

Purpose Grown Crops: Regenerative Benefits

### Sustainable Innovative American

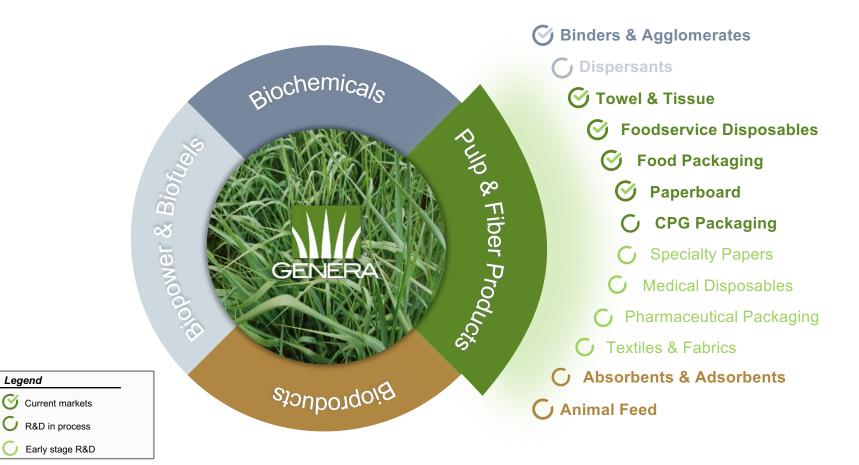






### **Understanding the Potential of Ag Fibers**

Virtually every product made from oil can be made from Genera agricultural fibers



### Genera's Vonore, TN Manufacturing Facility



#### Wet lap Market Pulp





#### Molded Fiber Products





#### Lignin-Rich Coproduct Syrup

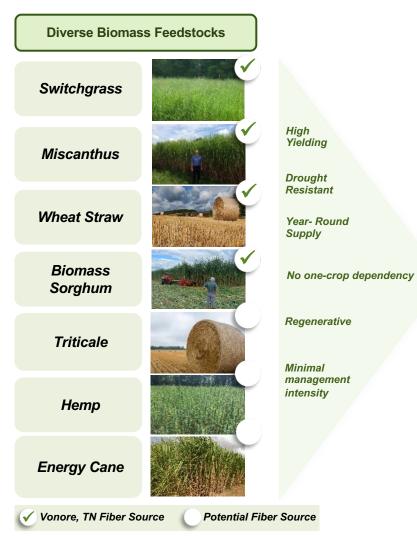




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## **Purpose-Grown Agricultural Fibers**



**Genera's Agricultural Fiber Advantage** 

#### Supports Rural Economy

- · Does not compete with food crops
- New, additive revenue source for farmers
- · Stable farm income from long-term contracts
- · Creates rural jobs

#### Produces High Quality Pulp

- Virgin short or long fibers, depending on feedstock
- · Consistent specifications and use
- · Flexible in application
- Transparent and traceable production process

#### **Yields Superior Product Performance**

- Exceeds industry standards for tensile, tear, and burst
- · High bulk allows higher strength using less fiber
- Good coarseness and freeness allow a wide range of product manufacturing

#### Achieves Sustainability Goals

- Crops sequester carbon and improve soil quality
- · Preserves green space and wildlife habitat
- Fibers enable resource efficient pulping process



# Why Purpose-Grown Ag Fibers?

- Efficiency of Production
  - High yields per acre allows for smaller footprint on agricultural lands
  - Reduced operational costs due to concentration of production
- Adaptablility
  - Many purpose-grown crops have higher tolerances to drought, insect, disease and other factors
- Consistency
  - Continuous and homogenous feedstock quality is important for manufacturing processes
- Sustainability
  - Reduced inputs (fertilizer, chemicals, etc)
  - Carbon sequestration (particularly in perennial crop production)
  - Significant benefits to soil quality and structure
  - Reduced life cycle impact of feedstocks on finished products



# Challenges in Purpose-Grown Ag Fibers

- Establishment
  - Perennial crops typically have higher establishment costs and a prolonged period prior to full yield
    - Can present a challenge to producers for cash flow
  - Perennial crops (grasses) are challenging to establish
- Commitment
  - Many purpose-grown crops require 5-10 years of commitment from landowners/farmers to obtain the best economics
  - General fear of commitment from landowners/farmers
- Risk
  - Lack of risk management tools for farmers
  - History of overpromising and underdelivering



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