NATIONAL PETROLEUM COUNCIL

115TH MEETING OF THE NATIONAL PETROLEUM COUNCIL

Park Ballroom
Park Hyatt Washington Hotel
24th and M Streets, Northwest
Washington, D.C.

Wednesday, June 22, 2005 7:30 a.m.

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Yates Petroleum Corporation

DANIEL H. YERGIN Cambridge Energy Research Associates

HENRY ZARROW Sooner Pipe, L.P.

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1	PROCEEDINGS
2	7:30 a.m.
3	Call to Order and Introductory Remarks
4	Bobby S. Shackouls, NPC Chair
5	CHAIRMAN SHACKOULS: Will the 115th Meeting
6	of the National Petroleum Council please come to order.
7	Welcome to all of you, members of the Council, honored
8	guests, and members of the press and public. We have
9	what we hope today will be a very interesting and
10	worthwhile session for you. This is our first Council
11	meeting with Secretary Bodman, and we are looking
12	forward to his remarks.
13	If there is no objection, I will dispense
14	with the calling of the roll. The check-in outside
15	will serve as our official attendance record. Any
16	member or observer who has not checked in, please do so
17	before you leave so that we will have an accurate
18	record of today's attendance.
19	Now I would like to introduce to you, and for
20	the record, the participants at the head table. On my
21	left here is Mark Maddux, principal deputy assistant
22	secretary of fossil fuels. On my far right is Marshall
23	Nichols, who is executive director of the Council.
24	Next to Marshall is the council's vice chair, Lee
25	Raymond. And then, on my immediate right is Samuel

- 1 Bodman, Secretary of Energy.
- 2 Our first order of business this morning is
- 3 to hear from the Secretary of Energy. Samuel Wright
- 4 Bodman was sworn in as the eleventh Secretary of Energy
- 5 on February 1st, 2005, after the United States Senate
- 6 unanimously confirmed him. He leads the Department of
- 7 Energy with a budget in excess of \$23 billion and over
- 8 100,000 federal and contractor employees.
- 9 Previously, Secretary Bodman served as deputy
- 10 secretary of the treasury, beginning in February of
- 11 2004. He also served the Bush administration as deputy
- secretary of commerce, beginning in 2001.
- A financier and an executive by trade with
- over three decades of experience in the private sector,
- 15 Secretary Bodman is well suited to manage the day-to-
- day operations of both of those cabinet agencies. A
- 17 chemical engineer and a one time professor at MIT, he
- has also been president of an investment firm and head
- 19 of an industrial company.
- 20 President Bush has said, and I quote, "In
- 21 academics and in government, Sam Bodman has shown
- 22 himself to be a problem-solver and knows how to set
- 23 goals and knows how to reach them. He will bring to
- 24 the Department of Energy a great talent for management
- and the precise thinking of an engineer."

Now, Lee and I, and I suspect a number of
other members of the Council, are also chemical
engineers, and we understand and appreciate the
discipline that this training brings to running an
entity like the Department of Energy.
Mr. Secretary, we are honored to have you
with us this morning, and we look forward to your
comments.
Please join me in welcoming Secretary of
Energy Samuel Bodman.
(Applause)
Remarks by the Honorable Samuel W. Bodman, Secretary of
Energy
THE HONORABLE MR. BODMAN: Thank you, Bobby.
First, I want to thank all of you for
accommodating the change in schedule. I explained to
Bobby that I have been conscripted, as I will comment
on in a minute, and I appreciate your flexibility.
A couple of days ago, the President invited
me to join him later this morning at an event in which
he will be discussing energy policy and the Energy
Bill, which is something that is on all of our minds
here in Washington these days. The President has spent
a lot of time over the last few months, and others of
us have been working along with him, with congressional

Т.	readers in an effort to get comprehensive energy
2	legislation passed this year.
3	We are very hopeful that Congress will,
4	within the next two weeks, send the President a bill
5	that ensures adequate electric-generating capacity to
6	meet our growing economic needs, that strengthens our
7	electric power delivery system, expands the use of
8	clean, renewable energy, and increases our energy
9	efficiency.
10	We are also pushing to ensure that the bill
11	will provide for environmentally responsible energy
12	exploration of ANWAR and include provisions to expand
13	and safely maintain our petroleum and natural gas
14	pipeline networks.
15	All of these steps, and others, are critical
16	to ensuring our nation's energy security, which, as you
17	all very well know, is essential to our nation's
18	economic security.
19	I have to tell you what I think of Bobby's
20	introduction. I have to digress for a minute and tell
21	you a story, and that is that my boss immediately
22	preceding coming over to this job in the Energy
23	Department was John Snow in the Treasury. I had spent
24	a year in the Treasury as the deputy, and basically the
25	deputies run the inside, day-to-day operations of these

1	depar cherics.
2	John, I guess a couple of months after I had
3	arrived, prepared a chart for me showing the increase
4	in oil prices since I had taken office. Along with it
5	was a quote that "This man knows how to set goals and
6	get things done."
7	(Laughter)
8	THE HONORABLE MR. BODMAN: So he was making
9	some light of my newfound notoriety in the public.
10	When the President invites you to join him
11	for a major speech, it is really kind of a command
12	performance, but I also felt very strongly about being
13	here for the first meeting of the NPC during my tenure
14	as the Energy Secretary. So I'm particularly grateful
15	for all of you making, as I said, the change in
16	schedule.
17	At the outset here, I would also like to take
18	the opportunity to thank Bobby Shackouls for his hard
19	work as chairman, congratulate him on the fine work
20	done by the NPC under his leadership, and congratulate
21	Lee Raymond, the incoming chairman. I wish him the
22	best as he undertakes his new duties.
23	I also know that there are 14 new Council
24	members, many of whom are here this morning, and I want
25	to welcome all of you to membership in this group.

1	I have to tell you that as I looked through
2	the membership roster, it really is a who's who of the
3	oil and gas business. I found it as I read it over
4	last evening and find it today a great honor to be here
5	in your midst.
6	This organization serves an extremely
7	valuable purpose, and I know how much my predecessors
8	have appreciated the advice and guidance from this
9	organization both informally, through conversations and
10	discussions, as well as formally in the many
1.1	outstanding studies and reports that have been prepared
12	by the NPC.
L3	The work and effort that goes into producing
L 4	these reports and maintaining this organization is all
L5	the more laudatory because of the voluntary nature of
6	your service, and I thank you for that.
.7	The National Petroleum Council is not a trade
.8	organization. It exists to serve and advise the
9	Secretary of Energy and the Department of Energy, and
20	so I express my personal appreciation as well as that
21	of my predecessors and my colleagues at the Department
22	for the time and effort and expertise which go into
23	producing the results of your work. I will tell you
24	that these reports do in fact are in fact listened
۰ ۲	to and are paid attention to and provide the kind of

1 insight that helps set public policy. 2 That is particularly true as I think back on 3 the 2003 Study on Natural Gas that this organization When that study was commissioned, we were facing 4 a lot of uncertainty about North American gas supply, 5 6 although there was quite a bit of certainty about the 7 growing demand for natural gas for electric power generation as well as for use as an industrial 8 9 feedstock. LNG was just starting to appear on the radar, although those of us who had been in the LNG 10 11 business had it as a much bigger part of our day-to-day 12 activities. At most companies, it was really kind of a blip on the screen. 13 So when the NPC conducted an exhaustive 14 analysis of the situation, I think it really brought 15 16 light to the situation that we were facing. The result 17 was a truly very important, landmark report, at least in my view. It provided a region-by-region analysis of 18 supply and demand and offered the analytical basis for 19 20 how LNG could support a growing proportion of our natural gas needs in this country. That in turn has 21 22 influenced our thinking about this current energy bill that is before the Congress. 23 In that report, there were a number of 24

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recommendations, many of which in fact have been

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incorporated into the policy-making process not only by 1 our Department but by the President's entire 2 administration and the Congress. 3 Some of these questions include how to 4 improve the way we lease and oversee the development of 5 federal lands, which our friends in the Interior 6 Department are particularly focused on, and the 7 clarification of the responsibilities for siting and 8 the oversight process for LNG terminals, which of course is a subject of continuing interest and 10 importance to not just the administration but really to 11 12 the country. Now, our markets for natural gas remain very 13 In fact, our country has the most expensive 14 natural gas in the world, which is causing a 15 significant set of problems with respect to job 16 location in the chemical industry in particular as they 1.7 are shifting production abroad, facing what appear to 18 be continuing issues with natural gas prices in this 19 country. 20 That is a trend that, at least as far as I 21 can tell, seems likely to continue, at least for a 22 So we need to do a lot more and are trying to 23 hard to do more to bring about adequate and affordable 24

supplies of natural gas both as a fuel source and, as I

25

1	said before, as an industrial feedstock.
2	If we take a moment to look at a few of the
3	specific challenges that we currently face in the oil
4	and gas sector, we could then be in a position to
5	suggest some ideas that might serve as a basis for
6	future work by this Council.
7	Obviously, the issue that has been dominating
8	the headlines, at least ever since I got into this job,
9	is the price of oil. Worldwide, the supply of oil is
10	having considerable difficulty keeping pace with the
11	growing demand that we are all aware of.
12	Prior to 2004, the average rate of increase
13	in oil demand was about 1 million barrels a day. There
14	was some variation, but it tended to increase year to
15	year about 1 million barrels a day. In the year 2004,
16	that number increased to 2.7 million barrels a day, an
17	extraordinary change. The gap between this kind of
18	increased consumption on the one hand and the
19	capability of the industry to respond, in my view, will
20	take some years to close.
21	We clearly have an economic incentive there,
22	and I believe the industry will and is now responding,
23	but it will I think we are going to be measuring
24	this in years, not in months.

25

The EIA, part of the Energy Department,

1 estimates that we are going to see about a 50 percent increase in oil demand by the year 2025. In other 2 words, in the next two decades, they are looking for 3 oil demand to increase from 82 million barrels a day to 121 million barrels a day two decades out, about a 50 5 percent increase. 6 The most dramatic current manifestation of 7 8 that kind of demand is the high price of gasoline. That is certainly a very active issue with respect to 9 many of our citizens. This is an issue that, as you 10 11 might imagine, I am confronted with in my dealings with 12 the media almost every day. When I'm asked about high gasoline prices, I like to point out that these prices 13 14 are driven by, in large measure, increased economic activity, increased economic activity in China, in 15 India, and of course here in the United States as 16 things are improving here economically. 17 Now, therefore, the, you know, growing energy 18 demand obviously has the problems reflected in price, 19 but the underlying cause, namely robust economic 20 growth, is a good thing. So that, as we are focusing 21 on the problem, it is important to remember the balance 22 that exists. 23 Now, growing demand is only a part of the 24

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equation.

I think that, to a considerable degree, the

1	market is also being affected by uncertainty about
2	long-term supply. Are there adequate supplies
3	available. In my view, greater transparency about
4	known reserves in producer nations, more current and
5	reliable information about reserve estimates, would not
6	only be invaluable for investors but would help reduce
7	the uncertainty that puts upward pressure on prices.
8	This also would be very valuable to policy-
9	makers at the state and federal level and indeed for
1.0	decision-makers throughout the world to have greater
1.1	transparency, greater knowledge about the world's oil
12	reserves.
1.3	Having more and better information about
1.4	reserves would also clarify some of the challenges that
1,5	we will be facing in developing future petroleum
16	reserves for our use and for use around the world.
1.7	We believe that the days of easily accessible
1.8	oil are probably coming to a close. That certainly
19	appears to be the case here in the lower 48 states.
20	Increasingly, the global oil demand that we talk about
21	will have to be met by developing petroleum reserves
22	that involve serious technical and often political
23	challenges.
24	The technical challenges of course include
25	drilling in very deep water and in other hard-to-reach

1	frontier regions, as well as enhanced oil recovery
2	techniques such as CO2 injection and various thermal
3	processes that are being worked on, all of which means
4	that such projects will be more capital-intensive, they
5	will have higher risk, and they are going to have
6	greater lead time before we see results.
7	These are very difficult circumstances in and
8	of themselves, but the challenges are multiplied
9	several times over when they are compounded by
10	political or regulatory uncertainty. The importance of
11	a secure investment climate, including guarantees
12	related to the sanctity of contracts and a stable legal
13	system, really cannot be overstated; at least I don't
14	believe so.
15	It seems that since I had this wonderful idea
16	of coming out of the private sector and coming here to
17	Washington, as I look back on it I have spent about
18	half my time visiting with representatives of other
19	nations and talking exactly about these issues. I
20	think it is hard to overstate the importance of the
21	legal environment in which our private sector and in
22	which you are operating around the world.
23	It is very hard to imagine that people will
24	knowingly invest millions or billions of dollars in an
25	environment that doesn't have these kinds of

1	protections and where you have the prospects of returns
2	on that investment being subject to a very rapidly
3	changing political environment.
4	The issue of deeper and harder-to-access
5	petroleum also raises questions about the degree to
6	which heavier crude may fill a larger part of our oil
7	needs. As heavier crude continues to take on a larger
8	share of our oil consumption, that will have a lot of
9	implications related to the kind of investment that
10	will be required in modifications to our refining
11	assets that are the responsibility of many in this
12	room.
13	So, in addition to developing more
14	sophisticated refining technologies and operating
15	practices, we will also need to address the
16	environmental impacts that come from heavy crude oil
17	and all that that represents. So
18	(BRIDGE 1A TO 2A)
19	THE HONORABLE MR. BODMAN: of his service.
20	So, Bobby, if I could present that to you.
21	CHAIRMAN SHACKOULS: Thank you very much.
22	(Applause)
23	THE HONORABLE MR. BODMAN: I hope you can
24	find a spot for that and that you enjoy having it as
25	much as we have enjoyed presenting it and benefitting

1	from your hard work.
2	With that, let me conclude with my thanks to
3	all of you for being here this morning, especially for
4	all of you accommodating the schedule change. I very
5	much look forward to working with each of you and
6	getting to know many of you better. I have a lot of
7	old friends that I know are in the audience, people
8	that I have known for years. I look forward to working
9	with them and getting to know a number of the others
10	better as time goes on.
11	As the President has said, and I expect to
12	hear him say again today when we are off a half hour,
13	45 minutes from now, energy security is essential to
14	maintaining our nation's strong economic growth and
15·	ensuring our long-term prosperity. These are goals
16	that we all share as we strive to leave a brighter,
17	healthier, more secure America for future generations.
18	That really summarizes the reason I came here
19	four years ago. I'm here, really, trying to be as
20	helpful as I can such that we can leave the world in
21	better shape for my grandchildren and their
22	grandchildren, and I know many of you feel the same
23	way, which is why you are here.
24	Thanks very much for your attention and for
25	allowing me to come to you today. Thanks.

1	(Applause)
2	CHAIRMAN SHACKOULS: Thank you, Mr. Secretary
3	The Secretary has graciously agreed to take
4	your questions. Does any member of the Council have
5	any questions that they would like to pose to the
6	Secretary at this time?
7	Yes, Thurmon?
8	MR. ANDRESS: Mr. Secretary, I'm Thurmon
9	Andress, Breitburn Energy in Houston.
10	THE HONORABLE MR. BODMAN: Yes, sir.
11	MR. ANDRESS: (Off mike)
12	THE HONORABLE MR. BODMAN: You know, that is
13	not a question, frankly, that I have confronted. I am
14	aware of the issue with the cyclicality in the prices
15	that we have seen over my lifetime at least and where I
16	a lot of which has been spent in and around your
17	industry, and as companies, particularly the public
18	companies, have responded to the pressures that brought
19	about by those. We have seen layoffs, we have seen
20	good people leave this industry over the years, and we
21	are short on people for sure.
22	I would take that, you know, as a suggestion.
23	I don't have any, you know, quick answer. I think
24	that we are working hard let me take a step back.
25	The Energy Department has three major

1	responsibilities. We are responsible for overseeing
2	the maintenance of our nuclear weapons, one. Two, we
3	are responsible for cleaning up all of the sites around
4	this country that were part and parcel to the
5	development of our knowledge of nuclear chemistry and
6	physics, so Hanford and Idaho Falls and Savannah River
7	and Oak Ridge, and so forth. These are all areas that
8	we work very hard on.
9	And then, we are responsible for funding
10	science. We are the primary funder of science and for
11	science research, and then we do have responsibilities
12	in various policy areas. In terms of where the money
13	goes, it is those first three in about equal amounts.
14	So we are working with the Department of
15	Education and with others to try to stimulate more
16	interest in science and training of science and
17	engineering. So this may have some fall-off that would
18	be helpful to the industry, but it is indirect. So I
19	would take it as a good suggestion and something that
20	we probably ought to look at and see, you know, are
21	there things that we could be doing.
22	If you have thoughts as to what we should or
23	can be doing other than this general effort that I
24	mentioned, I would appreciate it. Thank you.
25	Yes, sir.

1	MR. WALKER: Mr. Secretary, John Walker from
2	EnerVest. (Off mike)
3	THE HONORABLE MR. BODMAN: The question, for
4	those in the back who may not have heard it, relates to
5	the funding for oil and gas research.
6	You know, I would be happy to hear from you
7	and from members of this Council about that question.
8	The President has taken a very strong position. I
9	don't disagree with him. With oil at \$50 and \$60 a
10	barrel, that seems to me to be a lot of stimulus and
11	gives you a lot of room, a lot of margin, with which to
12	fund research and to fund efforts.
13	These are very tough times. If you are not
14	in the homeland security business, if you are not in
15	the defense business, your budget is getting cut, and
16	that is true of the Energy Department. So these are
17	areas, as we are looking at trying to make choices,
18	that we have come down on the other side of that
19	particular question.
20	But I would be happy to hear from you as to
21	what the one area that, frankly, has caused me some
22	pause as we have rethought relates to methane hydrates
23	and clathrates, which are present in significant
24	amounts up in Alaska and elsewhere. That is an area
25	where it seems to me, you know, some research might

- 1 well be called for.
- 2 But in terms of the kind of work that the
- 3 industries that the people in this room generally are
- 4 involved with, it seems to me that is a hard case to
- 5 make given the price levels which your product is
- 6 getting sold for.
- But I'm happy to learn, so I would be happy
- 8 to hear from you.
- 9 Okay. Dan. I think that's you, Dan. Is
- 10 that you?
- 11 MR. YERGIN: Dan Yergin from Cambridge
- 12 Energy. You mentioned in your remarks that you have
- 13 spent a lot of time (off mike).
- 14 THE HONORABLE MR. BODMAN: Yes.
- MR. YERGIN: I wonder if you could share with
- 16 us any trends you see on that issue and how you see the
- 17 Department (off mike).
- 18 THE HONORABLE MR. BODMAN: Well, I quess the
- one -- first of all, the question relates to my
- 20 comments about the sanctity of contracts, and Mr.
- 21 Yergin's question is do I see any trends.
- I guess there are trends and the trends kind
- 23 of go by individual country. There is progress being
- 24 made. One sees progress being made in eastern Europe.
- 25 One sees progress being made in what used to be called

Т	central Europe and Starting to move in that direction.
2	As you know, I ran into you in Moscow. One
3	of the challenges that the President presented to the
4	Secretary of Energy was his request, along with that or
5	President of Putin of Russia, that we look at
6	developing means of restimulating the so-called
7	commercial energy dialog; is there a role for U.S.
8	companies to develop the reserves and assets that are
9	in Russia and how do we go about doing that.
10	So Carlos Gutierrez and I have been working
1.1	hard on that over the last few months. We have a
12	report that is due to the President at the end of this
13	month, so we are in the process of pulling all that
l 4	together.
15	I have to tell you that at least as of this
L 6	point I have been disappointed at the rate and the
L7	responsiveness of those in Russia to our efforts. I'm
L8	hopeful I remain hopeful that we will see some
L9	change, but there has not been so far the kind of
20	response that I would hope for. That is a message I
21	delivered I think fairly clearly when I was there, and
22	I will continue to do that as long as the situation
23	calls for it.
24	But we have seen continuing progress in other
25	parts of the world, and so it kind of moves on a

- 1 country-by-country basis. But on the one the President 2 put on my plate, namely Russia, at least so far, while I remain hopeful that we will get some response, so far 3 I can't give you any very favorable reports. Yes, Bob? 5 MR. MOSBACHER: Bob Mosbacher, Mosbacher 6 Could you see any change in the climate 7 internally towards offshore drilling (off mike). 8 THE HONORABLE MR. BODMAN: 9 The question relates to offshore drilling and do I see any changes 10 in the environment. The administration's position has 11 12 been pretty consistent that with respect to particularly the eastern Gulf of Mexico that -- the 13 President has stated during the campaign and ran on it 14 that he would not permit drilling there, and therefore 15 that is our position. 16 Senator Landrieu, during the debate on this 17 Energy Bill, has had various proposals that would 18 permit states individually to opt out of the moratorium 19 that has been imposed by Congress, and in exchange for 20 that, the states would receive a bigger share of the 21 gain that the federal government now takes basically in 22 its entirety. 23 I have to say that that generated a lot of 24
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interest among various members of the administration.

25

1	We haven't yet taken, to my knowledge anyway, any
2	formal position.
3	So I think that we are starting to see just
4	the economics of what we are dealing with affect
5	things. But, you know, the President does take a
6	position. He is not going to change it, and therefore,
7	you know, I'm not going to change it unilaterally. But
8	we I think as we start to see Congress come up with
9	alternatives and different ideas, we are certainly open
10	to listening to them and debating them and trying to
11	reach some reasonable compromises.
12	If the states are going to take the
13	initiative, then I think to some degree that relieves
14	whatever commitments have been made by leadership
15	during campaigns. Obviously, situations change over
16	time, and we have a very different situation today in
17	terms of energy prices than we had during the campaign
18	days and it is a different environment.
19	So I remain, like you, hopeful, but at least
20	at this point it is still a bit like dealing with the
21	Russians. I don't I'm optimistic, but so far I
22	can't give you anything very specific that you would
23	find satisfying.
24	Yes, sir.

COUNCIL MEMBER: (Off mike)

25

1	THE HONORABLE MR. BODMAN: Well, we are
2	seeing the world is an increasingly competitive
3	place, and in many ways that's good. We are seeing
4	China out in the marketplace. That may be what you are
5	referring to. We are seeing, you know, China. We have
6	seen them I was visiting with the premier of Alberta
7	just recently and the Chinese are there and they are
8	looking they have already made a deal, and I think
9	they are looking at making other acquisitions in that
10	area.
1.1	No doubt, India will be following suit. We
12	do have an ongoing so-called energy dialog that will go
13	across the board in dealing with what the United States
14	can do to be helpful to India.
15	So I agree with you that it will be
1.6	increasingly difficult for our country to maintain its
1.7	share, if you will, of access to reserves elsewhere
18	because the world is more competitive. The same thing
19	is true in the remember I alluded to the science
20	area. The same thing is happening there.
21	Our economy developed so well over the last
22	50 years in significant measure because we had the best
23	science in the world and it came out of the research
24	universities, which in turn funded and created the
25	industries that were around them, and out of that came

Ţ	the semi-conductor and Microsoft and the changes that
2	have affected our lives in very significant ways.
3	China has seen that. India has seen that.
4	Other countries have seen that, and they are keeping
5	their students home. Some of my best students when I
6	was a young man teaching were from those countries, and
7	increasingly, they are keeping them at home. They are
8	running their own universities. They are trying to
9	create their own environments, similar thing.
L O	So that is one of the concerns that I have,
L1	looking at our funding of science and the interest of
12	young people in studying science and engineering. This
L3	is also true in terms of just the economics and dealing
4	with access.
5	So I agree with your observation. Our role
.6	is to try to when you asked what role the Department
7	plays, our role is to try to work with these countries
.8	and see to it that we have a level playing field, see
.9	to it that we are trying to that we do business in a
20,	way that is consistent, that is straightforward, that
21	is transparent, so that we know why decisions get made,
22	who made them, and for what reason.
23	That is what we work on, and so that is what
24	I do, or at least in part what I do, when I'm traveling
) <u>5</u>	because that is my part of my job, is to try to do

1	that.
2	It is tough because the people view,
3	particularly their oil and gas assets in different
4	countries, as kind of it is viewed in sort of an
5	emotional thing, much more so than I see that we do
6	here in America, where oil and gas are assets to be
7	used. They are part of what we inherited, and we have
8	been using them. There it is viewed as being it is
9	more of a political, sociological sort of feeling about
10	it, and you've got to get through that and get down to
11	what the economics call for. So that is part of what I
12	do and will continue to try to do.
13	Yes, sir.
14	MR. ROSE: Secretary, Bob Rose, GlobalSantaFe
15	out of Houston.
16	THE HONORABLE MR. BODMAN: Yes, sir.
17	MR. ROSE: I wonder if you could comment on
18	the recent speculations about (off mike).
19	THE HONORABLE MR. BODMAN: I have seen the
20	speculation. I'm aware of it. In order for the
21	government to take a position on that, there is a whole
22	interagency process where you have a foreign nation

that wishes or may wish to make an investment in a U.S.

corporation. This is an area -- this is a briar patch

in which I have lived before during my days first at

23

24

25

- 1 Commerce and then at Treasury.
- 2 It is a very complicated world. There is a
- 3 process, a committee called CFIIUS, the Committee for
- 4 Foreign Investment in the United States. It involves,
- 5 I think, six different departments of the government,
- 6 and it is an extremely complex matter. It has not even
- 7 come up because there is nothing to look at at this
- 8 point in time.
- 9 I would expect that, if this would
- 10 materialize along the lines you suggest, that there
- would have to be some kind of interagency process,
- 12 because this involves the State Department. It
- involves the Defense Department and potential defense
- 14 issues. It certainly involves the Treasury. It would
- 15 involve the Energy Department and involve the Commerce
- 16 Department because of the trade issue.
- 17 If there is one thing that I have learned in
- 18 my time in Washington, trying to forecast the results
- of an interagency process is not a good way to spend
- your time. But that is what would be involved in it.
- 21 CHAIRMAN SHACKOULS: Thank you, Mr.
- 22 Secretary.
- 23 THE HONORABLE MR. BODMAN: Thank you, sir.
- 24 Thanks a lot.
- 25 (Applause)

1	CHAIRMAN SHACKOULS: As you all heard, the
2	Secretary is on a pretty tight time schedule, so I know
3	he needs to leave.
4	Again, thank you for your comments and your
5	service to our country. Thank you very much. Thanks
6	again.
7	(Applause)
8 -	CHAIRMAN SHACKOULS: We will now turn to our
9	Administrative Matters. First, I would like to turn to
10	the Council's finances. Claiborne Deming, chair of the
1.1	NPC Finance Committee, will now present the committee's
12	report.
13	Claiborne?
14	Administrative Matters
15	Report of the NPC Finance Committee
16	Claiborne P. Deming, Chair, Finance Committee
17	MR. DEMING: Thank you, Mr. Chairman.
18	First of all, I have heard that phrase, "What
19	goes around comes around." About a year ago, I called
20	Bobby and asked him to succeed me as chairman of the
21	API Finance Committee, and he graciously said yes. My
22	phone rings about two months later. "Claiborne, Bobby
23	Shackouls. I'm calling in my capacity as chairman of
24	the NPC. Will you chair the Finance Committee?" "Yes,
25	sir, I will."

1	(Laughter)
2	MR. DEMING: Thank you, Mr. Chairman.
3	It has been an active year for the Finance
4	Committee. As you know from prior communications, our
5	committee met twice by conference call earlier this
6	year to review the Council's financial requirements for
7	calendar year 2005. Based on this review, we
8	recommended a total budget in the amount of \$3,412,500.
9	To fund this budget, we recommended requesting
10	contributions from the membership in the same amount,
11	namely \$3.4 million.
12	The committee also examined the status of the
13	NPC Contingency Fund and noted that it had been
14	depleted over the last several years, primarily because
15	of the significant contractor support cost of the 1999
16	and 2003 natural gas studies and uncollected or
17	underpaid member contributions.
18	The Finance Committee strongly endorsed the
19	need for the Contingency Fund and its replenishment.
20	We examined methods for rebuilding the fund and
21	providing for its long-term viability. In order to
22	adequately address these issues, the committee
23	established a Contribution Subcommittee to assist it in
24	comprehensively examining and analyzing, amongst other
25	things, NPC budget expenditures, contribution requests,

4	dues fairness and follow-up procedures, replenishment
2	of the Contingency Fund, and lastly, retention and
3	expansion of our membership base.
4	Based on our review and benchmarking of the
5	Council's financial history and operating procedures
6	described in the report that was sent to you in late
7	April, the committee submitted four conclusions.
8	First, contingency funds equivalent to six to
9	12 months of budget are an appropriate and typical
10	financial tool used by a variety of other energy
11	organizations.
12	Second, NPC expenditures compare favorably
13	with a variety of other industry-related non-profit
14	organizations on a number of measures, such as
15	expenditures per employee, percentage of expenditures
16	for rent, salaries, and benefits, and GNA expenditures.
17	Third, appointment to the Council provides
18	value to members through the credibility of its work
19	and unique and cost-effective opportunities to
20	interface with each other and senior government
21	officials.
22	Fourth, the contribution system in place
23	remains appropriate. It is structurally sound but
24	could benefit from small adjustments.
25	Based on these conclusions, the committee

1	made six recommendations to the Council. First,
2	implement a pay-as-you-go approach to annual funding
3 .	and rebuild of the contingency fund to partially offset
4	year-to-year study cost changes. Contribution requests
5	for 2005 and 2006 should include a clearly identified,
6	separate request for an additional 25 percent to apply
7	to the contingency fund.
8	Second, update the membership categories to
9	provide better clarity and to recognize the changing
10	nature of the oil and gas industry by creating separate
11	categories and contribution formulas for independent
12	oil transporters, refiners, and marketers, and for
13	electric companies, chemical companies, and other
14	energy-intensive consumers.
15	Third, implement some minor adjustments to
16	the existing contributions formula.
1 7	Fourth, send out requests for recommended
18	contribution amounts at the beginning of each year
19	based on assumption of payments of 100 percent. If
20	there are non-payments, the Finance Committee, in the
21	fall, will determine whether to reduce costs, draw from
22	the Contingency Fund, or request supplemental
23	contributions.
24	Fifth, strengthen follow-up procedures to

encourage payments by non-contributors.

25

1	Sixth, retain and expand NPC membership to
2	provide broader advice to the Secretary and a stronger
3	financial base for Council operations.
4	The committee believes that all members
5	should pay the contribution amount suggested, and we
6	expect that the recommended updates and adjustments
7	will have a positive effect on contribution performance
8	as well as on the retention and addition of members.
9	I'm pleased to report that the Council's fax
10	ballots unanimously approved the Finance Committee's
11	report and implementation of these recommendations. In
12	early May, Bobby Shackouls wrote to each member of the
13	Council requesting a contribution to support the 2005
14	operations and to begin rebuilding the Contingency
15	Fund.
16	The Finance Committee will meet again later
17	this morning to review the status of contribution
18	receipts and expenditures to date, and secondly, to
19	review calendar year 2004 financial statements with
20	Johnson, Lambert, and Company, the Council's outside
21	auditors.
22	The auditors have provided the Council a
23	clean opinion letter which agrees that our financial
24	controls are sound. The calendar year 2004 financial
25	statements do show the effects of the depleted

- 1 Contingency Fund, but thanks to your support of our
- 2 recommendations, the prospects for 2005 are much
- 3 improved.
- 4 The committee will discuss the engagement of
- 5 Johnson, Lambert, and Company to serve as the Council's
- 6 outside auditors for the calendar year 2005 financial
- 7 statements. Barring any unforeseen issues, we will
- 8 retain them for next year's audit.
- 9 We will review 2005 expenditures, which so
- 10 far indicate that we should end the year in good shape,
- 11 with the rebuilding of the Contingency Fund well
- 12 underway.
- I should point out that the approved 2005
- 14 budget includes funds to start a new study project for
- 15 Secretary Bodman, the requirements of which have yet to
- 16 be fully defined.
- On the income side, I'm pleased to report
- that we have received to date \$2,443,687 as of
- 19 yesterday, representing 57.3 percent of the amount
- 20 requested for the 2005 operating budget and Contingency
- 21 Fund. We are optimistic that most of the remaining
- 22 amount will be submitted.
- The Finance Committee strongly encourages
- 24 those who have yet to send in their contributions to do
- 25 so. While we all serve at the pleasure of the

1	Secretary, the Council is a self-funded organization
2	and it is only equitable if every member contributes
3	his or her fair share of the cost of the Council's
4	operations.
5	As I previously stated, one of the
6 .	recommendations from our work this spring was to
7	strengthen the follow-up procedures to encourage
8	payment by non-contributors. To this end, reminder
9	letters will be going out shortly to those of you who
LO	have yet to contribute. We will continue to encourage
L1	your support, including at some point phone calls,
1.2	until we hear from you.
1.3	We are using 10(k) or other publicly
L 4	available data in calculating suggested contribution
15	amounts and recognize the possibility that we used
1.6	incorrect data, particularly for privately owned
17	operations. Please contact the NPC office if you think
1.8	this is the case.
19	The Finance Committee will meet again in the
20	fall to monitor the contributions process, Council
21	expenditures, and the status of the Contingency Fund.
22	Mr. Chairman, this completes the report of
23	the Finance Committee, and I move that it be adopted by
24	the Council membership.

25

CHAIRMAN SHACKOULS: Thank you, Claiborne.

1	I have a motion to adopt the report of the
2	Finance Committee. Do I have a second?
3	COUNCIL MEMBER: Second.
4	CHAIRMAN SHACKOULS: Are there any questions
5	or comments for the Finance Committee?
6	(No response)
7	CHAIRMAN SHACKOULS: All those in favor of
8	the motion, please say "aye."
9	(There was a chorus of "ayes.")
10	CHAIRMAN SHACKOULS: Opposed?
11	(No response)
12	CHAIRMAN SHACKOULS: Thank you. The report
13	is adopted.
14	Thanks again, Claiborne, for your work. On
15	behalf of the other Council members here, we really
16	appreciate all of the effort and hard work that has
17	gone into your committee.
18.	Our final administrative report this morning
19	is from the Nominating Committee. John Miller will now
20	present the committee's recommendations.
21	Report of the NPC Nominating Committee
22	C. John Miller, Member of the Nominating Committee
23	MR. MILLER: The report of the Nominating
24	Committee to the National Petroleum Council. The
25	National Petroleum Council's Nominating Committee met

yesterday and agreed on its recommendations for NPC 1 2 officers and chairs and members of the agenda and appointment committees to the Council, as well as the 3 five at-large members of the NPC Co-Chairs Coordinating 5 Committee. On behalf of the committee, I am pleased to 6 offer the following nominations: for NPC chair, Lee 7 8 Raymond; NPC vice chair, Rich Kinder. 9 For the Agenda Committee, we recommend the 10 following as members: Bob Catell, Joe Foster, Bob Fri, 11 Ray Hunt, Dave Lesar, John Miller, Mike Morris, Jim 12 Mulva, Dave O'Reilly, Dan Yergin, with Larry Nichols 13 serving as the chair. 14 For the Appointment Committee, we recommend 15 the following as members: George Alcorn, Bob Best, 16 Luke Corbett, Lynn Elsenhans, Jim Hackett, John Hess, Bobby Parker, Bob Rose, Lou Ward, Mike Warren, with Bob 17 18 Palmer serving as the chair. 19 In addition, we recommend the following as the at-large members of the Co-Chairs Coordinating 20 21 Committee: Paul Anderson, Clarence Cazalot, Gary 22 Neale, Ross Pillari, and John Rice. 23 This completes the report of the Nominating

slate be elected until the next organizational meeting

Committee, and on its behalf, I move that the above

24

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1	of the Council. Thank you.
2	CHAIRMAN SHACKOULS: Thank you, John.
3	I have a motion to adopt the report of the
4	Nominating Committee. Do I have a second?
5	COUNCIL MEMBER: Second.
6	CHAIRMAN SHACKOULS: Are there any further
7	nominations from the floor?
8	(No response)
9	CHAIRMAN SHACKOULS: All those in favor of
10	approving the report, please say "aye."
11	(There was a chorus of "ayes.")
12	CHAIRMAN SHACKOULS: Opposed?
13	(No response)
1.4	CHAIRMAN SHACKOULS: The report is adopted.
15	I would like to just take just a few moments
16	to thank the Council for all of the support that you
17	have provided me during my tenure as chairman of this
L8	organization.
19	Lee, I would like to personally thank you for
20	everything that you have done to help, and I wish you
21	and Rich the very best in the years to come.
22	I think that it has been a real honor for me
23	to preside over this organization during a time when we
24	issued two very, very significant reports that I think
25	have been cited routinely throughout Washington, and I

1	CHAIRMAN SHACKOULS: All those in favor,
2	please say "aye."
3	(There was a chorus of "ayes.")
4	CHAIRMAN SHACKOULS: Opposed?
5	(No response)
6	CHAIRMAN SHACKOULS: The 115th Meeting of the
7	National Petroleum Council is hereby adjourned. Thank
8	you very much.
9	(Whereupon, at 8:25 a.m., the proceedings
10	were concluded.)
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1	REPORTER'S CERTIFICATE
2	
3	This is to certify that the attached
4.	proceedings before:
5	DEPARTMENT OF ENERGY
6	In the Matter of:
7	NATIONAL PETROLEUM COUNCIL
8	were held as herein appears and that this is the
9	original transcript thereof for the file of the
10	Department, Commission, Board, Administrative Law Judge
11	or the Agency.
12	Further, I am neither counsel for or related
13	to any party to the above proceedings.
14	
15	
16	Debra Derr
17	Official Reporter
18	Dated: June 14, 2005