



TransCanada Supplier Diversity

Wednesday November 29, 2017

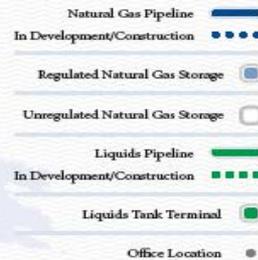


TransCanada
In business to deliver

TransCanada Today



TransCanada Today October 2017



Major accelerator toward TransCanada's vision...

To be the leading energy infrastructure company in North America, focusing on pipeline and power generation opportunities in regions where we have, or can develop, a significant competitive advantage.

- Creates one of North America's largest regulated natural gas transmission businesses
- 91,500 km (56,900 miles) of gas pipeline
- 653 Bcf of storage capacity

Stakeholder Involvement



TransCanada's core values:

- Integrity
- Collaboration
- Safety
- Responsibility

Commitment to supporting our Stakeholder Community

\$16.6 million

Invested in more than **1,200 Non-Profit Organizations** in 2016

\$100 million

In work generated for Indigenous businesses or their joint venture partners in Canada and the USA in 2016

Continued Support and Focus

On Supplier Diversity and Indigenous Relations looking to build upon or existing programs in new ways

- Direct spend
- Supplier development
- Incorporation in our active supply chain

Economic Benefits of Development



Commitment

TransCanada is committed to bringing economic value to our communities by:

- Generating tax revenues for federal, provincial and state governments
- Providing financial and non-financial support to non-profit organizations in our communities
- Engaging with a broad range of qualified suppliers
- Working to enhance the diversity and local participation of suppliers to realize greater economic benefits for local communities in association with our projects

Local Suppliers



- TransCanada developed a Supplier Diversity and Local Participation program to realize greater economic benefits for our communities.
- TransCanada engages with community leadership and businesses to understand capacity and capabilities and align community capacity with project requirements.
- TransCanada's Indigenous contracting program designates certain key activities for qualified Indigenous businesses, requirements for general contractors to meaningfully engage with local Indigenous groups and rigorous reporting requirements.
- While all potential suppliers are evaluated based on safety, financial, technical, quality and anti-bribery and corruption criteria during pre-qualification, factors such as diversity and local spend are considered during supplier selection.

Keystone XL Update



The Nebraska Public Service Commission will issue its decision on whether to approve the permit to allow construction of the Keystone XL on November 20th.

Supplier Lifecycle Management



Supplier Qualification



A General Qualification is a true assessment of a supplier's ability to complete work for TransCanada

A General Qualification is based on the following criteria:

- Certifications
- Management Systems (safety and quality processes and procedures)
- Organizational Experience (not individual)
- Technical Capability (equipment and specific technologies)
- Financial Assessment

A scope based evaluation may also be required

Supplier Development and Workforce Development



- Stakeholder Education and Training Strategy
- SCM Supplier Development Strategy
- Joint Venture and Partnership Strategy
- Tracking, Trending and Communicating

