

Enron Documents

1997

U.S. DEPARTMENT OF ENERGY
OFFICE OF THE EXECUTIVE SECRETARIAT
CORRESPONDENCE CONTROL TICKET

IMPORTANT
ES NUMBER: ES97-009335
EXTERNAL

DATE OF DOC: 06/18/97 REC'D: 06/19/97 CONTROLLED: 06/19/97 DUE:

FROM: SANDHERR, CYNTHIA C DC O NOTES AREA:
ENRON CORP.

SUBJECT: REQUESTS A MEETING WITH THE
SUMMARY: DEPUTY SECRETARY TO DISCUSS
SOME DOE ISSUES --
JUNE 23 OR 24TH

SOURCE: PUBLIC MAIL

DOCUMENT TYPE: LETTER

ADDRESSED TO: DEPUTY SECRETARY
FOR SIGNATURE OF: SCHEDULING AND LOGISTICS

ACTION TO: SCHEDULING AND LOGISTICS
ACTION TYPE: Appropriate action
ACTION OFFICER: LAMAY

CONCURRENCE COPIES TO:
INFORMATION COPIES TO: EE DS ES1 TEAM DOCS/SL

CONCURRENCES COMPLETED:

REMARKS:

EXECUTIVE SECRETARIAT CONTACT: Lisa Alston

----- EXEC SEC INTERNAL USE -----

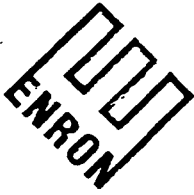
SUBJECT CROSS REF:
RELATED CODE/NUMBER:
ACCRTS NUMBER:

SPECIAL INT. CODE: MR
SPECIAL INT. DATE: 06/24/97

FILE CODE: PMSANDHERR-ES97009335

COMPLETION DATE: 06/19/97

INFORMATION GENERATED ON 06/19/97 AT 11:43



Cynthia C. Sandherr
Vice President
Federal Legislative Affairs

Enron Corp.
750 17th Street, N.W., 4th Floor
Washington, D.C. 20006-4607
(202) 466-9143
Fax (202) 828-3372

June 18, 1997

The Honorable Betsy Moler
Deputy Secretary
Department of Energy
The Forrestal Building
1000 Independence Ave., SW
Washington, DC 20585

Dear Deputy Secretary Moler:

Ken Lay, Chairman and CEO, Enron Corp., is seeking an appointment with you on Monday, June 23 or Tuesday, June 24, 1997, to discuss and exchange views on the policy and economic implications of restructuring the electric power industry. Dr. Lay will be accompanied by our Senior Vice President, Steve Kean and myself.

Enron, one of the world's largest integrated natural gas and electricity companies with approximately \$15 billion in assets, operates the largest natural gas transmission system in the world; is the largest purchaser and marketer of natural gas; is the largest non-regulated marketer of electricity in North America; and is one of the largest independent developers and producers of electricity in the world.

We welcome the opportunity to discuss our experiences in the competitive power marketplace and to learn your views on this important topic.

If you have questions, please contact me at (202) 466-9143. Thank you in advance for your consideration of this request.

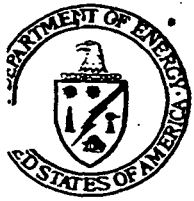
Sincerely,

Cynthia
Cynthia C. Sandherr

Enclosure

IA

A



The Secretary of Energy

Washington, DC 20585

September 3, 1997

Mr. Joe Hillings
Vice President and General Manager
Government Relations
Enron

Dear Mr. Hillings:

On August 5-6, 1997, I represented President Clinton at the inauguration of Bolivian President Hugo Banzer Suarez. During my visit, I conveyed to President Banzer our hopes for future energy cooperation and increased U.S. investment opportunities. I also met Bolivia's Minister of Industry and Foreign Trade, Jorge Crespo. Minister Crespo plans to be in Washington, D.C. the week of September 2. He requests that we assist him in arranging a meeting with representatives of U.S. energy companies.

We invite you to the Department of Energy headquarters in Washington on September 5, 1997, to meet with Minister Crespo and the head of Bolivia's oil and gas company, Yacimientos Petroliferos Fiscales Boliviano (YPFB). The meeting will begin with a preparatory session by Mr. Kyle Simpson, Senior Advisor, located in the Department's Program Review Center, Room 8E-089, at 10:00 a.m. This will be followed by a roundtable discussion, which I will open, from 10:30 a.m. to 12:00p.m. Please refer any questions to Ms. Aimée Christensen who accompanied me on the trip to Bolivia, on (202) 586-4576.

Sincerely,

A handwritten signature in cursive script, appearing to read "Federico Peña".

Federico Peña



Printed on recycled paper

2



The Secretary of Energy

Washington, DC 20585

September 3, 1997

Mr. Kenneth L. Lay
Enron Corporation
1400 Smith Street
Houston, TX 77002-7327

Dear Mr. Lay:

On August 3-6, 1997, I represented President Clinton at the inauguration of Bolivian President Hugo Banzer Suarez. During my visit, I conveyed to President Banzer our hopes for future energy cooperation and increased U.S. investment opportunities. I also met Bolivia's Minister of Industry and Foreign Trade, Jorge Crespo. Minister Crespo plans to be in Washington, D.C. the week of September 2. He requests that we assist him in arranging a meeting with representatives of U.S. energy companies.

We invite you to the Department of Energy headquarters in Washington on September 5, 1997, to meet with Minister Crespo and the head of Bolivia's oil and gas company, Yacimientos Petroliferos Fiscales Boliviano (YPFB). The meeting will begin with a preparatory session by Mr. Kyle Simpson, Senior Advisor, located in the Department's Program Review Center, Room 8E-089, at 10:00 a.m. This will be followed by a roundtable discussion, which I will open, from 10:30 a.m. to 12:00p.m. Please refer any questions to Ms. Aimée Christensen who accompanied me on the trip to Bolivia, on (202) 586-4576.

Sincerely,

Federico Peña



Printed on recycled paper

2A

**LIST OF US INDUSTRY PARTICIPANTS IN THE
PERU/BOLIVIA TRADE MISSION AND
POLICY WORKSHOP**

Geothermal

- 1) GeothermEX, Inc. ✓
Eduardo Grandos
5221 Central Ave., Suite 201
Richmond, CA 94804
(510) 527-9876 Fax (510) 527-8164
- 2) Ballew Tool Company ✓
Leon Ballew
P.B. Box 361
Cobb, CA 95426
(707) 987-0837 Fax (707) 987-0696
- 3) Geothermal Development Association ✓
Martin Booth
251 Ralston St.
Reno, NV 89503
(702) 322-0938 Fax (702) 322-1320

- 4) Local Geothermal Division ✓
Attn: Greg Raasch
Room 257
PO Box 2390
2929 Imperial Hwy.
Brea, CA 92822-2390
- 5) Oxbow ✓
Attn: Bud Cherry
1604 Forum Pl.
West Palm Beach ~~FL~~ FL 33401

Hydro

- 1) Canyon Industries ✓
Daniel A. New
5346 Mosquito Lake Rd.
Deming, WA 98244
(360) 592-5552 Fax (360) 592-2235
- 2) H&M Engineering ✓
Philip Hoover
8805 Columbia 100 Parkway, Suite 101
Columbia, MD 21405
(410) 730-7930 Fax (410) 995-3733

- 6) Caithress Corp ✓
Attn: Jay Dick
305 Indiana St.
#601
Golden, CO 80401

3) Idaho Power Resources Corp ✓
Larry Crowley
1221 W. Idaho
P.O. Box 70
Boise, ID 83707
(208) 388-2683 Fax (208) 388-6935

4) Wilkinson, Barker, Knauer & Quinn ✓
Don Clarke
1735 New York Ave, suite 600
Washington, D.C. 20006
(202) 783-4141 Fax (202) 783-5851

5) Curtis Baxter Stevens Broder & Micoeau, LLC, PA ✓
John Bernotavicz
One Canal Plaza
Portland, ME 04112
(207) 775-2361 Fax (207) 775-0612

CMP International

Alan King

83 Edison Drive

Augusta, Maine 04336

(207) 621-4725 Fax (207) 626-9597

6) Tennessee Valley Authority ✓
Enrique Martinez
1101 Market St., LP3K
Chattanooga, TN 37402
(423) 751-2491 Fax (423) 751-7926

7) Essex Hydro Associates ✓
Thomas Tarpey
One State Street, Suite 1200
Boston, MA 02109
(617) 367-0032 Fax (617) 367-3796

8) Southern California Edison ✓
C. Edward Miller
2244 Walnut Grove Ave.
P.O. Box 800
Rosemead, CA 91770
(818) 302-1564 Fax (818) 302-8964

Wind

1) Zond Systems, Inc. ✓
~~Jose Pierre Rodriguez~~ Sergio Costello
 1300 Jameson Rd.
 P.O. Box 1910
 Tehachapi, CA 93561
 (805) 822-6835 Fax (805) 822-7880

NRG Energy Inc.

2) Southwest Windpower ✓
 Andrew Kruse
 2131 North First St.
 Flagstaff, AZ 86004
 (520) 779-9463 Fax (520) 779-1485

Ron Shiflett

Solar

Atlantic Solar Products, Inc.
 Chris Whitley
 9351 Philadelphia Road
 P.O. Box 70060
 Baltimore, MD 21227-4114
 (410) 686-2500 Fax (410) 686-6221

2) Solarco ✓
 Roger Eford
 630 Solarco Ct.
 Frederick, MD 21701

3) Jacoby & Associates, LLC ✓
 Bill Jacoby
 101 Orlando Ave.
 Albany, NY 12203
 (518) 489-0419 Fax (518) 489-0812

3) Siemens Solar ✓
 Attn: Elias Behar
 5500 Broken Sound Blvd
 Boca Raton, FL 33487

Pedro Paulet A.
 Sistelec Control S.A. (Solarco)
 Calle Redon 382 -
 San Borja Norte
 Alta Cruz 12 Av. Las Artes
 Lima 41 Peru
 (511) 435-7437 Fax (511) 435-7536

1) ASE Americas
 Attn: Peter Lane
 4 Suburban Park Dr.
 B. Verica, MD 01821 ✓

Others

U.S. Export Council for Renewable Energy/REIA ✓
 Mark Lambrides
 122 C St., N.W., Suite 400
 Washington, D.C. 20001
 (202) 383-2550 Fax (202) 383-2555

- Also - GPU - who?
 - Liberty Power
 - Cogentrix
 - Dominion Energy
 - MOTT Eggleston
 - Constellation
 - Ogden Energy
 - Envision

Call down

Provided below are U.S. exploration and pipeline companies with an interest in Bolivia:

1. Amoco Corporation

200 East Randolph Drive
Chicago, Ill. 60601-7125 ✓

Tel: 312-856-6111
Internet: <http://www.amoco.com>
President: William G. Lowrie

Amoco Oil (subsidiary) ✓

Address same as above

Tel: 312-856-5111
President: W. D. Ford

2. Chevron Corporation ✓

595 Market St.
San Francisco, CA. 94105-2802

Tel: 415-894-7700
Internet: <http://www.chevron.com>
Pres. International Oper: A. M. Caccamo

Chevron Overseas Petroleum (subsidiary) ✓

6001 Bollinger Canyon Road
San Ramon, CA. 94583-2324

Tel: 510-842-1000
President: R. H. Matzke

3. Diamond Shamrock Inc. ✓

9830 Colonnade Blvd.
San Antonio, TX. 78230-2202

Tel: 210-641-6800
Fax: 210-641-8493
Internet: <http://www.diasham.com>
Exec. President: William R. Klesse

4. Enron Corporation ✓

1400 Smith St.
Houston, TX. 77002-7327

Tel: 713-853-6161
Fax: 713-853-3129
Internet: <http://www.enron.com>

20

Enron Con'd

CEO: Kenneth L. Lay

Enron global Power & Pipelines (subsidiary) ✓

Address/telephone same as above

President: James Alexander

5. Maxus Energy Corporation

717 N. Harwood St.
Suite 3000
Dallas, TX. 75201-6538 ✓

Tel: 214-953-2000

Exec. President: W. Mark Miller

6. Monument Oil Co. ✓

70323 One-Half Road
Grand Junction, CO. 81505-9689

Tel: 970-245-3440

President: Cullen R. Brown

7. Santa Fe International ✓

5420 Lyndon B. Johnson Fwy.
Dallas, TX. 75240-6222

Tel: 972-701-7300

President: James J. Elliott

8. Shell Petroleum (HQ - Netherlands) ✓

910 Louisiana St.
Houston, TX. 77002-4916

Tel: 713-241-6161

Internet: <http://www.shellus.com>

President: Cornelius Herkstroter

9. Tenneco Energy Inc. (Subsidiary of Tenn. Gas Pipeline)

1010 Milam St.
Houston, TX. 77002-5312 ✓

Tel: 713-757-2123

Fax: 713-757-6341

U.S. DEPARTMENT OF ENERGY
OFFICE OF THE EXECUTIVE SECRETARIAT
CORRESPONDENCE CONTROL TICKET

9/15

IMPORTANT
ES NUMBER: ES97-012036
EXTERNAL

DATE OF DOC: 08/25/97 REC'D: 08/25/97 CONTROLLED: 08/25/97 DUE:

FROM: ENRON & ARCO CORPORATION DC O

NOTES AREA:

Agnet
9/5/97 *Tolol* *Laura*
Sullivan of request

SUBJECT: INVITES THE SECRETARY TO
SUMMARY: ATTEND A RECEPTION HONORING
HIS EXCELLENCY ABDULLA BIN
HAMAD AL-ATTIYAH -- 9/15/97

SOURCE: PUBLIC MAIL

DOCUMENT TYPE: CARD

ADDRESSED TO: SECRETARY
FOR SIGNATURE OF: SCHEDULING AND LOGISTICS

ACTION TO: SCHEDULING AND LOGISTICS
ACTION TYPE: Appropriate action
ACTION OFFICER:

CONCURRENCE COPIES TO:
INFORMATION COPIES TO: SL ES1 TEAM DOCS/SL
CONCURRENCES COMPLETED:

REMARKS:

EXECUTIVE SECRETARIAT CONTACT: Lisa Alston

----- EXEC SEC INTERNAL USE -----

SUBJECT CROSS REF:
RELATED CODE/NUMBER:
ACCRTS NUMBER:

SPECIAL INT. CODE: MR
SPECIAL INT. DATE: 09/15/97

FILE CODE: PMGENERAL-ES97012036

COMPLETION DATE: 08/25/97

INFORMATION GENERATED ON 08/25/97 AT 16:26

3



ENRON
&
ARCO



Request the Pleasure of Your Company at a Reception Honoring
His Excellency Abdulla Bin Hamad Al-Artiyah
Minister of Energy & Industry of Qatar

on the Occasion of the United States-Qatar Energy Bilateral Meetings

Monday, September 15, 1997
from 6:00 pm until 8:00 pm

at

The Metropolitan Club
The Anderson Room
1700 H Street, NW
Washington, D.C.

RSVP 202-466-9142
or Fax: 202-828-3372

The Metropolitan Club is graciously
made available by Mr. E. Joseph Hillings