



# An Overview of DOE's Loan Programs Office

Financing American Energy Infrastructure

## **Agenda**

- Value of LPO Financing
- LPO Portfolio
- LPO Programs
- Flexible Financing
- Loan Transaction Process

## Financing American Energy Infrastructure

## The Department of Energy's Loan Programs Office (LPO)

was established for borrowers seeking access to debt financing for energy infrastructure projects.

With over \$40 billion in available debt capital, LPO programs finance high-impact projects and first-time commercializations, partnering with borrowers to customize deal structures.



### **Access to Debt Capital**

that private lenders cannot or will not provide.



### Flexible Financing

customized for the specific needs of individual borrowers.

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### A Committed Partner

offering expertise to borrowers for the lifetime of the project.

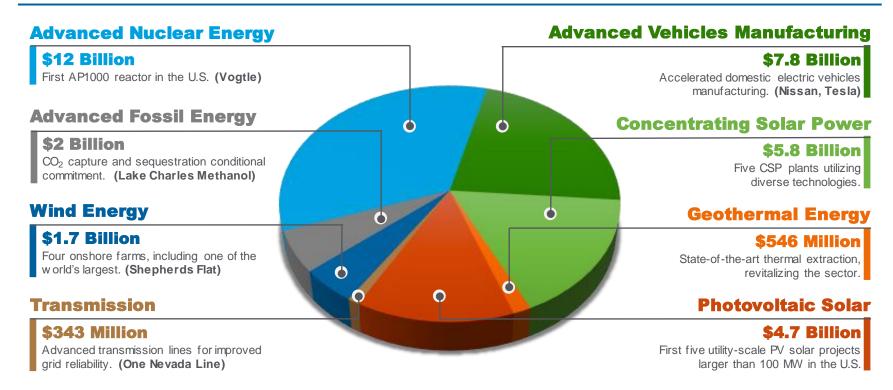
## Over \$35 Billion in Energy Deals Financed

More than 30 projects of broadly distributed technologies across the United States.



### A Diverse Portfolio of Innovative Technologies

LPO financed-projects have catalyzed new energy technologies and supported thousands of jobs.



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## \$40 Billion in Available Debt Capital

LPO offers project financing across energy sectors through three distinct loan programs.



Innovative Energy
Loan Guarantees



Renewable Energy & Efficient Energy
Up to \$4.5 Billion Available





Advanced Nuclear Energy \$10.9 Billion Available





Advanced Fossil Energy \$8.5 Billion Available



**ATVM** 

**Direct Loans** 



Advanced Technology Vehicles Manufacturing \$17.7 Billion Available



**TELGP** 

**Partial Loan Guarantees** 



Tribal Energy Projects

Up to \$2 Billion Available







## Renewable Energy & Efficient Energy

**Up to \$4.5 Billion** in Loan Guarantees Available



LPO helps bring renewable & efficient energy projects to commercial scale through its Title 17 Innovative Energy Loan Guarantee Program.

### **Financing**

LPO provides access to debt capital for energy projects using innovative technology when commercial lenders cannot or will not provide financing.

### **Eligibility**

### LPO can consider renewable & efficient energy projects that:

- 1. Use innovative technology.
- 2. Reduce, avoid, or sequester greenhouse gas emissions.
- 3. Are located in the U.S.

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4. Provide reasonable prospect of repayment.

### **Technologies**

### Technology areas of interest include, but are not limited to:

- Advanced Grid Integration & Storage
- Alternative Fuel Vehicle Infrastructure
- **Distributed Energy Projects**
- **Efficiency Improvements**
- **Enhancement of Existing Facilities**
- Offshore Wind & Related Infrastructure
- Waste-To-Energy





## **Advanced Nuclear Energy**

\$10.9 Billion in Loan Guarantees Available

(Including \$2 Billion specifically for front-end projects)



LPO helps bring advanced nuclear energy projects to commercial scale through its Title 17 Innovative Energy Loan Guarantee Program.

### **Financing**

LPO provides access to debt capital for energy projects using innovative technology when commercial lenders cannot or will not provide financing.

### **Eligibility**

## LPO can consider advanced nuclear energy projects that:

- 1. Use innovative technology.
- 2. Reduce, avoid, or sequester greenhouse gas emissions.
- 3. Are located in the U.S.
- 4. Provide reasonable prospect of repayment.

### **Technologies**

## Technology areas of interest include, but are not limited to:

- Advanced Nuclear Reactors
- Front-End Nuclear
- Small Modular Reactors (SMRs)
- Uprates & Upgrades at Existing Facilities



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## **Advanced Fossil Energy**



**\$8.5 Billion** in Loan Guarantees Available (Including \$2 Billion conditionally committed to Lake Charles Methanol)

LPO helps bring advanced fossil energy projects to commercial scale through its Title 17 Innovative Energy Loan Guarantee Program.

### **Financing**

LPO provides access to debt capital for energy projects using innovative technology when commercial lenders cannot or will not provide financing.

### **Eligibility**

## LPO can consider advanced fossil energy projects that:

- 1. Use innovative technology.
- Reduce, avoid, or sequester greenhouse gas emissions or air pollutants.
- 3. Are located in the U.S.
- 4. Provide reasonable prospect of repayment.

### **Technologies**

## Technology areas of interest include, but are not limited to:

- Advanced Resource Development
- · Carbon Capture
- Efficiency Improvements
- Low-Carbon Power Systems



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## **Advanced Technology Vehicles Manufacturing**



\$17.7 Billion in Direct Loans Available

The ATVM Direct Loan Program offers low-cost debt capital to the entire automotive value chain to improve the fuel economy of the U.S. fleet.

### **Financing**

## LPO provides access to affordable debt capital

for vehicles, components, and materials to expand fuel-efficient vehicle and eligible component manufacturing capacity in the United States.

### **Eligibility**

## LPO can consider advanced automotive manufacturing projects that:

- 1. Meet specified fuel economy requirements.
- Use funds to build new facilities or reequip/modernize/expand existing facilities and/or related engineering integration for eligible vehicles.
- 3. Are located in the U.S.

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4. Provide reasonable prospect of repayment.

### **Technologies**

## ATVM financing is available for all levels of the automotive value chain including:

✓ Materials ✓ Components ✓ Suppliers✓ OEMs ✓ Alternative Fueling Infrastructure

### With particular interest in:

- Efficient Light-Duty or Ultra-Efficient Vehicles Manufacturing
- Qualified Component Manufacturing
- Engineering Integration



10



## **Tribal Energy Projects**



Up to \$2 Billion in Partial Loan Guarantees Available

LPO supports all-of-the-above energy development projects and activities through its Tribal Energy Loan Guarantee Program (TELGP).

### **Financing**

LPO provides access to debt capital for tribal ownership of energy projects and activities that support economic development and tribal sovereignty.

### **Eligibility**

#### LPO can consider tribal energy projects that:

- 1. Are owned by a tribe or entity that is majority tribally owned and controlled.
- 2. Are located in the U.S. (project may be single site or distributed portfolio and on non-tribal land).
- 3. Are financially viable—TELGP is not a grant program and the borrower will be required to invest equity in the project.
- 4. No innovation requirement, though projects employing commercial technology are preferred.

### **Technologies**

### Technology areas of interest include, but are not limited to:

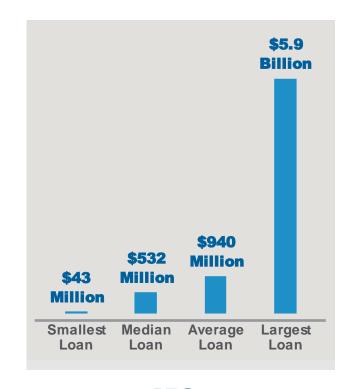
- Fossil Energy
- Renewable Energy
- Transmission Infrastructure
   & Energy Storage
- Transportation of Fuels



## Offering Flexible Financing Solutions

LPO can provide affordable, custom financing to meet the specific needs of individual borrowers.

- ✓ Various Loan Types | Depending on the program, LPO can offer direct loans from U.S. Treasury's Federal Finance Bank (FFB), 100% guarantee of FFB loans, and partial guarantees of commercial loans. Loan terms are specific to the proposed project and are subject to negotiation.
- ✓ Affordable Debt & Long Tenor | Senior secured debt priced competitively with commercial rates.
- ✓ Flexible Deal Structures | Structures may include project finance, structured corporate, corporate or warehousing lines.
- ✓ **DOE Role** | Can serve as sole lender or as a co-lender.
- ✓ **Debt Amount Determination** | Based on credit profile, business plan, market risk, technology, cash flows, project risk allocation and other relevant factors.
- ✓ Viability Standard | Emphasis placed on certainty of cash flow to the project during initial financial viability review and during subsequent due diligence.



### **LPO Moves Ideas to Applications to Projects**

LPO engages early with applicants and remains a partner throughout the lifetime of the loan.



## **Pre-Application Consultations**

Meet with LPO for no-fee, preapplication consultations, including discussions on the application process and the proposed project.



#### **More Variable Timing**

Length of these stages varies greatly, depending on project complexity and readiness.



#### **Less Variable Timing**

Timing for these stages is largely fixed, with targeted timelines.

## Formal Application Submission

**Title 17:** Submit Part I application to determine technical eligibility (innovation and greenhouse gas emissions calculation). There is no review of business plan or financial structure in Part I. If invited, submit more thorough Part II application to deter-mine project viability and ability to move into due diligence. Application fees are paid at loan closing.

**ATVM:** Submit single application to determine basic eligibility and project viability. No application fees.

**TELGP:** Tribal borrow er engages with a commercial lender. Lender applies for a loan guarantee on behalf of Borrow er and project. Requires application fees.

### **Due Diligence** & Term Sheet Negotiation

**Title 17 & ATVM:** Enter confirmatory due diligence and negotiate term sheet.

**TELGP:** Borrow er, Lender, and DOE engage in confirmatory due diligence and term sheet negotiation.

Any third-party advisor costs are paid for by the applicant. For Title 17, costs are due at closing.

### Credit Approval Process

Formal approval process of the term sheet, including interagency consultations.

## Loan Closing & Project Monitoring

Negotiate and execute loan documents using the approved term sheet. Loan closing and funding are subject to conditions precedent in the executed loan documents.

Applicant pays applicable costs and fees.

After loan closing, LPO monitors the loan.

June 2021 13





## **Let's Talk About Your Project**

Contact LPO to see what financing options may be available for your project:



Call or write to schedule a no-fee, pre-application consultation: 202-586-8336 | lpo@hq.doe.gov



Learn more about LPO and all of its lending programs at: energy.gov/LPO