

Distributed Hydrogen Solutions for Off-Road Equipment and Vehicles

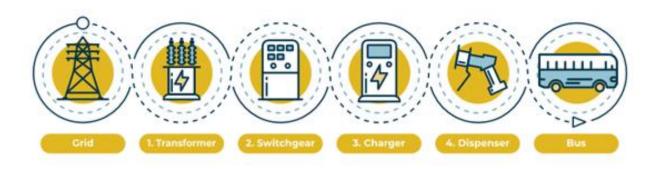
bayotech.us

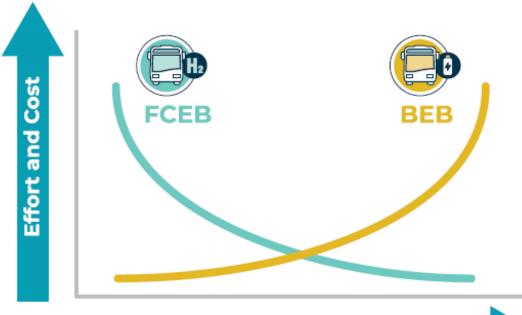


09.2021

### Challenge

**How to Power Zero-Emission Fleets?** 





#### **Fleet Size**

Illustrative example of comparative capital costs and effort for battery electric and fuel cell electric fleet deployment size



# Hydrogen fueling solutions that grow with your fleet

BayoTech offers a range of flexible, modular and scalable solutions to fuel your hydrogen equipment & vehicles

Low-cost, low-carbon hydrogen made easy



#### **SHORT DEMO**

### Direct Fill / Wet Hose Fueling

Small, mobile trailer carrying 350 bar hydrogen cylinders for direct fueling of vehicles or equipment

Ideal temporary solution for **fueling demo vehicles** 

5 to 100 kg/day



#### <5 VEHICLES

#### **BayoStart**

Hydrogen **stored**, **compressed and dispensed onsite** from skid-based dispenser

Fastest way to get hydrogen with little commitment

Small footprint, easy permitting





#### 5-20 VEHICLES

#### **BayoStorage**

High pressure hydrogen delivered and stored at your depot or HRS

Ideal for depots with limited space or existing dispensing infrastructure

Trailers monitored and swapped as needed



#### > 20 VEHICLES

#### **BayoGaaS Onsite**

BayoTech owned production plants sited at your depot

Hydrogen is generated, stored, compressed and dispensed onsite

Lowest cost/kg option

1,000+ kg/day



### BayoGaaS Hydrogen Hubs Low cost and low/no carbon hydrogen with less upfront investment

	Centralized Production	BayoTech Hydrogen Hubs
Delivered Hydrogen Cost	\$8-14/kg	\$6/kg
Time to Deploy	24+ months	10 months
Footprint	3+ acres	0.5 acres
Average Transport Distance	>250 miles	50 miles
Production Capacity	100+ MT/day	1-5 MT/day

- Hydrogen produced at your site or delivered on demand
- Able to supply 5-10 hydrogen refueling stations operating at high utilization
- Distributed network allows for capacity coverage
- Low to zero carbon
  - High process efficiency for less feedstock use
  - Generators can use biomethane, derived from biogas, as feedstock
  - Carbon capture technology can be integrated with hydrogen generators

### Compression/Dispensing Skid

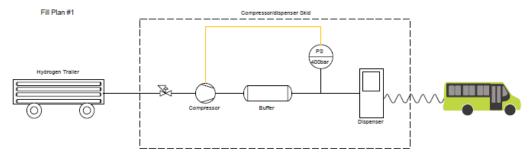
- Modular compression and dispensing skid for fast deployment of hydrogen vehicle fueling
- Suitable applications:
  - Buses, trucks, forklifts, port vehicles & marine vessels
- Designed for temporary fueling solution for pilot programs or small scale, permanent installations
- Low-cost, easy to deploy with minimal site improvements
- Flexible ownership options lease or buy

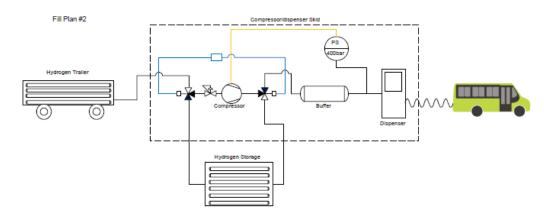


### Compression/Dispensing Skid

- Compact hydrogen compressor and 350 bar dispenser integrated onto a skid mounted platform
- Match with scalable storage options to meet demand - stationary or trailer mounted
- Easy to site:
  - Small footprint 15' x 8' x 11'
  - Low weight 3,500 lbs
  - Complies with SAE, NFPA & NEMA requirements for straight-forward permitting
  - Emergency shutdown procedure with remote shutdown

#### **Storage options:**





Fueling Solutions Deployed with Fleet Industry Leaders

















### Fueling Hydrogen Generators

- BayoTech delivers hydrogen and provides hydrogen storage solutions at cell tower back up power sites
- 3,000+ sites in the US fueled by BayoTech
- Compared to diesel generators:
  - Zero emissions
  - Silent operation with no noise, vibration, heat signature, or smell
  - Longer life
  - Improved reliability
  - Lower annual maintenance







For more information, contact:

Michael Koonce President michael.koonce@bayotech.us



