FEDERAL UTILITY PARTNERSHIP WORKING GROUP SEMINAR
November 7-8, 2018
Herndon, VA

Hosted by:

FEMP
Federal Energy Management Program

Dominion Energy
Commitment and Partnership

Presented by:

Edward H. Baine

SVP DISTRIBUTION - DOMINION ENERGY
Dominion Energy

- American-owned energy company headquartered in Richmond, VA
- One of the nation’s largest producers and transporters of energy
  - Approximately 26,400 megawatts of electric generation
  - 66,000 miles of natural gas transmission, distribution gathering and storage pipeline
  - 64,500 miles of electric transmission & distribution lines
  - Nearly 6 million utility and retail energy accounts
  - Owns and operates the nation’s largest natural gas storage systems with 1 trillion cubic feet of storage capacity
- Industry Leader in Utilities Privatization & UESC
- Long history of excellent service to our customers
- Dominion also is developing and expanding our electric and gas footprint throughout the United States
Dominion Energy

Our (5) Core Values:

• Safety
• Ethics
• Excellence
• One Dominion Energy (teamwork)
• Embrace Change
# Dominion Energy Economic Development
## Making an Impact in VA and NC

### Projects Announced 2011- Q3 2018

<table>
<thead>
<tr>
<th>Number of Projects*</th>
<th>New Jobs</th>
<th>New Capital Investment</th>
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<tbody>
<tr>
<td>92</td>
<td>13,334</td>
<td>$12 billion</td>
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*New economic development projects supported by Dominion Energy and publically announced*
Dominion Energy Updates
Proposed Combination With SCANA

### Combined southeastern territory
- **Dominion Energy utility service territories**
- **SCANA utility service territories**
- **Dominion Energy pipeline infrastructure**
- **Atlantic Coast Pipeline**
- **Cove Point LNG facility**

### Key statistics

<table>
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<tr>
<th></th>
<th>Pre-Combination</th>
<th>SCANA</th>
<th>Pro-Forma</th>
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<tbody>
<tr>
<td>Regulated electric customers (M)</td>
<td>2.6</td>
<td>0.7</td>
<td>3.3</td>
</tr>
<tr>
<td>Regulated gas customers (M)</td>
<td>2.3</td>
<td>0.9</td>
<td>3.2</td>
</tr>
<tr>
<td>Generation capacity (GW)</td>
<td>26</td>
<td>6</td>
<td>32</td>
</tr>
<tr>
<td>Market cap ($B)</td>
<td>$52</td>
<td>$8</td>
<td>$60</td>
</tr>
<tr>
<td>Enterprise value ($B)</td>
<td>$91</td>
<td>$15</td>
<td>$105</td>
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**Combination will leverage Dominion Energy’s financial strength for the benefit of South Carolina customers**
Our Commitment

• We provide comprehensive programs and partnerships for our Federal customers:

  – Adherence to Executive Orders (EOs)
  – Develop and execute plans to help meet energy security, conservation and renewable energy requirements / mandates
  – Provide funding options to implement required programs through privatization and the Dominion UESC program
  – Provide ongoing comprehensive energy / utility expertise to help address long term energy security needs

• We will provide unbiased and focused support on what is best for the Customer – regardless of energy source
Energy Partners to Mission-Critical Facilities

In all, Dominion Energy provides electric service to over 300 federal sites.
Successful - UESC Projects

Hampton VAMC
ECMs: Water, Boiler Upgrades, Controls, HVAC, Solar, Chapel Windows

Fort Myer
ECMs: Water, Controls, Lighting, Chiller Replacements, Boiler Replacement

Portsmouth US Coast Guard Base
ECMs: Natural Gas Pipeline, Lighting, Water, Peak Shaving Generator
Phase 2: Micro grid
Partners in Privatization

Fort Belvoir
Fort Myer
Fort McNair
Henderson Hall
Arlington National Cemetery

Fort Lee
JBLE - Eustis
JEB Little Creek – Fort Story (Fort Story)
Fort Hood – Gas and Electric
Fort Jackson – South Carolina
Recognition

- Virginia Values Veterans Influencer Award – 2018
- Virginia Values Veterans Triumph Award – 2017
- *G.I. Jobs Magazine* Top 100 Military Friendly Employer Since 2010
- *Military Times* Best for Vets Employer – Since 2010
- *U.S. Veterans Magazine* Best of the Best – Since 2012
- *ELECTRIC POWER* Faraday Award – 2014 Department of Defense ESGR Five-Star Freedom

Joe Woomer (left), VP – Grid and Technical Solutions, and Ed Baine (right), senior vice president—Electric Distribution, stand with Daniel Neighbors (second from right), during the presentation of the ESGR Patriot Award.- Photo Captions