

# PITTSBURGH 2019

APRIL 16-18, 2019

**SBA-PCR: Access to  
Help  
and Financial Options:  
Federal Contracting**

**Kate Lacey Glodek  
Director**

**Government Agency Coordination Office -  
PTAC  
California University of PA**

**New American Energy Era**



18<sup>th</sup> Annual DOE Small Business Forum & Expo  
APRIL 16 – 18, 2019 | PITTSBURGH, PA

# What is a Procurement Technical Assistance Center?

The Procurement Technical Assistance Program (PTAP) was established in 1985 by Section 1241 of the Department of Defense (DoD) Authorization Act in an effort to expand the number of businesses capable of participating in government contracts. Under this program, the Defense Logistics Agency (DLA) awards cooperative agreements, on a competitive basis, to eligible program participants who establish or maintain a Procurement Technical Assistance Center (PTAC). PTAC's serve as a resource for businesses to obtain assistance and training related to contracting with DoD, other federal agencies, state and local governments and prime contractors.

# Find Your Local PTAC

- Regional or Statewide Programs
- Pennsylvania is a Regional Program
- Provide Free or Low Cost Counseling, Training and Advice Concerning Government Contracting
- Visit – [www.aptac-us.org](http://www.aptac-us.org) to Find your Local PTAC Office



# How PTAC's Can Help Your Business

Advise and Assist Businesses with:

- Government Registrations - System for Award Management (SAM), SBA's Dynamic Small Business Search (DSBS), State Procurement Vendor Registration, FedConnect, WAWF
- MBE/WBE/HUBZone Certification
- SDVOB/VO Verification
- Marketing Products or Services to the Government

# How PTAC's Can Help Your Business

- Provide Bid Opportunities for Contracts/Subcontracts at the Federal, State and Local Level
- Bid Preparation
- Obtaining Specifications and Standards Data and Technical Data Packages for Federal Government Work
- Subcontracting Opportunities and Prime Contractor Contacts

# How PTAC's Can Help Your Business

- Historical Cost Data and Parts Supplier Research
- Award History Guidance and Agency Points of Contacts
- Seminars and Webinars on Government Contracting Policies, Procedures, and Programs
- GACO Annual Procurement Fair-October 29, 2019, Monroeville Convention Center

# Session Evaluations

## Reminder

Please complete the  
Speaker/Session Evaluation Form  
located in the Mobile App.



USD E'19



USD E'19

18<sup>th</sup> Annual DOE Small Business Forum & Expo  
APRIL 16 – 18, 2019 | PITTSBURGH, PA

# Questions?

**Kate Lacey Glodek**

**Director**

**GACO-PTAC**

**California University of PA**

**glodek@calu.edu**

**724-938-5881**

**www.calu.edu/gaco**

**CAL U GACO**

A Procurement Technical Assistance Center

**SlipperyRock**  
University™  
GCAC, PTAC