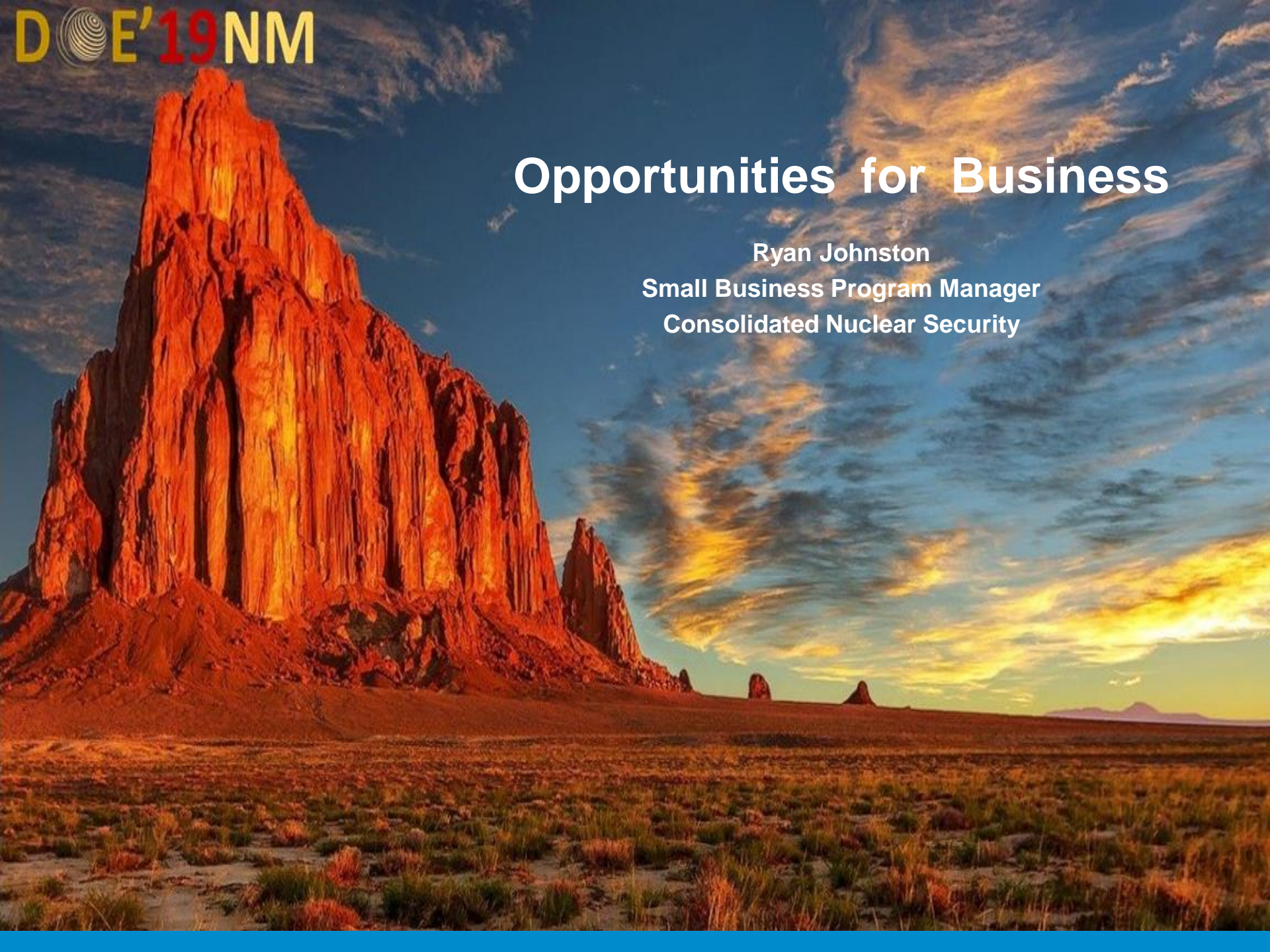


# Opportunities for Business

Ryan Johnston

Small Business Program Manager  
Consolidated Nuclear Security



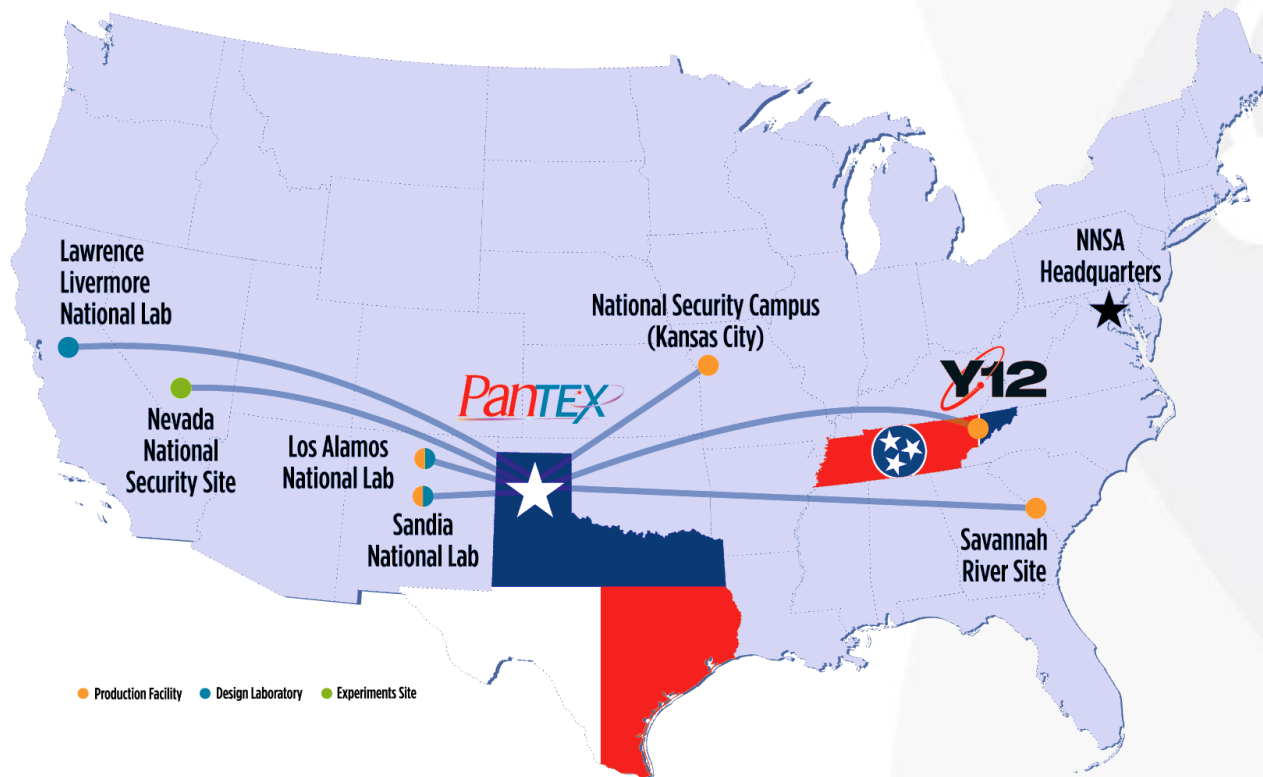
## Security Message

- Be aware of online websites that offer to complete your System for Award Management (SAM.gov) or Dun and Bradstreet registration.
- Some of these sites are fraudulent
- SAM.gov registration is free: [www.SAM.gov](http://www.SAM.gov)
- Dun and Bradstreet registration is free for government contractors:  
<http://fedgov.DNB.com/webform/>



# Consolidated Nuclear Security Overview

- Pantex and Y-12 are government facilities owned by the National Nuclear Security Administration (NNSA), an agency within the Department of Energy
- Consolidated Nuclear Security, LLC manages Pantex and Y-12 for the NNSA
- The Pantex Plant is located by Amarillo, TX
- Y-12 is located in Oak Ridge , TN



## Missions

- Pantex Plant has several national security missions that protect our country and our allies around the world. Pantex provides the nuclear deterrent for our nation and allies, ensures our stockpile is strong and viable, reduces the total nuclear weapons in the stockpile, and supports the stockpile as the High Explosives Center of Excellence.
- Y-12 National Security Complex has three primary national security missions that protect our country and our allies around the world: maintaining the U.S. nuclear stockpile, reducing global threats, and fueling the U.S. Nuclear Navy.



## Key Facts

**Facility Size: 617 buildings at Pantex  
343 buildings at Y-12**

**Workforce: 8,800 full-time personnel**

**Average Procurement Spend: \$600M**

**FY19 Small Business Goal: 62.5%**

**SDB: 14%**

**WOSB: 14%**

**HUBZone: 4%**

**VOSB: 7.5%**

**SDVSB: 3.5%**

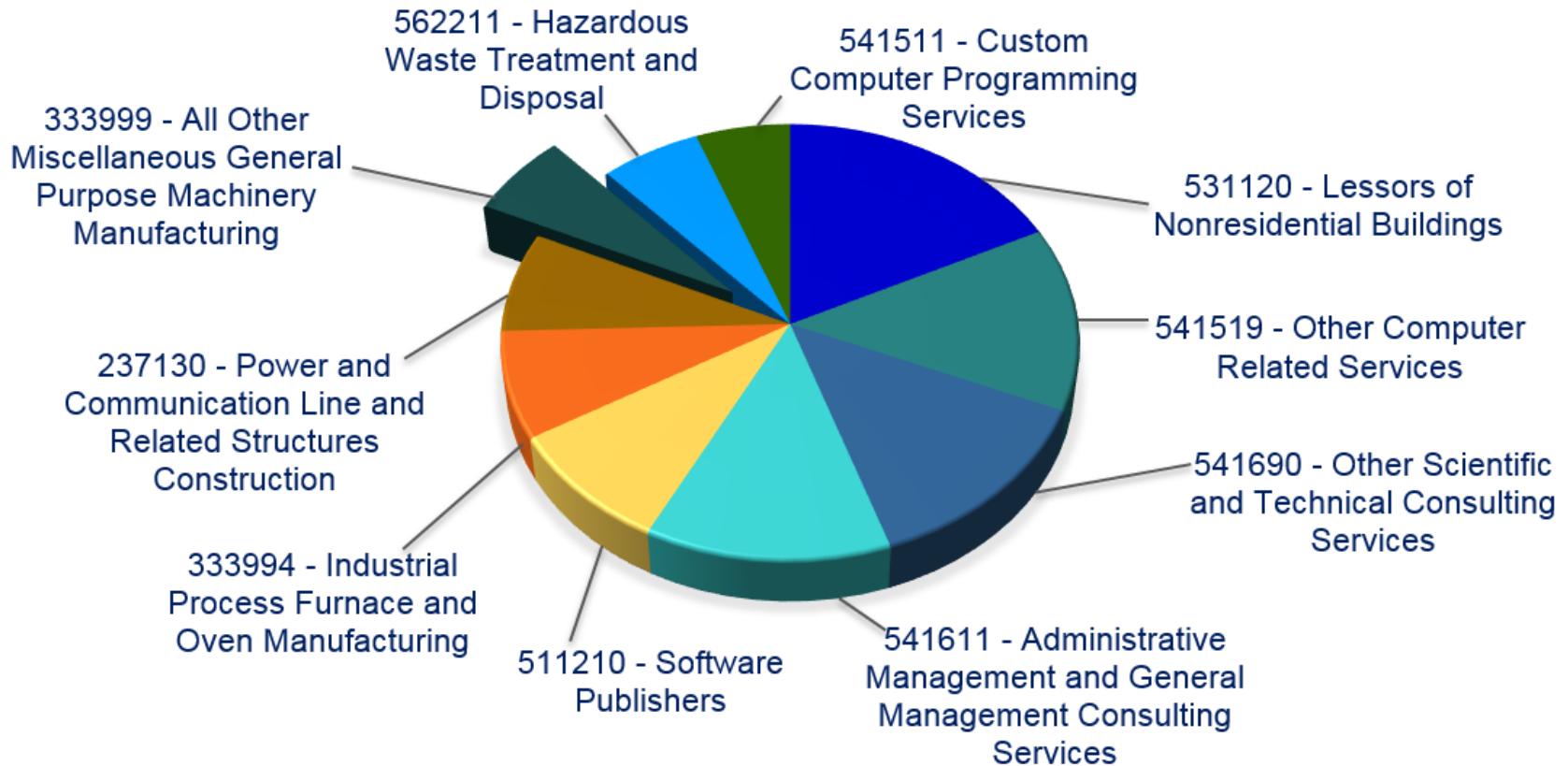


**PanTEX**



**Y-12**

# Top NAICS Codes - By Dollars Spent FY19



# Registration

- Obtain a D-U-N-S Number at: [dnb.com](http://dnb.com)
- Register your business with System for Award Management (SAM) at: [sam.gov](http://sam.gov)
- Enter company info into Small Business Dynamic Search (SBDS) at [sba.gov](http://sba.gov)
- Complete the Supplier Registry and supplier registration form located at [pantex.energy.gov/suppliers](http://pantex.energy.gov/suppliers) or [y12.doe.gov/suppliers.php](http://y12.doe.gov/suppliers.php)

All Offerors must be registered with The System for Award Management (SAM). To obtain registration forms, call the System for Award Management Registration Assistance Office at (866) 606-5220. Offerors may also register on-line via the internet on the SAM website (<http://www.sam.gov>). Offerors not registered will be ineligible for award.

Supplier Registered in SAM  YES  NO

**SUPPLIER INFORMATION**  
Vendor Code:

**Form Information:** Email: Fax Form to: Attn:

CHECK ONE:  Add new supplier  Change supplier information DATE: \_\_\_\_\_  
Pantex only, Check one if applicable:  Credit Card Supplier  Marketplace ecatalog Supplier

SUPPLIER NAME: \_\_\_\_\_ CONGRESSIONAL DISTRICT NO.: \_\_\_\_\_  
BUSINESS STREET ADDRESS: \_\_\_\_\_ Country Code: \_\_\_\_\_  
CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ ZIP: \_\_\_\_\_ +4: \_\_\_\_\_ County: \_\_\_\_\_

SUPPLIER REMITTANCE (PAID) ADDRESS (if different from business address):  
P.O. BOX: \_\_\_\_\_ CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ ZIP: \_\_\_\_\_ +4: \_\_\_\_\_

CONTACT PERSON & TITLE: \_\_\_\_\_ PHONE NO.: \_\_\_\_\_ FAX NO.: \_\_\_\_\_ EMAIL: \_\_\_\_\_

NAME OF HEAD OF ORGANIZATION (This information is mandatory):  
(Please check appropriate title - no others are acceptable):  PRESIDENT  CEO  DIRECTOR  PARTNER  SOLE PROPRIETOR

STREET ADDRESS (if different from above): \_\_\_\_\_ PHONE NO.: \_\_\_\_\_ FAX NO.: \_\_\_\_\_ EMAIL: \_\_\_\_\_

TAX ID NO.: \_\_\_\_\_ DUN & BRADSTREET NO.: \_\_\_\_\_

STATE OF INCORPORATION, IF INCORPORATED: \_\_\_\_\_ CREDIT CARD ACCEPTED:  Yes  No

BUSINESS CATEGORY:  Individual  Sole Proprietorship  Partnership  Corporation  Government (State or Local)  
 Non-Profit  University  Other  Government (Federal)

PARENT COMPANY: (name and address) \_\_\_\_\_ PARENT COMPANY DUN AND BRADSTREET NO.: \_\_\_\_\_

**BUSINESS SIZE STANDARD:**  
*In accordance with Federal Acquisition Regulation (FAR) Part 19.102*

See definitions on the following page...  
Primary NAIC: \_\_\_\_\_ Annual Revenue: \_\_\_\_\_  
No. of Employees: \_\_\_\_\_  
 Large Business or  Small Business

Socio-economic categories:  
 (8)(a), SBA Certification Date  
 Small Disadvantaged Business  
 Veteran-Owned Business  Service-Disabled Veteran-Owned Business  
 HUBZone, SBA Certification Date  
 Women-Owned Small Business  
 Economically Disadvantaged Women-Owned Business  
 Historical Black College or University

If Small Disadvantaged Business is selected, indicate which specific socio-economic categories apply. See next page for definitions:  
 Alaskan-Native Owned Corporation  American Indian Owned Business  
 Asian-Pacific American Owned Business  Black American Owned Business  
 Hispanic American Owned Organization  Native American Owned Business  
 Native Hawaiian Owned Business  Subcontinent Asian (Asian-Indian) American Owned Business

BY SIGNING THIS FORM I CERTIFY THE ABOVE INFORMATION IS TRUE, CORRECT AND ACCURATE.

SIGNATURE: \_\_\_\_\_ DATE: \_\_\_\_\_

UCN-22533 (7-16) NOTE: All areas of this form must be completed due to CNE reporting requirements. Incomplete forms will be returned.

# Subcontracting Forecasts

- Our goal is to provide you with CNS procurement projections based on the best information presently available. This information is provided for planning purposes.
- Keep in mind that these requirements may be revised or cancelled, depending on program budget funding or departmental needs.
- Forecast link:  
<http://www.y12.doe.gov/business/procurement/>





# Offeror Responsibilities

- Offerors are responsible for understanding the scope requirements as well as the solicitation and all other governing provisions, terms and conditions
  - Ask questions if unsure
- Follow instructions for submission of offers
- Understand offer evaluation criteria
- Complete and sign all documents requested with offer submittal
- Late, partial, or incomplete offers may not be considered



# Tips for Success

- Update profiles DSBS and SAM
  - Use company email address and remember password
  - NAICS Code should reflect the principal work being performed
- Create concise Capability Statements
- Attention to detail / Performance Requirements
- Know and Understand the Terms and Conditions
  - Review them prior to RFP
- Find good partners beforehand
  - Consider subcontract opportunities
- Attend pre-bid meetings



# Terms and Conditions

- <https://www.y12.doe.gov/suppliers/procurement/subcontracting/subcontract-provisions>
- <https://pantex.energy.gov/suppliers/documents-and-forms>

## Documents and Forms

- [CNS E-SD-2009 Integrated Safety Management Program](#)
- [CNS Texas Sales and Use Tax Resale Certificate](#)
- [Contractor On-Site Welding Program Checklist \(Construction\)](#)
- [PX-200 STC 1B Access to Pantex Plant](#)
- [PX-4893 Certificate of Conformance](#)
- [PX-5879 Pantex Product Weld Inspection Report - Visual](#)
- [UCN-22338 Representations and Certifications](#)
- [UCN-22410 Payment Bond Construction Contracts](#)
- [UCN-22411 Payment Bond Other Than Construction Contracts](#)
- [UCN-22412 Performance Bond Construction Contracts](#)
- [UCN-22413 Performance Bond Other Than Construction Contracts](#)
- [UCN-22423 Proposal Bond](#)
- [UCN-22516 Agreement to Company Solicitation Provisions](#)
- [UCN-22533 Supplier Information Form](#)
- [UCN-26482 Time Record of Subcontractor's Employee](#)
- [10 CFR 851 Technical Amendment](#)

### General Terms & Conditions (2018)

- [Commercial Items](#)
- [Construction](#)
- [Cost-Reimbursement – Architect-Engineer Services](#)
- [Cost-Reimbursement – Services](#)
- [Design-Build Construction](#)
- [Dismantling, Demolition, or Removal of Improvements](#)
- [Educational Institution Services \(Cost-Reimbursement\)](#)
- [Fixed-Price](#)
- [Fixed-Price Architect-Engineer Services](#)
- [Individuals](#)
- [Research and Development \(Cost-Reimbursement\)](#)
- [Time and Materials](#)

# Questions?



[pantex.energy.gov](http://pantex.energy.gov)

**Ryan Johnston**  
**Small Business Office**  
**[Ryan.Johnston@cns.doe.gov](mailto:Ryan.Johnston@cns.doe.gov)**  
**806-573-4417**



[www.y12.doe.gov](http://www.y12.doe.gov)

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