



Small Business FORUM & EXPO

July 11-12, 2023 | New Orleans Marriott | New Orleans, Louisiana

AMERICAN CLEAN ENERGY POWERED BY SMALL BUSINESSES



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Doing Business with DOE's National Nuclear Security Administration (NNSA):

Karen West

Purchasing Program Manager

**Kansas City National Security Campus
managed by Honeywell FM&T**

July 12, 2023

QUICK FACTS:

- **\$1.8B annual federal budget**
- **KCNSC operates in the following states:**
 - Missouri | Kansas | New Mexico
- **DOE Contract: 5-years 2015-2020 | 5 executed optional years to 2025**
- **7,000 employees and growing**
 - 1,900+ Bargaining Unit employees
 - Inclusion, Diversity, Equity, Acceptance
- **Invest \$1 Million into our communities annually**
- **290 production suppliers (70% outsourcing)**

ABOUT US

Honeywell Federal Manufacturing & Technologies, LLC, has been the sole managing and operating contractor of the Department of Energy's (DOE) Kansas City National Security Campus (KCNSC) for over 70 years.

KCNSC is a multi-mission engineering and manufacturing enterprise delivering trusted national security products and government services; producing 80% of the country's non-nuclear components.

MISSION AREAS

- **NUCLEAR WEAPON PROGRAMS:** Three modernization weapon programs in production; three modernization weapon programs in development and stockpile systems; planning for subsequent modernization and continuation of stockpile systems
- **GLOBAL SECURITY:** Strategic partnership and strategic intelligence partnership programs with DOE Intelligence oversight - primary operations are in a SCIF
- **NEW MEXICO OPERATIONS:** Depot services, quality auditing, security access control systems, and custom components and systems for the NNSA's Office of Secure Transportation (OST)
- **SUPPLY CHAIN MANAGEMENT CENTER (SCMC):** Enables cost savings and/or cost avoidance, yielding more money for more mission by reducing duplication of effort and fragmented approaches to strategic sourcing



VISION

To deliver **INNOVATIVE** national security **SOLUTIONS** for **GENERATIONS TO COME**



MISSION

One team developing and delivering **QUALITY** products and services to advance our nuclear deterrent in **DEFENSE OF OUR NATION**



VALUES

INTEGRITY

We lead by upholding high standards in all we do, with a commitment to execution where our actions match our words and foster trust.

TEAMWORK

We deliver on our mission as a united team driving innovation and accountability for success today, tomorrow and beyond.

We cultivate an inclusive environment which values our unique strengths and diverse perspectives.

RESPECT

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THE CORE MISSION KCNSC SERVES



| Program | Service | Type | Delivery Path |
|------------|---------|-------------------------|-----------------------|
| B61-3/4 | USAF | Tactical Bomb | Air to Surface |
| B61-7/11 | USAF | Strategic Bomb | Air to Surface |
| B61-12 | USAF | Tactical/Strategic Bomb | Air to Surface |
| B83-1 | USAF | Strategic Bomb | Air to Surface |
| W76-1 | USN | SLBM Warhead | Underwater to Surface |
| W76-2 | USN | SLBM Warhead | Underwater to Surface |
| W78-0 | USAF | ICBM Warhead | Surface to Surface |
| W80-1 | USAF | CM Warhead | Air to Surface |
| W80-4 | USAF | CM Warhead | Air to Surface |
| W87-0 | USAF | ICBM Warhead | Surface to Surface |
| W87-1 | USAF | ICBM Warhead | Surface to Surface |
| W88-0 | USN | SLBM Warhead | Underwater to Surface |
| W88 ALT370 | USN | SLBM Warhead | Underwater to Surface |
| W93 | USN | SLBM Warhead | Underwater to Surface |
| MGT | OST | Trailer | N/A |
| SGT | OST | Trailer | N/A |

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KCNSC SMALL BUSINESS PROGRAM

Innovation

- Dashboard of Small Business targets and performance by Purchasing Department
- Strategic Sourcing Small Business Impact Charts
- Small Business Forecasting Tool

Outreach

- Sponsoring/participating in local outreach events in KC and ABQ
- National and Regional events such as National HUBZone Conference, National 8(a) Conference and Government Procurement Conference



Supplier Development

- DOE Mentor Protégé Agreements
- Commodity Team Mentoring
- KCNSC Supplier Summits
- Small Business eNewsletter

Compliance

- New Buyer Training on Small Business
- Annual Buyer Refresh on Small Business Topics
- Using SBA Review checklist to perform self-assessment every 3 years
- Follow-up on findings from semi-annual purchasing file self-assessment

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KCNSC SMALL BUSINESS SPEND

| | FY21 | FY22 |
|------------------------------------------------------|----------------|----------------|
| Small Business | \$427M (57.2%) | \$430M (55.3%) |
| Small Disadvantaged Business | \$58M (7.7%) | \$57M (7.3%) |
| Small Women Owned Business | \$65 (8.8%) | \$67M (8.6%) |
| HUBZone | \$29M (3.8%) | \$34M (4.4%) |
| Small Veteran Owned Business | \$48M (6.4%) | \$59M (7.6%) |
| Small Service-Disabled Veteran Owned Business | \$32M (4.3%) | \$47M (6.1%) |

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KCNCS SUPPLY BASE

| FY22 | Total | Small | Small Disadvantaged | Woman Owned Small | HUBZone | Veteran Owned Small | Service-Disabled Veteran Owned Small |
|------------|-------|-------|---------------------|-------------------|---------|---------------------|--------------------------------------|
| Purchasing | 1502 | 967 | 112 | 117 | 27 | 100 | 46 |
| Total | 4608 | 1090 | 128 | 135 | 28 | 113 | 51 |



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KCNASC EXPECTATIONS OF SUPPLIERS

- Integrity
- Compliance with all applicable laws (including export control)
- Safety
- Active registration in System for Award Management (SAM.gov)
- Timely response to KCNASC requests for quotes and information
- Awareness of and adherence to all purchase order terms and conditions
- Exceptions (if any) to requirements documented in response to RFQ/RFP
- 100% conformance to the specification
- 100% on-time delivery
- Fair and reasonable pricing
- Continuous improvement culture
- IT suppliers provide hardware and software capable of operating in an IPv6-only environment

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KCNSC Forecast Opportunities*

Program/Site Office Name: Kansas City National Security Campus managed by Honeywell FM&T

Type of Acquisition: Capital Equipment Reseller IDIQ

Acquisition Description: 3rd party procurement of capital equipment for new campus

Type of Action: Small Business | **NAICS Code:** 333248

Estimated Dollar Range: \$100M- \$150M

RFP Release Date: 2nd Quarter 2024

Contact Info: Erin Weathersbee eweathersbee@kcncs.doe.gov

Program/Site Office Name: Kansas City National Security Campus managed by Honeywell FM&T

Type of Acquisition: Building Maintenance Contract through 2031

Acquisition Description: Building maintenance general contractor for B23 and KC NExT

Type of Action: Small Business | **NAICS Code:** 561210

Estimated Dollar Range: \$200 – 225M

RFP Release Date: 4th Quarter 2023

Contact Info: Crysten Morgan cmorgan@kcncs.doe.gov

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¹⁰*Opportunity forecasts are subject to change at the discretion of the Contracting Officer.

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KCNSC Forecast Opportunities*

Program/Site Office Name: Kansas City National Security Campus managed by Honeywell FM&T

Type of Acquisition: IDIQ Contract

Acquisition Description: Office furniture and installation for new buildings

Type of Action: Small Business | **NAICS Code:** 337215

Estimated Dollar Range: \$120M - \$150M

RFP Release Date: Q1 - 2024

Contact Info: Brendann Northcott cnorthcott@kcncsc.doe.gov

Program/Site Office Name: Kansas City National Security Campus managed by Honeywell FM&T

Type of Acquisition: IDIQ Contracts

Acquisition Description: MRO Items

Type of Action: Small Business | **NAICS Code:** Varies per contract

Estimated Dollar Ranges: \$3-\$5M total

RFP Release Dates: Q3 2023 thru Q3 2024

Contact Info: Lori Greene lgreene@kcncsc.doe.gov

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Your Opinion Matters!



Please complete the session/speaker evaluation, found in the mobile app. Thank you.

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DOING BUSINESS WITH KCNSC

1. Visit www.kcnscsupplier.com and fill out a Supplier Interest Form
2. Receive follow up contact from KCNSC Small Business Advocate
3. KCNSC Small Business Advocate will share your information with appropriate buyers/business customers
4. Buyers/business customers will reach out when opportunities arise
5. Respond when receiving an RFI or RFP

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QUESTIONS & ASSISTANCE

Exhibit Booth
#510



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