

PITTSBURGH 2019

APRIL 16-18, 2019

**Doing Business with
DOE's National Nuclear
Security Administration,
Featuring
Consolidated Nuclear
Security, LLC**

Ryan Johnston

**Small Business Program Manager
Consolidated Nuclear Security, LLC**

New American Energy Era



**18th Annual DOE Small Business Forum & Expo
APRIL 16 – 18, 2019 | PITTSBURGH, PA**

Security Message

- Be aware of online websites that offer to complete your System for Award Management (SAM.gov) or Dun and Bradstreet registration.
- Some of these sites are fraudulent
- SAM.gov registration is free: www.SAM.gov
- Dun and Bradstreet registration is free for government contractors:
<http://fedgov.DNB.com/webform/>

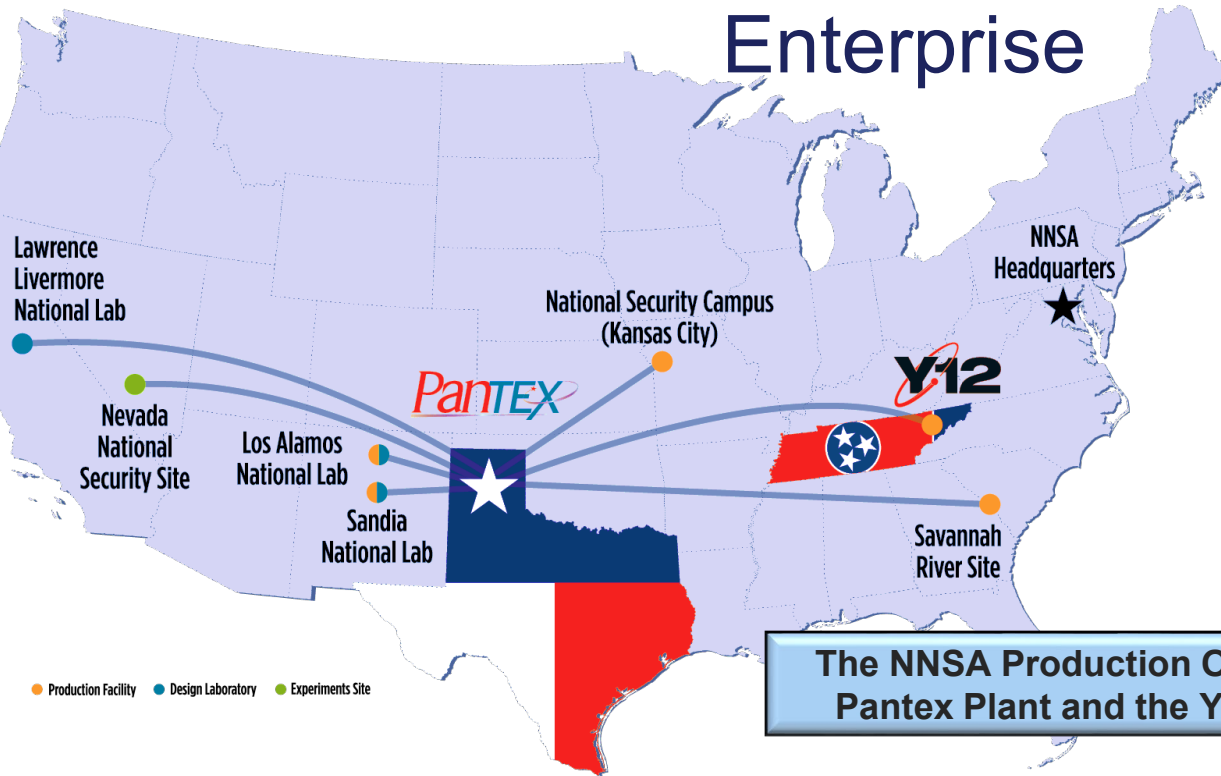


Consolidated Nuclear Security Overview

- Pantex and Y-12 are government facilities owned by the National Nuclear Security Administration (NNSA), an agency within the Department of Energy
- Consolidated Nuclear Security, LLC manages Pantex and Y-12 for the NNSA
- The Pantex Plant is located by Amarillo, TX
- Y-12 is located in Oak Ridge , TN



Production Sites in the NNSA Nuclear Security Enterprise



The NNSA Production Office and CNS manage both the Pantex Plant and the Y-12 National Security Complex

Missions

- Pantex Plant has several national security missions that protect our country and our allies around the world. Pantex provides the nuclear deterrent for our nation and allies, ensures our stockpile is strong and viable, reduces the total nuclear weapons in the stockpile, and supports the stockpile as the High Explosives Center of Excellence.
- Y-12 National Security Complex has three primary national security missions that protect our country and our allies around the world: maintaining the U.S. nuclear stockpile, reducing global threats, and fueling the U.S. Nuclear Navy.

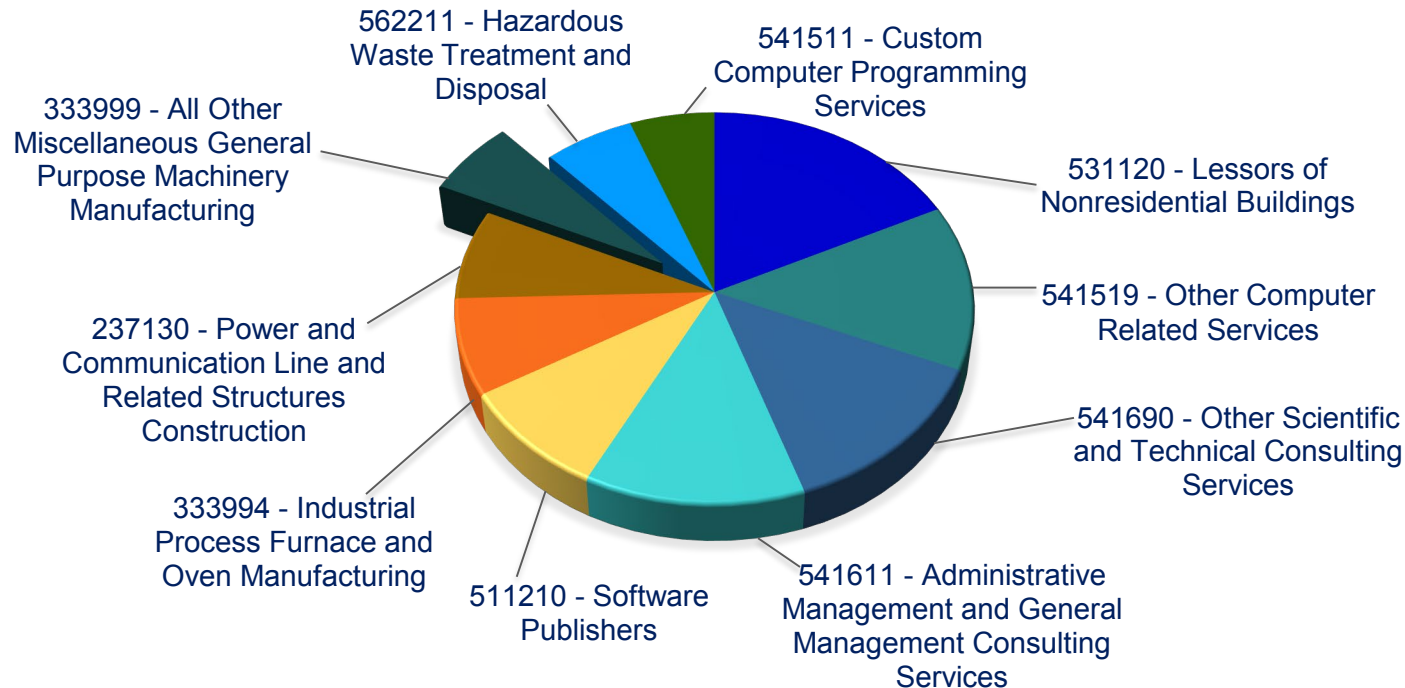


Key Facts

- **Facility Size:** 617 buildings at Pantex
343 buildings at Y-12
- **Workforce:** 8,800 full-time personnel
- **Average Procurement Spend:** \$600M
- **FY19 Small Business Goal:** 62.5%
 - SDB: 14%
 - WOSB: 14%
 - HUBZone: 4%
 - VOSB: 7.5%
 - SDVSB: 3.5%



Top NAICS Codes - By Dollars Spent FY19



Registration

- Obtain a D-U-N-S Number at: dnb.com
- Register your business with System for Award Management (SAM) at: sam.gov
- Enter company info into Small Business Dynamic Search (SBDS) at sba.gov
- Complete the Supplier Registry and supplier registration form located at pantex.energy.gov/suppliers or y12.doe.gov/suppliers.php

All Offerors must be registered with The System for Award Management (SAM). To obtain registration forms, call the System for Award Management Registration Assistance Office at (866) 606-8220. Offerors may also register on line via the internet on the SAM website (<http://www.sam.gov>). Offerors not registered will be ineligible for award.

Supplier Registered in SAM ☐ YES ☐ NO

SUPPLIER INFORMATION
Vendor Code:

Email: _____ **Fax Form to:** _____ **Att:** _____

CHECK ONE: ☐ Add new supplier ☐ Change supplier information **DATE:** _____
 Pantex only, Check one if applicable: ☐ Credit Card Supplier ☐ Marketplace Catalog Supplier

SUPPLIER NAME: _____ **CONGRESSIONAL DISTRICT NO.:** _____
BUSINESS STREET ADDRESS: _____ **Country Code:** _____
CITY: _____ **STATE:** _____ **ZIP:** _____ **County:** _____

SUPPLIER REMITTANCE (PAYEE) ADDRESS (if different from business address): _____
P.O. BOX: _____ **CITY:** _____ **STATE:** _____ **ZIP:** _____ **County:** _____

CONTACT PERSON & TITLE: _____ **PHONE NO.:** _____ **FAX NO.:** _____ **EMAIL:** _____

NAME OF HEAD OF ORGANIZATION (This information is mandatory): _____
 (Please check appropriate title – no others are acceptable): ☐ PRESIDENT ☐ CEO ☐ DIRECTOR ☐ PARTNER ☐ SOLE PROPRIETOR

STREET ADDRESS (if different from above): _____ **PHONE NO.:** _____ **FAX NO.:** _____ **EMAIL:** _____

TAX ID NO.: _____ **DUN & BRADSTREET NO.:** _____

STATE OF INCORPORATION, IF INCORPORATED: _____ **CREDIT CARD ACCEPTED:** ☐ Yes ☐ No

BUSINESS CATEGORY: ☐ Individual ☐ Sole Proprietorship ☐ Partnership ☐ Corporation ☐ Government (State or Local)
☐ Non-Profit ☐ University ☐ Other ☐ Government (Federal)

PARENT COMPANY: (name and address) _____ **PARENT COMPANY DUN AND BRADSTREET NO.:** _____

BUSINESS SIZE STANDARD:
[In accordance with Federal Acquisition Regulation (FAR) Part 19.103]

See definitions on the following page: _____

Primary NAIC No. of Employees _____ **Annual Revenue** _____

☐ Large Business or ☐ Small Business

Socio-economic categories:
☐ SBA Certification Date
☐ Small Disadvantaged Business
☐ Veteran-Owned Business ☐ Service-Disabled Veteran-Owned Business
☐ HUBZone SBA Certification Date
☐ Woman-Owned Small Business
☐ Economically-Disadvantaged Women-Owned Business
☐ Historical Black College or University

If Small Disadvantaged Business is selected, indicate which specific socio-economic categories apply. See next page for definitions.
☐ Alaskan-Native Owned Corporation ☐ American Indian Owned Business
☐ Asian-Pacific American Owned Business ☐ Black American Owned Business
☐ Hispanic American Owned Organization ☐ Native American Owned Business
☐ Native Hawaiian Owned Business ☐ Subcontinent/Asian (Asian-Indian) American Owned Business

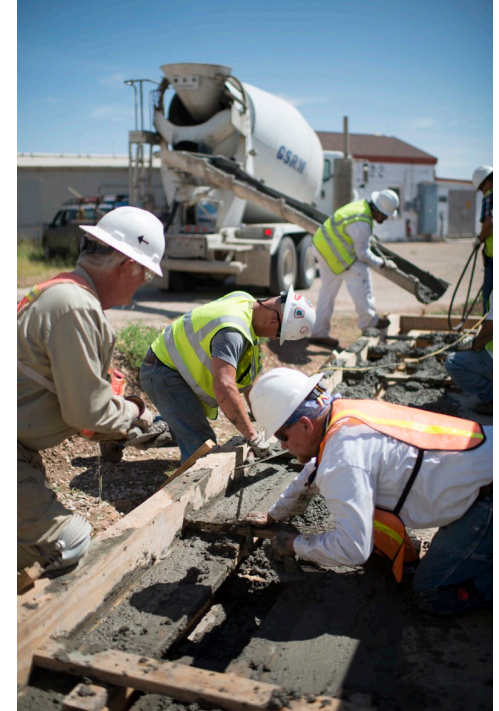
BY SIGNING THIS FORM I CERTIFY THE ABOVE INFORMATION IS TRUE, CORRECT AND ACCURATE.

SIGNATURE: _____ **DATE:** _____

CUN-22533 (7-16) **NOTE:** All areas of this form must be completed due to CNS reporting requirements. Incomplete forms will be returned.

Subcontracting Forecasts

- Our goal is to provide you with CNS procurement projections based on the best information presently available. This information is provided for planning purposes.
- Keep in mind that these requirements may be revised or cancelled, depending on program budget funding or departmental needs.
- Forecast link:
<http://www.y12.doe.gov/business/procurement/>



Offeror Responsibilities

- Offerors are responsible for understanding the scope requirements as well as the solicitation and all other governing provisions, terms and conditions
 - Ask questions if unsure
- Follow instructions for submission of offers
- Understand offer evaluation criteria
- Complete and sign all documents requested with offer submittal
- Late, partial, or incomplete offers may not be considered

Tips for Success

- Update profiles DSBS and SAM
- NAICS Code should reflect the principal work being performed
- Create concise Capability Statements
- Attention to detail / Performance Requirements
- Know and Understand the Terms and Conditions



Terms and Conditions



[Home](#) [About](#) [Mission](#) [News](#) [Suppliers](#)

[Home](#) » [Suppliers](#) » Documents and Forms

Documents and Forms

- [CNS MNL-352254, Issue 001](#)
- [Integrated Safety Management Program](#)
- [CNS Texas Sales and Use Tax Resale Certificate](#)
- [Contractor On-Site Welding Program Checklist](#) (Construction)
- [General Terms & Conditions - Commercial Items](#)
- [General Terms & Conditions - Construction](#)
- [General Terms & Conditions - Cost Reimbursement Architect Engineer Services](#)
- [General Terms & Conditions - Cost Reimbursement Services](#)
- [General Terms & Conditions - Cost Reimbursement Research and Development](#)
- [General Terms & Conditions - Cost Reimbursement Education Institution Services](#)
- [General Terms & Conditions - Design-Build Construction](#)
- [General Terms & Conditions - Dismantling, Demolition or Removal of Improvements](#)
- [General Terms & Conditions - Fixed Price](#)
- [General Terms & Conditions - Fixed Price Architect Engineer Services](#)
- [General Terms & Conditions - Individuals](#)
- [General Terms & Conditions - Time and Material](#)



[Home](#) [About](#) [News](#) [Careers](#) [Community](#)

Terms and Conditions

Terms and conditions are clauses grouped for specific types of subcontracts.

These current general terms and conditions are presented as PDF files. Superseded terms and conditions are available under [Past Provisions and Clauses](#).

- [Commercial Items](#) (CI October 2017)
- [Construction](#) (CON October 2017)
- [Cost-Reimbursement Architect-Engineer Services](#) (CTAE October 2017)
- [Cost-Reimbursement – Services](#) (CTSER October 2017)
- [Design-Build Construction](#) (DBCON October 2017)
- [Dismantling, Demolition, or Removal of Improvements](#) (DDR October 2017)
- [Educational Institution Services](#) (Cost-Reimbursement) (EDU October 2017)
- [Fixed Price](#) (FP October 2017)
- [Fixed Price Architect-Engineer Services](#) (FPAE October 2017)
- [Individuals](#) (IND October 2017)
- [Research and Development](#) (Cost-Reimbursement) (RD October 2017)
- [Time and Materials](#) (TM October 2017)

<https://www.y12.doe.gov/suppliers/procurement/subcontracting/subcontract-provisions>

<https://pantex.energy.gov/suppliers/documents-and-forms>



18th Annual DOE Small Business Forum & Expo
APRIL 16 – 18, 2019 | PITTSBURGH, PA

Session Evaluations

Reminder

Please complete the Speaker/Session
Evaluation Form located in the
Mobile App!



USD E'19



Questions?



PanTEX

Y12

Ryan Johnston
Small Business Office
Ryan.Johnston@cns.doe.gov
806-573-4417

Booth # 85

DISCLAIMER

This work of authorship and those incorporated herein were prepared by Consolidated Nuclear Security, LLC (CNS) as accounts of work sponsored by an agency of the United States Government under Contract DE-NA-0001942. Neither the United States Government nor any agency thereof, nor CNS, nor any of their employees, makes any warranty, express or implied, or assumes any legal liability or responsibility to any non-governmental recipient hereof for the accuracy, completeness, use made, or usefulness of any information, apparatus, product, or process disclosed, or represents that its use would not infringe privately owned rights. Reference herein to any specific commercial product, process, or service by trade name, trademark, manufacturer, or otherwise, does not necessarily constitute or imply its endorsement, recommendation, or favoring by the United States Government or any agency or contractor thereof, or by CNS. The views and opinions of authors expressed herein do not necessarily state or reflect those of the United States Government or any agency or contractor (other than the authors) thereof.