

Financing Your Energy Future

Financing energy sovereignty and strengthening Native Nations one **investment** at a time.

DOE: Office of Indian Energy – 2022 Tribal Energy Webinar Series: Funding Your Energy Future

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> > September 7, 2022





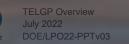
Agenda

LPO | DOE Public Policy Bank

Positioning your Tribe Tribal Energy Project Financing

Future | IRA, Terms, Short – Medium & Long







The Loan Program Office





LPO Acts as a Bridge to ...

Providing financing for technologies to go the last mile to reach full market acceptance







LPO Financing Supporting Energy Projects

LPO provides **loans and loan guarantees** to projects that have demonstrated potential to **accelerate the decarbonization** of the U.S. economy, focusing on those that combine **clean energy technology** with **effective financial models**.

Tribal Energy	Loans & Loan Guarantees TELGP Program	• Tribal Energy Projects Up to \$20.0 Billion
Advanced Transportation	Loans & Loan Guarantees ATVM & Title 17 Programs	 Manufacturing \$17.7 Billion in ATVM loans Deployment Eligible for the same \$2.5 Billion in Innovative Clean Energy loan guarantees as above
Innovative Clean Energy	Loan Guarantees Title 17 Program	 Innovative Clean Energy \$2.5 Billion Innovative Fossil Energy \$8.5 Billion Innovative Nuclear Energy \$10.9 Billion





Working with LPO: The Process

LPO engages early with applicants and remains a partner throughout the lifetime of the loan

Pre-Application Consultations

Meet with LPO for no-fee, preapplication consultations, including discussions on the application process and the proposed project.

Formal Application Submission

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Direct Loan: Tribal borrower submits application directly to LPO.

Loan Guarantee: Tribal borrower engages with a commercial lender. Lender applies for a loan guarantee on behalf of Borrower and project.

Due Diligence & Term Sheet Negotiation

Borrower, Lender, and DOE engage in confirmatory due diligence and term sheet negotiation.

Credit Approval Process

Formal approval process of the term sheet, including interagency consultations.

Conditional Commitment

An offer by DOE of a term sheet to the borrower for a loan or loan guarantee subject to the satisfaction of certain conditions.

Loan Closing & Project Monitoring

Negotiate and execute loan documents using the approved term sheet. Loan closing and funding are subject to conditions precedent in the executed loan documents.

Applicant pays applicable costs and fees. After loan closing, LPO monitors the loan.





More Variable Timing Lengths of these stages vary greatly, depending on project complexity and readiness.

Less Variable Timing Timing for these stages is largely fixed, with targeted timelines.



TELGP Overview July 2022 DOE/LPO22-PPTv03

Positioning your Tribe to participate in the energy transition to the benefit of your community and future generations





Tribal Energy Financing

- A Federal Credit Program to finance a Tribe's energy investment
- Established in Energy Policy Act (25 USC 3502)
- Amended in the Inflation Reduction Act
- \$20 B appropriated to lend or guarantee
- \$ 80+ M to pay associated costs including credit subsidy





Tribal Energy Financing

Loans are financed through the Tribal Program under Section 2602(c) of Energy Policy Act

Program Overview

We consider Tribal energy projects that:

- 1. Are owned by a Tribe or entity that Tribe owns substantial interest.
- 2. Are located in the U.S. (Tribal or non-Tribal land, single site or distributed).
- **3.** Are financially viable, including Tribal equity investment in the project.
- 4. Are seeking direct loans or partial guarantees of commercial loans.
- 5. Involve energy resources, products, and services that utilize commercial technology (innovative technology is permitted but not required).

* Note: Unlike other LPO Programs, there is NO innovation or greenhouse gases (GHG) requirement.





The Opportunity

Providing Credit Capital

That every sovereign Indian Tribe will have sufficient energy to support its social and economic well-being.

— National Indian Energy Vision, 1999 (A. David Lester)

The U.S. Department of Energy Loan Programs Office (LPO) can provide access to credit capital for tribal ownership of energy projects to support energy access, economic development, and self-determination.



Unlike other federal Indian energy programs, LPO Tribal Energy project financing:

- Offers loans, which can be catalytic for a Tribe's economic development by creating a multiplier effect
- Is exclusively for Tribal borrowers
- Is anchored in the credit market





Rebuilding Nation with Energy Plan

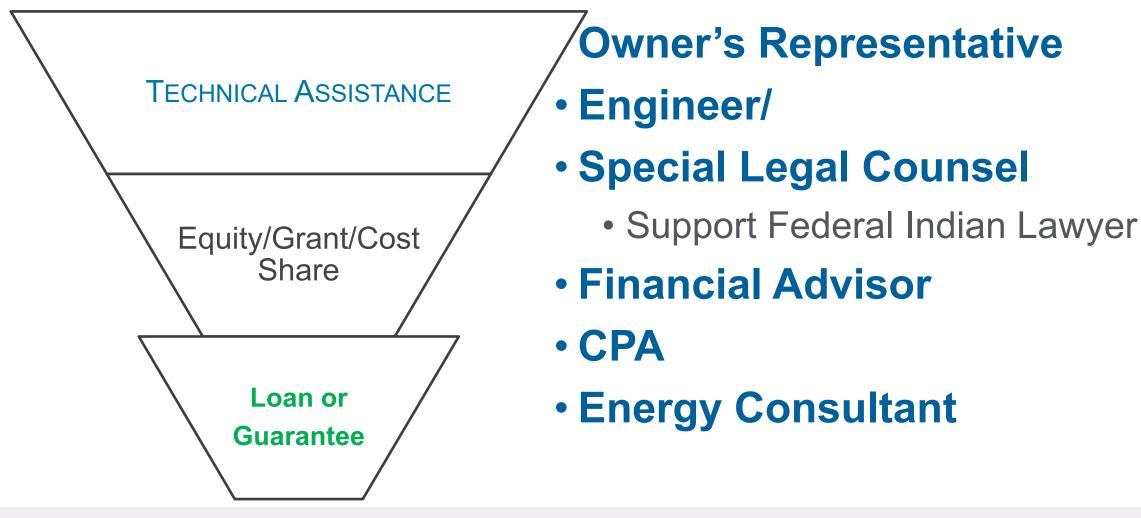
An investment in sovereignty

- 1. Tribal infrastructure investment bought down with grant
- 2. Land & natural resource investment
- 3. Strategic energy partner investment
- 4. Sovereign private equity investment
- 5. Tribal utility authority investment





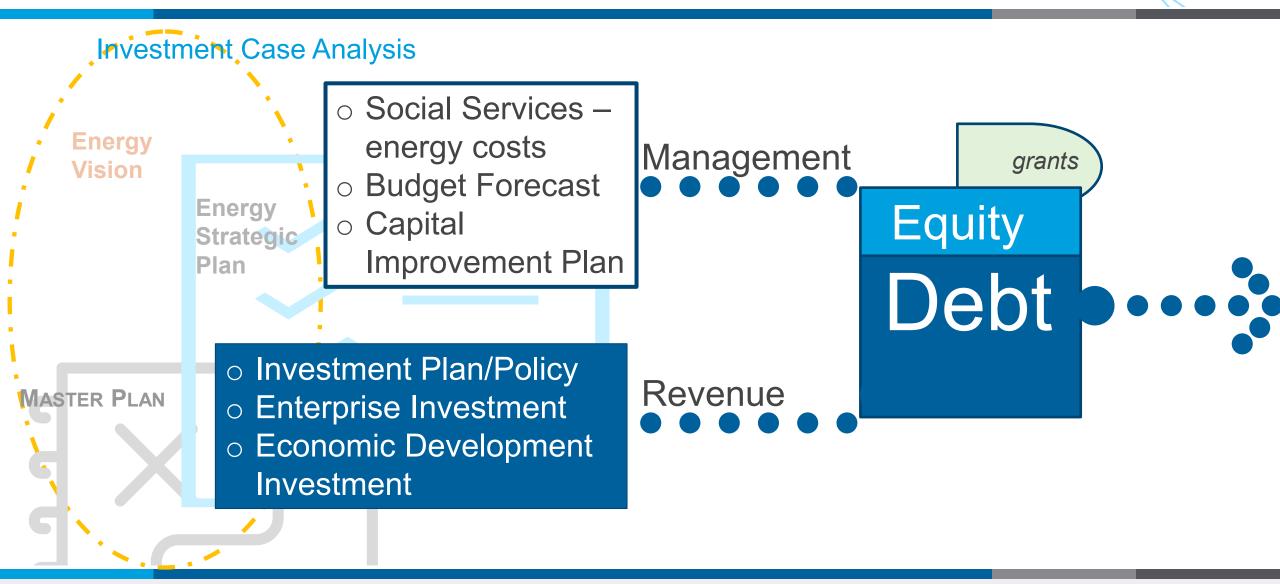
Special skills are needed on Tribe's Team







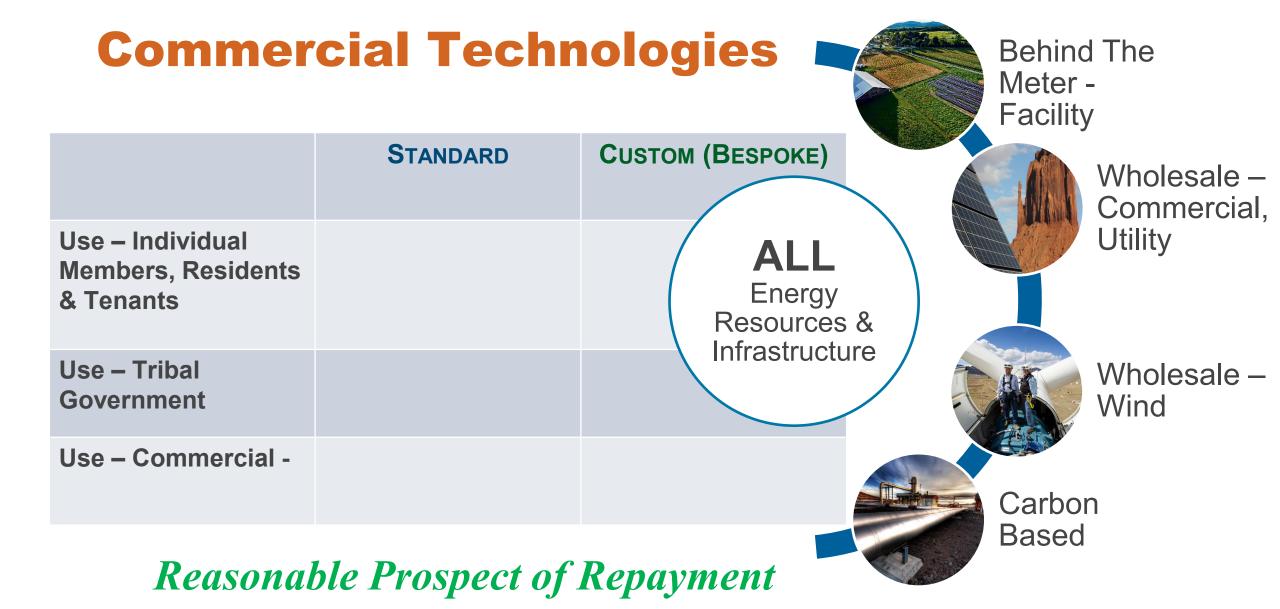
Tribal Energy Financing Roadmap















- Solar PV
- Land based Wind
- Transmission
- Cogeneration
- Pipelines

Medium Term:

- Microgrids
- Integrated Systems
- Energy as a Services
- Storage*
- Offshore Wind

Long Term:

- Hydrogen (Fuel Cells)
- · ?
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Inflation Reduction Act

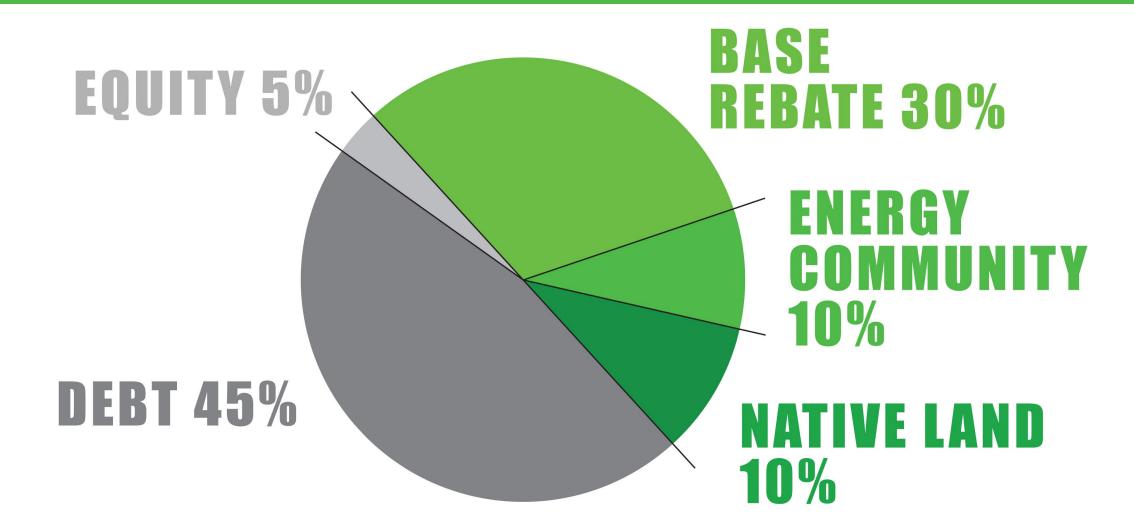
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50% REBATE REDUCES LOAN AMOUNT BY 50%







TRANSACTION PROCESS FOR TRIBES

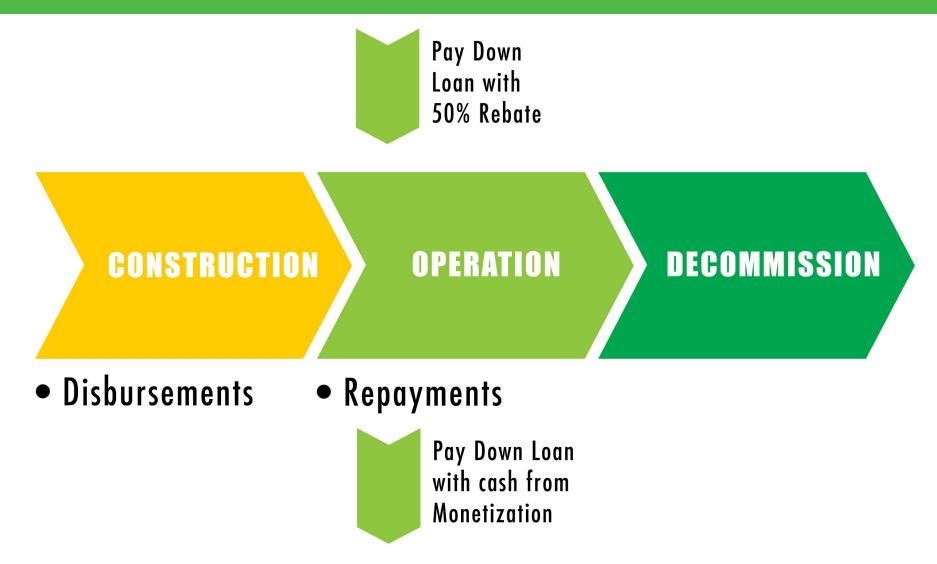
Engage early to identify hurdles, eligibility, and viability







CAPITALIZATION & REPAYMENT







Medium Term





The Next Generation of LPO Financing

LPO is working with stakeholders across innovative clean energy and advanced transportation sectors



Major Technology Sectors	Include, but are not limited to, the following:
Advanced Vehicles & Components	 Vehicles • Components • Lightweighting • Manufacturing
Biofuels	 Advanced Biofuels Biodiesel Cellulosic Biofuels Renewable Diesel Sustainable Aviation Fuel (SAF)
Critical Materials	 Extraction • Manufacturing • Mining • Processing • Recovery • Recycling
EV Charging	Electric Vehicle (EV) Charging Infrastructure Manufacturing & Deployment
Hydrogen	Generation • Infrastructure • Transportation
Onshore & Offshore Wind	Offshore Wind Onshore Wind Infrastructure
Renewable Energy	Electrification Geothermal Hydrokinetics Hydropower Solar Waste Conversion
Storage	 Electric Vehicle (EV) Battery Manufacturing EV Bidirectional Storage Newer Battery Chemistries & Flow Batteries Compressed Air Energy Storage Pumped Storage Hydropower Thermal Energy Storage
Transmission	 Grid Efficiency • Grid Reliability • High Voltage Direct Current (HVDC) Systems • Offshore Wind Transmission • Systems Sited Along Rail & Highway Routes
Virtual Power Plants	Grid Connected Distributed Energy Resources (DERs)
Advanced Fossil	 Carbon Feedstock Waste Conversion Fossil Infrastructure Repurposed/Hybrid Hydrogen Generated From Fossil Sources Industrial Decarbonization Synfuel
CCUS	Carbon Capture, Utilization & Storage (CCUS) Carbon Dioxide Removal (CDR)
Advanced Nuclear	Small Modular Reactors • Micro Reactors • Nuclear Supply Chain • Nuclear Front-End
Tribal Energy	 Energy Storage • Fossil Energy • Renewable Energy • Transmission Infrastructure Transportation of Fuels

Technology Areas of Inforast





Catalyzing \$100B-scale across clean energy

Overview

- Achieving administration climate targets requires trillions of dollars in capital formation in clean energy
- LPO is focused on catalyzing \$100B scale in each of our focus sectors to create irreversible momentum for the clean energy transition

LPO's focus sectors

Carbon management	 Direct Air Capture / CO2 Removal Carbon transport and storage 	 Point-source capture
Generation	Advanced geothermalAdvanced nuclearHydropower	 Offshore wind supply chain Utility-scale PV and onshore wind supply chain
Grid optimization	 Grid-scale storage Transmission infrastructure & optimization 	Virtual power plants / DERGreen buildings
Industry	Green cementGreen steel	Waste-to-ValueClean hydrogen
Materials	 Battery, E-Waste, and plastics recycling 	 Critical minerals and rare earths
Transportation	EVs (mfg, supply chains)EV charging	Next-gen aviationTransportation fuels





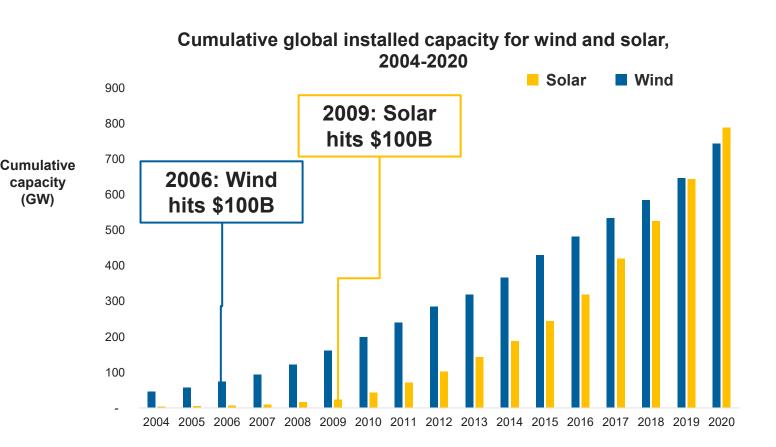
Tipping point: \$100B in capital formation

\$100B as a 'rule of thumb' for commercial lift off

At \$100B...

- Cost declines achieved through cumulative doublings of manufacturing capacity
- Project developers achieve repeatable processes
- Supply chain established raw inputs, components
- Trained workforce developed
- Dedicated core of capital markets professionals with experience funding

Example: Wind and Solar achieved exponential scale-up after achieving ~\$100B in global capital formation







Long Term





Hope you see a role or opportunity for your Tribe to Invest in Energy

Please contact us to discuss your vision, objectives, path and payback or return expectations







Let's Talk About Your Tribal Energy Project

Contact LPO to see what financing options may be available for your project



Call or write to schedule a no-fee, pre-application consultation: 202-287-5900 | LPO@hq.doe.gov



Energy.gov/LPO/TELGP

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