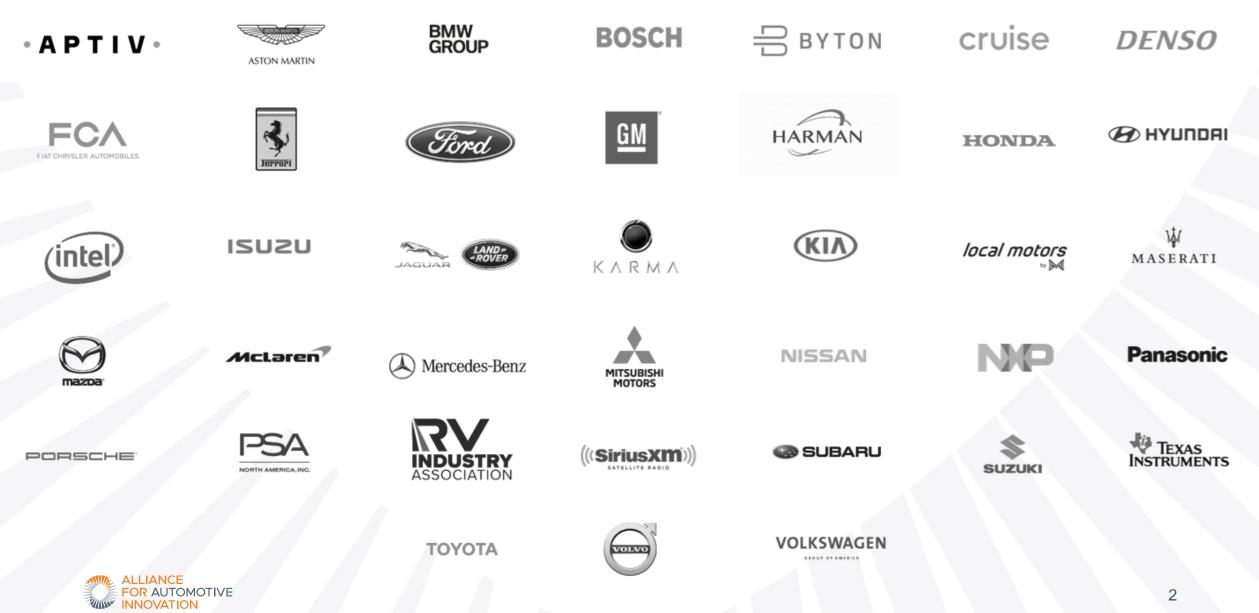
Electric Vehicles can be an Asset to the Grid

U.S. Department of Energy Webinar, June 24, 2020

Dan Bowerson, Director Energy and Environment



Our Members



Electric Vehicles Available in the U.S. in MY2020

BEV (18)

Audi e-tron			
BMW i3			
BYD e6			
Chevrolet Bolt			
Fiat 500e			
Hyundai Ioniq			
Hyundai Kona			
Jaguar I-Pace			
Kia Niro			
Kia Soul			
MINI SE Electric			
Nissan Leaf			
Porsche Taycan			
Tesla Model 3			
Tesla Model S			
Tesla Model X			
Tesla Model Y			
Volkswagen Golf			

PHEV (34)		
Audi A8	Kia Optima	
Audi Q5	Land Rover Range Rover	
Bentley	Land Rover Range Rover	
Bentayga	Sport	
BMW 3 Series	Lincoln Aviator	
BMW 5 Series	Mercedes-Benz S-Class	
BMW 7 Series	MINI Countryman	
BMW i8	Mitsubishi Outlander	
BMW X3	Porsche Cayenne	
Chrysler Pacifica	Porsche Panamera	
Ford Fusion	Subaru Crosstrek	
Honda Clarity	Toyota RAV4 Prime	
Hyundai Ioniq	Toyota Prius Prime	
Karma Revero	Volvo S60	
Jeep Wrangler	Volvo S90	
Jeep Compass	Volvo V60	
Jeep Renegade	Volvo XC60	
Kia Niro	Volvo XC90	

FCEV (3)

Honda Clarity

Hyundai Nexo

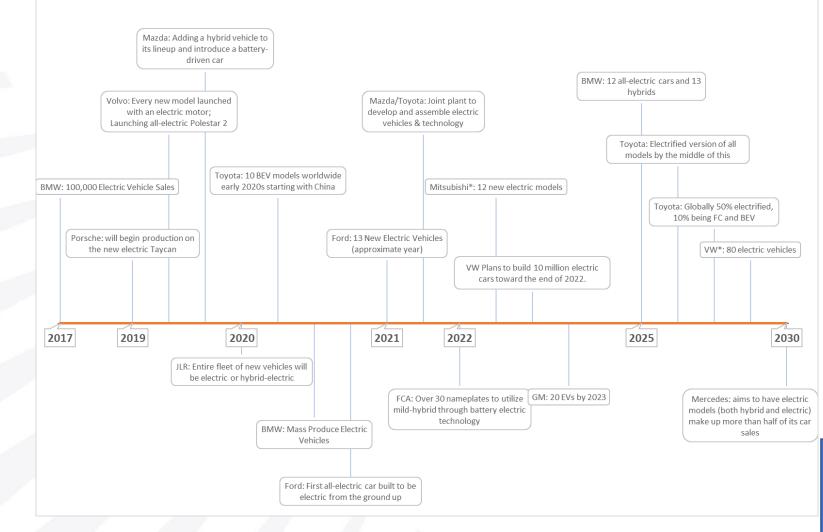
Toyota Mirai

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Sources: IHS Markit Vehicle Technical Intelligence Platform (VTIP) <u>https://www.caranddriver.com/features/g15377500/plug-in-hybrid-car-suv-vehicles/</u> <u>https://www.caranddriver.com/shopping-advice/g32463239/new-ev-models-us/</u>

More than 100 EV models expected by 2025



"Before the pandemic, auto makers and suppliers had committed a total of \$234 billion to electrification projects for the five-year period starting in 2020, according to Alix's research, equivalent to roughly an entire year's capital spending for the industry."

Wilmot, Stephen. "The Car Industry's \$1.1 Trillion Debt Problem." The Wall Street Journal (June 17, 2020) (available at:

https://www.wsj.com/articles/the-car-industrys-1-1trillion-debt-problem-11592384319)

Increased EV charging equals increased electricity load?



Electric Vehicles & Impact to the Grid

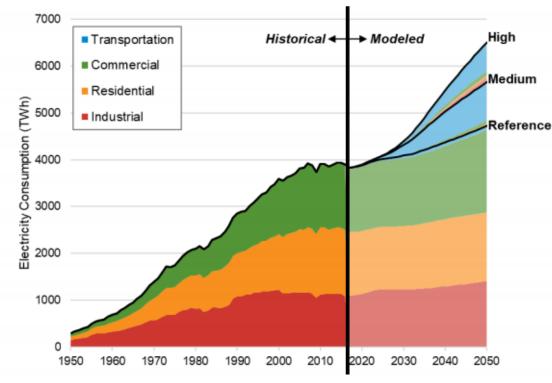


Figure ES-3. Historical and projected annual electricity consumption

Moderate technology advancements are shown. Slight adjustments were made to the modeled industry consumption estimates (for 2017–2020) to align them with available historical data.

https://www.nrel.gov/docs/fy18osti/71500.pdf

Electricity Consumption from Transportation:

- 1,782 TWh (high scenario)
- 932 TWh (medium scenario)

EVs can be an asset to the grid, not a liability

Electric vehicles can be an asset to the grid

Benefits of V1G (modulation) & V2G (bi-directional control):

- Reduce energy service costs
- Reduce customer electricity bills
- Reduce TCO for EV owners
- Enable higher penetration of renewable capacity
- Improved grid flexibility and resiliency
 - Reduce the need for conventional generation
 - Augment grid-scale energy storage
- Increase utilization of existing assets

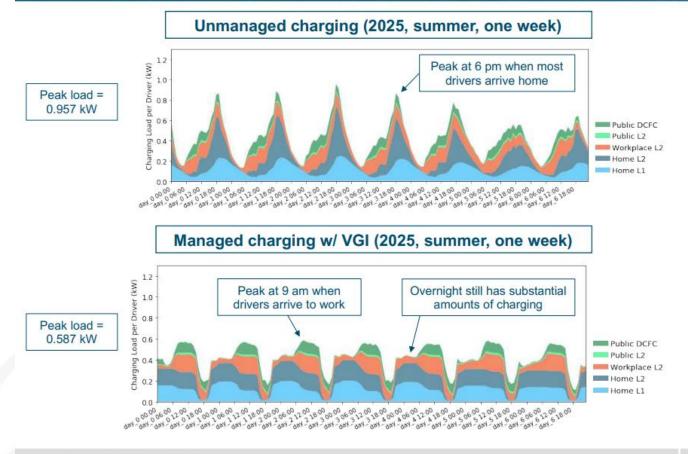
These benefits can be realized through V1G today!



Reduce energy customer electricity bills



Residential and workplace bill management (VGI use cases #1 and #2)

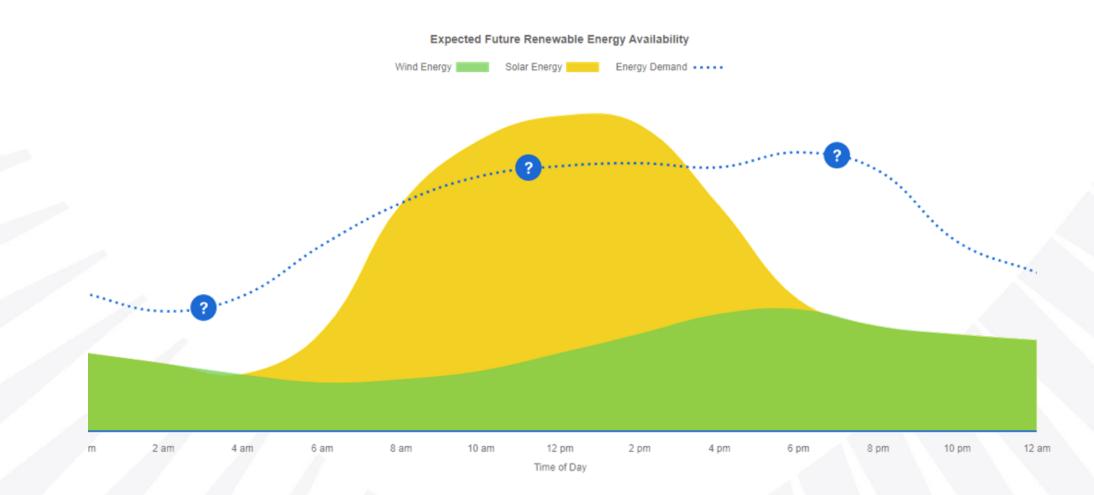


Energy+Environmental Economics



https://gridworks.org/wp-content/uploads/2020/05/VGI-DER-comparisons-E3-slides-5.07.pdf 7

Enable higher penetration of renewable capacity



2020 SAE Government & Industry Meeting. Jeff Samalot (BMW)



Open Questions for VGI (V1G & V2G)

- Who Pays? Who benefits?
 - Customer
 - Utility
 - 3rd Party Network
- Policy drivers & certainty
- Use cases
- Communication standards & protocols
- Utility regulatory access

- Economic value
- Customer awareness & enrollment
- Data privacy & access
- How to minimize impact on battery life
- EVSE & vehicle hardware requirements



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Transforming Personal Mobility