



# Electrifying Terminal Trucks in Unincentivized Markets

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Project ID: ti117

This presentation does not contain any proprietary, confidential, or otherwise restricted information.

### Overview

#### **Timeline**

• Start: October 2019

End: December 2022

• 51% Complete

### **Budget**

• Total: \$1,781,776

- DOE: \$780,000

- Local: \$1,001,776

FY 2020: \$1,593,601

• **FY 2021:** \$70,933

• **FY 2022:** \$117,242

### **Barriers Addressing**

- National Security
- Economic Growth
- Affordability for Businesses

#### **Partners**

- Orange EV
- Hirschbach Motor Lines
- Johnson County Wastewater Department
- Lazer Spot, Inc.
- Missouri University of Science and Technology

### **Project Objectives**

#### **Objectives**

Demonstrate feasibility of electric freight yard terminal trucks.

Promote electrification in other terminal fleets.

Develop model program for adoption of zero-emission freight handling.

#### **Barrier Impacts**

Increasing use of diverse, domestically sourced, clean alternative fuels.

Increasing opportunities for businesses to utilize advanced vehicle technologies.

Promoting reliability, efficiency, and cost saving benefits of fleet electrification in other communities.

# VTO Technology Integration Goals

**National Security** 

**Economic Growth** 

Affordability for Businesses

### Approach

FY 2020:

Project Launch and Vehicle Deployment

FY 2021:

Community
Outreach and
Data Monitoring

FY 2022:

Analysis and Replication

- Execute subrecipient contracts
- Develop Communications Plan
- Deploy vehicles

- Implement
  Communications Plan
- Begin data monitoring, fleet roundtables, and demo surveys
- Hold community workshop

- Complete data analysis
- Develop outreach materials
- Present findings at national conference

### Milestones

Critical Milestones	Deadline	Status
FY 2021		
100% of Subrecipient Contracts Executed	9/30/2021	Complete
Data Collection Initiated	3/31/2021	Complete
50% of Outreach Documentation Completed	12/31/2021	In Progress
100% of AFVs Procured	12/31/2021	Complete
Go/No-Go: Community Workshop Completed	12/31/2021	In Progress
FY 2022		
100% of Outreach Documentation Completed	12/31/2022	Not Started
Conference Participation Completed	12/31/2022	Not Started
Data Preserved	12/31/2022	Not Started
Project Evaluation Completed & Released	12/31/2022	Not Started

### Project Accomplishments and Progress



Subrecipient fleets deployed four Orange EV T-Series pure electric terminal trucks in FY 2020.

As of May 14, ten fleets have used the Orange EV T-Series demo truck.

Began fleet roundtables and administering subrecipient and demo surveys.

## Project Accomplishments and Progress



Johnson County's truck at their new wastewater treatment facility in Leawood, KS.



Hirschbach Motor Lines' truck at their client site in Kansas City, KS.

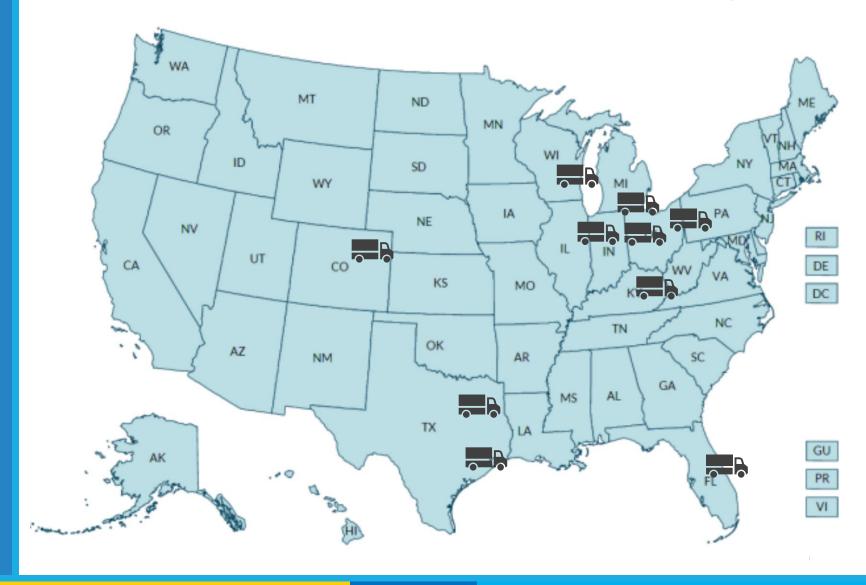


Orange EV's new tandem axle truck that was deployed by Lazer Spot at a manufacturing facility and distribution center in the Chicago metro area.

#### Demo Truck Locations To Date

- Apopka, FL
- Fort Wayne, IN
- Grand Rapids, MI
- Fort Worth, TX
- Baytown, TX
- Aurora, CO
- Goshen, IN
- Findlay, OH
- Plymouth, WI
- Georgetown, KY

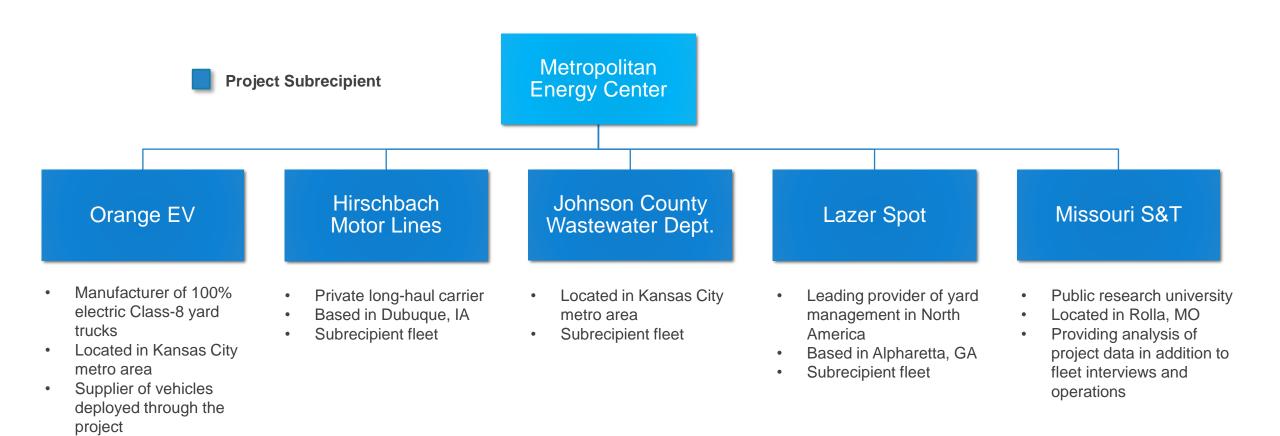
### Project Accomplishments and Progress



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- > First subrecipient roundtable focused on cold weather experiences and best practices.
  - At one site electric trucks were still moving (never out of service) while the diesel were frozen/gelled.
- First subrecipient quarterly survey focused on their companies' experiences, concerns, considerations, etc. regarding alternative fuels.
  - Besides purchasing the vehicle, they stated installation of the charging equipment and increased state/local sales taxes with a more expensive vehicle were the most expensive costs to using alternative fuels.
- > Demo user surveys focus on their experience with the truck and their companies' experiences, concerns, considerations, etc. regarding alternative fuels.
  - Several users stated the truck's torque and ease of operation surprised them.

### Collaboration and Coordination



### Overall Impact

#### **Achievements To Date:**

- Subrecipient fleets deployed four Orange EV T-Series pure electric terminal trucks in FY 2020.
- ❖ As of May 14, ten fleets have used the project demo truck.
- Began fleet roundtables and subrecipient and demo user surveys.

#### **Upcoming Activities:**

- Continue planning community workshop.
- Expand network to promote demo truck opportunity to additional fleets.
- Generate outreach documents to promote electrification in other fleets.

Any proposed future work is subject to change based on funding levels.



### Summary

#### **Objectives**

- Demonstrate feasibility of electric freight yard terminal trucks.
- · Promote electrification in other terminal fleets.
- Develop model program for adoption of zero-emission freight handling.

#### **Approach**

- FY 2020: Project Launch and Vehicle Deployment
- FY 2021: Community Outreach and Data Monitoring
- FY 2022: Analysis and Replication

#### **Partners**

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