



# DOE TRIBAL ENERGY LOAN PROGRAMS

Supporting Tribal Energy Innovation and Economic Development

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## Financing American Energy Infrastructure

# The Department of Energy's Loan Programs Office (LPO)

was established for borrowers seeking access to debt financing for energy infrastructure projects.

With over \$40 billion in available debt capital, LPO programs finance high-impact projects and first-time commercializations, partnering with borrowers to customize deal structures.



### **Access to Debt Capital**

that private lenders cannot or will not provide.



### Flexible Financing

customized for the specific needs of individual borrowers.



#### **A Committed Partner**

offering expertise to borrowers for the lifetime of the project.

## **Over \$35 Billion in Energy Deals Financed**

More than 30 projects of broadly distributed technologies across the United States.



### **Energy Market Project Finance Discussion**

#### **Renewable Energy Project Finance Requirements**

**Power Purchase Agreement** 

 A PPA with an investment grade entity. Historically, this has been with a utility. Recently, there are more "corporate" PPAs with investment grade entities like Microsoft. Alphabet, Facebook, Walmart, etc.

Interconnection Agreement

• This agreement needs to not only document that the power generated has an outlet, but that all the costs associated with getting power to the buyer are identified, including curtailment.

**Contracts and Permits** 

- Turbine/Panel Supply and Major Equipment Contracts
- Required Permits: This includes local, state and federal permits for construction, conditional use, environmental issues and wildlife.
- Construction Contracts: Engineering, Procurement and Construction (EPC), Balance of Plant (BOP), and Transmission/Sub-station Contracts.

Financial Model and Feasibility Reports

- Model that sizes the debt based on the financing parameters for wind or solar projects. We look at P50 generation and P99 generation cash flows in sizing the debt for a project.
- Independent Engineer and Insurance Consultant Reports

**Equity Commitments** 

Generally requires 10-15% cash equity from the sponsor that is invested before loan funds are advanced.



## \$40 Billion in Available Debt Capital

LPO offers project financing across energy sectors through three distinct loan programs.

### **TELGP**

**Partial Loan Guarantees** 



Tribal Energy Projects

Up to \$2 Billion Available



### TITLE 17

Innovative Energy
Loan Guarantees



Advanced Fossil Energy \$8.5 Billion Available



Advanced Nuclear Energy \$10.9 Billion Available





Renewable Energy & Efficient Energy
Up to \$4.5 Billion Available



ATVM
Direct Loans



Advanced Technology Vehicle Manufacturing \$17.7 Billion Available







## **Tribal Energy Projects**

Available

Up to \$2 Billion in Partial (90%) Loan Guarantees Available

LPO supports all-of-the-above energy development projects and activities through its Tribal Energy Loan Guarantee Program (TELGP)

### **Financing**

LPO provides access to long-term (up to 30 years) debt capital for tribal ownership of energy projects and activities that support economic development and tribal sovereignty.

### **Eligibility**

#### LPO can consider tribal energy projects that:

- 1. Are owned by a tribe or entity that is majority tribally owned and controlled.
- 2. Are located in the U.S. (project may be single site or distributed portfolio and on non-tribal land).
- 3. Are financially viable.
- 4. No innovation requirement, though projects employing commercial technology are preferred.

### **Technologies**

## Technology areas of interest include, but are not limited to:

- Fossil Energy
- · Renewable Energy
- Transmission Infrastructure & Energy Storage
- Transportation of Fuels

#### **Authorization**

Section 2602(c) of the Energy Policy Act of 1992, as amended (25 USC Section 3502(c))



## Offering Flexible Financing Solutions

LPO can provide affordable, custom financing to meet the specific needs of individual borrowers.

- ✓ **Loan Type** | Partial guarantee of up to 90% of commercial debt.
- ✓ Competitive Pricing | Pricing negotiated by lender and borrower; partial guarantee includes a risk-based fee.
- ✓ **Long Tenor** | Tenor of up to 30 years or 90% of projected useful life of assets financed.
- ✓ **Flexible Deal Structures** | Structures may include project finance, structured corporate, corporate or warehousing lines.
- ✓ **Debt Amount Determination** | Debt amount based on credit profile, business plan, technology, cash flows, project risk allocation and other relevant factors.
- ✓ Acquisition Financing | May be eligible if the substantial improvement or modification of existing facilities is involved.
- ✓ Viability Standard | Emphasis placed on certainty of cash flow to the project during initial financial viability review and during subsequent due diligence.



## Renewable Energy & Efficient Energy

**Up to \$4.5 Billion** in Loan Guarantees Available



### **Financing**

LPO provides access to debt capital for energy projects using innovative technology when commercial lenders cannot or will not provide financing.

### **Eligibility**

## LPO can consider renewable & efficient energy projects that:

- 1. Use innovative technology.
- 2. Reduce, avoid, or sequester greenhouse gas emissions.
- 3. Are located in the U.S.
- 4. Provide reasonable prospect of repayment.

### **Technologies**

## Technology areas of interest include, but are not limited to:

- Advanced Grid Integration & Storage
- Advanced Hydro and Pumped Hydro Storage
- Alternative Fuel Vehicle Infrastructure
- Distributed Energy Projects
- Efficiency Improvements
- Offshore Wind & Related Infrastructure
- Waste-To-Energy



## Offering Flexible Financing Solutions

LPO can provide affordable, custom financing to meet the specific needs of individual borrowers.

- ✓ **Loan Type** | Direct loan from U.S. Treasury's Federal Financing Bank (FFB) backed by 100% DOE guarantee or DOE partial guarantee of commercial loans.
- ✓ Affordable Debt | Senior secured, fixed or floating rate debt.
- ✓ **Competitive Pricing** | Equal to U.S. Treasury-equivalent yield curve plus a credit risk premium, typically ranging from 37.5 to 200 basis points.
- ✓ **Long Tenor** | Tenor of up to 30 years or 90% of projected useful life of assets financed.
- ✓ **Flexible Deal Structures** | Structures may include project finance, structured corporate, corporate or warehousing lines.
- ✓ DOE Role | Can serve as sole lender or as a co-lender.
- ✓ **Debt Amount Determination** | Debt amount based on credit profile, business plan, market risk, technology, cash flows, project risk allocation and other relevant factors, up to 80% of total project costs.
- ✓ **Viability Standard** | Emphasis placed on certainty of cash flow to the project during initial financial viability review and during subsequent due diligence.





## **Let's Talk About Your Project**

Contact LPO to see what financing options may be available for your project:



Call or write to schedule a no-fee, pre-application consultation: 202-586-8336 | Ipo@hq.doe.gov



Learn more about LPO and all of its lending programs at: **energy.gov/LPO** 

## John Lushetsky

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