



Chevron



Supplier Diversity at Chevron Pipe Line

Terence Baptiste

Supply Chain Manager, Chevron Pipe Line Co.

DOE/HMSDC Energy Summit, Nov. 29, 2017

Overview of Chevron

company vision: to be *the* global energy company most admired for its people, partnership and performance.

Upstream



Explore



Produce

Midstream



Transport

Downstream



Refine



Market



Overview of Chevron Pipe Line Company (CPL)



CPL has been an industry leader for

>100 years

The company operates

~ 3,000 miles

of pipeline, transporting

>1.2 million barrels

of crude, refined products, and
chemicals a day. It has nearly

600 employees

across 10 field offices and its HQ in

Houston.



Overview of Chevron Pipe Line Company (CPL)

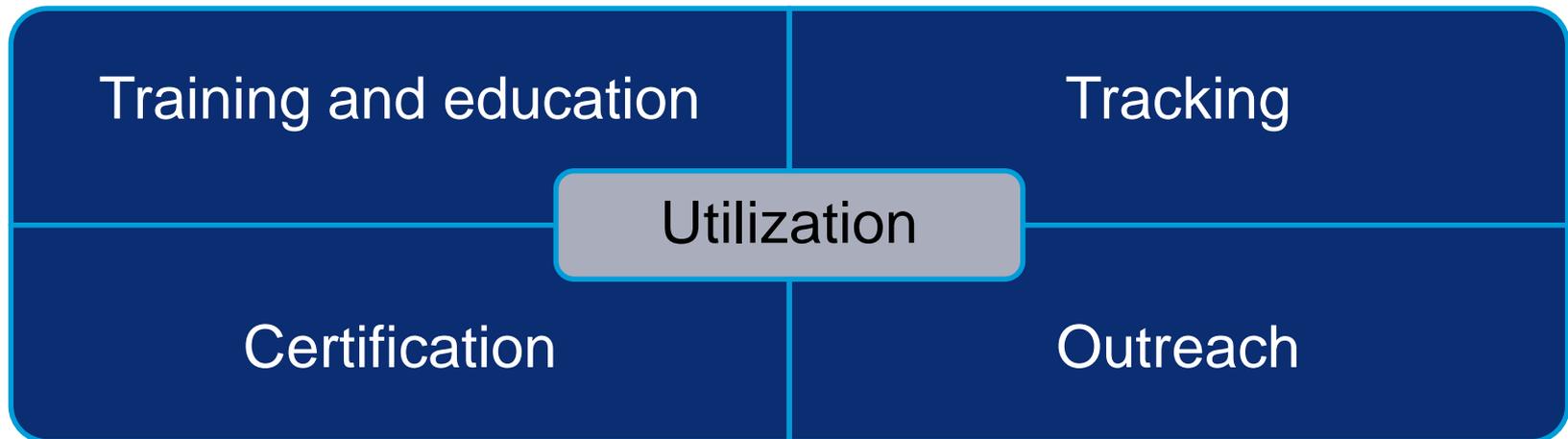
CPL's vision...

...to be recognized as a valued partner in pipeline solutions.



Chevron's Supplier Diversity/ Small Business program

Program components:



Who we work with:

- Small businesses
- Small disadvantaged businesses
- Small woman-owned businesses
- Historically Underutilized Business Zone (HUBZone) businesses
- Small veteran-owned businesses
- Small service-disabled veteran-owned businesses
- Certified woman-owned businesses
- Certified minority-owned businesses
- Certified LGBT-owned businesses



Becoming a CPL supplier

Step 1: Obtain certification

- SBA, NMSDC, WBENC, NGLCC

Step 2: Develop your value proposition. We look for:

- cost savings
- financial viability
- competitive pricing
- customer-focused
- innovative business solutions
- excellent safety record

Step 3: Register with SAP Ariba Commerce Network

Step 4: Get involved and work through supply diversity staff

Chevron's supplier hierarchy

