

NATIONAL PETROLEUM COUNCIL
112TH MEETING OF THE NATIONAL PETROLEUM COUNCIL

Salons I and II
Grand Ballroom
JW Marriott Hotel
1331 Pennsylvania Avenue, N.W.
Washington, D.C.

A stamp consisting of a stylized graphic of a document or folder followed by the word "ORIGINAL" in a bold, sans-serif font.

Thursday, September 25, 2003
2:30 p.m.

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Under Secretary of Energy

MIKE SMITH
Assistant Secretary for Fossil Fuels

National Petroleum Council Subcommittee Representatives

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MARSHALL NICHOLS
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National Petroleum Council
Secretary
Coordinating Subcommittee

JERRY J. LANGDON
Chair, Coordinating Subcommittee

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Chair, Demand Task Group

MARK SIKKEL
Chair, Supply Task Group

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Chair, Transportation and Distribution
Task Group

A G E N D A

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2:34 p.m.

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Call to Order and Introductory Remarks

Bobby S. Shackouls, Chair

CHAIRMAN SHACKOULS: Good afternoon. Would the 112th meeting of the National Petroleum Council please come to order.

I'm Bobby Shackouls. I currently serve as chair of the Council.

Welcome to all of you, members of the Council, honored guests, and members of the press and public. We have what we hope will be an interesting and worthwhile session for you today.

We also have what has become familiar to many of us but is new to the NPC, and that's an audience listening via webcast. The Internet audience will be able to follow along with our presentation today, and then they'll be able to download the slides and the draft report after the meeting.

The webcast experience is partly in response to the national interest in natural gas and partly to allow members unable to attend the opportunity to hear the presentations and the discussions live.

For a number of reasons, this meeting was called on relatively short notice, for which we all apologize. I know that there are a number of members

1 out there listening today. I've talked to several of
2 them, and I'd like to extend them a special welcome.

3 In that regard, I'd like to ask all of you,
4 as an administrative matter, just to turn your cell
5 phones off while the meeting is going on because it
6 will disrupt the webcast.

7 For the members of the Council in the room
8 today, the check-in outside the ballroom will serve as
9 our official attendance record. If there is no
10 objection, I will dispense with the calling of the
11 roll.

12 Any member or observer for a member who has
13 not checked in, please do so after the meeting so that
14 we'll have an accurate record of today's attendance.

15 Our primary business this afternoon is to
16 review the work of the Committee on Natural Gas,
17 discuss their findings and their recommendations, and
18 vote on adoption of their report as a report of the
19 Council. For this purpose, we've assembled at our head
20 tables the leadership of the study effort.

21 To my right are the officers of the Gas
22 Committee and the Council. Beginning on my far right,
23 I would like to introduce Rich Kinder, Vice Chair,
24 Midstream.

25 Next is Bob Card, Under Secretary of Energy

1 and Government Cochair of the NPC Committee on Natural
2 Gas.

3 Next is Bob Catell, Vice Chair, Demand.

4 Next is Cal McSlarrow, Deputy Secretary of
5 Energy.

6 Next is Lee Raymond, Vice Chair of the Gas
7 Study for Supply, and Lee also serves as vice chair of
8 the Council.

9 And then, on my immediate right, is the
10 Council's government cochair, Spencer Abraham,
11 Secretary of Energy.

12 Our table to the left represents the group
13 that has worked almost nonstop for about a year and a
14 half to make this day possible.

15 First is Jerry Langdon, who chairs the
16 Coordinating Subcommittee.

17 Next is Mike Smith, Assistant Secretary for
18 Fossil Fuels, who serves as the government cochair of
19 the Coordinating Subcommittee.

20 Next is David Manning, chair of the Demand
21 Task Group.

22 Next is Mark Sikkell, chair of the Supply Task
23 Group.

24 Next is Scott Parker, chair of the
25 Transportation and Distribution Task Group.

1 And then, on my far left, is Marshall
2 Nichols, Executive Director of the Council and
3 Secretary of the committee.

4 Before we get to the Gas Report itself, our
5 first agenda item is to hear from the Secretary of
6 Energy. As we all know from reading the papers, the
7 Secretary has just completed a busy and very productive
8 trip to Russia.

9 Less than five months ago, when the Council
10 last met, natural gas was in the process of moving from
11 an issue of importance to just a few of us to an issue
12 that was on the front pages of most newspapers around
13 the country. This was highlighted by Chairman
14 Greenspan's testimony on the subject before two
15 congressional subcommittees.

16 You, Mr. Secretary, understood the potential
17 crisis and asked the Council to organize a natural gas
18 summit to address the urgent supply, storage, and
19 consumption issues that we faced. The summit was held
20 a month later with tremendous participation from a
21 number of interested parties and was very successful at
22 increasing the awareness on this very critical issue.

23 Over the summer, favorable weather conditions
24 and market forces have pushed natural gas storage back
25 up to near normal levels for this time of year. As a

1 result, prices have retreated and the subject of gas is
2 back below the fold in most newspapers.

3 We're honored to have you today, Mr.
4 Secretary, and we look forward to your comments.

5 Please join me in welcoming Secretary of
6 Energy Spencer Abraham.

7 (Applause)

8 Remarks

9 Honorable E. Spencer Abraham, Secretary of Energy
10 THE HONORABLE MR. ABRAHAM: Bobby, thank you,
11 and I want to thank all of the members of the Council
12 for -- for being here and, really, especially for
13 taking as much time as Council members have over the
14 last few months at working on these various issues.

15 In May, when I addressed the group and called
16 for a summit in June, you were all quick to respond,
17 and we appreciated that people came back together just
18 a few weeks later to set in motion some -- some action
19 steps to address our storage issues. We appreciate
20 taking the time for this extraordinary meeting today to
21 produce the final report of the -- of the Natural Gas
22 Study.

23 And I recognize, as does everyone in our
24 department and, I think, the American public, that
25 everybody who is on the National Petroleum Council has

1 their own separate enterprises to run and commitments
2 to keep, and so we appreciate that.

3 And to the people who have been directly
4 involved in putting together the study, the folks here
5 on the stage, I want to offer my special thanks and
6 expression of gratitude. I know how much time has been
7 put in. I know what the cost of this has been. As I
8 said, when I asked the Petroleum Council to undertake
9 this -- this new survey, it -- it really is an
10 important thing, and we are very grateful for all of
11 you who have put the extra time and to get it done in
12 this -- in this period.

13 We all are very glad to be with you, and by
14 that I mean myself; Deputy Secretary Cal McSlarrow; Bob
15 Card, Under Secretary; Mike Smith, our Assistant
16 Secretary for Fossil Energy; Vicki Bailey, who is here,
17 Assistant Secretary for Policy and International
18 Affairs. Almost the whole department, I think, is
19 represented here today, and we are all equally
20 appreciative.

21 We -- many of us were in Russia last week,
22 and I'll comment on that in a few minutes. Of course,
23 against the backdrop of so many other challenging
24 developments, I think we came out of that trip with
25 some very positive new progress.

1 Under any circumstance, I think we all know
2 that this country faces a variety of energy challenges.

3 It is time that's been -- we have been pressed to
4 address things in a slightly different way, and I think
5 that the efforts of the Council, as I said, especially
6 the hard work of pulling together this important study,
7 are to be commended.

8 I was also pleased to see that the NPC
9 consulted with energy efficiency organizations and
10 involved major gas consumers in the preparation of this
11 report so that it offers the kind of broad base of
12 diverse perspectives that we were looking for to make
13 sure that the recommendations and conclusions
14 encapsulated the kind of waterfront of views that
15 people have on these issues.

16 I also want to thank the NPC and the natural
17 gas industry more broadly for stepping up to the plate
18 during recent months and helping this country deal with
19 the challenge of low natural gas reserves. As Bobby
20 said, we've made a lot of progress since I appeared
21 before the NPC in May and warned about the low stocks
22 of natural gas and underground storage. In fact, more
23 than anything, I tried to make it clear to you that we
24 had gotten a message many of you were already sending
25 that this was a challenge ahead of us, concern that

1 this might adversely affect the economy.

2 We all worked together to undertake a number
3 of measures to try to deal with the situation. We held
4 the summit that I've reference and Bobby mentioned in
5 June to discuss trends and identify ways to manage the
6 short-term storage issue.

7 That was followed by a campaign to educate
8 consumers, homeowners, and business owners about
9 helpful steps that they could take to use natural gas
10 resources wisely and energy more broadly. This
11 campaign will remain ongoing, our Smart Energy
12 campaign. We think it is yielding very encouraging
13 results.

14 At the end of March, we had 696 billion cubic
15 feet of gas in storage; today we have nearly 2.7
16 trillion in storage as the winter heating season draws
17 near. That's still short of, maybe, where we would
18 ideally like to be and, clearly, an unusually cold
19 winter could be problematic, but clearly, significant
20 progress has taken place in a very short time.

21 Of course, low storage, price spikes, and
22 short-term volatility are symptomatic of a larger
23 problem than what the price of natural gas will be in
24 the coming months. That's why last year, in March of
25 2002, I asked the NPC to conduct a comprehensive long-

1 term study on natural gas markets in the 21st century.

2 I asked the NPC to investigate the potential
3 implications of new supplies, new technologies, new
4 perceptions of risk, and other evolving market
5 conditions for the next 25 years and beyond. And so
6 today I'm very happy to be accepting the completed
7 study.

8 As you know, I've been anticipating it for
9 some time. I look forward to sharing it with President
10 Bush and others in the administration, as well as
11 Congress.

12 What I think this report makes unmistakably
13 clear is that we are challenged by and we have facing
14 us a number of significant issues with respect to gas.

15 If we don't do anything, the problems which we've
16 experienced in recent years are only going to get
17 worse.

18 Our administration has been making this
19 argument from the very first weeks we were in office.
20 The President's National Energy Policy, released in the
21 spring of 2001, argued that a fundamental imbalance
22 between supply and demand defines our nation's energy
23 crisis and went on to say that this imbalance, if
24 allowed to continue, will inevitably undermine our
25 economy, our standard of living, and our national

1 security. In particular, it questioned our nation's
2 ability to meet projected demand for natural gas in the
3 next two decades.

4 The three main conclusions of the NPC study
5 buttress this contention. First, increasing demand for
6 natural gas, coupled with continued decreasing domestic
7 supplies, will mean price volatility and a potentially
8 serious drag on the nation's economy.

9 Second, at our current pace of consumption,
10 North America will become increasingly less self-
11 reliant in meeting our growing natural gas needs.
12 That's because production from traditional American and
13 Canadian basins have reached a plateau, while known
14 reserves on federal lands or in remote parts of North
15 America are presently inaccessible or off limits to
16 development.

17 And third, expected gains in energy
18 efficiency and conservation are absolutely necessary,
19 but they will not by themselves be enough to meet
20 expected growth and demand.

21 All of this put together is troubling news,
22 and it suggests problems for our economy and for
23 American consumers unless the right actions are taken.

24 The situation is not hopeless. It's
25 certainly not too late to take corrective action, but I

1 think today should be the day we start in that
2 direction.

3 And so the recommendations presented in the
4 study make a compelling argument for industry and
5 government to work together on long-term measures to
6 prevent a crisis in the future. We must provide
7 greater energy efficiency and conservation for natural
8 gas usage. We must continue to diversify our fuel mix,
9 including coal and oil and nuclear and renewable
10 energies along with natural gas, even as we develop and
11 bring online a new generation of energy sources.

12 We must produce new domestic gas supplies
13 from the Rocky Mountains, offshore, and unconventional
14 bases. We must expedite construction of an Alaskan
15 pipeline. We must upgrade our aging energy
16 infrastructure to increase domestic natural gas
17 transmission capacity. We must ensure regulatory
18 certainty so that investors will have the confidence to
19 invest in new infrastructure. And we must bring in new
20 liquefied natural gas supplies to take advantage of
21 supplies available all over the globe.

22 Clearly, LNG offers tremendous potential, and
23 our administration is already investigating ways to
24 expand our international energy partnerships to
25 increase worldwide natural gas trade. In fact, later

1 this year our department will be sponsoring an
2 international LNG summit that will examine anticipated
3 market growth, market opportunities, and barriers to
4 the development of global markets.

5 As I said and as Bobby indicated, I just got
6 back, along with most of our team, from the second
7 U.S.-Russia commercial energy summit, this time held in
8 St. Petersburg. It was a very productive session in
9 which a number of American and Russian companies had an
10 opportunity to sit down and discuss opportunities that
11 they might work on together in the future. The area of
12 gas prospects was certainly a highlight of many of
13 those discussions, along with the formal parts of the
14 meeting.

15 And on a separate day, Secretary Don Evans
16 and I had the chance to meet with President Putin and
17 our counterparts in a small meeting to discuss
18 additionally the importance of these priorities. There
19 is no question in my mind, as I indicated in those
20 sessions, that the American marketplace is a place that
21 provides tremendous opportunity for international trade
22 in gas and other energy commodities and that,
23 certainly, the opportunity for Russia's reserves to
24 find a potential source of delivery in America are
25 great, especially if LNG capability is developed in

1 Russia. So I think the results of those meetings,
2 again, provide a lot of promise for us as we move
3 ahead.

4 But today, with this report, we are reminded
5 that we face these serious natural gas challenges.
6 They are challenges which affect real Americans, from
7 senior citizens struggling on fixed incomes to pay
8 their heating bills to workers in natural gas-intensive
9 industry. We know there are no quick fixes to the
10 price spikes and volatility which we've witness in
11 recent years and that there are no simple solutions.

12 What is necessary is a balanced and
13 comprehensive approach to ensuring greater energy
14 efficiency and new sources of natural gas supply and
15 the resolve to see it through.

16 So in closing, let me again thank the NPC for
17 preparing this report. We certainly are resolved to
18 see it through at our department, and I know the
19 president is as well. I can assure you that the report
20 will get the attention it deserves as we continue to
21 aggressively pursue our energy security agenda.

22 Thanks for all the hard work. Good to be
23 with you today.

24 (Applause)

25 CHAIRMAN SHACKOULS: Thank you, Mr.

1 Secretary. We will provide you an opportunity to add
2 any additional comments that you may feel appropriate
3 after the presentation, and also, please feel free to
4 interrupt if you have any questions or comments to
5 interject during the presentation.

6 As I said earlier, our primary agenda item
7 today is the consideration of the proposed final report
8 from the NPC Committee on Natural Gas. The committee's
9 government cochair, Bob Card, and Vice Chairs Bob
10 Catell, Rich Kinder, and Lee Raymond have provided
11 outstanding leadership and significant commitments of
12 their personal time and their organization's resources.

13 Our committee reviewed and approved the
14 results of this study earlier this month in Denver. A
15 draft of the summary of findings and recommendation
16 volume of the study report was sent to Council members
17 on September 10th, along with instructions on how to
18 access the integrated report volume on the NPC website.

19 In front of you today is a copy of the
20 summary report that has some minor editorial
21 improvements and corrections incorporated. Also in the
22 material before you is a copy of the proposed letter of
23 transmittal to the Secretary. This letter will become
24 a part of the report and would be bound into the
25 document as its first page.

1 You now will see a shorter version of the
2 presentation that was made at the committee meeting in
3 Denver. After discussion, the NPC members will be
4 asked to approve the report for presentation to
5 Secretary Abraham. This will be our response to
6 Secretary Abraham's request for our advice on this very
7 important matter.

8 On behalf of the committee, I am very pleased
9 to present the results of this comprehensive study.
10 Jerry Langdon, who, as I said earlier, chaired the
11 study's Coordinating Subcommittee, will lead off the
12 presentation.

13 Jerry.

14 Consideration of the Proposed Report of the
15 NPC Committee on Natural Gas

16 MR. LANGDON: Thank you very much, Mr.
17 Chairman.

18 Mr. Secretary, members of the Council, it's
19 my distinct honor and privilege to be here today as
20 chairman of the Natural Gas Study. Just to briefly add
21 to the chairman's earlier comments, while there were
22 only going to be four of us today who were going to
23 make the delivery of this presentation, many of the
24 people who contributed significantly to the
25 presentation or the work are in this room. There are

1 more than 200 companies that participated in this work,
2 over five governmental -- more than five governmental
3 agencies, two foreign governments, several -- and
4 several hundred people who made significant
5 contributions to this work over the past 18 months.
6 And I appreciate the work -- as chairman of this
7 committee, I appreciate the work that -- hard work that
8 went into this. Many, many tireless hours.

9 And at the end of the product, I'm very proud
10 of the quality of the work and the diversity of the
11 views that are made to appear and married together into
12 this consensus report. The three task group chairs and
13 I will provide you with a summary of our work as we
14 move forward.

15 As the chairman mentioned, Secretary Abraham
16 asked the Council to undertake a study and provide him
17 with insights on the picture for natural gas over the
18 next 22 years. Very daunting task. He asked us to
19 assess the implications of evolving conditions and to
20 give advice to industry and government to enhance the
21 benefits of natural gas for consumers.

22 Our work over the past 18 months has
23 persuaded us that the request could not have been more
24 relevant. Moreover, as policymakers at all levels of
25 government seek reliable information to help them

1 address the pending energy issues, the study we present
2 today, in our view, could not be more timely.

3 The North American gas market has changed
4 dramatically over the past 15 years since restructuring
5 of the industry. Demand has grown considerably, and it
6 remains strong today. However, despite a strong
7 domestic gas industry and increasing drilling levels,
8 we've seen a plateau in production from traditional
9 North American supply basins. In the past three years,
10 we have transitioned into a world of a tighter balance
11 of supply and demand. The result has been higher
12 natural gas prices and more volatility, as you'll see
13 from this chart.

14 We can't accept the status quo if conflicting
15 policies at multiple levels of government that favor
16 gas use over other fuels while hindering efforts to
17 enhance available supplies place increasing
18 restrictions on the ability of consumers to respond.

19 This study is based on the knowledge that the
20 market, suppliers and consumers, will respond. More
21 importantly, the basic scenarios we evaluated assume
22 that action beyond the status quo has to occur,
23 facilitated by -- facilitated by a lesser or greater
24 degree by policymakers at various levels of government.

25 Said differently, we believe the status quo is simply

1 not sustainable.

2 I'll speak -- I'll speak to the cases here in
3 a second that we evaluated, but I'm -- I want you to
4 know that in order for the -- for us to consider what
5 we're doing, Arctic pipelines -- in our opinion, Arctic
6 pipelines will be built, substantial LNG will be
7 imported, access to lower 48 for new exploration will
8 improve, energy efficiency will increase, and
9 additional generation capacity will be built.

10 We framed our analysis by considering two
11 scenarios for public policy at the local, state,
12 provincial, and federal levels. The first is the
13 reactive path where we continue to experience
14 conflicting policies with decisions made in reactions
15 to the events as they unfold.

16 Then there is the balanced future, where
17 public policies at all levels are more aligned to
18 benefit consumers. This study is rich in detail on the
19 natural gas supply, demand, and infrastructure in North
20 America.

21 Again, I want to note that each of these
22 scenarios is different than the status quo, what we're
23 dealing with today.

24 More importantly and probably most
25 importantly, when we did these two scenarios, we took

1 into account that there was no degradation to the
2 environmental quality that's out there right now. The
3 environmental quality at -- at current levels was a
4 given in each of the scenarios.

5 The task group chairs will provide you with
6 the details, but let me give you the bottom line. The
7 reactive path, that you see in the dark green on top,
8 results in higher consumer costs and greater economic
9 risk in contrast to the balanced future, which is a
10 lower price environment. You'll note that while we've
11 seen spike prices in the excess of \$10, the -- the line
12 leading up to the current path is annualized cost of
13 gas and the numbers represented in the chart itself are
14 annualized cost of natural gas as well, not -- that
15 doesn't account for spikes.

16 As this study supports, we'll provide the
17 following recommendations: that we improve demand,
18 flexibility, and efficiency; increase diversity of
19 supply; sustain and enhance our infrastructure; and
20 promote efficient markets. If implemented, this will
21 lead to higher economic growth, higher employment, and
22 stronger industries in North America.

23 With that, I want to turn it over to the guys
24 who did the real work here, and for that I am very
25 thankful.

1 My friend David Manning, Senior Vice
2 President with KeySpan, will lead the demand -- I'm
3 sorry, the -- yes, the demand findings. After that,
4 Mark Sikkel, Vice President with Exxon Mobil, will talk
5 to supply and walk you through the supply picture. And
6 finally, Scott Parker, Vice President with Kinder
7 Morgan, will talk about infrastructure and the pipeline
8 segment.

9 Thank you very much.

10 MR. MANNING: Thank you, Jerry.

11 The Demand Group found that there has been a
12 change, a significant change, within the market
13 structure between the power and the industrial sectors,
14 and we have chosen to reach out -- and we're quite
15 proud of this effort, those who participated. We've
16 reached out to all sectors. We've done sector-by-
17 sector analysis of the electric power industry, looking
18 at their capacity, fuel use, looking at the -- the gas-
19 intensive industries and their applications which are
20 gas-intensive, including cogeneration.

21 But very importantly, we have found that
22 there is -- we have evaluated the role throughout of
23 energy efficiency in all sectors. And very
24 importantly, we have relied -- not only have we done a
25 -- a collective approach on the Canadian and U.S.

1 demand side, we have relied on the relationship of the
2 DOE with their Mexican colleagues to get some real
3 insight into that growing market.

4 Now, we have to state -- this is a gas study.
5 We have to state that natural gas is an essential part
6 of the U.S. economy. Very importantly, 60 million
7 homes are served by gas. Our industries receive 40
8 percent of their primary energy from gas. Natural gas
9 has become the answer, as we know, to the economic and
10 environmental goals we've set for -- for power
11 generation.

12 This is the basic projection of future demand
13 for natural gas. Our scenarios assume that the U.S.
14 returns to its historic GDP levels, which of course
15 drives growth, but relative to the two percent growth
16 in natural gas demand over the last decade, we are
17 seeing with these higher price scenarios -- our
18 modeling suggests that we have lower overall growth and
19 future gas demand. Power generation, of course, now
20 begins to drive that growth, particularly if there is a
21 greater proportion of high-efficient gas-powered
22 combined cycle -- natural gas-powered combined-cycle
23 technology in place.

24 But you also see that the industrial sector
25 has eroded in recent years, and our modeling suggests a

1 low- or no-growth scenario for industrial demand.

2 This brings us to our first finding, and
3 we're going to present our findings and recommendations
4 from this point forward.

5 This finding describes the importance of
6 energy efficiency in the natural gas supply-and-demand
7 balance. We found a significant amount of efficiency
8 gains which have been accomplished in a business-as-
9 usual case, just driven by simple economics. The
10 continued efficiency gains, of course, are very
11 important and are modeled into our scenarios, primarily
12 on the power and the industrial side. And we
13 recognize that in the near term, the significant supply
14 of energy is going to be coming from energy efficiency
15 and conservation.

16 As you can see, there is a very significant
17 ongoing trend. If that is not achieved, there will be
18 dramatic results. Therefore, our first recommendation
19 is, encourage increased efficiency and conservation
20 through market-oriented initiatives and consumer
21 education. That, of course, is a real opportunity to
22 moderate prices and reduce volatility.

23 Next finding. Power generators and
24 industrial consumers are more dependent on gas-fired
25 equipment and less able to respond than they've been

1 able to do in the past to higher gas prices by
2 utilizing alternate sources of energy, and let me
3 explain. Let me elaborate on that.

4 There you have key demand sectors. As we've
5 shown, demand has grown in the last 15 years, but look
6 where that growth is occurring. Industrial growth was
7 very significant and it has now tailed, and, of course,
8 power generation in recent years has -- has come
9 forward. So there has been a growth shift over to
10 power generation, and note that that is less than it
11 would have been had there not been the installation of
12 significant amounts of higher efficiency power
13 generation technology.

14 But with this growth has come less
15 flexibility to use other fuels and natural gas. This
16 type of flexibility is very important to providing
17 consumers competitive options in how they can moderate
18 their volatility. You'll see here that we have both
19 the industrial consumption of gas and, where you have
20 flexibility, percentage of capacity, and over here you
21 have on the power side.

22 And of course, among these restrictions are
23 -- are -- citing restrictions particularly on the
24 industrial operations, power generation facilities, and
25 it's very difficult now to cite -- in many regions of

1 the United States to cite new power generation capacity
2 to -- that is allowed to even use low sulphur liquid
3 fuels for backup systems.

4 The outreach efforts that we've done in the
5 Demand Group, which show that fuel switching has
6 dropped significantly since the 1995 -- the '95 DOE
7 numbers and statistics, and of course, this is not
8 surprising given that there have been remarkably --
9 this remarkably small number of new generation
10 facilities were able, as I said, to have backup fuel.

11 Now, if I were able to characterize the
12 outlook for demand, it would be the following. Gas
13 consumption will grow, but such growth will be
14 moderated as the most price-sensitive industries become
15 less competitive, causing some industries and
16 associated jobs to relocate outside North America.
17 This is happening now, and there are some -- here are
18 some of the major reasons for that picture. Major
19 elements are as follows.

20 Note in this picture we have had a rapid
21 build-up of power generation capacity. You'll note
22 that slope. That capacity is installed now. Well over
23 200,000 megawatts of natural gas-fired capacity has
24 been added since 1998, either completed or is in the
25 mill.

1 And of course, also, look at renewables. In
2 our study, in our balanced future case, we have given a
3 number of 150 gigawatts renewables. Even in the
4 reactive path case, we have -- we're calling for 70
5 gigawatts. So this certainly ranks with some of the
6 most aggressive statistics which have been put forward
7 by other studies.

8 And of course, there has been a tremendous
9 capability for natural gas created, as I've been
10 discussing throughout. But importantly, note that we
11 are assuming in our study nuclear and hydro is
12 maintained at current levels and new coal -- new coal
13 remains competitive.

14 The previous picture, however -- that's
15 capacity -- cannot be viewed in isolation. Here is an
16 illustration of how these competing sources will
17 actually produce power in the future. It's likely that
18 coal will continue to be a major source, with natural
19 gas increasing, but while that renewable capacity,
20 which we've alluded to there, is very significant,
21 because of the relative efficiencies of that
22 technology, we do not see it making up in total a
23 significant impact in overall numbers.

24 But very importantly, any reductions in
25 hydro, nuclear, any weather-related increases in power

1 demand will probably impact significantly the use of
2 natural gas.

3 On the industrial side, perhaps the most
4 significant effect of these recent prices has been
5 impacting the gas-intensive parts of the industrial
6 sector. We had a very robust team of industries who
7 have supported us with this report.

8 We found that chemicals, primary metals, and
9 paper are likely to use less gas in the future. Some
10 of this, of course, will be fuel switching, others will
11 be actual demand destruction.

12 The chemical industry is particularly hard
13 hit. We have seen some shutdowns already in ammonia
14 and methanol. Up to 75 percent of their product -- of
15 their total production costs come from natural gas.

16 Very importantly, that the ethylene capacity
17 in the United States, about 60 percent of that capacity
18 is built and based on natural gas technology whereas in
19 Europe, in the global markets that these companies must
20 compete with, that is more like 15 percent, and of
21 course, the alternative being where oil is the dominant
22 feedstock.

23 So we have -- these factors have led us to
24 our next recommendation. We must increase the
25 capability to utilize alternative fuels in power and

1 industrial applications.

2 This graph shows the relative sensitivity
3 analyses we've done within our reactive path scenario.

4 In every respect, by the way -- and I want to
5 reiterate what Jerry said -- environmental standards
6 are a given in all these -- in all this analysis. But
7 we do believe that the analytical results are very
8 significant because increased fuel flexibility has the
9 potential to reduce the natural gas cost by a dollar,
10 but similarly, there are a number of factors which will
11 limit the ability to have fuel flexibility and those
12 place upward pressure on the price of gas.

13 In summary, demand is likely to grow but at a
14 slower pace, and of course, power generation is to be
15 much more significant in demand as we go forward.

16 Now Mark Sikkel will take over and give us
17 the supply picture. Thank you.

18 MR. SIKKEL: Thank you, David.

19 As Jerry did, I'd like to begin by thanking
20 everyone who was involved in pulling together the
21 supply outlook. It was very much a collaborative
22 effort, and I sincerely appreciated all the support
23 from the folks that were involved and helped in this
24 effort.

25 This first slide summarizes the overall

1 approach that was taken by the supply task group.
2 Obviously, our objective was to analyze just how much
3 supply could be available to meet the potential demand.

4 So we began our analysis with a comprehensive review
5 of the North American resource base, and we coupled
6 that with an extensive analysis of the costs of
7 developing that resource base.

8 We also put considerable effort into analysis
9 of historical performance of producing basins in North
10 America to help calibrate what we might expect from
11 future investment in those basins.

12 We evaluated new sources of supply, in
13 particular liquefied natural gas imports and Arctic
14 resources. We also analyzed the potential for new
15 technology to contribute to the future supply outlook,
16 as well as the impact that today's regulatory
17 environment has on access to and development of our
18 domestic resources.

19 Finally, we really focused on the production
20 outlook: what kind of supply did we actually expect to
21 be produced and commercially available.

22 And this next slide shows our overall
23 projection. Future supplies will come from traditional
24 as well as new sources. The lower part of the graph
25 shows the lower 48 in blue, and at the robust prices

1 contemplated in our projections, these supplies remain
2 essentially flat but, as you can see, are extremely
3 important to the long-term outlook. Growth from the
4 Rocky Mountain area as well as the deep waters of the
5 Gulf of Mexico offset the climbs in some other areas.

6 Canadian production, which is shown in green
7 and has grown over the past decade and provided
8 supplies for export to the U.S., has reached a plateau
9 and will also be relatively flat.

10 To meet further projected demand growth, new
11 supply sources are needed. Our outlooks assume that
12 actions are taken and support is achieved for major new
13 supply sources, such as significant LNG imports and new
14 pipelines from the North Slope of Alaska and MacKenzie
15 Delta in Canada.

16 So this next slide shows our first supply
17 finding. At the outset, we felt it important to
18 respond to the question of, could traditional producing
19 basins keep up with this projected demand. And our
20 finding was that the traditional North American basins
21 will provide about 75 percent of our long-term needs
22 but that they will be unable to meet this projected
23 demand.

24 Several components of our analysis
25 contributed that to this finding. The first of these

1 is the work we did to assess the North American
2 resource base. As in prior studies, we found the
3 resource base to be large and diverse. We conducted an
4 extensive workshop process to evaluate 72 resource
5 regions, which are consolidated into the 17 regions
6 illustrated on this map.

7 As the basis for this evaluation, we used the
8 best publicly available data we could find from the
9 MMS, from the USGS, from the Canadian Gas Potential
10 Committee. We sought out experts in all the key gas-
11 bearing basins, and we collaborated with the government
12 assessment experts who actually developed the base
13 data.

14 I think you'll find that our final report
15 extensively documents this work and the basis for our
16 conclusions as well as provide a good foundation for
17 the future on assessments of this type.

18 And this next slide shows the bottom line of
19 that work. Represented here are the assessments of
20 technical resources in North America in trillions of
21 cubic feet for the current and prior NPC studies. The
22 2003 results are lower than the prior assessments, but
23 all the assessments are over 2000 trillion cubic feet.

24 Recall that this represents technical
25 resource, which is not what can be produced

1 commercially but rather what's potentially there for
2 development. I'll speak to those commercial volumes
3 further in a few minutes.

4 Relative to the '99 NPC assessment, the 2003
5 result is lower in two key areas. In the lower 48,
6 which is shown in green, the expected growth to --
7 reserves in existing fields is projected to be lower
8 based on observed declines in well recoveries in recent
9 years.

10 And in Canada, the assessment is also lower
11 due to reductions in the resource potential in the far
12 north Arctic off shore as well as reductions in the
13 nonconventional resource potential.

14 Mexico, which is shown at the top of the bar,
15 was not assessed in '99 but was modeled as a net
16 import-export in our analysis, so was not a critical
17 component of the evaluation.

18 But there is a lot more to this analysis than
19 just the technical resource base, and I get into that
20 on the next slide.

21 A second key component of our analysis was
22 the evaluation of the production performance history of
23 the key basins. Our production performance analysis
24 involved analyzing all wells drilled since 1990 on a
25 basin-by-basin basis and estimating their expected

1 recovery of natural gas.

2 The summary of the results are shown on this
3 chart. Overall, recovery for the lower 48 has fallen
4 by a third since 1990 while western Canada has
5 experienced a more significant reduction. While the
6 recent drop in the western Canadian recoveries have
7 been influenced by a large number of shallow, lower-
8 cost, lower-recovery wells, you still see an obvious
9 overall trend of decline. These trends are just an
10 indicator of how mature a resource base we're working
11 with in North America.

12 Another aspect of this production performance
13 analysis was a determination of the annual decline rate
14 for the lower 48-based production. The base decline
15 rate, which measures the annual rate of production
16 decline from wells producing at the beginning of each
17 year was around 15 percent at the beginning of the
18 1990s. That rate of decline is now 25 to 30 percent,
19 thus requiring additional production from new drilling
20 just to maintain production levels.

21 The results of this type of analysis were
22 used to help establish the expectations in our modeling
23 for future drilling and well performance on a basin-by-
24 basin basis.

25 Finally, as one measure of the production

1 response to a higher-price environment, we analyzed the
2 industry response to the higher natural gas prices we
3 saw in 2000 and 2001, when the rig count essentially
4 doubled. Our analysis of this increased activity
5 identified much of the additional drilling occurred in
6 areas with lower production rates and reserves. The
7 result was a modest production response that was not
8 sustained once those activity levels declined. This
9 just further demonstrates the challenge that we face in
10 maintaining production levels from this mature resource
11 base.

12 So taking these factors and many others into
13 account, including the effects of advancing technology
14 and the robust price environment in our projections, it
15 brought us to this overall projection of today's major
16 North American producing regions. As I indicated
17 previously, overall production from the non-Arctic
18 United States and Canada is projected to remain
19 relatively flat. The mature regions of the mid-
20 continent, permian, Gulf Coast, and Gulf of Mexico
21 shall -- or shallow water are all projected to decline
22 during the studied period.

23 Production growth from the Rockies and deep
24 water Gulf of Mexico is really required to help offset
25 these declines and sustain overall production levels.

1 Even with this outlook for relatively flat
2 production, an important transformation of the domestic
3 natural gas production base is underway. As
4 conventional production continues to climb,
5 nonconventional production from such sources as coal
6 bed methane, tight gas, and shell gas increases and
7 makes up a growing share of overall production. By
8 2025, these nonconventional supplies are projected to
9 contribute 40 percent of the total non-Arctic supply,
10 almost twice the current share.

11 Of course, technology development will
12 continue to play an important role as industry works to
13 bring this about.

14 Related to these projections of the
15 production outlook is the next supply finding, that
16 increased access to U.S. resources, excluding
17 designated wilderness areas and national parks, could
18 save consumers \$300 billion in natural gas costs over
19 the next 20 years.

20 Basically, what we're saying here is that our
21 domestic resources could be better utilized. This
22 slide shows estimates of the technically recoverable
23 resource that is impacted by significant access
24 restrictions, whether on public or private lands.

25 Our Access Team set out to expand on the very

1 good work that was done in this area by the '99 NPC
2 study team as well as the EPCA study work that was
3 undertaken by the Department of Interior. In the Rocky
4 Mountains area, previous studies have evaluated the
5 effects of federal leasing stipulations. We undertook
6 a new analysis to look at post-leasing conditions of
7 approval to try to more fully quantify the effect of
8 the regulatory process on cost and timing and access to
9 key resource-bearing areas.

10 Overall, post-leasing conditions of approval
11 were found to be more of an impediment to development
12 than the lease stipulations themselves. The study
13 found that 69 TCF, or about 29 percent, of the Rocky
14 Mountain technical resource base is effectively off
15 limits and that access-related regulatory requirements
16 impacted an additional 56 TCF.

17 When coupled with a leasing moratorium
18 impacting the eastern Gulf of Mexico, the Atlantic
19 offshore, and the Pacific offshore, over 200 TCF of
20 resource is impacted.

21 Hence, one of our key recommendations is to
22 increase access and reduce permitting impediments to
23 development of lower 48 natural gas resources. We
24 evaluated the effect of removing the OCS moratoria
25 beginning in 2005 and -- and without reducing any

1 environmental protections, improving the processes to
2 reduce the effect of conditions of approval in the
3 Rocky Mountain area by 10 percent per year over the
4 next five years. These changes increase lower 48
5 production and reduce the price projections as depicted
6 by the green line in this plot.

7 Also shown is the effect on the price
8 projection of a case which assumed continued reductions
9 in access over the decade ahead.

10 It really may be most appropriate to kind of
11 consider the difference between those two lines as the
12 opportunity we have to make better use of our lower 48
13 resources.

14 The next finding relates to new supply
15 sources. New large-scale resources, such as LNG and
16 Arctic gas, are available and could meet 20 to 25
17 percent demand but are higher cost, have longer lead
18 times, and face major barriers to development.

19 Worldwide natural gas resources are vast, and
20 liquefied natural gas provides access to these
21 resources. The technically proved reserves of natural
22 gas for the world are currently estimated at over 6000
23 TCF, which is almost 25 times the size of the North
24 American proved reserves. The annual rate of global
25 consumption is less than two percent of that,

1 demonstrating ample supplies for many years to come.

2 As a result, the international LNG business
3 continues to grow, with many new supply sources under
4 construction or being proposed, as shown on the map.

5 To evaluate LNG imports, a dedicated team was
6 formed for the study. In addition to global supplies,
7 this team reviewed potential North American LNG
8 receiving terminals and the factors that will impact
9 the rate of LNG import growth. These factors include
10 the volume of uncommitted LNG supplies, available
11 shipping capacity and the pace of new ship
12 construction, and the citing and permitting obstacles
13 faced by the developers of new LNG receiving terminals.

14 Weighing all these factors, the LNG team
15 developed an outlook for future imports as shown on the
16 graph. There are currently four existing LNG receiving
17 terminals, and the outlook projects all four will be at
18 full capacity by 2007, including expansion of three of
19 those terminals.

20 In the reactive path case, seven additional
21 terminals are assumed built by 2020, and those
22 additional terminal locations are shown on the map.

23 In the balanced future case, the permitting
24 process is improved and new terminals are built faster
25 than in the reactive case, and two additional terminals

1 are also built. This raises total LNG import capacity
2 to about 15 BCF per day, or 17 percent U.S. supply by
3 2020. This outlook should be viewed as a success case
4 related to permitting and overcoming some of the
5 opposition to LNG receiving terminals. It's certainly
6 higher than many of the other published forecasts.

7 Given the significant role that LNG imports
8 could play, the major recommendation for this study is
9 to improve the permitting processes such that these
10 facilities -- the applications for the receiving
11 terminals are processed within one year.

12 Recognizing the uncertainties these
13 terminals face, a case was run that had only two new
14 terminals being built, resulting in the higher annual
15 price projection that is shown.

16 Conversely, with the additional LNG provided
17 by the balanced future with faster permitting and
18 additional terminal, you see the prices are projected
19 to be lower in the future.

20 The other significant sources of new natural
21 gas supplies are from the North Slope of Alaska and the
22 Canadian Arctic. Large volumes of gas have already
23 been discovered in these areas, and projects to develop
24 these resources and transport them to North American
25 markets are under consideration.

1 For the study, we've assumed that the
2 frameworks that are needed to see these significant
3 investments go forward would be achieved and that
4 conditions would support them. Both products --
5 projects were brought online at the earliest feasible
6 dates, with MacKenzie Delta starting in 2009 at a BCF
7 per day, expanding to one and a half BCF per day in
8 2015, and the Alaska pipeline starting in 2013,
9 reaching a capacity of 4 BCF per day the following
10 year. Together these two projects could meet about
11 seven percent of the U.S. demand for natural gas.

12 In this area, foremost in our recommendation
13 is the need to enact enabling legislation this year for
14 the Alaska natural gas pipeline.

15 That's really the supply story. Demand is
16 met from diverse sources of supply. The lower 48 and
17 non-Canadian Arctic provide the bulk of supply for many
18 years to come, driven by the Rockies and deep water
19 Gulf of Mexico. LNG imports and Arctic pipelines
20 provide gas for additional growth. I think we'd all
21 agree the challenge provided by this outlook is
22 significant. It'll take a strong industry effort,
23 supportive government policies, and support from
24 parties affected by oil and gas development to achieve
25 this outlook.

1 Now Scott will carry us through the
2 transmission and distribution section.

3 MR. PARKER: Thank you, Mark.

4 I'll start, as Mark did, with an overview of
5 the approach we took in the transmission and
6 distribution section.

7 First, we took a look at the pipelines across
8 the United States and Canada and looked at 317
9 different pipeline transportation corridors. When we
10 talk about a corridor, what I really mean is, a
11 corridor may have one or more pipeline companies within
12 that corridor, and that company may have multiple
13 pipelines within that corridor. We looked at all those
14 corridors and we analyzed the max rate for each one of
15 those pipelines, the fuel utilization, and the age and
16 cost of maintenance of those lines. We rolled that
17 into our study.

18 As far as reviewing storage, we used the EIA
19 storage numbers for the U.S. We did significant
20 upgrade work to Canadian storage numbers. We went out,
21 surveyed Canadian storage operators, acquired the data,
22 and built it into our study.

23 As far as distribution is concerned, we took
24 the distribution data. It's demographically driven by
25 number of homes added and the model proofs that they

1 had going forward.

2 As far as how we incorporated new
3 infrastructure into the model, through 2005 we
4 basically looked at the marketplace as it stands today.

5 We said, what pipeline infrastructure investment
6 opportunities have been announced, what projects are
7 out there. We picked representative projects that we
8 thought would be constructed based on the supply and
9 demand required in the study, and through 2005 we
10 modeled them in.

11 After 2005, the model takes over and looks
12 for pricing differentials. If those differentials are
13 there and support the investment infrastructure, the
14 infrastructure is built and supply is moved to the
15 marketplace.

16 Finally, besides new infrastructure, we did
17 analyze the cost to maintain the existing
18 infrastructure. We rolled into that what we consider
19 new costs, which are being incorporated in the recent
20 pipeline safety improvement acts.

21 Of course, the map you see in front of you
22 right now reflects the pipeline infrastructure of 24-
23 inch or larger pipes, and we have an extensive
24 infrastructure existing in the United States. There
25 are over -- in the U.S. alone -- over 290,000 miles of

1 pipeline. There's over 16 million horsepower.

2 The important thing to remember as I go
3 through this presentation is that, of this
4 infrastructure you see on the screen and I just told
5 you about, 88 percent of that infrastructure was
6 installed prior to the '70s, a significant number.

7 Our first finding, that pipeline and
8 distribution investments will average about \$8 billion
9 a year, and I'll get into the details on that. What we
10 wanted to point out also was kind of the distribution
11 and the way that investment is shared between
12 investment in new infrastructure and investment in
13 sustaining.

14 A couple numbers to throw out before we look
15 at the slide itself. From 2000 to 2002, we estimate
16 that we spent 21 percent of our total expenditures and
17 capital on sustaining capital for all transmission,
18 storage, and distribution. In our projections, by 2020
19 we more than double that number to 45 percent on
20 sustaining cap ex.

21 As you can see the numbers on the slide, new
22 infrastructure shown on the bottom, sustaining capital,
23 which I just talked about, and then the Arctic pipeline
24 shown in a slightly different color because of the
25 significant investment.

1 The recommendation that we have coming out of
2 this slide is that federal and state regulators should
3 provide regulatory certainty by maintaining a
4 consistent cost recovery and contracting environment
5 where in the roles and rules are clearly identified and
6 not changing. The pipeline companies, their customers,
7 and the distribution companies need to be able to count
8 on, when they do infrastructure investment and they do
9 long-term contracting for that, that both sides, the
10 customers and the infrastructure companies can count on
11 those contracts being maintained for the long term and
12 not changing.

13 As you see in the actual cost numbers, early
14 in the first 10 to 15 years of the study the costs
15 associated with sustaining a new infrastructure are
16 relatively the same as they have been in the past.
17 Towards the tail end of our projections, the costs
18 flatten out a little bit, as you have LNG, as Mark
19 presented in his presentation, coming on and the
20 infrastructure to connect those LNGs is not as
21 significant as in the past.

22 In the U.S. alone, throughout the study we
23 project that we will spend \$35 billion for new pipeline
24 and storage development and over \$70 billion for
25 distribution facilities. It's also projected that

1 we'll spend \$70 billion alone in sustaining cap ex for
2 all transmission, storage, and distribution.

3 This map reflects the pipeline and
4 infrastructure ADS across the United States and Canada.

5 The ADS are primarily from new supply sources that
6 Mark talked about: Arctic, LNG, Rockies, offshore
7 Mexico.

8 What does the timing of this new
9 infrastructure look like? I've shown you the capital
10 costs. Well, the way we analyze the projects, as I
11 said before, it takes about 12 months of price signal
12 for our projection to then kick in and actually build
13 infrastructure. We look at about 30 months to build
14 infrastructure, from the time you move forward to try
15 to permit, to actually build, construct, and place in
16 service. So in totality, you need approximately 42
17 months from start to finish, from price signal to
18 placing new infrastructure in service.

19 Now, we made some exceptions in our study.
20 The Rocky Mountains, we believe, right now are sending
21 the price signals for new infrastructure. And so when
22 we put our projections together, we lowered the Rocky
23 Mountain construction and permitting process to 24
24 months from the 30.

25 Similarly, Arctic is -- Arctic gas that Mark

1 described earlier is built down to Alberta. From that
2 point, we assume a just-in-time enhancement of existing
3 infrastructure. That amount of enhancement is
4 basically determined by the decline in western Canada
5 and the demands that the oil -- puts on in Canada
6 itself. The capacity that is in the model to the new
7 and existing pipelines away from Alberta is reflected.

8 Storage itself takes approximately 24 to 36
9 months from price point to construction timeline to in-
10 service to build, and that really depends on the type
11 of storage. Aquifer storage is very quick; so are
12 depleted fuels.

13 What do we recommend coming out of this data?

14 Well, currently, we believe that the permitting
15 process for major infrastructure projects need to
16 develop under a joint project review. We've been very
17 pleased and happy as we analyze the data that the FERC
18 has done a great over the last couple of years of
19 speeding up the process that these projects go through.

20 But we think more work can be done in this area, and
21 also, as these projects come forward, they need to be
22 prioritized so they can move through the ones that
23 bring the biggest bang for the buck from a supply-
24 demand connection.

25 What do we mean by "more work can be done"?

1 Right now the companies investing in infrastructure go
2 and work through the FERC process on the interstate
3 side to receive permits. The problem and the reason
4 we're asking for a joint policy review is, after a
5 permit is received from the FERC, there are other
6 parties outside of the FERC process challenging the
7 pipeline construction and slowing the process down
8 dramatically.

9 What we are hoping for and asking for is a
10 process that includes all those parties up front and
11 along the way, speeding up the total process so that
12 once a company, an investor, gets a FERC permit, they
13 can actually build the facility but still maintain all
14 the environmental requirements under the permit.

15 I've talked about pipelines; now I'll talk a
16 little about storage and the operational challenges
17 we'll face with storage.

18 As David mentioned in his demand outlook,
19 stable 24-hour industrial loads are declining.
20 Electric generation is the largest growth sector, and
21 from our standpoint in storage, the most volatile.
22 Many of the electric generators operate on an eight-,
23 12-, 16-hour day versus the 24-hour days in an
24 industrial operation.

25 While total demand in the U.S. is growing by

1 roughly 20 percent through the study, 24-hour
2 industrial demand actually declined by six percent 2005
3 through 2015. In 1997, power generation was just a
4 fraction of the industrial load. In the future, power
5 generation peaks will approach industrial demand in the
6 winter and surpass them in the summer.

7 That's what you see on this slide right here.

8 The middle of the slide reflects gas utilization in
9 the summertime. The outer edges are wintertime.

10 What we're used to today -- in today's
11 marketplace and what we have been used to is storage
12 fills in the summer. With the high utilization of gas-
13 fired electric generation in the future, it will drive
14 up that utilization in the summer, so storage fills may
15 not be as readily available. It also, in our
16 projections, flattens out the price on an annual basis
17 of gas. So although today we're used to, normally,
18 slightly higher prices in the winter and lower prices
19 in the summer, that tends to flatten out in the out-
20 years because of the high utilization of electric
21 generation.

22 What does this mean to the storage operators,
23 developers, customers, and investors? There's going to
24 have to be a lot more flexibility in the way storage
25 operates. Injections are going to have to occur not in

1 the peak summertime but in the shoulder months.
2 Currently, storage fields aren't constructed, built, or
3 operate in those manners, so investments will have to
4 be made and tariffs and services that are offered by
5 storage developers will have to be enhanced.

6 Our recommendation coming out of this is, the
7 FERC should allow operators to configure transportation
8 and storage infrastructure and related services to meet
9 the changing market demand and profiles, and the
10 companies and their customers need to work together on
11 this.

12 Finally, it's -- especially on the
13 distribution side of the business, we find that
14 regulators should encourage collaborative research into
15 more efficient and less expensive infrastructure
16 options that enhance safety, improve replacement
17 technologies, locating technologies, and environmental
18 remediation.

19 This is especially important from a
20 distribution standpoint. These companies operate in
21 high -- densely populated areas where it is very
22 difficult to work. In our model, we also added an
23 improvement on the distribution side for this type of
24 work, and this must happen.

25 Another finding we had was that regulatory

1 barriers to long-term contracts for transportation and
2 storage do impair infrastructure investment. I've
3 shown you that there's going to be significant
4 infrastructure investment per year, where it's going to
5 occur. But you can see that the contracting practices
6 across interstate pipelines have changed throughout the
7 years.

8 If you look at this chart, 1998 numbers
9 reflect a pretty even profile between contracts that
10 were less than five years and contracts that were more
11 than five years, about a 50/50 split on interstate
12 pipelines.

13 Now what we see in 2002 is a dramatically
14 different number, a shift to much shorter term
15 contracts, which makes it much more difficult for
16 companies to invest in long-term infrastructure and
17 invest in infrastructure on their systems.

18 Along with this shift that you've seen in the
19 past years, you need to take into account that 71
20 percent of the LDC contracts on interstate pipelines
21 are coming up over the next five years. What we've
22 seen over the years is a change in the way contracting
23 practices evolved on pipelines. Marketers in the past
24 years took positions and contracts on pipelines on a
25 long-haul basis, and LDCs began buying at the

1 marketplace from these marketers. Now the marketers'
2 presence in the marketplace has dwindled, and LDCs are
3 moving back to take capacity on pipelines.

4 But during these changed times, regulatory
5 barriers have come forward, and they need to be
6 addressed to allow local distribution companies to take
7 long-term contracts on pipelines when they feel the
8 marketplace is such that it makes good business sense
9 to do that.

10 I'll finish with the slide I started in the
11 beginning with on the existing infrastructure. It's
12 significant. We need to be able to maintain and grow
13 this infrastructure. Pipeline and distribution
14 companies need to enhance their systems to meet the
15 growing needs of the economy.

16 Thank you. I'll turn it back to Jerry.

17 MR. LANGDON: Scott, thank you very much.

18 The concluding portion of our section of our
19 report, Secretary Abraham had asked us to give some
20 consideration to today's gas markets and some thought
21 about how -- how efficiently they're working,
22 particularly in light of the recent upheavals in the
23 many large trading participants.

24 We -- we found that -- that gas prices are
25 quite volatile as a result of the tightening supply and

1 demand for natural gas and that, while volatility is
2 likely to continue, that there are many physical and
3 financial tools available to participants in the
4 marketplace to mitigate the impacts of -- of price
5 volatility.

6 Despite the -- several large trading firms,
7 there is substantial -- that have exited the business,
8 there -- there is substantial liquidity in the market
9 in -- in the natural gas market, and fundamentally,
10 after we examined it, we believe the market is working
11 quite well and sending the right price signal.

12 Having said that, there still can be
13 improvements, and the NPC supports efforts by federal,
14 state, and local agencies that would help to improve
15 price transparency and the accuracy of price reporting.

16 Additionally, several initiatives to improve
17 the timeliness and accuracy of production, consumption,
18 and storage reporting data would also help enhance the
19 well-functioning market, in our opinion.

20 Consequently, our -- our overall, overarching
21 finding that we come to as part of the work is that a
22 balanced future that includes increased energy
23 efficiency, immediate development of new resources, and
24 a flexibility in fuel choice could save a trillion
25 dollars for U.S. natural gas consumers in their costs

1 over the next 20 years. But public policy has to
2 support these objectives.

3 Finally, the recommendation included in the
4 report is that all the necessary -- that all of these
5 initiatives are necessary for the -- to reach a
6 balanced future. Clearly, economic growth, higher
7 employment, and stronger industrial activity are
8 important goals, but they're simply not attainable with
9 a piecemeal approach to energy policy.

10 Mr. Secretary, I hope this study satisfies
11 your request for advice and thoughtfulness on the part
12 of this industry and our natural gas markets. Again,
13 thanks for the opportunity to provide input.

14 Mr. Chairman, I return the floor to you.
15 Thank you.

16 CHAIRMAN SHACKOULS: Thank you, Jerry.

17 And I would like to thank Jerry, Dave, Mark,
18 and Scott for an excellent presentation and for all the
19 hard work that you all put in -- into this study.

20 At this time, I'll ask the vice chairs if
21 they have any observations that they would like to add.

22 First, Bob Catell.

23 MR. CATELL: Thank you.

24 I'd like to also congratulate the task force
25 on doing a really excellent job. And from the demand

1 side, I'm pleased that we've been able to provide a
2 broad perspective from the entire consuming end of our
3 natural gas market, and it is a large marketplace.

4 The tremendous contribution of natural gas
5 consumers has provided a depth and perspective to
6 really enhance the quality and relevance of this
7 report. This included a wide range of power
8 generators, led by Keith Barnett of AEP, and a host of
9 industrial gas consumers in chemicals, refining, steel,
10 aluminum, paper, food, glass, and other industries, led
11 by Dina Wiggins from Southerland Ashland Wiggins.

12 When added to the voice of the residential
13 and commercial consumers offered by the local
14 distribution group and the very thorough work done by
15 the supply and TND teams, I'm very proud to have signed
16 this report to the Secretary.

17 I've already been asked what's the most
18 important thing to do, and the answer, I think, is
19 clear. The report offers an excellent foundation to a
20 public policy debate. The answers really lay in
21 multiple components of an overall solution, the
22 foundation of which is clearly, I think, presented
23 here. Thank you.

24 CHAIRMAN SHACKOULS: Thank you, Bob.
25 Lee.

1 MR. RAYMOND: No, nothing, Bob.

2 CHAIRMAN SHACKOULS: Okay. Rich.

3 MR. KINDER: No.

4 CHAIRMAN SHACKOULS: Cal, you, Bob, Mike,
5 would you all like to add any comments at this time?

6 MR. McSLARROW: No.

7 CHAIRMAN SHACKOULS: Okay. Great.

8 Consideration of Administrative Matters

9 Bobby S. Shackouls, Chair

10 CHAIRMAN SHACKOULS: The members of the
11 Council have the committee's proposal for the study
12 summary and integrated report volume. We propose to
13 send you drafts of the detailed task group reports upon
14 which the study and the integrated report are based
15 later this fall for your approval by ballot. These
16 task group reports document the detailed work performed
17 and the massive data collected during the course of
18 this study. They will be a tremendous resource to the
19 department and anyone interested in fully understanding
20 demand, supply, and infrastructure involving natural
21 gas.

22 Accordingly, and on behalf of the committee,
23 I move that the NPC approve the report subject to final
24 editing, approve the transmittal letter, and approve
25 the process for finalizing the task group reports.

1 Do I have a second?

2 AUDIENCE MEMBER: Second.

3 CHAIRMAN SHACKOULS: Are there any Council
4 members who have any questions or comments on the
5 proposed final report?

6 (No response)

7 CHAIRMAN SHACKOULS: We have a motion and a
8 second to adopt the report of the Committee on Natural
9 Gas. All in favor, please say "aye."

10 (There was a chorus of "ayes.")

11 CHAIRMAN SHACKOULS: Opposed?

12 (No response)

13 CHAIRMAN SHACKOULS: The report is adopted.

14 I thank the vice chairs of the committee, the
15 chairs of the subcommittee and task groups, and the
16 numerous volunteers who have helped complete this work.
17 You've all done an excellent job on this report.

18 Mr. Secretary, it is with great pleasure that
19 the Council submits this report to you. The effort
20 that went into this study is exhaustive and thorough.
21 It recommends actions to ensure adequate and reliable
22 supplies of energy for consumers and to allow natural
23 gas to continue to play an important role in achieving
24 our nation's economic and environmental quality goals.

25 The findings of the study represent an

1 outlook for North America natural gas that can be
2 expected based on policy decisions that can be made in
3 the near term with long-term implications. These
4 immediate policy actions can provide producers the
5 ability to convert our natural gas resources to supply
6 as well as develop large new supply sources. They can
7 also enhance the pipeline infrastructure in order to
8 make those supplies available to consumer markets.
9 Finally, these actions can provide industrial users and
10 power generators the option to make more rational fuel
11 choices.

12 This will translate into reasonably priced
13 fuel and feedstock that will make the United States
14 more competitive in the global economy and preserve
15 jobs here at home. Inaction will clearly result in an
16 outcome that the American public will find
17 unacceptable. Given that, proactive steps must be
18 taken now in order to ensure support of the nation's
19 environmental and economic aspirations.

20 We are particularly grateful to you for the
21 cooperation and support that we've received from within
22 your department and also from Interior, Agriculture,
23 and many other departments in the government. We trust
24 that you and others in the national, state, and local
25 governments will find our advice useful in addressing

1 natural gas policy decisions.

2 As we conclude this piece of business, would
3 you like to add any additional comments, Mr. Secretary?

4 THE HONORABLE MR. ABRAHAM: No.

5 CHAIRMAN SHACKOULS: Okay. Thank you.

6 Given the extensive amount of detail in this
7 study and the high level of interest expressed in the
8 subject, we have scheduled an open house briefing for
9 all interested parties tomorrow afternoon across the
10 street in the ballroom of the Willard Hotel. The
11 Coordinating Subcommittee leaders as well as a number
12 of the subgroup leaders will be available there to
13 answer questions and share their insights on the work
14 that has been done. The briefing starts at 1:00 p.m.,
15 and details are on the NPC website.

16 Finally, printed copies of Volume I will be
17 distributed to the membership in late October, and they
18 will be available for purchase by the general public
19 from the NPC. In the interim, electronic copies of the
20 draft approved today may be downloaded from
21 www.NPC.org.

22 Ladies and gentlemen, this brings to an end
23 the formal agenda of our Council meeting.

24 Discussion of Any Other Business Properly Brought
25 Before the National Petroleum Council

1 CHAIRMAN SHACKOULS: Does any Council member
2 have any other matter to raise at this time?

3 (No response)

4 CHAIRMAN SHACKOULS: Does any non-member wish
5 to be recognized?

6 (No response)

7 CHAIRMAN SHACKOULS: Before we move to
8 adjourn, let me announce that the press conference will
9 begin in about five minutes. I would ask that the
10 members of the press come up to the front rows after
11 the meeting adjourns.

12 There being no further business, do I have a
13 motion for adjournment?

14 AUDIENCE MEMBER: So moved.

15 CHAIRMAN SHACKOULS: Second?

16 AUDIENCE MEMBER: Second.

17 CHAIRMAN SHACKOULS: All in favor, say "aye."
18 (There was a chorus of "ayes.")

19 CHAIRMAN SHACKOULS: Opposed?

20 (No response)

21 CHAIRMAN SHACKOULS: The 112th meeting of the
22 National Petroleum Council is hereby adjourned. Thank
23 you.

24 (Whereupon, at 3:50 p.m., the meeting was
25 adjourned.)

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REPORTER'S CERTIFICATE

This is to certify that the attached proceedings before:

NATIONAL PETROLEUM COUNCIL

In the Matter of:

112TH MEETING OF THE NATIONAL PETROLEUM COUNCIL

were held as herein appears and that this is the original transcript thereof for the file of the Department, Commission, Board, Administrative Law Judge or the Agency.

Further, I am neither counsel for or related to any party to the above proceedings.

Charles Kera
Official Reporter

Dated: September 26, 2003