12 Month Technical Performance Report

Grid-Scale Energy Storage Demonstration of Ancillary Services Using the UltraBattery® Technology Smart Grid Program

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List of Acronyms

A Ampere

AC Alternating Current

BESS Battery Energy Storage System

BMS Battery Monitoring System

CCGT Combined Cycle Gas Turbine

CSIRO Commonwealth Scientific and Industrial Research Organization

CUBS Containerized UltraBattery System

DC Direct Current

EPA Environmental Protection Agency

HVAC Heating, Ventilation, and Air Conditioning

ISO Independent System Operator

kV kilovolt kW kilowatt

MVA Megavolt ampere

MW Megawatt

MWh Megawatt hour

MW*h Megawatt hour of regulation

PCS Power Conversion System

pSoC Partial State of Charge

RegA Traditional regulation signal

RegD Dynamic or 'fast' regulation signal
RMCP Regulation Market Clearing Price

RMCCP Regulation Market Capability Clearing Price

RMPCP Regulation Market Performance Clearing Price

RTO Regional Transmission Organization

SCADA Supervisory Control and Data Acquisition

SoC State of Charge SoH State of Health

V Volt

VRLA Valve Regulated Lead-Acid

1. Overview of Energy Storage Project

The collaboration described in this document is being done as part of a cooperative research agreement under the Department of Energy's Smart Grid Demonstration Program. This document represents the 12 month Technical Performance Report, from July 2012 through June 2013, for the East Penn Manufacturing Smart Grid Program demonstration project.

This Smart Grid Demonstration project demonstrates Distributed Energy Storage for Grid Support, in particular the economic and technical viability of a grid-scale, advanced energy storage system using UltraBattery[®] technology for frequency regulation ancillary services and demand management services.



Figure 1. Frequency regulation site at East Penn's facility in Lyon Station, PA.

Introduction to East Penn Manufacturing Co.

East Penn is headquartered at Lyon Station, Pennsylvania and operates the world's largest, single-site lead-acid battery manufacturing facility. The facility has over 3.5 million sq. feet under roof on a 490+ acre plant site.

East Penn Manufacturing makes thousands of different sizes and types of lead-acid batteries, battery accessories, and wire & cable products for virtually any application. Since 1946, East Penn has developed an enviable reputation for world-class quality products made in state-of-the-art manufacturing facilities.

These facilities include a modern U. S. EPA permitted lead smelter, refinery, and recycling center where virtually 100% of every used lead-acid battery returned to East Penn is recycled.

Project Overview

This project entailed the construction of a dedicated facility on the East Penn campus in Lyon Station, PA that is being used as a working demonstration to provide regulation ancillary services to PJM and demand management services to Metropolitan Edison (Met-Ed).

To achieve the project objectives, the project team designed and constructed a dedicated energy storage facility consisting of an array of UltraBattery modules. Those modules were integrated in a turnkey Battery Energy Storage System (BESS) engineered and supplied by Ecoult, a subsidiary of East Penn. The UltraBattery is a hybrid energy storage device, which combines the advantages of an asymmetric ultracapacitor and a lead-acid battery in one unit cell – taking the best of both technologies without the need for electronic controls. In addition to the UltraBattery, the BESS includes a power conversion system (PCS), a master programmable controller, and a Battery Monitoring System (BMS). An electrical single-line diagram of the system is provided in Figure 2.

East Penn has coordinated with the following partners for the building and operation of the UltraBattery Energy Storage System.

- Ecoult Wholly owned subsidiary of East Penn, Energy storage solution provider, supplier of the BESS, including the PCS, the Containerized UltraBattery System (CUBS), and the battery monitoring system
- PJM Pennsylvania-Jersey-Maryland Interconnection regional transmission organization, coordinating wholesale electricity transactions in 13 states
- Noble Energy Solutions primary responsibilities are providing products and services to retail
 energy customers and hedging strategies for the company's generation assets. Noble Energy
 Solutions is the retail energy supplier to East Penn and their responsibilities for this project
 include the management of battery facility's services in the PJM market
- Met-Ed A subsidiary of FirstEnergy, 5th largest, investor-owned, electric utility providing services to Ohio, PA, and NJ

East Penn provided the UltraBattery modules, designed and constructed the Facility and interconnected the Facility to PJM (the regional transmission organization), through Met-Ed's transmission and distribution system. To demonstrate modularity and portability, self-contained, Containerized UltraBattery Systems (CUBS) have been designed and included as a subset of this project.

The completed energy storage system is designed to provide up to 3 MW of frequency regulation into the PJM Energy Market. In addition to frequency regulation, the system has the capability to provide demand management services to Met-Ed during specified high demand power periods. These services can provide up to 1MWh for 1 to 4 hours. Maximum power is restricted to 0.1-1MW as MWh capacity of the system becomes the limitation when providing up to 4 hours of capacity. Noble Energy Solutions provides the daily management required to bid and schedule ancillary services into the market and provide invoicing with a subaccount. East Penn analyzed the collected data for frequency regulation and will perform the analysis for any demand management services provided starting in the second year of the project.

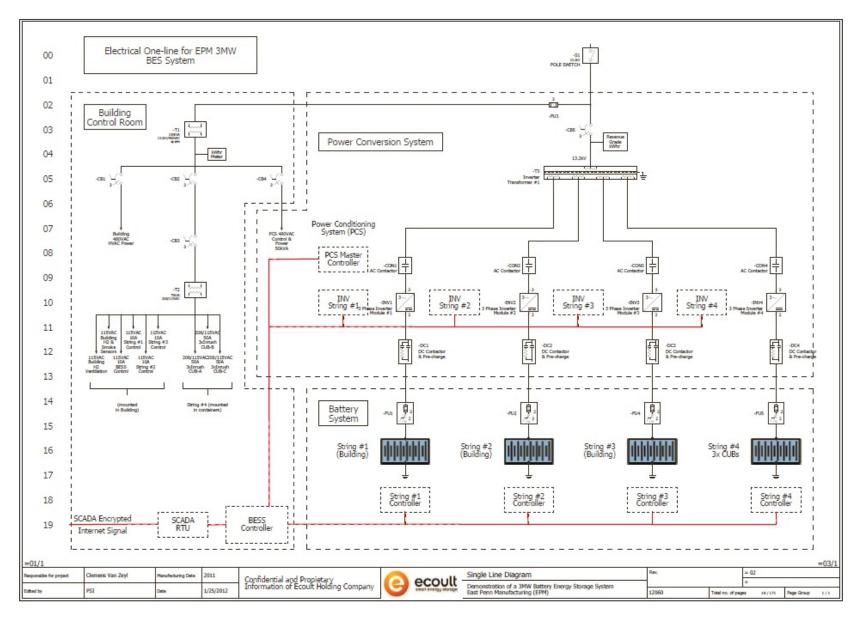


Figure 2. Single line Diagram of UltraBattery System.

Project Objectives

Overall specific goals and objectives of East Penn's Smart Grid project include:

- 1. Providing the PJM market with regulation service in response to the network regulation signal.
 - Document the development and running costs of the system to provide network regulation services.
- 2. The original Metrics & Benefits Plan proposed that (for short periods expected to be two 24hr periods each year, and beginning in the second year of the performance evaluation program) the ability of the system to provide a faster regulation response than is normally required to satisfy PJM requirements would be evaluated.
 - Since the projects inception, PJM has implemented a fast-responding Dynamic Regulation market for systems such as the East Penn BESS. This is the market in which the system will be operated over the life of the project. The system is now participating in the Dynamic Regulation market.
- 3. For 100 hours per year, beginning in the second year of the performance evaluation program, the demonstration project will reserve the ability to provide demand management to Met-Ed to allow them to meet the requirements of PA Act 129.
 - o Monitor cost of operation to support this application
 - Monitor the mix of energy generation during battery charging and discharging to evaluate the potential for reduction (or increase) of CO₂ emission with battery energy storage

Schedule

Key project milestones and how they are related to system impact goals are included as a list in Table 1.

Program Task Name 2009 2010 2011 2012 2013 2014 2015 2016 19 Phase I Complete Phase II Complete 283 PJM Approval Received 284 Commissioning Complete TPR/Data Analysis Report - 12 mo - Submitted 314 316 TPR/Data Analysis Report - 30 mo - Submitted 317 Final Briefing Complete 318 Phase III Complete 320 Project Complete

Table 1. Key Project Milestones and Impact Metrics

- Phase 1 Project Definition and NEPA Compliance
 - Contract negotiations
 - o Completed Sept 2010
- Phase 2 Final Design and Construction
 - o Engineering, purchasing, construction and installation
 - o Completed May 2012
- Phase 3 Commissioning and Operations
 - o Commissioning, operations, data collection and reporting
 - o Operations end January 2015

In addition, East Penn's key asset deployment schedule, as identified in East Penn's Project Management Plan, is provided as Table 2.

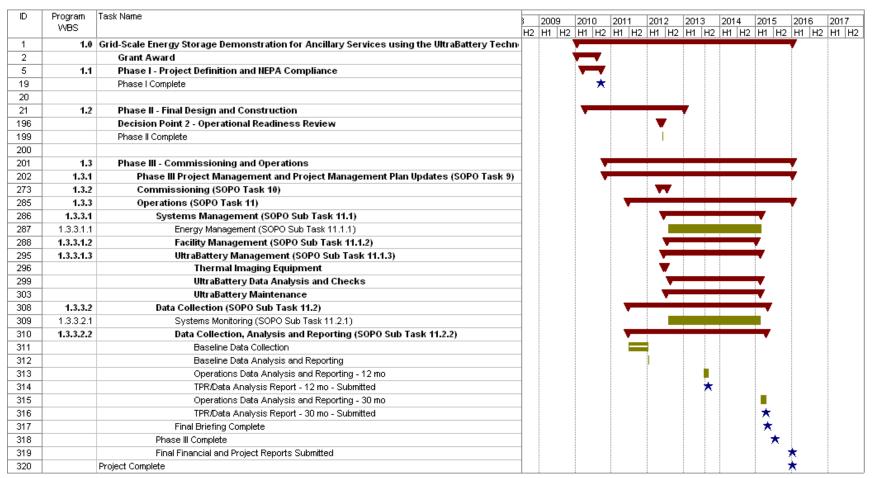
Cyber Security

For this project, East Penn Manufacturing and Ecoult have developed and submitted a Cyber Security Plan to the DOE. The cyber security plan describes how EPM will address interoperability and cyber security in every phase of the engineering lifecycle of the project, including design, procurement, construction, installation, commissioning, and operation as well as the ability to provide ongoing maintenance and support. The system has been implemented as per the original Cyber Security plan with the exception of two areas:

The first area involves concerns over access control of the proposed roles in the original plan. The plan intended that access control of such roles would be enforced by physical access tokens. Such tokens were not compatible with the access control hardware at the site and presently access is controlled via user ID, access keys, and passwords. The use of physical access tokens is intended to be the final solution.

Another area involves concerns over the access by suppliers of major subsystems to access equipment for maintenance or monitoring. Open access by suppliers is not desirable. The solution has been to allow access to equipment on an as-needed basis. Access is removed after maintenance is complete.

Table 2. East Penn Manufacturing's Integrated Schedule.



2. Description of Energy Storage Technology and System

This Smart Grid Demonstration project is located at East Penn Manufacturing's facility in Lyon Station, PA. The battery system consists of four strings; each rated to provide up to 750kW of frequency regulation services to PJM for a total regulation capability of 3MW.

The overall system consists of a building containing the bulk of the cells, an outdoor AC/DC power converter and transformer for interconnection, and a portion of the system cells packaged in ISO shipping containers.

The structure is a pre-engineered steel building which includes heat and air conditioning to keep the batteries within operating temperature. The building is equipped with a sprinkler system in order to meet both insurance and local code requirements. The building contains three strings, each with an approximate footprint of 125 square feet and weight of approximately 126,000lbs.



Figure 3. Three strings of batteries installed in the building.

East Penn manufactured the UltraBattery modules for the project on-site and delivered them directly to the building.

Containerized UltraBattery System (CUBS)

The Containerized UltraBattery System (CUBS) contains one string of UltraBattery modules. Each CUBS weighs approximately 50,000 lbs. The CUBS are standard shipping containers designed with the necessary ventilation/air conditioning systems and integrated battery monitoring to demonstrate a version of the system that can be relocated. The intent of the CUBS is to allow systems to be installed where energy storage is required to compensate for a grid constraint or to allow an existing energy storage system to be easily scaled. If the constraint is subsequently resolved, the energy storage system can be downsized or relocated.



Figure 4. One string of Containerized UltraBattery System (CUBS)

Battery Monitoring System (BMS)

A BMS function has been provided within the BESS programmable controller to verify the technical performance of the Battery System. The BMS provides voltage monitoring down to individual cells, cell temperature monitoring of sample cells, and includes the ability to add a pulse test load and monitoring of resulting cell voltage behavior for more accurate cell impedance tracking as required for cell State-of-Health (SoH) and State-of-Charge (SoC) monitoring.

Power Conversion System (PCS)

The PCS design uses mature technology, which is based on previous utility-scale BESS systems. Additionally, these components (primarily the inverters, associated electronics, controls, battery monitoring systems) are commercially available equipment.

The power conversion system is housed in what is called an EHouse. The EHouse contains the entire PCS with the exception of the heat exchanger for the liquid coolant.

The EHouse is divided into three main sections, i) a "Transformer Section", ii) "Conversion Section," and iii) "Control/Cooling Section". Each section has the following features:

i) Transformer Section and Forced Air Cooling

The Transformer Section houses the AC Fused Isolation Switches, the Inverter Transformer. The external entry doors used for maintenance of the Transformer Section are Kirk-Key interlocked with the 69kV breaker for compliance with the safety requirements of the National Electrical Code.

ii) Conversion Section

The totally enclosed Conversion Section is designed and constructed to NEMA 4 / IEC IP65 to house the Inverter Modules, AC Filters, AC Contactor and Pre-Charge Circuits, DC Filters, Main DC Contactors and the DC Fused Isolation Switches. Conversion of power from DC to AC and AC to DC is by inverter type, Power Electronic Building Blocks (Inverter PEBBs). There is one inverter for each UltraBattery string.

iii) Control/Cooling Section

The totally enclosed Control/Cooling Section is designed and constructed to NEMA 4 / IEC IP65 to house the programmable controller, the closed loop cooling circuit, and AC circuits to power the PCS and battery pre-charge circuit. Closed loop cooling through an external liquid to air heat exchanger is used to cool the inverters. An externally mounted air conditioning unit is used to maintain the internal ambient temperature in the EHouse at 40°C to maximize life of the PCS components.

Grid Connection and Switchgear

The PCS is connected to an existing 13.2kV bus that is connected to the utility's 69kV subtransmission system through a 69kV/13.2kV oil filled transformer. The secondary of this transformer is connected to a 13.2kV feeder breaker and the PCS wiring that runs underground and enters the PCS from the bottom.

Data Measurements & Data Acquisition

System data measurements are provided as part of the vendor-supplied system from Ecoult. This system logs around 150kB of system variable data each hour and the data is logged to an Ecoult fileserver that is remotely located from the project system. Therefore, the data logs are not dependent on any on-site archive capability. Most data is low-level system monitoring data and the points that are applicable to the project TPR are the following:

2sec sampling

PJM regulation control signal
PJM regulation response signal
AC Power Flow to/from PCS (MW)

10sec sampling
Operational mode, including manual modes
State of Charge (SoC) of entire battery of the BESS

The AC Power Flow to/from the system is measured by a 13.2kV revenue-grade meter – model specified by the local connection authority, Met-Ed. This meter is located at the 13.2kV PCS grid connection point.

The PJM regulation control signal is supplied by a PJM-defined Supervisory Control And Data Acquisition (SCADA) interface unit. The PJM regulation response signal is generated by the Ecoult control system. The AC Power Flow equals the PJM regulation response signal plus any power drawn by the system to provide for system losses.

Demand management operations are expected to be rare and will be implemented by a manual charge and discharge at requested durations and power levels. Demand management operation is expected to begin in the second year of the project.

3. Description of Analysis Methodologies

3.1 Analysis Objectives

The primary objective of this project is to demonstrate the economic and technical capability of UltraBattery technology to provide frequency regulation ancillary services to PJM. Frequency regulation maintains the system frequency by matching load and generation in real time. To provide frequency regulation in the PJM area, a resource will follow a regulation signal provided by PJM. This demonstration system follows PJM's dynamic regulation signal (RegD).

As a secondary objective, the project has the capability to provide the local utility (Met-Ed) with demand management. This service may be performed when called upon by Met-Ed beginning in the second year of the project.

The following metrics will be utilized to assess this project's technical and economic capability in the frequency regulation market:

• Regulation Services - Average Energy Storage Efficiency

Round trip efficiency of demonstration system while operating in frequency regulation mode. Metric will be calculated using 13.2kV revenue meter power flows in/out logged to a database.

• Regulation Services – Average Energy Storage Accuracy

Accuracy of the energy storage system will be determined by the PJM performance score. This score will be calculated at the end of each month as the percentage of credited MW*h compared to bid MW*h.

• Regulation Services - Annual Storage Dispatch

Accumulated MW*h of ancillary services provided in a year. The metric will be derived by East Penn based on system logs.

Regulation Services - Average Power Level

Magnitude of the average power level experienced during frequency regulation operation. The calculation will be performed using Power Converter (PCS) power logged to a database.

• Regulation Services - Capacity Turnover/Day

Daily charge energy accepted is reported as a percentage of system capacity. Turnover will be calculated using PCS power logged to a database.

Regulation Services - Auxiliary Loads

Power consumption of the support equipment, HVAC, lighting, etc, is logged by East Penn using a separate meter.

Capacity

Total energy capacity of the system is measured periodically throughout the project life. Capacity will be calculated using PCS power logged to a database while the system is taken through a full charge /discharge cycle.

• Response Time

The measured time from receipt of a 3MW PJM command until the system's response is held within 2% of 3MW. The calculation will be performed using PCS power and PJM requested power logged to a database during PJM qualification tests.

• Cell Resistance

The resistance of each cell will be periodically measured by East Penn to indicate the health of the cells.

• Cell Temperature Range

The temperature range between the warmest and coolest cells in the stack is recorded.

3.2 Methodologies for Determining Technical Performance

In the following descriptions of the calculations, the relevant system variables from the logged data are in bold.

The cost figures are from East Penn's accounts and from Noble Energy Solutions' accounts of the regulation service benefits to PJM. The system implementation costs are split into one-time, specific to the demonstration site and costs associated with a replicate system at a new site. The latter is more relevant to a commercial basis of operation.

The average power level of the system during regulation services mode or load shifting is determined by an average of the **AC Power Flow**.

System capacity in MWh is determined periodically by running the system through a full discharge, charge and discharge cycle and integrating the **AC Power Flow** output over time for the final discharge phase.

System uptime, downtime due to SoC limit, and system faults will be determined by analysis of the time spent in each **Operational Mode**.

The capacity turnover per day is determined by the following formula:

Capacity Turnover =
$$\frac{\text{Charge Energy}}{3\text{MWh} \cdot \text{Measurement Period}}$$

Measurement Period is in days and Charge Energy is in MWh.

The efficiency when providing regulation services or demand management is determined by the following formula:

$$MWh_{comp} = (SoC_{start} - SoC_{end}) \cdot 3MWh$$

$$\eta = \frac{MWh_{out} + MWh_{comp} \cdot \sqrt{\eta}}{MWh_{in}}$$

SoC_{start} is system **State of Charge** at beginning of test SoC_{end} is system **State of Charge** at end of test MWh_{comp} is an adjustment factor added to make SoC_{end} equal to SoC_{start} MWh_{out} is integrated **AC power flow** out of the system MWh_{in} is integrated **AC power flow** into the system η is system efficiency

This calculation assumes that input/output efficiency to SoC is split and this simplification is acceptable if MWh_{comp} is not a dominant factor in the calculation.

The calculation of losses when providing regulation services or demand management are similar to the above where:

$$losses = MWh_{in} - \left(MWh_{out} + MWh_{comp} \bullet \sqrt{\eta}\right)$$

The auxiliary power losses are determined by separate power metering on the auxiliary power to the system.

The response time of the system was determined from the AC Power Flow during the PJM system acceptance test. The PJM test at the time of system commissioning was based on a rectangular test waveform consisting of an idle period, full-power, back to idle, negative full-power, and back to idle test. The system data logs allow calculation of both a response time and provision of a raw response waveform figure.

Projected Performance Parameters

The major performance factor that requires projection beyond project completion is the longevity of the system components. This allows comparison of the energy storage solution with existing or other emerging technologies.

The PCS and other system components, aside from the UltraBattery energy storage, have known longevity characteristics designed for the 10-20 year life spans required by utility customers. The UltraBattery longevity is expected to be a significant improvement over standard VRLA technology; however, this is not yet proven. The duration of the smart grid demonstration project will not provide significant visibility into longer-term longevity for this projection. East Penn will draw from their

accelerated life and cell testing on the UltraBattery performed by other parties such as Sandia, CSIRO, Furukawa, and Ecoult.

3.3 Methodologies for Determining Grid Impacts and Benefits

Specific smart grid benefits supported by East Penn's Energy Storage Project and aligned with the DOE are:

• Ancillary Service Revenue

The PJM Regulation Market Clearing Price (RMCP) during periods of operation will be used to determine Ancillary Service Revenue.

System Costs

The installation and operating costs associated with this demonstration project will be reported. The long-term maintenance costs will be estimated.

Optimized Generator Operation

The small scale of this demonstration project will not be sufficient enough to influence the PJM RMCP; however, if a large proportion of regulation services was based on the UltraBattery BESS technology, the overall regulation capacity required will decrease.

Reduced CO₂, SO_x, NO_x, and PM-2.5 Emissions

The CO_2 emissions calculation is not based on direct system measurements. When in demand management role, the emissions associated with generation mix during charging periods will be compared to the generation mix during discharge (peak demand) periods to estimate reduction in emissions. When in ancillary services mode, the emissions associated with operation of gas turbine at lower operating point (lower efficiency) are used to estimate reduction in emissions. The percent allocation for representative sample days of summer peak demand days over 24 hours will be recorded. The values will be averaged for a 24-hour 'summer' mix and used to determine relative emissions during the charging versus the discharge periods. Round-trip efficiency of the energy store is also included. The generation mix for different days and gas turbine emissions will be taken from industry publications.

• Demand Management Revenue

Capacity Revenue generated through demand response will be tracked and reported.

4. Technology Performance Results

In this demonstration project, the BESS has been operating to provide frequency regulation to PJM. The system follows PJM's dynamic regulation signal, RegD. Over the past year, the system has been operating at various power levels and durations. Although the majority of operation covered in this report is at 2.0MW, the system has been operated in the PJM's regulation market up to 3MW. Currently the system is continuously operating at 2.4MW. Figure 5 and Figure 6 illustrate the system's accuracy and range of charge while following a 3MW signal.

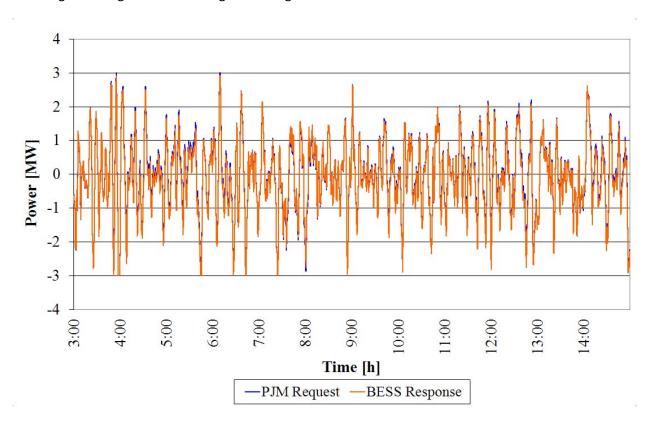


Figure 5. System's response to 3MW regulation signal.

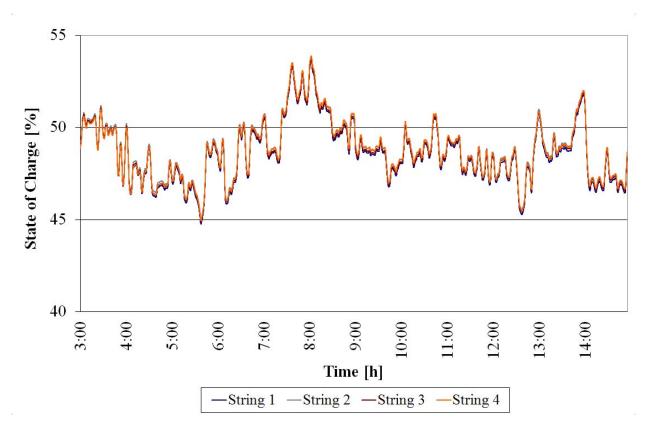


Figure 6. System's SoC range for regulation profile in Figure 5.

As shown in Table 3, the system operated in the PJM regulation market approximately 45% of the time from July 2012 through June 2013. The majority of the time the system was offline was scheduled downtime. Initially the system operated for 8 hours a day gradually ramping up to continuous operation. Table 4 gives an example of the system time breakdown for June 2013. For the remainder of the project, the percentage of regulation time is expected to increase.

Table 3. Breakdown of system time

Metric	Results
Regulation Services – total regulation-time	44.8%
Regulation Services – SoC limit down-time	0.0%
Regulation Services – scheduled offline time	46.7%
Regulation Services – planned maintenance down-time	3.8%
Regulation Services – fault down-time	4.7%

Table 4. Breakdown of system operation in June 2013

Metric	Results
Regulation Services – total regulation-time	82.3%
Regulation Services – SoC limit down-time	0.0%
Regulation Services – scheduled offline time	9.6%
Regulation Services – planned maintenance down-time	7.2%
Regulation Services – fault down-time	0.9%

Over the reporting period, several issues leading to interruption in regulation service have been identified. Shown as faults in Table 3, these events accounted for approximately 5% of total project time.

Battery Storage

False alarms occurred due to: (i) noise pickup of sensing lines from power circuits; (ii) use of a smoke detector that was unsuitable for battery room environments. The noise pickup has been resolved by improved noise immunity of alarm sensing inputs, and the smoke detectors have been replaced.

Wiring/sensor issues and system controller issues were experienced and have been reduced significantly.

Cell under/over-voltage alarms are related to the temperature management of the cells. Since the original system design, PJM increased the average power level of the regulation signal by 20%, increasing the range of cell temperatures within a string. East Penn and Ecoult have investigated a number of options for temperature management discussed later in this section.

Power Conversion System

The power converter faults were due to initial hardware issues followed by noisy communication signals between the PCS and BESS.

PJM Communications

PJM communication faults indicate a loss of communication with PJM, which initially required manual intervention to resume system operation. Various improvements have been made on both the EPM/Ecoult software and on the PJM system to the point where manual intervention is not required and communication is normally restored within 5 minutes.

Average Energy Storage Efficiency

Table 5 shows a summary of operation and AC-AC efficiencies (recorded by the revenue meter) for each period of operation from commissioning in July 2012 through the end of June 2013.

Table 5. Operation summary and efficiency calculations for regulation runs.

Date and Time Start	Date and Time Stop	AC-AC	PJM Bid	Run time	Comment
Date and Time Start	Date and Time Stop	Efficiency	[MW]	(hrs)	Comment
7/23/12 9:00	7/27/12 16:00	73.1%	3.0	31	run 8 hours per day, did not run 7/24
7/30/12 8:00	7/30/12 16:00	66.2%	2.2	8	
8/1/12 8:00	8/3/12 18:00	83.5%	2.2	24	run 8 hours per day
8/6/12 8:00	8/10/12 16:00	77.0%	3.0	40	run 8 hours per day
8/13/12 8:00	8/17/12 0:00	75.7%	3.0	48	run 8 hours 8/13 and 8/14, run 16 hours 8/15 and 8/16
8/20/12 8:00	8/24/12 16:00	76.7%	2.0/3.0	59	run 8 hours 8/20 and 8/24, 16 hours 8/21, 24 hours 8/23
8/27/12 9:00	8/31/12 16:00	76.5%	2.6/3.0	63	run 8 hours 8/27 and 8/31, 24 hours 8/28 and 8/30
9/11/12 0:00	9/14/12 16:00	85.3%	2.0	88	·
9/18/12 0:00	9/21/12 16:00	82.4%	2.0	88	
9/24/12 0:00	9/28/12 16:00	81.6%	2.0	95	offline for 4 hours on 9/27/12, and 11 hours on 9/28/12
10/15/12 8:00	10/19/12 16:00	82.4%	1.5	91	offline for 7 hours on 10/15/12, and 10 hours on 10/16/12
10/22/12 0:00	10/26/12 16:00	81.4%	1.5	110	
10/29/12 0:00	11/2/12 16:00	81.3%	1.5	110	
11/5/12 0:00	11/6/12 7:00	82.0%	1.5	32	
11/12/12 0:00	11/15/12 16:00	81.7%	1.5	88	
11/19/12 0:00	11/21/12 16:00	79.9%	1.0	64	
12/6/12 0:00	12/7/12 16:00	81.0%	1.5/2.0	16	offline for 15 hours on 12/6/12, and 11 hours on 12/7/12
12/10/12 7:00	12/14/12 16:00	82.4%	2.0	96	offline for 5 hours on 12/11/12
12/17/12 9:00	12/21/12 16:00	81.7%	2.0	103	
12/26/12 16:00	1/1/13 10:00	82.7%	2.0	135	
1/17/13 8:00	1/17/13 16:00	90.8%	1.5/1.0	8	
1/24/13 11:00	1/29/13 2:00	83.4%	1.0	111	
2/11/13 9:00	3/4/13 0:00	81.1%	2.0/3.0	420	operated at 3MW for approximately 56 hours
3/6/13 9:00	4/1/13 18:00	81.6%	2.0	633	
4/3/13 9:00	4/10/13 11:00	83.3%	2.0	168	
4/15/13 15:00	4/26/13 15:00	82.8%	2.0	264	
5/29/13 18:00	6/26/13 11:00	81.4%	2.0/1.5	656	includes 1MWh demand management test, operated for approximately 13 hours at 1.5MW
	Totals			3649	
	Averages	81.5%	2.0		

Average Energy Storage Accuracy

The accuracy of the frequency regulation system is measured using the performance score calculated by PJM. PJM calculates an hourly score for each resource ranging from 0-100%. From the time PJM began calculating performance scores in October 2012, the PJM performance score has averaged 93.7% as shown in Table 6. During normal operation, there is a small percentage difference between the PJM signal and the system's response to account for losses and to maintain the system's SoC. Some performance scores are lower than expected due to the fault and alarm issues previously described; however, typical performance scores are expected to be approximately 96-98%.

Table 6. Monthly PJM performance scores

Month	Avg. PJM Performance
	Score [%]
Oct-12	91.3%
Nov-12	94.3%
Dec-12	81.4%
Jan-13	92.5%
Feb-13	96.5%
Mar-13	97.2%
Apr-13	96.3%
May-13	91.0%
Jun-13	95.2%
Project Average	93.7%

Annual Storage Dispatch

The data indicates a round-trip AC-AC efficiency figure of 81.5% and an average regulation level of 2MW. In a commercial system, this 2MW average, with an assumed performance score of 96% and 90% availability, would result in an Annual Storage Dispatch figure of 15,137MW*h of regulation service.

Regulation Services - Average Power Level

The average power level is calculated from AC data logged by the PCS. While operating at a frequency regulation level of 2MW, the system's average power level is approximately 520kW or 130kW per string. When the system provides its rated 3MW of regulation, the average power level is expected to increase to 780kW or 195kW per string.

Regulation Services - Capacity Turnover/Day

Energy data logged by the PCS is used to calculate the daily capacity turnover. The average daily capacity turnover while operating at 2MW is 240%. Daily capacity turnover for 3MW operation is expected to be 360%.

Regulation Services - Auxiliary Loads

Auxiliary loads are measured using a separate meter that records power provided to HVAC, lighting, controls, and management systems. The installation of the auxiliary meter was completed in February 2013. During operation from February to June 2013, system auxiliary loads were calculated to be approximately 8.4% of the total energy required by the system as shown in Table 7.

Table 7. Auxiliary loads calculations

Date and Time	Date and Time Stop	PJM Bid	AC-AC	Auxiliary	System Efficiency
Start		[MW]	Efficiency	Loads	Including Aux Loads
2/11/13 9:00	3/4/13 0:00	2.0/3.0	81.1%	7.0%	75.4%
3/6/13 9:00	4/1/13 18:00	2.0	81.6%	7.4%	75.6%
4/3/13 9:00	4/10/13 11:00	2.0	83.3%	8.0%	76.7%
4/15/13 15:00	4/26/13 15:00	2.0	82.7%	7.6%	76.5%
5/29/13 18:00	6/26/13 11:00	2.0/1.5	81.4%	10.8%	72.6%
Averages		2.1	81.7%	8.4%	74.9%

Capacity

Capacity cycles are scheduled to be performed on an annual basis. The initial capacity cycle was performed on September 9, 2012 at a rate of 1.3MW and recorded a discharge capacity of 3MWh at a depth of discharge of approximately 83%. The next capacity cycle was performed in October 2013. See Figure 7 below plotting power, energy, and string voltages from the September 2012 test.

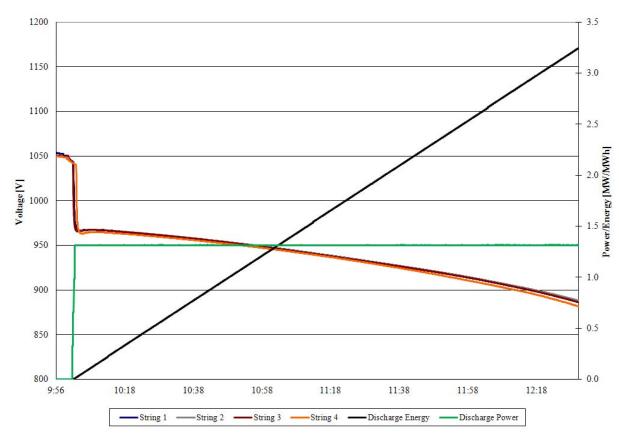


Figure 7. Power, energy, and string voltages during capacity discharge.

Response Time

The PJM qualification tests were successfully completed on June 5, 6, and 12, 2012. An example of the PJM test profile and system response is shown below in Figure 8. Since this project's commissioning, PJM has revised their qualification test for RegD to make it more representative of the dynamic signal.

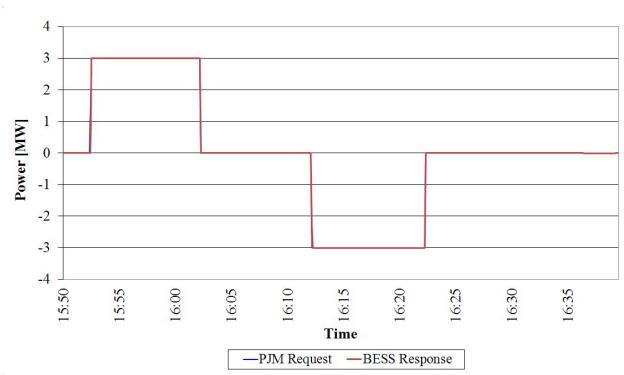


Figure 8. Example of PJM qualification test performed.

Using PCS power data and the PJM command signal, logged every 2 seconds, the response time of the system to a 3MW command was determined to be less than 4 seconds. The response time was determined by a rate limit on the PCS and is more than sufficient to provide very accurate dynamic frequency regulation as the high PJM performance scores indicate. Ultrabattery systems are capable of a much faster response and have recently demonstrated 50ms response time in another project.

Cell Resistance

Cell resistance measurements are periodically taken on every cell in the system as a measure of the health of each cell. The first set of measurements occurred before commissioning. The latest measurements were performed on July 1st, 2013. Figure 9 shows the cell resistance trend up to this point.

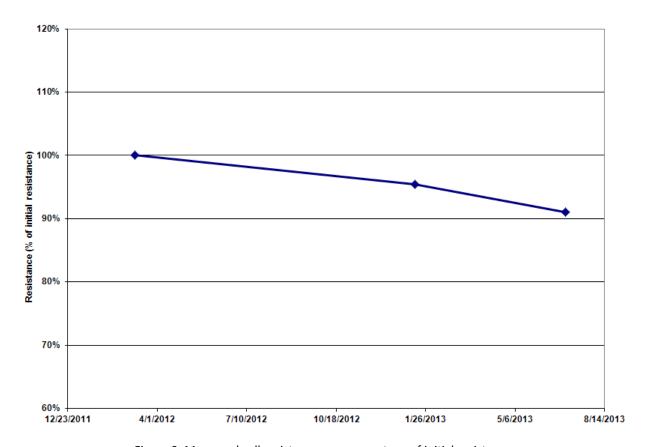


Figure 9. Measured cell resistance as a percentage of initial resistance.

Typically as cells age their resistance will increase; however, it is not uncommon to see resistances drop initially before they begin to increase. As additional measurements are taken throughout this project, the average cell resistance is expected to rise.

Cell Temperature Range

The general rule for lead-acid batteries is every 10°C above room temperature will result in a 50% reduction of life. This follows from the Arrhenius equation, which describes the doubling of a chemical reaction rate for every 10°C above room temperature. This rule of thumb is for traditional lead-acid batteries kept on float and needs to be investigated to determine if it applies to UltraBattery technology operated in the pSoC region. EPM and Ecoult have ongoing tests aimed at discovering the impact of temperature on the life of the UltraBattery in the pSoC.

Participating in the PJM frequency regulation market, the system is continuously responding to charge and discharge commands from PJM. The system operates at an average power level of 520kW, as reported above, leading to increased cell temperatures when compared to an idle system. Cell temperature deltas within a stack of 10 cells were measured to be 14°F. Cell temperatures in the middle of the stack were the warmest while the upper and lower cells the coolest.

Efforts were initiated to identify the causes of the cell temperature differentials and to provide solutions to reduce the delta over the stacks. Several solutions were implemented, and the range of cell temperatures fell to under 4°F.

Future UltraBattery installations will utilize temperature management methods identified in this project to minimize cell temperature differentials. This project will also incorporate some of these methods to reduce the range of cell temperatures.

East Penn generates weekly reports to track system performance and document system issues that do not allow the system to run within the scheduled parameters. An example of the report is shown in Figure 10.

Weekly Operation Report

March 11, 2013 to March 17, 2013

<u>Availab ility</u>

 $\label{eq:Availability} A \textit{vailability} = \frac{\textit{hoursrun}}{\textit{hours scheduled}}$

*168 hours in a week

Scheduled Hours	System Hours Run	String 1 Hours	String 2 Hours	String 3 Hours	String 4 Hours
168	168	168	168	168	168
Availability	100%	100%	100%	100%	100%

<u>Performance</u>

Performanc $e = \frac{MW*h delivered}{MW*h possible}$

Where:

MW*h is 1MW of regulation for 1 hour Maximum regulation level is 3MW

Max System MW*h	System MW*h delivered	String 1 MW*h Delivered	String 2 MW*h Delivered	String 3 MW*h Delivered	String 4 MW+h Delivered
504	336.0	84.0	84.0	84.0	84.0
Performance	67%	67%	67%	67%	67%

Weekly Schedule

		Hours Run	Rate	
	Scheduled Hours		[MW]	Description
Monday 3/11/13	24	24	2	-
Tuesday 3/12/13	24	24	2	-
Wednesday 3/13/13	24	24	2	-
Thursday 3/14/13	24	24	2	-
Friday 3/15/13	24	24	2	-
Saturday 3/16/13	24	24	2	-
Sunday 3/17/13	24	24	2	-

Fault Description

[Fault Description	Date/Time	Reduced Availability (h)	Action
		-	-	-

Figure 10. Example of the Weekly Operation Reports.

5. Grid Impacts and Benefits

Ancillary Services Revenue

Since the start of this project, PJM has created a new class of regulation service, Dynamic Regulation. Use the following link for more information:

http://www.pjm.com/sitecore%20modules/web/~/media/committees-groups/task-forces/rpstf/postings/performance-based-regulation-fags.ashx.

Beginning in October 2012, under Dynamic Regulation (RegD) the payment scheme for an energy storage system has been revised. This payment structure includes a Regulation Market Capability Clearing Price (RMCCP) component and a Regulation Market Performance Clearing Price (RMPCP) component. The changed recognizes that a more accurate resource provides additional benefits to the grid. Table 8 shows the project's PJM payments for the period July 2012 through June 2013. The last column of Table 8 depicts the average payment for providing 1MW (capability) of regulation services for one hour with 100% PJM performance score.

MW*h Month **Payment** Avg Payment per MW*h Jul-12 \$ 1,742.59 109 16.00 \$ 10,758.69 622 17.31 Aug-12 Sep-12 \$ 7,056.22 542 13.02 \$15,193.39 42.78 Oct-12 355 Nov-12 \$ 12,664.15 289 43.77 \$13,168.17 521 25.29 Dec-12 \$ Jan-13 \$ 7,687.90 138 55.64 \$ \$ 22,165.24 26.07 Feb-13 850 Mar-13 \$ 38,995.44 1329 \$ 29.34 Apr-13 \$ 21,571.24 871 \$ 24.77 May-13 \$ 6,293.65 104 \$ 60.81 Jun-13 \$31,821.30 1144 \$ 27.81 \$ 189,118.28 6,874 **Totals** Averages \$ 27.51

Table 8. PJM regulation payments.

The average payment received from October 2012 through June 2013 is \$30.27 per MW*h.

The average payment per MW*h (after Oct. 2012) together with the Annual Storage Dispatch figure of 15,137MW*h (calculated in Section 4) provides an expected annual revenue of \$458,197 for a commercial system operated at 2MW. At 3MW the estimated annual revenue for a commercial system would be approximately \$687,308 assuming a 90% availability and 96% performance score.

System Costs

The combined cost of equipment and installation from project start to July 2012 is reported in Table 9.

Components	Cost	
Battery	\$	1,416,709
Power Conversion System	\$	1,186,910
Building	\$	593,248
CUBS	\$	436,040
Balance of Plant	\$	421,292
Total	\$	4 054 199

Table 9. Equipment and installation costs

Maintenance and labor costs for the demonstration system have been tracked and are reported in Table 10. Costs are split into pilot costs (associated with a smaller one-off demonstration project) and long-term costs for replicated commercial systems. A pilot system often incurs more development costs so the long-term costs are more indicative of future commercial systems.

Table 10. Summary of operating costs for demonstration system.

Metric	Value	Results			
Distribution Connection					
Equipment Failure Incidents	/kW-month	none			
Maintenance Labor Cost - pilot	\$/kW-month	none			
Maintenance Material Cost - pilot	\$/kW-month	none			
Maintenance Labor Cost - long-term	\$/kW-month	none			
Maintenance Material Cost - long-term	\$/kW-month	none			
Power Converter					
Equipment Failure Incidents	/kW-month	0.000028; rupture of DI filter in			
Maintanana Jahan Cast milat	¢/lastth	PCS cooling system			
Maintenance Labor Cost - pilot	\$/kW-month	\$0.16			
Maintenance Material Cost - pilot	\$/kW-month	\$0.16			
Maintenance Labor Cost - long-term	\$/kW-month	\$0.16			
Maintenance Material Cost - long-term	\$/kW-month	\$0.16			
Battery Storage					
Equipment Failure Incidents	/kW-month	none			
Maintenance Labor Cost - pilot	\$/kW-month	\$1.74			
Maintenance Material Cost - pilot	\$/kW-month	\$0.29			
Maintenance Labor Cost - long-term	\$/kW-month	\$0.26			
Maintenance Material Cost - long-term	\$/kW-month	\$0.23			

In addition to the maintenance costs of the equipment, there are also electricity costs associated with auxiliary loads and energy purchased to offset losses in the system. The monthly energy costs during operation are shown in Table 11. Auxiliary load costs were estimated before February 2013 until the

auxiliary meter was installed in February 2013. These costs are calculated using EPM's average cost of electricity over the period from July 2012 to June 2013.

Table 11. Operational energy costs.

Month	Reg. Energy Cost	Auxiliary Energy Cost Total Energy Co	
Jul-12	\$ 87.04	\$ 86.83	\$ 173.86
Aug-12	\$ 801.62	\$ 507.59	\$ 1,309.21
Sep-12	\$ 803.85	\$ 605.55	\$ 1,409.40
Oct-12	\$ 709.08	\$ 423.00	\$ 1,132.07
Nov-12	\$ 541.45	\$ 354.62	\$ 896.07
Dec-12	\$ 1,125.15	\$ 539.08	\$ 1,664.23
Jan-13	\$ 183.98	\$ 209.91	\$ 393.89
Feb-13	\$ 1,643.44	\$ 639.86	\$ 2,283.30
Mar-13	\$ 2,340.90	\$ 1,037.48	\$ 3,378.38
Apr-13	\$ 1,418.70	\$ 742.96	\$ 2,161.65
May-13	\$ 126.54	\$ 128.06	\$ 254.60
Jun-13	\$ 2,107.87	\$ 1,333.43	\$ 3,441.30
Totals	\$11,889.62	\$ 6,608.36	\$ 18,497.98

Optimized Generator Operation

A 2011 KEMA report, commissioned by PJM, found that including fast responding regulation resources can reduce PJM's overall requirement for regulation while maintaining the same system performance¹. This is expected to lead to an overall reduction in system costs for procuring regulation. In fact, since the project's commissioning, PJM has reduced their regulation requirement from 1% to 0.7%, both on- and off-peak.

CO₂ Emissions and NOx Emission Reduction

As part of reporting to the DOE, the project's potential greenhouse gas reduction is estimated by a comparison against the baseline of providing the same services using conventional fossil-fuel generators.

¹ KEMA Inc. December 2011, KERMIT Study Report. Web. August 27, 2013. http://www.pjm.com/~/media/committees-groups/task-forces/rpstf/postings/pjm-kema-final-study-report.ashx

The reporting is to span both demand management and supply of ancillary services. The system has not yet provided demand management services to Met-Ed. The system has only provided ancillary services to date. The ancillary services calculation is as follows:

The project is demonstrating round-trip efficiency of around 82%. For a 3MW system, the PJM signal requires approximately 10.7MWh of energy input over a 24-hour period. At 82% efficiency, losses are approximately 1.93MWh per day. Adding losses due to auxiliary loads gives a total loss of 2.9MWh per day. A 300MW Combined Cycle Gas Turbine (CCGT) providing ±30MW of frequency regulation would need to operate at 270MW or 90% of its full load capacity. When regulation services are provided by even high-efficiency fossil-fuel generators such as CCGT, the operation of such systems at the lower levels (90%) required to support regulation typically results in an efficiency drop of 1½. Losses due to supporting regulation would be approximately 1% of 270MW. This is 2.7MW or 64.8MWh/day for ±30MW of regulation or 6.48MWh/day for ±30MW of regulation. Compare this 6.48MWh of losses with the 2.9MWh of losses through the East Penn UltraBattery demonstration project. At typical CCGT emissions³, a daily savings of 3.58MWh translates to approximately 1,300kg of CO₂ and 110gm of NOx.

Demand Management Revenue

The system has successfully performed several demand management tests discharging at 1MW for an hour and 0.25MW for four hours. Per the project plan, participation in the Met-Ed peak load market is scheduled for the second year; however, the system has not yet been called upon to perform this function.

² Sources of Flexibility and Their Limiting Factors: Conventional Power Generation. Web. December 18 2013. http://www.smartpowergeneration.com/spg/discussion/sources of flexibility and their limiting factors conventional power generation

³ Gas Fired Power. Energy Technology Systems Analysis Programe. Web. December 18 2013. http://www.iea-etsap.org/web/E-TechDS/PDF/E02-gas fired power-GS-AD-gct.pdf

6. Major Findings and Conclusions

UltraBattery technology is well suited for providing dynamic frequency regulation service to (ISO/RTOs). The UltraBattery's capability to operate in the partial state of charge (pSoC) region allows it to respond to both charge and discharge commands required to follow the dynamic regulation signal from PJM. By operating in the pSoC, this UltraBattery regulation system is able to show high round-trip efficiencies. The fast accurate response of the system achieved very high performance scores as calculated by PJM.

The new performance based pricing structures introduced by PJM have led to higher revenues for accurate and fast responding regulation resources like the UltraBattery system. PJM is considering other pricing changes that will factor into the payment the 'quantity of regulation' each resource provides.

Another major finding in this project is that the UltraBattery does not produce H_2 during normal operation in the pSoC region. Limited H_2 evolution occurs in conventional lead-acid batteries at higher cell voltages typically when they are brought to 100% SoC or maintained on float. A test was performed to measure any H_2 expelled by the cells while following the frequency regulation signal. The results of the test confirmed that, while following the regulation signal and operating in the pSoC region, no H_2 was measured.

Lessons Learned

Cell temperatures were observed to have a larger than desired range over a stack while operating in the frequency regulation market. While the maximum temperatures observed were around 100°F, the variation between the lower temperature cells (bottom of the stacks) and the higher temperature cells (middle of the stacks) was measured to be approximately 14°F. Through various trials, East Penn and Ecoult were able to reduce the variation to less than 4°F. The solutions identified in the temperature trials will be implemented in future UltraBattery installations to ensure consistent cell temperatures throughout the system.

Some issues were experienced with incorrect temperature and voltage readings being reported to the battery management system. This caused string faults to occur when there was no real problem present. The cause of these faults was determined to be mechanical stress exerted on sensor wiring and transferred to the connectors to the battery management system. The system design for future installations has been revised to utilize more flexible wiring systems that do not transfer the mechanical stress to the connector and maintain a solid connection with the battery management system.

7. Future Plans

This demonstration system will continue to operate in the PJM regulation market for the remainder of the project. During this time, one of the four strings will be replaced with a different format UltraBattery capable of higher rate charge and discharge. The new string will be evaluated and the results documented within the final report.