



June 4-5, 2024 | Minneapolis, Minnesota

AMERICAN CLEAN ENERGY POWERED BY SMALL BUSINESSES





June 4-5, 2024 | Minneapolis, Minnesota

AMERICAN CLEAN ENERGY POWERED BY SMALL BUSINESSES

Doing Business with DOE's Office of Environmental Management (EM)

Aaron Deckard

Procurement Director

Environmental Management Consolidated Business Center

Ken Johnson

Small Business Program Manager

Office of Environmental Management

June 4, 2024

EM's Commitment to Small Business First



EM has a long history of support to the DOE Small Business Program and a strong commitment to increasing small business awards to prime contractors and subcontractors to perform EM mission-critical work.

EM is committed to “Small Business First” (DOE Policy 547.1A), including the following key tenets:

- Foster a dynamic business environment for the small business community
- Promote inclusiveness in DOE-EM activities by advancing initiatives that attract the innovation and creativity of small businesses
- Identify and remove barriers for small businesses wherever possible
- Continue to champion partnerships, such as the DOE Mentor-Protégé Program

FY24 Small Business Goals for DOE Contracts

Category	Prime/with MOSRC*	Subcontracting (% of Prime Contractor \$'s to Subcontracts)**
Small Business	5%/17%	49%
Small Disadvantaged Business	8.15%	8.15%
Woman-Owned Small Business	5%	5%
Service-Disabled Veteran-Owned Small Business	5%	5%
HUBZone	3%	3%

**Management & Operating Subcontract Reporting
Capability data drawn from 1st-Tier small business
subcontracts at participating DOE sites.*

***Recent major EM prime contracts have also included
subcontracting goals of 1% for non-ANC Indian tribes
and 0.25% for Ability One.*

DOE-EM PRIMARY NAICS CODES

NAICS Code	NAICS DESCRIPTION
541620	ENVIRONMENTAL CONSULTING SERVICES
541611	ADMINISTRATIVE MANAGEMENT AND GENERAL MANAGEMENT CONSULTING SERVICES
561210	FACILITIES SUPPORT SERVICES
562211	HAZARDOUS WASTE TREATMENT AND DISPOSAL
562910	REMEDIATION SERVICES

EM: A Vital and Important Mission

EM Mission: To complete the safe cleanup of the environmental legacy brought about from decades of nuclear weapons development and government-sponsored nuclear energy research.

EM's first priority is to ensure the safety and health of the public and EM's workforce while continuing to protect the environment.



A Nationwide Effort



Six Primary Mission Areas

**Special Nuclear
Materials & Spent
Nuclear Fuel**

**Radioactive Tank
Waste**

**TRU & Solid
Waste**

Facility D&D

**Soil &
Groundwater**

Site Services



Opportunities with EM

There are many ways to do business with EM, including but not limited to:

Prime Contracts

- Large and small business primes for a wide range of services to include site cleanup/remediation contracts
- Use of set-aside and socio-economic programs
- IDIQs and BOAs (including the End State Contracting Model)
- GSA schedules

Subcontracts

- Teaming subcontractors
- Post-award subcontracts (large and small business, including socio-economic)
- Strategic sourcing, including Supply Chain Management Center and Integrated Contractor Purchasing Team
- Mentor-Protégé Program



Increasing Small Business Participation

Direct prime contracts

- Use of set-aside and/or socio-economic programs
- Contracts to 8as, Indian country, and ANCs
- Process generally begins with RFI (e.g., recent RFI for Bettis adjacent property development)

Subcontracting

- Mandated goals in large business contracts
- Hold contractors accountable for performance
- Meaningful work

Mentor-Protégé program

- SBA program and/or DOE program
- Major RFPs/contracts require agreement(s)
- Mentors provide technical assistance, business development, planning, strategy, guidance

Strategic Sourcing

- Supply Chain Management Center and Integrated Contractor Purchasing Team
- Self-identify as potential supplier; small business credit
- Metrics contribute toward category management achievement

Procurement Equity

OMB Memo M-22-03, Advancing Equity in Federal Procurement:

<https://www.whitehouse.gov/wp-content/uploads/2021/12/M-22-03.pdf>

- Increased focus on Small Disadvantaged Business (SDB) goals
- Increase spending for other socioeconomic small businesses/traditionally underserved businesses
- Increase small business supplier base, including expanded outreach and engagement

Preference to set-aside for small business (including socioeconomic set-asides) wherever possible

- If not, include substantive subcontracting requirements, including socioeconomic categories

Small Business Inclusion

Small Business Clauses and Provisions in Major EM Contracts

- Section H, Subcontracted Work
- Section B, Small Business Subcontracting Fee Reduction Clause
- Sections L/M, Small Business Participation
- Teaming Subcontractors (Not subject to post-award subcontract consent)
- Mentor-protégé agreements
- Sections C/L/M, Improvements to work processes, procedures, and technologies throughout the contract/ordering period
- *EM is interested in input from industry regarding ideas for further gains in small business inclusion at the prime and subcontract level*

Current Major Acquisitions

EM Sites

- PPPO Operations and Site Mission Support (formerly DUF6)
- PPPO Technical Support Services *
- Paducah Infrastructure Support Services *
- Oak Ridge Technical, Management, and Administrative *
- West Valley Phase 1B (ESCM)

HQ/Corporate Initiatives

- Elemental Mercury Long-Term Management and Storage
- SB Nationwide DD&R * (including ETEC Task Order) (recent award)
- EM HQ Consolidated Technical Support Services *
- LB Nationwide DD&R Task Orders
 - Naval Reactors Cleanup

*Small Business Set-aside

Current Acquisitions – Small Business

Oak Ridge Technical, Management, and Administrative Services

Solicitation No. 89303324REM000126

EM HQ Consolidated Technical Support Services

Solicitation No. 89303322REM000114

Paducah Infrastructure Support Services

Solicitation No. 89303323NEM000040

EM HQ and EMCBC IT and Cyber

Solicitation No. TBD; RFI issued 5/23/24

Procurement Websites

<https://www.emcbc.doe.gov/SEB>



Working with EM Prime Contractors: Subcontracting POCs

EM Small Business Resources:

https://www.emcbc.doe.gov/SEB/EM_QBO

SUBCONTRACTING OPPORTUNITIES CONTACTS

CARLSBAD FIELD OFFICE
Salado Isolation Mining Contractors (WIPP M&O)
George Garcia (575) 234-7390
George.Garcia@wipp.ws

IDAHO OPERATIONS OFFICE
Idaho Environmental Coalition, LLC
(Idaho Cleanup Project)
Leasa Hézér (208) 533-0955
Leasa.Hézér@icp.doe.gov

OAK RIDGE OFFICE
United Cleanup Oak Ridge LLC (UCOR)
Diana Osbourne (865) 574-3449
Diana.Osbourne@orcc.doe.gov

RICHLAND OPERATIONS OFFICE
Central Plateau Cleanup Company, LLC
Scott Mason / Karisa Sawyers (509) 376-3261
CHPRCSB@rl.gov

Hanford Mission Integration Solutions, LLC
Amy Justice / Rebecca Kolin (509) 376-4113
small_business_advocate@rl.gov

Inomedic Health Applications, Inc.
Jody O'Connor
J.L.O'Connor@rl.gov

OFFICE OF RIVER PROTECTION
Bechtel National, Inc. (Waste Treatment Plant)
Katie Valencia / Kylie Rolloson (509) 371-5998
wtpsa@bechtel.com

Washington River Protection Solutions, LLC
(Hanford Tank Operation)
Staci Downing (509) 376-0571
WRPSSmallBusiness@rl.gov

LOS ALAMOS
Newport News Nuclear BWXT-Los Alamos, LLC
Julie Baer (Small Business Coordinator)
(505) 551-2363, Julie.baer@em-la.doe.gov

WEST VALLEY
CH2M Hill B&W West Valley, LLC
Michelle Schweickert (716) 942-2910
michelle.schweickert@chbwv.com

SUBCONTRACTING OPPORTUNITIES CONTACTS

SAVANNAH RIVER OPERATIONS OFFICE
Savannah River Nuclear Solutions, LLC (M&O)
Lisa Tanner (803) 952-5542
lisa.tanner@srs.gov

Battelle Savannah River Alliance, LLC
(Savannah River Nuclear Lab M&O)
Miguel Ortiz (505) 819-7555
miguel.ortiz@srl.doe.gov

Savannah River Mission Completion, LLC
(Integrated Mission Completion Contract)
Ashley Hannah (803) 952-7305
Ashley.hannah@srs.gov

Centerra-SRS
Liz Harris (803) 952-7630
Elizabeth.harris@srs.gov

PORTSMOUTH/PADUCAH PROJECT OFFICE
Fluor-BWXT Portsmouth, LLC
(Portsmouth D&D)
Karen Davis (740) 897-3187
Karen.davis@ports.pppo.gov

Mid-America Conversion Services, LLC
(DUF6 Conversion Services)
Carol Ajirogi, Small Business Manager
(859) 685-9267 Carol.ajirogi@duf6.pppo.gov

**Kimberly Donaldson (Sr. Subcontract
Administrator)** (859) 404-8848
Kimberly.donaldson@duf6.pppo.gov

Four Rivers Nuclear Partnership, LLC
(Paducah Deactivation and Remediation)
Melissa Kickasola (270) 441-5486
Melissa.Kickasola@pad.pppo.gov

U.S. DEPARTMENT OF
ENERGY | OFFICE OF
ENVIRONMENTAL
MANAGEMENT

**SMALL
BUSINESS
PROGRAM**



Scan this code to add your
company's capability statement to
the Department-wide Small
Business Capability Database.

Supply Chain Management Center (SCMC)

Key Features

- DOE Goal of **4% Cost Savings** annually through Strategic Sourcing.
- NNSA holds a contract with the **SCMC** for strategic cost savings.
- EM partners with NNSA to utilize the contract.
- SCMC offers Cost Saving Agreements to EM Prime Contractors in the areas **of Information Technology, Operating Supplies, and Professional Services**.
- Currently over 100 agreements, a majority of which are held by small businesses.
- Agreements meet applicable requirements of **DOE Policy Flash 2014-18**, more commonly known as the **“Golden Ticket”**.
- Greater availability of services through SCMC in recent years, which more closely aligns with EM mission.
- Compliance with FITARA requirements for IT services.
- Future business opportunities are posted on the SCMC website: thescmcgroup.energy.gov
- Contractors complete a supplier profile to be considered for future opportunities.
- SCMC uses the data to select suppliers to best serve EM Prime Contractors.

Engagement Opportunities

Conference Engagement

- Waste Management Symposium
- ETEBA Opportunities Forums
 - 3rd Annual Small Business Thursday w/ Panels and Matchmaking – October 2024
- OSDBU Small Business Conference
- 8a Conference
- Reservation Economic Summit

Reverse Industry Day

- First EM Reverse Industry Day held May 2023
- Second EM Reverse Industry Day targeted for October 2024 at ETEBA BOTC
 - Exclusive Focus on Small Business

EM is Listening – Any Other Suggestions?

4 Basic Tips for New Federal Contractors

1. Make sure you are registered on SAM.gov

- And make sure your registration is updated!

2. Do you qualify for a socioeconomic designation? Seek certification if so.

- SDB/8(a), WOSB, SDVOSB, HUBZone.

3. Reach out to those who can help you.

- Detailed questions are best.

4. Use your free resources.

- You do not have to pay for guidance on registering on SAM or getting small business/socioeconomic certifications.
- Contact the SBA, local APEX Accelerators, and federal Small Business Program Managers before hiring a consultant if you need help.

Helpful Websites

- ❖ DOE Small Business First Policy: <https://www.directives.doe.gov/directives-documents/500-series/0547.1-APolicy-a>
- ❖ DOE OSDBU: <https://www.energy.gov/osdbu/office-small-and-disadvantaged-business-utilization>
- ❖ DOE Acquisition Forecast: <https://www.energy.gov/osdbu/small-business-toolbox/acquisition-forecast>
- ❖ DOE Mentor-Protégé Program: <https://www.energy.gov/osdbu/programs/mentor-prot-g-program>
- ❖ EMCBC Major Procurements Website:
<https://www.emcbc.doe.gov/About/CurrentAcquisitionWebsites>
- ❖ EMCBC Prime Contracts: <https://www.emcbc.doe.gov/About/PrimeContracts>
- ❖ EM Public Website: <https://www.energy.gov/em/office-environmental-management>





June 4-5, 2024 | Minneapolis, Minnesota

AMERICAN CLEAN ENERGY POWERED BY SMALL BUSINESSES

Your Opinion Matters!



Please complete the
session/speaker evaluation,
found in the mobile app.
Thank you!



Questions & Assistance

Aaron Deckard, Procurement Director, DOE-EMCBC

aaron.deckard@emcbc.doe.gov

Karen Bahan, Deputy Procurement Director, DOE-EMCBC

karen.bahan@emcbc.doe.gov

Ken Johnson, Small Business Program Manager, DOE-EM / DOE-EMCBC

kenneth.johnson@emcbc.doe.gov

Visit us at Booth 716!