

# FEDERAL UTILITY PARTNERSHIP WORKING GROUP SEMINAR

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## ***Best Practices for Interconnection Agreements*** Panel Summary Points

Hosted by:



# Government Utility Customers

- Contact the utility early in the process
- Determine the Interconnection Agreement (ICA) requirements applicable to the proposed project:
  - Does the project scope require an ICA?
  - Who has to execute the ICA?
  - What is the agency's process and timeframe for execution of the ICA?
  - What is the utility's process and timeframe for submission and approval of the ICA?

# Government Utility Customers, Cont'd

- Determine if there a GSA Areawide contract in place with the utility:
  - If so, then the ICA can be executed under an Areawide contract exhibit
  - If not, then the ICA will be a standalone agreement
- Determine if there is a standard utility agreement in use by the utility and if there is one specifically for governmental customers
- Review for clauses generally in conflict with federal acquisition requirements - such as indemnity, insurance, choice of law, and tax provisions – and attempt to negotiate those provisions with the utility

# Utilities Serving Government Customers

- Establish or maintain a standard, transparent process for submission of projects and execution of ICAs
- Consider establishing an alternative ICA for governmental customers that omits or amends standard language to address issues unique to governmental customers
- Try to link the ICA process to other company efficiency initiatives, such as automated payments, automated submission of applications, or other customer efficiency measures

# Utilities Serving Government Customers, Cont'd

- Ensure that the government customer has clear information regarding the company's ICA process
- Encourage the government customer to engage the
- government officials that are required to execute the ICA on the government's side

# Thank You!

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