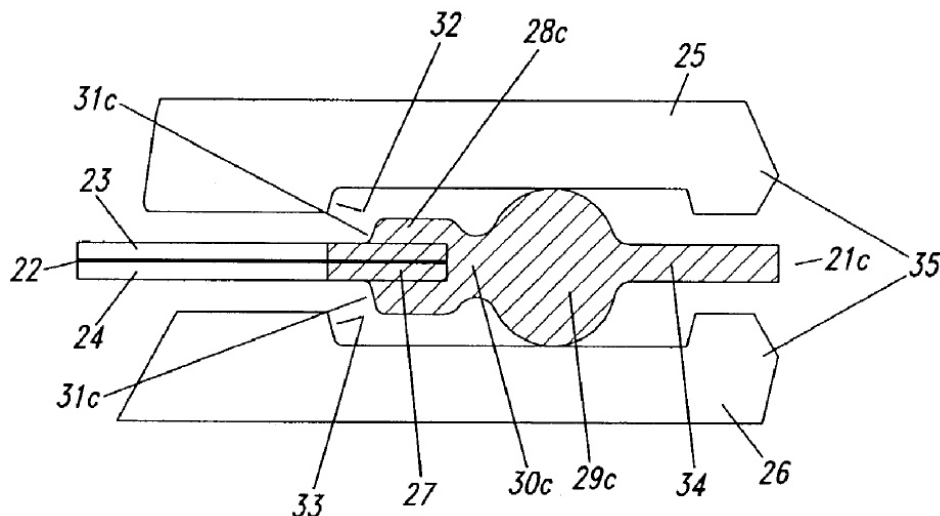


Figure 71. Insertion-molded frame/gasket concept, US patent 7,070,876

This process is similar to the insertion molding of the coolant & end gaskets (pages 70 & 77, respectively), but has different manifolds, and is molded around the hot-pressed membrane & electrode, rather than onto the face of a bipolar plate or an end plate. Because the membrane is sensitive to temperature, this limits the molding temperature to 130°C, or 150°C if the process is fast enough. This requirement greatly limits the material choices for the gasket.

Prior to the 2008 Update, the material specified was a generic silicone. After reviewing DTI work, Jason Parsons from UTC highlighted some durability problems with using silicone, as well as the fact that the silicone cost used in the analysis was too low.

Several new materials were investigated as alternatives, including several types of DuPont’s Viton® material, and a new liquid injection-moldable (LIM) hydrocarbon material from Henkel Loctite (see Figure 72). Although it costs more than the old (erroneous) silicone cost, this new material is cheaper than the updated silicone cost, and exhibits dramatically better durability performance. Although DuPont’s Viton® GF-S has a lower material cost (in \$/kg) than the LIM hydrocarbon, the Viton® requires a higher injection-molding pressure, and takes three times longer to mold. Furthermore, the density of the Viton® is almost double that of the other materials, so a greater material mass is needed to fill the required gasket volume, meaning the gaskets weigh more, and the per-volume costs are actually the highest. These factors all made the selection of the LIM hydrocarbon an easy choice.

		Generic Silicone (2007 Analysis)	Henkel Loctite Silicone 5714	DuPont Viton® GBL-600S	DuPont Viton® GF-S	Henkel Loctite LIM Hydrocarbon
Density	g/cc	1.4	<b>1.05</b>	1.84	1.92	<b>1.05</b>
Cost	\$/kg	\$14.33	\$56.70	<b>\$36.87</b>	<b>\$36.87</b>	\$43.37
Cost	\$/L	\$20.06	\$59.54	\$67.84	\$70.79	<b>\$45.54</b>
Cure Time	s	150	540	420	180	<b>60</b>
Cure Temp	°C	<b>127</b>	130	177	187	130
Durability	hrs	~5,000	~5,000	~15,000	~15,000	~10,000
Inj. Mold Pressure		<b>low</b>	<b>low</b>	mid-to-high	mid-to-high	<b>low</b>

Figure 72. MEA frame/gasket materials comparison<sup>59</sup>

In the injection-molding process, each part is required to have a shot mass greater than the part mass, to account for material lost in the sprue and cooling channels. In the 2008 design for example, the part mass is 11.4 grams, and the shot mass is 16.6.

As shown in Figure 73, the optimal number of cavities per platen ranges from 6 to 16, as determined by lowest overall cost. The necessary clamping force ranges from 640 to 1300 tons, and the injection pressure is a constant 1,379 bar (20,000 psi) for each case.

<sup>59</sup> The prices listed are for 2008 technology, 500,000 systems/year.

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Capital Cost (\$/Line)	\$275,321	\$560,594	\$560,594	\$591,118	\$591,118
	Costs per Tooling Set (\$)	\$70,497	\$133,884	\$133,884	\$140,071	\$140,071
	Tooling Lifetime (cycles)	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
	Simultaneous Lines	1	10	26	41	155
	Laborers per Line	1.00	0.33	0.33	0.33	0.33
	Line Utilization	69.32%	97.24%	99.74%	97.90%	99.60%
	Cycle Time (s)	135	158	158	161	161
	Cavities/Platen	6	15	15	16	16
	Effective Total Machine Rate (\$/hr)	\$103.81	\$101.37	\$99.38	\$105.35	\$103.93
	Material Cost (\$/kg)	\$50.77	\$46.32	\$45.11	\$44.52	\$42.93
2010	Capital Cost (\$/Line)	\$253,514	\$509,860	\$509,860	\$537,404	\$537,404
	Costs per Tooling Set (\$)	\$70,497	\$133,884	\$133,884	\$140,071	\$140,071
	Tooling Lifetime (cycles)	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
	Simultaneous Lines	1	10	26	41	155
	Laborers per Line	1.00	0.33	0.33	0.33	0.33
	Line Utilization	69.32%	97.24%	99.74%	97.90%	99.60%
	Cycle Time (s)	135	158	158	161	161
	Cavities/Platen	6	15	15	16	16
	Effective Total Machine Rate (\$/hr)	\$99.27	\$93.83	\$92.01	\$97.43	\$96.13
	Material Cost (\$/kg)	\$50.89	\$46.43	\$45.22	\$44.63	\$43.03
2015	Capital Cost (\$/Line)	\$255,144	\$451,074	\$474,765	\$474,765	\$474,765
	Costs per Tooling Set (\$)	\$78,529	\$133,884	\$140,071	\$140,071	\$140,071
	Tooling Lifetime (cycles)	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
	Simultaneous Lines	1	10	25	41	155
	Laborers per Line	1.00	0.33	0.33	0.33	0.33
	Line Utilization	60.53%	97.24%	98.81%	97.90%	99.60%
	Cycle Time (s)	138	158	161	161	161
	Cavities/Platen	7	15	16	16	16
	Effective Total Machine Rate (\$/hr)	\$106.98	\$85.01	\$87.49	\$88.11	\$86.96
	Material Cost (\$/kg)	\$51.08	\$46.59	\$45.38	\$44.79	\$43.19

Figure 73. MEA frame/gasket insertion-molding process parameters

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009 - 2015	Equipment Lifetime	15	15	15	15	15
	Interest Rate	10%	10%	10%	10%	10%
	Corporate Income Tax Rate	40%	40%	40%	40%	40%
	Capital Recovery Factor	0.175	0.175	0.175	0.175	0.175
	Equipment Installation Factor	1.4	1.4	1.4	1.4	1.4
	Maintenance/Spare Parts (% of CC)	10%	10%	10%	10%	10%
	Miscellaneous Expenses (% of CC)	12%	12%	12%	12%	12%
	Power Consumption (kW)	60	91	91	93	93

Figure 74. Machine rate parameters for MEA frame/gasket insertion-molding process

The cost summary for the MEA frame/gasket molding process is shown in Figure 75.

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Materials (\$/stack)	\$313.82	\$286.29	\$278.81	\$275.17	\$265.35
	Manufacturing (\$/stack)	\$241.79	\$110.41	\$108.24	\$109.30	\$107.82
	Tooling (\$/stack)	\$4.70	\$5.95	\$5.80	\$5.89	\$5.79
	<b>Total Cost (\$/stack)</b>	<b>\$246.49</b>	<b>\$402.64</b>	<b>\$392.84</b>	<b>\$390.36</b>	<b>\$378.96</b>
	<b>Total Cost (\$/kW<sub>gross</sub>)</b>	<b>\$2.81</b>	<b>\$4.59</b>	<b>\$4.48</b>	<b>\$4.45</b>	<b>\$4.32</b>
2010	Materials (\$/stack)	\$287.51	\$262.28	\$255.43	\$252.10	\$243.10
	Manufacturing (\$/stack)	\$231.22	\$102.19	\$100.22	\$101.08	\$99.73
	Tooling (\$/stack)	\$4.70	\$5.95	\$5.80	\$5.89	\$5.79
	<b>Total Cost (\$/stack)</b>	<b>\$523.43</b>	<b>\$370.42</b>	<b>\$361.45</b>	<b>\$359.07</b>	<b>\$348.62</b>
	<b>Total Cost (\$/kW<sub>gross</sub>)</b>	<b>\$5.96</b>	<b>\$4.22</b>	<b>\$4.12</b>	<b>\$4.09</b>	<b>\$3.97</b>
2015	Materials (\$/stack)	\$253.02	\$230.82	\$224.79	\$221.86	\$213.94
	Manufacturing (\$/stack)	\$217.59	\$92.58	\$90.77	\$91.41	\$90.22
	Tooling (\$/stack)	\$5.24	\$5.95	\$5.84	\$5.89	\$5.79
	<b>Total Cost (\$/stack)</b>	<b>\$475.85</b>	<b>\$329.36</b>	<b>\$321.40</b>	<b>\$319.16</b>	<b>\$309.95</b>
	<b>Total Cost (\$/kW<sub>gross</sub>)</b>	<b>\$5.45</b>	<b>\$3.77</b>	<b>\$3.68</b>	<b>\$3.66</b>	<b>\$3.55</b>

Figure 75. Cost breakdown for MEA frame/gasket insertion molding

#### 4.4.7. End Plates

In a typical PEM fuel cell stack, the purposes of an end plate are threefold:

- Evenly distribute compressive loads across the stack
- Cap off and protect the stack
- Interface with the current collector

Normally there is also a separate insulator plate at each end to electrically insulate the stack from the rest of the vehicle. However our end plate design, based on a UTC patent (see Figure 76), eliminates the need for separate insulators. Thus, our end plates also serve a fourth function: electrically insulate the ends of the stack.

Made from a compression-molded composite (LYTEX 9063), the end plate is strong enough (455 MPa) to withstand the required compressive loading, while also being sufficiently electrically non-conductive ( $3 \times 10^{14}$  ohm-cm volume resistivity). Using this material allows for an end plate with lower cost and lower thermal capacity than the typical metal end plates, with the additional benefit of having no susceptibility to corrosion. The benefits of lower cost and corrosion resistance are obvious, and the low thermal capacity limits the thermal energy absorbed during a cold start, effectively accelerating the start-up period.



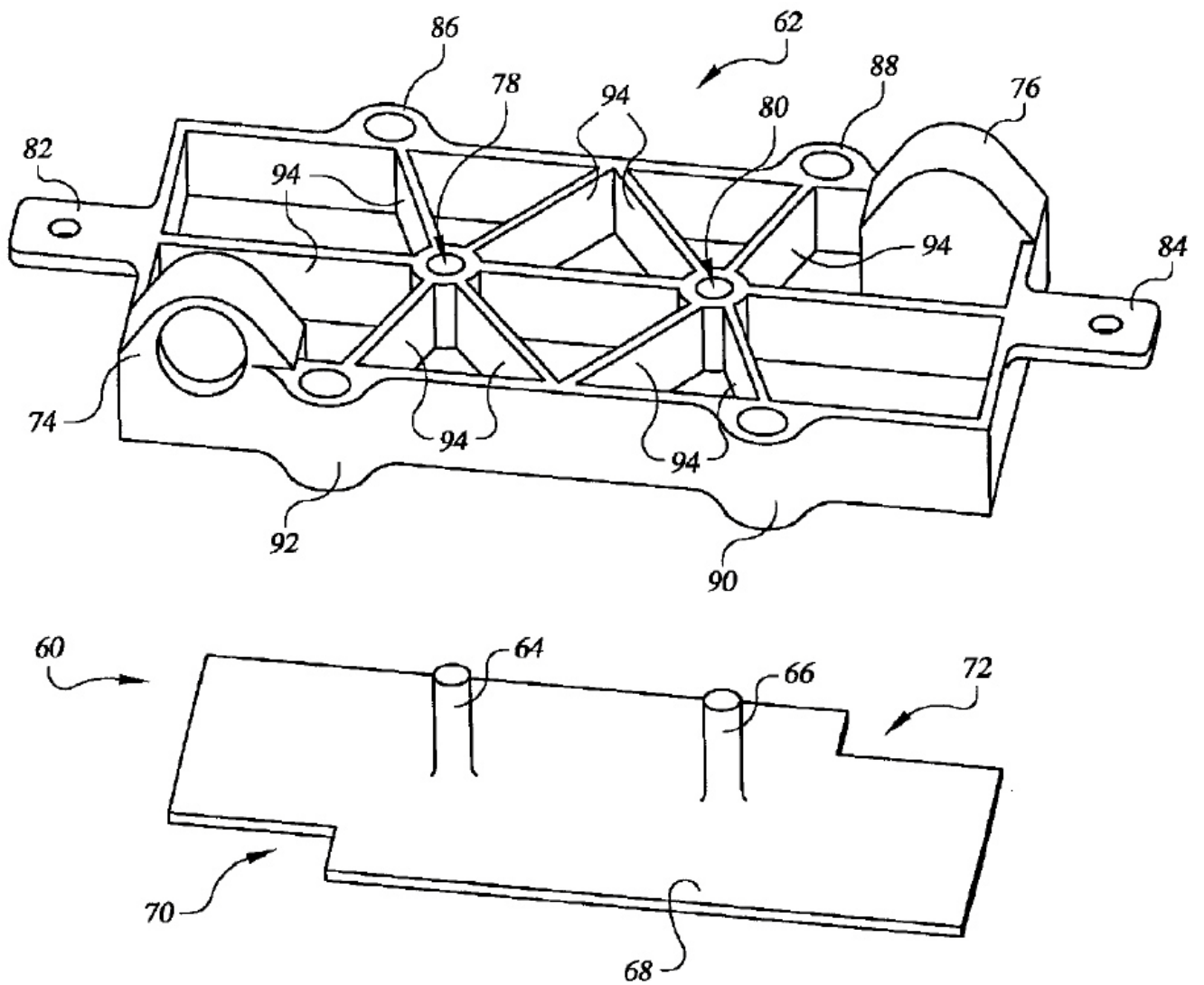


Figure 76. End plate concept, US patent 6,764,786

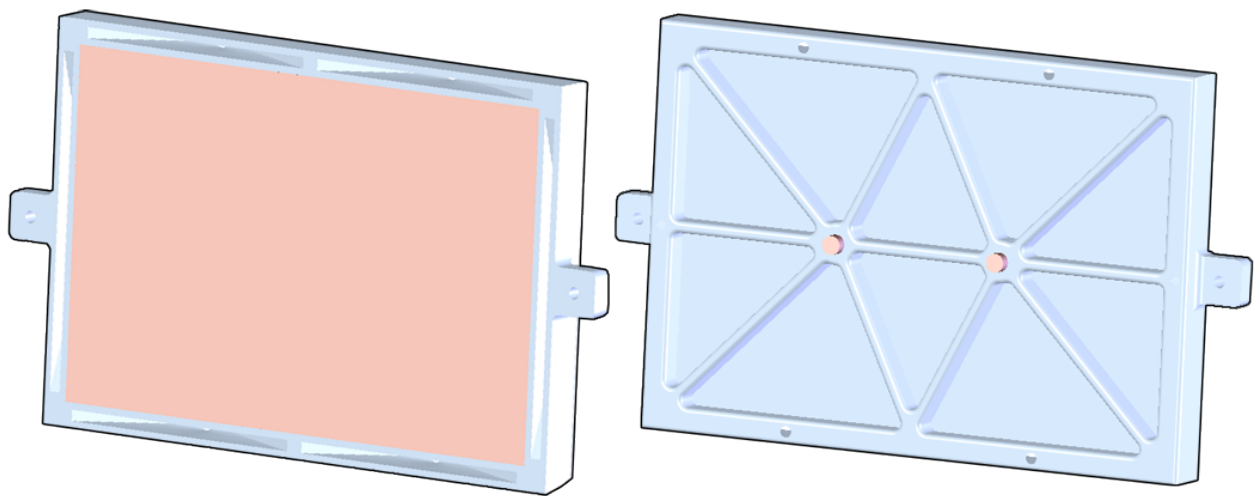


Figure 77. End plate & current collector

LYTEX 9063 is a high performance engineered structural composite (ESC) molding compound consisting of epoxy and glass fiber reinforcement. It is designed for military and aerospace structural applications requiring

excellent mechanical properties, retention of properties at elevated temperatures, good chemical resistance and excellent electrical properties. For all of these reasons, it is ideally suited for this application.

The end plates are manufactured via compression molding. A summary of the procedure is as follows<sup>60</sup>:

1. Remove enough LYTEX from cold storage for one day's usage. Allow it to warm to room temperature.
2. Clean mold thoroughly. Apply a uniform thin coating of a mold release. (Note: Once the mold is conditioned for LYTEX, only periodic reapplications are required.)
3. Adjust mold temperature to 300°F (148°C).
4. Adjust molding pressure on the material to 1500 psi (105 kg/cm).
5. Remove protective film completely from both sides of the LYTEX.
6. Cut mold charge so the LYTEX covers approximately 80% of the mold area and is about 105% of the calculated part weight.
7. Dielectrically preheat the LYTEX quickly to 175°F (80°C).
8. Load material into mold and close the mold.
9. Cure for 3 minutes
10. Remove part from mold. Because of low shrinkage and high strength, the part may fit snugly in the mold.
11. Clean up mold and begin again.
12. Re-wrap unused LYTEX and return to cold storage.

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<sup>60</sup> Based on Quantum Composites recommended procedures for LYTEX molding.

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Capital Cost (\$/Line)	\$111,043	\$265,216	\$287,240	\$287,240	\$331,289
	Costs per Tooling Set (\$)	\$28,062	\$80,422	\$86,577	\$86,577	\$98,363
	Tooling Lifetime (cycles)	300,000	300,000	300,000	300,000	300,000
	Simultaneous Lines	1	1	1	1	3
	Laborers per Line	0.25	0.25	0.25	0.25	0.25
	Line Utilization	2.56%	19.05%	46.40%	75.40%	82.89%
	Cycle Time (s)	310	346	351	351	361
	Cavities/Platen	2	9	10	10	12
	Effective Total Machine Rate (\$/hr)	\$611.72	\$207.30	\$100.66	\$67.74	\$70.71
	LYTEX Cost (\$/kg)	\$19.05	\$16.79	\$15.59	\$14.39	\$10.80
2010	Capital Cost (\$/Line)	\$107,764	\$189,304	\$189,304	\$230,074	\$230,074
	Costs per Tooling Set (\$)	\$28,062	\$60,549	\$60,549	\$74,057	\$74,057
	Tooling Lifetime (cycles)	300,000	300,000	300,000	300,000	300,000
	Simultaneous Lines	1	1	1	1	4
	Laborers per Line	0.25	0.25	0.25	0.25	0.25
	Line Utilization	2.56%	27.32%	72.86%	91.52%	88.00%
	Cycle Time (s)	310	330	330	341	341
	Cavities/Platen	2	6	6	8	8
	Effective Total Machine Rate (\$/hr)	\$593.99	\$109.83	\$49.95	\$49.25	\$50.64
	LYTEX Cost (\$/kg)	\$19.05	\$16.79	\$15.59	\$14.39	\$10.80
2015	Capital Cost (\$/Line)	\$103,475	\$176,438	\$176,438	\$212,920	\$212,920
	Costs per Tooling Set (\$)	\$28,062	\$60,549	\$60,549	\$74,057	\$74,057
	Tooling Lifetime (cycles)	300,000	300,000	300,000	300,000	300,000
	Simultaneous Lines	1	1	1	1	4
	Laborers per Line	0.25	0.25	0.25	0.25	0.25
	Line Utilization	2.56%	27.32%	72.86%	91.52%	88.00%
	Cycle Time (s)	310	330	330	341	341
	Cavities/Platen	2	6	6	8	8
	Effective Total Machine Rate (\$/hr)	\$570.80	\$103.16	\$47.35	\$46.47	\$47.76
	LYTEX Cost (\$/kg)	\$19.05	\$16.79	\$15.59	\$14.39	\$10.80

Figure 78. End plate compression molding process parameters

As seen in Figure 80, the material represents the majority of the end plate costs, ranging from 34% to 95%, depending on the production rate.

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009 - 2015	Equipment Lifetime	4.0	4.0	5.0	7.0	14.0
	Interest Rate	10%	10%	10%	10%	10%
	Corporate Income Tax Rate	40%	40%	40%	40%	40%
	Capital Recovery Factor	0.175	0.175	0.175	0.175	0.175
	Equipment Installation Factor	1.4	1.4	1.4	1.4	1.4
	Maintenance/Spare Parts (% of CC)	10%	10%	10%	10%	10%
	Miscellaneous Expenses (% of CC)	12%	12%	12%	12%	12%
	Power Consumption (kW)	25	50	52	52	57

Figure 79. Machine rate parameters for compression molding process

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Materials (\$/stack)	\$32.54	\$28.69	\$26.64	\$24.59	\$18.44
	Manufacturing (\$/stack)	\$52.70	\$4.42	\$1.96	\$1.32	\$1.18
	Tooling (\$/stack)	\$1.87	\$0.18	\$0.07	\$0.09	\$0.08
	<b>Total Cost (\$/stack)</b>	<b>\$87.12</b>	<b>\$33.29</b>	<b>\$28.67</b>	<b>\$26.00</b>	<b>\$19.70</b>
	<b>Total Cost (\$/kW<sub>gross</sub>)</b>	<b>\$0.99</b>	<b>\$0.38</b>	<b>\$0.33</b>	<b>\$0.30</b>	<b>\$0.22</b>
2010	Materials (\$/stack)	\$30.01	\$26.46	\$24.57	\$22.68	\$17.01
	Manufacturing (\$/stack)	\$51.18	\$3.36	\$1.53	\$1.17	\$1.20
	Tooling (\$/stack)	\$1.87	\$0.13	\$0.10	\$0.08	\$0.08
	<b>Total Cost (\$/stack)</b>	<b>\$83.06</b>	<b>\$29.95</b>	<b>\$26.20</b>	<b>\$23.92</b>	<b>\$18.29</b>
	<b>Total Cost (\$/kW<sub>gross</sub>)</b>	<b>\$0.95</b>	<b>\$0.34</b>	<b>\$0.30</b>	<b>\$0.27</b>	<b>\$0.21</b>
2015	Materials (\$/stack)	\$26.71	\$23.54	\$21.86	\$20.18	\$15.14
	Manufacturing (\$/stack)	\$49.18	\$3.16	\$1.45	\$1.10	\$1.13
	Tooling (\$/stack)	\$1.87	\$0.13	\$0.10	\$0.08	\$0.08
	<b>Total Cost (\$/stack)</b>	<b>\$77.75</b>	<b>\$26.83</b>	<b>\$23.41</b>	<b>\$21.36</b>	<b>\$16.34</b>
	<b>Total Cost (\$/kW<sub>gross</sub>)</b>	<b>\$0.89</b>	<b>\$0.31</b>	<b>\$0.27</b>	<b>\$0.24</b>	<b>\$0.19</b>

Figure 80. Cost breakdown for end plates

#### 4.4.8. Current Collectors

The job of the current collectors is to channel the current that is distributed across the active area of the stack down to the positive and negative terminals. In our design, based on the UTC patent (Figure 76) and shown in Figure 77, two copper current studs protrude through the end plates to connect to a copper sheet in contact with the last bipolar plate.

The current collectors were designed to fit snugly within the end plate. A shallow (0.3 mm) cavity in the end plate provides room for the 1 mm thick copper sheet, sized to the active area of the cells. The remaining 0.7 mm of the sheet thickness protrudes from the end plate, and the end plate gasket seals around the edges.

The face of the current collector is pressed against the coolant side of the last bipolar plate in the stack. With the compression of the stack, it makes solid electrical contact with the bipolar plate, and thus can collect the current generated by the stack.

The other side of the current collector is flush against the inner face of the end plate. Two copper studs protrude through their corresponding holes in the end plate, where they are brazed to the current collector sheet. On the outside of the end plate, these studs serve as electrical terminals to which power cables may be attached.

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Manufacturing Process	Manual	Auto	Auto	Auto	Auto
	Costs per Tooling Set (\$)	\$1,790	\$1,790	\$1,790	\$1,790	\$1,790
	Tooling Lifetime (cycles)	400,000	400,000	400,000	400,000	400,000
	Capital Cost (\$/Line)	\$22,818	\$66,808	\$66,808	\$66,808	\$66,808
	Simultaneous Lines	1	1	1	1	1
	Laborers per Line	0.00	0.00	0.00	0.00	0.00
	Line Utilization	0.06%	0.42%	1.11%	1.80%	6.92%
	Effective Total Machine Rate (\$/hr)	\$4,743	\$1,890	\$721	\$447	\$126
	Index Time (s)	0.00	0.00	0.00	0.00	0.00
	Copper Cost (\$/kg)	\$10.88	\$10.88	\$10.88	\$10.88	\$10.88
2010	Manufacturing Process	Manual	Auto	Auto	Auto	Auto
	Costs per Tooling Set (\$)	\$1,754	\$1,754	\$1,754	\$1,754	\$1,754
	Tooling Lifetime (cycles)	400,000	400,000	400,000	400,000	400,000
	Capital Cost (\$/Line)	\$22,186	\$65,851	\$65,851	\$65,851	\$65,851
	Simultaneous Lines	1	1	1	1	1
	Laborers per Line	0.00	0.00	0.00	0.00	0.00
	Line Utilization	0.06%	0.41%	1.08%	1.76%	6.77%
	Effective Total Machine Rate (\$/hr)	\$4,612	\$1,912	\$726	\$452	\$127
	Index Time (s)	0.00	0.00	0.00	0.00	0.00
	Copper Cost (\$/kg)	\$10.88	\$10.88	\$10.88	\$10.88	\$10.88
2015	Manufacturing Process	Manual	Auto	Auto	Auto	Auto
	Costs per Tooling Set (\$)	\$1,708	\$1,708	\$1,708	\$1,708	\$1,708
	Tooling Lifetime (cycles)	400,000	400,000	400,000	400,000	400,000
	Capital Cost (\$/Line)	\$21,317	\$64,841	\$64,841	\$64,841	\$64,841
	Simultaneous Lines	1	1	1	1	1
	Laborers per Line	0.00	0.00	0.00	0.00	0.00
	Line Utilization	0.06%	0.39%	1.06%	1.71%	6.55%
	Effective Total Machine Rate (\$/hr)	\$4,434	\$1,940	\$734	\$458	\$128
	Index Time (s)	0.00	0.00	0.00	0.00	0.00
	Copper Cost (\$/kg)	\$10.88	\$10.88	\$10.88	\$10.88	\$10.88

Figure 81. Current collector manufacturing process parameters

Manufacturing the current collectors is a fairly simple process. A roll of 1 mm thick copper sheeting is stamped to size, and 8 mm diameter copper rod is cut to 2.43 cm lengths. The ends of the rods are then brazed to one face of the sheet. At low production (1,000 systems per year), a manual cutting process is used. All other manufacturing rates use an automated process that cuts parts from a roll of copper sheet stock.

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009 - 2015	Equipment Lifetime	20	20	24	32	56
	Interest Rate	10%	10%	10%	10%	10%
	Corporate Income Tax Rate	40%	40%	40%	40%	40%
	Capital Recovery Factor	0.175	0.175	0.175	0.175	0.175
	Equipment Installation Factor	1.4	1.4	1.4	1.4	1.4
	Maintenance/Spare Parts (% of CC)	13%	13%	13%	13%	13%
	Miscellaneous Expenses (% of CC)	2%	2%	2%	2%	2%
	Power Consumption (kW)	16	16	16	16	16

Figure 82. Machine rate parameters for current collector manufacturing process

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Materials (\$/stack)	\$6.93	\$5.70	\$5.06	\$4.75	\$4.43
	Manufacturing (\$/stack)	\$9.09	\$0.88	\$0.34	\$0.21	\$0.06
	Tooling (\$/stack)	\$0.12	\$0.01	\$0.01	\$0.01	\$0.01
	<b>Total Cost (\$/stack)</b>	<b>\$16.67</b>	<b>\$7.12</b>	<b>\$5.93</b>	<b>\$5.49</b>	<b>\$5.02</b>
	<b>Total Cost (\$/kW<sub>gross</sub>)</b>	<b>\$0.19</b>	<b>\$0.08</b>	<b>\$0.07</b>	<b>\$0.06</b>	<b>\$0.06</b>
2010	Materials (\$/stack)	\$6.46	\$5.31	\$4.72	\$4.42	\$4.13
	Manufacturing (\$/stack)	\$8.84	\$0.87	\$0.33	\$0.21	\$0.06
	Tooling (\$/stack)	\$0.12	\$0.01	\$0.01	\$0.01	\$0.01
	<b>Total Cost (\$/stack)</b>	<b>\$15.94</b>	<b>\$6.72</b>	<b>\$5.58</b>	<b>\$5.16</b>	<b>\$4.72</b>
	<b>Total Cost (\$/kW<sub>gross</sub>)</b>	<b>\$0.18</b>	<b>\$0.08</b>	<b>\$0.06</b>	<b>\$0.06</b>	<b>\$0.05</b>
2015	Materials (\$/stack)	\$5.84	\$4.80	\$4.27	\$4.00	\$3.73
	Manufacturing (\$/stack)	\$8.50	\$0.86	\$0.33	\$0.20	\$0.06
	Tooling (\$/stack)	\$0.11	\$0.01	\$0.01	\$0.01	\$0.01
	<b>Total Cost (\$/stack)</b>	<b>\$14.98</b>	<b>\$6.20</b>	<b>\$5.13</b>	<b>\$4.74</b>	<b>\$4.32</b>
	<b>Total Cost (\$/kW<sub>gross</sub>)</b>	<b>\$0.17</b>	<b>\$0.07</b>	<b>\$0.06</b>	<b>\$0.05</b>	<b>\$0.05</b>

Figure 83. Cost breakdown for current collector manufacturing process

### 4.4.9. Coolant Gaskets

The coolant gaskets allow coolant from the coolant manifolds to flow across the bipolar plates, while keeping the air and hydrogen manifolds sealed off. They seal between the facing coolant-flow sides of the bipolar plates, around the perimeter of the flow fields. Because there is a coolant gasket in every repeat unit, plus an extra at the end of the stack (see Figure 26), there are 373 coolant gaskets needed per stack.

There are several different methods of manufacturing and applying coolant gaskets. The first of these is an insertion-molding process, which is what was specified for the baseline systems prior to the 2008 Update. Two more methods have since been examined: laser-welding and screen-printing. After an initial selection of screen-printing, the laser-welding process was ultimately selected. Figure 84 shows a comparison between the costs of the three methods.

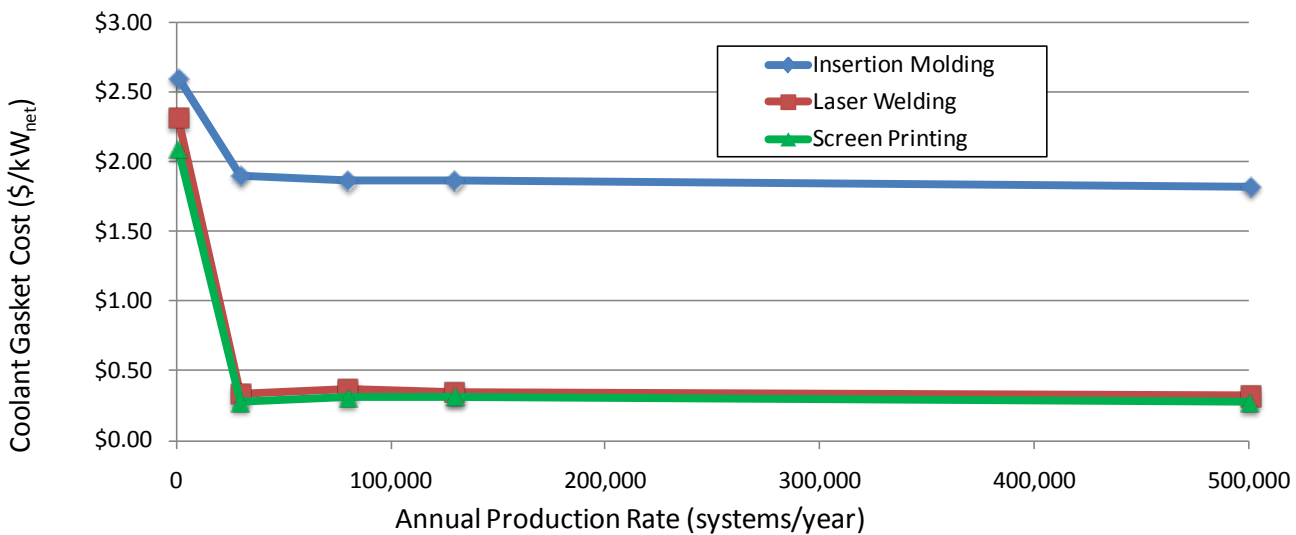


Figure 84. Coolant gasket manufacturing method cost comparison (for 2008 technology)

### 4.4.9.1. Insertion-Molded Coolant Gaskets

In this process, the bipolar plates are inserted into an injection-molding machine prior to each cycle, and the gaskets are molded directly onto the plates. This is preferable to making stand-alone gaskets because they are so thin that they lack the structural integrity to stand on their own, which would make the assembly process exceedingly difficult.

Prior to the 2008 Update, the material specified was a generic silicone. As with the MEA frame/gasket, this material specification has been changed to a new liquid injection-moldable hydrocarbon material from Henkel Loctite. More on the material selection can be found in the section on the MEA Frame/Gasket (section 4.4.6.3).

Unfortunately, the insertion-molding process has a relatively high manufacturing cost, owing mainly to the slow cycle time of the molding process. Figure 85 details the process parameters and Figure 87 summarizes the gasket costs.

		Annual Production Rate	1,000	30,000	80,000	130,000	500,000
2009	Capital Cost (\$/Line)		\$219,420	\$489,743	\$515,544	\$515,544	\$515,544
	Costs per Tooling Set (\$)		\$62,050	\$133,884	\$140,071	\$140,071	\$140,071
	Tooling Lifetime (cycles)		1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
	Cavities per Platen		5	15	16	16	16
	Total Cycle Time (s)		132.7	158.1	160.6	160.6	160.6
	Simultaneous Lines		1	10	25	41	155
	Laborers per Line		0.25	0.25	0.25	0.25	0.25
	Line Utilization		81.84%	97.51%	99.07%	98.17%	99.87%
	Effective Total Machine Rate (\$/hr)		\$52.17	\$86.87	\$89.57	\$90.23	\$88.99
	Material Cost (\$/kg)		\$50.77	\$46.32	\$45.11	\$44.52	\$42.93
2010	Capital Cost (\$/Line)		\$204,896	\$446,635	\$469,963	\$469,963	\$469,963
	Costs per Tooling Set (\$)		\$62,050	\$133,884	\$140,071	\$140,071	\$140,071
	Tooling Lifetime (cycles)		1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
	Cavities per Platen		5	15	16	16	16
	Total Cycle Time (s)		133	158	161	161	161
	Simultaneous Lines		1	10	25	41	155
	Laborers per Line		0.25	0.25	0.25	0.25	0.25
	Line Utilization		81.84%	97.51%	99.07%	98.17%	99.87%
	Effective Total Machine Rate (\$/hr)		\$49.58	\$80.46	\$82.89	\$83.50	\$82.37
	Material Cost (\$/kg)		\$50.89	\$46.43	\$45.22	\$44.63	\$43.03
2015	Capital Cost (\$/Line)		\$188,359	\$397,665	\$417,796	\$417,796	\$417,796
	Costs per Tooling Set (\$)		\$62,050	\$133,884	\$140,071	\$140,071	\$140,071
	Tooling Lifetime (cycles)		1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
	Cavities per Platen		5	15	16	16	16
	Total Cycle Time (s)		133	158	161	161	161
	Simultaneous Lines		1	10	25	41	155
	Laborers per Line		0.25	0.25	0.25	0.25	0.25
	Line Utilization		81.84%	97.51%	99.07%	98.17%	99.87%
	Effective Total Machine Rate (\$/hr)		\$46.61	\$73.10	\$75.18	\$75.72	\$74.72
	Material Cost (\$/kg)		\$51.08	\$46.59	\$45.38	\$44.79	\$43.19

Figure 85. Gasket insertion-molding process parameters

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009 - 2015	Equipment Lifetime	15	15	15	15	15
	Interest Rate	10%	10%	10%	10%	10%
	Corporate Income Tax Rate	40%	40%	40%	40%	40%
	Capital Recovery Factor	0.175	0.175	0.175	0.175	0.175
	Equipment Installation Factor	1.4	1.4	1.4	1.4	1.4
	Maintenance/Spare Parts (% of CC)	10%	10%	10%	10%	10%
	Miscellaneous Expenses (% of CC)	12%	12%	12%	12%	12%
	Power Consumption (kW)	53	83	86	86	86

Figure 86. Machine rate parameters for gasket insertion-molding process

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Materials (\$/stack)	\$56.43	\$51.47	\$50.13	\$49.48	\$47.71
	Manufacturing (\$/stack)	\$143.47	\$94.87	\$93.17	\$93.86	\$92.57
	Tooling (\$/stack)	\$8.27	\$5.95	\$5.84	\$5.89	\$5.79
	<b>Total Cost (\$/stack)</b>	<b>\$208.16</b>	<b>\$152.29</b>	<b>\$149.14</b>	<b>\$149.23</b>	<b>\$146.07</b>
	<b>Total Cost (\$/kW<sub>gross</sub>)</b>	<b>\$2.37</b>	<b>\$1.73</b>	<b>\$1.70</b>	<b>\$1.70</b>	<b>\$1.66</b>
2010	Materials (\$/stack)	\$50.90	\$46.44	\$45.22	\$44.63	\$43.04
	Manufacturing (\$/stack)	\$136.34	\$87.86	\$86.23	\$86.86	\$85.68
	Tooling (\$/stack)	\$8.27	\$5.95	\$5.84	\$5.89	\$5.79
	<b>Total Cost (\$/stack)</b>	<b>\$195.52</b>	<b>\$140.25</b>	<b>\$137.29</b>	<b>\$137.38</b>	<b>\$134.51</b>
	<b>Total Cost (\$/kW<sub>gross</sub>)</b>	<b>\$2.23</b>	<b>\$1.60</b>	<b>\$1.56</b>	<b>\$1.57</b>	<b>\$1.53</b>
2015	Materials (\$/stack)	\$43.75	\$39.91	\$38.87	\$38.36	\$36.99
	Manufacturing (\$/stack)	\$128.17	\$79.83	\$78.21	\$78.77	\$77.73
	Tooling (\$/stack)	\$8.27	\$5.95	\$5.84	\$5.89	\$5.79
	<b>Total Cost (\$/stack)</b>	<b>\$180.19</b>	<b>\$125.69</b>	<b>\$122.91</b>	<b>\$123.02</b>	<b>\$120.51</b>
	<b>Total Cost (\$/kW<sub>gross</sub>)</b>	<b>\$2.06</b>	<b>\$1.44</b>	<b>\$1.41</b>	<b>\$1.41</b>	<b>\$1.38</b>

Figure 87. Cost breakdown for gasket insertion-molding

#### 4.4.9.2. Laser-Welded Coolant Gaskets

Laser welding is an option that only applies to use with metallic bipolar plates. The idea of welding two plates together to form a seal is a popular approach in the fuel cell industry, an alternative to injection-molding with potential for increased production rates. Conversations with Richard Trillwood of Electron Beam Engineering of Anaheim, California indicated that grade 316L stainless steel is exceptionally well-suited to laser welding. Additionally, the thinness of the plates allows welding from above, which is significantly quicker and cheaper than welding around the perimeter. Figure 88 shows the key process parameters.



Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Capital Cost (\$/Line)	\$393,738	\$787,475	\$787,475	\$787,475	\$787,475
	Gaskets Welded Simultaneously	1	3	3	3	3
	Runtime per Gasket (s)	6.20	2.1	2.1	2.1	2.1
	Simultaneous Lines	1	2	6	9	32
	Laborers per Line	0.25	0.25	0.25	0.25	0.25
	Line Utilization	19.11%	95.56%	84.94%	92.02%	99.54%
	Effective Total Machine Rate (\$/hr)	\$287.98	\$123.39	\$137.11	\$127.61	\$119.00
	Material Cost (\$/kg)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2010	Capital Cost (\$/Line)	\$393,738	\$787,475	\$787,475	\$787,475	\$787,475
	Gaskets Welded Simultaneously	1	3	3	3	3
	Runtime per Gasket (s)	6	2	2	2	2
	Simultaneous Lines	1	2	5	9	31
	Laborers per Line	0.25	0.25	0.25	0.25	0.25
	Line Utilization	18.49%	92.44%	98.60%	89.01%	99.39%
	Effective Total Machine Rate (\$/hr)	\$297.26	\$127.10	\$120.01	\$131.47	\$119.16
	Material Cost (\$/kg)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2015	Capital Cost (\$/Line)	\$393,738	\$787,475	\$787,475	\$787,475	\$787,475
	Gaskets Welded Simultaneously	1	3	3	3	3
	Runtime per Gasket (s)	6	2	2	2	2
	Simultaneous Lines	1	2	5	8	30
	Laborers per Line	0.25	0.25	0.25	0.25	0.25
	Line Utilization	17.63%	88.15%	94.03%	95.50%	97.95%
	Effective Total Machine Rate (\$/hr)	\$311.04	\$132.62	\$125.18	\$123.47	\$120.72
	Material Cost (\$/kg)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Figure 88. Coolant gasket laser welding process parameters

Laser welding provides a number of distinct advantages compared to traditional gasketing methods. The welds are extremely consistent and repeatable, and do not degrade over time as some gaskets do. It also has extremely low power requirements, and very low maintenance and material costs. The consumables include argon gas, compressed air and a cold water supply. Maintenance involves lamp replacement every three months, lens cleaning, and general machine repair. Trillwood suggested that the welding speed is limited to a range of 60 to 100 inches per minute, with a maximum of three parts being welded simultaneously. However, according to *Manufacturing Engineering & Technology*,<sup>61</sup> laser welding speeds range from 2.5m/min to as high as 80 m/min. Taking a guess at a conservative value in the middle, 15 m/min (0.25m/s) was selected.

The impact this has on the cycle time proved the process' most limiting factor. Although it is quicker than injection molding, it is still slower than screen printing. However, the capital costs are low enough that laser welding is cost-competitive with screen printing most production rates, while providing a more consistent, durable, and reliable seal. Figure 89 shows the machine rate parameters, and Figure 90 shows the cost breakdown.

<sup>61</sup> *Manufacturing Engineering & Technology*, by Kalpakjian & Schmid (5th edition), p. 957

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009 - 2015	Equipment Lifetime	20	20	20	20	20
	Interest Rate	10%	10%	10%	10%	10%
	Corporate Income Tax Rate	40%	40%	40%	40%	40%
	Capital Recovery Factor	0.162	0.162	0.162	0.162	0.162
	Equipment Installation Factor	1.4	1.4	1.4	1.4	1.4
	Maintenance/Spare Parts (% of CC)	10%	10%	10%	10%	10%
	Miscellaneous Expenses (% of CC)	12%	12%	12%	12%	12%
	Power Consumption (kW)	34	34	34	34	34

Figure 89. Machine rate parameters for gasket laser-welding process

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Materials (\$/stack)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Manufacturing (\$/stack)	\$184.93	\$26.41	\$29.35	\$27.32	\$25.47
	Tooling (\$/stack)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Total Cost (\$/stack)	\$184.93	\$26.41	\$29.35	\$27.32	\$25.47
	Total Cost (\$/kW <sub>gross</sub> )	\$2.11	\$0.30	\$0.33	\$0.31	\$0.29
2010	Materials (\$/stack)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Manufacturing (\$/stack)	\$184.65	\$26.32	\$24.85	\$27.22	\$24.67
	Tooling (\$/stack)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Total Cost (\$/stack)	\$184.65	\$26.32	\$24.85	\$27.22	\$24.67
	Total Cost (\$/kW <sub>gross</sub> )	\$2.10	\$0.30	\$0.28	\$0.31	\$0.28
2015	Materials (\$/stack)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Manufacturing (\$/stack)	\$184.25	\$26.19	\$24.72	\$24.38	\$23.84
	Tooling (\$/stack)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Total Cost (\$/stack)	\$184.25	\$26.19	\$24.72	\$24.38	\$23.84
	Total Cost (\$/kW <sub>gross</sub> )	\$2.11	\$0.30	\$0.28	\$0.28	\$0.27

Figure 90. Cost breakdown for coolant gasket laser welding

#### 4.4.9.3. Screen-Printed Coolant Gaskets

Preliminary research revealed that screen printing outperformed laser welding in both cycle time and cost efficiency. Although updates to the laser welding analysis tipped the scale towards that process, screen printing the gaskets is still a useful approach to have analyzed, and is actually slightly cheaper than welding at most production rates. Conversations with DEK International confirmed initial DTI assumptions, and various screen printers were examined for their efficacy at five production levels. To screen print a seal onto a bipolar plate, a single plate, or a pallet holding several plates, is first fed into the machine by conveyor. Once in the screen printer, it is locked into place and cameras utilize fiducial markers on either the plate itself or the pallet for appropriate alignment. A precision emulsion screen is placed over the plates, allowing a wiper to apply the sealing resin. After application, the resin must be UV cured to ensure adequate sealing.

Two different scenarios were examined in the screen printing process. In the first, one plate would be printed at a time, reducing costs by halving the need for handling robots to align plates. It would also avoid the necessity of a pallet to align multiple plates in the screen printer. The second scenario requires two handling robots to place four plates onto prefabricated self-aligning grooves in a pallet, ensuring proper alignment in the screen printer. The advantage of this technique is reduced cycle time per plate. However, it would result in increased capital costs due to more expensive screen printers, increased necessity for handling robots and precise mass-manufacture of pallets. Small variations in the grooves of pallets would lead to failure of the screen printer to align properly or apply the resin appropriately.

**Printers:** Three different screen printer models were examined as recommended by representatives from the DEK Corporation. The Horizon 01i machine was suggested for one-plate printing. The Europa VI and the PV-1200 were both evaluated for four plate printing. Comparison of the screen printers can be seen in Figure 91. After cost-analysis, it was determined that, despite the increased capital cost of the PV-1200 machines, their reduced cycle time (12.26 second to 4 seconds) led to significant savings at high volumes. Of the five different production levels examined, the PV-1200 was cheapest and most effective for all except the smallest, 1,000 systems per year, scenario. Due to low utilization, the Horizon machine is the cheapest alternative at this production level. Figure 92 details the cost per kW of each screen printer at the different production levels.

		Screen Printers (DEK)		
Machine		Horizon	Europa VI	PV-1200
Cycle Time	s	9.63	12.26	4
Cost	\$	\$150,000	\$200,000	\$1,000,000
Power Consumption	kW	3.5	3.5	0.7
Print Area	in <sup>2</sup>	400	841	841

Figure 91. Screen printer comparison

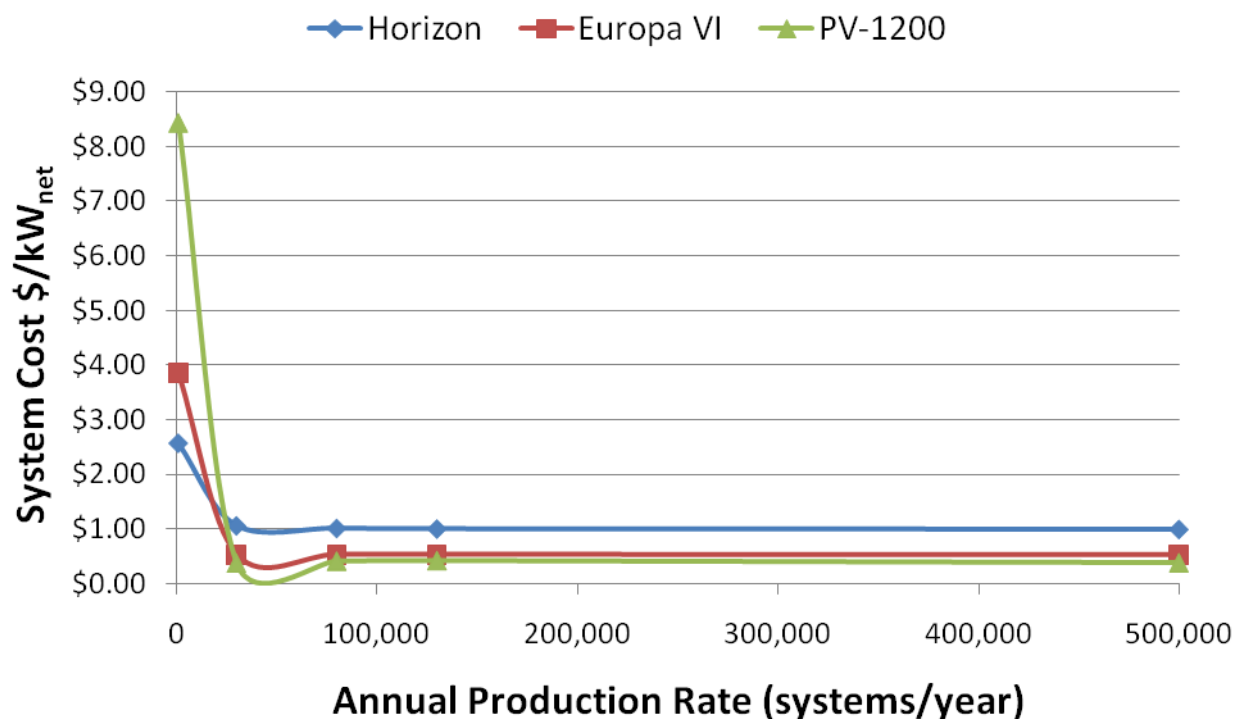


Figure 92. Screen printer cost vs. annual production rate

**Resin:** Our resin formula was based upon information gleaned from the Dana Corporation US patent 6,824,874. The patent outlines several resins that would be suitable to provide an effective seal between bipolar plates and resin “A” was selected for its formulaic simplicity. However, any of the other recommended resins could be substituted with negligible changes in cost and performances.

**UV Curing:** Following printing, a short conveyor is needed to transfer the printed plate to a UV curing system. Consultation with representatives from UV Fusion Systems Inc. of Gaithersburg, Maryland, along with information from the Dana Corporation resin patent indicated that the VPS 1250 lamp carrying 350 watt type D and type H+ bulbs would be adequate to cure the resin. If it is only necessary to cure a single plate, then one seven inch type D, and one seven inch type H+ bulb should be used. In order to ensure full UV coverage, for a 24 inch pallet holding four plates, three side-by-side ten inch bulbs of both types would be employed.

Patent research indicates that roughly two seconds of exposure for each type of lamp is sufficient for curing. When using the PV-1200 screen printer the curing time for both lamps matches the cycle time for the screen printer. If using the Horizon printer, the cure time is less than half the cycle time for the printer, yet in both situations the plates could be indexed to match the screen printer cycle time. A shutter would be built into the lamp to block each bulb for half of the time the plate is within the system to ensure adequate exposure of both light types. Rapidly turning the bulbs on and off is more destructive to the bulb life than continuous operation, making a shutter the preferred method of alternating light sources.

Cost estimation for UV curing system includes cost of lamps, bulbs, power supply rack, light shield to protect operators, and blowers for both lamp operation and heat reduction.

Figure 93 shows the key process parameters, as selected for the model. The capital cost includes the cost of the screen printer, plus a UV curing system, plate handling robots, and a conveyor belt.

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Capital Cost (\$/Line)	\$381,139	\$1,415,685	\$1,415,685	\$1,415,685	\$1,415,685
	Gaskets Printed Simultaneously	1	4	4	4	4
	Runtime per Gasket (s)	9.76	1.0	1.0	1.0	1.0
	Simultaneous Lines	1	1	3	5	16
	Laborers per Line	0.25	0.25	0.25	0.25	0.25
	Line Utilization	30.10%	95.69%	85.06%	82.93%	99.68%
	Effective Total Machine Rate (\$/hr)	\$163.01	\$187.32	\$207.78	\$212.50	\$180.78
Material Cost (\$/kg)	\$13.00	\$13.00	\$13.00	\$13.00	\$13.00	
2010	Capital Cost (\$/Line)	\$381,139	\$1,415,685	\$1,415,685	\$1,415,685	\$1,415,685
	Gaskets Printed Simultaneously	1	4	4	4	4
	Runtime per Gasket (s)	10	1	1	1	1
	Simultaneous Lines	1	1	3	5	16
	Laborers per Line	0.25	0.25	0.25	0.25	0.25
	Line Utilization	30.09%	95.57%	84.95%	82.83%	99.55%
	Effective Total Machine Rate (\$/hr)	\$163.09	\$187.53	\$208.01	\$212.73	\$180.98
Material Cost (\$/kg)	\$13.00	\$13.00	\$13.00	\$13.00	\$13.00	
2015	Capital Cost (\$/Line)	\$381,139	\$1,415,685	\$1,415,685	\$1,415,685	\$1,415,685
	Gaskets Printed Simultaneously	1	4	4	4	4
	Runtime per Gasket (s)	10	1	1	1	1
	Simultaneous Lines	1	1	3	5	16
	Laborers per Line	0.25	0.25	0.25	0.25	0.25
	Line Utilization	30.06%	95.40%	84.80%	82.68%	99.38%
	Effective Total Machine Rate (\$/hr)	\$163.20	\$187.81	\$208.33	\$213.06	\$181.25
Material Cost (\$/kg)	\$13.00	\$13.00	\$13.00	\$13.00	\$13.00	

Figure 93. Coolant gasket screen-printing process parameters

**Maintenance:** Communication with DEK has indicated that, if properly cared for, the screen printers have a lifetime of twenty years, but on average are replaced after only eight years due to poor maintenance practices. The lifetime was specified as ten years. Regular maintenance, including machine repair, cleaning, and replacement of screens every 10,000 cycles costs an estimated \$10,000 per year.

Figure 94 shows the assumed machine rate parameters.

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009 - 2015	Equipment Lifetime	15	15	15	15	15
	Interest Rate	10%	10%	10%	10%	10%
	Corporate Income Tax Rate	40%	40%	40%	40%	40%
	Capital Recovery Factor	0.175	0.175	0.175	0.175	0.175
	Equipment Installation Factor	1.4	1.4	1.4	1.4	1.4
	Maintenance/Spare Parts (% of CC)	3%	1%	1%	1%	1%
	Miscellaneous Expenses (% of CC)	12%	12%	12%	12%	12%
	Power Consumption (kW)	61	166	166	166	166

Figure 94. Machine rate parameters for coolant gasket screen printing process

**Utilities:** Relatively little power is used by the printers. A belt-drive system that collects and releases parts is the primary power consumer of the screen printers. Additional consumption comes from the alignment system, the wiper blade and the screen controls. Depending on the specifications of the individual printer, power consumption varies from 0.7 to 3.5 kW. On the other hand, the UV curing system has higher power demand. Power usage, ranging from 50 to 100 kW, is primarily for powering the lamps, but also necessary for the exhaust blowers, modular blowers for the lamp, and the systems built in conveyor. Figure 95 shows the cost breakdown for the process.

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Materials (\$/stack)	\$2.63	\$2.63	\$2.63	\$2.63	\$2.63
	Manufacturing (\$/stack)	\$164.88	\$20.08	\$22.27	\$22.77	\$19.37
	Tooling (\$/stack)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Total Cost (\$/stack)	\$167.50	\$22.70	\$24.89	\$25.40	\$22.00
	Total Cost (\$/kW <sub>gross</sub> )	\$1.91	\$0.26	\$0.28	\$0.29	\$0.25
2010	Materials (\$/stack)	\$2.36	\$2.36	\$2.36	\$2.36	\$2.36
	Manufacturing (\$/stack)	\$164.87	\$20.07	\$22.26	\$22.77	\$19.37
	Tooling (\$/stack)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Total Cost (\$/stack)	\$167.23	\$22.43	\$24.63	\$25.13	\$21.73
	Total Cost (\$/kW <sub>gross</sub> )	\$1.91	\$0.26	\$0.28	\$0.29	\$0.25
2015	Materials (\$/stack)	\$2.02	\$2.02	\$2.02	\$2.02	\$2.02
	Manufacturing (\$/stack)	\$164.86	\$20.07	\$22.26	\$22.77	\$19.37
	Tooling (\$/stack)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Total Cost (\$/stack)	\$166.88	\$22.09	\$24.28	\$24.79	\$21.39
	Total Cost (\$/kW <sub>gross</sub> )	\$1.91	\$0.25	\$0.28	\$0.28	\$0.25

Figure 95. Cost breakdown for coolant gasket screen printing

#### 4.4.10. End Gaskets

The end gaskets are very similar to the coolant gaskets (section 4.4.9, but are sandwiched between the last bipolar plate and the end plate, rather than between two bipolar plates. This means that welding is not an option, as the end plates are non-metallic. They also have slightly different geometry than the coolant gaskets, because they manifold the reactant gasses rather than the coolant. Like the coolant gaskets, they were initially modeled using insertion molding, but were switched to a screen printing approach for the 2008 Update. The largest difference between coolant and end gaskets is simply the number of gaskets needed- at only two end gaskets per stack, there are far fewer of them than the coolant gaskets. Although the same methodology is applied to their manufacture, the processes are optimized from those used for the coolant gaskets, in order to account for the lower quantities. Figure 96 shows a comparison between the costs of the two end gasket production methods. Because of the lower production quantities, the screen-printing method yields a far smaller savings over the insertion-molding method than it does for the coolant gaskets.

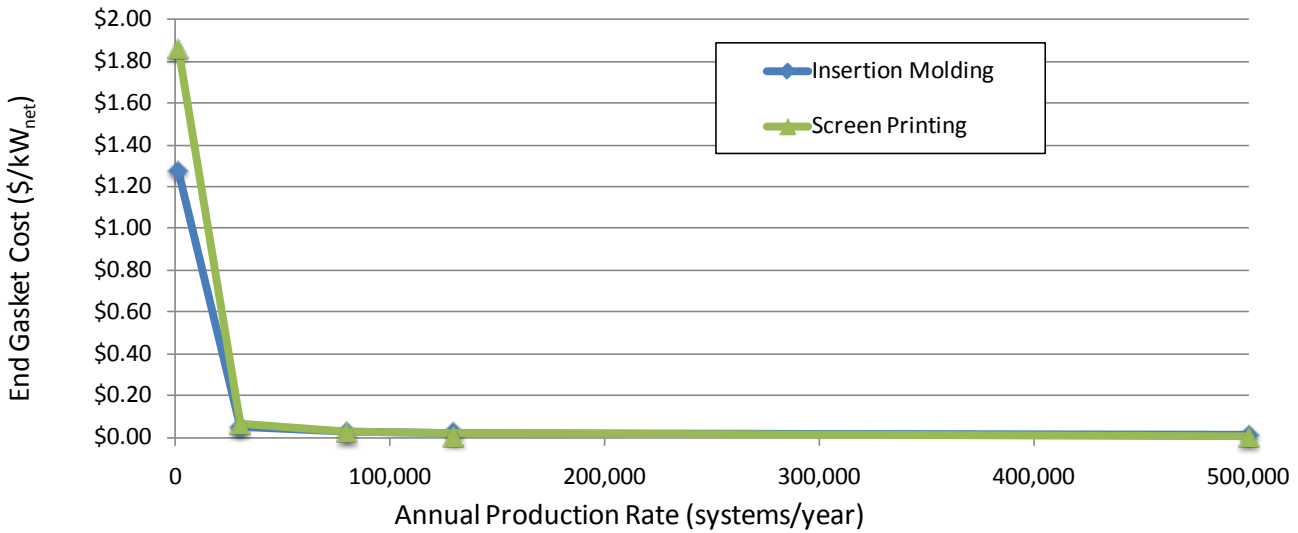


Figure 96. End gasket manufacturing method cost comparison (for 2008 technology)

#### 4.4.10.1. Insertion-Molded End Gaskets

The methodology for insertion molding the end gaskets is identical to that of the insertion-molded coolant gaskets (section 4.4.9.1). Thus, only the data tables are presented in this section, and the reader is directed to the coolant gasket section for more details.

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Capital Cost (\$/Line)	\$210,754	\$207,237	\$239,521	\$304,087	\$528,310
	Costs per Tooling Set (\$)	\$53,077	\$53,077	\$62,050	\$78,529	\$127,571
	Tooling Lifetime (cycles)	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
	Cavities per Platen	4	4	5	7	14
	Total Cycle Time (s)	132.7	158.1	160.6	160.6	160.6
	Simultaneous Lines	1	1	1	1	1
	Laborers per Line	0.25	0.25	0.25	0.25	0.25
	Line Utilization	0.55%	19.61%	42.50%	49.33%	94.86%
	Effective Total Machine Rate (\$/hr)	\$5,327.20	\$161.19	\$93.29	\$101.20	\$94.76
	Material Cost (\$/kg)	\$50.77	\$46.32	\$45.11	\$44.52	\$42.93
2010	Capital Cost (\$/Line)	\$196,736	\$193,352	\$222,587	\$279,365	\$480,626
	Costs per Tooling Set (\$)	\$53,077	\$53,077	\$62,050	\$78,529	\$127,571
	Tooling Lifetime (cycles)	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
	Cavities per Platen	4	4	5	7	14
	Total Cycle Time (s)	133	158	161	161	161
	Simultaneous Lines	1	1	1	1	1
	Laborers per Line	0.25	0.25	0.25	0.25	0.25
	Line Utilization	0.55%	19.61%	42.50%	49.33%	94.86%
	Effective Total Machine Rate (\$/hr)	\$4,973.72	\$151.26	\$87.62	\$94.07	\$87.49
	Material Cost (\$/kg)	\$50.89	\$46.43	\$45.22	\$44.63	\$43.03
2015	Capital Cost (\$/Line)	\$180,871	\$177,670	\$202,961	\$251,944	\$425,783
	Costs per Tooling Set (\$)	\$53,077	\$53,077	\$62,050	\$78,529	\$127,571
	Tooling Lifetime (cycles)	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000
	Cavities per Platen	4	4	5	7	14
	Total Cycle Time (s)	133	158	161	161	161
	Simultaneous Lines	1	1	1	1	1
	Laborers per Line	0.25	0.25	0.25	0.25	0.25
	Line Utilization	0.55%	19.61%	42.50%	49.33%	94.86%
	Effective Total Machine Rate (\$/hr)	\$4,573.66	\$140.03	\$81.02	\$86.10	\$79.05
	Material Cost (\$/kg)	\$51.08	\$46.59	\$45.38	\$44.79	\$43.19

Figure 97. End gasket insertion-molding process parameters

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009 - 2015	Equipment Lifetime	15	15	15	15	15
	Interest Rate	10%	10%	10%	10%	10%
	Corporate Income Tax Rate	40%	40%	40%	40%	40%
	Capital Recovery Factor	0.175	0.175	0.175	0.175	0.175
	Equipment Installation Factor	1.4	1.4	1.4	1.4	1.4
	Maintenance/Spare Parts (% of CC)	10%	10%	10%	10%	10%
	Miscellaneous Expenses (% of CC)	12%	12%	12%	12%	12%
	Power Consumption (kW)	52	52	56	64	88

Figure 98. Machine rate parameters for end gasket insertion-molding process

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Materials (\$/stack)	\$0.36	\$0.33	\$0.32	\$0.32	\$0.31
	Manufacturing (\$/stack)	\$98.18	\$3.54	\$1.67	\$1.29	\$0.60
	Tooling (\$/stack)	\$3.54	\$0.12	\$0.05	\$0.04	\$0.03
	<b>Total Cost (\$/stack)</b>	<b>\$102.08</b>	<b>\$3.99</b>	<b>\$2.04</b>	<b>\$1.65</b>	<b>\$0.94</b>
	<b>Total Cost (\$/kW<sub>gross</sub>)</b>	<b>\$1.16</b>	<b>\$0.05</b>	<b>\$0.02</b>	<b>\$0.02</b>	<b>\$0.01</b>
2010	Materials (\$/stack)	\$0.33	\$0.30	\$0.29	\$0.29	\$0.28
	Manufacturing (\$/stack)	\$91.67	\$3.32	\$1.56	\$1.20	\$0.56
	Tooling (\$/stack)	\$3.54	\$0.12	\$0.05	\$0.04	\$0.03
	<b>Total Cost (\$/stack)</b>	<b>\$95.53</b>	<b>\$3.74</b>	<b>\$1.91</b>	<b>\$1.53</b>	<b>\$0.87</b>
	<b>Total Cost (\$/kW<sub>gross</sub>)</b>	<b>\$1.09</b>	<b>\$0.04</b>	<b>\$0.02</b>	<b>\$0.02</b>	<b>\$0.01</b>
2015	Materials (\$/stack)	\$0.28	\$0.26	\$0.25	\$0.25	\$0.24
	Manufacturing (\$/stack)	\$84.30	\$3.07	\$1.45	\$1.10	\$0.50
	Tooling (\$/stack)	\$3.54	\$0.12	\$0.05	\$0.04	\$0.03
	<b>Total Cost (\$/stack)</b>	<b>\$88.11</b>	<b>\$3.45</b>	<b>\$1.75</b>	<b>\$1.38</b>	<b>\$0.77</b>
	<b>Total Cost (\$/kW<sub>gross</sub>)</b>	<b>\$1.01</b>	<b>\$0.04</b>	<b>\$0.02</b>	<b>\$0.02</b>	<b>\$0.01</b>

Figure 99. Cost breakdown for end gasket insertion molding

#### 4.4.10.2. Screen-Printed End Gaskets

As with the insertion-molded end gaskets, the screen-printed end gaskets share an identical methodology to their coolant gasket counterpart, but are optimized according to their production volume. For more details on this process, see section 4.4.9.3. The data tables are presented below.

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Capital Cost (\$/Line)	\$381,139	\$381,139	\$381,139	\$381,139	\$628,209
	Gaskets Printed Simultaneously	1	1	1	1	4
	Runtime per Gasket (s)	9.76	9.76	9.76	9.76	3.10
	Simultaneous Lines	1	1	1	1	1
	Laborers per Line	0.25	0.25	0.25	0.25	0.25
	Line Utilization	0.16%	4.84%	12.91%	20.98%	25.63%
	Effective Total Machine Rate (\$/hr)	\$27,479.07	\$931.20	\$359.04	\$227.01	\$301.00
	Material Cost (\$/kg)	\$13.00	\$13.00	\$13.00	\$13.00	\$13.00
2010	Capital Cost (\$/Line)	\$381,139	\$381,139	\$381,139	\$381,139	\$628,209
	Gaskets Printed Simultaneously	1	1	1	1	4
	Runtime per Gasket (s)	10	10	10	10	3
	Simultaneous Lines	1	1	1	1	1
	Laborers per Line	0.25	0.25	0.25	0.25	0.25
	Line Utilization	0.16%	4.84%	12.91%	20.97%	25.62%
	Effective Total Machine Rate (\$/hr)	\$27,493.75	\$931.69	\$359.23	\$227.12	\$301.11
	Material Cost (\$/kg)	\$13.00	\$13.00	\$13.00	\$13.00	\$13.00
2015	Capital Cost (\$/Line)	\$381,139	\$381,139	\$381,139	\$381,139	\$628,209
	Gaskets Printed Simultaneously	1	1	1	1	4
	Runtime per Gasket (s)	10	10	10	10	3
	Simultaneous Lines	1	1	1	1	1
	Laborers per Line	0.25	0.25	0.25	0.25	0.25
	Line Utilization	0.16%	4.84%	12.90%	20.96%	25.60%
	Effective Total Machine Rate (\$/hr)	\$27,513.89	\$932.36	\$359.48	\$227.28	\$301.27
	Material Cost (\$/kg)	\$13.00	\$13.00	\$13.00	\$13.00	\$13.00

Figure 100. End gasket screen printing process parameters



Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009 - 2015	Equipment Lifetime	15	15	15	15	15
	Interest Rate	10%	10%	10%	10%	10%
	Corporate Income Tax Rate	40%	40%	40%	40%	40%
	Capital Recovery Factor	0.175	0.175	0.175	0.175	0.175
	Equipment Installation Factor	1.4	1.4	1.4	1.4	1.4
	Maintenance/Spare Parts (% of CC)	3%	3%	3%	3%	2%
	Miscellaneous Expenses (% of CC)	12%	12%	12%	12%	12%
	Power Consumption (kW)	61	61	61	61	162

Figure 101. Machine rate parameters for end gasket screen printing process

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Materials (\$/stack)	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02
	Manufacturing (\$/stack)	\$149.03	\$5.05	\$1.95	\$1.23	\$0.52
	Tooling (\$/stack)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Total Cost (\$/stack)	\$149.05	\$5.07	\$1.96	\$1.25	\$0.54
	Total Cost (\$/kW <sub>gross</sub> )	\$1.70	\$0.06	\$0.02	\$0.01	\$0.01
2010	Materials (\$/stack)	\$0.02	\$0.02	\$0.02	\$0.02	\$0.02
	Manufacturing (\$/stack)	\$149.03	\$5.05	\$1.95	\$1.23	\$0.52
	Tooling (\$/stack)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Total Cost (\$/stack)	\$149.04	\$5.07	\$1.96	\$1.25	\$0.53
	Total Cost (\$/kW <sub>gross</sub> )	\$1.70	\$0.06	\$0.02	\$0.01	\$0.01
2015	Materials (\$/stack)	\$0.01	\$0.01	\$0.01	\$0.01	\$0.01
	Manufacturing (\$/stack)	\$149.03	\$5.05	\$1.95	\$1.23	\$0.52
	Tooling (\$/stack)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Total Cost (\$/stack)	\$149.04	\$5.06	\$1.96	\$1.24	\$0.53
	Total Cost (\$/kW <sub>gross</sub> )	\$1.71	\$0.06	\$0.02	\$0.01	\$0.01

Figure 102. Cost breakdown for end gasket screen printing

#### 4.4.11. Stack Compression

Traditional PEM fuel cells use tie-rods, nuts and Belleville washers to supply axial compressive force to ensure fluid sealing and adequate electrical connectivity. However, the use of metallic compression bands was assumed, as used by Ballard Power Systems and described in US Patent 5,993,987 (Figure 103). Two stainless steel bands of 2 cm width are wrapped axially around the stack and tightened to a pre-determined stack compressive loading, and then the ends of the bands are tack welded to each other. The end plates' low conductivity allows them to act as insulators, to prevent shorting of the stack. Custom recesses in the end plates are used to provide a convenient access to the lower surface of the bands to enable welding. The edges of the bipolar plates do not contact the compressive bands. The costs are reported as part of the stack assembly section, as shown in Figure 107.

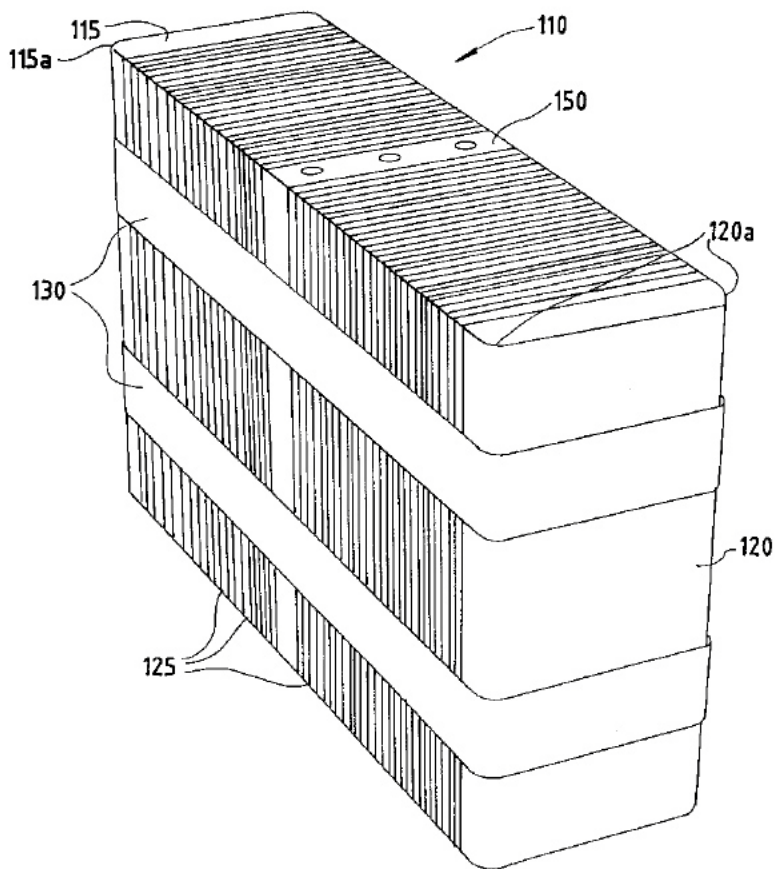


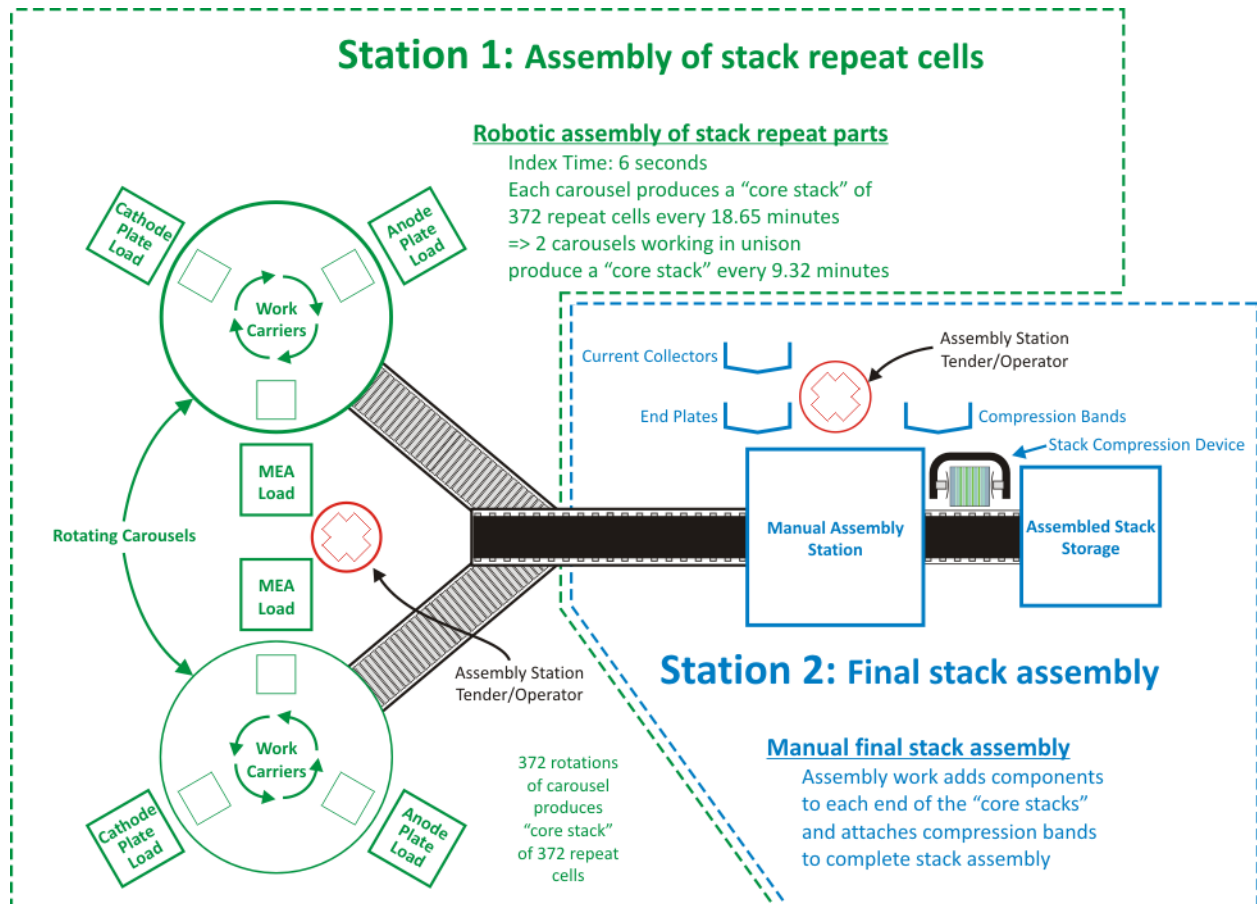
Figure 103. Stack compression bands concept, US patent 5,993,987

#### 4.4.12. Stack Assembly

Stack assembly costs were based on the amortized workstation costs and the estimated times to perform the required actions. Two methods of stack assembly were analyzed: manual and semi-automated.

At the lowest production rate of 1,000 systems per year, manual assembly was selected. Manual assembly consists of workers using their hands to individually acquire and place each element of the stack: end plate, insulator, current collector, bipolar plate, gasketed MEA, bipolar plate, and so on. An entire stack is assembled at a single workstation. The worker sequentially builds the stack (vertically) and then binds the cells with metallic compression bands. The finished stacks are removed from the workstation by conveyor belt.

At higher production levels, stack assembly is semi-automatic, requiring less time and labor and ensuring superior quality control. This is termed “semi-automatic” because the end components (end plates, current conductors, and initial cells) are assembled manually but the 372 active cell repeat units are assembled via automated fixture. Figure 104 details the layout of the assembly workstations and Figure 105 lists additional processing parameters.



**Figure 104. Semi-automated stack assembly work flow diagram**

Following assembly, each stack is transported to a leak-check station where the three sets of fluid channels (hydrogen, air, and coolant) are individually pressurized with gas and monitored for leaks. This test is very brief and meant only to verify gas and liquid sealing. Full performance testing of the stack will occur during stack conditioning.

As shown in Figure 107, stack assembly is quite inexpensive, ranging from \$0.99 /kW<sub>gross</sub> at the most (2010, 1,000 systems per year) to only \$0.42 /kW<sub>gross</sub> (2008, 500,000 systems per year). The only material costs are those of the compressive metal bands.

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Assembly Method	Manual	Semi-Auto	Semi-Auto	Semi-Auto	Semi-Auto
	Capital Cost (\$/Line)	\$10,881	\$797,093	\$797,093	\$797,093	\$797,093
	Simultaneous Lines	1	4	9	14	51
	Laborers/Line	1.00	0.25	0.25	0.25	0.25
	Line Utilization	47.82%	76.30%	90.44%	94.47%	99.74%
	Effective Total Machine Rate (\$/hr)	\$47.60	\$118.77	\$102.02	\$98.16	\$93.58
	Index Time (min)	96.4	20.5	20.5	20.5	20.5
2010	Assembly Method	Manual	Semi-Auto	Semi-Auto	Semi-Auto	Semi-Auto
	Capital Cost (\$/Line)	\$10,881	\$797,093	\$797,093	\$797,093	\$797,093
	Simultaneous Lines	1	4	9	14	51
	Laborers/Line	1.00	0.25	0.25	0.25	0.25
	Line Utilization	47.82%	76.30%	90.44%	94.47%	99.74%
	Effective Total Machine Rate (\$/hr)	\$47.60	\$118.77	\$102.02	\$98.16	\$93.58
	Index Time (min)	96.4	20.5	20.5	20.5	20.5
2015	Assembly Method	Manual	Semi-Auto	Semi-Auto	Semi-Auto	Semi-Auto
	Capital Cost (\$/Line)	\$10,881	\$797,093	\$797,093	\$797,093	\$797,093
	Simultaneous Lines	1	4	9	14	51
	Laborers/Line	1.00	0.25	0.25	0.25	0.25
	Line Utilization	47.82%	76.30%	90.44%	94.47%	99.74%
	Effective Total Machine Rate (\$/hr)	\$47.60	\$118.77	\$102.02	\$98.16	\$93.58
	Index Time (min)	96.4	20.5	20.5	20.5	20.5

Figure 105. Stack assembly process parameters

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009 - 2015	Equipment Lifetime	22,818	22,818	22,818	22,818	22,818
	Interest Rate	10%	10%	10%	10%	10%
	Corporate Income Tax Rate	40%	40%	40%	40%	40%
	Capital Recovery Factor	0.306	0.175	0.175	0.175	0.175
	Equipment Installation Factor	1.4	1.4	1.4	1.4	1.4
	Maintenance/Spare Parts (% of CC)	10%	10%	10%	10%	10%
	Miscellaneous Expenses (% of CC)	7%	7%	7%	7%	7%
	Power Consumption (kW)	1	7	7	7	7

Figure 106. Machine rate parameters for stack assembly process

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Compression Bands (\$/stack)	\$10.00	\$8.00	\$6.00	\$5.50	\$5.00
	Assembly (\$/stack)	\$76.47	\$40.60	\$34.88	\$33.56	\$31.99
	Total Cost (\$/stack)	\$86.47	\$48.60	\$40.88	\$39.06	\$36.99
	Total Cost (\$/kW <sub>gross</sub> )	\$0.99	\$0.55	\$0.47	\$0.44	\$0.42
2010	Compression Bands (\$/stack)	\$10.00	\$8.00	\$6.00	\$5.50	\$5.00
	Assembly (\$/stack)	\$76.47	\$40.60	\$34.88	\$33.56	\$31.99
	Total Cost (\$/stack)	\$86.47	\$48.60	\$40.88	\$39.06	\$36.99
	Total Cost (\$/kW <sub>gross</sub> )	\$0.99	\$0.55	\$0.47	\$0.44	\$0.42
2015	Compression Bands (\$/stack)	\$10.00	\$8.00	\$6.00	\$5.50	\$5.00
	Assembly (\$/stack)	\$76.47	\$40.60	\$34.88	\$33.56	\$31.99
	Total Cost (\$/stack)	\$86.47	\$48.60	\$40.88	\$39.06	\$36.99
	Total Cost (\$/kW <sub>gross</sub> )	\$0.99	\$0.56	\$0.47	\$0.45	\$0.42

Figure 107. Cost breakdown for stack assembly

### 4.4.13. Stack Conditioning and Testing

PEM fuel cell stacks have been observed to perform better in polarization tests if they first undergo “stack conditioning.” Consequently, a series of conditioning steps are modeled based on a regulation scheme discussed in UTC Fuel Cell’s US patent 7,078,118. The UTC Fuel Cell patent describes both a voltage variation and a fuel/oxidant variation regime for conditioning. The voltage variation method is selected since it requires marginally less fuel consumption and allows easier valving of reactants. The conditioning would occur immediately after stack assembly at the factory. Because the conditioning is effectively a series of controlled polarization tests, the conditioning process also serves a stack quality control purpose and no further system checkout is required.

Figure 108 details the stack conditioning steps. The UTC patent states that while prior-art conditioning times were 70+ hours, the UTC accelerated break-in methodology is able to achieve 95% of the performance benefit in 5 hours and typically achieve maximum performance in 13.3 hours<sup>62</sup>. Declining conditioning durations (5 hours for 2008 technology, 4 hours for 2010, and 3 hours for 2015) are selected, consistent with the patent’s assertion that “the required number will be dependent on the formulation and processing conditions used to fabricate the fuel cells” and an expectation of process improvement in the future.

	Step	Gas on Anode	Gas on Cathode	Primary Load Switch	DC Power Supply Positive Terminal	Electrode Potential	Current Density
Cathode Filling Cycles	1	4% H <sub>2</sub> -N <sub>2</sub>	N <sub>2</sub>	Open	Connected to Cathode	Cathode 0.04V to 1.04V	Low
	2	4% H <sub>2</sub> -N <sub>2</sub>	N <sub>2</sub>	Open	Connected to Cathode	Cathode 0.04V to 1.04V	Low
	3	Repeat Step #1					Low
	4	Repeat Step #2					Low
	5	Repeat Step #1					Low
	6	Repeat Step #2					Low
Anode Filling Cycles	7	N <sub>2</sub>	4% H <sub>2</sub> -N <sub>2</sub>	Open	Connected to Anode	Anode 0.04V to 1.04V	Low
	8	N <sub>2</sub>	4% H <sub>2</sub> -N <sub>2</sub>	Open	Connected to Anode	Anode 0.04V to 1.04V	Low
	9	Repeat Step #7					Low
	10	Repeat Step #8					Low
	11	Repeat Step #7					Low
	12	Repeat Step #8					Low
Performance Calibrations	13	H <sub>2</sub>	Air	Closed	Not Connected	Depends on Current Density	0-1600 mA/cm <sup>2</sup>
	14	Repeat step #13 up to 10 times					

Figure 108. Stack conditioning process based on US patent 7,078,118 (“Applied Voltage Embodiment”)

Conditioning cost is calculated by estimating the capital cost of a programmable load bank to run the stacks up and down the polarization curve according to the power-conditioning regimen. The fuel cells load banks are

<sup>62</sup> The UTC Fuel Cell patents does not overtly state 13.3 hours to maximum performance but that duration is suggested by their specification of test procedure, 10 cycles of polarization testing for maximum performance, 100mA/cm<sup>2</sup> increments, and 5 minute increment hold times.

assumed to condition three stacks simultaneously. Since the three stacks can be staggered in starting time, peak power can be considerably less than 3 times the individual stack rated power of 90 kW<sub>gross</sub>. It is estimated that simultaneous peak power would be approximately 150 kW and cost approximately \$145,000 at 500,000 fuel cell systems/year<sup>63</sup>. Hydrogen usage is estimated based on 50% fuel cell efficiency and \$3/kg hydrogen. DTI's standard machine rate methodology yields machine rates of approximately \$0.81/min for each load bank. Total costs for stack conditioning are shown in Figure 111. Note that considerable power is generated and rather than dumping the load to a resistor bank, it may be advantageous to sell the electricity back to the grid. This would require considerable electrical infrastructure and is expected to provide only a relatively small benefit<sup>64</sup>; sale of electricity to the grid is not included in our cost estimates.

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Capital Cost (\$/Line)	\$418,629	\$367,547	\$308,768	\$264,585	\$145,627
	Simultaneous Lines	1	9	24	38	145
	Laborers per Line	0.10	0.10	0.10	0.10	0.10
	Line Utilization	28.94%	96.45%	96.45%	98.99%	99.78%
	Effective Total Machine Rate (\$/hr)	\$101.29	\$31.99	\$28.02	\$24.59	\$16.70
	Test Duration (hrs)	5	5	5	5	5
2010	Capital Cost (\$/Line)	\$418,629	\$367,547	\$308,768	\$264,585	\$145,627
	Simultaneous Lines	1	7	19	31	116
	Laborers per Line	0.10	0.10	0.10	0.10	0.10
	Line Utilization	23.15%	99.21%	97.47%	97.07%	99.78%
	Effective Total Machine Rate (\$/hr)	\$124.81	\$31.30	\$27.81	\$24.93	\$16.70
	Test Duration (hrs)	4	4	4	4	4
2015	Capital Cost (\$/Line)	\$418,629	\$367,547	\$308,768	\$264,585	\$145,627
	Simultaneous Lines	1	6	14	23	87
	Laborers per Line	0.10	0.10	0.10	0.10	0.10
	Line Utilization	17.36%	86.81%	99.21%	98.13%	99.78%
	Effective Total Machine Rate (\$/hr)	\$164.02	\$34.74	\$27.45	\$24.74	\$16.70
	Test Duration (hrs)	3	3	3	3	3

Figure 109. Stack conditioning process parameters

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009 - 2015	Equipment Lifetime	10	10	10	10	10
	Interest Rate	10%	10%	10%	10%	10%
	Corporate Income Tax Rate	40%	40%	40%	40%	40%
	Capital Recovery Factor	0.205	0.205	0.205	0.205	0.205
	Equipment Installation Factor	1.4	1.4	1.4	1.4	1.4
	Maintenance/Spare Parts (% of CC)	10%	10%	10%	10%	10%
	Miscellaneous Expenses (% of CC)	7%	7%	7%	7%	7%
	Power Consumption (kW)	3	3	3	3	3

Figure 110. Machine rate parameters for stack conditioning process

<sup>63</sup> The costs of the programmable load banks are modeled on systems from FuelCon Systems Inc. for which a ROM price quote of \$210,000 to \$280,000 per bank was obtained for production quantities of 10-20.

<sup>64</sup> A power conditioning savings of approximately \$1.80/stack is estimated based on the sale of electricity back to the grid at \$0.04/kWh (assuming no additional infrastructure capital costs were incurred).

		Annual Production Rate	1,000	30,000	80,000	130,000	500,000
2009	Conditioning/Testing (\$/stack)		\$168.82	\$53.31	\$46.71	\$40.98	\$27.83
	Total Cost (\$/stack)		\$168.82	\$53.31	\$46.71	\$40.98	\$27.83
	Total Cost (\$/kW <sub>gross</sub> )		\$1.92	\$0.61	\$0.53	\$0.47	\$0.32
2010	Conditioning/Testing (\$/stack)		\$166.42	\$41.73	\$37.08	\$33.24	\$22.26
	Total Cost (\$/stack)		\$166.42	\$41.73	\$37.08	\$33.24	\$22.26
	Total Cost (\$/kW <sub>gross</sub> )		\$1.90	\$0.48	\$0.42	\$0.38	\$0.25
2015	Conditioning/Testing (\$/stack)		\$164.02	\$34.74	\$27.45	\$24.74	\$16.70
	Total Cost (\$/stack)		\$164.02	\$34.74	\$27.45	\$24.74	\$16.70
	Total Cost (\$/kW <sub>gross</sub> )		\$1.88	\$0.40	\$0.31	\$0.28	\$0.19

Figure 111. Cost breakdown for stack conditioning

## 4.5. Balance of Plant and System Assembly

While the stack is the heart of the fuel cell system, many other components are necessary to create a functioning system. In general, our cost analysis utilizes a DFMA-style analysis methodology for the stack but a less rigorous methodology for the balance of plant (BOP) components. Each of the BOP components is discussed below along with its corresponding cost basis.

### 4.5.1. Mounting Frames

It was assumed that the fuel cell power system would be built as a subsystem, then hoisted as an assembly into the automotive engine compartment. Consequently, the power system attaches to a mounting frame substructure to allow easy transport. These mounting frames were assumed to be contoured steel beams with various attachment points for power system components, facilitating attachment to the vehicle chassis. The cost is roughly estimated at \$96 at 500,000/year to \$160 at 1,000/year.

		Annual Production Rate	1,000	30,000	80,000	130,000	500,000
2009	Mounting Frames (\$/system)		\$100.00	\$43.00	\$33.00	\$30.00	\$30.00
	Total Cost (\$/system)		\$100.00	\$43.00	\$33.00	\$30.00	\$30.00
	Total Cost (\$/kW <sub>net</sub> )		\$1.25	\$0.54	\$0.41	\$0.38	\$0.38
2010	Mounting Frames (\$/system)		\$100.00	\$43.00	\$33.00	\$30.00	\$30.00
	Total Cost (\$/system)		\$100.00	\$43.00	\$33.00	\$30.00	\$30.00
	Total Cost (\$/kW <sub>net</sub> )		\$1.25	\$0.54	\$0.41	\$0.38	\$0.38
2015	Mounting Frames (\$/system)		\$100.00	\$43.00	\$33.00	\$30.00	\$30.00
	Total Cost (\$/system)		\$100.00	\$43.00	\$33.00	\$30.00	\$30.00
	Total Cost (\$/kW <sub>net</sub> )		\$1.25	\$0.54	\$0.41	\$0.38	\$0.38

Figure 112. Cost breakdown for mounting frames

### 4.5.2. Air Loop

The power system air loop consists of five elements:

- Air Filter and Housing
- Air Compressor, Expander and Motor (CEM) Unit
- Stack Inlet Manifold for the Air Stream
- Stack Outlet Manifold for the Air Stream

- **Air Mass Flow Sensor**

These components are described in the subsections below.

#### **4.5.2.1. Air Filter and Housing**

Some fuel cell manufacturers filter inlet air both for particles and for volatile organic compounds<sup>65</sup>. However, while particle filters are needed, it is not clear that VOC filters are necessary. Consequently, a standard automotive air particle filter and polymer filter housing are assumed.

#### **4.5.2.2. Air Compressor, Expander and Motor (CEM) Unit**

The air compression system is envisioned as an integrated air compressor, exhaust gas expander, and permanent magnet motor. A CEM electronic controller is also included in the system.

In previous years' analyses, the cost estimates for the compressor-expander-motor unit (CEM) were based on a simplified DFMA analysis in which the system was broken into seven cost elements: wheels/lobes, motor, controller, case, bearings, variable geometry, and assembly/test. A price quote was obtained from Opcon Autorotor of Sweden for a CEM unit specifically designed and optimized for fuel cell systems of roughly 80 kilowatts. These Opcon estimates for low production (~\$40,000 for quantity = 1) and high production (~\$665 for 500,000/year) were used to validate the DTI costing estimates.

For the 2009 analysis, an all-new CEM cost estimate was conducted in collaboration with Honeywell. The estimate is a bottom-up cost analysis based directly on the blueprints from an existing Honeywell design<sup>66</sup>, utilizing a combination of DFMA methodology and price quotes from established Honeywell vendors. Details of the Honeywell design were provided under a non-disclosure agreement, consequently many of the details of the CEM analysis are omitted from this report.

Six different configurations are examined, as shown in Figure 113. "Design #1" is based on the existing Honeywell design, which runs at 100,000 rpm. Design #2 is an optimized version of Design #1 running at 165,000 rpm, in order to reduce its size. Design #3 is a further-optimized future system, based on Design #2 but with slightly more aggressive design assumptions. Designs #4, 5, and 6 are identical to Designs #1, 2, and 3 respectively, but with the expander removed.

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<sup>65</sup> Press Release from the Dana Company Inc.: "Smart Fuel Cell uses Donaldson filters in its new EFOY line of direct methanol fuel cells", 25 May 2006.

<sup>66</sup> Honeywell Aerospace report to the US DOE: "Cost and Performance Enhancements for a PEM Fuel Cell Turbocompressor" (Contract DE-FC36-02AL67624)



	Current (100k rpm)	Near Future (165k rpm)	Future (165k rpm)
With Expander	Design 1	Design 2 (2009 tech)	Design 3 (2010 tech)
Without Expander	Design 4	Design 5	Design 6 (2015 tech)

Figure 113. Matrix of CEM design configurations

Excluding repeat parts, the existing Honeywell turbocompressor design has over 100 different components and assemblies. Each of these components is categorized into one of three different tiers. “Tier 1” consists of the 26 largest/most-significant components in need of the most careful cost analysis. “Tier 2” corresponds to the 42 mid-level components for which a vendor quote is sufficient. The “Tier 3” components are the minor components such as screws and adhesives that are insignificant enough that educated guesses are sufficient in lieu of vendor quotes. Honeywell engineers solicited price quotes from their existing supplier base for components in the top two tiers, as well as for some of the components in Tier 3, and supplied these values to DTI for review and analysis. In some cases, the high-volume quotes were judged to be inappropriate as they were merely based on repeated use of low production rate manufacturing methods rather than low-cost, high manufacturing rate production and assembly methods<sup>67</sup>. Consequently, we replaced these quotes with a cost estimate based on a mix of DFMA techniques and our best judgment.

After having completed the initial cost summation for Design #1, the unit costs seemed prohibitively high. Consequently, Honeywell engineers reviewed their design and created a list of potential improvements. DTI augmented the list with some DFMA-based suggestions, the list was vetted by both parties, and the design changes incorporated into the cost model. Changes deemed reasonable to describe as “current technology” were applied to Design #2, and the more aggressive improvements were used to define Design #3. These improvements are listed in Figure 114.

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<sup>67</sup> The vendors approached were typically those used by Honeywell in the past. Unfortunately, several vendors were prototype and low/moderate volume manufacturing facilities and were not well suited for true high rate production.

Design #	2009 System Technology		2010 System Technology		2015 System Technology	
	1	2	3	4	5	6
	With Expander			Without Expander		
	Current (100k rpm)	Near Future (165k rpm)	Future (165k rpm)	Current (100k rpm)	Near Future (165k rpm)	Future (165k rpm)
Remove Turbine (Expander)				x	x	x
Increase speed from 100,000 to 165,000 rpm		x	x		x	x
Improved turbine wheel design		x	x		x	x
Improved variable nozzle technology		x	x		x	x
Lower cost electrical connectors		x	x		x	x
Design change to integrate housing into single casting			x			x
Integrate/eliminate mounting bosses on main housing			x			x
Compressor housing design change to re-route cooling air over motor			x			x
Improved foil bearing design			x			x
Back-to-back compressor wheel			x			x
Remove washers/face bolts			x			x
Improved bearing installation/design			x			x
Improved labyrinth seal			x			x
Change fasteners to more common, inexpensive design			x			x
Change threaded inserts to more common, inexpensive design			x			x
Reduced testing of machined/cast parts			x			x
Aluminum turbine wheel			x			
Cost at 500,000 systems/year	\$893.59	\$704.76	\$656.27	\$690.47	\$593.33	\$558.27

Figure 114. List of Improvements for the 6 Compressor Configurations

The new analysis also examined the motor controller, for which the same design was deemed applicable to control all six compressor designs. Unlike with the custom parts involved in the compressor, the motor controller uses almost exclusively off-the-shelf parts that are already manufactured at high volume. As such, there is limited value in conducting a detailed DFMA analysis<sup>68</sup>, so the cost analysis is primarily based on vendor quotation. The original Honeywell controller design was based on a stand-alone boxed unit with air or water cooling. However, during the cost analysis, it was decided to integrate the CEM controller with the overall fuel cell controller, thereby saving on enclosure and cooling system cost.

Each of the six designs were analyzed across the range of five production rates (1,000 to 500,000 systems per year): this yields 30 different cost estimates for each of the 100+ components. Summed together, they provide 30 different estimates for the compressor. The five Design #2 estimates provide the 2009 compressor costs across the range of production rates. Design #3 corresponds to the 2010 estimates, and Design #6 is used for 2015.

<sup>68</sup> While a bottoms-up manufacturing analysis was not conducted for the controller components, assembly of the controller was assessed using DFMA techniques.

The costs for the various configurations are shown below in Figure 115. Interestingly, the 2009 compressor costs are very close to those used in the 2008 analysis, however there is now much greater confidence in the accuracy of the values.

		CEM			Motor Controller			Total Cost
Design	Sys/year	Cost	Assembly	Markup	Cost	Assembly	Markup	
<b>Design 1</b> Current Tech. Turbocharger 100k rpm	1,000	\$1,364.23	\$23.00	15%	\$408.92	\$7.67	10%	\$2,053.56
	30,000	\$606.13			\$340.11			\$1,106.05
	80,000	\$475.36			\$328.94			\$943.37
	130,000	\$468.09			\$314.23			\$918.85
	500,000	\$456.50			\$303.39			\$893.59
<b>2009</b> <b>Design 2</b> Near-Future Turbocharger 165k rpm	1,000	\$952.04	\$23.00	15%	\$408.92	\$7.67	10%	\$1,579.55
	30,000	\$409.84			\$340.11			\$880.32
	80,000	\$304.09			\$328.94			\$746.42
	130,000	\$299.41			\$314.23			\$724.86
	500,000	\$292.30			\$303.39			\$704.76
<b>2010</b> <b>Design 3</b> Future Turbocharger 165k rpm	1,000	\$809.16	\$23.00	15%	\$408.92	\$7.67	10%	\$1,415.24
	30,000	\$358.01			\$340.11			\$820.72
	80,000	\$260.38			\$328.94			\$696.15
	130,000	\$256.34			\$314.23			\$675.33
	500,000	\$250.13			\$303.39			\$656.27
<b>Design 4</b> Current Tech. Supercharger 100k rpm	1,000	\$988.21	\$23.00	15%	\$408.92	\$7.67	10%	\$1,621.14
	30,000	\$407.93			\$340.11			\$878.13
	80,000	\$289.21			\$328.94			\$729.31
	130,000	\$285.36			\$314.23			\$708.70
	500,000	\$279.87			\$303.39			\$690.47
<b>Design 5</b> Near-Future Supercharger 165k rpm	1,000	\$786.26	\$23.00	15%	\$408.92	\$7.67	10%	\$1,388.89
	30,000	\$301.55			\$340.11			\$755.79
	80,000	\$202.33			\$328.94			\$629.40
	130,000	\$199.61			\$314.23			\$610.09
	500,000	\$195.40			\$303.39			\$593.33
<b>2015</b> <b>Design 6</b> Future Supercharger 165k rpm	1,000	\$657.10	\$23.00	15%	\$408.92	\$7.67	10%	\$1,240.36
	30,000	\$261.94			\$340.11			\$710.24
	80,000	\$170.50			\$328.94			\$592.79
	130,000	\$168.33			\$314.23			\$574.12
	500,000	\$164.92			\$303.39			\$558.27

Figure 115. CEM cost results

#### 4.5.2.3. Stack Inlet Manifold for the Air Stream

The stack inlet manifold is modeled as a conformal polymer tube to guide the cathode air into the stack.

#### 4.5.2.4. Stack Outlet Manifold for the Air Stream

The stack inlet manifold is modeled as a conformal polymer tube to guide the cathode air out of the stack.

#### 4.5.2.5. Air Mass Flow Sensor

A high-performance (~2% signal error) automotive hot-wire mass flow sensor for measuring the air flow rate into the fuel cell system. Since these devices are already produced in very high quantities, little change in cost is expected between high and low production rates. The OEM cost of a mass flow sensor for quantities of 1,000 per year is estimated to be about \$100, and drops to \$65 for high quantities.

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Filter & Housing (\$/system)	\$54.35	\$49.41	\$49.41	\$49.41	\$49.41
	Compressor, Expander & Motor (\$/system)	\$1,581.40	\$880.61	\$746.72	\$725.17	\$705.07
	Stack Inlet Manifold (\$/system)	\$13.09	\$10.47	\$7.85	\$7.33	\$6.28
	Stack Outlet Manifold (\$/system)	\$13.09	\$10.47	\$7.85	\$7.33	\$6.28
	Mass Flow Sensor (\$/system)	\$104.71	\$89.00	\$76.44	\$71.20	\$68.06
	<b>Total Cost (\$/system)</b>	<b>\$1,766.63</b>	<b>\$1,039.96</b>	<b>\$888.27</b>	<b>\$860.44</b>	<b>\$835.10</b>
	<b>Total Cost (\$/kW<sub>net</sub>)</b>	<b>\$22.08</b>	<b>\$13.00</b>	<b>\$11.10</b>	<b>\$10.76</b>	<b>\$10.44</b>
2010	Filter & Housing (\$/system)	\$69.04	\$62.76	\$62.76	\$62.76	\$62.76
	Compressor, Expander & Motor (\$/system)	\$1,417.01	\$820.99	\$696.44	\$675.62	\$656.56
	Stack Inlet Manifold (\$/system)	\$13.09	\$10.47	\$7.85	\$7.33	\$6.28
	Stack Outlet Manifold (\$/system)	\$13.09	\$10.47	\$7.85	\$7.33	\$6.28
	Mass Flow Sensor (\$/system)	\$104.71	\$89.00	\$76.44	\$71.20	\$68.06
	<b>Total Cost (\$/system)</b>	<b>\$1,616.93</b>	<b>\$993.69</b>	<b>\$851.34</b>	<b>\$824.24</b>	<b>\$799.94</b>
	<b>Total Cost (\$/kW<sub>net</sub>)</b>	<b>\$20.21</b>	<b>\$12.42</b>	<b>\$10.64</b>	<b>\$10.30</b>	<b>\$10.00</b>
2015	Filter & Housing (\$/system)	\$69.04	\$62.76	\$62.76	\$62.76	\$62.76
	Compressor, Expander & Motor (\$/system)	\$1,240.29	\$710.22	\$592.78	\$574.12	\$558.27
	Stack Inlet Manifold (\$/system)	\$13.09	\$10.47	\$7.85	\$7.33	\$6.28
	Stack Outlet Manifold (\$/system)	\$13.09	\$10.47	\$7.85	\$7.33	\$6.28
	Mass Flow Sensor (\$/system)	\$104.71	\$89.00	\$76.44	\$71.20	\$68.06
	<b>Total Cost (\$/system)</b>	<b>\$1,440.21</b>	<b>\$882.92</b>	<b>\$747.69</b>	<b>\$722.74</b>	<b>\$701.65</b>
	<b>Total Cost (\$/kW<sub>net</sub>)</b>	<b>\$18.00</b>	<b>\$11.04</b>	<b>\$9.35</b>	<b>\$9.03</b>	<b>\$8.77</b>

Figure 116. Cost breakdown for air loop

#### 4.5.3. Membrane Humidifier

A more thorough DFMA style analysis of membrane humidifiers was conducted for the 2009 update. The design and material parameters are based on the FC200-780-7PP membrane humidifier from Perma Pure LLC. The sizing was adjusted for actual flow rates. A representative diagram of this humidifier is shown in Figure 116.

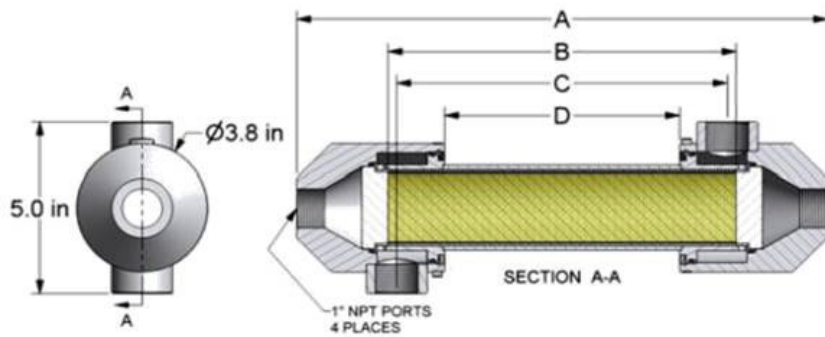


Figure 117. Perma Pure FC200-780-7PP humidifier<sup>69</sup>

#### 4.5.3.1. Manufacturing Process

The manufacturing process postulated for the cost analysis involves nine steps. The steps are listed below and shown in Figure 118:

1. **Extrusion:** 960 parallel Nafion tubes (~1mm OD) are simultaneously extruded and subsequently wrapped in nylon mesh to create a tube bundle for facilitated handling
2. **De-ionized (DI) Water Bath:** Hydration of the Nafion tubing in a near boiling water bath
3. **Tube Cutting:** Cut the tube bundles into their appropriate length
4. **Quality Control:** Optical quality control measurements (includes length, concentricity check, etc.)
5. **Dipping:** End caps are dipped in polyurethane to secure the tube bundles in the appropriate shape and provide a barrier to gas flow between the tubes at the tube ends.
6. **End Cap Trimming:** Cut polyurethane end caps to expose the inner diameter ends and allow unimpeded flow through each tube.
7. **Injection Molding:** Each side of the plastic case is separately molded. Each side has two ports for the intake and exhaust gas flows.
8. **Final Assembly:** Combine casing, tube bundle, O-rings, C-clips, and nylon mesh filters (but do not secure)
9. **Vibration Welding:** Vibrationally weld the two halves of the plastic case, thereby trapping all interior components in place.

<sup>69</sup> Image from <http://www.permapure.com/>.

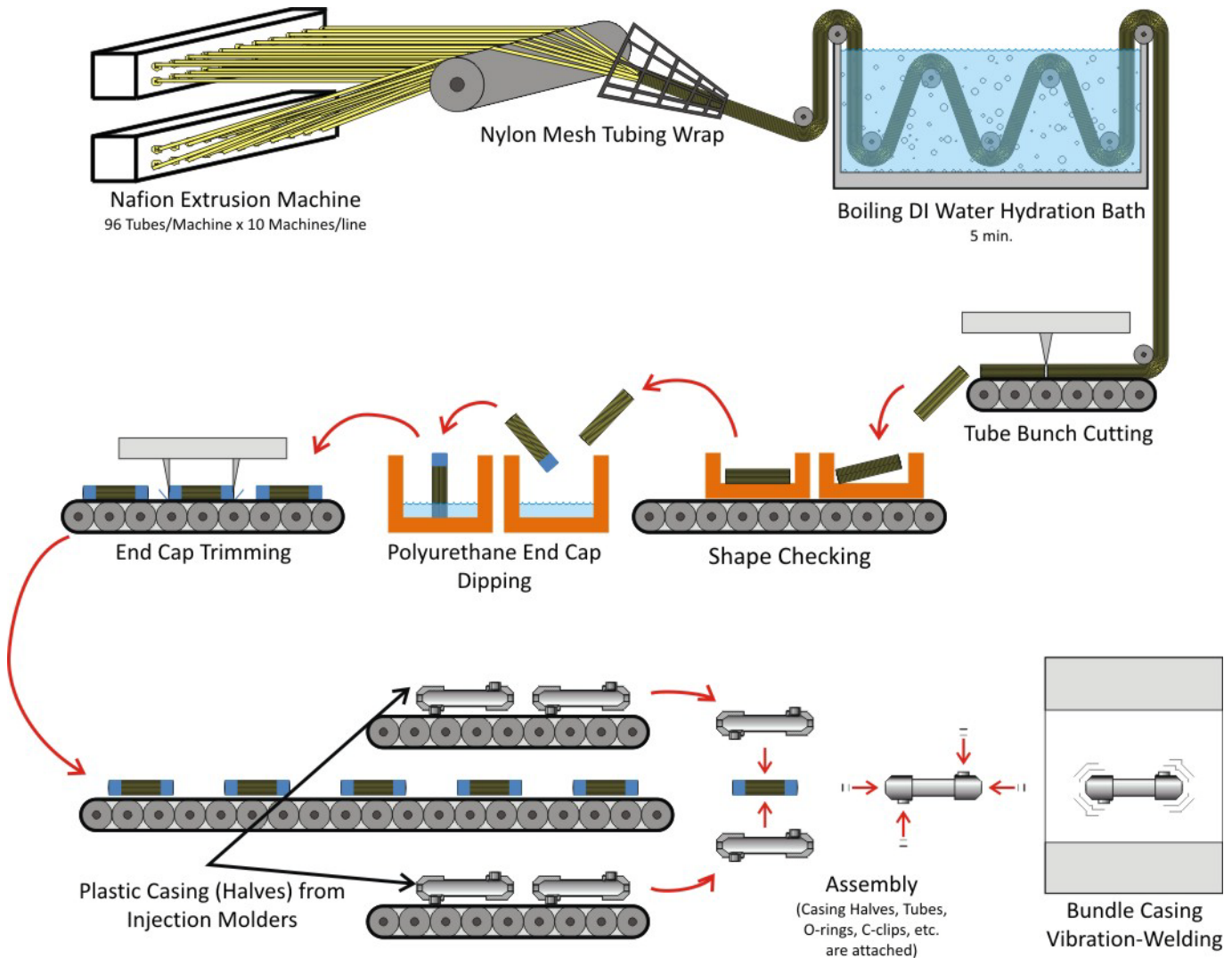


Figure 118. Membrane humidifier manufacturing process diagram

#### 4.5.3.2. Key Manufacturing Assumptions

Key assumptions made concerning humidifier manufacture are listed below.

##### Manufacturing:

- Nafion extrusion rate is 45 cm/min
- 5 minute DI water bath dwell time
- 30 second polyurethane end cap set time
- 10 second total vibration welding cycle time
- Assumed 5 seconds to pick up and place each O-ring, C-clip, and mesh filter
- The effective line length of the DI bath is 2.25 meters with the tube bundle traveling along a serpentine path to increase line length

**Capital Cost:** Capital costs are primarily derived from previous DTI work involving similar components. The complete list of capital costs is shown in Figure 119.

Component	Cost
Nafion Extruder	\$200,000
DI Water Bath	\$50,000
Tube Bunch Cutting Machine	\$100,000
Shape Checking Quality Control	\$200,000
Polyurethane End Cap Dipper	\$100,000
Tube Bunch Cutting Machine	\$100,000
Final Assembly	\$10,000
Housing Injection Molder	\$600,000
Vibration Welder	\$700,000
<b>Total per Line</b>	<b>\$2,060,000</b>

Figure 119. Capital cost breakdown for a typical membrane humidifier manufacturing process

**Production Speed:** The production speed of the process train depicted in Figure 118 is limited by the slowest manufacturing step, which is the Nafion extrusion machine. For lower annual production quantities, a single extrusion machines<sup>70</sup> is shared between hydration beds in order to increase machine utilization and lower capital cost. The extrusion machine creates Nafion tubing which is then coiled on spools. The spools are then used to feed the hydration beds.

**Labor:** It is assumed that three laborers are needed per line to oversee the process and take care of the quality control checking

The machine rate and process parameters are shown in Figure 120 and Figure 121. Figure 122 shows the cost breakdown for the membrane air humidifier.

		Annual Production Rate	1,000	30,000	80,000	130,000	500,000
2009	Capital Cost (\$/Line)		\$1,215,300	\$1,215,300	\$1,215,300	\$1,215,300	\$1,215,300
	Simultaneous Lines		1	1	1	1	1
	Laborers per Line		3	3.00	3.00	3.00	3.00
	Line Utilization		2.73%	2.73%	2.73%	2.73%	2.73%
	Effective Total Machine Rate (\$/hr)		\$5,386.70	\$5,386.70	\$5,386.70	\$5,386.70	\$5,386.70
	Production Speed (humidifiers/min)		0.1820	0.18	0.18	0.18	0.18
2010	Capital Cost (\$/Line)		\$1,215,300	\$1,215,300	\$1,215,300	\$1,215,300	\$1,215,300
	Simultaneous Lines		1	1	1	1	1
	Laborers per Line		3	3.00	3.00	3.00	3.00
	Line Utilization		2.73%	2.73%	2.73%	2.73%	2.73%
	Effective Total Machine Rate (\$/hr)		\$5,386.70	\$5,386.70	\$5,386.70	\$5,386.70	\$5,386.70
	Production Speed (humidifiers/min)		0.1820	0.18	0.18	0.18	0.18
2015	Capital Cost (\$/Line)		\$1,215,300	\$1,215,300	\$1,215,300	\$1,215,300	\$1,215,300
	Simultaneous Lines		1	1	1	1	1
	Laborers per Line		3	3.00	3.00	3.00	3.00
	Line Utilization		2.73%	2.73%	2.73%	2.73%	2.73%
	Effective Total Machine Rate (\$/hr)		\$5,386.70	\$5,386.70	\$5,386.70	\$5,386.70	\$5,386.70
	Production Speed (humidifiers/min)		0.1820	0.18	0.18	0.18	0.18

Figure 120. Membrane humidifier production process parameters

<sup>70</sup> The extrusion machine creates Nafion tubing which is then coiled on spools. The spools are then used to feed the hydration beds.

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009 - 2015	Equipment Lifetime	15	15	15	15	15
	Interest Rate	10%	10%	10%	10%	10%
	Corporate Income Tax Rate	40%	40%	40%	40%	40%
	Capital Recovery Factor	0.175	0.175	0.175	0.175	0.175
	Equipment Installation Factor	1.4	1.4	1.4	1.4	1.4
	Maintenance/Spare Parts (% of CC)	13%	13%	13%	13%	13%
	Miscellaneous Expenses (% of CC)	2%	2%	2%	2%	2%
	Power Consumption (kW)	224	224	224	224	224

Figure 121. Machine rate parameters for membrane humidifier production process

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Material (\$/system)	\$280.77	\$153.45	\$100.50	\$79.52	\$40.74
	Manufacturing (\$/system)	\$493.23	\$38.01	\$17.69	\$12.98	\$8.63
	Markup (\$/system)	\$309.60	\$67.01	\$35.46	\$24.97	\$12.34
	Total Cost (\$/system)	\$1,083.60	\$258.47	\$153.65	\$117.47	\$61.71
	Total Cost (\$/kW <sub>net</sub> )	\$13.54	\$3.23	\$1.92	\$1.47	\$0.77
	2010	Material (\$/system)	\$280.77	\$153.45	\$100.50	\$79.52
Manufacturing (\$/system)		\$493.23	\$38.01	\$17.69	\$12.98	\$8.63
Markup (\$/system)		\$309.60	\$67.01	\$35.46	\$24.97	\$12.34
Total Cost (\$/system)		\$1,083.60	\$258.47	\$153.65	\$117.47	\$61.71
Total Cost (\$/kW <sub>net</sub> )		\$13.54	\$3.23	\$1.92	\$1.47	\$0.77
2015		Material (\$/system)	\$0.00	\$0.00	\$0.00	\$0.00
	Manufacturing (\$/system)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Markup (\$/system)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Total Cost (\$/system)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Total Cost (\$/kW <sub>net</sub> )	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Figure 122. Cost breakdown for membrane air humidifier

#### 4.5.4. Coolant Loops

The 2008 technology system has two coolant loops, a high-temperature loop to cool the fuel cell stacks and a low-temperature loop to condense the water vapor in the escaping exhaust. For the 2010 and 2015 technology systems, the exhaust loop is not included. Due to inefficiencies, the system loses about 75 kW of energy by heat that needs to be dissipated in the high temperature loop. With coolant liquid  $\Delta T$  of 10°C, a fluid flow of 60 gallons per hour is required.

##### 4.5.4.1. Coolant Loop (High Temperature)

**Coolant Reservoir:** The cost is based on a molded plastic water tank.

**Coolant Pump:** Small pumps to provide this flow are commercially available in large quantities at approximately \$60 per pump at quantities of 1,000, dropping to \$50 at high quantity.

**Coolant DI Filter:** The cost is based on a resin deionizer bed in a plastic housing.

**Thermostat & Valve:** The cost is based on standard automotive components.



**Radiator:** The heat dissipation requirements of the fuel cell system are similar to those of today's standard passenger cars. Consequently, costs for the high and low temperature loop radiators are aligned with those of appropriately sized radiators used in contemporary automotive applications.

**Radiator Fan:** The cost was based on standard automotive components.

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Coolant Reservoir (\$/system)	\$19.63	\$15.71	\$11.78	\$10.99	\$9.42
	Coolant Pump (\$/system)	\$94.24	\$83.76	\$75.39	\$72.25	\$69.07
	Coolant DI Filter (\$/system)	\$78.53	\$62.82	\$47.12	\$43.98	\$37.69
	Thermostat & Valve (\$/system)	\$62.82	\$50.26	\$37.69	\$35.18	\$30.16
	Radiator (\$/system)	\$265.82	\$239.23	\$225.94	\$212.65	\$199.36
	Radiator Fan (\$/system)	\$85.00	\$65.00	\$50.00	\$48.00	\$45.00
	<b>Total Cost (\$/system)</b>	<b>\$606.04</b>	<b>\$516.79</b>	<b>\$447.92</b>	<b>\$423.05</b>	<b>\$390.70</b>
	<b>Total Cost (\$/kW<sub>net</sub>)</b>	<b>\$7.58</b>	<b>\$6.46</b>	<b>\$5.60</b>	<b>\$5.29</b>	<b>\$4.88</b>
2010	Coolant Reservoir (\$/system)	\$19.63	\$15.71	\$11.78	\$10.99	\$9.42
	Coolant Pump (\$/system)	\$94.24	\$83.76	\$75.39	\$72.25	\$69.07
	Coolant DI Filter (\$/system)	\$78.53	\$62.82	\$47.12	\$43.98	\$37.69
	Thermostat & Valve (\$/system)	\$62.82	\$50.26	\$37.69	\$35.18	\$30.16
	Radiator (\$/system)	\$241.65	\$173.99	\$164.32	\$154.66	\$144.99
	Radiator Fan (\$/system)	\$85.00	\$65.00	\$50.00	\$48.00	\$45.00
	<b>Total Cost (\$/system)</b>	<b>\$581.87</b>	<b>\$451.54</b>	<b>\$386.30</b>	<b>\$365.06</b>	<b>\$336.33</b>
	<b>Total Cost (\$/kW<sub>net</sub>)</b>	<b>\$7.27</b>	<b>\$5.64</b>	<b>\$4.83</b>	<b>\$4.56</b>	<b>\$4.20</b>
2015	Coolant Reservoir (\$/system)	\$19.63	\$15.71	\$11.78	\$10.99	\$9.42
	Coolant Pump (\$/system)	\$94.24	\$83.76	\$75.39	\$72.25	\$69.07
	Coolant DI Filter (\$/system)	\$78.53	\$62.82	\$47.12	\$43.98	\$37.69
	Thermostat & Valve (\$/system)	\$62.82	\$50.26	\$37.69	\$35.18	\$30.16
	Radiator (\$/system)	\$166.14	\$119.62	\$112.97	\$106.33	\$99.68
	Radiator Fan (\$/system)	\$85.00	\$65.00	\$50.00	\$48.00	\$45.00
	<b>Total Cost (\$/system)</b>	<b>\$506.36</b>	<b>\$397.17</b>	<b>\$334.95</b>	<b>\$316.73</b>	<b>\$291.02</b>
	<b>Total Cost (\$/kW<sub>net</sub>)</b>	<b>\$6.33</b>	<b>\$4.96</b>	<b>\$4.19</b>	<b>\$3.96</b>	<b>\$3.64</b>

Figure 123. Cost breakdown for coolant loop

#### 4.5.4.2. Exhaust Loop

As of the 2008 Update report, it was determined that some of the duties that the exhaust loop performs in the vehicle are not covered by the scope of this analysis. Because of this, only 67% of the exhaust loop cost is now included in the analysis, the fraction proportionate to the loops usage by the fuel cell system. Because the exhaust loop is not necessary in the 2010 and 2015 technology systems, this change only affects the 2008 system.

**Water Pump:** The low and high temperature loops require similar flow rates, so the same type of pump can be used in each.

**Radiator:** As with the radiator for the high-temperature coolant loop, the exhaust loop uses a radiator similar to those used in conventional automotive applications. It does not need to be as large as the one for the coolant loop however, so it is scaled down in cost.

**Radiator Fan:** The cost was based on standard automotive components.

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
Fractional Inclusion Percentage		67%	67%	67%	67%	67%
2009	Water Pump (\$/system)	\$94.24	\$83.76	\$75.39	\$72.25	\$68.06
	Radiator (\$/system)	\$104.71	\$94.24	\$89.00	\$83.76	\$78.53
	Radiator Fan (\$/system)	\$83.07	\$66.45	\$49.84	\$46.52	\$39.87
	Total Cost (\$/system)	\$282.68	\$245.12	\$214.90	\$203.20	\$187.13
	Total Cost (\$/kW <sub>net</sub> )	\$3.53	\$3.06	\$2.69	\$2.54	\$2.34
2010	[Does Not Exist]					
	Total Cost (\$/system)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Total Cost (\$/kW <sub>net</sub> )	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2015	[Does Not Exist]					
	Total Cost (\$/system)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Total Cost (\$/kW <sub>net</sub> )	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Figure 124. Cost breakdown for exhaust loop

### 4.5.5. Fuel Loop

Per DOE system analysis guidelines, the hydrogen tank, the hydrogen pressure-relief device & regulator, and the hydrogen fueling receptacle are not included in the fuel cell power system cost analysis.

**Pressure Transducer:** The cost is based on an appropriately sized transducer by TTI, Incorporated. Based on discussions with TTI, it is estimated that this currently mass-manufactured part would cost \$80 at low volume, decreasing to \$50 at high volumes.

**Hydrogen Proportional Valve:** A proportional valve is used to meter high pressure hydrogen into the fuel lines and simultaneously conduct a pressure regulation function. The cost was based on the expected price of a hydrogen-rated valve at purchases of 30,000/year and adjusted for actual purchase quantity.

**Hydrogen Low Flow Ejector/High Flow Ejector:** An ejector system, based on the Bernoulli Principle, is used to combine low-pressure recycled hydrogen with high-pressure hydrogen straight from the fuel tank. Two ejectors of fixed orifice diameter are used: one for high flow, one for low flow. The cost is based on previous discussions with ejector manufacturers and rough DFMA-style computations.

**Hydrogen/Stack Inlet and Outlet Manifolds:** The cost selected is a token amount to capture the fittings costs associated with the ejector system.

	Annual Production Rate	1,000	30,000	80,000	130,000	500,000
2009	Inline Filter for GPE (\$/system)	\$22.46	\$22.46	\$22.46	\$22.46	\$22.46
	Flow Diverter (\$/system)	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00
	Pressure Transducer (\$/system)	\$104.71	\$89.00	\$73.29	\$68.06	\$62.82
	H <sub>2</sub> Proportional Valve (\$/system)	\$680.09	\$544.07	\$408.05	\$380.85	\$326.44
	H <sub>2</sub> Low Flow Ejector (\$/system)	\$43.69	\$28.58	\$26.02	\$24.83	\$24.22
	H <sub>2</sub> High Flow Ejector (\$/system)	\$50.89	\$35.52	\$32.70	\$31.36	\$30.64
	H <sub>2</sub> /Stack Inlet Manifold (\$/system)	\$13.60	\$10.88	\$8.16	\$7.62	\$6.53
	H <sub>2</sub> /Stack Outlet Manifold (\$/system)	\$13.60	\$10.88	\$8.16	\$7.62	\$6.53
	<b>Total Cost (\$/system)</b>	<b>\$944.04</b>	<b>\$756.38</b>	<b>\$593.84</b>	<b>\$557.79</b>	<b>\$494.64</b>
	<b>Total Cost (\$/kW<sub>net</sub>)</b>	<b>\$11.80</b>	<b>\$9.45</b>	<b>\$7.42</b>	<b>\$6.97</b>	<b>\$6.18</b>
2010	Inline Filter for GPE (\$/system)	\$22.46	\$22.46	\$22.46	\$22.46	\$22.46
	Flow Diverter (\$/system)	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00
	Pressure Transducer (\$/system)	\$104.71	\$89.00	\$73.29	\$68.06	\$62.82
	H <sub>2</sub> Proportional Valve (\$/system)	\$680.09	\$544.07	\$408.05	\$380.85	\$326.44
	H <sub>2</sub> Low Flow Ejector (\$/system)	\$43.69	\$28.58	\$26.02	\$24.83	\$24.22
	H <sub>2</sub> High Flow Ejector (\$/system)	\$50.89	\$35.52	\$32.70	\$31.36	\$30.64
	H <sub>2</sub> /Stack Inlet Manifold (\$/system)	\$13.60	\$10.88	\$8.16	\$7.62	\$6.53
	H <sub>2</sub> /Stack Outlet Manifold (\$/system)	\$13.60	\$10.88	\$8.16	\$7.62	\$6.53
	<b>Total Cost (\$/system)</b>	<b>\$944.04</b>	<b>\$756.38</b>	<b>\$593.84</b>	<b>\$557.79</b>	<b>\$494.64</b>
	<b>Total Cost (\$/kW<sub>net</sub>)</b>	<b>\$11.80</b>	<b>\$9.45</b>	<b>\$7.42</b>	<b>\$6.97</b>	<b>\$6.18</b>
2015	Inline Filter for GPE (\$/system)	\$22.46	\$22.46	\$22.46	\$22.46	\$22.46
	Flow Diverter (\$/system)	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00
	Pressure Transducer (\$/system)	\$104.71	\$89.00	\$73.29	\$68.06	\$62.82
	H <sub>2</sub> Proportional Valve (\$/system)	\$680.09	\$544.07	\$408.05	\$380.85	\$326.44
	H <sub>2</sub> Low Flow Ejector (\$/system)	\$43.69	\$28.58	\$26.02	\$24.83	\$24.22
	H <sub>2</sub> High Flow Ejector (\$/system)	\$50.89	\$35.52	\$32.70	\$31.36	\$30.64
	H <sub>2</sub> /Stack Inlet Manifold (\$/system)	\$13.60	\$10.88	\$8.16	\$7.62	\$6.53
	H <sub>2</sub> /Stack Outlet Manifold (\$/system)	\$13.60	\$10.88	\$8.16	\$7.62	\$6.53
	<b>Total Cost (\$/system)</b>	<b>\$944.04</b>	<b>\$756.38</b>	<b>\$593.84</b>	<b>\$557.79</b>	<b>\$494.64</b>
	<b>Total Cost (\$/kW<sub>net</sub>)</b>	<b>\$11.80</b>	<b>\$9.45</b>	<b>\$7.42</b>	<b>\$6.97</b>	<b>\$6.18</b>

Figure 125. Cost breakdown for fuel loop

#### 4.5.6. System Controllers

Conventional electronic engine controllers (EEC's) are assumed to control the fuel cell power system. These programmable circuit boards are currently mass-produced for all conventional gasoline engines and are readily adaptable for fuel cell use. Prototype fuel cell vehicles may use four or more controllers out of convenience, so that each subsystem is able to have a separate controller. However, even at 1,000 vehicles per year, the system will be refined enough to minimize controller use out of cost and design simplicity rationale. A single EEC is judged necessary to supply adequate control and sensor leads to the power plant. Because EEC's are already manufactured in large quantities for gasoline vehicles, their cost is fairly constant and only varies from \$300 to \$200 each based on production rate. Figure 126 lists the estimated system controller costs.

		Annual Production Rate				
		1,000	30,000	80,000	130,000	500,000
2009	System Controllers per System	1	1	1	1	1
	System Controller (\$)	\$326.44	\$266.60	\$250.27	\$241.57	\$217.63
	Total Cost (\$/system)	\$326.44	\$266.60	\$250.27	\$241.57	\$217.63
	Total Cost (\$/kW <sub>net</sub> )	\$4.08	\$3.33	\$3.13	\$3.02	\$2.72
2010	System Controllers per System	1	1	1	1	1
	System Controller (\$)	\$326.44	\$266.60	\$250.27	\$241.57	\$217.63
	Total Cost (\$/system)	\$326.44	\$266.60	\$250.27	\$241.57	\$217.63
	Total Cost (\$/kW <sub>net</sub> )	\$4.08	\$3.33	\$3.13	\$3.02	\$2.72
2015	System Controllers per System	1	1	1	1	1
	System Controller (\$)	\$326.44	\$266.60	\$250.27	\$241.57	\$217.63
	Total Cost (\$/system)	\$326.44	\$266.60	\$250.27	\$241.57	\$217.63
	Total Cost (\$/kW <sub>net</sub> )	\$4.08	\$3.33	\$3.13	\$3.02	\$2.72

Figure 126. Cost breakdown for system controller

### 4.5.7. Hydrogen Sensors

The vehicle will require a hydrogen sensing system to guard against hydrogen leakage accumulation and fire. It was postulated that a declining number of hydrogen sensors will be used within the fuel cell power system as a function of time and as real-world safety data is accumulated. Consequently, it is estimated that two sensors would initially be used in the engine compartment, dropping to one in 2010, and zero in 2015. Additional sensors may be necessary for the passenger compartment and the fuel storage subsystem but these are not in the defined boundary of our fuel cell power system assessment.

The hydrogen sensor system specified is from Makel Engineering, based on the technology used in Ford’s Model-U Hydrogen Powered Vehicle prototype. Each sensor unit (see Figure 127) is roughly the size of a quarter and contains two sensors: one for detecting large concentrations of hydrogen, and another for small concentrations. Each unit is accompanied by a control electronics box (also pictured in Figure 126).

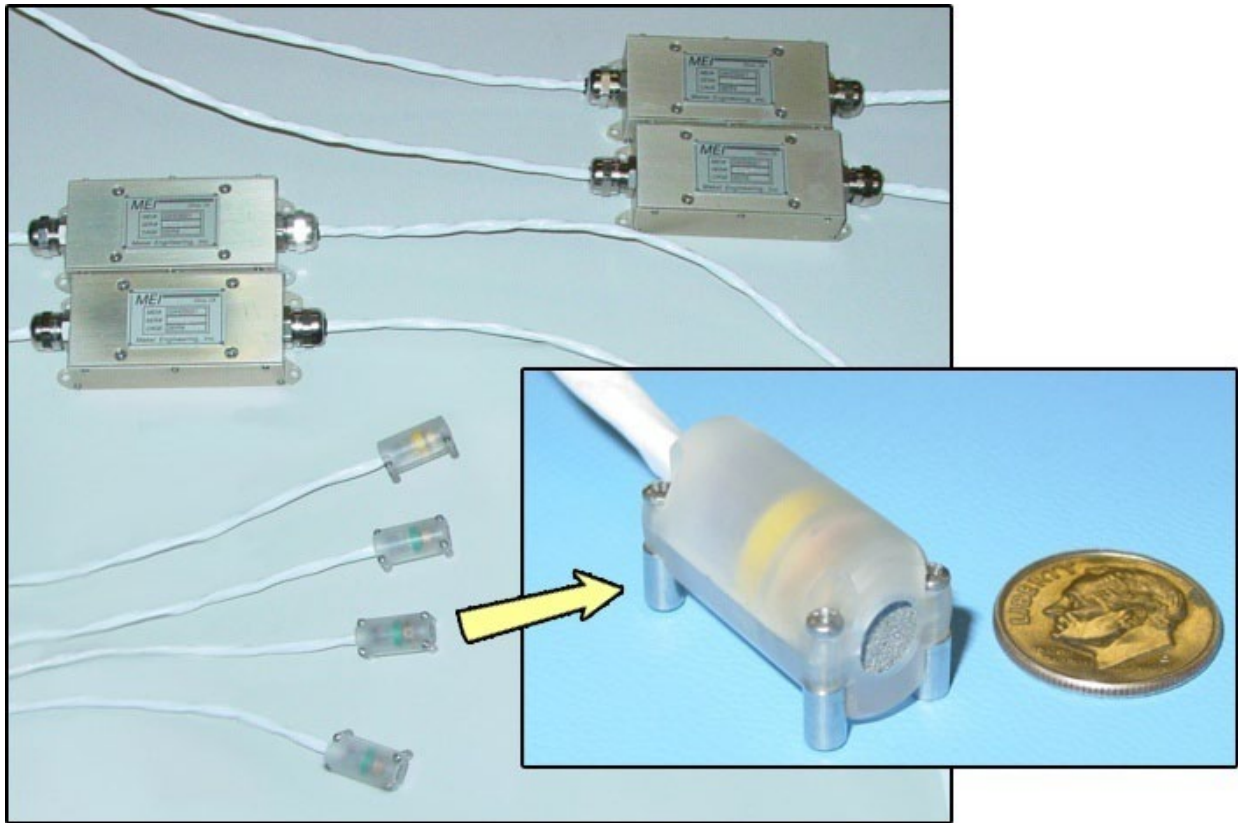


Figure 127. Hydrogen sensors & associated control electronics

Hydrogen sensors are currently quite expensive. The specified hydrogen sensors from Makel are currently hand built and cost approximately \$850 each. Jeffrey Stroh from Makel estimates that such units would cost approximately \$100 each if mass-produced at 500,000 per year. With further technology and manufacturing improvements, including a move to integrated circuitry, he estimates that the unit cost could drop to only \$20 per sensor by the year 2015. However, since sensors were included in the 2015 system (which again does not include the passenger cabin or fuel storage), the cheapest sensor cost in the estimate is \$50, in the 2010 system. Figure 128 lists the estimated hydrogen sensor costs.

		Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Sensors per System			2	2	2	2	2
	Sensor (\$)			\$836.69	\$431.14	\$314.99	\$256.91	\$98.43
	Total Cost (\$/system)			\$1,673.39	\$862.29	\$629.98	\$513.83	\$196.87
	Total Cost (\$/kW <sub>net</sub> )			\$20.92	\$10.78	\$7.87	\$6.42	\$2.46
2010	Sensors per System			1	1	1	1	1
	Sensor (\$)			\$738.26	\$361.25	\$251.99	\$197.85	\$49.22
	Total Cost (\$/system)			\$738.26	\$361.25	\$251.99	\$197.85	\$49.22
	Total Cost (\$/kW <sub>net</sub> )			\$9.23	\$4.52	\$3.15	\$2.47	\$0.62
2015	Sensors per System			0	0	0	0	0
	Sensor (\$)			\$492.17	\$234.27	\$158.48	\$122.06	\$19.69
	Total Cost (\$/system)			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Total Cost (\$/kW <sub>net</sub> )			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Figure 128. Cost breakdown for hydrogen sensors

## **4.5.8. Miscellaneous BOP**

### **4.5.8.1. Belly Pan**

This analysis is new to the 2008 Update. The belly pan is modeled as a 1 m by 1.5 m shallow rectangular pan, bolted to the underside of the fuel cell system to protect it from weather and other ambient conditions.

The belly pan manufacturing process is modeled as a vacuum thermoforming process, in which thin polypropylene sheets are softened with heat and sucked down on top of a one-sided mold. The capital cost of the vacuum thermoforming machine is approximately \$300,000, and utilizes an optional automatic loading system, which costs another \$200,000. If manual loading is selected, the process requires one laborer per line, instead of the 1/4 laborer facilitated by the automatic loading system. The analysis shows that the automatic system is only cost effective at the 500,000 systems per year production rate. Naturally, the loading option also changes the time per part; the vacuum time is 8 seconds per part, on top of which the insertion time adds another 11.2 seconds for the manual loading, or 2 seconds for the automatic method. The process parameters are shown in Figure 129, and the machine rate parameters are shown in Figure 129.

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Machine Selection	Vacuum Thermo-former #1	Vacuum Thermo-former #1	Vacuum Thermo-former #2	Vacuum Thermo-former #2	Vacuum Thermo-former #2
	Assembly Type	Manual	Manual	Manual	Manual	Auto
	Capital Cost (\$/Line)	\$50,000	\$50,000	\$250,000	\$250,000	\$446,869
	Costs per Tooling Set (\$)	\$108,089	\$108,089	\$108,089	\$108,089	\$108,089
	Tooling Lifetime (years)	3	3	3	3	3
	Cavities per Platen	1	1	1	1	1
	Total Cycle Time (s)	71.20	71.20	15.20	15.20	7.00
	Simultaneous Lines	1	1	1	1	1
	Laborers per Line	1	1	1	1	0.25
	Line Utilization	0.59%	17.66%	10.05%	16.34%	28.94%
	Effective Total Machine Rate (\$/hr)	\$1,135.44	\$82.88	\$309.38	\$208.45	\$177.08
	Material Cost (\$/kg)	\$1.29	\$1.29	\$1.29	\$1.29	\$1.29
2010	Machine Selection	Vacuum Thermo-former #1	Vacuum Thermo-former #1	Vacuum Thermo-former #2	Vacuum Thermo-former #2	Vacuum Thermo-former #2
	Assembly Type	Manual	Manual	Manual	Manual	Auto
	Capital Cost (\$/Line)	\$50,000	\$50,000	\$250,000	\$250,000	\$446,869
	Costs per Tooling Set (\$)	\$108,089	\$108,089	\$108,089	\$108,089	\$108,089
	Tooling Lifetime (years)	3	3	3	3	3
	Cavities per Platen	1	1	1	1	1
	Total Cycle Time (s)	71.20	71.20	15.20	15.20	7.00
	Simultaneous Lines	1	1	1	1	1
	Laborers per Line	1	1	1	1	0.25
	Line Utilization	0.59%	17.66%	10.05%	16.34%	28.94%
	Effective Total Machine Rate (\$/hr)	\$1,135.44	\$82.88	\$309.38	\$208.45	\$177.08
	Material Cost (\$/kg)	\$1.29	\$1.29	\$1.29	\$1.29	\$1.29
2015	Machine Selection	Vacuum Thermo-former #1	Vacuum Thermo-former #1	Vacuum Thermo-former #2	Vacuum Thermo-former #2	Vacuum Thermo-former #2
	Assembly Type	Manual	Manual	Manual	Manual	Auto
	Capital Cost (\$/Line)	\$50,000	\$50,000	\$250,000	\$250,000	\$446,869
	Costs per Tooling Set (\$)	\$108,089	\$108,089	\$108,089	\$108,089	\$108,089
	Tooling Lifetime (years)	3	3	3	3	3
	Cavities per Platen	1	1	1	1	1
	Total Cycle Time (s)	71.20	71.20	15.20	15.20	7.00
	Simultaneous Lines	1	1	1	1	1
	Laborers per Line	1	1	1	1	0.25
	Line Utilization	0.59%	17.66%	10.05%	16.34%	28.94%
	Effective Total Machine Rate (\$/hr)	\$1,135.44	\$82.88	\$309.38	\$208.45	\$177.08
	Material Cost (\$/kg)	\$1.29	\$1.29	\$1.29	\$1.29	\$1.29

Figure 129. Belly pan thermoforming process parameters

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009 - 2015	Equipment Lifetime	8	8	15	15	15
	Interest Rate	10%	10%	10%	10%	10%
	Corporate Income Tax Rate	40%	40%	40%	40%	40%
	Capital Recovery Factor	0.229	0.229	0.175	0.175	0.175
	Equipment Installation Factor	1.4	1.4	1.4	1.4	1.4
	Maintenance/Spare Parts (% of CC)	5%	5%	5%	5%	5%
	Miscellaneous Expenses (% of CC)	6%	6%	6%	6%	6%
	Power Consumption (kW)	30	30	35	35	40

Figure 130. Machine rate parameters for belly pan thermoforming process

Because of the extremely soft nature of the hot polypropylene and the low impact of the process, each mold (\$85,056) will easily last the entire lifetime of the machine. However, designs are likely to change well before the machine wears out, so the mold's lifetime was set at three years. This means that the tooling costs are sufficiently low to ignore at all but the 1,000 systems per year level, where they account for almost 4% of the part cost. Figure 131 shows the cost breakdown.

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Materials (\$/system)	\$3.82	\$3.82	\$3.82	\$3.82	\$3.82
	Manufacturing (\$/system)	\$22.46	\$1.64	\$1.31	\$0.88	\$0.34
	Tooling (\$/system)	\$40.53	\$1.35	\$0.45	\$0.28	\$0.07
	<b>Total Cost (\$/system)</b>	<b>\$66.81</b>	<b>\$6.81</b>	<b>\$5.58</b>	<b>\$4.98</b>	<b>\$4.24</b>
	<b>Total Cost (\$/kW<sub>net</sub>)</b>	<b>\$0.84</b>	<b>\$0.09</b>	<b>\$0.07</b>	<b>\$0.06</b>	<b>\$0.05</b>
2010	Materials (\$/system)	\$3.82	\$3.82	\$3.82	\$3.82	\$3.82
	Manufacturing (\$/system)	\$22.46	\$1.64	\$1.31	\$0.88	\$0.34
	Tooling (\$/system)	\$40.53	\$1.35	\$0.45	\$0.28	\$0.07
	<b>Total Cost (\$/system)</b>	<b>\$66.81</b>	<b>\$6.81</b>	<b>\$5.58</b>	<b>\$4.98</b>	<b>\$4.24</b>
	<b>Total Cost (\$/kW<sub>net</sub>)</b>	<b>\$0.84</b>	<b>\$0.09</b>	<b>\$0.07</b>	<b>\$0.06</b>	<b>\$0.05</b>
2015	Materials (\$/system)	\$3.82	\$3.82	\$3.82	\$3.82	\$3.82
	Manufacturing (\$/system)	\$22.46	\$1.64	\$1.31	\$0.88	\$0.34
	Tooling (\$/system)	\$40.53	\$1.35	\$0.45	\$0.28	\$0.07
	<b>Total Cost (\$/system)</b>	<b>\$66.81</b>	<b>\$6.81</b>	<b>\$5.58</b>	<b>\$4.98</b>	<b>\$4.24</b>
	<b>Total Cost (\$/kW<sub>net</sub>)</b>	<b>\$0.84</b>	<b>\$0.09</b>	<b>\$0.07</b>	<b>\$0.06</b>	<b>\$0.05</b>

Figure 131. Cost breakdown for belly pan

#### 4.5.8.2. Wiring

Prior to the 2008 analysis, the wiring costs were estimated via a rough approximation of the total wiring length required. Because the wiring costs were the largest contributor to the Miscellaneous BOP category, they were investigated more closely, and a detailed component specification and cost estimation were conducted. As in the previous analyses, these costs include only the materials, because the wiring installation costs are covered under the system assembly calculations.

The system schematics were examined and it was determined where cables were needed and whether they were for transmission of data, power, or both. Cable types were then selected based on the maximum current required by each electrical component. For each of the three technology levels, this worked out to be seven different types of cables in each system, though there was one type unique to the current technology, and another that was only used in the 2010 and 2015 systems. See Figure 132 for details.



	2009		2010		2015	
	Quantity	Length (m)	Quantity	Length (m)	Quantity	Length (m)
<b>Cable Types</b>						
Power Cable, 0000 Gauge	2	1.6	2	1.6	2	1.6
Power Cable, 1 Gauge	0	0	0	0	0	0
Power Cable, 3 Gauge	1	0.25	0	0	0	0
Power Cable, 4 Gauge	0	0	1	0.25	1	0.25
Power Cable, 6 Gauge	2	1.5	1	1	1	1
Power Cable, 7 Gauge	3	3	3	3	3	2.5
Power Cable, 9 Gauge	2	2	3	2.5	2	2
Power Cable, 12 Gauge	2	2	2	2	2	2
Data Cable, 16 Gauge	16	16	14	14	11	11
<b>Totals</b>	<b>28</b>	<b>26.35</b>	<b>26</b>	<b>24.35</b>	<b>22</b>	<b>20.35</b>

Figure 132. Wiring details

With the exception of the heavy-duty power cables attached to the current collectors, every cable was comprised of multiple wires. Each cable also required a unique type of connector, of which two were needed for each cable.

It is assumed that the wires and connectors would be purchased rather than manufactured in-house, and high-volume pricing estimates were obtained for the cable components from Waytek, Inc. Taking into account the required length of each cable, the number of wires per cable, and selecting the appropriate connectors, the component prices are applied to the wiring bill of materials and the total wiring cost is calculated for each system (see Figure 133).

		Annual Production Rate	1,000	30,000	80,000	130,000	500,000
2009	Cables (\$/system)		\$73.50	\$63.21	\$61.74	\$61.00	\$58.80
	Connectors (\$/system)		\$94.15	\$80.97	\$79.09	\$78.15	\$75.32
	<b>Total Cost (\$/system)</b>		<b>\$167.65</b>	<b>\$144.18</b>	<b>\$140.83</b>	<b>\$139.15</b>	<b>\$134.12</b>
	<b>Total Cost (\$/kW<sub>net</sub>)</b>		<b>\$2.10</b>	<b>\$1.80</b>	<b>\$1.76</b>	<b>\$1.74</b>	<b>\$1.68</b>
2010	Cables (\$/system)		\$70.40	\$60.55	\$59.14	\$58.43	\$56.32
	Connectors (\$/system)		\$86.98	\$74.80	\$73.06	\$72.19	\$69.58
	<b>Total Cost (\$/system)</b>		<b>\$157.38</b>	<b>\$135.35</b>	<b>\$132.20</b>	<b>\$130.63</b>	<b>\$125.91</b>
	<b>Total Cost (\$/kW<sub>net</sub>)</b>		<b>\$1.97</b>	<b>\$1.69</b>	<b>\$1.65</b>	<b>\$1.63</b>	<b>\$1.57</b>
2015	Cables (\$/system)		\$64.97	\$55.88	\$54.58	\$53.93	\$51.98
	Connectors (\$/system)		\$77.75	\$66.87	\$65.31	\$64.53	\$62.20
	<b>Total Cost (\$/system)</b>		<b>\$142.73</b>	<b>\$122.74</b>	<b>\$119.89</b>	<b>\$118.46</b>	<b>\$114.18</b>
	<b>Total Cost (\$/kW<sub>net</sub>)</b>		<b>\$1.78</b>	<b>\$1.53</b>	<b>\$1.50</b>	<b>\$1.48</b>	<b>\$1.43</b>

Figure 133. Cost breakdown for wiring

### 4.5.8.3. Other Miscellaneous BOP Components

**Air Ducting, Water Line Tubing, Coolant Liquid Piping, Hydrogen Piping/Ducting Materials, Cathode Gas Ducting, Anode Gas Ducting, and Fasteners for Wire/Hose/Pipe:** A detailed DFMA analysis was not conducted for these components since the level of detailed required is well outside the bounds of this project. However, these components are necessary and, in aggregate, are of substantial cost. Consequently, they are enumerated individually to provide full transparency of our assumptions. Prior to the 2008 Update, a startup battery was included in this list. It was determined that although the battery is still a necessary component, it should not be book-kept as part of the fuel cell system, so it was removed from our cost analysis.

Figure 134 shows the cost breakdown for these components. Note that the wiring and belly pan are still included in the table, to show their costs relative to the other components, and because they are grouped under the “Miscellaneous” section of the bills of materials for the balance of plant (Figure 7, Figure 10, & Figure 13)

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Wiring (\$/system)	\$167.65	\$144.18	\$140.83	\$139.15	\$134.12
	Air Ducting (\$/system)	\$136.02	\$108.81	\$81.61	\$76.17	\$65.29
	Water Tubing (\$/system)	\$136.02	\$108.81	\$81.61	\$76.17	\$65.29
	Coolant Liquid Piping (\$/system)	\$68.01	\$54.41	\$40.81	\$38.09	\$32.64
	H <sub>2</sub> Piping/Ducting Materials (\$/system)	\$68.01	\$54.41	\$40.81	\$38.09	\$32.64
	Cathode Ducting (\$/system)	\$95.21	\$76.17	\$57.13	\$53.32	\$45.70
	Anode Ducting (\$/system)	\$70.73	\$56.58	\$42.44	\$39.61	\$33.95
	Fasteners for Wire, Hose, Pipe (\$/system)	\$74.17	\$60.34	\$48.52	\$46.06	\$40.96
	Belly Pan for Fuel Cell System (\$/system)	\$66.81	\$6.81	\$5.58	\$4.98	\$4.24
	<b>Total Cost (\$/system)</b>	<b>\$882.63</b>	<b>\$670.53</b>	<b>\$539.33</b>	<b>\$511.63</b>	<b>\$454.84</b>
<b>Total Cost (\$/kW<sub>net</sub>)</b>	<b>\$11.03</b>	<b>\$8.38</b>	<b>\$6.74</b>	<b>\$6.40</b>	<b>\$5.69</b>	
2010	Wiring (\$/system)	\$157.38	\$135.35	\$132.20	\$130.63	\$125.91
	Air Ducting (\$/system)	\$136.02	\$108.81	\$81.61	\$76.17	\$65.29
	Water Tubing (\$/system)	\$136.02	\$108.81	\$81.61	\$76.17	\$65.29
	Coolant Liquid Piping (\$/system)	\$68.01	\$54.41	\$40.81	\$38.09	\$32.64
	H <sub>2</sub> Piping/Ducting Materials (\$/system)	\$68.01	\$54.41	\$40.81	\$38.09	\$32.64
	Cathode Ducting (\$/system)	\$95.21	\$76.17	\$57.13	\$53.32	\$45.70
	Anode Ducting (\$/system)	\$70.73	\$56.58	\$42.44	\$39.61	\$33.95
	Fasteners for Wire, Hose, Pipe (\$/system)	\$73.14	\$59.45	\$47.66	\$45.21	\$40.14
	Belly Pan for Fuel Cell System (\$/system)	\$66.81	\$6.81	\$5.58	\$4.98	\$4.24
	<b>Total Cost (\$/system)</b>	<b>\$871.33</b>	<b>\$660.81</b>	<b>\$529.84</b>	<b>\$502.25</b>	<b>\$445.80</b>
<b>Total Cost (\$/kW<sub>net</sub>)</b>	<b>\$10.89</b>	<b>\$8.26</b>	<b>\$6.62</b>	<b>\$6.28</b>	<b>\$5.57</b>	
2015	Wiring (\$/system)	\$142.73	\$122.74	\$119.89	\$118.46	\$114.18
	Air Ducting (\$/system)	\$136.02	\$108.81	\$81.61	\$76.17	\$65.29
	Water Tubing (\$/system)	\$136.02	\$108.81	\$81.61	\$76.17	\$65.29
	Coolant Liquid Piping (\$/system)	\$68.01	\$54.41	\$40.81	\$38.09	\$32.64
	H <sub>2</sub> Piping/Ducting Materials (\$/system)	\$68.01	\$54.41	\$40.81	\$38.09	\$32.64
	Cathode Ducting (\$/system)	\$95.21	\$76.17	\$57.13	\$53.32	\$45.70
	Anode Ducting (\$/system)	\$70.73	\$56.58	\$42.44	\$39.61	\$33.95
	Fasteners for Wire, Hose, Pipe (\$/system)	\$71.67	\$58.19	\$46.43	\$43.99	\$38.97
	Belly Pan for Fuel Cell System (\$/system)	\$66.81	\$6.81	\$5.58	\$4.98	\$4.24
	<b>Total Cost (\$/system)</b>	<b>\$855.20</b>	<b>\$646.95</b>	<b>\$516.29</b>	<b>\$488.87</b>	<b>\$432.91</b>
<b>Total Cost (\$/kW<sub>net</sub>)</b>	<b>\$10.69</b>	<b>\$8.09</b>	<b>\$6.45</b>	<b>\$6.11</b>	<b>\$5.41</b>	

Figure 134. Cost breakdown for miscellaneous/BOP components

#### 4.5.9. System Assembly

A detailed analysis of system assembly was not conducted since that would require detailed specification of all assembly steps including identification of all screws, clips, brackets, and a definition of specific component placement within the system. Such an analysis is clearly beyond the scope of this project. Instead, an estimate of system assembly time is obtained by breaking the system down into five categories of assembly components (major, minor, piping, hoses, wiring), estimating the number of components within each category, and then postulating a time to assemble each of those components. Specific assumptions and total estimated assembly time for manual assembly is shown in Figure 135.

	Number of Components	Component Placement Time (seconds)	Component Fixation Time (seconds)	Component Totals (minutes)
<b>Major Components (Stack, motors, pumps, vessels, etc.)</b>	<b>19</b>	<b>45</b>	<b>60</b>	<b>33.3</b>
<b>Minor Components (instruments, devices, etc.)</b>	<b>22</b>	<b>30</b>	<b>45</b>	<b>27.5</b>
<b>Piping</b>				
# of pipe segments		<b>5</b>		
bends per segment		<b>2</b>		
time per bend		<b>0</b>		
pipe placement time		<b>30</b>		
# welds per pipe		<b>2</b>		
weld time		<b>90</b>		
# threaded ends per pipe		<b>0</b>		
threading time		<b>0</b>		
				<b>17.5</b>
<b>Hoses</b>	<b>21</b>	<b>30</b>	105	<b>47.3</b>
<b>Wiring (manual)</b>	<b>23</b>	<b>41.8</b>	66.7	<b>41.6</b>
<b>System Basic Functionality Test</b>				<b>10.0</b>
<b>Total System Assembly Time</b>				<b>177.1</b>

**Figure 135. Single-station system assembly assumptions**

Two types of system assembly methods are examined: single-station and assembly line. In single-station assembly approach, a single workstation is used to conduct assembly of the entire fuel cell power plant. Very little custom machinery is needed to assemble the system and, and the components and subsystems are arrayed around the workstation for easy access. For 1,000 systems per year, only one such workstation is required.

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	Assembly Method	Single Station	Assembly Line	Assembly Line	Assembly Line	Assembly Line
	Index Time (min)	177.1	14.2	14.2	14.2	14.2
	Capital Cost (\$/Line)	\$50,000	\$150,000	\$150,000	\$150,000	\$150,000
	Simultaneous Lines	1	3	6	10	36
	Laborers per Line	1.00	10.00	10.00	10.00	10.00
	Line Utilization	87.84%	70.27%	93.70%	91.36%	97.60%
	Effective Total Machine Rate (\$/hr)	\$53.11	\$476.49	\$468.30	\$468.93	\$467.32
	Cost per Stack (\$)	\$156.76	\$112.51	\$110.58	\$110.72	\$110.34
2010	Assembly Method	Single Station	Assembly Line	Assembly Line	Assembly Line	Assembly Line
	Index Time (min)	177.1	14.2	14.2	14.2	14.2
	Capital Cost (\$/Line)	\$50,000	\$150,000	\$150,000	\$150,000	\$150,000
	Simultaneous Lines	1	3	6	10	36
	Laborers per Line	1.00	10.00	10.00	10.00	10.00
	Line Utilization	87.84%	70.27%	93.70%	91.36%	97.60%
	Effective Total Machine Rate (\$/hr)	\$53.04	\$475.73	\$467.54	\$468.17	\$466.55
	Cost per Stack (\$)	\$156.54	\$112.33	\$110.40	\$110.54	\$110.16
2015	Assembly Method	Single Station	Assembly Line	Assembly Line	Assembly Line	Assembly Line
	Index Time (min)	177.1	14.2	14.2	14.2	14.2
	Capital Cost (\$/Line)	\$50,000	\$150,000	\$150,000	\$150,000	\$150,000
	Simultaneous Lines	1	3	6	10	36
	Laborers per Line	1.00	10.00	10.00	10.00	10.00
	Line Utilization	87.84%	70.27%	93.70%	91.36%	97.60%
	Effective Total Machine Rate (\$/hr)	\$53.04	\$475.73	\$467.54	\$468.17	\$466.55
	Cost per Stack (\$)	\$156.54	\$112.33	\$110.40	\$110.54	\$110.16

Figure 136. System assembly process parameters

The assembly for all other annual production rates uses a ten-workstation assembly line configuration. Each fuel cell system flows through the assembly line sequentially. The line reduces the total cumulative time required for system assembly because workers at each workstation on the line have their tools and components closer at hand than they do under the single workstation approach, and because tool changes are minimized due to the higher repetitive nature of an assembly line. This method is approximately 20% faster than the single-workstation approach, with an assembly line index time<sup>71</sup> of only 14.2 minutes. The system assembly cost is detailed in Figure 137.

<sup>71</sup> Assembly line index time is defined as the time interval each system spends at a given workstation.

Annual Production Rate		1,000	30,000	80,000	130,000	500,000
2009	System Assembly & Testing (\$/system)	\$156.76	\$112.51	\$110.58	\$110.72	\$110.34
	Total Cost (\$/system)	\$156.76	\$112.51	\$110.58	\$110.72	\$110.34
	Total Cost (\$/kW <sub>net</sub> )	\$1.96	\$1.41	\$1.38	\$1.38	\$1.38
2010	System Assembly & Testing (\$/system)	\$156.54	\$112.33	\$110.40	\$110.54	\$110.16
	Total Cost (\$/system)	\$156.54	\$112.33	\$110.40	\$110.54	\$110.16
	Total Cost (\$/kW <sub>net</sub> )	\$1.96	\$1.40	\$1.38	\$1.38	\$1.38
2015	System Assembly & Testing (\$/system)	\$156.54	\$112.33	\$110.40	\$110.54	\$110.16
	Total Cost (\$/system)	\$156.54	\$112.33	\$110.40	\$110.54	\$110.16
	Total Cost (\$/kW <sub>net</sub> )	\$1.96	\$1.40	\$1.38	\$1.38	\$1.38

Figure 137. Cost breakdown for system assembly & testing

#### 4.5.10. System Testing

A ten-minute system functionality and performance test is included in the system assembly process. The stack has separately undergone multiple hours of testing as part of stack conditioning and thus there is high confidence in the stack performance. System testing is only needed to ensure that the peripheral systems are functioning properly and adequately supporting the stack. Typically, the only testing of gasoline engines contained within automobiles is a simple engine start-up as the vehicle is driven off the assembly line. Corresponding, the fuel cell “engine” is only minimally tested for functionality. Cost for this system testing is reported under system assembly.

#### 4.5.11. Cost Contingency

It is common practice in the automotive industry<sup>72</sup> to include a 10% cost contingency to cover the cost of procedures or materials not already explicitly covered in the analysis, which serves as a guard against an underestimation of cost. However, no such contingency has been included in this cost analysis. It was omitted upon the request of the DOE, in order to present purer baseline cost estimates.

<sup>72</sup> Based on personal communication with Bob Mooradian, Ford Motor Company.

## 5. Sensitivity Analysis

In addition to the baseline cost calculations, a Monte Carlo sensitivity analysis and a single-variable sensitivity were conducted. Triangular probability distribution functions were applied to most of the parameters analyzed, with the likeliest value (the baseline assumptions) at the peak of the triangle. The exception was the platinum cost parameter, for which we assumed a lognormal distribution to better approximate the probability of platinum prices. Figure 138 through Figure 140 show the parameters used in the Monte Carlo analysis.

2009 Technology, 500,000 systems/year				
Parameter	Unit	Minimum Cost	Likeliest Cost	Maximum Cost
Air Compressor, Expander &	\$/System	\$409.40	\$705.07	\$996.75
Bipolar Plate Coatings	\$/kW <sub>net</sub>	\$0.00	\$1.35	\$2.70
Ionomer Cost	\$/kg	\$50	\$125	\$250
Labor Rate	\$/hr	\$25	\$44	\$75
Macroporous GDL Cost	\$/m <sup>2</sup>	\$3.00	\$9.48	\$28.43
Platinum Loading	mg/cm <sup>2</sup>	0.10	0.15	0.20
Power Density	nW/cm <sup>2</sup>	700	833	1,200
Stack Conditioning	hrs	0	5	10

		Std. Deviation	Likeliest Cost
Platinum Cost	\$/tr. oz.	400	1,100

Figure 138. Monte Carlo parameters for 2009 technology, 500k systems/year

2010 Technology, 500,000 systems/year				
Parameter	Unit	Minimum Cost	Likeliest Cost	Maximum Cost
Air Compr/Expander/Motor	\$/System	\$386.21	\$656.56	\$1,181.80
Bipolar Plate Coatings	\$/kW <sub>net</sub>	\$0.00	\$1.31	\$2.62
Ionomer Cost	\$/kg	\$50	\$131	\$261
Labor Rate	\$/hr	\$25	\$44	\$75
Macroporous GDL Cost	\$/m <sup>2</sup>	\$3.00	\$9.48	\$28.43
Platinum Loading	mg/cm <sup>2</sup>	0.10	0.15	0.20
Power Density	mW/cm <sup>2</sup>	700	900	1,200
Stack Conditioning	hrs	0	4	10

		Std. Deviation	Likeliest Cost
Platinum Cost	\$/tr. oz.	400	1,100

Figure 139. Monte Carlo parameters for 2010 technology, 500k systems/year

2015 Technology, 500,000 systems/year				
Parameter	Unit	Minimum Cost	Likeliest Cost	Maximum Cost
Air Compressor, Expander & Bipolar Plate Coatings	\$/System	\$328.39	\$558.27	\$1,004.88
Ionomer Cost	\$/kW <sub>net</sub>	\$0.00	\$1.26	\$2.53
Labor Rate	\$/kg	\$50	\$140	\$279
Macroporous GDL Cost	\$/hr	\$25	\$44	\$75
Platinum Loading	\$/m <sup>2</sup>	\$3.00	\$9.48	\$28.43
Power Density	mg/cm <sup>2</sup>	0.10	0.15	0.20
Stack Conditioning	nW/cm <sup>2</sup>	700	1,000	1,200
	hrs	0	3	10

		Std. Deviation	Likeliest Cost
Platinum Cost	\$/tr. oz.	400	1,100

Figure 140. Monte Carlo parameters for 2015 technology, 500k systems/year

## 5.1. Monte Carlo Results

The results of the Monte Carlo analysis are shown in Figure 141, Figure 142, and Figure 143. The blue area indicates the middle 90% probability range of cost estimates of the Monte Carlo runs, i.e. it is 5% likely that costs will be below this range and 5% likely that costs will be above this range. This provides a high degree of confidence that the actual result will be within the indicated range and is a more meaningful means of conveying system cost than a single value cost estimate.

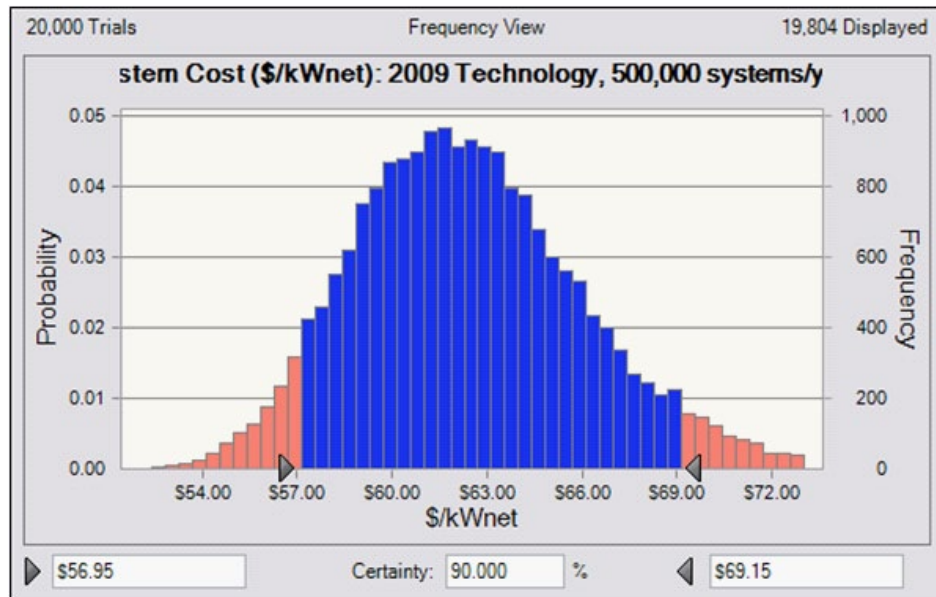


Figure 141. Monte Carlo results for fuel cell system cost – 2009 technology, 500k systems/Year

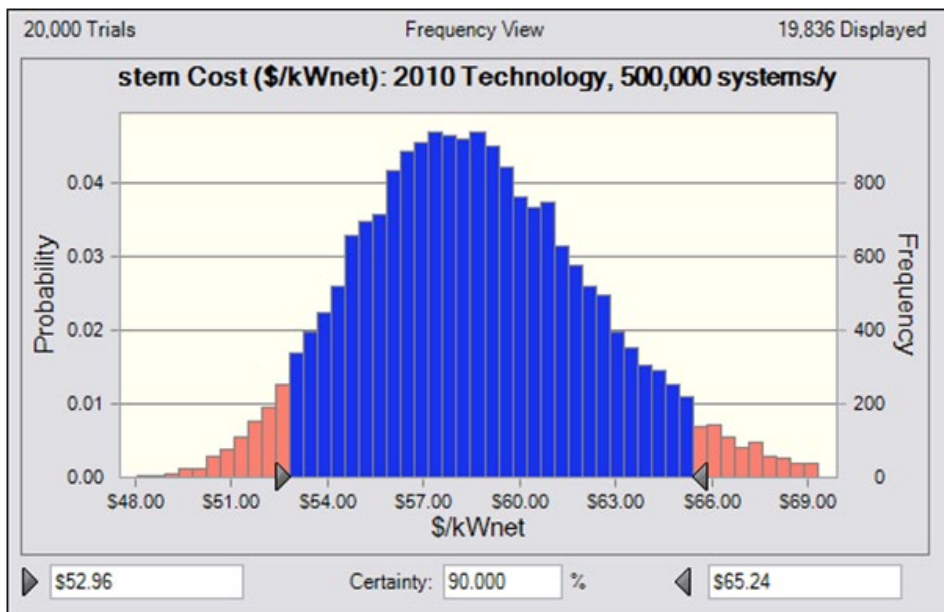


Figure 142. Monte Carlo results for fuel cell system cost – 2010 technology, 500k systems/Year

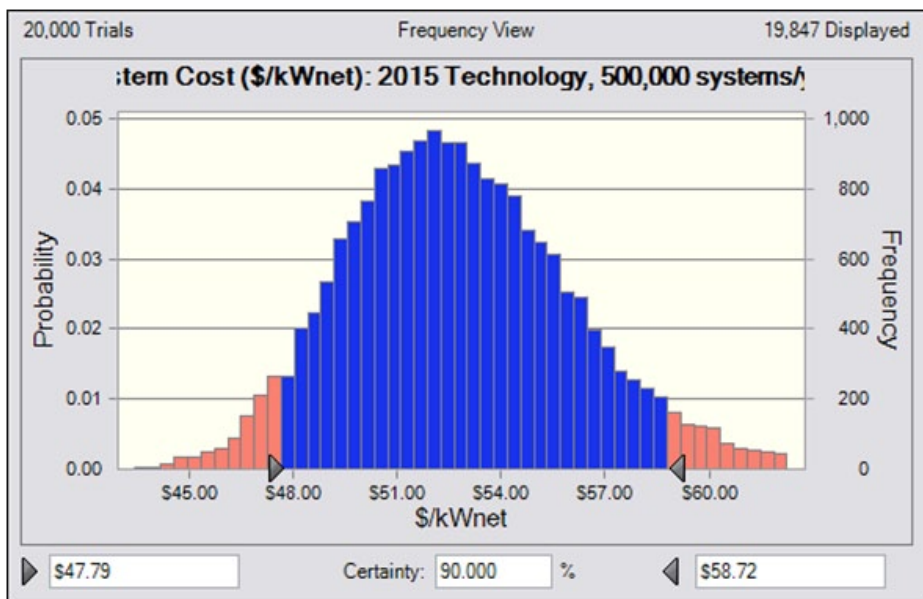


Figure 143. Monte Carlo results for fuel cell system cost -- 2015 technology, 500k systems/year

The baseline cost, mean and median of the above probability distributions are shown in Figure 144.

Technology Level	Baseline Cost	Median Cost	Mean Cost
2009	\$60.96	\$62.19	\$62.49
2010	\$56.16	\$58.42	\$58.69
2015	\$50.56	\$52.58	\$52.84

Figure 144. Baseline, mean and median costs for Monte Carlo analysis of fuel cell system cost

All three Monte Carlo analyses provided fairly evenly-distributed results curves, it should be noted that the mean and median numbers are higher than the base cases by approximately \$1.20 to \$2.20 depending on the technology level. This is due to the skewed distributions of the Macroporous GDL cost and the platinum cost. The low cost bound for these two parameters is significantly closer to the baseline cost than the high cost bound.



Since the platinum cost affects the system cost more than any other parameter, this skewed distribution shifts the median and mean slightly.

## 5.2. Single-Variable Sensitivity

The parameters for the single-variable sensitivity are similar to the parameters in the Monte Carlo. Thirty different cases were run for each variable. These parameters are shown in Figure 145, Figure 147, and Figure 150. The analysis was conducted on the 500k systems/year case. Figure 146, Figure 148, and Figure 150 show the results of this analysis.

<b>System Cost (\$/kW<sub>net</sub>): 2010 Technology, 500,000 systems/year</b>				<b>Input</b>		
<b>Variable</b>	<b>Downside</b>	<b>Upside</b>	<b>Range</b>	<b>Downside</b>	<b>Upside</b>	<b>Base Case</b>
Platinum Cost (\$/tr.oz.)	\$56.18	\$70.21	\$14.03	\$455	\$2,347	\$1,100
Power Density (mW/cm <sup>2</sup> )	\$64.41	\$54.62	\$9.80	726	1,157	833
Air Compressor, Expander & Motor (\$/system)	\$57.78	\$64.09	\$6.30	\$451.07	\$955.36	\$705.07
Macroporous GDL Cost (\$/m <sup>2</sup> )	\$59.52	\$65.61	\$6.09	\$4.28	\$26.24	\$9.48
Platinum Loading (mg/cm <sup>2</sup> )	\$58.59	\$63.31	\$4.71	0.11	0.19	0.15
Labor Rate (\$/hr)	\$60.07	\$62.43	\$2.36	\$28	\$71	\$44
Bipolar Plate Coatings (\$/kW <sub>net</sub> )	\$59.80	\$62.12	\$2.32	\$0.19	\$2.51	\$1.35
Ionomer Cost (\$/kg)	\$60.41	\$61.91	\$1.50	\$62	\$234	\$125
Stack Conditioning (hrs)	\$60.66	\$61.26	\$0.60	1	9	5

Figure 145. Single-variable sensitivity parameters and cost results for 2009 technology, 500k systems/year

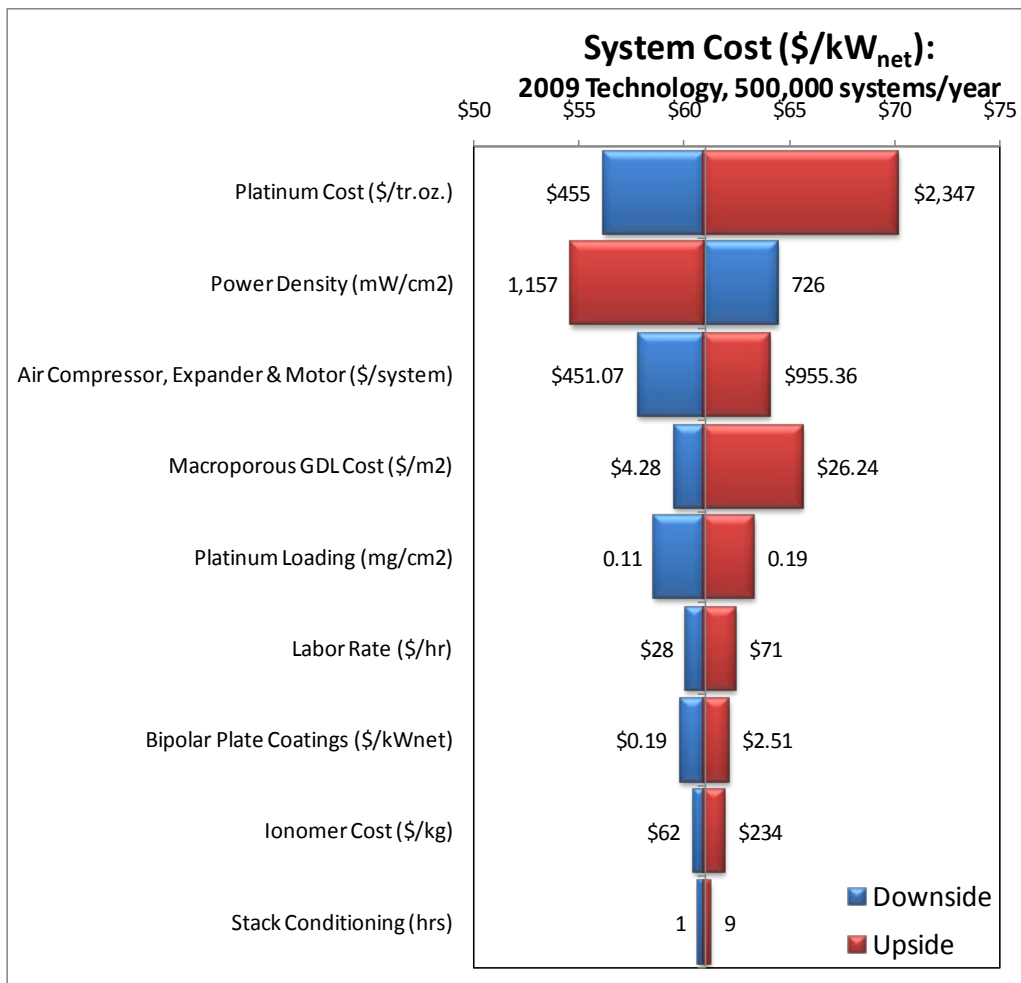


Figure 146. Single-variable sensitivity analysis cost results for 2009 technology, 500k systems/year

System Cost (\$/kW <sub>net</sub> ): 2010 Technology, 500,000 systems/year				Input		
Variable	Downside	Upside	Range	Downside	Upside	Base Case
Platinum Cost (\$/tr.oz.)	\$51.74	\$64.72	\$12.98	\$455	\$2,347	\$1,100
Power Density (mW/cm <sup>2</sup> )	\$61.08	\$51.41	\$9.67	732	1,161	900
Air Compressor, Expander & Motor (\$/system)	\$53.36	\$61.92	\$8.56	\$432.59	\$1,117.16	\$656.56
Macroporous GDL Cost (\$/m <sup>2</sup> )	\$54.83	\$60.46	\$5.63	\$4.28	\$26.24	\$9.48
Platinum Loading (mg/cm <sup>2</sup> )	\$53.99	\$58.34	\$4.35	0.11	0.19	0.15
Labor Rate (\$/hr)	\$55.29	\$57.61	\$2.32	\$28	\$71	\$44
Bipolar Plate Coatings (\$/kW <sub>net</sub> )	\$55.04	\$57.29	\$2.25	\$0.19	\$2.44	\$1.31
Ionomer Cost (\$/kg)	\$55.61	\$57.09	\$1.47	\$63	\$245	\$131
Stack Conditioning (hrs)	\$55.93	\$56.53	\$0.60	1	9	4

Figure 147. Single-variable sensitivity parameters and cost results for 2010 technology, 500k systems/year

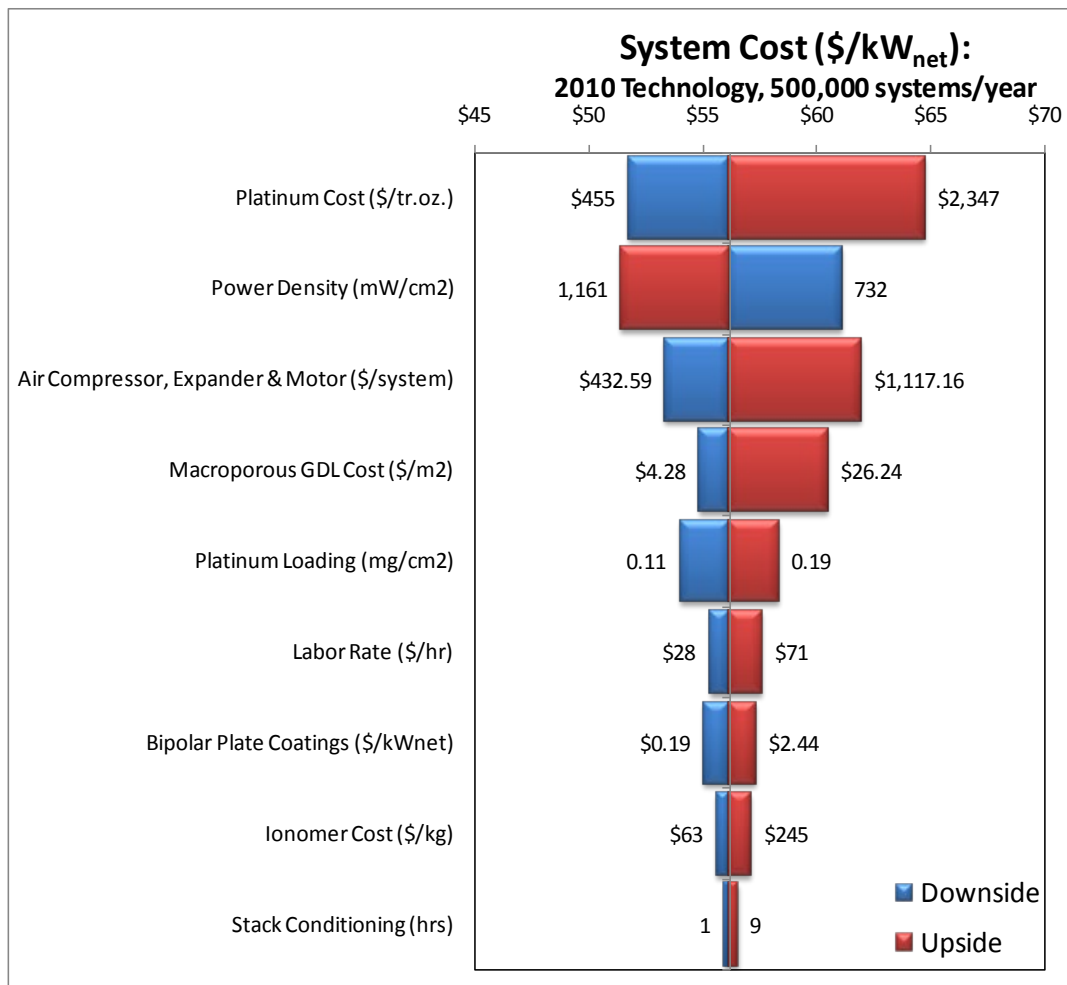
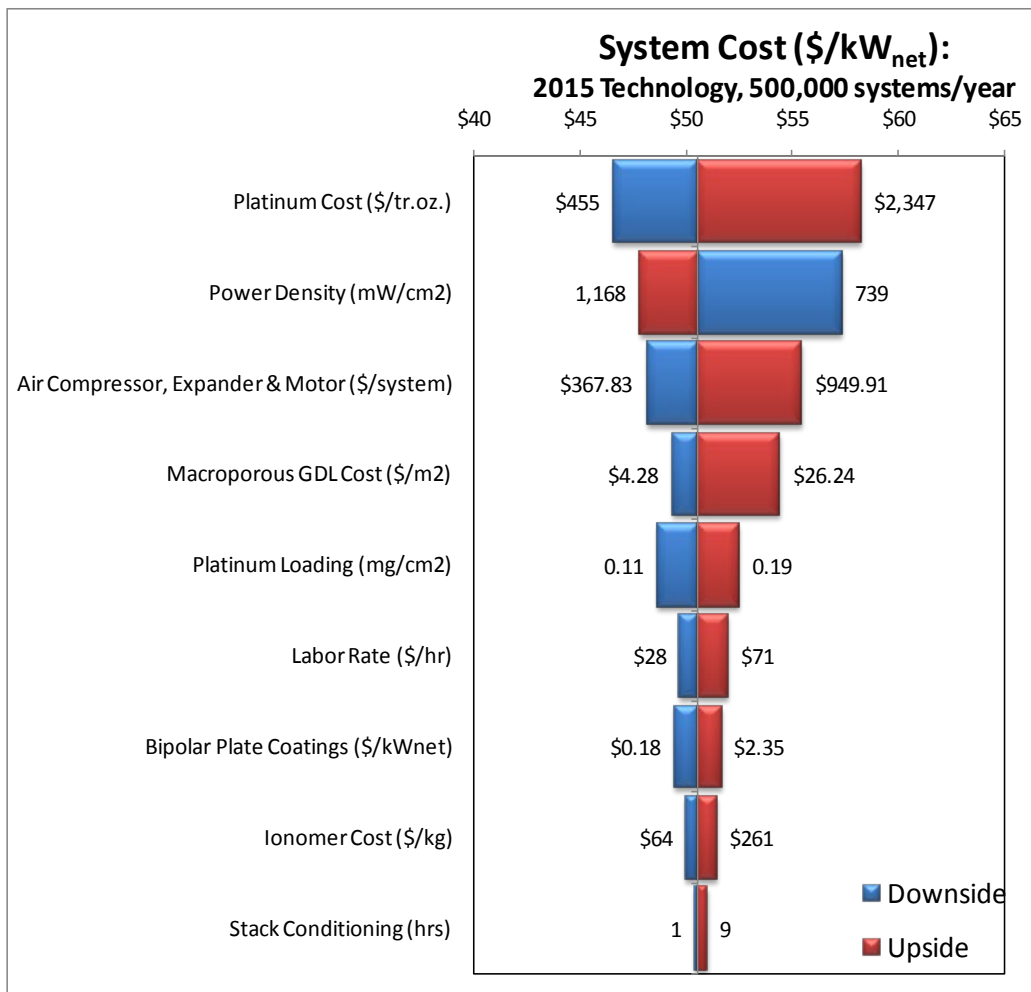


Figure 148. Single-variable sensitivity analysis cost results for 2010 technology, 500k systems/year

System Cost (\$/kW <sub>net</sub> ): 2010 Technology, 500,000 systems/year				Input		
Variable	Downside	Upside	Range	Downside	Upside	Base Case
Platinum Cost (\$/tr.oz.)	\$46.60	\$58.20	\$11.60	\$455	\$2,347	\$1,100
Power Density (mW/cm <sup>2</sup> )	\$57.32	\$47.82	\$9.50	739	1,168	1,000
Air Compressor, Expander & Motor (\$/system)	\$48.18	\$55.45	\$7.28	\$367.83	\$949.91	\$558.27
Macroporous GDL Cost (\$/m <sup>2</sup> )	\$49.37	\$54.40	\$5.03	\$4.28	\$26.24	\$9.48
Platinum Loading (mg/cm <sup>2</sup> )	\$48.61	\$52.50	\$3.88	0.11	0.19	0.15
Labor Rate (\$/hr)	\$49.71	\$51.96	\$2.25	\$28	\$71	\$44
Bipolar Plate Coatings (\$/kW <sub>net</sub> )	\$49.47	\$51.64	\$2.17	\$0.18	\$2.35	\$1.26
Ionomer Cost (\$/kg)	\$50.01	\$51.44	\$1.43	\$64	\$261	\$140
Stack Conditioning (hrs)	\$50.39	\$50.99	\$0.60	1	9	3

Figure 149. Single-variable sensitivity parameters and cost results for 2015 technology, 500k systems/year



**Figure 150. Single-variable sensitivity analysis cost results for 2010 technology, 500k systems/year**

The single-variable sensitivity analysis highlights some important aspects that are not reflected in the Monte Carlo analysis:

1. Variations in the platinum cost and power density affect the system cost more than any other parameters. Although platinum cost is primarily dependent on natural market fluctuations and thus cannot be controlled, the power density can be increased with improvements in technology. Consequently, power density improvement ought to be a focus for future cost reduction work.
2. Stack conditioning time (below 9 hours) and ionomer cost (below \$261/kg) have inconsequential effects on overall system cost and thus may be ignored for further research. (Of course, if ionomer costs exceed \$261/kg, such as at low production rates, it becomes as significant cost factor. Thus research to facilitate near-term/low-production-rate ionomer cost reduction may be warranted.)

### 5.3. Peak Power Operating Point

Analysis indicates that, assuming constant pressure, shifting the peak power from 0.676 V/cell to 0.6 V/cell potentially yields a large cost savings resulting from the increased power density. Based on recent 3M polarization curves, it is expected that power density increases 35% from this voltage shift (833mW/cm<sup>2</sup> at 0.676V/cell to 1,122mW/cm<sup>2</sup> at 0.6V/cell). Such a change necessitates a 30% increase in radiator size due to increased waste heat dissipation and a 14% increase in CEM size due to increased air flow. Additionally, it leads to a reduction in peak power system efficiency and a slight change (~1-2mpgee) in fuel economy when averaged

over the entire drive cycle. However, the increased power density from this decrease in voltage gives a substantial reduction in stack size and a \$5.58/kW<sub>net</sub> savings in overall system cost. Figure 151 outlines the changes between the current system, and the postulated lower voltage system.

	<b>2009 Status</b>	<b>Proposed</b>
Stack Eff. @ Rated Power	55%	48.8%
System Eff. @ Rated Power	48.8%	42.8%
Current Density (A/cm <sup>2</sup> )	1.232	1.87
Cell Voltage (V)	0.676	0.6
Areal Power Density (mW/cm <sup>2</sup> )	833	1,122
Stack Cost Impact (\$/kW <sub>net</sub> )	--	(\$6.22)
Radiator Cost Impact (\$/kW <sub>net</sub> )	--	\$0.45
CEM Cost Impact (\$/kW <sub>net</sub> )	--	\$0.20
System Cost (\$/kW <sub>net</sub> )	<b>\$60.96</b>	<b>\$55.38</b>
Cost Difference (\$/kW <sub>net</sub> ):	<b>(\$5.58)</b>	

Figure 151. Results of shifted power operating point

## 6. Conclusions

Figure 152 and Figure 153 (repeats of Figure 15 and Figure 16) graphically summarize the cost trends for the 80kW<sub>net</sub> PEM fuel cell stacks and systems.

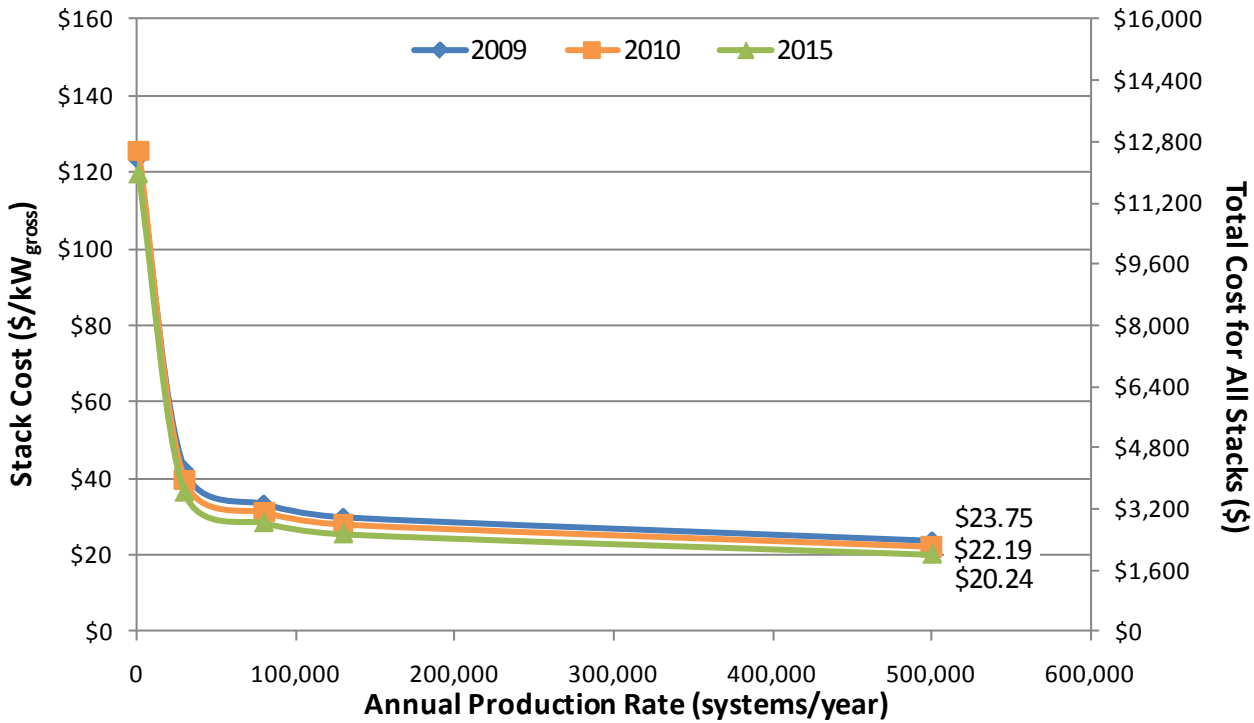


Figure 152. Gross stack cost vs. annual production rate

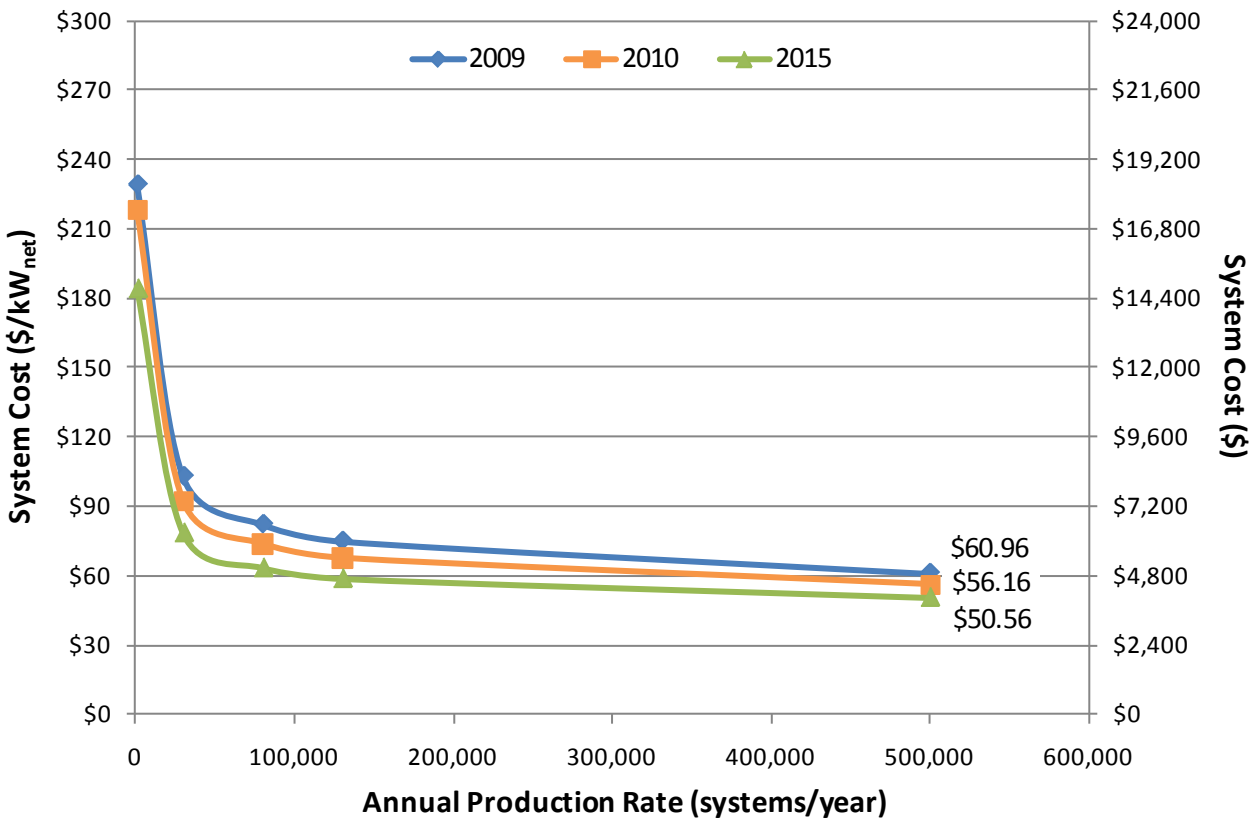


Figure 153. Net system cost vs. annual production rate

In addition to the downward trend in the current cost projections, there have been significant cost reductions compared to the previous four years of analysis, a consequence of technology improvement and analysis refinement. The current technology (2009) cost projection is 42% lower than the initial analysis (2006) at 500k systems/year production level. Figure 153 shows the downward trend in current technology cost since the beginning of the project. Figure 154 shows that the annual updates of projections for the 2010 and 2015 systems also display a downward trend.

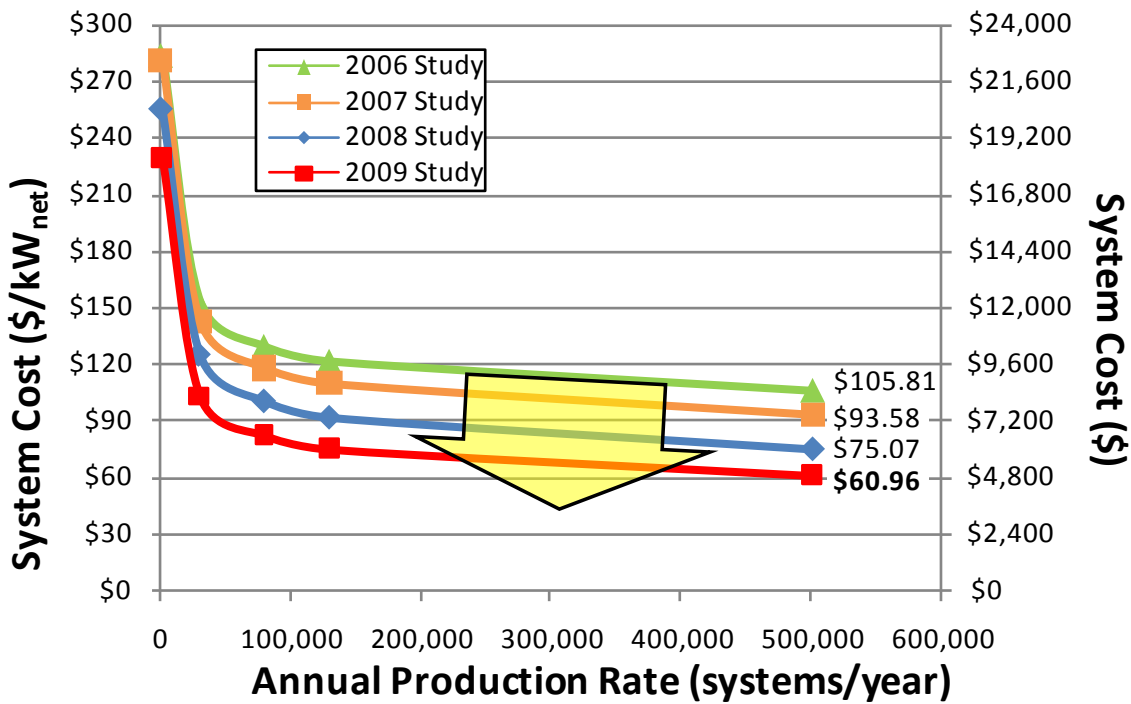


Figure 154. Current technology cost evolution

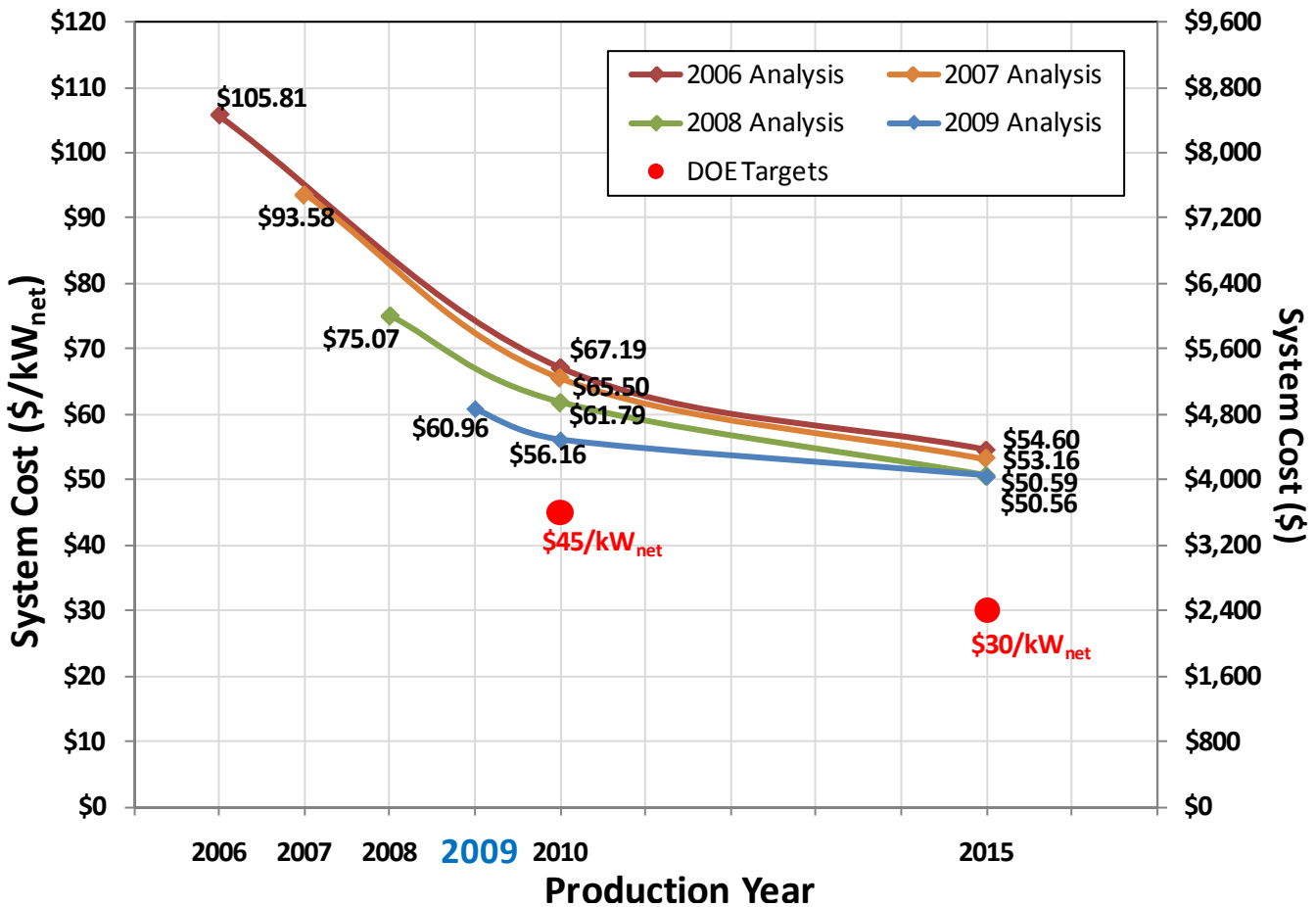


Figure 155. System cost future projections (500k systems/year)

It should be noted that, as shown in Figure 156, current study estimates for future cost projections fall short of the DOE target costs. (DOE cost targets are indicated as red dots in Figure 155.) However, given the overall



downward trend of cost projections further significant cost reductions can likely be achieved with technology advancements currently undiscovered.

Source	Characteristic	Units	2009	2010	2015
DOE Target:	Stack Cost	\$/kW <sub>e (net)</sub>	-	\$25	\$15
Study Estimate:	Stack Cost	\$/kW <sub>e (net)</sub>	\$26	\$24	\$22
DOE Target:	System Cost	\$/kW <sub>e (net)</sub>	-	\$45	\$30
Study Estimate:	System Cost	\$/kW <sub>e (net)</sub>	\$61	\$56	\$51

Figure 156. DOE targets vs. DTI estimates for the stack & system

**Key conclusions from the analysis include:**

- Projections for the 2010 and 2015 technology systems do not meet DOE cost targets.
  - Stack Cost: The projections are \$1/kW over the 2010 DOE target and \$7/kW over the 2015 DOE target.
  - System Cost: The projections are \$11/kW<sub>net</sub> over the 2010 DOE target and \$21/kW<sub>net</sub> over the 2015
- Substantial cost reductions (factors of 3-5) are achievable by increasing manufacturing volume from 1,000 to 500,000 systems per year production rate.
- 75% of the cost reduction between high (500,000 systems per year) and low production (1,000 systems per year) is achieved at the 30,000 systems per year production rate. 92% of the cost reduction is achieved at the 130,000 systems per year production rate.
- Balance of plant (BOP) elements (i.e. everything other than the fuel cell stacks) represents a large portion of total system cost (56-57%). Consequently, R&D to reduce, simplify, or eliminate BOP components is needed to achieve significant overall system cost reductions.
- Four subsystems account for 78% of BOP costs: air compression, sensors/controllers, fuel loop (i.e. hydrogen pressure control), and wiring/piping/manifolding.
- BOP costs drop significantly as technology level advances due to simplification of the air compressor, humidification, and H<sub>2</sub> sensor subsystems. R&D is needed to ensure that these projected advances are achieved.
- While only a preliminary system assembly analysis was conducted, a maximum cost of \$1.96/kW<sub>net</sub> is indicated, and only half of that at 500,000 systems per year. A more detailed analysis is required to improve confidence in this estimate.
- Metallic stamped bipolar plates and injected molded polymer bipolar plates are both economically viable pathways and have a projected cost of \$4-19/kW<sub>gross</sub> across all production rates examined.
  - Performance and longevity issues may be a larger factor than cost in selecting between metallic plates and molded plates.
  - Appropriate alloy selection for metallic bipolar plates may obviate costly anti-corrosion coatings.

- Development of NSTF (Nanostructured Thin Film) catalysts have enabled significant improvements in power density and catalyst loading between 2008 and 2009 (715 mW/cm<sup>2</sup> at 0.25 mgPt/cm<sup>2</sup> vs. 833 mW/cm<sup>2</sup> at 0.15 mgPt/cm<sup>2</sup>). These improvements yielded a system cost reduction of ~\$10/kW<sub>net</sub>.
- Further modest power density improvements (8-20%) are expected in the future (900mW/cm<sup>2</sup> in 2010 and 1,000 mW/cm<sup>2</sup> in 2015) and are expected to result in further cost reductions.
- While additional platinum catalyst usage reduction would obviously be cost beneficial, we project future loadings to remain approximately constant at 0.15mgPt/cm<sup>2</sup>. This catalyst loading is sufficiently low that platinum material cost is no longer a dominant element of the system as it once was. We anticipate performance advances to manifest themselves in power density improvement rather than catalyst loading reduction.
- Membrane cost is expected to drop a factor of ten due primarily to mass production methods. Material cost of the Nafion ionomer (or some other ion conductive ionomer) likewise is expected to drop ten-fold in cost.
- Consistent with this analysis's goal of estimating the future fuel cell system cost based on expected advances in fuel cell technology, advanced membranes were postulated that simultaneously achieve improved performance (1,000 mW/cm<sup>2</sup>) at elevated peak temperatures (120°C). Such performance is currently unachievable and the pathway to achievement is not clear. Consequently, this analysis estimates membrane cost as if a standard Nafion membrane is used in the future even though a substantially different chemistry membrane will almost undoubtedly be required.
- High production rate application of the NSTF catalyst can be quite low cost: ~\$0.37/kW<sub>net</sub>.
- The gas diffusion layer (GDL) ranges from \$5/kW<sub>net</sub> to \$50/kW<sub>net</sub> and is a significant cost element within the stack. While currently envisioned as a macroporous carbon electrode with a secondary microporous layer, alternate materials and fabrication methods should be explored to reduce cost.
- Hot pressing of the MEA and cutting it to cell size are observed to be minor cost elements.
- A polymer gasket insertion-molded around the MEA is seen to be a cost viable design and manufacturing concept consistent with system operation and the economically processing of the subcomponents. Costs are estimated at \$6-13/kW<sub>net</sub>.
- Stack assembly using either manual or robotic assembly is relatively inexpensive: \$0.80/kW<sub>net</sub> to \$1.91/kW<sub>net</sub>.
- Stack conditioning to improve MEA performance is estimated at <\$1/kW<sub>net</sub> based on an extrapolation of current procedures.
- The sensitivity analysis reveals that uncertainties in power density, platinum loading, and platinum cost lead to significant changes in the total system cost. Uncertainties in all other parameters have much smaller potential impact.
- Monte Carlo analysis yields the following system costs for the range between 5% and 95% probability:
  - 2009, 500,000 systems/year: \$56.95 - \$69.15/kW<sub>net</sub>
  - 2010, 500,000 systems/year: \$52.96 - \$65.24/kW<sub>net</sub>
  - 2015, 500,000 systems/year: \$47.79 - \$58.72/kW<sub>net</sub>