



Small Business FORUM & EXPO

July 11-12, 2023 | New Orleans Marriott | New Orleans, Louisiana

AMERICAN CLEAN ENERGY POWERED BY SMALL BUSINESSES



July 11-12, 2023 | New Orleans, Louisiana



National Veteran Small Business Coalition (NVSBC)

**NVSBC & Department of Energy
DOE's 2023 Small Business Forum & Expo
11-12 July 2023 New Orleans**

Veterans Mean Business

 **#NVSBC**

energy.gov/DOEForum

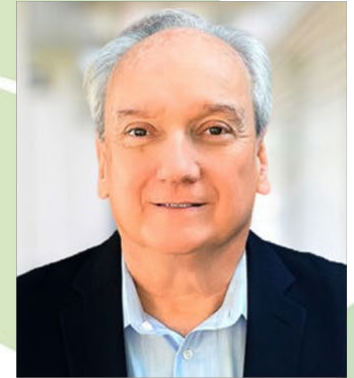
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NVSBC

- Nationally recognized non-profit
- Represent **48,000 veteran owned small businesses** registered to do work with the federal government
- Training, Networking, Advocacy for SD/VOSB Community
- Business Accelerator that supports SD/VOSB's
 - Become Procurement Ready
 - Sustain Procurement Readiness
 - Make the Connections Needed to Grow Your Small Business

Scott Semple

Senior Director - National Events
Founder/CEO – NewTHINK Solutions



Charlie Smith
Principal
GovCon Advisors, LLC

EMPOWERING VETERAN SMALL BUSINESS

Training



We **DEVELOP** the knowledge base and skills veteran business owners need to function as successful federal contractors and subcontractors.

Networking



We **CONNECT** veteran entrepreneurs with the business opportunities they need to succeed in the complex federal marketplace.

Advocacy



We **PROMOTE** policies and acquisition strategies that further the participation of veteran-owned small businesses in federal contracting and subcontracting opportunities.



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	Program - Service	Training	Networking	Advocacy	Type
1	VETS23 Conference	Yes	Yes		In-Person
2	Charlie Mike Training Series	Yes			Virtual
3	DC Networking Dinners	Yes	Yes		In-Person
4	VetFedAcademy	Yes			In-Person
5	VetFedEngage / Local	Yes	Yes		In-Person
6	Awards Gala		Yes		In-Person
7	VetFedMatch		Yes		Virtual
8	First Call Newsletter	Yes		Yes	Virtual
9	Stategy & Legislative Newsletter	Yes		Yes	Virtual
10	VetsETA Conference	Yes			Virtual
11	Scholarship Program	Yes	Yes		Both
12	VetFedCounsel / CNPP	Yes			Virtual
13	Industry Groups	Yes	Yes		Virtual
14	VetFedConnect	Yes			Virtual
15	Advocacy			Yes	Virtual

15 Programs & Services
Engaging Tens of Thousands Professionals Within the GovCon Ecosystem

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NETWORKING DINNERS

Norfolk, VA

- Quarterly
- Next Event: 8/3/2023
- Market Focus: Navy, DLA, SB GovCon

Washington, DC

- Army Navy Country Club
- Business Networking at its' Best!
- Monthly 2nd Wednesday Sept - June
- Market Focus: GovCon!

Tampa, FL

- Quarterly
- Next Event: 8/22/23 *tentative*
- Market Focus: SOF, Ft. McDill, SB GovCon

Huntsville, AL

- Quarterly
- Next Event: 7/27/2023
- Market Focus: MDA, Redstone Arsenal, SB GovCon



San Diego, CA

- Quarterly
- Next Event: 9/25/23 *tentative*
- Market Focus: Navy, SB GovCon

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Annual NVSBC Veteran GovCon Awards Gala

SAVE THE DATE

NOVEMBER 8, 2023

5:30–6:30 PM: Reception - 6:30–8:30 PM: Dinner & Awards
Falls Church Marriott Fairview Park, Falls Church, Virginia

Sponsorships Available

The Nation's Leading VSO-Sponsored
Training, Networking, and Advocacy Event
for Small Businesses Serving as Federal Contractors



National Veteran
Small Business
Coalition

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MAY 21-24, 2024



VETS  **24**
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for Small Businesses Serving as Federal Contractors

Charlie Mike Training



**CHARLIE
MIKE '23**

SPONSORS

BAE SYSTEMS

PHILIPS

BANK OF AMERICA

- Entrepreneurship & Government Contracting (GovCon) Training Designed Specifically for Veteran Small Business Leadership Teams
- Recorded Sessions hosted on NVSBC YouTube Channel
- 3 Trainings per month
- Interactive Q&A With Government & Industry Experts
- Primary GovCon Focus
 - Business Planning
 - Business Operations
 - Business Leadership
 - Federal Agency Opportunities
 - Prime Contractor Opportunities

Subscribe to our
You Tube Channel

Questions?

Scott Semple
Senior Director - National Events, NVSBC
Founder/CEO – NewTHINK Solutions



Thank You!

NVSBC

Join TODAY! www.NVSBC.org



Charlie Smith
Senior Advisor - NVSBC
Principal - GovCon Advisors, LLC

Veterans Mean Business

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Your Opinion Matters!



Please complete the session/speaker evaluation, found in the mobile app. Thank you.