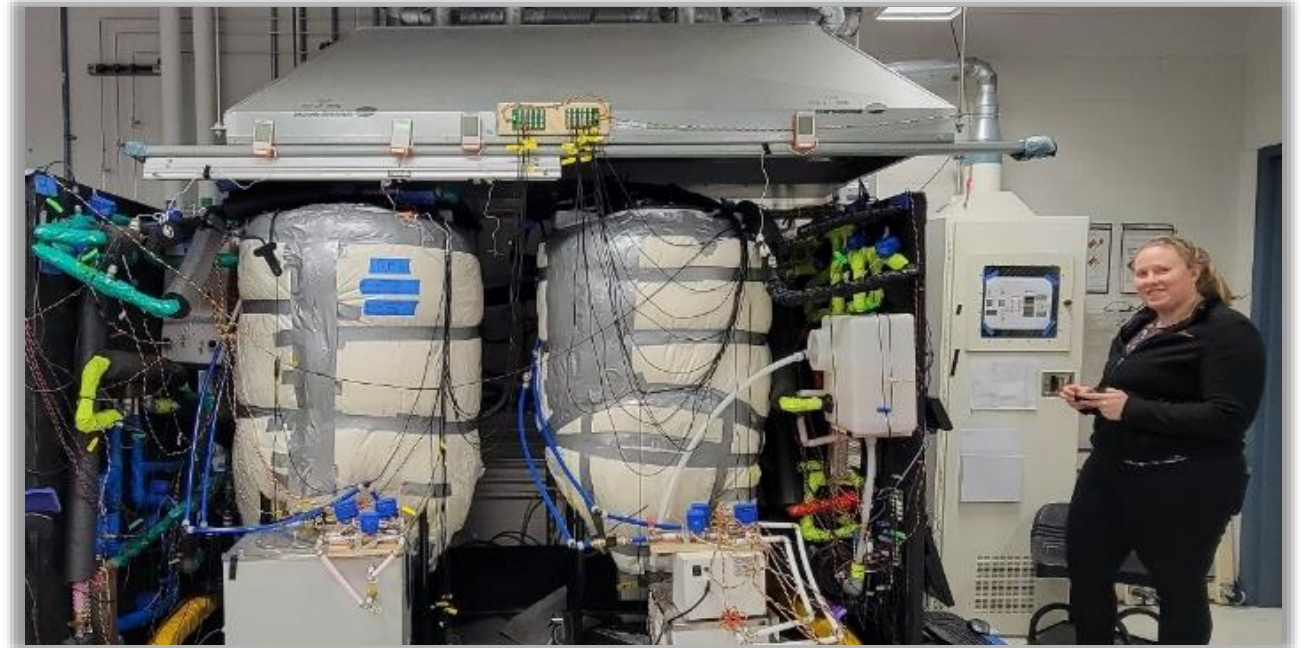
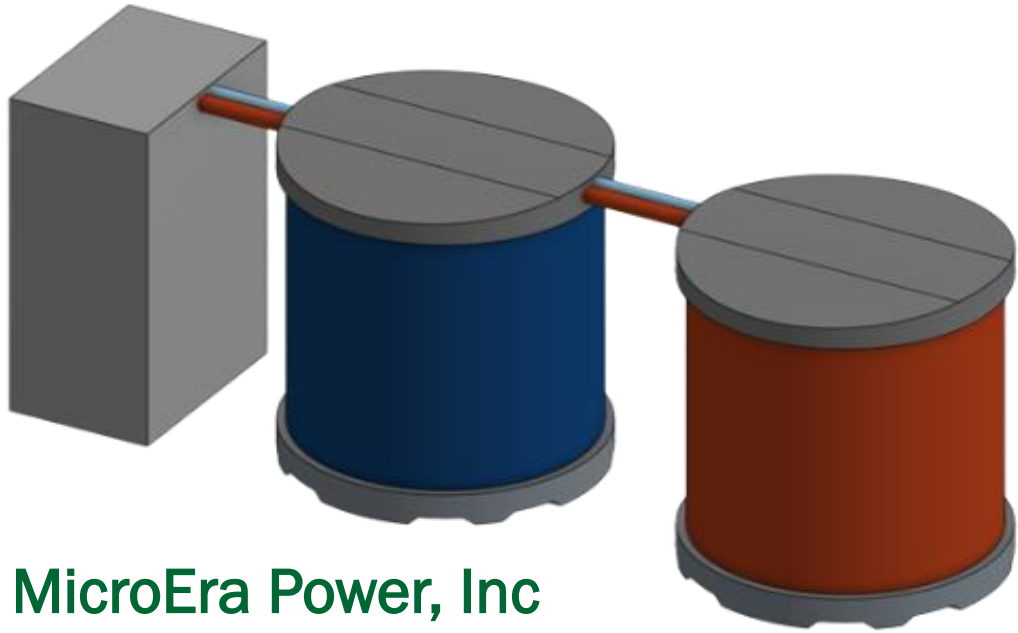


# THERMAplus

## TES Optimized for Integration with Chillers & Heat Pumps



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SBIR Phase I, Award Number DE-SC0022856  
DOE Manager: Sven Mumme

# Project Summary

## Objectives and outcomes

1. Show ability to tune the melting point of active material at 5 target formulations with lab scale and engineering scale samples, and modeling
2. Model and test process to cycle between formulations (responding to weather, occupancy, grid parameters, renewables, etc.)
3. Develop design tools & requirements for heat exchanger sizing and materials, tank geometry, heat pump integration, and potential pilots

## Team and Partners

MicroEra Power, Inc, Rochester, NY

James Grieve, PI

Smith College, Northampton, MA

Prof. Denise McKahn, Controls/Dynamic Systems



## Stats

Performance Period: 6/27/2022 – 6/26/2023\*

DOE budget: \$200K Cost Share: N/A

Milestone 1: Validation of tunable PCM formulations

Milestone 2: Analysis/Design of TES modules

Milestone 3: Physics-based models for controls

Milestone 4: Planning for potential pilots

\* with no cost extension

# Problem: Cost-Effective Storage

1. Thermal Energy Storage (TES) is an important technology for decarbonizing buildings and transitioning to renewables. Without TES, heating costs for heat pumps tend to be higher than using natural gas
2. Current products are not tunable, so lack flexibility to store heat or cooling at different temperatures as weather and HVAC loads vary
3. Current systems which store both cooling and heat have a very large footprint and are hard to site in urban applications

## Market Opportunity:

- Building HVAC is a \$600B/year global business
- USA market POTENTIAL for TES for buildings is in the range of 1200 – 4500 GWh <sup>[1]</sup>
- At \$40/kWh, 2000 GWh = USA market opportunity of \$4B/year (2030 to 2050)
- Early market of \$170M/year in 2026: areas with high electric rates and HVAC loads

[1] Odukamaiya, Mumme et al, Addressing Energy Storage Needs at Lower Cost via On-site Thermal Energy Storage in Buildings, RSC 9/2021

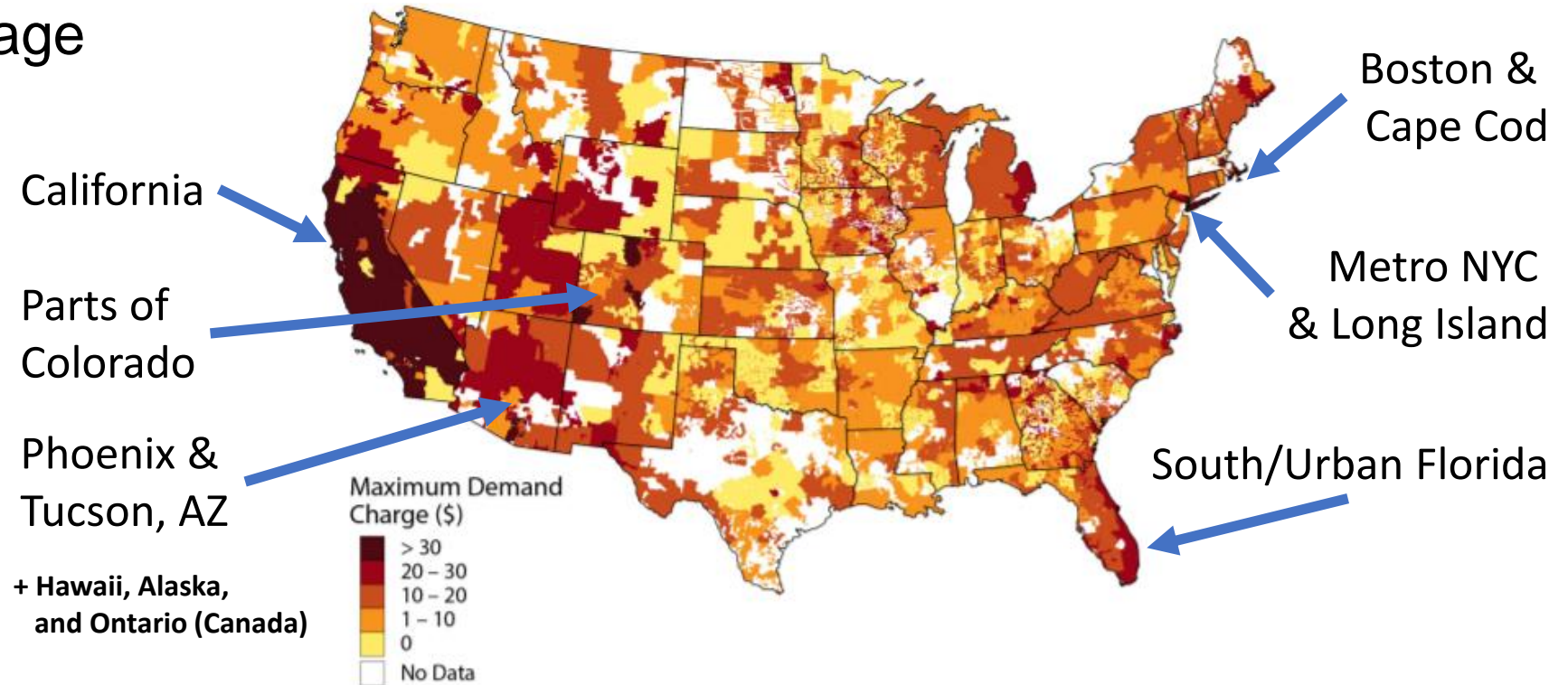


# THERMAplus – Early Markets

## Criteria for TES:

1. High Demand Charges
2. High Renewable Usage
3. High HVAC loads
4. Demand Growth
5. Receptive Utilities
6. Mandates & Incentives

## Areas with high Demand Charges - source: NREL<sup>[2]</sup>



Economic Driver = Peak Air Conditioning

Environmental Driver = Decarbonization of Heat

[2] [see link](#)

# Alignment and Impact

**THERMAplus has 3X the capacity as current products  
in the same footprint, for stored heat and cooling**

## Baseline:

- Buildings consume about 40% of primary energy and about half of this is for Thermal Loads
- Air Conditioning is currently carbon-intensive, driving the use of peaker plants using natural gas or oil.
- Heating is currently even more carbon-intensive, dominated by the use of natural gas, oil or propane

## THERMAplus enables:

- (1) Shifting thermal loads from peak to off-peak/renewable-intensive saving up to 50% on air conditioning and reaching cost-parity with natural gas heating now in many markets.
- (2) Boosting heat pump efficiency by about 20%, by operating in most efficient load and ambient conditions (e.g. freezing our PCMs slowly at night, when cooler ambient boosts COP)
- (3) Downsizing of HP equipment by 30 - 50%, sized closer to the average load, rather than peak load
- (4) Downsizing of geothermal ground loop by up to 80%, in a hybrid system with TES sized for the daily storage (4-14 hours), ground loop sized for 7-10 days of storage, and a small air source capacity

# Load Shifting: Long Island Building with HPs

## THERMAplus shifts HVAC loads off-peak

- 150,000 ft<sup>2</sup> building
- Electrified w/ heat pumps
- HVAC is the largest and peakiest electrical load

Electric Bill	Baseline	+ THERMAplus	Savings
Annual Total Electric Cost	\$200K	\$129K	\$71K (35% saved)

THERMAplus shifts energy usage to Off Peak

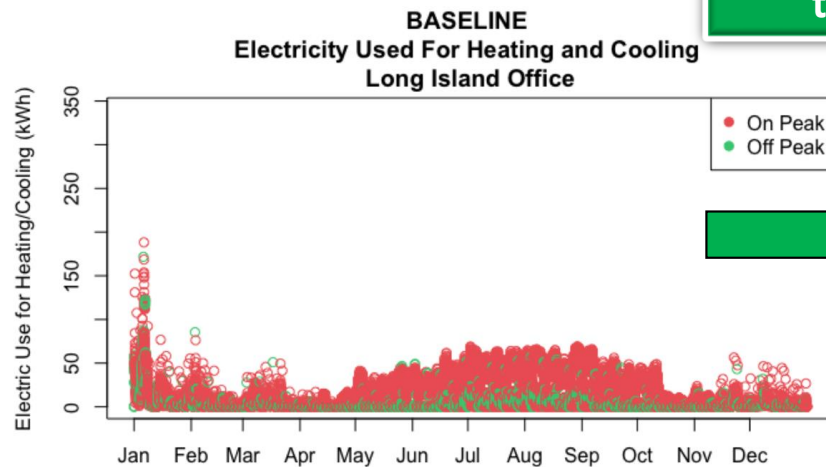


Fig. 1: Baseline, electricity used for heating and cooling before THERMAplus

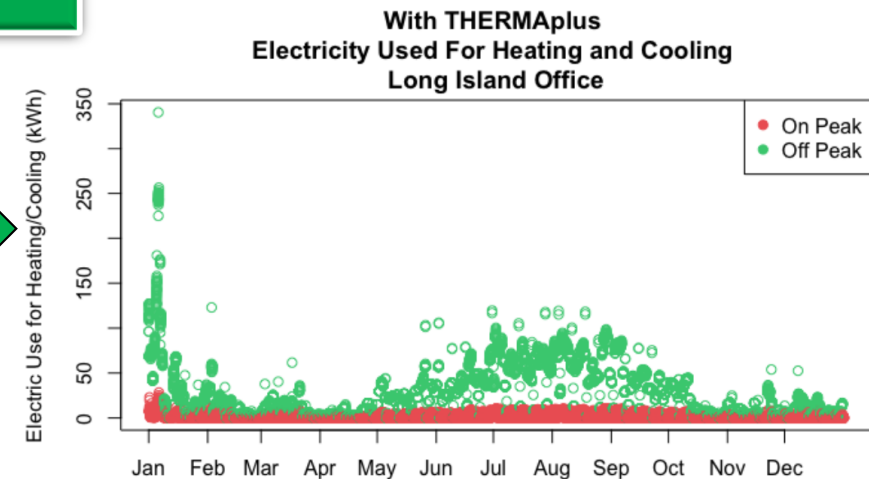


Fig. 2: Electricity used for heating and cooling with THERMAplus

# Approach: Ph1 SBIR focused on Hardware + Material

## Hardware

- Modular Tanks
- Novel Heat Exchanger

## Material

### Tunable PCMs

- Low-Cost
- Energy Dense
- Fire Safe

## Integration

### Heat pumps:

- Air Source
- Geothermal
- Hybrid

### Fuel Cells

## Software

### Smart controls

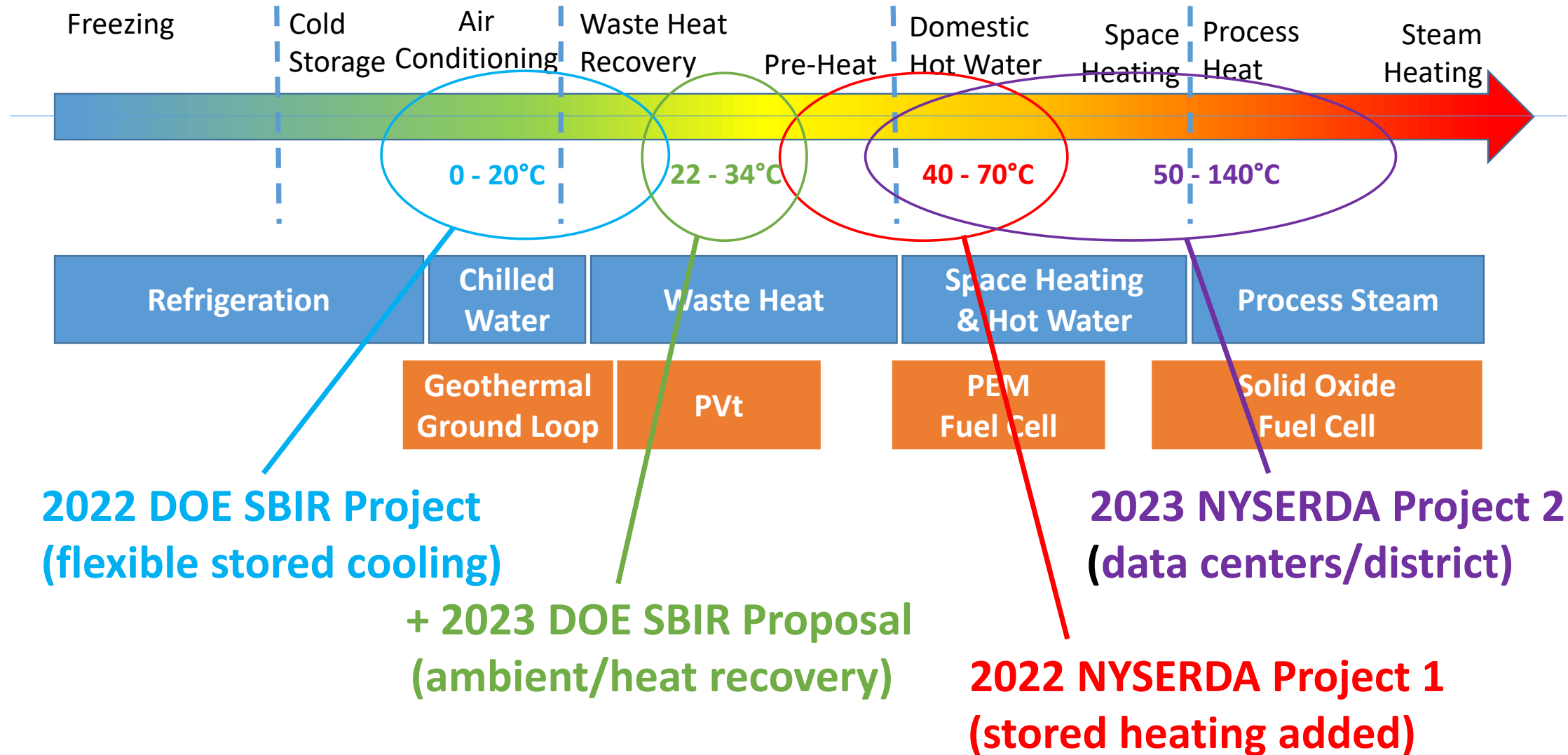
- Load shifting
- Predictive
- Adaptive

## Service

- Remote Monitoring
- Optimization

### Energy-as-a-Service

# Tunability Ranges for MicroEra Power PCMs



Note: Tunable Ranges confirmed experimentally & with modeling tool (also used by ZAE Bayern)



# Incumbent Technology: Limitations of Ice Storage

## (1) Only useful for Cooling Energy

- energy density as a hot water tank is very low

## (2) Requires Ice-making Chiller @ $-10^{\circ}\text{C}$ evaporator temp

- much lower COP than @  $+2^{\circ}\text{C}$  (humid) or  $+12^{\circ}\text{C}$  (desert)
- breakeven efficiency (at best)
- retrofits are very expensive

## (3) Requires Glycol Antifreeze

- cost, environmental, service impact
- 8% efficiency penalty (heat capacity, viscosity)

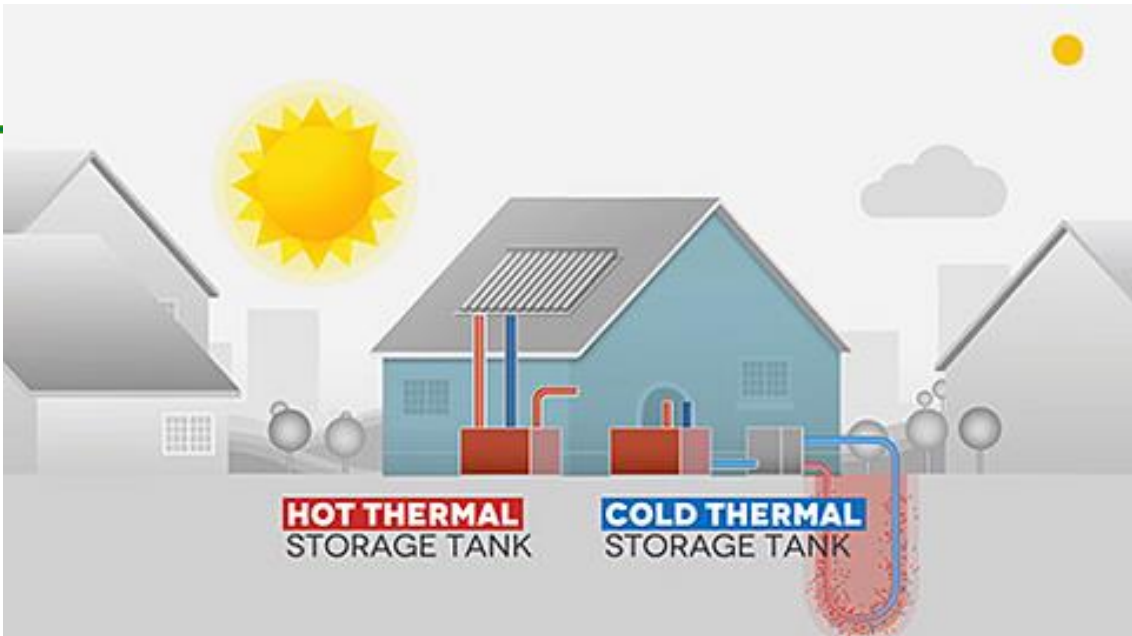
# Alternative Energy Storage Technologies

	LITHIUM Battery System	THERMAplus Smart TES	Fuel Cell
Stores	Electricity	Cooling and Heat 0 - 20°C and 40 - 70°C	Fuel: H <sub>2</sub> or NH <sub>3</sub>
Duration	1 - 4 hours	4 – 24 hours (7-10 days paired with geothermal)	1 - 10 weeks
System Cost (installed)	\$600/kWh	\$3-\$5/kWh PCMs \$80/kWh early target	\$1000/kW?
Round-Trip Efficiency	Fair (~80%) <small>Resistive, Chemical, Electronic losses</small>	Excellent (~120%) <small>lower lift increases COP</small>	Poor (~50%) <small>+ Purification, Compressor Losses</small>
Durability	5 – 10 years	20 – 30 years	5 – 10 years
Safety	Challenging	Excellent	Unproven/New
Carbon reduction	Good	Excellent	Excellent

# BENCHMARK from Europe

## TESSE2B project (Completed in 2019)

- useful integration work and demos, but:
  - (a) separate hot/cold tanks
  - (b) relatively low energy density
  - (c) high cost organic PCMs used, and
  - (d) low seasonal utilization



	TESSE2B supplier	MicroEra Power
Stored Latent Cooling	39 kWh/m3	96 kWh/m3
Stored Latent Heat	52 kWh/m3	170 kWh/m3
Thermochemical Mode	-	477 kWh/m3

MicroEra’s low cost tunable materials and system have about 3X the energy density in the same total tank volume, with high seasonal utilization.

Our goal is to develop low-cost, practical systems with high volume market potential

# THERMAplus Novel & Promising Features

## Proven:

Tunable Materials allow optimal peak load reduction and efficiency improvement as loads, temperature and humidity vary. Market pull from many utilities and EPRI:

0, 6, 13 and 16°C (in SBIR Ph1), 40 - 70°C and 50 - 140°C (in NYSERDA projects)

## Promising:

A novel heat transfer approach avoids low performance of current systems due to a thick layer of frozen material on the heat exchanger

## In Process:

- (1) Predictive/Adaptive algorithms developed to optimize cost savings, CO<sub>2</sub> reduction and grid benefits. Implementation partner in hand, with real-world experience.
- (2) Two high-volume sources identified for welded plastic heat exchangers

# **THERMAplus Barriers, Technical Challenges & Risks**

**Cheap natural gas, and relative cheap electricity**

**Conservative HVAC/Real Estate Industries, slow to change**

**Heat Pumps much more widely deployed in Europe and Asia**

**Our active materials are stable, low volatility and fire safe, but more corrosive than water, so long term durability of materials must be validated. Robust containment, in a sealed system should mitigate any risk**

**HP requirements for THERMAplus need a wider operating range. Available in Europe, and coming to the USA, but not commercialized yet**



# Commercialization – thermal energy storage

- To address the “where has this been done before” issue, we have pilots planned at an Alfred Univ. linked facility (NY) and at Smith College (MA)
- Smith College is implementing a \$220M decarbonization plan, with the potential for \$50M in capital cost savings by downsizing the ground loop and adding THERMAplus TES. Jamestown, NY BPU has similar motivation.
- Like with Tesla’s PowerWall, a sale or lease will be the building owner, but local utility will have influence on how THERMAplus is optimally managed
- EPRI has made introductions to APS, Central Hudson, ConEd, Entergy, NYPA, PG&E, Portland General and Xcel. Strong market pull for tunable TES in all climates, for large building, campus and district applications

# Pilot Sites



**Rochester, NY R&D Site (hot/chilled water)**



**Smith College Field House (geothermal HP)**



**Smith College Campus Geothermal Plan  
(net zero by 2027)**

# Progress (1 of 2)

1. Melting point tunability in targeted stored cooling range (0 – 20°C) confirmed with DSC, 400 ml scale and modeling showing same results
2. A custom rapid cycling apparatus has been designed, built and tested. It currently cycles the 100 ml samples every 3 hours and we are targeting every 1 hour by June, 2023 (with better insulation and layout).
3. Process for fine-tunability (with tunable stored cooling) has been modeled and analyzed, and is on test.
4. Process for wide-tunability (with stored heat in winter and stored cooling in summer) has been modeled and analyzed. Plan to build and test during SBIR Phase 2.

# Progress (2of2)

5. Developed design tools and requirements for heat exchanger sizing and materials, tank geometry, heat pump integration and potential pilots, led by Professor Bernie Fischer (RIT-Mechanical Engineering)
6. Met 7 of 10 metrics. Expect to meet all 10 by end of SBIR Ph1 (6/2023)
7. Trained 5 interns, and hired a Chemical Engineer with 5 years of research experience with latent heat and thermochemical materials
8. Developed lab controls and data acquisition, including understanding temperature and flow measurement requirements for product
9. CFO Hired, with renewable project financing and real estate experience



# Future Work

1. Full Speed Ahead to a Phase2 SBIR project, which will include hardware scale-up for lab testing and first pilots, longer-term material compatibility and PCM performance testing, planning and implementation of pilots
2. Software development including TES controls and data acquisition, heat pump integration, building integration, and grid aggregation partnered with Smith College, the Schatz Energy Research Center (Arcata, CA) and Gridworks Consulting (Cambridge, MA)
3. Complementary product development focused on higher temperature TES and heat pump integration (supported by NYSERDA)
4. Third Party Validation of tunable PCMs, through a small project with EPRI



# Key Learnings

1. Developed robust methods, for storing, handling, mixing and disposing of PCM materials in our lab
2. Commissioned equipment and lab infrastructure to cool and heat small samples and lab prototypes from -20 to + 80°C
3. Developed wiring, circuit board, and microcontroller systems for testing
4. Proved that our active materials are not prone to phase separation, and appear to have essentially unlimited life.
5. Proved the ability to manage supercooling and control crystallization



# Thank You

**MicroEra Power, Inc**

**PI James Grieve, CTO**

**PI Cell: 585-749-6132 Email: [mjg@microerapower.com](mailto:mjg@microerapower.com)**

**SBIR Phase I, Award Number DE-SC0022856**

**Topic 54-10c Integrated Thermal Energy Storage in HVAC&R Systems**

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# REFERENCE SLIDES

# Project Execution

Task / Subtask	Quarter Month												
		FY22		FY2023									
		8	9	10	11	12	1	2	3	4	5	6	7
<b>0 PROGRAM MANAGEMENT</b>													
0.1 Monthly Project Reviews				◆	◆	◆	◆	◆	◆	◆	◆	◆	
0.2 Phase I Interim/Final Report					◆			◆		◆			◆
0.3 Phase II Proposal Submission										◆			
0.4 Review of Metrics / Phase I Objectives					◆			◆					
<b>1 INITIAL PHASE CHANGE MATERIAL CYCLING</b>													
1.1 PCM Performance Verification													
1.2 Pugh's analysis													
1.3 Transition Process Verification													
<b>2 DESIGN / MODELING OF PCM AND MODULE GEOMETRY</b>													
2.1 Estimation and modeling of heat transfer performance													
2.2 Confirm retuning strategies for PCM Ladder													
<b>3 DESIGN CONCEPT FOR FULL-SCALE TES SYSTEM</b>													
3.1 Design of full-scale TES, including Heat transfer and Mixing													
<b>4 BENCHMARKING AND APPLICATION MODELING</b>													
5.1 Cost & Performance Comparison, using Physical Models													
<b>5 PLANNING POTENTIAL PILOTS FOR PHASE II</b>													
6.1 Requirements/Design for CCHP & TES for 20,000 ft2 facility													

- Project started 2 months late, due to delay in contract signing, release of funds, and issues setting up the lab
- Stretched timing to 12 months with no-cost extension
- Rapid cycling of PCMs will continue until June, with ongoing upgrades to custom equipment
- Design work is leveraging lessons learned on heat exchanger and temperature measurement from NSYERDA project
- All deliverables will be met by the end of Phase1. About \$50K remains to be spent of the original \$200K budget

# Technical Team

## **James Grieve, PE - CTO MicroEra Power (PI)**

Former Chief Scientist at Delphi Automotive, with >40 patents and extensive experience related to systems engineering for complex powertrain, fuel cell and thermal systems

## **Molly Over, MSc - Design Engineer MicroEra Power**

3 years of experience in TES product design and development

## **Alexander Dyall, Chem Eng and Environmental Eng (dual major), 5 years research experience**

## **Bernie Fischer, PhD - Research Engineer MicroEra Power, Professor of Mech Eng (RIT).**

Industry experience at Delphi, GE and Pratt&Whitney

## **Denise McKahn, PhD - Systems & Controls, Engineering Prof at Smith College.**

PEM FC systems expert from Univ of Michigan and Schatz Energy Research Center

## **Jessica Millar, PhD - former Math Professor, partner at Gridworks Consulting (New Addition)**

Microcontroller and cloud software, and grid aggregation for thermal systems