

### **Renew America's Nonprofits – Office Hours**

June 22, 2023

2023 Funding Opportunity Announcement (FOA) for Energy Improvements at Nonprofit Facilities Bipartisan Infrastructure Law (BIL) - DE-FOA-0003066



### Welcome



This webinar is being recorded and will be published on the Infrastructure eXCHANGE website.

Please note that video and speaking capability has been disabled for attendees.

If you have questions during this webinar, you can use the chat feature and all questions and answers will be posted to the Q&A Spreadsheet at a future date to the Infrastructure eXCHANGE website under DE-FOA-0003066.

We will address some, but not all, questions posted in the chat with approved and published answers.

Please be careful not to submit any language that might be business sensitive, proprietary or confidential.

A copy of today's slides will be posted on Infrastructure eXCHANGE within 2-3 business days of the webinar.

https://infrastructure-exchange.energy.gov/Default.aspx#Foald11fea744-0ca6-451b-8ce3-ea291b4b3aab



- Participation in today's informational session will not convey any advantages or disadvantages in the application evaluation process.
- > Your participation is completely **voluntary**.
- All applicants are strongly encouraged to carefully read the Funding Opportunity Announcement DE-FOA-0003066 ("FOA") and adhere to the stated submission requirements.
- If there are any inconsistencies between the FOA and this presentation, or statements from DOE personnel, the FOA is the controlling document and applicants should rely on the FOA language and seek clarification by submitting a question to nonprofits@doe.gov.

Agenda





#### I. Aggregator Model: Roles and Responsibilities



#### AUGUST 3: FALL 23-Summer 24 : **OCTOBER: JULY 13:** MAY 24: **JUNE 22: JUNE 29: Applications Project Portfolios Anticipated Selectee Office hours FOA Published Office hours** LOI Due Assembled Due Announcements

### PRIME RECIPIENT: FOA Applicant and Primary Grantee

**WHO?** 501c3 nonprofit organization well-positioned to lead technical, financial, program management, and community engagement efforts.

#### **RESPONSIBILITIES:**

- 1. Assemble a program team (may or may not include nonprofit or for-profit Partners) and develop a program plan.
- 2. Assemble a portfolio of eligible nonprofit building projects.
- 3. Subaward grants to eligible nonprofit building projects for energy upgrades.
- 4. Manage program implementation and reporting.
- 5. Submit an LOI and/or apply for the FOA.

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JUNE 22: Office hours

#### JUNE 29: LOI Due

JULY 13: Office hours AUGUST 3: Applications Due

OCTOBER: Anticipated Selectee Announcements FALL 23-Summer 24 : Project Portfolios Assembled

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## **PARTNER:** (Optional. Provides paid or in-kind contributions.)

**WHO?** Private sector companies, nonprofit organizations, local government agencies, colleges and universities, Energy Savings Companies, and more.

**RESPONSIBILITIES:** Should compliment the capacities of a Prime recipient by providing:

- 1. Technical assistance
- 2. Financial assistance
- 3. Program management assistance
- 4. Community engagement assistance and/or
- 5. Other assistance to increase program impact.

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# SUBRECIPIENT (Receives subaward.)

WHO? 501c3 nonprofit organizations who own and operate their building(s) and need energy efficiency upgrades – but **do not have the capacity or interest to manage a portfolio of projects.** 

**RESPONSIBILITIES:** Network with and/or present a project for consideration to one or more prospective Prime recipient(s) to be part of their portfolio and receive a grant for energy efficiency upgrades.

#### **Subrecipients Connect with Selected Primes**

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|--------------------------|--------------------------|---------------------|--------------------------|----------------------------------|---|--|
| PRIME                    | RECIPIEN                 | T: FOA A            | Applicant                | and Prim                         | ary Grantee                                       |  |

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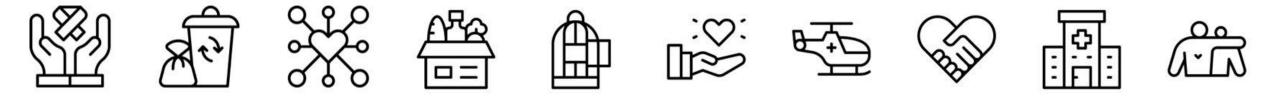
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- 1. Join the Teaming List to identify, contact, or follow prospective Primes that align with your organization (geography, mission, need). See FOA Section I.B.i. "Teaming Partner List."
- 2. Engage with potential Prime applicants within your existing network.
- 3. Join the DOE.gov mailing list to receive announcements related to nonprofits and opportunities within DOE.
- 4. Visit the Renew America's Nonprofits website to access energy efficiency and financing tools and resources.
- 5. Look out for announcements of selected Prime applicants and ways to engage them in the Fall.



### II. Q&A Highlights



#### **QUESTION:** TO WHAT EXTENT CAN GRANT FUNDS BE APPLIED TOWARDS DEVELOPING CAPACITY TO **BEGIN OR MANAGE PROJECTS?**

**Answer:** Grant funds may be used for administrative purposes, such as project management and capacity building. (Refer to FOA section III.D.V.)

**QUESTION:** CAN FUNDS BE APPLIED TOWARDS THE COST OF MEASUREMENT AND VERIFICATION (M&V), COSTS INCURRED FROM OPERATIONS AND MAINTENANCE (O&M) AFTER PROJECT COMPLETION, OR FOR TRAINING AND CREDENTIALING FOR BUILDING/EQUIPMENT OPERATORS?



Answer: Yes.



#### **QUESTION:** HOW WILL FUNDING BE DISTRIBUTED?

**Answer:** Funding will be distributed on a reimbursement basis to the Prime Recipient. Subrecipients will submit their invoices to the Prime Recipient whose portfolio they are under. Prime Recipients will submit invoices for review by DOE no less frequently than quarterly.

#### **QUESTION:** WHAT IS THE COST SHARE REQUIREMENT?

Answer: The cost share requirement is 20%. Cost share funds must come from non-Federal sources, and can be provided by the Prime Recipient, subrecipients, third parties, and/or state and local governments. Sample cost share calculations and additional information can be found in the FOA. For more information on cost sharing, see FOA Section V.B.





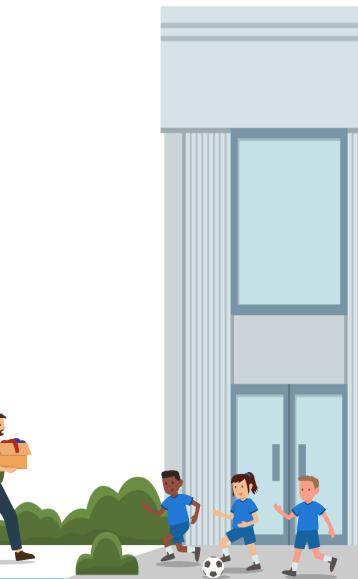


## **QUESTION:** COULD OUR ORGANIZATION ACT AS THE PRIME RECIPIENT AND SUBRECIPIENT?

**Answer:** Yes. Part of a Prime Recipient's portfolio could be a building they own and operate. see DOE Question 1.1.

#### **QUESTION:** HOW WILL PRIME RECIPIENTS SELECT SUBRECIPIENTS?

**Answer:** Prime Recipients will propose a plan to recruit subrecipients or will identify subrecipient buildings themselves. For more information, see FOA Section III.D.i. "Project Narrative."







#### **QUESTION:** CAN WE APPLY INDIVIDUALLY AS A PARTNER?

**Answer:** No. Partners may be included in an application under a Prime Recipient. Partners may write a Letter of Commitment to be submitted in the full application.

## **QUESTION:** IS THE PRIME EXPECTED TO PROVIDE ALL THE TECHNICAL ASSISTANCE AND PROGRAM MANAGEMENT OR FIND A PARTNER WHO CAN HELP WITH THOSE ACTIVITIES?

**Answer:** Applicants may provide technical assistance and program management, or work with a partner.

#### **QUESTION:** IS THE "PARTNER" SUPPOSED TO DONATE THOSE SERVICES?

**Answer:** The partner is not required to donate services but may choose to. See FOA Section V.B.iii. for more information on cost share types and allowability.



## **QUESTION:** DO NONPROFITS INTERESTED IN BEING PART OF A PORTFOLIO OF BUILDINGS ("SUBRECIPIENTS") APPLY TO THE FOA?

Answer: Subrecipients do <u>not</u> apply directly to the FOA. It is incumbent on Prime Recipient to establish the process for recruiting their portfolio and application process for subrecipients.

Subrecipients may network with or present a project for consideration to one or more prospective Prime recipients to be part of their portfolio and receive a grant for energy efficiency upgrades. DOE is exploring opportunities to help facilitate connections once Primes have been selected.

In addition, nonprofits are encouraged to sign up for our email list to receive resources and updates at <u>https://www.energy.gov/scep/renew-americas-nonprofits</u>.





#### **QUESTION:** HOW AND WHEN DO WE KNOW WHO THE PRIME RECIPIENTS ARE?

**Answer:** DOE anticipates announcing the Prime Recipient selections in October 2023.

#### **QUESTION:** FOR COMPLIANCE REQUIREMENTS LIKE BUY AMERICA OR DAVIS BACON, IS THE EXPECTATION THAT THE PRIME COLLECTS/MONITORS EVIDENCE (TIME SHEETS, ETC.) FROM THE NONPROFITS OR IS THE PRIME GOING TO HAVE TO SUBMIT THIS LEVEL OF DETAIL?

**Answer:** Yes, the Prime should collect and monitor compliance requirements for its subrecipients.



#### III. Program Partnership Scenarios

### Scenario 1 (FOA Section IB)

PRIME: 501(c)(3) clean energy organizationPARTNER: Hunger relief organization in the NESUBRECIPIENTS: 20 501(c)(3) food pantries within the Partner's network

A 501(c)(3) clean energy organization, as the Prime Recipient, partners with an organization working to end hunger across the Northeast U.S. to assemble a portfolio of 20 nonprofit buildings in need of efficiency improvements. The portfolio of projects represents food pantries serving diverse communities, is aligned with Justice40 goals, and sees an average energy savings of 25% and emission reductions of 30% across projects.

PARTNER

### PRIME RECIPIENT

The clean energy organization:

- Applies for the grant to DOE.
- Engages donors to secure cost share funds.
- Works with building owners to conduct energy assessments, benchmark energy use, develop scopes of work, and collect bids.
- Troubleshoots issues with its portfolio of projects, provides measurement and verification assistance, and collects insights gained to share with DOE.

By aggregating the demand for retrofits, the clean energy organization can help bring down the per-building retrofit cost.

#### The partner organization:

Works with portfolio organizations to support marketing and administrative efforts and qualitative program measurement.

### **SUBRECIPIENTS**

The 20 participating nonprofit building owners:

- Receive funds for efficiency projects.
- Experience reduced energy cost and redirect funds to mission-critical work.

### Scenario 2 (FOA Section IB)

PRIME: 501(c)(3) college
 PARTNER: State-based community foundations
 SUBRECIPIENTS: 35 state-based 501(c)(3) nonprofits identified by PRIME and PARTNER

As the Prime recipient, a 501(c)(3) college with a robust sustainability department engages community foundations supporting nonprofits located in high need regions of their state. The college works with the community foundations to identify a diverse portfolio of 35 501(c)(3) nonprofits in their network that own and operate their buildings, show the need for building improvements, and have the capacity to manage upgrade implementation.

### PRIME RECIPIENT

College faculty and graduate students...

- Apply for the grant to DOE.
- Conduct building audits and recommend high impact efficiency upgrades.
- Estimate energy reductions of the portfolio to average 30% and emission reductions to average 35%.
- Work with building owners and contractors to support project implementation.

#### PARTNER

The community foundations...

- Work with utilities and portfolio nonprofits to apply for utility rebate programs.
- Assist with securing cost share for the portfolio through a combination of in-kind personnel costs (building assessments) and building owner contributions.
- Provide administrative support and market program outcomes state-wide.

#### SUBRECIPIENTS

The 35 nonprofits...

- Receive funds for efficiency projects.
- Manage upgrade implementation.
- Expand services and staff as a result of significant operational savings.

### Scenario 3

PRIME: 501(c)(3) energy efficiency organization
PARTNER: 3 community foundations in the Pacific NW
SUBRECIPIENTS: 45 501(c)(3) nonprofits that meet eligibility criteria

A 501(c)(3) nonprofit energy efficiency organization, serving as the Prime applicant, partners with three state-based community foundations in the Pacific NW. The team develops a grantmaking process that includes organizational health and application reviews with a goal to fund projects with an average of 30% reduction in energy use and emissions. The team uses the publicly-available Teaming List to identify prospective portfolio Subrecipients and invites them to apply. The team evaluates applications from over 100 nonprofits and subawards \$100,000 -\$200,000 grants with a 20% cost share requirement to 45 community-based nonprofits located in the Pacific NW. The 45 nonprofits subrecipients see a 31% reduction in energy use as a result of building upgrades.

### PRIME RECIPIENT

The energy efficiency organization...

- Applies to DOE for the grant.
- Joins the Teaming List, and following selections – utilizes it to identify nonprofits in the NW interested in this opportunity.
- Conducts energy assessments, identifies lowcost, high-impact upgrades, supports benchmarking and guides the bidding and implementation process.

### PARTNERS

The community foundations...

- Assist with the grantmaking process.
- Provide reporting and marketing support to organizations throughout the program and assist with fundraising to foundations in their network to expand the program to additional nonprofits.

### **SUBRECIPIENTS**

45 nonprofits participants...

- Receive funds for efficiency projects.
- Expand mission-critical services and staff as a result of significant operational savings from the upgrades.

### Scenario 4

PRIME: 501(c)(3) national faith-based organization
PARTNER: Energy Service Company (ESCO)
SUBRECIPIENTS: 45 501(c)(3) houses of faith within the Prime's network.

Using the DOE Teaming List, a national faith-based organization identifies and engages with 45 houses of faith across the country interested in energy improvements in their buildings. The national faith-based organization – serving as the Prime applicant - engages an Energy Service Company to provide financial assistance, energy assessments, and engineering and energy efficient equipment installation services. As a result of this partnership and investment the from both DOE and the ESCO, subrecipient nonprofits see a more than 34% decrease in energy bills. By focusing on energy efficiency first, the 45 houses of faith are considered solar-ready and are now able to pursue solar installations through other pathways.

### PRIME RECIPIENT

The 501(c)(3) national faith-based organization:

- Applies for the grant to DOE.
- Facilitates financial agreement with ESCO.
- Provides administrative assistance to portfolio Subrecipients.
- Leads all program reporting, including measuring qualitative community impact and alignment with J40 goals.

### PARTNER

The Energy Services Company (ESCO)...

- Provides financial assistance, energy assessments, engineering and energy efficient equipment installation services.
- Estimates a 25% reduction in energy use and emissions across the portfolio.
- Assists with benchmarking and quantitative measurement.

### **SUBRECIPIENTS**

The 45 houses of faith...

- Receive funding for efficiency upgrades.
- Increase community programs as a result of significant savings.
- Pursue solar through other pathways.

### Scenario 5:

**PRIME:** 501(c)(3) regional social services organization

PARTNER: For-profit energy efficiency company

**SUBRECIPIENTS:** 15 501(c)(3) homeless shelters identified both through the teaming list and within the Prime network

Recognizing that many shelters continue to struggle in the aftermath of the pandemic, a regional 501(c)(3) social services organization aims to assist homeless shelters in reducing energy costs in order to expand critical services within their communities. The social services organization serves as the Prime applicant and joins the Teaming List. After they are selected, the organizations uses the Teaming List to find shelters in their region to be subawardees in their portfolio of projects. They partner with a for-profit energy efficiency company to provide technical support, including measurement and verification, building assessments, bidding, and project implementation. The social services organization secures a foundation funder to cover the cost-share requirement.

### PRIME RECIPIENT

- Applies for the grant to DOE.
- Engages with shelters on the Teaming List located within their region and those within their network to gauge capacity and interest.
- Provides administrative and program assistance

   including hiring an additional staff to provide this support.
- Secures foundation funding to cover the costshare requirement and funding to expand the program beyond the grant.

### PARTNERS

The for-profit energy efficiency company...

- Conducts energy assessments in 15 portfolio buildings and identifies high impact efficiency upgrades.
- Estimates a 25% decrease in utility costs.
- Negotiates bulk rates with vendors for equipment in order to lower overall project costs.

### **SUBRECIPIENTS**

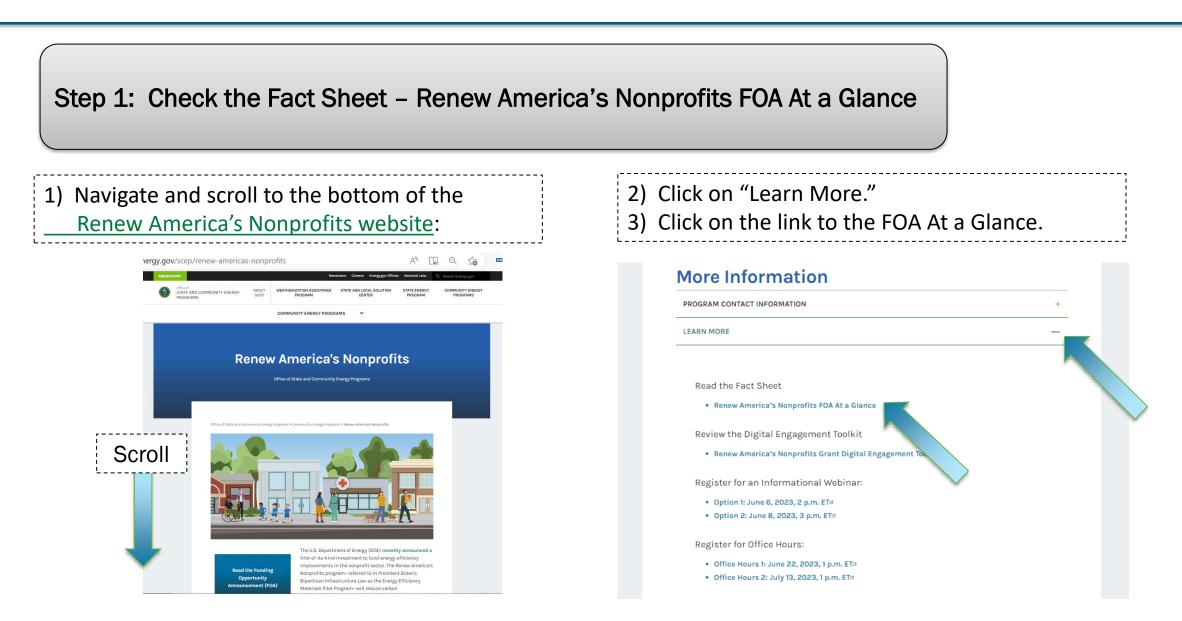
15 homeless shelters...

- Receive funds for efficiency projects.
- See a 31% overall reduction in energy costs, improved comfort, and improved indoor air for occupants.

#### IV. Navigating the Q&A

We will post answers to ALL questions submitted to us, either through email or events such as Webinars and Office Hours, in the *Q&A Spreadsheet.* 

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| 1   | QUESTION AND ANSWER LOG<br>DE-FOA-0003066 - Bipartisan Infrastructure Law Section 40542. Energy Efficiency Materials Pilot Program - Renew America's Nonprofits Grant Program |  |   |  |  |  |  |  |  |
| 2   | Topic 🖵   | Question   | Answer 🗸  |  |  |  |  |  |  |
| 3   | Application<br>Overview   | What outreach events will DOE host to provide additional information about this funding opportunity?   | DOE has announced Informational Webinars on June 6 from 2:00 - 3:00pm ET and on June 8 from<br>3:00 - 4:00 pm ET. Both webinars will contain the same information. A recording will be posted to<br>Infrastructure Exchange under this funding opportunity. Registration links will be available on<br>Infrastructure Exchange.<br>DOE has announced Virtual Office Hours on June 22 from 1:00 - 2:00pm ET and on July 13 from<br>1:00 to 2:00pm ET. Registration links will be available on Infrastructure Exchange.   |  |  |  |  |  |  |
| 4   | Application<br>Overview   | Who should apply for the Renew America's Nonprofits grant program?   | <ul> <li>Proposals for this FOA will be submitted to DOE by nonprofit 501(c)(3) applicants interested in serving as "Prime Recipients" and eventually assembling a portfolio of nonprofit buildings owned and operated by 501(c)(3) organizations in need of energy efficiency upgrades. Prime Recipients will serve as the portfolio aggregators, recruiting eligible building projects that meet performance criteria, establishing subrecipient relationships with building owners, flowing down award terms and conditions, managing program implementation, and synthesizing the project results. Prime Recipients may also partner with other organization types that complement their capacity to reach program goals.</li> <li>Prime Recipients should articulate performance goals for the portfolio of individual subrecipient buildings they plan to assemble. Once portfolios are assembled and shared with DOE, selected Prime Recipients will then subaward up to \$200,000 to subrecipients for individual energy efficiency projects in their assembled portfolios.</li> <li>For a general overview of the funding opportunity, see FOA Section I.A.</li> </ul> |  |  |  |  |  |  |
| 4   | ) Q&A   | (+)  | Applicants must create an account in Exchange and complete all necessary registrations,   |  |  |  |  |  |  |
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The Fact Sheet: FOA At a Glance is a 2page document that addresses the most frequently asked questions about this Funding Opportunity, including:

- Organization and project eligibility
- Pathways to
   participation
- Cost share

#### ....and more!

#### **SCEP**

Renew America's Nonprofits: At-A-Glance

#### WHAT IS THE RENEW AMERICA'S NONPROFITS PROGRAM?

The U.S. Department of Energy's (DOE) Renew America's Nonprofits program provides grants for energy efficiency projects in nonprofit buildings. This first-of-its-kind investment will reduce emissions, save energy, and lower utility costs, allowing nonprofits to redirect critical funds to mission-focused work.

Eligible nonprofits can apply to be Prime Recipients and propose a plan to create a portfolio of building efficiency projects across many nonprofit buildings. In this portfolio, Primes will sub-award grants of up to \$200,000 to nonprofit 501(c)(3) subrecipients that own and operate their buildings, for building energy efficiency improvements. Partners may complement the services of Primes by providing technical, financial, or other assistance to portfolio entities. DOE anticipates awarding \$45 million in grants to 5-15 Prime Recipients. Individual awards are expected to be between \$3-\$9 million.

#### WHO IS ELIGIBLE TO APPLY?

Applicants must be nonprofit 501(c)(3) organizations as described in section 501(c)(3) of the Internal Revenue Code of 1986 and exempt from tax under section 501(a) of such Code. All renovations, repairs, or installations under this provision must be performed on building(s) owned and operated by a nonprofit 501(c)(3) organization(s).

#### HOW DO I PARTICIPATE?

- 1. Consider which role may be a good fit for your organization:
  - <u>Prime recipient</u>: a 501(c)(3) nonprofit organization interested in serving as a program lead and applying to this grant as a prospective Prime Recipient.
  - <u>Subrecipient</u>: a 501(c)(3) nonprofit organization that owns and operates their building, needs energy efficiency upgrades, and is interested in engaging with prospective Prime Recipients as a prospective subrecipient.
  - <u>Partner</u>: an organization capable of partnering with/enhancing the services of a prospective Prime Recipient.
- 2. Join the Teaming List (optional)
  - DOE has established this Teaming List to facilitate engagement and partnership-building amongst various stakeholders.
  - Joining the Teaming List allows others to reach out to your organization about the funding opportunity. It does not commit you to applying or serving as a subrecipient or partner.
- 3. Build your team:
  - New and existing partnerships may be included in an application.
     <u>Follow updates to the current Teaming List</u> and reach out to form and/or build relationships with other stakeholders.



#### WHAT TYPES OF PROJECTS CAN BE FUNDED?

Eligible energy efficient improvements include materials (product, equipment, or system), the installation of which results in a reduction in use by a nonprofit organization of energy or fuel. Examples include lighting upgrades, roof replacements with insulation, HVAC upgrades, and door or window replacements. Projects that include fuel switching may also be eligible if they result in energy savings. Renewable energy projects are not eligible.

#### HOW DOES AN ORGANIZATION APPLY?

The chart below outlines the schedule of upcoming events and application milestones.



Required registrations include: SCEP Funding Opportunity Infrastructure Exchange; Unique Entity Identifier (UEI) and <u>System for Award Management</u> (SAM) account; and <u>Fed Connect</u>.

Please note that Full Applications must be submitted by August 3 at 5pm ET. Late applications will not be considered. DOE recommends interested applicants submit a 2-page Letter of Intent by June 29 at 5pm ET, however, Letters of Intent are not required to submit a Full Application.

#### WHAT WOULD MAKE A COMPETITIVE APPLICATION?

Application reviewers will consider the strength of the project team and program plan; energy related impacts of portfolios, including energy and cost savings, emissions reductions, and cost effectiveness; leverage and sustainability impacts; and community benefits. See FOA Section IV.A.i.

#### IS THERE A COST SHARE REQUIREMENT?

The cost share requirement is 20%. Cost share funds must come from non-federal sources, and can be provided by the Prime recipient, subrecipients, third parties, and/or state and local governments.

#### HOW CAN I FIND OUT MORE INFORMATION?

- DOE will host informational webinars and office hours in June and July. Registration links and recordings will be available on <u>Infrastructure Exchange</u>.
- Questions can be emailed to <u>Nonprofits@DOE.gov</u>. Questions will be answered through a Q&A spreadsheet posted and regularly updated on <u>Infrastructure Exchange</u>.
- 3. Refer to the Funding Opportunity Announcement (FOA) for a full description.

| We will post answers<br>to ALL questions<br>submitted to us,<br>either through email<br>or events such as<br>Webinars and Office<br>Hours, in the Q&A<br>Spreadsheet.       Option       Image: Comparison of the comparis of the comparison of the comparison of the comparison | Step 2: Check the exist   | cil. | Homo        |   | Search<br>Holp  | Conditional Format as Cell<br>Formatting ~ Table ~ Styles ~ Cells<br>Sto convert our softball field lighting system to LED lights. Could |  |
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| <ul> <li>DE-FOA-0003066 - Bipartisan Infrastructure Law Section 40542. Energy Efficiency Materials Pilot Program - Renew America's Nonprofits Grant Program</li> <li>De-FoA-0003066 - Bipartisan Infrastructure Law Section 40542. Energy Efficiency Materials Pilot Program - Renew America's Nonprofits Grant Program</li> <li>De-FoA-0003066 - Bipartisan Infrastructure Law Section 40542. Energy Efficiency Materials Pilot Program - Renew America's Nonprofits Grant Program</li> <li>De-FoA-0003066 - Bipartisan Infrastructure Law Section 40542. Energy Efficiency Materials Pilot Program - Renew America's Nonprofits Grant Program</li> <li>De-FoA-0003066 - Bipartisan Infrastructure Law Section 40542. Energy Efficiency Materials Pilot Program - Renew America's Nonprofits Grant Program</li> <li>De-FoA-0003066 - Bipartisan Infrastructure Exchange.</li> <li>De-Dias announced Infrastructure Exchange.</li> <li>De-Enas announced Virtual Office Hours on June 22 from 1:00 - 2:00pm ET and on July 15 from 2:00 from Engregation Instituter Exchange.</li> <li>Proposals for this FOA will be sublishing Subtructure Exchange.</li> <li>Proposals for this FOA will be sublishing Subtructure Exchange.</li> <li>Proposals for this FOA will be sublishing Subtructure Exchange.</li></ul>             |   |      | D           | E   |   | F  |  |
| We will post answers<br>to ALL questions<br>submitted to us,<br>either through email<br>or events such as<br>Webinars and Office<br>Hours, in the Q&A<br>Spreadsheet.  |   | 1    |             | -0003066 - Bipartisan Infrastructure Law Section 40542. Energy Efficiency Materials | s Pilot Program - Renew America's   | Nonprofits Grant Program   |  |
| either through email<br>or events such as<br>Webinars and Office<br>Hours, in the Q&A<br>Spreadsheet.  | to ALL questions  | 2    | Application | What outreach events will DOE host to provide additional information about this     | DOE has announced Informational Webinars on June 6 from 2:00 - 3:00pm ET and on June 8 from<br>3:00 - 4:00 pm ET. Both webinars will contain the same information. A recording will be posted to<br>Infrastructure Exchange under this funding opportunity. Registration links will be available on<br>Infrastructure Exchange.<br>DOE has announced Virtual Office Hours on June 22 from 1:00 - 2:00pm ET and on July 13 from  |  |  |
| Applicants must create an account in Exchange and complete all necessary registrations,  | or events such as<br>Webinars and Office<br>Hours, in the <i>Q</i> &A | 4    | ••          | Who should apply for the Renew America's Nonprofits grant program?                  | <ul> <li>Proposals for this FOA will be submitted to DOE by nonprofit 501(c)(3) applicants interested in serving as "Prime Recipients" and eventually assembling a portfolio of nonprofit buildings owner and operated by 501(c)(3) organizations in need of energy efficiency upgrades. Prime Recipients serve as the portfolio aggregators, recruiting eligible building projects that meet performance criteria, establishing subrecipient relationships with building owners, flowing down award term and conditions, managing program implementation, and synthesizing the project results. Prime Recipients may also partner with other organization types that complement their capacity to reprogram goals.</li> <li>Prime Recipients should articulate performance goals for the portfolio of individual subrecipient buildings they plan to assemble. Once portfolios are assembled and shared with DOE, selected Prime Recipients will then subaward up to \$200,000 to subrecipients for individual energy efficiency projects in their assembled portfolios.</li> <li>For a general overview of the funding opportunity, see FOA Section I.A.</li> </ul> |  |  |

### Infrastructure eXCHANGE



#### DE-FOA-0003066: 2023 FUNDING OPPORTUNITY ANNOUNCEMENT FOR ENERGY IMPROVEMENTS AT NONPROFITS -BIPARTISAN INFRASTRUCTURE LAW (BIL) – RENEW AMERICA'S NONPROFITS

The Office of State and Community Energy Programs is issuing this Funding Opportunity Announcement (FOA), Renew America's Nonprofits. Awards made under this FOA will be funded, in whole or in part, with funds appropriated by the Infrastructure Investment and Jobs Act, more commonly known as the Bipartisan Infrastructure Law (BIL).

Apply

https://infrastructure-exchange.energy.gov

This FOA seeks applications that address energy efficiency upgrades, which enable scalable impacts, create innovative partnerships a economies of scale.

As part of and in addition to upgrading and modernizing infrastructure, DOE's BIL investments will support efforts to buil achieves a zero-carbon electricity system by 2035, and to put the United States on a path to achieve net-zero emissio all Americans.

The activities to be funded under this FOA support BIL Section 40542 and the broader government-wide approach to invest sustaining partnership models, leverage funding and economies of scale, and focus on disadvantaged communities and energy co

DOE is using an <u>aggregation model</u> to enhance the technical and administrative capacity of nonprofits seeking access to this funding. Under this model, DOE will award 5-15 larger grants to nonprofits interested in serving as Prime recipients. These Prime recipients will assemble and support a group of energy efficiency projects in the facilities of other nonprofit organizations. Ultimately, hundreds of nonprofit facilities should be represented across these project bundles.

#### **Teaming Partner List**

DOE will continue to gather information for the "Teaming Partner List," first presented in the Notice of Intent (DE-FOA-0003065), to facilitate the formation of new project teams for this FOA. The Teaming Partner List allows organizations who may wish to participate on an application to express their interest to other applicants and to explore potential partnerships.

0&A

SUBMISSION INSTRUCTIONS: Any organization that would like to be included on the "Teaming Partner List" should fill out this <u>Microsoft form</u> (also located at: <u>https://www.energy.gov/scep/renew-americas-nonprofits</u>) or email the information to <u>Nonprofits@doe.gov</u> with the subject line "Teaming Partner Information."

#### DOCUMENTS

Teaming List

- <u>BIL\_40542\_SCEP\_Renew\_Americas\_Nonprofits\_DE\_FOA\_0003066\_2023</u> (Last Updated: 5/24/2023 10:00 AM ET)
- <u>Teaming\_Partner\_List\_-\_Renew\_America's\_Nonprofits</u> (Last Updated: 5/23/2023 11:31 AM ET)
- Q&A\_Spreadsheet Updated\_5 (Last Updated: 5/24/2023 01:21 PM ET)

**U.S. DEPARTMENT OF ENERGY** 

### The Renew America's Nonprofits Website





#### Infrastructure eXCHANGE link

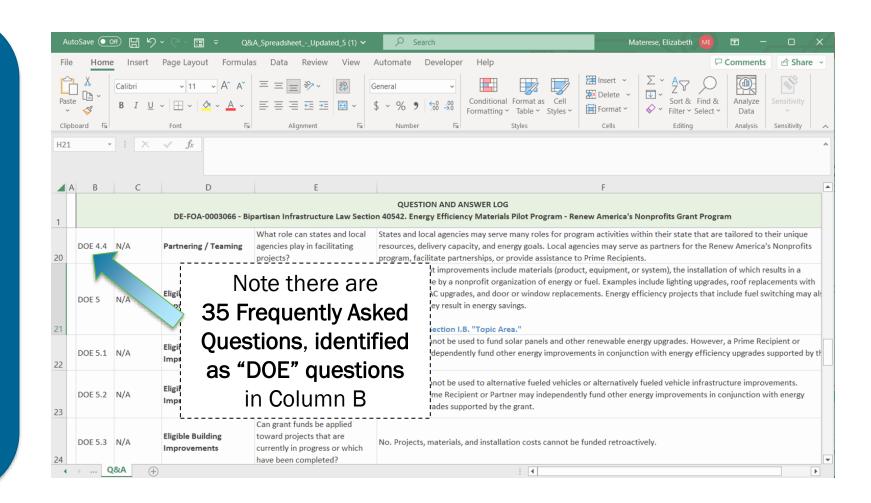
The U.S. Department of Energy (DOE) **recently announced** a first-of-itskind investment to fund energy-efficiency improvements in the nonprofit sector. The Renew America's Nonprofits program—referred to in President Biden's Bipartisan Infrastructure Law as the Energy Efficiency Materials Pilot Program—will reduce carbon emissions, improve health and safety, and lower utilities costs at buildings owned and operated by 501(c)(3) nonprofits, allowing critical funds to be redirected to missionfocused work.

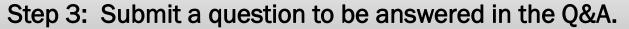
To enhance the technical and administrative capacity of nonprofits seeking access to this funding, DOE is using an aggregation model. Under this model, DOE will award 5-15 larger grants to nonprofits interested in serving as Prime recipients. Prime recipients will assemble tfolios of energy-efficiency projects in nonprofit facilities and provide technical and project management assistance. Ultimately, hundreds of nonp



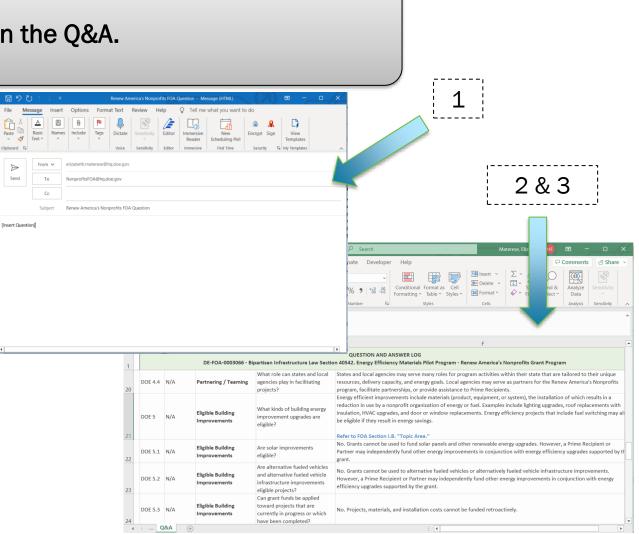
The **Q&A Spreadsheet** includes even more answers to Frequently Asked Questions (identified as DOE questions), as well as questions that were submitted by other organizations.

- We recommend skimming the DOE questions
- Search for key terms using "Ctrl + F," or "Command + F" on a Mac"





- 1. Send your question via email to <u>Nonprofits@hq.doe.gov</u>
- 2) After approximately 1 week, download the updated Q&A from <u>Infrastructure eXCHANGE</u>
- Search for the answer to your question. If you can't find your question, search for key terms using "Ctrl + F" or "Command + F" on a Mac.



### **Addressing Questions in the Chat**

#### **Examples of Question Topics:**

- Eligible organizations and building improvements
- Application process for **Primes**
- **Subrecipient** process
- Letter of Intent
- **Reimbursement** grant questions
- **Cost share** information
- Joining and using the **Teaming List**

### V. Conclusion



#### Amendments to the Renew America's Nonprofits FOA will be posted on the **Infrastructure eXCHANGE** website

and communicated via the **Grants.gov** system. Note that you will only receive an email when an amendment or a funding opportunity is posted on these sites if you register for email notifications on Grants.gov.

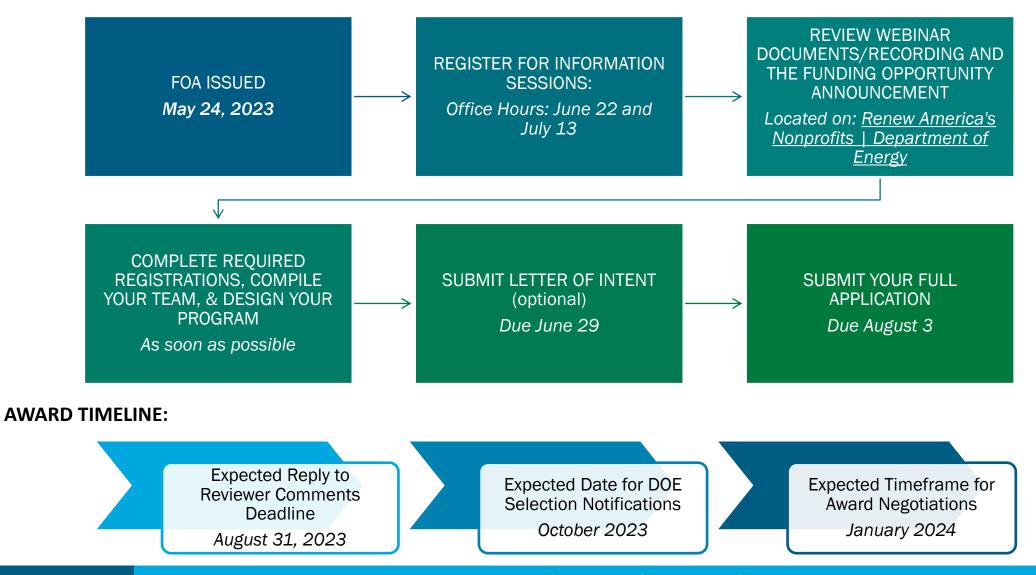
DOE recommends that you register as soon as possible to ensure you receive timely notice of any amendments to this FOA.



### **Key Reminders: Timeline**



**APPLICATION TIMELINE:** \*Note Letters of Intent are not required in order to submit a full application.



**U.S. DEPARTMENT OF ENERGY** 

### **Key Reminders: Ways to Engage**





#### NEXT OFFICE HOURS: July 13, 2023, 1 p.m. ET

DOE will hold an additional office hours to continue to highlight key questions asked on the Q&A and assist with navigating the Q&A spreadsheet using questions posted in the chat with published answers. You can register for the July Informational Webinar via the Infrastructure eXCHANGE or the Renew America's Nonprofits website.



#### WEBINAR:

The slide deck and recording from the Informational Webinar held earlier this month can be viewed on the Infrastructure eXCHANGE.



#### **QUESTIONS:**

Please remember to submit and questions to **nonprofits@doe.gov** and note that these will be answered and posted on the Infrastructure eXCHANGE weekly. View the Q&A Spreadsheet on the Infrastructure eXCHANGE to find answers to questions.



#### TEAMING LIST:

Prospective Prime Recipients, Subrecipients, and Partners are encouraged to join the teaming list to engage and explore partnerships. Please remember, potential Subrecipients can propose eligible projects to selected Prime Recipients once selections are made in October 2023.



### THANK YOU

**Renew America's Nonprofits – Office Hours** 

U.S. Department of Energy (DOE) Office of State and Community Energy Programs (SCEP)

Nonprofits@doe.gov

FOA Webinar DE-FOA-0003066 June 22, 2023