



Small Business FORUM & EXPO

July 11-12, 2023 | New Orleans Marriott | New Orleans, Louisiana

AMERICAN CLEAN ENERGY POWERED BY SMALL BUSINESSES



July 11-12, 2023 | New Orleans, Louisiana

Doing Business with DOE's NNSA

Laura Lovato

Supplier Diversity & Supply Chain Risk Management Manager

Sandia National Laboratories

U.S. Department of Energy

Wednesday, July 12 | 11:30 AM – 12:30 PM



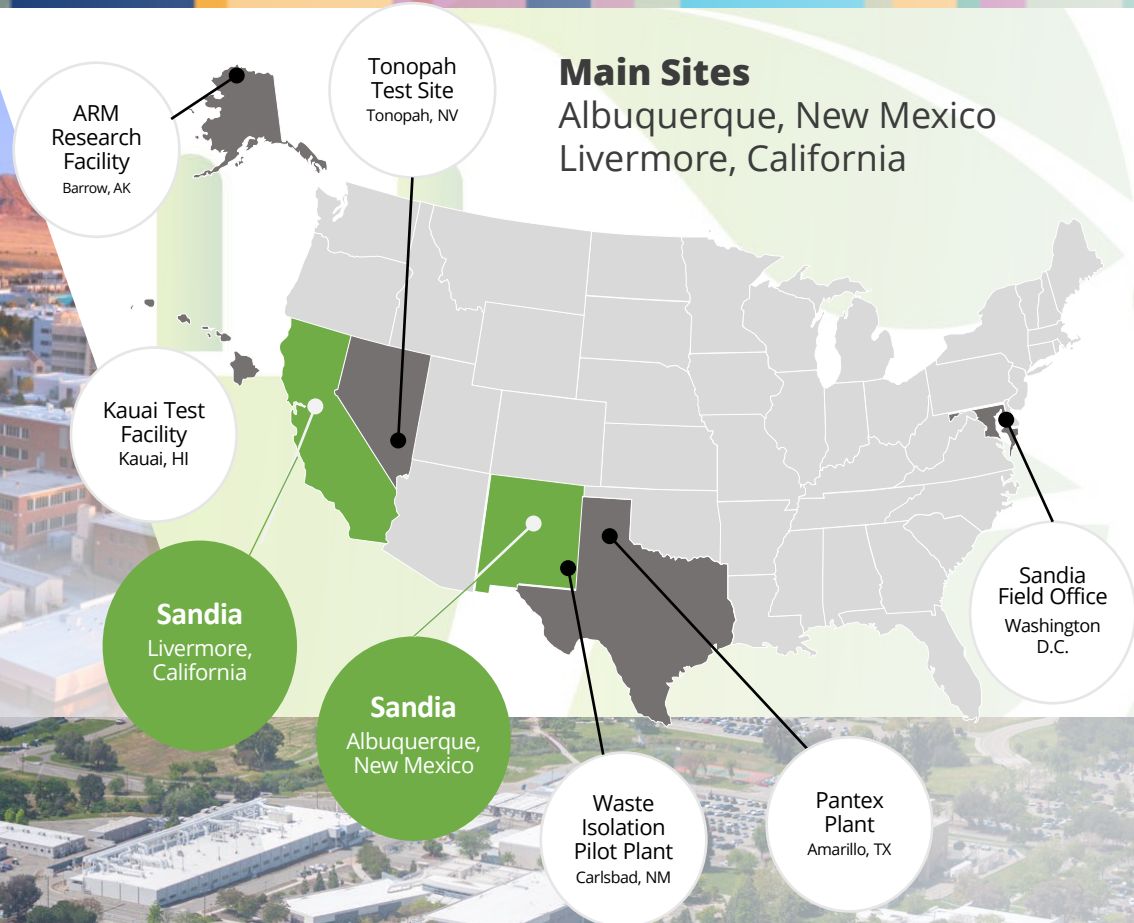
SANDIA IS A FEDERALLY FUNDED RESEARCH AND DEVELOPMENT CENTER (FFRDC) MANAGED AND OPERATED BY

National Technology &
Engineering Solutions of Sandia,
LLC, a wholly
owned subsidiary of Honeywell
International Inc.

Government-owned, contractor-operated

FFRDCs are long-term strategic partners to
the federal government, operating in the public
interest with objectivity and independence and
maintaining core competencies in missions of
national significance

We have facilities across the nation



Sandia is a multimission national security laboratory with five major program portfolios



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Economic Impact



Spending – Record \$4.2B in FY22

- Up \$312M from FY21 and \$1B since FY17
- Expected \$300M increase in FY23
- Small Business Spending \$943M in FY22



Workforce

- All-Time High 15,500 employees
- 480 New Jobs created in FY22
- 500 New Jobs to be created in FY23



Planning major capital projects



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Sandia's Top Capital Investment Priorities

1. Power Sources (PSC) Capability

Replaces the deteriorating 1940's-era building and provide facility to support research, development, production, and surveillance activities.

- *Mission Need Date: 2026*
- Anticipated Completion Date: FY29
- \$100-750M

2. Combined Radiation Environments for Survivability Testing (CREST)

Replaces the 1970's era building to meet the military's operational requirements.

- *Mission Need Date: 2030*
- Anticipated Completion Date: FY32
- >\$750M

3. Weapons Engineering Science & Technology (WEST) Laboratory

The facility will support current and future stockpile work.

- *Mission Need Date: 2032*
- Anticipated Completion Date: FY33
- \$100-750M

4. Next Generation Pulsed Power (NGPP) Facility

New facility will address limitations of the current aging facility.

- *Mission Need Date: 2036*
- Anticipated Completion Date: FY39
- >\$750M

5. Microelectronic Components Capability (MC2)

Replaces complex at Sandia.

- *Mission Need Date: 2037*
- Anticipated Completion Date: FY38
- \$100-750M

How to work with Sandia



Create company account in
iSupplier



Subscribe to the Business
Opportunities Website



Attend Outreach Events



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Register in iSupplier

Supplier Registration

Step 1: Access iSupplier Portal Registration Page

iSupplier Registration page: [Register here](#)

To register in Sandia's iSupplier Portal go to the Registration Page and fill out both of the required pages before clicking the register button.

IMPORTANT: Upon completion of the iSupplier registration you will receive an email containing a username and a temporary password. You will need to change your password within 3 days upon receipt of the email.

Step 2: Enter Company Name & Contact Information

To begin your company's registration, you must enter the required information:

- Legal Company Name
- Tax Country
- Non-US Tax Registration Number
- Federal Tax ID Number
- DUNS Number
- Additional Contact Information

CONTACTS

For questions regarding iSupplier Registration email: supreg@sandia.gov

For questions regarding existing iSupplier account concerns email: isupplier@sandia.gov

For assistance from our Supplier Diversity & Small Business Team email: supplier@sandia.gov

Questions for Electronic Invoicing email: einvoice@sandia.gov

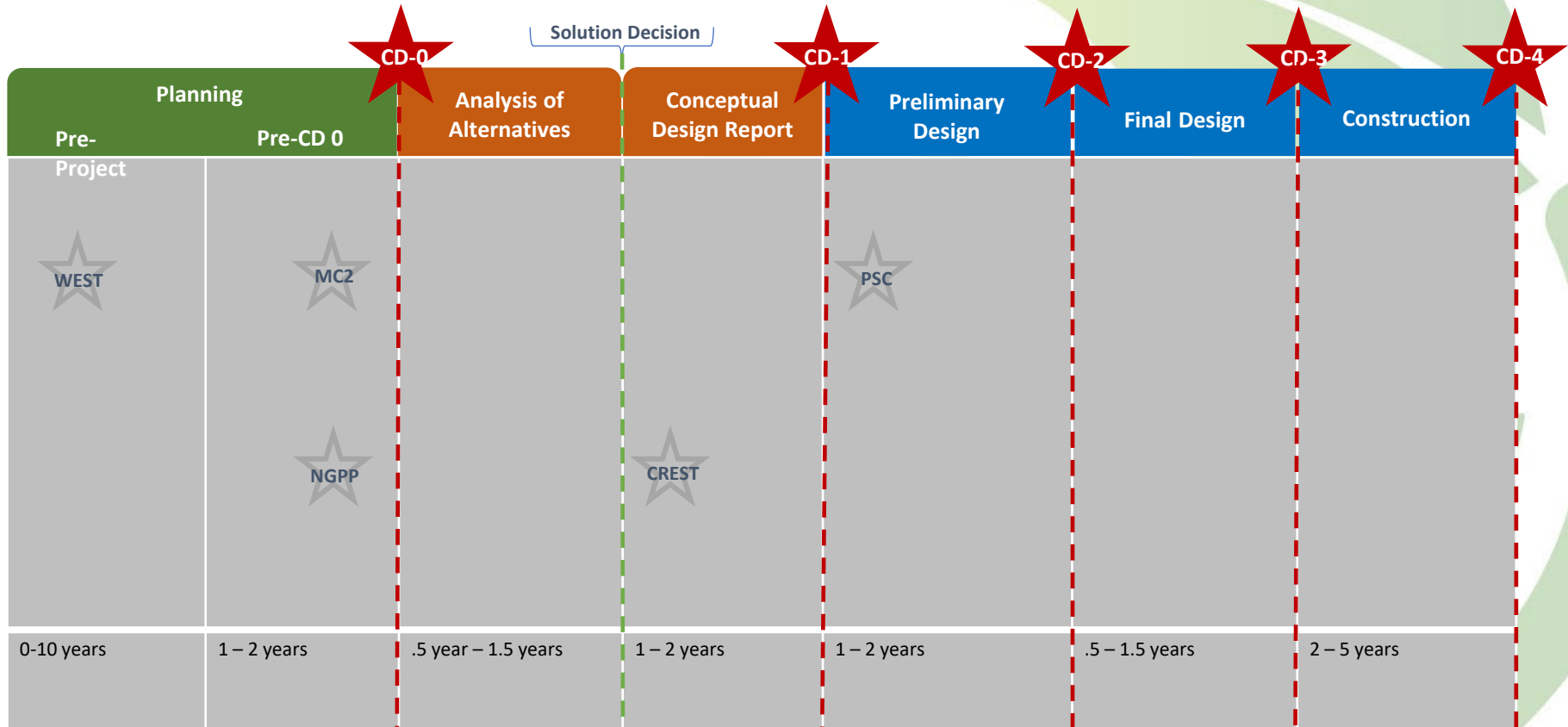
Questions regarding Payments or General Accounts payable email: aphelp@sandia.gov

To Register:

- Navigate: www.sandia.gov
- Partnerships
- Prospective Suppliers
- Supplier Registration
- "Register Here"

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Current Status and Timeline



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View & Subscribe to the Business Opportunities Website

Sandia Business Opportunities Website (BOW)

Information about Subscribing and Responding to BOW Postings

You must register as a Sandia supplier to respond to an opportunity or to subscribe to BOW postings. Use the "Register" link to register, which can take a few days. Once registered, use the "Login" link to log in. [Register](#) [Login](#)

BOW List

Click the Id link in the first column to view details.

Id	NAICS	Posting Type	Posting Title	Posted	Posting Close	Competition Type
2673	333248: All Other Industrial Machinery Manufacturing	Sources Sought	USA Made: VL400Q, Linear Motor Driven Wire EDM	30-Jan-2023	02-Feb-2023 06:47	Competitive
2670	334419: Other Electronic Component Manufacturing	RFQ	Non-evaporable Getter Pumps	26-Jan-2023	31-Jan-2023 06:07	Small Business First
2669	334419: Other Electronic Component Manufacturing	RFQ	COTS Electronics	25-Jan-2023	30-Jan-2023 14:16	Small Business First
2662	237110: Water and Sewer Line and Related Structures Construction	Sources Sought	Drilling in Nevada (Tungsten Mountain)	19-Jan-2023	03-Feb-2023 09:58	Set-Aside - Small Business
2642	334519: Other Measuring and Controlling Device Manufacturing	Sources Sought	Gamma Detection Modules	13-Jan-2023	01-Feb-2023 18:13	Competitive

Sandia is committed to providing maximum, practicable opportunities for small businesses. All postings to this site solicit small and diverse small businesses to respond to the business opportunities listed. Responses received will enable Sandia to evaluate the interest, availability and technical capability of responsible small businesses to determine the feasibility of making any opportunity listed a small business set-aside.

[Small Business Commitment](#)
[Requirements of Socioeconomic and Business Classifications](#)
[Qualification Requirements](#)
[Top NAICS Codes](#)
[Legal Disclosure](#)

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To View:

- Navigate: www.sandia.gov
- Click: Partnerships
- Click: Prospective Suppliers dropdown
- Click: Business Opportunities
- Select: View Business Opportunities

To Subscribe:

- Access your iSupplier Account
- Click: Navigator Tool: SNL iSupplier
- Click: Home
- Click: Sandia Business Opportunities
- Select: Email Contact and Subscriptions

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Outreach Events

August 29th, 2023

Partnership with DOE
OSDBU & Local Small
Business Resources

Request a Virtual, 30 Minute, 1:1 Supplier Engagement

- Hosted every 3rd Wednesday of the Month
 - Email, supplier@sandia.gov

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Supplier Diversity Advocates



Patricia Brown

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Supplier Diversity Advocates



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Your Opinion Matters!



Please complete the session/speaker evaluation, found in the mobile app. Thank you.

Questions & Assistance

Laura Lovato

Supplier Diversity & Supply Chain Risk Management Manager

Sandia National Laboratories

U.S. Department of Energy

Exhibit booth #711

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