# Enron Documents 1994

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# U.S. DEPARTMENT OF ENERGY CORRESPONDENCE CONTROL FORM OFFICE OF THE EXECUTIVE SECRETARIAT

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CELL OF ENERGY

18:51 G E- YAN 4PPI

Kenneth L. Lay
Chairmon and
Chief Executive Officer

P. O. Box 1188 Houston, Texas 77251-1188 (713) 853-6773

April 25, 1994

The Honorable Hazel R. O'Leary The Secretary of Energy Department of Energy 1000 Independence Avenue, SW Washington, DC 20585

Dear Hazel:

I'm delighted to accept your invitation to continue serving on the National Petroleum Council through November 23, 1995.

The NPC has played a significant role in formulating our nation's energy policy for many years. I am pleased to be a part of that great tradition.

I look forward to working with you and the NPC in this important capacity.

Sincerely,

rtf57

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#### U.S. DEPARTMENT OF ENERGY CORRESPONDENCE CONTROL FORM OFFICE OF THE EXECUTIVE SECRETARIAT

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U.S. DEPARTMENT OF ENERGY

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# **Independent Petroleum Association of America**

American Association of Professional Landmen Anadarko Petroleum Corporation Association of Oilwell Servicing Contractors California Independent Petroleum Association Independent Oil & Gas Association of West Virginia Independent Petroleum Association of New Mexico Interstate Natural Gas Association of America Kansas Independent Oil & Gas Association National Association of Royalty Owners National Stripper Well Association North Texas Oil & Gas Association Ohio Oil & Gas Association Petroleum Equipment Suppliers Association Texas Independent Producers & Royalty Owners Association American Petroleum Institute (API) **Apache Corporation** Baker Hughes, Inc. **BDM Oklahoma BP** America Chesterfield Energy Corporation

Cray Research, Inc. Department of Energy Dugan Production Corp. Enron Corp. Enserch Exploration, Inc. Gas Research Institute Landmark Graphics The Louisiana Land & Exploration Co. Lufkin Industries, Inc. Meridian Oil Inc. Oryx Energy Company Pennzoil Company Schlumberger Seagull Energy Corporation Sonat Exploration Company Vastar Resources, Inc. Waco Oil and Gas Co. Walter Oil and Gas Corporation Western Atlas Geophysical

We're roundin' up all of our friends for the Third Annual

# Wildcatters' Roundup and Roadhouse Romp

Friday, July 22, 1994

7:00 p.m.

### **Zed Restaurant and Public House**

6151 Richmond Highway (Route 1) Alexandria, Va.

Music provided by City Slicker

Casual attire



Non-transferable

r.s.v.p. card enclosed or call (202) 857-4722 Fax (202) 857-4799

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U.S. DEPARTMENT OF ENERGY

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# ENRON CORP

E. Joseph Hillings Vice President Federal Government Affairs

750 17th Street, N. W., 4th Fl. Washington, D. C. 20006-4607 (202) 828-3366 Fax: (202) 828-3372

July 25, 1994

VIA FAX: 7-502-224-1106

Mr. Gary Escobar Vice Counsel United States Counsellor Officer Embassy of the United States Moscow, Russia

Dear Mr. Escobar:

Thank you for discussing Enron's program to bring 60-80 Stroytrongas natural gas construction workers to the United States as part of the pipeline expansion program of our Northern Natural Gas Pipeline Company in Nebraska, which was outlined in U.S. Depresent of Energy Deputy Secretary Bill White's letter to Enron Chairman Ken Lay.

During our discussion, I raised a question relating to the issuing of visas to an advance group of welders who will be receiving training regarding the U.S. pipeline welding standards prior to beginning work in Nebraska. You advised me that, recognizing the short time remaining before that group is to leave Moscow for the Lincoln Electric Co. training facility in Cleveland, Ohio, you would be glad to work with those assisting in the filing of visa applications on an expedited basis.

Mr. Andrew Lowenstein and Ms. Larissa Kozinova who are Enron employees located in Moscow are coordinating this effort. They are being assisted by Coleen Raker, an attorney in our Houston office and outside counsel in Houston, Harry Gee, Jr.

Your interest in Enron's program to further advance U.S.-Russia commercial ties, as manifested by the Gore-Chernomyrdin Commission is deeply appreciated. Many thanks to you, Mr. Slaght and Mr. Schewchuck for your help.

Sincerely,

cc: Deputy Secretary Bill White, DOE
Ambassador Thomas Simon/Marcia Wong, DOS
Andrew Lowenstein/Larissa Kozinova
Dale Slaght, Senior Commercial Counselor, Moscow
George Griffin, Acting Director Business Affairs, DOS



The Decuty Secretary of Energy

Washington, DC 20585

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July 28, 1994

Mr. Kenneth L. Lay Enron Corp. P.O. Box 1188 Houston, TX 77251-1188

Dear Ken:

It was good to see you at the National Petroleum Council meeting in Washington last Wednesday. When you have the opportunity, let's resume our discussion on Gazprom. I would also like to talk to you about Pakistan.

Sincerely,

**Bill White** 

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### The Secretary of Energy Washington, DC 20585

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August 2, 1994

Mr. Fred C. Schulte President and Chief Executive Officer Elgin National Industries 120 South Riverside Chicago, IL 60606

Dear Mr. Schulte:

A profound sense of accomplishment remains with me as a result of our Presidential Mission on Sustainable Energy and Trade to India. Our mission was the first of its kind for the Department of Energy and sets a new standard for excellence. We forged a strong bond between the governments of India and the United States and developed trusting partnerships with our industry allies and non-governmental organizations.

The President envisioned a mission which would build on his meeting with Prime Minister Rao. I feel privileged to have led a delegation which realized his vision through hard work, professionalism, and good humor. We all celebrate this success.

The Department of Energy team looks forward to implementing the actions identified during the visit. Your support is instrumental to our continued success.

As promised, here are:

- the trip report, a complete list of the delegation members (business and government), a final itinerary, and a complete set of news clips; and
- a bound copy of the collection of Carl Stoiber's cartoons which speaks volumes.

Again, it was a pleasure to work with you. I look forward to a continuing partnership.

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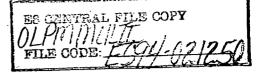
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### The Secretary of Energy Washington, DC 20585



August 2, 1994

Mr. Terence H. Thorn
Senior Vice President, Government Affairs
Enron Corp.
P.O. Box 1188
Houston, TX 77251

Dear Mr. Thorn:

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Sincerely,

Hazel R. O'Lear

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### The Secretary of Energy Washington, DC 20585

August 2, 1994

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Senior Vice President, Government Affairs
Enron Corp.
P.O. Box 1188
Houston, TX 77251

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Again, it was a pleasure to work with you. I look forward to a continuing partnership.

Hr. K

Hazel R. O'Leary



# The Deputy Secretary of Energy

1000 Independence Avenue., S.W. Washington, D.C. 20585 (202) 586-5500 • FAX (202) 586-0148

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August 15, 1994

Kenneth Lay Chairman Enron Corporation 1200 Smith Houston, Texas 77002

Dear Ken:

Two weeks ago I visited senior Mexican energy officials. I think there will be much opportunity after the election. Enclosed all frontrunners for positions as Energy Secretary and Director General of Pemex are progressive, and market-oriented.

Of particular importance to improved Mexican air quality and increased market for natural gas is adoption of the electricity planning document referred to as the "Prospectiva." Enclosed is a copy. It is not yet translated into English.

I talked to Rojas and Lozoya specifically about Enron.

Sincerely,

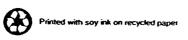
**Bill White** 

Enclosure

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# U.S. DEPARTMENT OF ENERGY OFFICE OF THE EXECUTIVE SECRETARY DOCUMENT TRANSMITTAL FORM

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# Department of Energy

Washington, DC 20585

August 11, 1994

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MEMORANDUM FOR WILLIAM H. WHITE

DEPUTY SECRETARY OF ENERGY

FROM:

DONALD W. PEARMAN, JR.

ACTING ASSOCIATE DEPUTY SECRETARY

FOR FIELD MANAGEMENT

SUBJECT:

Information: Meeting with Mr. Robert C. Kelly of the Enron

Corporation

On July 28, 1994, representatives of my utilities' staff had the opportunity to meet with Mr. Robert C. Kelly, Executive Vice President of the Enron Corporation, and President of Enron Emerging Technologies, Inc., a subsidiary with interests in developing technologies such as photovoltaics. Representatives of Energy Efficiency and Renewable Energy's Office of Solar Energy Conversion, and Office of Federal Energy Management Programs, the Office of General Counsel for Technology Transfer and Procurement, and the Office of Procurement, Assistance, and Property also participated in the meeting. The meeting permitted Mr. Kelly to inform us of Enron's proposal to participate in Nevada's Solar Enterprise Zone.

The Nevada Solar Enterprise Zone is being pursued to promote environmental and energy efficiency, develop new technologies for export, and to provide economic opportunity for the Las Vegas area. Enron's proposal is in response to a Nevada Operations Office Request for Concepts for solar projects at the Nevada Test Site. Enron's response is one of about 25 received. The Golden field Office will assist the Nevada Operations Office in evaluating the proposals.

Enron proposes to build, finance and operate a 10 megawatt photovoltaic facility at the Jackass Flats section of the Nevada Test Site, adding five to ten megawatts per year to reach 100 megawatts in about 15 years. They propose selling power to DOE and other Federal agencies at rates competitive to the local utility. In return, Enron would require certain commitments from DOE, such as a 30-year lease of DOE property, providing a market for the power produced, and indemnification against pre-existing environmental liabilities at the site. Additionally, Enron proposes to construct a production facility in the Las Vegas area that would employ 50 to 100 people.

Upon completion of the subject meeting, Mr. Kelly stated that he was going to the House of Representatives to brief the Nevada congressional delegation, and that on Saturday, July 30, he would give the same briefing at a public meeting in Las Vegas, with the attendance of DOE, local, and State government officials expected.



As the process of establishing a Nevada Solar Enterprise Zone progresses, my staff is ready to provide utilities and real estate technical support, and to team with other organizations to achieve the desired outcome.

.cc:

C. Ervin, EE-1

R. Nordhaus, GC-1

A. Durham, HR-1

N. Aquilina, Manager, NVO



# U.S. DEPARTMENT OF ENERGY OFFICE OF THE EXECUTIVE SECRETARIAT DISPATCH DOCUMENT TRANSMITTAL FORM

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ARLENE MITCHELL 6X8924

ES CONTACT:



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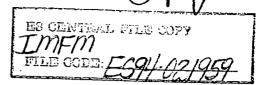
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# Department of Energy

Washington, DC 20585

August 11, 1994



ES 94-021959

MEMORANDUM FOR WILLIAM H. WHITE

DEPUTY SECRETARY OF ENERGY

FROM:

DONALD W. PEARMAN, JR.

ACTING ASSOCIATE DEPUTY SECRETARY

FOR FIELD MANAGEMENT

SUBJECT:

<u>Information</u>: Meeting with Mr. Robert C. Kelly of the Enron

Corporation

On July 28, 1994, representatives of my utilities' staff had the opportunity to meet with Mr. Robert C. Kelly, Executive Vice President of the Enron Corporation, and President of Enron Emerging Technologies, Inc., a subsidiary with interests in developing technologies such as photovoltaics. Representatives of Energy Efficiency and Renewable Energy's Office of Solar Energy Conversion, and Office of Federal Energy Management Programs, the Office of General Counsel for Technology Transfer and Procurement, and the Office of Procurement, Assistance, and Property also participated in the meeting. The meeting permitted Mr. Kelly to inform us of Enron's proposal to participate in Nevada's Solar Enterprise Zone.

The Nevada Solar Enterprise Zone is being pursued to promote environmental and energy efficiency, develop new technologies for export, and to provide economic opportunity for the Las Vegas area. Enron's proposal is in response to a Nevada Operations Office Request for Concepts for solar projects at the Nevada Test Site. Enron's response is one of about 25 received. The Golden field Office will assist the Nevada Operations Office in evaluating the proposals.

Enron proposes to build, finance and operate a 10 megawatt photovoltaic facility at the Jackass Flats section of the Nevada Test Site, adding five to ten megawatts per year to reach 100 megawatts in about 15 years. They propose selling power to DOE and other Federal agencies at rates competitive to the local utility. In return, Enron would require certain commitments from DOE, such as a 30-year lease of DOE property, providing a market for the power produced, and indemnification against pre-existing environmental liabilities at the site. Additionally, Enron proposes to construct a production facility in the Las Vegas area that would employ 50 to 100 people.

Upon completion of the subject meeting, Mr. Kelly stated that he was going to the House of Representatives to brief the Nevada congressional delegation, and that on Saturday, July 30, he would give the same briefing at a public meeting in Las Vegas, with the attendance of DOE, local, and State government officials expected.





As the process of establishing a Nevada Solar Enterprise Zone progresses, my staff is ready to provide utilities and real estate technical support, and to team with other organizations to achieve the desired outcome.

cc:

C. Ervin, EE-1

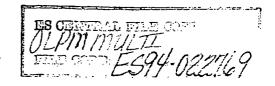
R. Nordhaus, GC-1

A. Durham, HR-1

N. Aquilina, Manager, NVO



# The Deputy Secretary of Energy Washington, DC 20585



August 22, 1994

Mr. Bill Burton Jones, Day, Reavis and Pogue 310 Congress Avenue Suite 1200 Austin, TX 78701

Dear Bill:

I would like to thank you for moderating the discussion on "International Trade Issues in Energy Resources and Technology" at the Austin public meeting on energy policy. The panel discussion that you facilitated provided an excellent discussion.

The Department will use this information in the development of the National Energy Policy Plan.

Sincerely,

Bill White

Letz thinh of what we wight do to solve the problem we discussed at lends.



### The Deputy Secretary of Energy Washington, DC 20585

August 22, 1994

Mr. Terry Thorn
Senior Vice President
Government Affairs and Public Policy
ENRON, Inc.
Houston, TX 77251-1188

#### Dear Terry:

I would like to thank you for your participation in the discussion on "International Trade Issues in Energy Resources and Technology" at the Austin public meeting on energy policy. The Administration will use this information in the development of the National Energy Policy Plan.

Because time limitations may not have allowed you to address the full range of issues, please feel free to submit additional materials for our use.

Sincerely,

Bill White

I høpe you can go on a trade mission with me to Paleistan- may be early Dec.

I have strong personal welationships with the existing government.

9/18/94

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E. Joseph Hillings Vice President Federal Government Affairs

750 17th Street, N. W., 4th Fl. Washington, D. C. 20006-4607 (202) 828-3366 Fax: (202) 828-3372

September 26, 1994

The Honorable Hazel R. O'Leary Secretary of Energy Room 7A-257 1000 Independence Avenue, SW Washington, DC

Dear Secretary O'Leary:

Ken Lay, Enron's Chairman and CEO, sent the attached letter to approximately 200 Members of Congress on our system in support of GATT Implementing Legislation. I thought this would be of interest to you.

Sincerely,





Kenneth L. Lay
Chairman and
Chief Executive Officer

P. O. Box 1188 Houston, Texas 77251-1188 (713) 853-6773

September 26, 1994

The Honorable Jeff Bingaman United States Senate 110 Hart Senate Office Building Washington, DC 20510-3102

Dear Jeff:

I wrote to you earlier this year to explain Enron's international development strategy for pipelines, power plants, exploration and marketing of natural gas. Our successes have been aided by worldwide changing attitudes that privatization and open markets are positive for all concerned countries.

Hopefully, the full Senate soon will have an opportunity to consider the implementing legislation necessary for the United States' approval of the GATT (Uruguay Round). We ask you to vote in favor of this important trade agreement because a liberalized trading system could result in more nations opening their infrastructure development not only to large corporations such as Enron, but also to tens of thousands of United States subcontractors.

You may be interested in a few recent Enron examples which we believe give reason to conclude that the world wants United States produced goods and services. At this time, 54 Russian pipeline construction workers are learning our pipeline construction methods, including stringent safety and environmental standards, while training on Enron's Northern Natural Gas Pipeline in Nebraska. When they complete their training assignment, they will export our techniques to their own system. We believe it highly probable that they may buy the same U.S. manufactured equipment they presently are using.

Further, Enron recently announced an agreement to build a power plant in China and a natural gas pipeline between Bolivia and Brazil, and we soon should be producing oil and gas at an off-shore site in Bombay, India, for use in their domestic market.

The market for energy facilities and clean energy is maturing rapidly, and U.S. companies have the capability to win contracts to build, operate and own facilities worldwide. Demand growth for U.S. goods and services by other countries is projected to be as high as 96%, and meeting that demand through GATT will foster long-term economic and political relationships among nations which are just beginning to fully understand the value of liberalized trading systems and privatization. Passage of the GATT (Uruguay Round) Implementing Legislation strongly reinforces the value of such free market policies and builds upon the successes of other free trade agreements, including NAFTA.

Your prompt and favorable consideration of the GATT legislation would be deeply appreciated.

Sincerely,

B



OL-PMIAY 94-Extex 34

The Deputy Secretary of Energy

1000 Independence Avenue., S.W. Washington, D.C. 20585 (202) 586-5500 • FAX (202) 586-0148 September 28, 1994

ES CENTRAL FILE COPY

OLPMLAY

FILE CODE: FLOU-025821

Mr. Ken Lay Enron Corporation P.O. Box 1188 Houston, Texas 77251-1188

Dear Ken:

Enclosed find three maps, showing the extent of the power grid of the Western Area Power Administration, the excess transmission capacity in each area, and potential sources of alternative energy that might be accessible to its power lines. We are shaping up WAPA to be a renewables highway, and to best utilize for the benefits of everyone, including its customers, its tremendous transmission resource. If you have any questions, do not hesitate to call Kyle or me.

Sincerely,

**Bill White** 

**Enclosure** 

cc: Kyle Simpson



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# Department of Energy Office of the Secretary

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Vice President & Director, R&D The Dow Chemical Company

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Dr. Marvin Fields Manager, New Technology Aristech Chemical Corporation

Dr. Nicholas Fiore Vice President, Research Carpenter Technology Corporation

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Mr. Patrick F. Flynn Cummins Engine Company, Inc.

Ms. Marion F. Freeman Manager, International Sales Kessler-Ellis Products Company

General Electric Company
Director, Current Motor & Generators Department

Mr. Clifford Gilpin Intermediates Department Allied-Signal Corporation

Mr. Sameul Goldberg President INCO United States, Inc.

Mr. Rodney E. Hanneman Vice President Corporate Quality Assurance and Technology Operations

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Dr. Gideon Shavit Chief Fellow Commercial Buildings Group Honeywell, Inc.

Mr. Larry Simpson Advertising Representative Siemens Energy & Automation, Inc.

Mr. Scott Sklar Solar Energy Industries Association

Mr. Dan Steinmeyer Engineering Fellow Monsanto Research Corporation Mr. Charles R. Velzy President Charles R. Velzy Associates, Inc.

Dr. Blake Wallace Allison Engine Company

Mr. Frank Wang Decker Energy International Johnson Controls

Mr. Dennis Watson Energy Performance Services, Inc. (ENSERV)

Mr. James K. Wessel Director, Federal Business Development

Mr. K. Glenn White Vice President, Operations Dupont-Lanxide Electronic Co.

Mr. Brad Wolf
Davy International, Inc.

Mr. James L. Wolf Vice President, Energy and Environmental Market Honeywell, Inc.

11/1010 - 11/1-028948



# The Deputy Secretary of Energy

1000 Independence Avenue., S.W. Washington, D.C. 20585 (202) 586-5500 • FAX (202) 586-0148

ES CENTRAL FILE COPY

OLPHONICATION
FILE CODE: F-59/-028948

October 25, 1994

Mr. Doug Divine Director of Planning PLANERGY, Inc. 1008 West Ave. Austin. TX 78701

Dear Doug:

Secretary O'Leary has asked me to lead a trade mission to Pakistan following up on the successful Presidential Mission on Energy Investments. I will be travelling to Pakistan, December 11-18, 1994.

Similar to the mission Secretary O'Leary led in September, we will promote U.S. energy and environmental interests in Pakistan's expanding and emerging markets. On this mission there will be a special emphasis on oil & gas and coal-related projects.

We are in the process of selecting a business delegation for the mission. The Department has been informed that your company may be interested in participating. In order to evaluate potential delegation members, we are asking each organization to contact Rob Task in my office. Please provide us with the information we may need detailing your organization's interest in Pakistan by Thursday, October 27. Mr. Task may be reached at 202-586-5500.

Following the receipt of information from all organizations that are interested, we will be considering each submission while determining the optimal make-up of the delegation. Invitations to those selected to participate will be sent by Wednesday, November 2. Additionally, if you have any questions regarding the mission please contact Mr. Task at 202-586-5500.

I look forward to hearing of your interest in this mission.

White

Sincerely.



1000 Independence Avenue., S.W. Washington, D.C. 20585 (202) 586-5500 • FAX (202) 586-0148

October 25, 1994

Mr. Howard Karen President Enron Exploration Comp. 1400 Smith Street, Suite 1867 Houston, TX 77002

Dear Howard:

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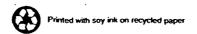
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ill Whito

Sincerely,







1000 Independence Avenue., S.W. Washington, D.C. 20585 (202) 586-5500 • FAX (202) 586-0148

October 25, 1994

Mr. Richard D. Kinder President & CEO Enron Corp. 1400 Smith Street Houston, TX 77002

Dear Richard:

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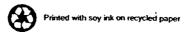
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I look forward to hearing of your interest in this mission.

Sill White

Sincerely,





1000 Independence Avenue., S.W. Washington, D.C. 20585 (202) 586-5500 • FAX (202) 586-0148

October 25, 1994

Mr. Terence Thorn
Senior Vice President
Government Affairs and Public Policy
ENRON Corporation
P.O. Box 1188
1400 Smith Street
Houston, TX 77002

## Dear Terry:

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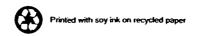
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I look forward to hearing of your interest in this mission.

ill White

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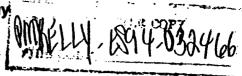






Washington, DC 20585

January 24, 1995



Mr. Robert C. Kelly President Enron Emerging Technologies, Inc. P.O. Box 1188 Houston, Texas 77251-1188

Dear Mr. Kelly:

Thank you for your letter dated November 22, 1994, expressing your support for the Nevada Solar Enterprise Zone. I agree that the solar enterprise zone is a tremendous opportunity to commercialize solar energy technology. Moreover, I am aware of the importance of long-term market commitments, the availability of tax exempt financing, and site access.

During the December 6, 1994, task force meeting in Las Vegas, Nevada, the task force voted unanimously to establish an independent, non-profit development authority. In the short term, this authority will issue a Request for Proposal that includes at least 100 MW of solar projects to be located in the solar enterprise zone, along with the other recommendations accepted by the task force. The task force, recognizing that this initial 100 MW is only the beginning, made recommendations that could stimulate long-term commercialization of solar technologies. The task force recommendations are enclosed.

I am hopeful that the new authority and its procurement actions, as well as its long-term agenda, will address your concerns and the concerns of the entire solar industry. The Department of Energy is looking forward to working in cooperation with the authority and welcomes your continued support.

Sincerely,

Bill White

**Enclosure** 

Bob - I am keeping after this to make Something happen and an being briefed on the availability of markets this week. Bill 1/24

#### NEVADA SOLAR ENTERPRISE ZONE TASK FORCE RECOMMENDATIONS

## I. Task Force Findings and Recommendations

Whereas the Task Force reviewed the initial Solar Enterprise Zone (SEZ) feasibility study and conducted a six month in-depth analysis for developing 1000 MW of solar projects at the SEZ in Nevada, the Task Force finds that:

- The SEZ will provide the State of Nevada and the nation with environmental benefits from solar technologies;
- The SEZ will enhance local and national economic development by helping to build a competitive, growing solar energy industry in Nevada;
- The SEZ will advance the solar industry and technology development to achieve costcompetitive solar energy and expand domestic and export markets;
- There are no insurmountable barriers to proceeding with SEZ.

Accordingly, the Task Force members intend to establish an independent, non-profit development authority with the following charter:

- Obtain and leverage a broad portfolio of public and private resources for solar energy development, including low-cost financing, Federal and State funding, and foundation development funds;
- Structure supports provided by the public sector to provide for a payback to the public from successful commercialization efforts;
- Develop market commitments sufficient to commercialize solar technologies, with 1000
   MW of new capacity as a concrete objective;
- Develop a master plan for employing the resources made available for the SEZ.

# II. Short-Term Requirements

The Task Force finds that sufficient market, land, and finance opportunities for developing a near-term 100 MW solar project exist; therefore, we urge that as soon as possible after the establishment of the independent, non-profit development Authority, the Authority issue a Request for Proposal (RFP) that includes at least 100 MW of solar projects to be located in the Solar Enterprise Zone and the following support negotiated by the Authority and offered to



### prospective developers:

- Land, environmental assessment and mitigation, and site preparation assistance for solar project development provided by the Department of Energy Nevada Operations Office (DOE/NV);
- Market for at least 100 MW structured in yearly increments provided by federal authorities, Western Area Power Administration (Western) and other organizations (the RFP should offer as firm a contract as possible to potential developers);
- Industry use of DOE/NV equipment and labor to assist in project construction on competitive, incremental cost terms that:
  - account for opportunities for the Solar Enterprise Zone to use Nevada Test Site

    (NTS) resources that would otherwise be idle or underemployed, and thus reduce
    the overall costs of continuing defense program missions at the NTS by paying
    for the incremental costs of downtime; and
  - will help provide skilled labor and specialized equipment at a low incremental cost for Solar Enterprise Zone development by making dual use of labor and equipment at the NTS that are already fully paid for by DOE;
- Defense Conversion funding, applied for from existing appropriations based on the SEZ's ability to assist in worker and community transition;
- Power transmission, administration, load shaping, storage and marketing assistance to the SEZ provided by DOE and Western;
- Ten million dollars in Industrial Development Bond (IDB) financing available for solar
  project development, obtained from the State of Nevada to provide start-up support until
  other financing options can be developed;
- Tax exempt financing available for project developers obtained by the Authority contingent upon IRS approval.

# III. Long-Term Requirements

In addition to the near-term actions, the Task Force recognizes that the initial RFP is only the beginning of a long-term commercialization effort; therefore, the Task Force recommends that:

In cooperation with the State of Nevada, Department of Business and Industry, the Authority file for 501(c)3 non-profit status and seek the authority to issue \$150 million in

tax-exempt bond financing to support solar projects, displace reliance on State IDB financing, and enhance the State's capability to expand economic development;

- DOE Defense Programs and Energy Efficiency and Renewable Energy Programs allocate \$150 million over five years to support projects developed at the SEZ;
- DOE coordinate the efforts and resources of the Office of Defense Programs and the
  Office of Energy Efficiency and Renewable Energy to make funds and technical
  resources available to support the development organization while it develops the first
  solar projects;
- The Authority work with Western, utilities, state public service commissions, and the DOE/NV, to identify and secure market commitments for solar projects;
- Nevada agencies coordinate with the Authority to assist solar industry development;
- DOE support initial operations of the Authority until it can establish sufficient funding and returns on project investment to sustain its own operations.

# IV. Organization and Management

The Task Force directs that Task Force members Senator Richard Bryan, William Martin, Claude Evans, Tim Carlson (for the Governor of Nevada), Rose McKinney-James, Scott Sklar, Dina Titus, and Nick Aquilina reconstitute themselves as the founding Board of Directors for the Authority in order to legally incorporate the Authority and establish a permanent Board of Directors.

The Task Force directs that the Authority be organized according to the following guidelines:

- Acting as a Board of Directors for the Authority, Task Force members will establish rules for nominating and confirming a permanent Board of Directors;
- Nominations for board membership will be solicited from private industry, and not less than one-half of the board members will be from the private sector;
- Other board members will be selected to represent participating Federal and State agencies, consistent with Federal and State laws and regulations;
- The Acting Board of Directors will develop conflict of interest standards for Board members to prevent gaining unfair advantage or directly benefiting from Board activities.

### V. Legislative Long-Term

In addition to establishing the Authority and charging it with both short- and long-term tasks, the Task Force recognizes that critical changes to current statutes could greatly expand the capabilities of the Authority; given the overriding importance and benefits of the Authority, the Task Force directs the following legislation be examined:

- A "bullet" exemption from Internal Revenue Code restrictions to allow the Authority to use its 501(c)3 status to:
  - issue bonds beyond the \$150 million cap,
  - relax restriction on benefits to private, for-profit entities, and
  - expand options for combining Federal funds and bond proceeds for project development without jeopardizing tax-exempt status;
- Legislation to make solar tax credits, accelerated depreciation, and other incentives
  offered to assist renewable energy development available to for-profit project developers
  assisted by the Authority;
- Legislation to make the 10 percent solar investment tax credit available to a utility that builds a project in the SEZ;
- Legislation to permit DOE to make long-term power purchase commitments beyond the current 10-year limit;
- Legislation to allow/require Federal agencies to purchase renewable power from the SEZ
  if its price is less than 10 percent over market rates;
- Nevada legislation supporting renewable energy that assists in the development of the SEZ.

OCPMMULITES94033195



# The Secretary of Energy Washington, DC 20585

MILE CODE: ES 94033195

December 7, 1994

Ms. Thora M. Johannson Regional Exploration Manager Occidental Petroleum P.O. Box 12021 1200 Discovery Drive Bakersfield, CA 93389

Dear Ms. Johannson:

When we received the invitation from Prime Minister Bhutto to visit Pakistan to promote trade opportunities, we recognized an opportunity for tremendous success for both Pakistan and the United States. My expectations were surpassed dramatically. We returned with \$4 billion of investment opportunities in the private sector and a genuine expansion of the relationship between two great nations.

Your comprehensive knowledge of the oil and gas industry, especially exploration, helped to shape the issues and formulate the strategy for removing barriers and creating partnerships. Thank you for your commitment, hard work, and professionalism. Our new government and industry alliances provided the foundation for a successful Presidential Mission on Energy Investment to Pakistan.

As we committed, the Department of Energy Team looks forward to working with you as we complete our follow up on the Mission. To complete your mission file, attached are:

- -the trip report;
- -a complete list of delegation members (government and business);
- -a final itinerary:
- -a complete set of news clips;
- -a copy of the "Power: Climb to a Resilient Economy" presentation overheads;
- -a trip photo; and
- -copies of all of the Government-to-Government agreements.

Again, it was a pleasure to work with you. I look forward to continued cooperation to reach our mutual goals.

Sincerely

Hazel R. O'Leary



# The Secretary of Energy Washington, DC 20585

December 7, 1994

Ms. Rebecca Mark Chairman and Chief Executive Officer ENRON Power Development Corp. P.O. Box 1188 1400 Smith Street Houston, TX 77251

Dear Ms. Mark:

When we received the invitation from Prime Minister Bhutto to visit Pakistan to promote trade opportunities, we recognized an opportunity for tremendous success for both Pakistan and the United States. My expectations were surpassed dramatically. We returned with \$4 billion of investment opportunities in the private sector and a genuine expansion of the relationship between two great nations.

Your contribution, through the Chenab River project activity, helped to shape the issues, formulate the strategy for removing barriers and create partnerships. Thank you for your commitment, hard work, and professionalism. Our new government and industry alliances provided the foundation for a successful Presidential Mission on Energy Investment to Pakistan.

As we committed, the Department of Energy Team looks forward to working with you as we complete our follow up on the Mission. To complete your mission file, attached are:

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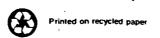
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Hazel R. O'Leary





OLPM Mult, E594-633393

The Secretary of Energy

Washington, DC 20585

OLPMULTI-894-033393

December 9, 1994

Ms. Judy Kilachand Asia Society 725 Park Avenue New York, New York 10022

Dear Ms. Kilachand:

Thank you for joining our team to make Power Minister N.K.P. Salve's visit to the United States both memorable and productive. Meeting with non-resident Indians was an important aspect of the Minister's trip. The lunch hosted by you and the Asia Society November 17, enhanced the cooperative spirit of the entire Indo-US delegation.

Minister Salve's visit builds on the evolving partnership between the United States and India to promote sustainable development in energy, environment and trade. Minister Salve and I are pleased with our progress in both the government and private relationships developed and strengthened as a part of this initiative.

Thank you again for helping to further an important alliance that mutually benefits India and the United States.

Sincerely,

OLPM Mult, E594-633393



The Secretary of Energy

Washington, DC 20585

OLPMMULTI-B94-133393

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Sincerely,

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## The Secretary of Energy Washington, DC 20585

December 9, 1994

Ms. Rebecca Mark Chairman ENRON Development Corporation P.O. Box 1188 Houston, Texas 77251-1188

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.

R. O'Leary



## The Secretary of Energy Washington, DC 20585

December 9, 1994

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Chairman
ENRON Development Corporation
P.O. Box 1188
Houston, Texas 77251-1188

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R. O'Leary

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